

REGISTERED NUMBER: 02717800 (ENGLAND AND WALES)

PARENT AAS FOR  
EPL CONTRACTOR (PLOT B WEST)  
LIMITED - 04615550

**MUSE DEVELOPMENTS LIMITED**

**ANNUAL REPORT AND FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016**

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# **MUSE DEVELOPMENTS LIMITED**

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# MUSE DEVELOPMENTS LIMITED

## COMPANY INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2016

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<b>Directors</b>	ME Crompton SP Crummett NJH Franklin D Hoyle JC Morgan SA Shankland
<b>Secretary</b>	C Sheridan
<b>Head Office</b>	Anchorage 1 Anchorage Quay Salford Quays Manchester M50 3YJ
<b>Registered Office</b>	Kent House 14 - 17 Market Place London United Kingdom W1W 8AJ
<b>Auditor</b>	Deloitte LLP Chartered Accountants and Statutory Auditor Manchester United Kingdom

# MUSE DEVELOPMENTS LIMITED

## STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2016

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### Principal activities

Muse Developments Limited and its subsidiary and joint venture undertakings ("the Group") form a UK-wide urban regeneration business specialising in the delivery of complex mixed use development projects, predominantly in town and city centre locations. The Group has a portfolio of around 40 projects, the majority of which are delivered in partnership with public or private sector landowners. The Group has established a track record of successful regeneration projects over the last 25 years.

### Business review

The Group works with landowners and public sector partners to unlock value from under-developed assets to bring about sustainable regeneration and urban renewal through the delivery of mixed-use projects across the UK.

	2016	2015
Revenue	£156.5m	£110.4m
Operating profit	£13.4m	£12.9m
Profit before tax	£11.9m	£11.1m
Capital employed at year-end	£68.9m	£76.6m
Cash and cash equivalents	£10.5m	£0.6m
Regeneration and development pipeline and order book	£2.4bn	£2.5bn

The Group delivered an operating profit for the year of £13.4m, up 4% on the prior year.

Capital employed at the year end was £68.9m, down £7.7m from the prior year end. This is calculated after deducting non-recourse debt of £4.8m and deferred consideration on the purchase of interests in Waterside Places Limited Partnership of £7.5m. Average capital employed<sup>1</sup> was £80.0m, with the overall Return on Average Capital Employed<sup>2</sup> of 15.0%.

During the year, good progress was made on the Group's development portfolio to regenerate urban areas across the UK. There were a number of contributors to the overall performance of the Group, which included a total of 566 (2015: 745) residential sales completions. The regeneration project at Lewisham Gateway was the largest contributor to profit in the year, where two residential buildings were completed with all 193 units pre-sold.

Other highlights in the year included:

- the completion of the second phase at the £145m regeneration scheme Stockport Exchange, which comprised a new 50,000 sq ft office building, 115-bed Holiday Inn Express, public space and highways improvements;
- the first phase of development at the £100m South Shields 365 regeneration project, including a new library and digital media centre;

<sup>1</sup> Capital employed is calculated as total assets (excluding goodwill and cash) less total liabilities (excluding corporation tax, deferred tax, inter-company financing and overdrafts). At the period end, non-recourse debt was £4.8m (2015: £12.8m) and deferred consideration was £7.5m (2015: £14.0m). Average non-recourse debt was £14.7m (2015: £18.6m) and average deferred consideration was £11.4m (2015: £13.8m).

<sup>2</sup> Return On Average Capital Employed = (Operating profit less interest on non-recourse debt less unwind of discount on deferred consideration) divided by (average capital employed). Interest and fees on non-recourse debt was £1.1m (2015: £1.4m) and the unwind of discount on deferred consideration was £0.3m (2015: £0.4m).

# MUSE DEVELOPMENTS LIMITED

## STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

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### Business review (continued)

- in Warrington, as part of the Bridge Street Quarter regeneration, a temporary market hall was built to accommodate the town's market while the original building is refurbished and construction began on a new multi-storey car park;
- in Manchester, the completion and letting of the Grade II listed Mackie Mayor building marked the seventh and final phase of the regeneration of Smithfield;
- the new customer delivery hub was handed over to John Lewis at the flagship £100m manufacturing and distribution development Logic Leeds;
- in London, legal agreements were completed with Lambeth Council and construction commenced on a £160m regeneration project in Brixton including the refurbishment of the Grade II listed Town Hall and construction of new civic offices.

Through the English Cities Fund – a joint venture with Legal & General and the Homes and Communities Agency – work continued to transform regional towns and cities, with the major office development at One New Bailey, Salford and phase three of Canning Town in London completed during the year.

The regeneration and development pipeline and order book at £2.4bn (2015: £2.5bn) has a broad and balanced geographic and sector split:

- By value, 38% of the pipeline is in the South East & London, 30% in the North West, 16% in Yorkshire and the North East, 13% in the South West and 3% in Scotland
- By sector, 46% by value relates to Residential, 32% to Offices with the remainder broadly split between Retail, Leisure, and Industrial

Looking ahead to 2017, there will be a significant amount of activity across the development portfolio with approximately £380m of construction work currently on site and a further £380m of construction work expected to be awarded by the Group over the next 12 months. However, despite this high level of construction activity, a lower level of actual scheme completions is expected in 2017 which will result in lower profits and returns in the year. Instead, the benefits of the current activity across the portfolio are expected to be reflected in a significant increase in profits in 2018 and beyond. The medium-term target for the Group is to increase ROCE up towards 20%.

### Key performance indicators

The company uses the key performance indicators as disclosed in the Business Review within the Strategic Report on Page 2. In addition to these there are key performance indicators which are employed by the group which are discussed in the Strategic Report in Morgan Sindall Group plc's Annual Report, which does not form part of this report.

### Principal risks and uncertainties

The management of the business and the execution of the group's strategy are subject to a number of risks. The key business risks and uncertainties affecting the group are considered to relate to the market environment, the availability of new business opportunities, the ability to attract and retain talented individuals and legal risks. Further discussion of these risks and uncertainties, in the context of Morgan Sindall group as a whole, is provided in the Strategic Report: Principal Risks in Morgan Sindall Group plc's Annual Report, which does not form part of this report.

# MUSE DEVELOPMENTS LIMITED

## STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

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### **Principal risks and uncertainties (continued)**

The Group does not own a large land bank, instead the Group typically controls land through Development Agreements with public or private sector landowners. This has helped the group to reduce exposure to fluctuations in land values. The group is not totally immune to market risk and the group reassesses, on a regular basis, the net realisable value of its work in progress.

### **Financial risk management**

The company's operations expose it to a variety of financial risks that include credit risk, liquidity risk, interest rate risk and price risk.

#### *Credit risk*

With regard to credit risk the company has implemented policies that require appropriate credit checks on potential customers before contracts are commenced. The company has no significant concentration of credit risk, with exposure spread over a large number of counterparties and customers outside of the group.

#### *Liquidity risk*

This is the risk that the company will not be able to meet its financial obligations as they fall due. The company aims to manage liquidity by ensuring that it will always have sufficient resources to meet its liabilities when they fall due, under both normal and stress conditions, without incurring unacceptable losses or risking damage to the group's reputation. Liquidity is provided through cash balances and access to the group's committed bank loan facilities.

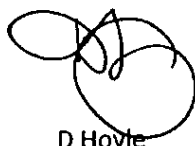
#### *Interest rate risk*

In respect of interest rate risk the company has interest bearing assets and liabilities. Interest bearing assets and liabilities include cash balances, overdrafts and loan facilities all of which have interest rates applied at floating market rates. Project appraisals are regularly reviewed with changing interest rates to ensure the level of interest risk is within acceptable parameters as set out in the group risk management framework.

#### *Price risk*

The group is exposed to the risk of cost inflation during site development. To mitigate this risk, the group enters into fixed price design and build construction contracts. The group is also exposed to the risk of price movements in the housing sector which affect underlying sales values. To mitigate this risk a proportion of stock is subject to forward sale agreements.

