

**PEARSON LLOYD DESIGN CONSULTANCY LIMITED**  
**(FORMERLY PEARSON LLOYD DESIGN LIMITED)**  
**UNAUDITED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2017**  
**PAGES FOR FILING WITH REGISTRAR**

TUESDAY



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COMPANIES HOUSE

**PEARSON LLOYD DESIGN CONSULTANCY LIMITED**  
**(FORMERLY PEARSON LLOYD DESIGN LIMITED)**  
**CONTENTS**

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|                                   | <b>Page</b> |
|-----------------------------------|-------------|
| Balance sheet                     | 1 - 2       |
| Notes to the financial statements | 3 - 7       |

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**PEARSON LLOYD DESIGN CONSULTANCY LIMITED**  
**(FORMERLY PEARSON LLOYD DESIGN LIMITED)**  
**BALANCE SHEET**

*AS AT 31 DECEMBER 2017*

|                                                       | Notes | 2017<br>£        | £                       | 2016<br>£        | £                       |
|-------------------------------------------------------|-------|------------------|-------------------------|------------------|-------------------------|
| <b>Fixed assets</b>                                   |       |                  |                         |                  |                         |
| Tangible assets                                       | 3     |                  | 1,777                   |                  | 74,035                  |
| <b>Current assets</b>                                 |       |                  |                         |                  |                         |
| Debtors                                               | 4     | 3,320,473        |                         | 1,106,988        |                         |
| Cash at bank and in hand                              |       | 510,205          |                         | 2,293,597        |                         |
|                                                       |       | <u>3,830,678</u> |                         | <u>3,400,585</u> |                         |
| <b>Creditors: amounts falling due within one year</b> | 5     | <u>(324,564)</u> |                         | <u>(662,961)</u> |                         |
| <b>Net current assets</b>                             |       |                  | <u>3,506,114</u>        |                  | <u>2,737,624</u>        |
| <b>Total assets less current liabilities</b>          |       |                  | <u>3,507,891</u>        |                  | <u>2,811,659</u>        |
| <b>Provisions for liabilities</b>                     |       |                  | <u>(302)</u>            |                  | <u>(11,939)</u>         |
| <b>Net assets</b>                                     |       |                  | <u><u>3,507,589</u></u> |                  | <u><u>2,799,720</u></u> |
| <b>Capital and reserves</b>                           |       |                  |                         |                  |                         |
| Called up share capital                               | 7     |                  | 2                       |                  | 2                       |
| Profit and loss reserves                              |       |                  | <u>3,507,587</u>        |                  | <u>2,799,718</u>        |
| <b>Total equity</b>                                   |       |                  | <u><u>3,507,589</u></u> |                  | <u><u>2,799,720</u></u> |

The directors of the company have elected not to include a copy of the profit and loss account within the financial statements.

For the financial year ended 31 December 2017 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of financial statements.

The members have not required the company to obtain an audit of its financial statements for the year in question in accordance with section 476.

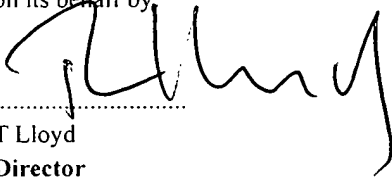
These financial statements have been prepared and delivered in accordance with the provisions applicable to companies subject to the small companies' regime.

**PEARSON LLOYD DESIGN CONSULTANCY LIMITED**  
**(FORMERLY PEARSON LLOYD DESIGN LIMITED)**  
**BALANCE SHEET (CONTINUED)**

*AS AT 31 DECEMBER 2017*

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The financial statements were approved by the board of directors and authorised for issue on 24/12/18 and are signed on its behalf by:

  
.....  
T Lloyd  
Director

  
.....  
L Pearson  
Director

Company Registration No. 4579758

**PEARSON LLOYD DESIGN CONSULTANCY LIMITED**  
**(FORMERLY PEARSON LLOYD DESIGN LIMITED)**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2017**

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**1 Accounting policies**

**Company information**

Pearson Lloyd Design Consultancy Limited is a private company limited by shares incorporated in England and Wales. The registered office is Acre House, 11-15 William Road, London, NW1 3ER, United Kingdom.

**1.1 Accounting convention**

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006 as applicable to companies subject to the small companies regime. The disclosure requirements of section 1A of FRS 102 have been applied other than where additional disclosure is required to show a true and fair view.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared on the historical cost convention. The principal accounting policies adopted are set out below.

**1.2 Turnover**

Turnover represents the invoiced value of services provided net of VAT. Turnover also includes royalties received.

Revenue from contracts for the provision of professional services is recognised by reference to the stage of completion when the stage of completion, costs incurred and costs to complete can be estimated reliably. The stage of completion is calculated by comparing costs incurred, mainly in relation to contractual hourly staff rates and materials, as a proportion of total costs. Where the outcome cannot be estimated reliably, revenue is recognised only to the extent of the expenses recognised that are recoverable.

