

**TRANSFORMATIONAL BUSINESS NETWORK INTERNATIONAL  
(FORMERLY TRANSFORMATIONAL BUSINESS NETWORK FOUNDATION)**

**Report of the Trustees and Financial Statements for the  
Year Ended 31 January 2019**

**Charity number 1099302  
Company number 04667035**



**TRANSFORMATIONAL BUSINESS NETWORK INTERNATIONAL  
(FORMERLY TRANSFORMATIONAL BUSINESS NETWORK FOUNDATION)**

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# **TRANSFORMATIONAL BUSINESS NETWORK INTERNATIONAL (FORMERLY TRANSFORMATIONAL BUSINESS NETWORK FOUNDATION)**

## **REPORT OF THE TRUSTEES FOR THE YEAR ENDED 31 JANUARY 2019**

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 January 2019. The trustees have adopted the provisions of FRS 102 and the Statement of Recommended Practice (SORP) applicable to charities.

### **OBJECTIVES AND ACTIVITIES**

Transformational Business Network International (TBNi) was formed with the objective to provide or assist in the provision of training and business advice and other assistance to relieve poverty and promote social and economic development. Its mission is to use its global network to catalyse purpose-driven entrepreneurs to help build impactful businesses and unlock investments in emerging and frontier markets. The goal is to enable entrepreneurs to scale their businesses exponentially to create jobs and prosperity for all. In shaping our specific objectives, the Trustees have considered the Charity Commission's guidance on public benefit, including the guidance, "public benefit: running a charity" (PB2).

TBNi pursues its goals through the financial and material support of affiliated charitable organisations in each new territory. TBNi has made significant progress over the past year and successfully raised further seed capital to expand its work in East Africa. TBNi continues to work towards its ambitious targets for the next three years to achieve greater impact among communities at the base of the pyramid.

#### **Target by 2019**

- 210 Small & Growing Businesses scaled
- >1,050 jobs directly created
- >200,000 customers able to meet essential needs
- >£3m of investment facilitated

Our core values remain to support purpose-driven entrepreneurs to challenge the status quo – to pursue not only personal wealth creation, but also to serve others, to steward resources to create prosperity for families, communities and their nation. TBNi took significant steps in pursuit of our objectives and conformity with our values through our activities during 2018, as explained below.

### **ACHIEVEMENTS AND PERFORMANCE**

#### **Highlights of 2018**

##### **International**

TBN International strengthened its governance with the addition of three new trustees who joined the Board at the April 2018 meeting. New trustees are appointed by the existing trustees. Each trustee shall hold office for a term of 3 years until the close of the annual general meeting held after the end of the 3-year term. Trustees may be reappointed and serve for 2 terms.

TBNi continued its partnerships with Johnson and Johnson Citizenship Trust, Argidius, and Jamma Foundation to enable it to scale its activities.

##### **East Africa**

This year TBN East Africa expanded its activities to Uganda. Since its commencement in 2017, the Scale for Success programme has supported 88 entrepreneurs to create an initial 247 jobs. Over \$4.7 million investment was raised to support the continued growth of these businesses.

##### **South East Asia**

TBN Asia continues to grow. It held a summit in Indonesia in August 2018. It brought together over 300 investors, entrepreneurs and thought leaders from across the region and catalysed impact partnerships. TBNi continues to provide strategic support and advice to TBN Asia.

##### **USA**

TBN registered a 501c3 in the State of California to enable it to conduct activities in the USA. An inaugural conference of investors was held in Texas in November 2018.