For and on behalf of the Board:



D Hoyle  
Director

12 May 2017

# MUSE DEVELOPMENTS LIMITED

## DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2016

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The Directors present their annual report and the audited financial statements for the year ended 31 December 2016. The annual report comprises the Strategic Report and the Directors' Report, which together provide the information required by the Companies Act 2006. The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) adopted by the European Union.

### Going concern

The directors have a reasonable expectation that the Company and the Group of which it is a part have adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis in preparing the financial statements. Further details can be found in the principal accounting policies in the financial statements.

### Directors

The directors who served during the year and thereafter are shown on page 1.

### Directors' indemnities

The Company indemnifies the directors in its Articles of Association to the extent allowed under section 232 of the Companies Act 2006. Furthermore Morgan Sindall Group plc maintains liability insurance for its directors and officers and those of its directors and officers of its associated companies.

The Company has not made qualifying third party indemnity provisions for the benefit of its directors during the year.

### Dividends

An interim dividend of £5,313,000 was paid during the year (2015: £4,740,000). The directors do not recommend the payment of a final dividend (2015: £nil).

### Employment policies

The Group insists that a policy of equal opportunity employment is demonstrably evident at all times. Selection criteria and procedures and training opportunities are designed to ensure that all individuals are selected, treated and promoted on the basis of their merits, abilities and potential.

### Directors' responsibilities statement

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare such financial statements for each financial year. Under that law the directors are required to prepare the Parent and Group financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

# MUSE DEVELOPMENTS LIMITED

## DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

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In preparing the Parent and Group financial statements, International Accounting Standard 1 requires that directors:

- properly select and apply accounting policies;
- present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- provide additional disclosures when compliance with the specific requirements in IFRSs are insufficient to enable users to understand the impact of particular transactions, other events and conditions on the entity's financial position and financial performance; and
- make an assessment of the company's ability to continue as a going concern.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

### **Independent Auditor and disclosure of information to the independent Auditor**

In the case of each of the persons who are directors of the company at the date when this report was approved:

- So far as each director is aware, there is no relevant audit information of which the company's auditor is unaware; and
- Each director has taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

Deloitte LLP has expressed its willingness to be reappointed for another term and appropriate arrangements have been put in place for it to be deemed reappointed as auditor in the absence of an Annual General Meeting.

Approved by the Board and signed on its behalf by:

  
D Hoyle  
Director  
12 May 2017



# MUSE DEVELOPMENTS LIMITED

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MUSE DEVELOPMENTS LIMITED FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

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We have audited the financial statements of Muse Developments Limited for the year ended 31 December 2016 which comprise the Consolidated Statement of Comprehensive Income, the Consolidated Balance Sheet, the Consolidated Cash flow Statement, the Consolidated Statement of Changes in Equity, the Company Balance Sheet, the Company Cash flow Statement, the Company Statement of Changes in Equity, the Principal Accounting Policies and the related notes to the financial statements 1 to 25. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union, and, as regards the parent company financial statements, as applied in accordance with the provisions of the Companies Act 2006.

This report is made solely to the company's members in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. *To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, for our audit work, for this report, or for the opinions we have formed.*

### **Respective responsibilities of directors and auditor**

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and *International Standards on Auditing (UK and Ireland)*. Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### **Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Group's and the parent company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

# MUSE DEVELOPMENTS LIMITED

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MUSE DEVELOPMENTS LIMITED FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

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### Opinion on financial statements

In our opinion:

- the financial statements give a true and fair view of the state of the Group's and of the Parent Company's affairs as at 31 December 2016 and of the Group's profit for the year then ended;
- the Group financial statements have been properly prepared in accordance with IFRSs as adopted by the European Union;
- the Parent Company financial statements have been properly prepared in accordance with IFRSs as adopted by the European Union and as applied in accordance with the provisions of the Companies Act 2006; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

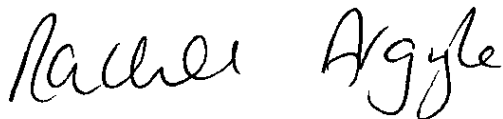
- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report has/have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified any material misstatements in the Strategic Report and the Directors' Report.

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



Rachel Argyle (Senior Statutory Auditor)  
for and on behalf of Deloitte LLP  
Chartered Accountants and Statutory Auditor  
Manchester  
United Kingdom

12 May 2017

# MUSE DEVELOPMENTS LIMITED

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2016

	Notes	2016 £'000	2015 £'000
Revenue	1	156,477	110,369
Cost of sales		(137,713)	(94,510)
<b>Gross profit</b>		<b>18,764</b>	<b>15,859</b>
Administrative expenses		(11,287)	(10,376)
Share of net profit of joint ventures	9	5,898	7,456
<b>Operating profit</b>	2	<b>13,375</b>	<b>12,939</b>
Net finance expense	4	(1,509)	(1,866)
<b>Profit before tax</b>		<b>11,866</b>	<b>11,073</b>
Tax	5	(1,843)	(2,099)
<b>Profit after tax</b>		<b>10,023</b>	<b>8,974</b>

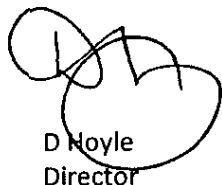
There were no discontinued operations in either the current or comparative years. There was no other comprehensive income during the year (2015: none) and accordingly, no Statement of Comprehensive Income has been presented.

# MUSE DEVELOPMENTS LIMITED

## CONSOLIDATED BALANCE SHEET FOR THE YEAR ENDED 31 DECEMBER 2016

	Notes	2016 £'000	2015 £'000
<b>Assets</b>			
Goodwill	7	13,645	13,645
Property, plant & equipment	8	147	144
Investments in joint ventures	9	34,705	30,186
Shared equity loan receivables	11	127	299
<b>Non-current assets</b>		<b>48,624</b>	<b>44,274</b>
Inventories	12	88,137	115,362
Trade and other receivables	13	14,865	18,175
Cash and cash equivalents	23	10,514	587
<b>Current assets</b>		<b>113,516</b>	<b>134,124</b>
<b>Total assets</b>		<b>162,140</b>	<b>178,398</b>
<b>Liabilities</b>			
Trade and other payables	14	(83,925)	(86,638)
Current tax liabilities		(1,123)	(3,171)
Borrowings	23	(4,823)	(12,805)
Provisions for liabilities	16	(80)	(429)
<b>Current liabilities</b>		<b>(89,951)</b>	<b>(103,043)</b>
<b>Net current assets</b>		<b>23,565</b>	<b>31,081</b>
Trade and other payables	14	-	(7,008)
Deferred tax liabilities	15	(1,656)	(2,159)
Provisions for liabilities	16	-	(365)
<b>Non-current liabilities</b>		<b>(1,656)</b>	<b>(9,532)</b>
<b>Total liabilities</b>		<b>(91,607)</b>	<b>(112,575)</b>
<b>Net assets</b>		<b>70,533</b>	<b>65,823</b>
<b>Equity</b>			
Share capital	17	40,000	40,000
Retained earnings		30,533	25,823
<b>Total equity</b>		<b>70,533</b>	<b>65,823</b>

The consolidated financial statements of Muse Developments Limited, registered number 02717800, were approved by the Board and authorised for issue on 12 May 2017. They were signed on its behalf by:

  
D Hoyle  
Director

# MUSE DEVELOPMENTS LIMITED

## CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2016

		2016	2015
	Notes	£'000	£'000
<b>Operating profit</b>		<b>13,375</b>	<b>12,939</b>
Adjusted for:			
Depreciation	8	67	51
Share of net profit of equity accounted joint ventures	9	(5,898)	(7,456)
Repayment of shared equity loan receivables	11	172	122
Decrease in provisions	16	(714)	(718)
<b>Operating inflow before movements in working capital</b>		<b>7,002</b>	<b>4,938</b>
Decrease/(Increase) in inventories	12	27,225	(20,713)
Decrease/(Increase) in receivables	13	3,324	(3,603)
Decrease in payables	14	(10,462)	(5,842)
<b>Movements in working capital</b>		<b>20,087</b>	<b>(30,158)</b>
<b>Cash inflow/(outflow) from operating activities</b>		<b>27,089</b>	<b>(25,221)</b>
Income taxes paid		(4,361)	(1,130)
<b>Net cash inflow/(outflow)</b>		<b>22,728</b>	<b>(26,351)</b>
<b>Investing activities</b>			
Interest received		6	48
Purchase of property, plant and equipment	8	(70)	(99)
Net receipts from joint ventures	9	1,346	15,514
<b>Net cash inflow from investing activities</b>		<b>1,282</b>	<b>15,463</b>
<b>Financing activities</b>			
Interest paid		(788)	(2,104)
Proceeds from borrowings		-	11,365
Repayment of borrowings	23	(7,982)	(15,500)
Dividends paid	6	(5,313)	(4,740)
<b>Net cash outflow from financing activities</b>		<b>(14,083)</b>	<b>(10,979)</b>
Net increase / (decrease) in cash and cash equivalents		9,927	(21,866)
Cash and cash equivalents at 1 January	23	587	22,453
<b>Cash and cash equivalents at 31 December</b>	<b>23</b>	<b>10,514</b>	<b>587</b>

