Registered number: 04610724

# **ALIGNED ASSETS LIMITED**

# UNAUDITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2011



## **COMPANY INFORMATION**

Directors

P J Gee C J Nunn

D Thanıgasalam

Company number

04610724

Registered office

Unit 5, River Court Albert Drive, Sheerwater

Woking Surrey GU21 5RP

**Accountants** 

PKF (UK) LLP

Anstey Park House

Anstey Road Alton Hampshire GU34 2RL

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#### DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2011

The directors present their report and the financial statements for the year ended 31 March 2011

#### Principal activities

The principal activity of the company in the period under review was that of Geographical Information System software developers

#### **Directors**

The directors who served during the year were

P J Gee

C J Nunn

D Thanigasalam

In preparing this report, the directors have taken advantage of the small companies exemptions provided by section 415A of the Companies Act 2006

This report was approved by the board and signed on its behalf

C J Nunn Director

Date

22/12/2011

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2011

|   | Note | 2011<br>£ | 2010<br>£ |
|---|------|-----------|-----------|
| TURNOVER                                      | 1    | 1,120,097 | 1,058,964 |
| Cost of sales                                 |      | (24,490)  | (40,335)  |
| GROSS PROFIT                                  |      | 1,095,607 | 1,018,629 |
| Administrative expenses                       |      | (874,672) | (905,277) |
| OPERATING PROFIT                              | 2    | 220,935   | 113,352   |
| Interest receivable and similar income        |      | 219       | 248       |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION |      | 221,154   | 113,600   |
| Tax on profit on ordinary activities          | 4    | (33,802)  | (8,996)   |
| PROFIT FOR THE FINANCIAL YEAR                 | 11   | 187,352   | 104,604   |

The notes on pages 5 to 9 form part of these financial statements

# ALIGNED ASSETS LIMITED REGISTERED NUMBER. 04610724

#### BALANCE SHEET AS AT 31 MARCH 2011

|   | Note | £         | 2011<br>£ | £         | 2010<br>£ |
|---|------|-----------|-----------|-----------|-----------|
| FIXED ASSETS                                  |      |           |           |           | -         |
| Intangible assets                             | 5    |           | 60,299    |           | 65,399    |
| Tangible assets                               | 6    |           | 42,850    |           | 28,964    |
|   |      | •         | 103,149   | -         | 94,363    |
| CURRENT ASSETS                                |      |           |           |           |           |
| Stocks  |      | 58,867    |           | 29,830    |           |
| Debtors                                       | 7    | 274,750   |           | 244,946   |           |
| Cash at bank and in hand                      |      | 334,864   |           | 313,795   |           |
|   | •    | 668,481   | -         | 588,571   |           |
| CREDITORS amounts falling due within one year | 8    | (720,528) |           | (655,784) |           |
| NET CURRENT LIABILITIES                       | •    |           | (52,047)  |           | (67,213)  |
| TOTAL ASSETS LESS CURRENT LIABILI             | TIES | -         | 51,102    | •         | 27,150    |
| PROVISIONS FOR LIABILITIES                    |      |           |           |           |           |
| Deferred tax                                  | 9    |           | (6,228)   |           | (2,620)   |
| NET ASSETS                                    |      | _         | 44,874    | _         | 24,530    |
| CAPITAL AND RESERVES                          |      | -         |           |           |           |
| Called up share capital                       | 10   |           | 7,518     |           | 7,026     |
| Capital redemption reserve                    | 11   |           | 3,000     |           | 3,000     |
| Profit and loss account                       | 11   | _         | 34,356    |           | 14,504    |
| SHAREHOLDERS' FUNDS                           |      | -         | 44,874    | •         | 24,530    |

The directors consider that the company is entitled to exemption from the requirement to have an audit under the provisions of section 477 of the Companies Act 2006 ("the Act") and members have not required the company to obtain an audit for the year in question in accordance with section 476 of the Act

The directors acknowledge their responsibilities for ensuring that the company keeps accounting records which comply with section 386 of the Act and for preparing financial statements which give a true and fair view of the state of affairs of the company as at 31 March 2011 and of its profit for the year then ended in accordance with the requirements of sections 394 and 395 of the Act and which otherwise comply with the requirements of the Companies Act 2006 relating to the financial statements so far as applicable to the company

The financial statements have been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006 and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008)

# BALANCE SHEET (continued) AS AT 31 MARCH 2011

The financial statements were approved and authorised for issue by the board and were signed on its behalf by.