# **TRANSFORMATIONAL BUSINESS NETWORK INTERNATIONAL (FORMERLY TRANSFORMATIONAL BUSINESS NETWORK FOUNDATION)**

## **REPORT OF THE TRUSTEES - CONTINUED FOR THE YEAR ENDED 31 JANUARY 2019**

### **FINANCIAL REVIEW**

During the year under review, TBNI received £436K in donations from donors who are part of the £1.5M 3-year program of funding secured by TBNI in 2017. £1.095M of the total funding has now been received, of which £510K has been restricted by the donor for the support of affiliates in pursuing TBNI's objectives in East Africa. TBNI utilised £240K of the restricted funding this year in expanding its program in East Africa, including opening a new branch of the program in Uganda. This leaves a residual balance of £80K in restricted funds to be expended in 2019. The donor has committed to a further contribution in the new year. TBNI used £280K of unrestricted funding during the year, including £130K advanced to TBN East Africa for 4 cohorts of its mentoring and training program. Expenditure of funds include an allocation of the CEO's costs on program implementation, although a key emphasis of the expenditure of funds in Kenya has been on the establishment of a management team to ensure local management and control of the organisation's activities. The success of this team has been reflected in the return of TBNI's CEO to the UK in January 2019, to focus on the expansion of the organisation's programs in new territories, and the development of new initiatives to support entrepreneurs. £125K of unrestricted funds was used in 2018 for administration, governance and fund raising, with a view to preparing TBNI for the development of its activities globally.

TBNI has net expenditure of £85K for the year, utilising funds raised from donors. A net cash outflow of £71K was incurred during the period. TBNI concluded the year with £162K in reserves, with £168K held in cash. Free reserves excluding restricted funds and amounts invested in fixed assets amounted to £79K at the year end.

### **RESERVES POLICY**

TBNI's policy is to hold reserves adequate to ensure that forecast expenditures are met by currently available cash and committed grant funding. Restricted funds will be allocated in accordance with the constraints specified by the donor, currently exclusively to the East African affiliate; and the balance of funds required will be met from unrestricted funds. The Directors have prepared cash flow forecasts for TBNI for a period of at least 12 months from the date of approval of these financial statements, which show that TBNI will be able to continue to provide funding committed to affiliates based on the donations committed to TBNI over a 3 - year period from October 2016 – January 2020.

### **GRANTS MAKING POLICIES**

As this is currently a limited direct activity, each opportunity and request are reviewed on a case by case basis as funds permit.

### **STRUCTURE, GOVERNANCE AND MANAGEMENT**

#### **Governing document**

Transformational Business Network International is registered as a charitable company limited by guarantee and is governed by the Memorandum and Articles of Association dated 21 December 2016.

There have been no changes in the structure, governance or management of the company since the last annual reports.

### **REFERENCE AND ADMINISTRATIVE DETAILS**

#### **Charity Registration Number**

1099302

#### **Company Registration Number**

04667035 (England and Wales)

#### **Registered Office & Principal Office**

10 Queen Street Place  
London  
EC4R 1BE

# **TRANSFORMATIONAL BUSINESS NETWORK INTERNATIONAL (FORMERLY TRANSFORMATIONAL BUSINESS NETWORK FOUNDATION)**

## **REPORT OF THE TRUSTEES - CONTINUED FOR THE YEAR ENDED 31 JANUARY 2019**

### **Trustees**

The trustees who served the charity during the period were as follows:

Mr. O.G.J.M. Scutt	
Mr. T.A. Watson	Chairman
Mr P Douglas	(Appointed 12 April 2018)
Mr S L Chisholm	(Appointed 12 April 2018)
Ms. R N E Kainyah	(Resigned 11 December 2018)
Mr C McLachlan	(Appointed 12 April 2018)

### **Auditors**

Menzies LLP  
Lynton House  
7-12 Tavistock Square  
Bloomsbury  
London WC1H 9LT

### **STATEMENT OF TRUSTEES' RESPONSIBILITIES**

The trustees are responsible for preparing the Trustees' Report and financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice.

Company law requires the trustees to prepare financial statements for each financial year. Under that law the trustees have elected to prepare the financial statements in accordance with the United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) including the Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland". Under company law the trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charitable company and of the surplus or deficit of the charitable company for that period.

In preparing those financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The trustees are responsible for keeping proper accounting records that are sufficient to show and explain the charitable company's transactions and disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention of fraud and other irregularities.