# MUSE DEVELOPMENTS LIMITED

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2016

	Share capital	Retained earnings	Total equity
	£'000	£'000	£'000
<b>At 1 January 2015</b>	<b>40,000</b>	<b>21,589</b>	<b>61,589</b>
Total comprehensive income	-	8,974	8,974
Dividends paid (Note 6)	-	(4,740)	(4,740)
<b>At 31 December 2015 (Note 17)</b>	<b>40,000</b>	<b>25,823</b>	<b>65,823</b>
Total comprehensive income	-	10,023	10,023
Dividends paid (Note 6)	-	(5,313)	(5,313)
<b>At 31 December 2016 (Note 17)</b>	<b>40,000</b>	<b>30,533</b>	<b>70,533</b>

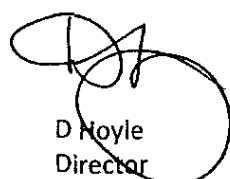
# MUSE DEVELOPMENTS LIMITED

## COMPANY BALANCE SHEET FOR THE YEAR ENDED 31 DECEMBER 2016

	Notes	2016 £'000	2015 £'000
<b>Assets</b>			
Goodwill	7	7,292	7,292
Property, plant & equipment	8	147	144
Investments in joint ventures	9	664	700
Investments in subsidiaries	10	22,109	22,109
<b>Non-current assets</b>		<b>30,212</b>	<b>30,245</b>
Inventories	12	41,206	46,920
Trade and other receivables	13	38,129	45,399
Current tax assets		659	-
Cash and cash equivalents	23	3,654	-
<b>Current assets</b>		<b>83,648</b>	<b>92,319</b>
<b>Total assets</b>		<b>113,860</b>	<b>122,564</b>
<b>Liabilities</b>			
Trade and other payables	14	(66,660)	(72,113)
Current tax liabilities		-	(1,206)
Provisions for liabilities	16	(80)	(429)
Overdraft	23	-	(317)
<b>Current liabilities</b>		<b>(66,740)</b>	<b>(74,065)</b>
<b>Net current assets</b>		<b>16,908</b>	<b>18,254</b>
Deferred tax liabilities	15	(974)	(1,014)
Provisions for liabilities	16	-	(365)
<b>Non-current liabilities</b>		<b>(974)</b>	<b>(1,379)</b>
<b>Total liabilities</b>		<b>(67,714)</b>	<b>(75,444)</b>
<b>Net assets</b>		<b>46,146</b>	<b>47,120</b>
<b>Equity</b>			
Share capital	17	40,000	40,000
Retained earnings		6,146	7,120
<b>Total equity</b>		<b>46,146</b>	<b>47,120</b>

The Company reported a profit for the financial year ended 31 December 2016 of £4,339,000 (2015: £5,302,000).

The financial statements of Muse Developments Limited, registered number 02717800, were approved by the Board of Directors on 12 May 2017.

  
D Noyle  
Director

# MUSE DEVELOPMENTS LIMITED

## COMPANY CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2016

		2016	2015
	Notes	£'000	£'000
<b>Total comprehensive income</b>		<b>4,339</b>	<b>5,302</b>
Adjusted for:			
Dividend income		(6,100)	(7,000)
Taxation		207	(937)
Interest receivable		(466)	(564)
Interest payable		148	93
<b>Operating loss</b>		<b>(1,872)</b>	<b>(3,106)</b>
Adjusted for:			
Depreciation	8	67	51
Decrease in provisions	16	(714)	(718)
<b>Operating outflow before movements in working capital</b>		<b>(2,519)</b>	<b>(3,773)</b>
Decrease / (Increase) in inventories	12	5,714	(5,141)
Decrease / (Increase) in receivables	13	7,279	(25,704)
(Decrease) / Increase in payables	14	(5,455)	4,212
<b>Movements in working capital</b>		<b>7,538</b>	<b>(26,633)</b>
<b>Cash inflow / (outflow) from operating activities</b>		<b>5,019</b>	<b>(30,406)</b>
Dividends received		6,100	7,000
Income taxes (paid) / received		(2,112)	636
<b>Net cash inflow / (outflow)</b>		<b>9,007</b>	<b>(22,770)</b>
<b>Investing activities</b>			
Interest received		457	60
Purchase of property, plant and equipment	8	(70)	(99)
Net receipts from joint ventures	9	36	5,384
<b>Net cash inflow from investing activities</b>		<b>423</b>	<b>5,345</b>
<b>Financing activities</b>			
Interest paid		(146)	(93)
Dividends paid	6	(5,313)	(4,740)
<b>Net cash outflow from financing activities</b>		<b>(5,459)</b>	<b>(4,833)</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>		<b>3,971</b>	<b>(22,258)</b>
Cash and cash equivalents at 1 January	23	(317)	21,941
<b>Cash and cash equivalents at 31 December</b>	<b>23</b>	<b>3,654</b>	<b>(317)</b>



# MUSE DEVELOPMENTS LIMITED

## COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2016

	Share capital	Retained earnings	Total equity
	£'000	£'000	£'000
<b>At 1 January 2015</b>	<b>40,000</b>	<b>6,558</b>	<b>46,558</b>
Total comprehensive income	-	5,302	5,302
Dividends paid (Note 6)	-	(4,740)	(4,740)
<b>At 31 December 2015</b>	<b>40,000</b>	<b>7,120</b>	<b>47,120</b>
Total comprehensive income	-	4,339	4,339
Dividends paid (Note 6)	-	(5,313)	(5,313)
<b>31 December 2016</b>	<b>40,000</b>	<b>6,146</b>	<b>46,146</b>

# MUSE DEVELOPMENTS LIMITED

## PRINCIPAL ACCOUNTING POLICIES FOR THE YEAR ENDED 31 DECEMBER 2016

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Muse Developments Limited (the Group or Company) is domiciled and incorporated in the United Kingdom. The nature of the Group's operations and its principal activities are set out in the strategic report on pages 2 to 5. The address of the registered office is given on page 1.

### **Basis of preparation**

#### **(a) Statement of compliance**

The consolidated and Company financial statements have been prepared on the going concern basis as discussed below and in accordance with IFRS adopted by the European Union.

#### **(b) Basis of accounting**

The financial statements have been prepared under the historical cost convention except for the revaluation of shared equity loan receivables that are measured at fair values at the end of each reporting period, as explained in the accounting policies below. Historical cost is generally based on the fair value of the consideration given in exchange for the goods and services.

#### **(c) Functional and presentation currency**

These consolidated and company financial statements are presented in pounds sterling which is the Company's functional currency.

#### **(d) Adoption of new and revised standards**

##### *(i) New and revised accounting standards adopted by the Group*

During the year the Company has adopted the following new and revised standards and interpretations. Their adoption has not had any significant impact on the amounts or disclosures reported in these financial statements.