C J Nunn Director

Date

22112/2011

The notes on pages 5 to 9 form part of these financial statements

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2011

#### 1. ACCOUNTING POLICIES

#### 1 1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008)

#### 12 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied, exclusive of Value Added Tax and trade discounts

#### 1.3 Intangible fixed assets and amortisation

Goodwill is the difference between amounts paid on the acquisition of a business and the fair value of the identifiable assets and liabilities. It is amortised to the profit and loss account over its estimated economic life of 20 years.

Amortisation is provided on patents and licences at a rate of 25% on reducing balance

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases.

S/Term Leasehold Property

over life of lease

Green transport

50% straight line

Fixtures & fittings

25% reducing balance

#### 1.5 Operating leases

Rentals under operating leases are charged to the profit and loss account on a straight line basis over the lease term

#### 1.6 Stocks and work in progress

Stocks and work in progress are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

#### 17 Research and development

Expenditure on research and development has been written off in the year in which it was incurred

#### 2 OPERATING PROFIT

The operating profit is stated after charging

|  | 2011   | 2010  |
|--|--------|-------|
|  | £      | £     |
| Amortisation - intangible fixed assets Depreciation of tangible fixed assets | 5,100  | 5,133 |
| - owned by the company   | 12,895 | 9,744 |
|  |        |       |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2011

| 3  | DIRECTORS' REMUNERATION   |                                      |                        |                     |                          |
|----|---|--------------------------------------|------------------------|---------------------|--------------------------|
|    |   |                                      |                        | 2011                | 2010                     |
|    | Aggregate emoluments  |                                      | _                      | £<br>141,323        | £                        |
| 4  | TAXATION  |                                      |                        |                     |                          |
|    |   |                                      |                        | 2011<br>£           | 2010<br>£                |
|    | Analysis of tax charge in the year<br>Current tax                     |                                      |                        |                     |                          |
|    | UK corporation tax charge on profit for th                            | e year                               |                        | 30,194              | 9,648                    |
|    | Deferred tax (see note 9) Origination and reversal of timing differen | nces                                 |                        | 3,608               | (652)                    |
|    | Tax on profit on ordinary activities                                  |                                      |                        | 33,802              | 8,996                    |
| 5. | INTANGIBLE FIXED ASSETS   |                                      | Detente                | Candonil            | Takal                    |
|    |   |                                      | Patents<br>£           | Goodwill<br>£       | Total<br>£               |
|    | Cost  |                                      |                        |                     |                          |
|    | At 1 April 2010 and 31<br>March 2011                                  |                                      | 12,319                 | 100,000             | 112,319                  |
|    | Amortisation  |                                      |                        |                     |                          |
|    | At 1 April 2010<br>Charge for the year                                |                                      | 11,920<br>100          | 35,000<br>5,000     | 46,920<br>5,100          |
|    | At 31 March 2011  |                                      | 12,020                 | 40,000              | 52,020                   |
|    | Net book value  |                                      |                        |                     |                          |
|    | At 31 March 2011  |                                      | 299                    | 60,000              | 60,299                   |
|    | At 31 March 2010  |                                      | 399                    | 65,000              | 65,399                   |
| 6  | TANGIBLE FIXED ASSETS   |                                      |                        |                     |                          |
|    |   | S/Term<br>Leasehold<br>Property<br>£ | Motor<br>vehicles<br>£ | Fixtures & fittings | Office<br>equipment<br>£ |
|    | Cost  |                                      |                        |                     |                          |
|    | At 1 April 2010<br>Additions  | 20,816                               | 171<br>-<br>-          | 10,509<br>-<br>-    | 87,908<br>5,965          |
|    | At 31 March 2011  | 20,816                               | 171                    | 10,509              | 93,873                   |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2011