### **SMALL COMPANY EXEMPTION**

In preparing this report the trustees have taken advantage of special provisions of the Companies Act 2006 relating to small companies.

**TRANSFORMATIONAL BUSINESS NETWORK INTERNATIONAL  
(FORMERLY TRANSFORMATIONAL BUSINESS NETWORK FOUNDATION)**

**REPORT OF THE TRUSTEES - CONTINUED  
FOR THE YEAR ENDED 31 JANUARY 2019**

**DISCLOSURE OF INFORMATION TO THE AUDITORS**

In so far as the trustees are aware, there is no relevant audit information of which the charity's auditors are unaware. The trustees have taken all steps that they ought to have taken as trustees in order to make themselves aware of any relevant audit information and to establish that the charity's auditors are aware of that information.

**AUDITORS**

The auditors, Menzies LLP, were appointed as auditors by the directors since the year end. Menzies will be proposed for re-appointment at the forthcoming Annual General Meeting.

Approved by order of the board of trustees on 12 July 2019 and signed on its behalf by:

  
.....  
Mr. T. A. Watson - Trustee

# **TRANSFORMATIONAL BUSINESS NETWORK INTERNATIONAL (FORMERLY TRANSFORMATIONAL BUSINESS NETWORK FOUNDATION)**

## **REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS**

We have audited the financial statements of Transformational Business Network International for the year ended 31 January 2019 on pages eight to eighteen. The financial reporting framework that has been applied in their preparation is applicable law and Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland".

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of trustees and auditors**

As explained more fully in the Statement of Trustees' Responsibilities set out on page four, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### **Scope of the audit of the financial statements**

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at [www.frc.org.uk/apb/scope/UKNP](http://www.frc.org.uk/apb/scope/UKNP).

### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 January 2019 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with Financial Reporting Standard 102; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Trustees' Annual Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

**TRANSFORMATIONAL BUSINESS NETWORK INTERNATIONAL  
(FORMERLY TRANSFORMATIONAL BUSINESS NETWORK FOUNDATION)**

**REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS – CONTINUED**

**Matters on which we are required to report by exception**

In the light of our knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Trustees' Annual Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies' regime and take advantage of the small companies' exemption in preparing the Trustees' Annual Report and take advantage of the small companies' exemption from the requirement to prepare a Strategic Report.



Malcolm Lucas (Senior Statutory Auditor)  
for and on behalf of

**Menzies LLP**  
Chartered Accountants  
Lynton House  
7-12 Tavistock Square  
London  
WC1H 9LT

Date: 30/9/19



**TRANSFORMATIONAL BUSINESS NETWORK INTERNATIONAL  
(FORMERLY TRANSFORMATIONAL BUSINESS NETWORK FOUNDATION)**

**STATEMENT OF FINANCIAL ACTIVITIES (Incorporating an Income & Expenditure Account)**

**Year Ended 31 January 2019**

		<b>Unrestricted Funds</b>	<b>Restricted Funds</b>	<b>Total Funds 2019</b>	<b>Total Funds 2018</b>
	<u>Notes</u>	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
<b>INCOME AND ENDOWMENTS FROM</b>					
Donations and legacies	2	<b>212,856</b>	<b>222,662</b>	<b>435,518</b>	230,531
		<hr/>	<hr/>	<hr/>	<hr/>
<b>Total</b>		<b>212,856</b>	<b>222,662</b>	<b>435,518</b>	230,531
<b>EXPENDITURE ON</b>					
Raising Funds	3	<b>46,694</b>	<b>45,715</b>	<b>92,409</b>	28,162
Charitable Activities - Program implementation	3	<b>24,716</b>	<b>14,700</b>	<b>39,416</b>	41,217
Charitable Activities - Support and governance costs	3	<b>78,601</b>	<b>-</b>	<b>78,601</b>	83,754
Charitable Activities - Grants to affiliates	3	<b>130,332</b>	<b>180,000</b>	<b>310,332</b>	153,422
		<hr/>	<hr/>	<hr/>	<hr/>
<b>Total</b>		<b>280,343</b>	<b>240,415</b>	<b>520,758</b>	306,555
<b>NET INCOME/(EXPENDITURE)</b>		<b>(67,487)</b>	<b>(17,753)</b>	<b>(85,240)</b>	(76,024)
<b>RECONCILIATION OF FUNDS</b>					
Total funds brought forward		<b>150,219</b>	<b>97,370</b>	<b>247,589</b>	323,613
		<hr/>	<hr/>	<hr/>	<hr/>
<b>TOTAL FUNDS CARRIED FORWARD</b>		<b>82,732</b>	<b>79,617</b>	<b>162,349</b>	247,589
		<hr/>	<hr/>	<hr/>	<hr/>