- Amendments to IAS 1 'Presentation of financial statements' – disclosure initiative
- Annual Improvements to IFRSs: 2012-2014 cycle
- Amendments to IAS 27 'Separate financial statements' – reinstatement of the equity method for investments in subsidiaries, joint ventures and associates in separate financial statements
- Amendments to IAS 16 'Property, plant and equipment' and IAS 38 'Intangible assets' – clarification of acceptable methods of depreciation and amortisation
- Amendments to IFRS 11 'Joint arrangements' – accounting for acquisitions of interests in joint operations

##### *(ii) New and revised accounting standards and interpretations which were in issue but were not yet effective and have not been adopted early by the Group*

At the date of publishing these financial statements the following new and revised standards and interpretations were in issue but were not yet effective (and in some cases had not yet been adopted by the EU). None of these new and revised standards and interpretations have been adopted early by the Group:

- Annual improvements 2014-2016 cycle
- IAS 40 (amended) 'Investment Property'
- IFRIC 22 (amended) 'Foreign Currency Transactions and Advanced Consideration'
- IFRS 4 (amended) 'Insurance Contracts'

# MUSE DEVELOPMENTS LIMITED

## PRINCIPAL ACCOUNTING POLICIES (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

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### (d) Adoption of new and revised standards (continued)

- IFRS 2 (amended) 'Share-based Payments'
- IAS 7 (amended) 'Statement of Cash Flows'
- IAS 12 (amended) 'Income Taxes'
- IFRS 10 (amended) 'Consolidated Financial Statements'
- IAS 28 (amended) 'Investments in Associates and Joint Ventures'
- IFRS 9 'Financial Instruments'
- IFRS 15 'Revenue from Contracts with Customers'
- IFRS 16 'Leases'.

The directors do not expect that the adoption of the standards listed above will have a material impact on the financial statements of the Group in future periods, except as follows:

- The directors are undertaking a detailed exercise comparing the Group's current revenue recognition policies against the requirements of IFRS 15 to identify the significant areas of difference, drafting new policies to incorporate these differences and quantifying their effect on a sample of different types of contract.

The accounting policies as set out below have been applied consistently to all periods presented in these consolidated financial statements.

### Going concern

The Group's business activities, together with the factors likely to affect its future development and position, are set out in the Business Review section of the Strategic Report. The Group is expected to trade profitably for the foreseeable future. The Group participates in the Morgan Sindall Group's centralised treasury arrangements and shares banking arrangements, including the provision of cross guarantees, with its ultimate parent Morgan Sindall Group plc and fellow subsidiaries.

The directors, having assessed the responses of the directors of Morgan Sindall Group plc to their enquiries, and having received confirmation regarding its continued support, have no reason to believe that a material uncertainty exists that may cast significant doubt about the ability of the Morgan Sindall Group to continue as a going concern or its ability to continue to trade with the current banking arrangements.

On the basis of their assessment of the Company and the Group's financial position and of the enquiries made of the directors of Morgan Sindall Group plc, the company's directors have a reasonable expectation that the Company and Group will be able to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

### Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and the entities controlled by the Company, together with the Group's share of the results of joint ventures made up to 31 December each year. Business combinations are accounted for using the acquisition method.

# MUSE DEVELOPMENTS LIMITED

## PRINCIPAL ACCOUNTING POLICIES (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

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### (a) Subsidiaries

Subsidiaries are entities that are controlled by the Group. Control is exerted where the Group has the power to govern, directly or indirectly, the financial and operating policies of the entity so as to obtain economic benefits from its activities. Typically, a shareholding of more than 50% of the voting rights is indicative of control. However, the impact of potential voting rights currently exercisable is taken into consideration.

The financial statements of subsidiaries are included in the consolidated financial statements of the Group from the date that control is obtained to the date that control ceases. The accounting policies of new subsidiaries are changed where necessary to align them with those of the Group.

### (b) Joint arrangements

A joint venture is a contractual arrangement whereby two or more parties undertake an economic activity that is subject to joint control, which requires unanimous consent for strategic financial and operating decisions.

#### (i) Joint ventures

A joint venture generally involves the establishment of a corporation, partnership or other entity in which each venturer has an interest. The results, assets and liabilities of jointly controlled entities are incorporated in the financial statements using the equity method of accounting.

Goodwill relating to a joint venture which is acquired directly is included in the carrying amount of the investment and is not amortised. After application of the equity method, the Group's investments in joint ventures are reviewed to determine whether any additional impairment loss in relation to the net investment in the joint venture is required. When there is a change recognised directly in the equity of the joint venture, the Group recognises its share of any change and discloses this, where applicable, in the statement of comprehensive income.

Where the group's share of losses exceeds its equity accounted investment in a joint venture, the carrying amount of the equity interest is reduced to nil and the recognition of further losses is discontinued except to the extent that the group has incurred legal or constructive obligations. Appropriate adjustment is made to the results of joint ventures where material differences exist between a joint venture's accounting policies and those of the Group.

Dividend income from investments is recognised when the shareholders' rights to receive payment have been established.

#### (ii) Joint operations

Construction contracts carried out as a joint arrangement without the establishment of a legal entity are joint operations. The Group's share of the results and net assets of these joint operations are included under each relevant heading in the income statement and the balance sheet.

# MUSE DEVELOPMENTS LIMITED

## PRINCIPAL ACCOUNTING POLICIES (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

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### (c) Transactions eliminated on consolidation

*Intra-group balances and transactions, and any unrealised income and expense arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with equity accounted investments are eliminated to the extent of the Group's interest in that investment. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.*

### Revenue recognition

#### (a) Contract accounting

Revenue comprises the fair value of construction carried out in the year, based on an internal assessment of work carried out. Once the outcome of a construction contract can be estimated reliably, profit is recognised in the income statement on a stage of contract completion basis by reference to either costs incurred to date and total forecast costs on the contract as a whole or certified value. Losses expected in bringing a contract to completion are recognised immediately in the income statement as soon as they are forecast. Where the outcome of variations is uncertain, the Group only recognises revenue and associated profit where it is probable that the client will approve the variation. Where the outcome of claims is uncertain, the Group only recognises revenue when negotiations have reached an advanced stage such that it is probable that the customer will accept the claim. Amounts due from construction contract customers, which are included within receivables, represent revenue, less progress payments received. Where progress payments exceed revenue and other contract balances, the excess is shown as amounts due to construction contract customers within current liabilities.

#### (b) Sale of development properties

Revenue from the sale of development properties is measured at the fair value of the consideration received or receivable. Revenue is recognised when the significant risks and rewards of ownership have been transferred to the buyer, there is no continuing management involvement with the properties and the amount of revenue can be estimated reliably.

The timing of the transfer of risks and rewards varies depending on the individual terms of the contract of sale. Where the terms of the contract of sale are such that it is classified as an agreement for the rendering of services, revenue is recognised by reference to the stage of completion of the development. Where the terms of the contract of sale are such that it is classified as an agreement for the sale of goods, revenue is recognised at the point where the transfer of control and the significant risks and rewards of ownership occurs. This can occur at a single point in time or continuously through the course of the development and is dependent on the specific characteristics of each development.

### Government grants

Funding received in respect of developer grants, where funding is awarded to encourage the building and renovation of sites, is recognised as revenue on a stage of completion basis over the life of the project to which the funding relates. Government grants are initially recognised as deferred income at fair value when there is reasonable assurance that the Group will comply with the conditions attached and the grants will be received, and are netted against any related inventory.

# MUSE DEVELOPMENTS LIMITED

## PRINCIPAL ACCOUNTING POLICIES (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

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### **Operating leases**

Rental costs under operating leases are charged to the profit and loss account in equal amounts over the period of the leases.

### **Finance income and expense**

Finance income and expense is recognised using the effective interest method.

### **Income tax**

The income tax expense represents the current and deferred tax charges. Income tax is recognised in the income statement except to the extent that it relates to items recognised directly in equity.

Current tax is the Group's expected tax liability on taxable profit for the year using tax rates enacted or substantively enacted at the reporting date and any adjustments to tax payable in respect of previous years.

Taxable profit differs from that reported in the income statement because it is adjusted for items of income or expense that are assessable or deductible in other years and is adjusted for items that are never assessable or deductible.

Deferred tax is recognised using the balance sheet method, providing for temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the corresponding tax bases used in tax computations. Deferred tax is not recognised for the initial recognition of assets or liabilities in a transaction that is not a business combination and affects neither accounting nor taxable profit, or differences relating to investments in subsidiaries and joint ventures to the extent that it is probable that they will not reverse in the foreseeable future. Deferred tax is not recognised for taxable temporary differences arising on the initial recognition of goodwill.