# 6 TANGIBLE FIXED ASSETS (continued)

| Depreciation                           |  |  |  |  |
|--|--|--|--|--|
| At 1 April 2010<br>Charge for the year | -<br>4,163   | 171<br>-   | 6,806<br>926   | 62,647<br>7,806  |
| At 31 March 2011                       | 4,163  | 171  | 7,732  | 70,453   |
| Net book value                         | <del></del>  |  |  |  |
| At 31 March 2011                       | 16,653   |  | 2,777  | 23,420   |
| At 31 March 2010                       | -  |  | 3,703  | 25,261   |
|  |  |  |  | Total<br>£   |
| Cost                                   |  |  |  | -  |
| At 1 April 2010<br>Additions           |  |  |  | 98,588<br>26,781   |
| At 31 March 2011                       |  |  | _  | 125,369  |
| Depreciation                           |  |  | _  |  |
| At 1 April 2010<br>Charge for the year |  |  |  | 69,624<br>12,895   |
| At 31 March 2011                       |  |  | _  | 82,519   |
| Net book value                         |  |  |  |  |
| At 31 March 2011                       |  |  | _  | 42,850   |
| At 31 March 2010                       |  |  | =  | 28,964   |
| DEBTORS                                |  |  |  |  |
|  |  |  | 2011<br>£  | 2010<br>£  |
| Trade debtors<br>Other debtors         |  |  | 262,799<br>11,951  | 207,543<br>37,403  |
|  |  |  | 274,750  | 244,946  |
|  | At 1 April 2010 Charge for the year  At 31 March 2011  Net book value At 31 March 2011  At 31 March 2010  Cost At 1 April 2010 Additions  At 31 March 2011  Depreciation At 1 April 2010 Charge for the year  At 31 March 2011  Net book value At 31 March 2011  At 31 March 2011  At 31 March 2011  Obertors  Trade debtors | At 1 April 2010 Charge for the year A,163  At 31 March 2011 At 31 March 2011  At 31 March 2010  Cost At 1 April 2010 Additions  At 31 March 2011  Depreciation At 1 April 2010 Charge for the year  At 31 March 2011  Net book value At 31 March 2011  Net book value At 31 March 2011  At 31 March 2011  At 31 March 2010  DEBTORS  Trade debtors | At 1 April 2010 Charge for the year At 31 March 2011 At 31 March 2011 At 31 March 2011 At 31 March 2010  Cost At 1 April 2010 Additions At 31 March 2011  Depreciation At 1 April 2010 Charge for the year At 31 March 2011  Net book value At 31 March 2011  Net book value At 31 March 2011  At 31 March 2011  At 31 March 2011  Net book value At 31 March 2010  DEBTORS  Trade debtors | At 1 April 2010 Charge for the year A, 163 - 926  At 31 March 2011 A, 163 171 7,732  Net book value At 31 March 2010 3,703  Cost At 1 April 2010 Additions At 31 March 2011  Depreciation At 1 April 2010 Charge for the year At 31 March 2011  Net book value At 31 March 2011  Depreciation At 1 April 2010 Charge for the year At 31 March 2011  Net book value At 31 March 2011  At 31 March 2010  DEBTORS  2011 £ Trade debtors Other debtors Other debtors Other debtors I 1,951 |

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2011

#### 8. CREDITORS:

Amounts falling due within one year

|                                 | 2011        | 2010    |
|---------------------------------|-------------|---------|
|                                 | £           | £       |
| Trade creditors                 | 16,767      | 48,885  |
| Corporation tax                 | 30,194      | 9,648   |
| Social security and other taxes | 109,825     | 64,767  |
| Accruals & deferred income      | 551,779     | 503,727 |
| Other creditors                 | 11,963      | 28,757  |
|                                 | 720,528     | 655,784 |
|                                 | <del></del> |         |

Accruals and deferred income comprises income taken in advance relating to ongoing maintenance and support contracts

#### 9. DEFERRED TAXATION

|   | 2011<br>£      | 2010<br>£      |
|---|----------------|----------------|
| At beginning of year Charge for/(released during) year                | 2,620<br>3,608 | 3,272<br>(652) |
| At end of year  | 6,228          | 2,620          |
| The provision for deferred taxation is made up as                     | follows        |                |
|   | 2011<br>£      | 2010<br>£      |
| Accelerated capital allowances  | 6,228          | 2,620          |
| 10 SHARE CAPITAL  |                |                |
|   | 2011<br>£      | 2010<br>£      |
| Allotted, called up and fully paid                                    |                |                |
| 3,800 Ordinary A shares of £1 each 3,717 Ordinary B shares of £1 each | 3,800<br>3,717 | 3,800          |
| 1 (2010 - 3,226) Ordinary C share of £1                               | 1              | 3,226          |
|   | 7,518          | 7,026          |

During the year 3,226 Ordinary C shares of £1 each were redesignated as Ordinary B shares of £1 each, ranking ranking pari passu with the other share capital. Also during the year 491 Ordinary B £1 shares were alloted at par and 1 Ordinary C £1 share was alloted at par