**CONTINUING OPERATIONS**

All income and expenditure has arisen from continuing activities.

The notes on pages 11 to 18 form part of these financial statements.

**TRANSFORMATIONAL BUSINESS NETWORK INTERNATIONAL  
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Company Registration Number 04667035

**BALANCE SHEET**

Year Ended 31 January 2019

	<u>Notes</u>	2019 £	2018 £
<b>Fixed Assets</b>			
Tangible Assets	7	3,399	5,080
Investments	9	1	1
<b>Current Assets</b>			
Debtors	8	11,753	12,260
Cash at bank and in hand		168,416	239,606
		<u>180,169</u>	<u>251,866</u>
<b>Current Liabilities</b>			
Creditors: amounts falling due within one year	10	(21,220)	(9,358)
<b>Net Current Assets</b>		<u>158,949</u>	<u>242,508</u>
<b>Total assets less Current Liabilities</b>		<u>162,349</u>	<u>247,589</u>
Creditors: amounts falling due after more than one year		-	-
		<u>162,349</u>	<u>247,589</u>
<b>Funds</b>	11		
Unrestricted funds:			
General Fund		82,732	150,219
Restricted Funds:			
TBN East Africa		79,617	97,370
<b>Total Funds</b>		<u>162,349</u>	<u>247,589</u>

These financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small charitable companies.

The financial statements were approved by the Board of Trustees on 12 July 2019 and were signed on its behalf by:

  
Mr. T.A. Watson - Trustee

**TRANSFORMATIONAL BUSINESS NETWORK INTERNATIONAL  
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**STATEMENT OF CASH FLOWS**

**Year Ended 31 January 2019**

	Notes	31.1.19 £	31.1.18 £
<b>Cash flows from operating activities:</b>			
Cash generated from operations	1	(71,190)	(76,624)
<b>Net cash provided by (used in) operating activities</b>		<b>(71,190)</b>	<b>(76,624)</b>
<b>Cash flows from investing activities:</b>			
Purchase of tangible fixed assets		-	(1,800)
<b>Net cash provided by (used in) investing activities</b>		<b>-</b>	<b>(1,800)</b>
<b>Change in cash and cash equivalents in the reporting period</b>		<b>(71,190)</b>	<b>(78,424)</b>
<b>Cash and cash equivalents at the beginning of the reporting period</b>		<b>239,606</b>	<b>318,030</b>
<b>Cash and cash equivalents at the end of the reporting period</b>		<b>168,416</b>	<b>239,606</b>

**RECONCILIATION OF NET INCOME/(EXPENDITURE) TO NET CASH FLOW FROM OPERATING ACTIVITIES**

	31.1.19 £	31.1.18 £
<b>Net income/(expenditure) for the reporting period (as per the statement of financial activities)</b>	<b>(85,240)</b>	<b>(76,024)</b>
<b>Adjustments for:</b>		
Depreciation	1,681	1,643
(Increase)/decrease in debtors	507	(2,452)
Increase/(decrease) in creditors	11,862	208
<b>Net cash provided by (used in) operating activities</b>	<b>(71,190)</b>	<b>(76,624)</b>

The notes on pages 11 to 18 form part of these financial statements.