Deferred tax is recognised on temporary differences which result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at the tax rates expected to apply when they reverse, based on the laws that have been enacted or substantively enacted at the reporting date. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are only offset where there is a legally enforceable right to offset current tax assets and liabilities.

### **Intangible assets – goodwill**

Goodwill arising on acquisitions before the date of transition to IFRS has been retained at the previous UK GAAP amounts subject to being tested for impairment at that date and at least annually thereafter.

# MUSE DEVELOPMENTS LIMITED

## PRINCIPAL ACCOUNTING POLICIES (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

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### **Property, plant and equipment**

Property, plant and equipment are stated at cost less accumulated depreciation and any recognised impairment loss. Depreciation is charged so as to write off the cost of the assets over their estimated useful lives using the straight-line method on the following basis:

Plant, equipment, fixtures and fittings – between three and five years

Residual values of property, plant and equipment are reviewed and updated annually.

### **Investments**

In the company balance sheet, fixed asset investments in subsidiaries and joint ventures are shown at cost less provision for impairment.

### **Shared equity loan receivables**

The shared equity loans receivable are designated at fair value through profit or loss. Fair value movements are recognised in profit from operations and the resulting financial asset is presented as a non-current receivable. Fair value movements include accreted interest.

### **Inventories**

Inventories principally comprise properties held for sale, properties under construction and land. Inventories are stated at the lower of cost and net realisable value. Cost comprises land, direct materials and other costs that have been incurred in bringing the inventories to their present location and condition. Net realisable value is the estimated selling price less applicable costs.

### **Trade receivables**

Trade receivables are initially recognised at fair value and are subsequently measured at amortised cost using the effective interest rate method with an appropriate allowance for estimated irrecoverable amounts recognised in the income statement when there is objective evidence that the asset is impaired.

### **Trade payables**

Trade payables are recognised initially at fair value and are subsequently measured at amortised cost using the effective interest rate method.

### **Pensions**

The company contributes to The Morgan Sindall Retirement Benefits Plan, which is of a defined contribution type. The annual costs are charged to the profit and loss account as incurred.

### **Provisions**

Provisions are recognised when the Group has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of resources will be required to settle the obligation and the amount of the obligation can be estimated reliably.

### **Critical accounting judgements and key sources of estimation uncertainty**

The preparation of financial statements under IFRS requires management to make judgements, assumptions and estimates that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expense. Actual results may differ from these estimates.

# MUSE DEVELOPMENTS LIMITED

## PRINCIPAL ACCOUNTING POLICIES (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

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The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods of the revision affects both current and future periods.

The following are the critical judgements, apart from those involving estimations (which are dealt with separately below), that the directors have made in the process of applying the Group's accounting policies and that have the most significant effect on the amounts recognised in the financial statements:

- Revenue recognition - the Group acts as a developer and/or contractor on a number of mixed use schemes. In some instances judgement is required to determine whether the revenue on a particular element of the scheme should be recognised as work progresses or upon legal completion. A detailed assessment of the contractual arrangements with the customer as well as the substance of the transaction is performed to determine the point at which the risks and rewards of ownership are transferred to the customer. Relevant factors that are considered include the point at which legal ownership of the land passes to the customer, the degree to which the customer can specify the major structural elements of the design prior to construction work commencing and the degree to which the customer can specify modifications to the major structural elements of the building during construction.

The Group does not have any key assumptions concerning the future, or other key sources of estimation uncertainty in the reporting period that may have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.



# MUSE DEVELOPMENTS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

### 1. Revenue and business segments

All revenue relates to the Group's principal activities carried out in the UK. Management review the performance of the Group on a project basis. None of these projects meet the criteria to be classified as an operating segment as defined by IFRS 8. Therefore no segmental analysis is disclosed.

### 2. Operating profit

	2016 £'000	2015 £'000
<b>Operating profit is stated after charging / (crediting):</b>		
Depreciation of property plant and equipment:		
- owned assets	67	51
Government grants	(10,342)	(10,717)
Auditor's remuneration (see below)	74	97
Operating lease rentals:		
- plant and machinery	29	29
	<b>2016 £'000</b>	<b>2015 £'000</b>
<b>Auditor's remuneration</b>		
Fees payable to the Company's auditor for the audit of the Company's annual financial statements	48	72
Fees payable to the Company's auditor for the audit of annual financial statements of subsidiary companies pursuant to legislation	21	21
	<b>69</b>	<b>93</b>
Group share of fees payable to the Company's auditor for the audit of annual financial statements of joint venture companies pursuant to legislation	5	4
<b>Total auditor's remuneration</b>	<b>74</b>	<b>97</b>

There were no non audit fees during the year (2015: £nil).

### 3. Staff costs

	2016 £'000	2015 £'000
Wages and salaries	6,701	5,998
Social security costs	879	788
Pension costs	373	392
	<b>7,953</b>	<b>7,178</b>
	<b>No.</b>	<b>No.</b>
The average number of employees (including executive directors) during the year was:	<b>70</b>	<b>66</b>

# MUSE DEVELOPMENTS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

### 3. Staff costs (continued)

	2016 £'000	2015 £'000
<b>Directors' remuneration</b>		
Short-term benefits	3,298	2,337
Company contribution to money purchase pension scheme	10	10
Number of directors who are members of money purchase pension schemes	1	1
Number of directors who exercised options over shares in the ultimate Group	3	-
<b>Remuneration of the highest paid director</b>		
Short-term benefits	1,242	796

2 directors of the Company received no emoluments (2015: same) in their capacity as directors of this Company. These individuals are remunerated by another company in the Morgan Sindall Group.

### 4. Net finance expense

	2016 £'000	2015 £'000
Interest receivable from parent company	-	19
Other interest receivable	20	60
<b>Total interest receivable</b>	<b>20</b>	<b>79</b>
Loan interest payable	(1,188)	(1,517)
Other interest payable	(341)	(428)
<b>Total interest payable</b>	<b>(1,529)</b>	<b>(1,945)</b>
<b>Net finance expense</b>	<b>(1,509)</b>	<b>(1,866)</b>

# MUSE DEVELOPMENTS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

### 5. Tax

	2016 £'000	2015 £'000
UK corporation tax charge on profit for the year	2,274	2,090
Adjustment in respect of previous years	72	92
<b>Total current tax</b>	<b>2,346</b>	<b>2,182</b>
Current year debit/(credit)	76	(137)
Adjustment in respect of previous years	(579)	54
<b>Total deferred tax (Note 15)</b>	<b>(503)</b>	<b>(83)</b>
<b>Total tax expense</b>	<b>1,843</b>	<b>2,099</b>

Corporation tax is calculated at 20% (2015: 20.25%) of the estimable taxable profit for the year. The actual tax charge for the current and preceding year differs from the standard rate for the reasons set out in the following reconciliation.

	2016 £'000	2015 £'000
Profit before tax	11,866	11,073
Tax on profit at standard rate	2,373	2,242
<b>Tax effect of:</b>		
Share of results of joint ventures	(27)	(90)
Expenses not deductible in determining taxable profit	84	159
Capital allowances for the year lower than depreciation	-	2
Change in deferred tax liabilities	-	(137)
Change in tax rates	(120)	-
Adjustments to tax charge in respect of previous years	(507)	146
Other adjustments	40	(223)
<b>Income Tax expense</b>	<b>1,843</b>	<b>2,099</b>

The Finance (No 2) Act 2015, which provides for reductions in the main rate of corporation tax from 20% to 19% effective from 1 April 2017 and to 18% effective from 1 April 2020, was substantively enacted on 26 October 2015. Subsequently, the Finance Act 2016, which provides for a further reduction in the main rate of corporation tax to 17% effective from 1 April 2020, was substantively enacted on 6 September 2016. These rate reductions have been reflected in the calculation of deferred tax at the balance sheet date.

Deferred tax assets of £32,000 (2015: £32,000) have not been recognised in relation to tax losses carried forward due to uncertainty regarding their future reversal.