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2011

## 11. RESERVES

|    |  | Capital<br>redempt'n<br>reserve<br>£ | Profit and loss account £      |
|----|--|--------------------------------------|--------------------------------|
|    | At 1 April 2010<br>Profit for the year<br>Dividends Equity capital | 3,000                                | 14,504<br>187,352<br>(167,500) |
|    | At 31 March 2011   | 3,000                                | 34,356                         |
| 12 | DIVIDENDS  |                                      |                                |
|    |  | 2011<br>£                            | 2010<br>£                      |
|    | Dividends paid on equity capital                                   | 167,500                              | 170,000                        |

#### 13 OPERATING LEASE COMMITMENTS

At 31 March 2011 the company had annual commitments under non-cancellable operating leases as follows

|                       | Land   | Land and buildings |  |
|-----------------------|--------|--------------------|--|
|                       | 2011   | 2010               |  |
|                       | £      | £                  |  |
| Expiry date.          |        |                    |  |
| Between 2 and 5 years | 23,540 | 23,540             |  |
|                       |        |                    |  |

#### 14. RELATED PARTY TRANSACTIONS

At the year end the total amount owed to the directors by the company was £8,568 (2010 £23,356)

During the year dividends totalling £139,076 (2010 £139,800) were paid to the directors

# DETAILED TRADING AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2011

|                         | Page | 2011<br>£ | 2010<br>£ |
|-------------------------|------|-----------|-----------|
| TURNOVER                | 11   | 1,120,097 | 1,058,964 |
| Cost of sales           | 11   | (24,490)  | (40,335)  |
| GROSS PROFIT            |      | 1,095,607 | 1,018,629 |
| Gross profit %          |      | 97 8 %    | 96 2 %    |
| LESS. OVERHEADS         |      |           |           |
| Administration expenses | 11   | (874,672) | (905,277) |
| OPERATING PROFIT        |      | 220,935   | 113,352   |
| Interest receivable     | 12   | 219       | 248       |
| PROFIT FOR THE YEAR     |      | 221,154   | 113,600   |

