DIRECTORS' REPORT AND FINANCIAL STATEMENTS

31 DECEMBER 2009

Company No 4515380 (England and Wales)

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Directors' report and financial statements for the year ended 31 December 2009

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Directors

W J Gordon C Hayter M Lee R J Pocock J Shurville

Secretary

R J Pocock

Registered office

353 City Road London EC1V 1LR

Company number

4515380

Directors' report for the year ended 31 December 2009

The directors present their report and financial statements for the year ended 31 December 2009

Principal activities

The principal activity of the company during the year was the provision of qualitative market research and strategic marketing consultancy

Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial period and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to.

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

Directors

The directors who served during the year were W J Gordon, C Hayter, M Lee, R J Pocock and J Shurville

This report has been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006

By order of the Board

R J POCOCK Secretary

26 March 2010

Profit and loss account for the year ended 31 December 2009

	Note	2009 £	2008 £
Turnover Cost of sales	2	1,897,123 (882,556)	2,348,967 (1,358,534)
Gross profit Administrative expenses		1,014,567 (798,002)	990,433 (868,105)
Other operating income Interest receivable		216,565 542	122,328 4,631
Profit on ordinary activities before taxation Taxation on profit on	3	217,107	126,959
ordinary activities	5	(45,183)	(26,507)
Profit on ordinary activities after taxation	12	171,924	100,452

The notes on pages 5 to 10 form part of these financial statements

Balance sheet as at 31 December 2009

		200	10	200	18
	Note	£	£	£	£
Fixed assets					
Tangible assets	6		5,787		6,261
Current assets					
Work in progress Debtors Cash at bank and in hand	7	459,722 278,815 376,237		157,069 470,822 150,432	
Creditors: amounts falling due within one year	8	1,114,774 692,540		778,323 491,642	
Net current assets			422,234		286,681
Total assets less current liabilities			428,021		292,942
Capital and reserves					
Called up share capital	10		56		56
Capital redemption reserve Profit and loss account	11 12		44 427,921 ———		292,842
Shareholders' funds			428,021		292,942
			 		

The notes on pages 5 to 10 form part of these financial statements

Balance sheet as at 31 December 2009 (continued)

The directors consider that the company is entitled to exemption from the requirement to have an audit under the provisions of Section 477(1) Companies Act 2006 and confirm that no notice has been deposited under Section 476 Companies Act 2006

The directors acknowledge their responsibilty for ensuring that:

- 1 The company keeps accounting records which comply with Section 386 Companies Act 2006, and
- 2 The accounts give a true and fair view of the state of affairs of the company as at 31 December 2009 and of its profit or loss for the period then ended in accordance with the requirements of Section 396 Companies Act 2006, and which otherwise comply with the requirements of the Companies Act 2006 relating to accounts, so far as applicable to the company

These financial statements have been prepared in accordance with the special provisions relating to the small companies regime within Part 15 of the Companies Act 2006

The financial statements were approved by the Board on 26 March 2010 and signed on its behalf by

J SHURVILLE Director

The notes on pages 5 to 10 form part of these financial statements

Notes forming part of the financial statements for the year ended 31 December 2009

1 Accounting policies

Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective January 2008)

Turnover

Turnover represents the value of fees earned and associated expenses invoiced net of value added tax

Depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided to write off the cost, less estimated residual values, of the assets over their expected useful lives. It is calculated at the following rates

Furniture and equipment

33 1/3% per annum straight line basis

Work in progress

Work in progress is valued at the lower of cost and net realisable value.

Foreign currencies

Monetary assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

Operating leases

Rentals payable under operating losses are charged to the profit and loss account as incurred

Deferred taxation

Deferred taxation is provided for on timing differences arising from the different treatment of items for accounting and taxation purposes which are expected to reverse in the future calculated at the rates at which it is expected that tax will arise

2 Turnover

In the year ended 31 December 2009, 31% (2008 - 32%) of the company's turnover was derived from markets outside the United Kingdom

Notes forming part of the financial statements for the year ended 31 December 2009 (continued)

		2009 £	2008 £
3	Profit on ordinary activities before taxation		
	This is arrived at after:		
	Depreciation of tangible fixed assets Directors' emoluments Payments under operating leases - land and buildings	5,477 348,923 31,000	13,609 400,215 31,000
4	Directors' emoluments		
	Salaries	348,923	400,215
5	Taxation on profit on ordinary activities		
	Current year		
	UK corporation tax Transfer from deferred taxation	45,149 - ———	27,416 (909)
		45,149	26,507
	Prior year Underprovision	34	-
		45,183	26,507

Notes forming part of the financial statements for the year ended 31 December 2009 (continued)

6	Tangible fixed assets		Furniture and equipment £
	Cost		~
	At 1 January 2009 Additions		40,825 5,003
	At 31 December 2009		45,828
	Depreciation		
	At 1 January 2009 Charge for the year		34,564 5,477
	At 31 December 2009		40,041
	Net book value At 31 December 2009		5,787
	At 31 December 2009		
	At 31 December 2008		6,261
		2009 £	2008 £
7	Debtors		
	Trade debtors	207,218	434,446
	Other debtors	18,282	17,164
	Prepayments and accrued income	53,315	11,845
	Corporation tax recoverable	<u>-</u>	7,367
		278,815	470,822
		=	

Other debtors includes a rent deposit of £15,500 recoverable on termination of the lease in January 2012

Notes forming part of the financial statements for the year ended 31 December 2009 (continued)

7 Debtors (continued)

Other debtors include amounts recoverable in equal monthly instalments from directors in respect of healthcare insurance as under:

Director	Balance at 31.12.2009	Maximum outstanding £
M Lee	263	1,051
R J Pocock	1,064	4,257
	4-11-11-1	

8	Creditors: amounts falling due within one year	2009 £	2008 £
	Trade creditors	46,098	35,529
	Creditors for taxation and social security	91,268	76,207
	Corporation tax	45,149	27,416
	Accruals and deferred income	510,025	352,490
			
		692,540	491,642

9 Provision for liabilities

Deferred tax attributable to accelerated capital allowances

At beginning of year	-	909
Transfer from deferred taxation	-	(909)
At end of year	-	
•		

Notes forming part of the financial statements for the year ended 31 December 2009 (continued)

10	Called up share capital	2009 £	2008 £
	Ordinary shares of £1 each		
	Allotted, called up and fully paid	56	
11	Capital redemption reserve		
	At beginning of year Arising on purchase of own shares during the year	44	35 9
	At end of year	44	44
12	Profit and loss account		
	At beginning of year	292,842	217,572
	Consideration for purchase of own shares and associated expenses Profit for the year after taxation Dividends paid	171,924 (36,845)	(25,182)
	At end of year	427,921	292,842

Notes forming part of the financial statements for the year ended 31 December 2009 (continued)

13 Related party transactions

During the period the company paid consultancy fees on a normal commercial basis of £11,648 (2008 - £6,720) to Mr J Shurville, a director of the company

14 Operating lease commitment

At the end of the year the company had an annual commitment under a non-cancellable operating lease of land and buildings expiring in 2012 of £31,000 (2008 - £31,000)

15 Controlling party

The company was not under the control of any one party during the current or previous financial period