# MUSE DEVELOPMENTS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

### 6. Dividends

Amounts recognised as distributions to equity holders in the year:

	2016 £'000	2015 £'000
Interim dividend for the year ended 31 December 2016 of 13.28p per share (2015: 12.0p per share)	5,313	4,740

The directors do not recommend the payment of a final dividend (2015: £nil).

### 7. Goodwill

	Group Goodwill £'000	Company Goodwill £'000
Cost & Net Book Value		
As at 1 January 2015 and 1 January 2016 and 31 December 2016	13,645	7,292

The Group tests goodwill annually for impairment, or more frequently if there are indications that goodwill might be impaired. In testing goodwill for impairment, the recoverable amount of the Group has been determined from value in use calculations. The key assumptions for the value in use calculations are those regarding the forecast cash flows, discount rates and long-term growth rates. The calculations are based on a single cash generating unit (CGU).

Cash flow forecasts have been determined by using Board approved budgets and strategic plans for the next five years. Cash flows beyond five years have been extrapolated using an estimated nominal growth rate of 2.3% (2015: 2.2%). This growth rate does not exceed the long-term average for the relevant market. Discount rates are pre-tax and reflect the current market assessment of the time value of money and the specific risks. The risk-adjusted nominal rate used is 13.5% (2015: 12.5%). In carrying out this exercise, no impairment of goodwill has been identified.

# MUSE DEVELOPMENTS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

### 8. Property, plant and equipment

	Plant, equipment, fixtures & fittings
Group and company	£'000
<b>Cost</b>	
As at 1 January 2015	1,178
Additions	99
<b>As at 31 December 2015</b>	<b>1,277</b>
Additions	70
<b>As at 31 December 2016</b>	<b>1,347</b>
<b>Depreciation</b>	
As at 1 January 2015	(1,082)
Charge for the year	(51)
<b>As at 31 December 2015</b>	<b>(1,133)</b>
Charge for the year	(67)
<b>As at 31 December 2016</b>	<b>(1,200)</b>
<b>Net Book Value</b>	
<b>As at 31 December 2016</b>	<b>147</b>
As at 31 December 2015	144

### 9. Investments in joint ventures

The details of the Company's investments in joint ventures are shown below. The country of incorporation and principal place of business is the UK and the principal activity is property development unless otherwise indicated.

Name of company	Proportion of ordinary shares held	Proportion of voting power held
Waterside Places Limited Partnership <sup>1</sup>	50%	50%
Waterside Places (General Partner) Limited	50%	50%
English Cities Fund Limited Partnership <sup>1</sup>	12.5% equity participation	33.3%
ECf (General Partner) Limited	33.3%	33.3%
Lingley Mere Business Park Development Company Limited <sup>2</sup>	50%	50%
St Andrews Brae Developments Limited	50%	50%
Wapping Wharf (Alpha) LLP	50%	50%
Wapping Wharf (Beta) LLP	50%	50%
Warp 4 General Partner Nominees Limited	50%	50%

# MUSE DEVELOPMENTS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

### 9. Investments in joint ventures (continued)

Name of company	Proportion of ordinary shares held	Proportion of voting power held
Logic Leeds Management Company Limited	50%	50%
Intercity Developments Limited	50%	50%
Bromley Park (Holdings) Limited	50%	50%
Ashton Moss Developments Limited	50%	50%
Hulme High Street Limited	50%	50%
Hulme Management Company Limited	33.3%	33.3%

<sup>1</sup> The investment in these joint ventures are held by subsidiary undertakings

<sup>2</sup> The financial statements of Lingley Mere Business Park Development Company Limited are not coterminous with those of the Group as the Company has a financial year end of 31 March

#### **Waterside Places Limited Partnership (formerly known as ISIS Waterside Regeneration Limited Partnership): 50% equity participation**

Waterside Places is a joint venture with The Canal and River Trust to undertake regeneration of waterside sites.

#### **English Cities Fund Limited Partnership: 12.5% equity participation**

English Cities Fund is a limited partnership with the Homes and Communities Agency and Legal & General to develop mixed-use regeneration schemes in assisted areas. Joint control is exercised through the board of the general partner at which each partner is represented by two directors and no decision can be taken without the agreement of a director representing each partner.

#### **Lingley Mere Business Park Development Company Limited: 50% share**

Lingley Mere Business Park Development Company Limited is a joint venture with United Utilities delivering development at a site in Warrington.

#### **St Andrews Brae Developments Limited: 50% share**

St Andrews Brae Developments Limited is a joint venture with Miller Homes which has completed a development of residential housing and apartments in Bearsden, Glasgow.

#### **Wapping Wharf (Alpha) LLP: 50% partner**

Wapping Wharf (Alpha) LLP is a joint venture with Umberslade which is developing the first phase of residential apartments within the Harbourside Regeneration Area of Bristol.

#### **Wapping Wharf (Beta) LLP: 50% partner**

Wapping Wharf (Beta) LLP is a joint venture with Umberslade which is developing the second phase of residential apartments within the Harbourside Regeneration Area of Bristol.

# MUSE DEVELOPMENTS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

### 9. Investments in joint ventures (continued)

Investments in equity accounted joint ventures are as follows:

	2016		2015	
	Group £'000	Company £'000	Group £'000	Company £'000
As at 1 January	30,186	700	38,244	6,084
Share of net profit	5,898	-	7,456	-
Increase in investment	1,824	-	45	40
Investment repayment	(3,203)	(36)	(15,559)	(5,424)
<b>As at 31 December</b>	<b>34,705</b>	<b>664</b>	<b>30,186</b>	<b>700</b>

The following information is given in respect of the Group's equity accounted joint ventures. Information categorised as "Other" relates to joint ventures that are not individually material. The information represents the 100% share reported by the joint ventures unless stated otherwise.

	Waterside Places LP		English Cities Fund		Other	
	2016 £'000	2015 £'000	2016 £'000	2015 £'000	2016 £'000	2015 £'000
Non-current assets	-	-	-	-	1,341	1,378
Current assets	63,300	47,075	71,451	85,397	11,699	13,397
Current liabilities	(19,568)	(6,407)	(18,589)	(26,236)	(6,239)	(9,836)
Non-current liabilities	-	-	(19,725)	(22,575)	-	-
<b>Net assets</b>	<b>43,732</b>	<b>40,668</b>	<b>33,137</b>	<b>36,586</b>	<b>4,939</b>	<b>4,939</b>
Proportion of the Group's ownership interest	21,865	20,334	3,976	4,390		
Other Adjustments	(562)	(755)	5,163	1,172		
<b>Carrying amount of the Group's interest in the joint venture</b>	<b>21,303</b>	<b>19,579</b>	<b>9,139</b>	<b>5,562</b>		
Revenue	20,968	40,530	142,744	56,488	13,088	39,200
Expenses	(18,220)	(34,222)	(129,872)	(58,274)	(11,185)	(32,378)
<b>Net profit</b>	<b>2,748</b>	<b>6,308</b>	<b>12,872</b>	<b>(1,786)</b>	<b>1,903</b>	<b>6,822</b>

# MUSE DEVELOPMENTS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

### 9. Investments in joint ventures (continued)

Additional financial information on material joint ventures is given below:

	Waterside Places LP		English Cities Fund	
	2016 £'000	2015 £'000	2016 £'000	2015 £'000
Cash and cash equivalents	724	574	15,129	9,424
Current loans	7,805	1,404	-	-
Non-current loans	-	-	(19,725)	(22,575)
Interest income	13	6	37	56
Interest expense	(444)	(410)	(3,158)	(3,165)

### 10. Investments in subsidiary undertakings

The details of the Company's subsidiaries are shown below. The country of incorporation and principal place of business is the UK, the address of the registered office of each entity is the same as the registered office of this Company and the principal activity is property development unless otherwise indicated.