# SCHEDULE TO THE DETAILED ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2011

| TURNOVER   Sales   1,120,097   1,058,964  |                         | 2011<br>£                              | 2010<br>£   |
|---|-------------------------|--|-------------|
| Sales         1,120,097         1,058,964           COST OF SALES         2011         £         £           Purchases         24,490         40,335           ADMINISTRATION EXPENSES         2011         2010           Directors salaries         132,409         -           Directors sees         8,914         -           Directors sees         8,914         -           Staff salaries         321,710         505,872           Staff national insurance         45,628         58,335           Staff training         3,574         366           Motor expenses         7,764         10,231           Entertainment         366         861           Hotels, travel and subsistence         9,623         11,250           Printing and stationery         2,874         3,749           Telephone and fax         12,577         7,535           Advertising and promotion         14,017         12,351           Trade subscriptions         2,210         3,053           Charity donations         64         140           Legal and professional         14,635         5,401           Accountancy         4,800         15,856           Bank charg  | TURNOVER                |  |             |
| E         £         <   |                         | 1,120,097                              | 1,058,964   |
| E         £         <   |                         | <del> </del>                           | <del></del> |
| COST OF SALES         24,490         40,335           Purchases         2011         2010           £         £         £           ADMINISTRATION EXPENSES         E           Directors salaries         132,409         -           Directors fees         8,914         -           Staff salaries         321,710         505,872           Staff rational insurance         45,628         58,335           Staff training         3,574         366           Motor expenses         7,764         10,231           Entertainment         366         861           Hotels, travel and subsistence         9,623         11,250           Printing and stationery         2,874         3,749           Telephone and fax         12,947         14,994           Computer costs         12,577         7,555           Advertising and promotion         14,017         12,351           Trade subscriptions         2,210         3,053           Chapity donations         64         140           Legal and professional         14,635         5,401           Legal and professional         14,635         5,401           Bad debits         -         9,500 </td <td></td> <td></td> <td></td>   |                         |  |             |
| Purchases         24,490         40,335           ADMINISTRATION EXPENSES         2011         2010         £         £           Directors salanes         132,409         -         -         Directors fees         8,914         -         -         Staff salanes         321,710         505,872         Staff national insurance         45,628         58,335         Staff training         3,574         366         Molor expenses         7,764         10,231         Entertainment         366         861         Hotols, travel and subsistence         9,623         11,250         Printing and subsistence         9,623         11,251         74,994         Computer costs         12,947         14,944         14,635         5,401         < | COST OF SALES           |  |             |
| ADMINISTRATION EXPENSES   132,409   -   |                         | 24.490                                 | 40 335      |
| ADMINISTRATION EXPENSES   | Turchases               |  |             |
| Directors salaries  |                         |  |             |
| Directors fees         8,914         -           Staff salaries         321,710         505,872           Staff national insurance         45,628         58,335           Staff training         3,574         366           Motor expenses         7,764         10,231           Entertainment         366         861           Hoties, travel and subsistence         9,623         11,250           Printing and stationery         2,874         3,749           Telephone and fax         12,947         14,994           Computer costs         12,577         7,535           Advertising and promotion         14,017         12,351           Trade subscriptions         64         140           Charity donations         64         140           Legal and professional         14,635         5,401           Accountancy         4,800         15,856           Bank charges         71         241           Bad debts         -         9,500           Sundry expenses         8,901         9,659           Rent         7,506         37,243           Insurances         7,309         7,309           Repairs and maintenance         4,454   | ADMINISTRATION EXPENSES | Ł                                      | £           |
| Staff salaries         321,710         505,872           Staff national insurance         45,628         58,335           Staff training         3,574         366           Motor expenses         7,764         10,231           Entertainment         366         861           Hotels, travel and subsistence         9,623         11,250           Printing and stationery         2,874         3,749           Telephone and fax         12,947         14,994           Computer costs         12,577         7,535           Advertising and promotion         14,017         12,351           Trade subscriptions         2,210         3,053           Charity donations         64         140           Legal and professional         14,635         5,401           Accountancy         4,800         15,856           Bank charges         71         241           Bad debts         -         9,500           Sundry expenses         8,901         9,659           Rent         7,506         37,243           Insurances         7,309         7,309           Repairs and maintenance         7,309         7,309           Depreciation - plant and machinery <td>Directors salaries</td> <td>132,409</td> <td>-</td>  | Directors salaries      | 132,409                                | -           |