**1.3 Tangible fixed assets**

Tangible fixed assets are initially measured at cost and subsequently measured at cost, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost of assets less their residual values over their useful lives on the following bases:

|                                |                       |
|--------------------------------|-----------------------|
| Leasehold improvements         | 5 years straight line |
| Computer equipment             | 3 years straight line |
| Fixtures, fittings & equipment | 4 years straight line |

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

**1.4 Impairment of fixed assets**

At each reporting period end date, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

**PEARSON LLOYD DESIGN CONSULTANCY LIMITED**  
**(FORMERLY PEARSON LLOYD DESIGN LIMITED)**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31 DECEMBER 2017**

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**1 Accounting policies**

**(Continued)**

**1.5 Financial instruments**

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's balance sheet when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

***Basic financial assets***

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

***Impairment of financial assets***

Financial assets are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

***Derecognition of financial assets***

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the company transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

***Classification of financial liabilities***

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

***Basic financial liabilities***

Basic financial liabilities, including creditors, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

**PEARSON LLOYD DESIGN CONSULTANCY LIMITED**  
**(FORMERLY PEARSON LLOYD DESIGN LIMITED)**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31 DECEMBER 2017**

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**1 Accounting policies**

**(Continued)**

*Derecognition of financial liabilities*

Financial liabilities are derecognised when the company's contractual obligations expire or are discharged or cancelled.

**1.6 Equity instruments**

Equity instruments issued by the company are recorded at the proceeds received, net of direct issue costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

**1.7 Taxation**

The tax expense represents the sum of the tax currently payable and deferred tax.

*Current tax*

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

*Deferred tax*

Deferred tax is provided in full on timing differences which result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the accounts. Deferred tax is not provided on timing differences arising from the revaluation of fixed assets where there is no commitment to sell the assets. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

**1.8 Employee benefits**

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

**1.9 Retirement benefits**

The company makes contributions into the directors' personal pension schemes which are charged to the profit and loss account in the year they are payable.

**2 Employees**

The average monthly number of persons (including directors) employed by the company during the year was 17 (2016 - 17).

**PEARSON LLOYD DESIGN CONSULTANCY LIMITED**  
**(FORMERLY PEARSON LLOYD DESIGN LIMITED)**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31 DECEMBER 2017**

**3 Tangible fixed assets**

|                                    | Leasehold<br>improvements<br>£ | Computer<br>equipment<br>£ | Fixtures, fittings<br>& equipment<br>£ | Total<br>£   |
|------------------------------------|--------------------------------|----------------------------|----------------------------------------|--------------|
| <b>Cost</b>                        |                                |                            |                                        |              |
| At 1 January 2017                  | 73,560                         | 189,092                    | 62,511                                 | 325,163      |
| Additions                          | -                              | 2,666                      | 1,644                                  | 4,310        |
| Transfers                          | (73,560)                       | (189,092)                  | (64,155)                               | (326,807)    |
|                                    | <u>-</u>                       | <u>2,666</u>               | <u>-</u>                               | <u>2,666</u> |
| At 31 December 2017                | -                              | 2,666                      | -                                      | 2,666        |
| <b>Depreciation and impairment</b> |                                |                            |                                        |              |
| At 1 January 2017                  | 73,560                         | 119,829                    | 57,739                                 | 251,128      |
| Depreciation charged in the year   | -                              | 10,001                     | 656                                    | 10,657       |
| Transfers                          | (73,560)                       | (128,941)                  | (58,395)                               | (260,896)    |
|                                    | <u>-</u>                       | <u>889</u>                 | <u>-</u>                               | <u>889</u>   |
| At 31 December 2017                | -                              | 889                        | -                                      | 889          |
| <b>Carrying amount</b>             |                                |                            |                                        |              |
| At 31 December 2017                | -                              | 1,777                      | -                                      | 1,777        |
| At 31 December 2016                | -                              | 69,263                     | 4,772                                  | 74,035       |

**4 Debtors**

|                                             | 2017<br>£        | 2016<br>£        |
|---------------------------------------------|------------------|------------------|
| <b>Amounts falling due within one year:</b> |                  |                  |
| Trade debtors                               | 97,491           | 424,933          |
| Corporation tax recoverable                 | 75,674           | -                |
| Other debtors                               | 3,041,174        | 289,413          |
| Prepayments and accrued income              | 106,134          | 392,642          |
|                                             | <u>3,320,473</u> | <u>1,106,988</u> |

**5 Creditors: amounts falling due within one year**

|                                    | 2017<br>£      | 2016<br>£      |
|------------------------------------|----------------|----------------|
| Trade creditors                    | 43,224         | 102,579        |
| Corporation tax                    | 216,638        | 394,405        |
| Other taxation and social security | 29,710         | 20,173         |
| Other creditors                    | 22,992         | 42,208         |
| Accruals and deferred income       | 12,000         | 103,596        |
|                                    | <u>324,564</u> | <u>662,961</u> |

**PEARSON LLOYD DESIGN CONSULTANCY LIMITED**  
**(FORMERLY PEARSON LLOYD DESIGN LIMITED)**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31 DECEMBER 2017**

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|          |                                    |                   |                   |
|----------|------------------------------------|-------------------|-------------------|
| <b>6</b> | <b>Provisions for liabilities</b>  | <b>2017</b>       | <b>2016</b>       |
|          |                                    | <b>£</b>          | <b>£</b>          |
|          | Deferred tax liabilities           | 302               | 11,939            |
|          |                                    | <u>          </u> | <u>          </u> |
| <b>7</b> | <b>Called up share capital</b>     | <b>2017</b>       | <b>2016</b>       |
|          |                                    | <b>£</b>          | <b>£</b>          |
|          | Allotted, called up and fully paid |                   |                   |
|          | 2 Ordinary shares of £1 each       | 2                 | 2                 |
|          |                                    | <u>          </u> | <u>          </u> |
| <b>8</b> | <b>Related party transactions</b>  |                   |                   |

During the year rent amounting to £73,500 (2016: £54,000) was payable to the two directors, Tom Lloyd and Luke Pearson, in respect of a property used by the company.