Name of company	Proportion of ordinary shares held	Proportion of voting power held
Muse (ECF) Partner Limited	100%	100%
Muse (Warp 4) Partner Limited	100%	100%
Warp 4 General Partner Limited	100%	100%
Warp 4 Limited Partnership	100%	100%
Rail Link Europe Limited	80%	100%
Smithfield Phase 6 Management Company Limited	100%	100%
Eurocentral Partnership Limited	99%	100%
EPL Contractor (Plot B West) Limited	99%	100%
EPL Contractor (Plot F East) Limited	99%	100%
EPL Contractor (Plot F West) Limited	99%	100%
EPL Developer (Plot B West) Limited	99%	100%
EPL Developer (Plot F East) Limited	99%	100%
EPL Developer (Plot F West) Limited	99%	100%
Chatham Place (Building 1) Limited	100%	100%
Ician Developments Limited	100%	100%
Northshore Management Company Limited	100%	100%
North Shore Development Partnership Limited	100%	100%
Lewisham Gateway Developments (Holdings) Limited	100%	100%



# MUSE DEVELOPMENTS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

### 10. Investments in subsidiary undertakings (continued)

Name of company	Proportion of ordinary shares held	Proportion of voting power held
Lewisham Gateway Developments Limited	100%	100%
Lewisham Gateway (Plot A & B) Management Company Limited	100%	100%
Lewisham Gateway Estate Management Company Limited	100%	100%
Sovereign Leeds Limited	100%	100%
Chatham Place Building 1 (Commercial) Limited	100%	100%
Chatham Place (Phase 1) Estate Manco Limited	100%	100%
Chatham Square Limited	100%	100%
Chatham Square Management Company Limited	28%	100%
Muse Chester Limited	100%	100%
Muse (Brixton) Limited	100%	100%
Muse Developments (Northwich) Limited	100%	100%
Muse Properties Limited	100%	100%

The ordinary shares held by Muse Developments Limited in Rail Link Europe Limited and Chatham Square Management Company Limited confer the right to 100% of the subsidiary's results and net assets. No minority interests are thus included within the financial statements of Muse Developments Limited.

The movement in investments in subsidiary undertakings during the year was as follows:

	2016 £'000	2015 £'000
At 1 January and 31 December	22,109	22,109

Muse Developments Limited guarantees the following companies under section 479A of the Companies Act 2006 and accordingly these companies are exempt from the requirement to have their accounts audited:

Company	Registered number
<i>Eurocentral Partnership Limited</i>	03881458
Chatham Place (Building 1) Limited	06050459
EPL Contractor (Plot F East) Limited	04620368
EPL Contractor (Plot F West) Limited	04620390
Sovereign Leeds Limited	07309922
Warp 4 General Partner Limited	04398621

# MUSE DEVELOPMENTS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

### 10. Investments in subsidiary undertakings (continued)

In addition, Muse Developments Limited guarantees the following companies under section 394A of the Companies Act 2006 and accordingly these companies are exempt from the requirement to prepare accounts:

Company	Registered number
EPL Developer (Plot F East) Limited	04615055
EPL Developer (Plot F West) Limited	04614646
EPL Developer (Plot B West) Limited	04614968
EPL Contractor (Plot B West) Limited	04615550

### 11. Shared equity loans

	2016 £'000	2015 £'000
1 January	299	421
Repayments	(176)	(188)
Net change in fair value recognised in the income statement	4	66
31 December	127	299

The fair value measurement for shared equity loan receivables is classified as Level 3 as defined by IFRS 7 'Financial Instruments: Disclosures'.

### 12. Inventories

	2016		2015	
	Group £'000	Company £'000	Group £'000	Company £'000
Work in progress	88,137	41,206	115,362	46,920

Work in progress comprises land and housing, commercial and mixed-use developments in the course of construction.

### 13. Trade and other receivables

	2016		2015	
	Group £'000	Company £'000	Group £'000	Company £'000
Trade receivables (Note 23)	14,014	13,457	16,959	16,149
Amounts owed by Group undertakings	-	-	100	100
Amounts owed by joint ventures	16	16	262	262
Amounts owed by subsidiaries	-	24,420	-	28,635
Prepayments	232	232	126	126
Other receivables	603	4	728	127
<b>Trade and other receivables</b>	<b>14,865</b>	<b>38,129</b>	<b>18,175</b>	<b>45,399</b>

# MUSE DEVELOPMENTS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

### 14. Trade and other payables

	2016		2015	
	Group £'000	Company £'000	Group £'000	Company £'000
Trade payables	12,065	4,430	13,422	9,800
Amounts owed to Group undertakings	19,687	19,573	19,769	19,615
Amounts owed to joint ventures	153	153	152	152
Amounts owed to subsidiaries	-	9,692	-	16,396
Other taxation and social security	5,062	5,691	3,126	2,990
Accrued expenses	36,527	27,081	25,848	20,946
Deferred income	3,082	-	17,321	2,213
Other payables	7,349	40	7,000	1
<b>Current trade and other payables</b>	<b>83,925</b>	<b>66,660</b>	<b>86,638</b>	<b>72,113</b>
Non-current other payables	-	-	7,008	-
<b>Total trade and other payables</b>	<b>83,925</b>	<b>66,660</b>	<b>93,646</b>	<b>72,113</b>

Current and non-current other payables include £7.5m and £nil respectively (2015: £7.0m and £7.0m) related to the discounted deferred consideration due on the acquisition of an additional interest in Waterside Places. Government grants of £0.1m have been received during 2016 (2015: £3.6m) and an amount of £10.3m has been credited to the Profit and Loss account during the year (2015: £10.7m). An amount of £3.1m (2015: £13.1m) is included as deferred income and represents the difference between the amount of grant received and the amount credited to the Profit and Loss account.

### 15. Deferred tax

Deferred tax is provided by the Group as follows:

	Capital Allowances £'000	Short term timing differences £'000	Goodwill £'000	Total £'000
At 1 January 2015	15	(1,086)	(1,171)	(2,242)
Credited / (charged) to the income statement	5	(59)	137	83
<b>At 31 December 2015</b>	<b>20</b>	<b>(1,145)</b>	<b>(1,034)</b>	<b>(2,159)</b>
(Charged) / credited to the income statement	(19)	463	59	503
<b>At 31 December 2016</b>	<b>1</b>	<b>(682)</b>	<b>(975)</b>	<b>(1,656)</b>

# MUSE DEVELOPMENTS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

### 15. Deferred tax (continued)

Deferred tax is provided by the company as follows:

	Capital Allowances	Short term timing differences	Goodwill	Total
	£'000	£'000	£'000	£'000
At 1 January 2015	15	-	(1,171)	(1,156)
Credited / (charged) to the income statement	5	-	137	142
At 31 December 2015	20	-	(1,034)	(1,014)
(Charged)/ credited to the income statement	(19)	-	59	40
At 31 December 2016	1	-	(975)	(974)

### 16. Provisions for liabilities

	2016 Property £'000	2015 Property £'000
<b>Group and Company</b>		
At 1 January	794	1,512
Addition	-	254
Utilised	(714)	(487)
Released unused	-	(485)
<b>At 31 December</b>	<b>80</b>	<b>794</b>
Provisions are analysed as follows:		
Current	80	429
Non-current	-	365
	<b>80</b>	<b>794</b>

Provisions relate to the costs of remedial works, warranty costs and rent guarantees, where amounts are likely to be payable over a period up to 2017.

### 17. Called-up share capital

	2016 £'000	2015 £'000
<b>Company</b>		
<b>Allotted, called-up and fully paid</b>		
40,000,000 ordinary shares of £1 each	40,000	40,000

# MUSE DEVELOPMENTS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

### 18. Pension costs

The Company contributes to the Morgan Sindall Retirement Benefits Plan and to other employees' personal pension arrangements. The Morgan Sindall Retirement Benefits Plan is a defined contribution post-retirement benefit plan under which the Company pays fixed contributions to a separate entity and has no legal or constructive obligation to pay further amounts. The assets of the scheme are held separately from those of the Company in funds under the control of trustees. The annual costs charged to the profit and loss account for the year ended 31 December 2016 were £373,000 (2015: £392,000). The pension creditor at 31 December 2016 was £nil (2015: £nil).

### 19. Contingent liabilities

Performance bonds have been entered into in the normal course of business. Performance bond facilities and the bank accounts of the Group and associated undertakings are supported by cross guarantees given by the Company and other participating companies in the Morgan Sindall Group. It is not anticipated that any liability will accrue.