| Staff national insurance         45,628         58,335           Staff training         3,574         366           Motor expenses         7,764         10,231           Entertainment         366         861           Hotels, travel and subsistence         9,623         11,250           Printing and stationery         2,874         3,749           Telephone and fax         12,947         14,994           Computer costs         12,577         7,535           Advertising and promotion         14,017         12,351           Trade subscriptions         2,210         3,053           Charity donations         64         140           Legal and professional         14,635         5,401           Accountancy         4,800         15,856           Bank charges         71         241           Bad debts         -         9,500           Sundry expenses         8,901         9,659           Rent         7,506         37,243           Insurances         7,309         7,309           Repairs and maintenance         4,454         -           Depreciation - plant and machinery         8,732         9,744           Amortisation - intangible   |                         |  | -           |
| Staff training       3,574       366         Motor expenses       7,764       10,231         Entertainment       366       861         Hotels, travel and subsistence       9,623       11,250         Printing and stationery       2,874       3,749         Telephone and fax       12,947       14,994         Computer costs       12,577       7,535         Advertising and promotion       14,017       12,351         Trade subscriptions       2,210       3,053         Charity donations       64       140         Legal and professional       14,635       5,401         Accountancy       4,800       15,856         Bank charges       71       241         Bad debts       -       9,500         Sundry expenses       8,901       9,659         Rent       7,506       37,243         Insurances       7,309       7,309         Repairs and maintenance       4,454       -         Depreciation - plant and machinery       8,732       9,744         Amortisation - intangible fixed assets       5,100       5,133         Depreciation - leasehold property       1,287       7,558       18,770  |                         |  |             |
| Motor expenses         7,764         10,231           Entertainment         366         861           Hotels, travel and subsistence         9,623         11,250           Printing and stationery         2,874         3,749           Telephone and fax         12,947         14,994           Computer costs         12,577         7,535           Advertising and promotion         14,017         12,351           Trade subscriptions         64         140           Legal and professional         14,635         5,401           Accountancy         4,800         15,856           Bank charges         71         241           Bad debts         -         9,500           Sundry expenses         8,901         9,659           Rent         7,506         37,243           Insurances         7,309         7,309           Repairs and maintenance         4,454         -           Depreciation - plant and machinery         8,732         9,744           Amortisation - intangible fixed assets         5,100         5,133           Depreciation - leasehold property         4,163         -           Profit/loss on sale of tangible assets         -         1,287   |                         |  |             |
| Entertainment         366         861           Hotels, travel and subsistence         9,623         11,250           Printing and stationery         2,874         3,749           Telephone and fax         12,947         14,994           Computer costs         12,577         7,535           Advertising and promotion         14,017         12,351           Trade subscriptions         2,210         3,053           Charity donations         64         140           Legal and professional         14,635         5,401           Accountancy         4,800         15,856           Bank charges         71         241           Bad debts         -         9,500           Sundry expenses         8,901         9,659           Rent         7,506         37,243           Insurances         7,309         7,309           Repairs and maintenance         4,454         -           Depreciation - plant and machinery         8,732         9,744           Amortisation - intangible fixed assets         5,100         5,133           Depreciation - leasehold property         4,163         -           Profit/loss on sale of tangible assets         -         1,287 <td></td> <td></td> <td></td>   |                         |  |             |
| Hotels, travel and subsistence   9,623   11,250     Printing and stationery   2,874   3,749     Telephone and fax   12,947   14,994     Computer costs   12,577   7,535     Advertising and promotion   14,017   12,351     Trade subscriptions   2,210   3,053     Charity donations   64   140     Legal and professional   14,635   5,401     Accountancy   4,800   15,856     Bank charges   7,1   241     Bad debts   - 9,500     Sundry expenses   8,901   9,659     Rent   7,506   37,243     Insurances   7,309   7,309     Repairs and maintenance   4,454     Depreciation - plant and machinery   8,732   9,744     Amortisation - intangible fixed assets   5,100   5,133     Depreciation - leasehold property   4,163   - Profit/loss on sale of tangible assets   1,287     Staff welfare   17,558   18,770     Customer support/contractors   58,501   32,188     Consultancy   38,100   - Service charge   19,410   21,869     R&D costs   100,755   102,340   |                         |  |             |
| Printing and stationery       2,874       3,749         Telephone and fax       12,947       14,994         Computer costs       12,577       7,535         Advertising and promotion       14,017       12,351         Trade subscriptions       2,210       3,053         Charity donations       64       140         Legal and professional       14,635       5,401         Accountancy       4,800       15,856         Bank charges       71       241         Bad debts       -       9,500         Sundry expenses       8,901       9,659         Rent       7,506       37,243         Insurances       7,309       7,309         Repairs and maintenance       4,454       -         Depreciation - plant and machinery       8,732       9,744         Amortisation - intangible fixed assets       5,100       5,133         Depreciation - leasehold property       4,163       -         Profit/loss on sale of tangible assets       -       1,287         Staff welfare       17,558       18,770         Customer support/contractors       58,501       32,188         Consultancy       38,100       - <td< td=""><td></td><td></td><td></td></td<>  |                         |  |             |