# **TRANSFORMATIONAL BUSINESS NETWORK INTERNATIONAL (FORMERLY TRANSFORMATIONAL BUSINESS NETWORK FOUNDATION)**

## **NOTES TO THE FINANCIAL STATEMENTS**

**Year Ended 31 January 2019**

### **1. ACCOUNTING POLICIES**

Transformational Business Network International is a private charitable company limited by guarantee incorporated in England and Wales, registered number 04667035. Details of the registered office and principal activities are included in the company's Trustees' report.

#### **Basis of preparing the financial statements**

The financial statements of the charitable company, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015)', Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland', the and the Companies Act 2006. The financial statements have been prepared under the historical cost convention. The accounts are prepared in Pounds Sterling (£) and amounts have been adjusted to the nearest £.

Transformational Business Network International is a Public Benefit Entity as defined by FRS102.

#### **Going Concern**

The company's financial statements have been prepared on a going concern basis, which the directors believe to be appropriate for the following reasons. The directors have completed a detailed review of current trading which has included consideration of the financial position as at the date of approval of these financial statements and the projected results and financial position covering the next 12 months. The charity has reserves and grants committed sufficient to meet its current and future obligations.

#### **Income**

All income is recognised in the Statement of Financial Activities once the charity has entitlement to the funds, it is probable that the income will be received, and the amount can be measured reliably. Donations and grant income are recognised on receipt, provided all conditions pertaining to the donation have been met.

#### **Expenditure**

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category. Where costs cannot be directly attributed to particular headings, they have been allocated to activities on a basis consistent with the use of resources.

Grants to affiliates are recognised when there is a legal or constructive obligation to commit the funds to the affiliate, the amount can be determined and has been or is expected to be settled.

#### **Tangible fixed assets and depreciation**

All fixed assets are initially recorded at cost. Depreciation is provided at the following annual rates to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset:

Fixtures & Fittings - 25% straight line

Computer Equipment - 25% straight line

#### **Fund accounting**

General funds are unrestricted funds which are available for the use at the discretion of the trustees in furtherance of the general objectives of Transformational Business Network International and which have not been designated for the other purposes.

# TRANSFORMATIONAL BUSINESS NETWORK INTERNATIONAL (FORMERLY TRANSFORMATIONAL BUSINESS NETWORK FOUNDATION)

## NOTES TO THE FINANCIAL STATEMENTS - CONTINUED

Year Ended 31 January 2019

### 1. ACCOUNTING POLICIES - CONTINUED

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the statement of financial position date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

#### Financial Instruments

The company only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value

#### Investments in Associates

Investments in associated companies are carried at cost less any attributable impairment. Associated entities are accounting for under the equity accounting method where the Trustees consider their results to be material to the financial position and performance of TBNI.

#### Cash and cash equivalents

Cash and cash equivalents include cash at bank and in hand, overdrafts and short term highly liquid investments such as bank deposits less advances from banks repayable within 3 months from date of advance.

#### Accounting judgements and estimates

In applying the Group's accounting policies, which are described in note 1, the directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors considered to be relevant. Actual results may differ from these estimates.

The estimates and assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods. In the opinion of the Trustees, no significant judgements or estimates were required in the preparation of these statements.

### 2. DONATIONS AND LEGACIES

	31.1.19 £	31.1.18 £
TBNI Memberships and Subscriptions	6,641	9,982
Donations	428,877	220,549
	<hr/>	<hr/>
	435,518	230,531
	<hr/>	<hr/>

Donations received consist of restricted funds of £222,662 (2018: Nil); and unrestricted funds of £212,856 (2018: £230,531). Restricted funds are committed to the support of TBN East Africa.