### 20. Financial commitments

The Group has future commitments to purchase land and buildings with a combined purchase price of £2.5m (2015: £2.5m).

As at 31 December 2016, the Group has a commitment to invest further funding of up to £21.7m in Warp 4 Limited Partnership (2015: £22.1m). This commitment is guaranteed by the Company's ultimate parent, Morgan Sindall Group plc.

### 21. Operating lease commitments

At the balance sheet date, the Group had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	2016		2015	
	Group	Other Company	Group	Other Company
	£'000	£'000	£'000	£'000
Within one year	11	11	11	11
Within two to five years	5	5	16	16
	16	16	27	27

# MUSE DEVELOPMENTS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

### 22. Related party transactions

In the ordinary course of business, the Company has traded with its parent company Morgan Sindall Group plc together with its subsidiaries. Balances with these entities are disclosed in notes 13 and 14 of these financial statements.

Transactions between the Company and its subsidiaries, which are related parties, have been eliminated on consolidation and are not disclosed in this note. Transactions between the Group and its joint ventures are disclosed below.

### Trading transactions

During the year, group companies entered into transactions with related parties which are not members of the Group. Amounts owed at the year end and transactions during the year are as follows:

	2016 Amounts owed by / (to) related parties £'000	2015 Amounts owed by / (to) related parties £'000
Intercity Developments Limited	(153)	(153)
Waterside Places Limited	6	43
Wapping Wharf (Alpha) LLP	11	-
<b>Total</b>	<b>136</b>	<b>110</b>
Within amounts owed by joint ventures (note 13)	17	263
Within amounts owed to joint ventures (note 14)	(153)	(153)
<b>Total</b>	<b>136</b>	<b>110</b>

During the year ECF General Partner Limited was charged £3,545,286 in respect of development management fees by the company (2015: £2,451,320). During the year the company charged £20,000 in respect of management fees (2015: £20,000) to St Andrews Brae Developments Limited. During the year the company charged £nil (2015: £106,483) in respect of management fees, £nil (2015: £20,137) in respect of interest and £2,257 (2015: £28,544) in respect of other costs to Wapping Wharf (Alpha) LLP. The company was charged £nil (2015: £150,868) in respect of notional funding costs from Wapping Wharf (Alpha) LLP.

### Remuneration of key management personnel

The Group considers key management personnel to be the directors. Details of their remuneration are given in note 3 of these financial statements.

# MUSE DEVELOPMENTS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

### 23. Financial instruments

#### Net cash

Cash and cash equivalents comprise cash in hand, demand deposits and other short-term, highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value. The carrying amount of these assets approximates to their fair value. Net cash is defined as cash and cash equivalents less non-recourse project financing as shown below:

	2016		2015	
	Group £'000	Company £'000	Group £'000	Company £'000
Cash and cash equivalents	10,514	3,654	587	(317)
<i>Non recourse project finance due within one year</i>	(4,823)	-	(12,805)	-
<b>Net cash</b>	<b>(5,691)</b>	<b>3,654</b>	<b>(12,218)</b>	<b>(317)</b>

The Group's operations expose it to a variety of financial risks that include credit risk, interest rate risk, liquidity risk, price risk and market risk.

#### Credit risk

With regard to credit risk the Group has implemented policies that require appropriate credit checks on potential customers, investment partners and key suppliers before legal agreements are signed.

The ageing of the Group's trade receivables at the reporting date was as follows:

	2016		2015	
	Gross trade receivables £'000	Provision for impairment £'000	Gross trade receivables £'000	Provision for impairment £'000
Not past due	5,831	-	12,980	-
Past due 1 to 30 days	7,124	-	3,299	-
Past due 31 to 120 days	694	-	182	-
Past due 121 to 365 days	132	-	162	-
Past due greater than 1 year	248	(15)	351	(15)
	<b>14,029</b>	<b>(15)</b>	<b>16,974</b>	<b>(15)</b>

Included in the Group's trade receivable balance are debtors with a carrying amount of £8.2m (2015: £3.9m) which are past due at the reporting date for which the Group has not provided as there has not been a significant change in credit quality and the Group considers that the amounts are still recoverable.

# MUSE DEVELOPMENTS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

### 23. Financial instruments (continued) Credit risk (continued)

The ageing of the Company's trade receivables at the reporting date was as follows:

	2016		2015	
	Gross trade receivables £'000	Provision for impairment £'000	Gross trade receivables £'000	Provision for impairment £'000
Not past due	5,274	-	12,170	-
Past due 1 to 30 days	7,124	-	3,299	-
Past due 31 to 120 days	694	-	182	-
Past due 121 to 365 days	132	-	162	-
Past due greater than 1 year	248	(15)	351	(15)
	<b>13,472</b>	<b>(15)</b>	<b>16,164</b>	<b>(15)</b>

In determining the recoverability of trade receivables, the Group considers any changes in the credit quality of the trade receivable from the date credit was initially granted up to the reporting date. The directors believe that there is no further credit provision required in excess of the provision for impairment losses.

#### Interest rate risk

In respect of interest rate risk the Group has both interest bearing assets and interest bearing liabilities. These include cash balances which have interest rates applied at floating market rates. The interest payable on interest bearing liabilities is determined at European Community Reference Rate plus a margin. The Group is not exposed to significant interest rate risk as it does not have significant interest bearing liabilities and its only interest bearing asset is cash invested on a short-term basis.

#### Liquidity risk

The Group has net current assets of £23.6m (2015: £31.4m), including £10.5m of cash at 31 December 2016 (2015: £0.6m). In addition, the Company is a subsidiary of Morgan Sindall Group plc and as such is a member of Morgan Sindall Group's banking arrangements under which it is a cross guarantor. In addition to the Morgan Sindall Group cash balances, which stood at £228.5m at 31 December 2016 (2015: £58.0m), the Morgan Sindall Group has £175m of committed loan facilities (£15m maturing in May 2018 and £160m maturing in September 2018), of which £160m were undrawn.

The Group had £4.8m (2015: £12.8m) of additional project finance borrowing drawn down to fund specific projects. These project finance borrowings are without recourse to the remainder of the Group's assets.



# MUSE DEVELOPMENTS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2016

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### 23. Financial instruments (continued)

#### Price risk

The Group is exposed to the risk of cost inflation during site development. To mitigate this risk, the Group enters into fixed price design and build construction contracts. The Group is also exposed to the risk of price movements in the housing sector which affect underlying sales values. To mitigate this risk a proportion of stock is subject to forward sale agreements.

#### Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates or equity prices, will affect the Group's income or the carrying amount of its holdings of financial instruments. The objective of market risk management is to achieve a level of market risk that is within acceptable parameters as set out in the group risk management framework.

#### Capital management

The Board aims to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain the future development of the business.

The capital structure of the Group consists of cash and cash equivalents and equity attributable to equity holders of the Company, comprising issued capital, reserves and retained earnings as disclosed in the consolidated statement of changes in equity. The cash and cash equivalents are supplemented by the £175m of committed bank facilities expiring in 2017 and beyond, as described under the liquidity risk section above.

There were no changes in the Group's approach to capital management during the year and the Group is not subject to any capital requirements imposed by regulatory authorities.

### 24. Ultimate parent company and ultimate controlling party

The directors consider that the ultimate parent undertaking and ultimate controlling party is Morgan Sindall Group plc, which is registered in England and Wales. Copies of the consolidated financial statements of Morgan Sindall Group plc may be obtained from [morgansindall.com](http://morgansindall.com).

### 25. Exemption in Partnership (Accounts) Regulations taken

Muse Developments Limited, through its wholly owned subsidiary company Muse (Warp 4) Partner Limited, has a 100% interest in Warp 4 Limited Partnership, a partnership governed by English law. The registered place of business of Warp 4 Limited Partnership is: Kent House, 14-17 Market Place, London, W1W 8AJ.

The consolidated financial statements of Muse Developments Limited include the results and financial position of the group's 100% interest in Warp 4 Limited Partnership. Accordingly, advantage has been taken of the exemptions provided by Regulation 7 of the Partnership (Accounts) Regulations 2008 from the requirements for preparation, delivery and publication of the partnership's accounts.