| Telephone and fax       12,947       14,994         Computer costs       12,577       7,535         Advertising and promotion       14,017       12,351         Trade subscriptions       2,210       3,053         Charity donations       64       140         Legal and professional       14,635       5,401         Accountancy       4,800       15,856         Bank charges       71       241         Bad debts       -       9,500         Sundry expenses       8,901       9,659         Rent       7,506       37,243         Insurances       7,309       7,309         Repairs and maintenance       4,454       -         Depreciation - plant and machinery       8,732       9,744         Amortisation - intangible fixed assets       5,100       5,133         Depreciation - leasehold property       4,163       -         Profit/loss on sale of tangible assets       -       1,287         Staff welfare       17,558       18,770         Customer support/contractors       58,501       32,188         Consultancy       38,100       -         Service charge       19,410       21,869         R&D co   |                         |  | •           |
| Computer costs         12,577         7,535           Advertising and promotion         14,017         12,351           Trade subscriptions         2,210         3,053           Charity donations         64         140           Legal and professional         14,635         5,401           Accountancy         4,800         15,856           Bank charges         71         241           Bad debts         -         9,500           Sundry expenses         8,901         9,659           Rent         7,506         37,243           Insurances         7,309         7,309           Repairs and maintenance         4,454         -           Depreciation - plant and machinery         8,732         9,744           Amortisation - intangible fixed assets         5,100         5,133           Depreciation - leasehold property         4,163         -           Profit/loss on sale of tangible assets         -         1,287           Staff welfare         17,558         18,770           Customer support/contractors         58,501         32,188           Consultancy         38,100         -           Service charge         19,410         21,869  |                         |  |             |
| Advertising and promotion       14,017       12,351         Trade subscriptions       2,210       3,053         Charity donations       64       140         Legal and professional       14,635       5,401         Accountancy       4,800       15,856         Bank charges       71       241         Bad debts       -       9,500         Sundry expenses       8,901       9,659         Rent       7,506       37,243         Insurances       7,309       7,309         Repairs and maintenance       4,454       -         Depreciation - plant and machinery       8,732       9,744         Amortisation - intangible fixed assets       5,100       5,133         Depreciation - leasehold property       4,163       -         Profit/loss on sale of tangible assets       -       1,287         Staff welfare       17,558       18,770         Customer support/contractors       58,501       32,188         Consultancy       38,100       -         Service charge       19,410       21,869         R&D costs       100,755       102,340  | ·                       |  |             |
| Trade subscriptions         2,210         3,053           Charity donations         64         140           Legal and professional         14,635         5,401           Accountancy         4,800         15,856           Bank charges         71         241           Bad debts         -         9,500           Sundry expenses         8,901         9,659           Rent         7,506         37,243           Insurances         7,309         7,309           Repairs and maintenance         4,454         -           Depreciation - plant and machinery         8,732         9,744           Amortisation - intangible fixed assets         5,100         5,133           Depreciation - leasehold property         4,163         -           Profit/loss on sale of tangible assets         -         1,287           Staff welfare         17,558         18,770           Customer support/contractors         58,501         32,188           Consultancy         38,100         -           Service charge         19,410         21,869           R&D costs         100,755         102,340  |                         |  |             |
| Charity donations       64       140         Legal and professional       14,635       5,401         Accountancy       4,800       15,856         Bank charges       71       241         Bad debts       -       9,500         Sundry expenses       8,901       9,659         Rent       7,506       37,243         Insurances       7,309       7,309         Repairs and maintenance       4,454       -         Depreciation - plant and machinery       8,732       9,744         Amortisation - intangible fixed assets       5,100       5,133         Depreciation - leasehold property       4,163       -         Profit/toss on sale of tangible assets       -       1,287         Staff welfare       17,558       18,770         Customer support/contractors       58,501       32,188         Consultancy       38,100       -         Service charge       19,410       21,869         R&D costs       100,755       102,340  |                         |  |             |
| Legal and professional       14,635       5,401         Accountancy       4,800       15,856         Bank charges       71       241         Bad debts       -       9,500         Sundry expenses       8,901       9,659         Rent       7,506       37,243         Insurances       7,309       7,309         Repairs and maintenance       4,454       -         Depreciation - plant and machinery       8,732       9,744         Amortisation - intangible fixed assets       5,100       5,133         Depreciation - leasehold property       4,163       -         Profit/loss on sale of tangible assets       -       1,287         Staff welfare       17,558       18,770         Customer support/contractors       58,501       32,188         Consultancy       38,100       -         Service charge       19,410       21,869         R&D costs       100,755       102,340   |                         | ·                                      |             |
| Accountancy       4,800       15,856         Bank charges       71       241         Bad debts       -       9,500         Sundry expenses       8,901       9,659         Rent       7,506       37,243         Insurances       7,309       7,309         Repairs and maintenance       4,454       -         Depreciation - plant and machinery       8,732       9,744         Amortisation - intangible fixed assets       5,100       5,133         Depreciation - leasehold property       4,163       -         Profit/foss on sale of tangible assets       -       1,287         Staff welfare       17,558       18,770         Customer support/contractors       58,501       32,188         Consultancy       38,100       -         Service charge       19,410       21,869         R&D costs       100,755       102,340   |                         |  |             |