**TRANSFORMATIONAL BUSINESS NETWORK INTERNATIONAL  
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**NOTES TO THE FINANCIAL STATEMENTS - CONTINUED**

**Year Ended 31 January 2019**

**3. EXPENDITURE**

	31.1.19 £	31.1.18 £
<b>Raising Funds</b>		
Consultancy	39,767	740
Staff Salaries	33,565	22,799
Marketing	11,000	-
Travelling	8,077	4,623
	<u>92,409</u>	<u>28,162</u>
<b>Program Implementation</b>		
Consultancy	4,657	-
Exchange (gain)/loss	-	(3,655)
Staff Salaries	33,570	43,403
Telephone	-	175
Travel & Conferences	1,188	1,294
	<u>39,415</u>	<u>41,217</u>
<b>Support and governance costs</b>		
Accounting fees	4,050	2,520
Audit fees	6,600	8,570
Bank charges	490	443
Computer expenses	10,125	9,377
Consultancy	16,300	18,476
Exchange (gain)/loss	724	1,913
Marketing	1,442	236
Office expenses	949	-
Professional fees	4,068	3,960
Staff salaries	20,593	30,299
Subscriptions	520	777
Telephone	30	175
Travelling	11,029	5,365
Depreciation	1,681	1,643
	<u>78,601</u>	<u>83,754</u>

The charity differentiates between fundraising, program & implementation and support & governance costs. Costs are allocated between these categories based on time spent or specific allocations for disbursements.

Fundraising costs of £46,694 were incurred for unrestricted activity (2018: £28,162) and £45,715 for restricted activity (2018: Nil).

Program implementation includes £14,700 expenditure from unrestricted funds (2018: £14,720) and £24,716 from restricted funds (2018: £26,497).

Support and governance costs in the current and prior year were incurred entirely from unrestricted funds.

**TRANSFORMATIONAL BUSINESS NETWORK INTERNATIONAL  
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**NOTES TO THE FINANCIAL STATEMENTS - CONTINUED**

**Year Ended 31 January 2019**

**3. EXPENDITURE (CONTINUED)**

	<b>31.1.19</b>	<b>31.1.18</b>
	<b>£</b>	<b>£</b>
Charitable Activities - Grants to affiliates	<b>310,332</b>	153,422

Grants to affiliates include £130,332 from unrestricted funds (2018: £62,832) and includes grants to TBN East Africa. Grants to affiliates made from restricted funds amounted to £180,000 (2018: £90,590) and are restricted to the activities of TBN affiliates in East Africa only.

**Restricted Funds:**

The TBN East Africa fund was established to provide mentorship and support for entrepreneur-led businesses in East Africa, with the goal of supporting these businesses in creating employment in order to alleviate poverty.

Grant to TBN East Africa – entrepreneur mentorship, training & support	Grant to Institution £310,332
--	----------------------------------

TBNi has committed to provide £330,000 of grants to TBN East Africa in the year to 31 January 2020, which will be funded from restricted and unrestricted funds.

**4. TRUSTEES' REMUNERATION AND BENEFITS**

There was no Trustees' remuneration paid for the year ended 31 January 2019 nor for the year ended 31 January 2018. The amount reimbursed to 2 Trustees during the year for conference attendance, travel & accommodation expenses incurred in carrying out their duties was £785 (2018: Nil).

**5. NET INCOMING RESOURCES FOR THE YEAR**

This is stated after charging/(crediting):

	<b>31.1.19</b>	<b>31.1.18</b>
	<b>£</b>	<b>£</b>
Depreciation of owned fixed assets	1,681	1,643
Exchange rate differences	724	(1,742)
	<u>2,405</u>	<u>(99)</u>

The average number of employees during the year was one (2018: one). Remuneration was as follows:

	<b>31.1.19</b>	<b>31.1.18</b>
	<b>£</b>	<b>£</b>
Key management personnel remuneration	<u>84,000</u>	<u>84,000</u>

1 employee earned remuneration between £80,000 and £90,000 in this financial year (2018: 1).