| Bank charges       71       241         Bad debts       -       9,500         Sundry expenses       8,901       9,659         Rent       7,506       37,243         Insurances       7,309       7,309         Repairs and maintenance       4,454       -         Depreciation - plant and machinery       8,732       9,744         Amortisation - intangible fixed assets       5,100       5,133         Depreciation - leasehold property       4,163       -         Profit/loss on sale of tangible assets       -       1,287         Staff welfare       17,558       18,770         Customer support/contractors       58,501       32,188         Consultancy       38,100       -         Service charge       19,410       21,869         R&D costs       100,755       102,340  |                         |  |             |
| Bad debts       -       9,500         Sundry expenses       8,901       9,659         Rent       7,506       37,243         Insurances       7,309       7,309         Repairs and maintenance       4,454       -         Depreciation - plant and machinery       8,732       9,744         Amortisation - intangible fixed assets       5,100       5,133         Depreciation - leasehold property       4,163       -         Profit/floss on sale of tangible assets       -       1,287         Staff welfare       17,558       18,770         Customer support/contractors       58,501       32,188         Consultancy       38,100       -         Service charge       19,410       21,869         R&D costs       100,755       102,340   |                         |  |             |
| Sundry expenses       8,901       9,659         Rent       7,506       37,243         Insurances       7,309       7,309         Repairs and maintenance       4,454       -         Depreciation - plant and machinery       8,732       9,744         Amortisation - intangible fixed assets       5,100       5,133         Depreciation - leasehold property       4,163       -         Profit/loss on sale of tangible assets       -       1,287         Staff welfare       17,558       18,770         Customer support/contractors       58,501       32,188         Consultancy       38,100       -         Service charge       19,410       21,869         R&D costs       100,755       102,340  |                         |  |             |
| Rent       7,506       37,243         Insurances       7,309       7,309         Repairs and maintenance       4,454       -         Depreciation - plant and machinery       8,732       9,744         Amortisation - intangible fixed assets       5,100       5,133         Depreciation - leasehold property       4,163       -         Profit/loss on sale of tangible assets       -       1,287         Staff welfare       17,558       18,770         Customer support/contractors       58,501       32,188         Consultancy       38,100       -         Service charge       19,410       21,869         R&D costs       100,755       102,340  |                         | 8,901                                  |             |
| Insurances       7,309       7,309         Repairs and maintenance       4,454       -         Depreciation - plant and machinery       8,732       9,744         Amortisation - intangible fixed assets       5,100       5,133         Depreciation - leasehold property       4,163       -         Profit/loss on sale of tangible assets       -       1,287         Staff welfare       17,558       18,770         Customer support/contractors       58,501       32,188         Consultancy       38,100       -         Service charge       19,410       21,869         R&D costs       100,755       102,340  |                         |  |             |
| Depreciation - plant and machinery       8,732       9,744         Amortisation - intangible fixed assets       5,100       5,133         Depreciation - leasehold property       4,163       -         Profit/ioss on sale of tangible assets       -       1,287         Staff welfare       17,558       18,770         Customer support/contractors       58,501       32,188         Consultancy       38,100       -         Service charge       19,410       21,869         R&D costs       100,755       102,340   | Insurances              |  | 7,309       |
| Amortisation - Intangible fixed assets       5,100       5,133         Depreciation - leasehold property       4,163       -         Profit/loss on sale of tangible assets       -       1,287         Staff welfare       17,558       18,770         Customer support/contractors       58,501       32,188         Consultancy       38,100       -         Service charge       19,410       21,869         R&D costs       100,755       102,340  | Repairs and maintenance | 4,454                                  | -           |
| Depreciation - leasehold property       4,163       -         Profit/loss on sale of tangible assets       -       1,287         Staff welfare       17,558       18,770         Customer support/contractors       58,501       32,188         Consultancy       38,100       -         Service charge       19,410       21,869         R&D costs       100,755       102,340   |                         |  |             |
| Profit/loss on sale of tangible assets       -       1,287         Staff welfare       17,558       18,770         Customer support/contractors       58,501       32,188         Consultancy       38,100       -         Service charge       19,410       21,869         R&D costs       100,755       102,340   |                         |  | 5,133       |
| Staff welfare       17,558       18,770         Customer support/contractors       58,501       32,188         Consultancy       38,100       -         Service charge       19,410       21,869         R&D costs       100,755       102,340  |                         | 4,163                                  | -           |
| Customer support/contractors       58,501       32,188         Consultancy       38,100       -         Service charge       19,410       21,869         R&D costs       100,755       102,340  |                         |  |             |
| Consultancy       38,100       -         Service charge       19,410       21,869         R&D costs       100,755       102,340   |                         |  |             |
| Service charge       19,410       21,869         R&D costs       100,755       102,340  |                         |  | 32,188      |
| R&D costs 100,755 102,340   |                         |  | 24.000      |
|   |                         |  |             |
| <b>874,672</b> 905,277  | rad costs               | —————————————————————————————————————— | 102,340     |
|   |                         | 874,672                                | 905,277     |

# SCHEDULE TO THE DETAILED ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2011

|                          | 2011<br>£ | 2010<br>£   |
|--------------------------|-----------|-------------|
| INTEREST RECEIVABLE      |           |             |
| Bank interest receivable | 219       | 248         |
|                          | = <u></u> | <del></del> |