**TRANSFORMATIONAL BUSINESS NETWORK INTERNATIONAL  
(FORMERLY TRANSFORMATIONAL BUSINESS NETWORK FOUNDATION)**

**NOTES TO THE FINANCIAL STATEMENTS - CONTINUED**

**Year Ended 31 January 2019**

**6. AUDITOR'S REMUNERATION**

	31.1.19 £	31.1.18 £
Auditor's fees		
- for audit services	6,600	6,720
- prior period under accrual	-	1,850
- for tax advisory services	198	480
	<u>6,600</u>	<u>8,650</u>

**7. TANGIBLE FIXED ASSETS**

	Fixtures and fittings £	Computer equipment £	Totals £
<b>Cost</b>			
At 1 February 2018 -	120	6,723	6,843
Additions	-	-	-
	<u>120</u>	<u>6,723</u>	<u>6,843</u>
At 31 January 2019	<u>120</u>	<u>6,723</u>	<u>6,843</u>
<b>Depreciation</b>			
At 1 February 2018	120	1,643	1,763
Depreciation charge	-	1,681	1,681
	<u>120</u>	<u>3,324</u>	<u>3,444</u>
At 31 January 2019	<u>120</u>	<u>3,324</u>	<u>3,444</u>
<b>Net book value</b>			
At 31 January 2019	-	3,399	3,399
	<u>-</u>	<u>3,399</u>	<u>3,399</u>
At 31 January 2018	-	5,080	5,080
	<u>-</u>	<u>5,080</u>	<u>5,080</u>

**8. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	31.1.19 £	31.1.18 £
Trade debtors	-	-
Other Debtors – TBN Ltd	7,038	6,938
Prepayments and accrued income	4,715	5,322
	<u>11,753</u>	<u>12,260</u>



**TRANSFORMATIONAL BUSINESS NETWORK INTERNATIONAL  
(FORMERLY TRANSFORMATIONAL BUSINESS NETWORK FOUNDATION)**

**NOTES TO THE FINANCIAL STATEMENTS – CONTINUED**

**Year Ended 31 January 2019**

<b>9. INVESTMENTS</b>	<b>31.1.19 £</b>	<b>31.1.18 £</b>
Shares in associated undertakings	<u>1</u>	<u>1</u>
The charity has a minority investment in TBN Business Growth Services Ltd.		
Class of shares:		
Ordinary 33.33%		
Aggregate capital and Reserves	171	171
Profit for the year	-	-
Investments in associated companies are shown at cost less impairment.		

<b>10. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR</b>	<b>31.1.19 £</b>	<b>31.1.18 £</b>
Other creditors – TBN East Africa	3,531	-
Accounts payable	3,652	510
Accrued expenses	14,037	8,848
	<u>21,220</u>	<u>9,358</u>

**TRANSFORMATIONAL BUSINESS NETWORK INTERNATIONAL  
(FORMERLY TRANSFORMATIONAL BUSINESS NETWORK FOUNDATION)**

**NOTES TO THE FINANCIAL STATEMENTS – CONTINUED**

**11. MOVEMENT IN FUNDS**

	At 1.2.18 £	Net movement in funds £	At 31.1.19 £
<b>Unrestricted funds</b>			
General fund	150,219	(67,487)	82,732
<b>Restricted funds</b>			
TBN East Africa	97,370	(17,753)	79,617
<b>TOTAL FUNDS</b>	<b>247,589</b>	<b>(85,240)</b>	<b>162,349</b>

Restricted funds are held to be expended in support of the objectives of TBN East Africa, which are described in Note 3.

Net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
<b>Unrestricted funds</b>			
General fund	212,856	(280,343)	(67,487)
<b>Restricted funds</b>			
TBN East Africa	222,662	(240,415)	(17,753)
<b>TOTAL FUNDS</b>	<b>435,518</b>	<b>(520,758)</b>	<b>(85,240)</b>

Analysis of net assets between funds:

	Restricted £	Unrestricted £	Total £
Bank	79,617	88,799	168,416
Fixed Assets	-	3,399	3,399
Investments	-	1	1
Net Current Assets	-	(9,467)	(9,467)
<b>TOTAL NET ASSETS</b>	<b>79,617</b>	<b>82,732</b>	<b>162,349</b>

	At 1.2.17 £	Net movement in funds £	At 31.1.18 £
<b>Unrestricted funds</b>			
General fund	109,156	41,063	150,219
<b>Restricted funds</b>			
TBN East Africa	214,457	(117,087)	97,370
<b>TOTAL FUNDS</b>	<b>323,613</b>	<b>(76,024)</b>	<b>247,589</b>

**TRANSFORMATIONAL BUSINESS NETWORK INTERNATIONAL  
(FORMERLY TRANSFORMATIONAL BUSINESS NETWORK FOUNDATION)**

**11. MOVEMENT IN FUNDS – 2018 CONTINUED**

Net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
<b>Unrestricted funds</b>			
General fund	230,531	(189,468)	41,063
<b>Restricted funds</b>			
TBN East Africa	-	(117,087)	(117,087)
<b>TOTAL FUNDS</b>	<b>230,531</b>	<b>(306,555)</b>	<b>(76,024)</b>

Analysis of net assets between funds:

	Restricted £	Unrestricted £	Total £
Bank	97,370	142,236	239,606
Fixed Assets	-	5,080	5,080
Investments	-	1	1
Net Current Assets	-	2,902	2,902
<b>TOTAL NET ASSETS</b>	<b>97,370</b>	<b>150,219</b>	<b>247,589</b>

**12. RELATED PARTY DISCLOSURES**

**Year Ended 31 January 2019**

The company has made grants of £310,332 (2018: £152,927) to its affiliated charity TBN East Africa during the year.

TBN International received funds held in trust for TBN East Africa, arising from credit card contributions made by delegates to TBNI for attendance at the TBN East Africa annual conference. The value of funds held in trust at 31 January 2019 was £3,531 (2018: Nil).

TBN International engaged in transactions with TBN Ltd, a company with common Directors. The purpose of TBN Ltd. is to engage in commercial activity in support of the objectives of TBN International, and the profits of the company are committed to be donated in full to TBNI. The value of transactions with TBN Ltd. was £100 (2018: £7,507). The balance outstanding at 31 January 2019 was £7,038 (2018: £6,938).

**TRANSFORMATIONAL BUSINESS NETWORK INTERNATIONAL  
(FORMERLY TRANSFORMATIONAL BUSINESS NETWORK FOUNDATION)**

**DETAILED STATEMENT OF FINANCIAL ACTIVITIES**

**Year Ended 31 January 2019**

	<b>31.1.19</b>	<b>31.1.18</b>
	<b>£</b>	<b>£</b>
<b>INCOME AND ENDOWMENTS</b>		
<b>Donations and legacies</b>		
TBNI Memberships and Subscriptions	6,641	9,982
Donations	428,877	220,549
	<hr/>	<hr/>
	435,518	230,541
	<hr/>	<hr/>
<b>Total incoming resources</b>	435,518	230,541
<b>EXPENDITURE</b>		
Telephone	30	350
Consultancy	60,724	19,216
Travelling	20,295	11,283
Accounting Fees	4,050	2,520
Audit fees	6,600	8,570
Bank Charges	491	443
Subscriptions	520	777
Staff Salaries	87,728	96,500
Marketing	12,442	236
Computer expenses	10,125	9,377
Office expenses	949	-
Professional Fees	4,068	3,960
Foreign Exchange (gain)/loss	724	(1,742)
Depreciation	1,681	1,643
	<hr/>	<hr/>
	210,426	153,133
<b>Grants to affiliates</b>		
Grants to affiliates	310,332	153,422
	<hr/>	<hr/>
<b>Total resources expended</b>	520,758	306,555
	<hr/>	<hr/>
<b>Net income/(expenditure)</b>	(85,240)	(76,024)
	<hr/>	<hr/>

This page does not form part of the statutory financial statements.