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HUDSON ELECTRONIC SYSTEMS LIMITED (FORMERLY HUDSON ENGINEERING SERVICES LIMITED)

GROUP REPORT AND ACCOUNTS

FOR THE YEAR ENDED 31 DECEMBER 2003

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COMPANIES HOUSE 29/10/04



COMPANY INFORMATION

Directors C Cheshire

R Skipp N Williams

Company secretary N Williams

Company number 4512219

Registered office Enterprise House

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Morden Surrey SM4 4LL

Business address Enterprise House

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Morden Surrey SM4 4LL

Auditors UHY Hacker Young

St Alphage House 2 Fore Street London EC2Y 5DH

Bankers Royal Bank of Scotland plc

62-63 Threadneedle Street

London EC2R 8LA

Solicitors Eversheds

Cloth Hall Court Infirmary Street

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DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2003

The directors present their report together with the accounts of the group for the year ended 31 December 2003.

Principal activities and review of the business

The company was incorporated on 15 August 2002.

On 12 September 2002 the company purchased 100% of the ordinary share capital of Hudson Engineering Services Limited (formerly Hudson Electronic Systems Limited), which on the same date acquired the business carried on by Hudson Electrical Limited by way of a management buyout.

Following the management buyout the company changed its year end to 31 December, as the directors feel this better reflects the seasonality of the business.

On 14 October 2002 the company purchased 100% of the ordinary share capital of Hudson Electrical Limited (formerly Ever 1848 Limited). This company remains dormant.

On 24 October 2002 the company changed its name from Hudson Engineering Services Limited to Hudson Electronic Systems Limited.

Results and dividends

The financial statements show turnover of £13,678,646 (2002: £3,697,802), producing a loss on ordinary activities before interest and taxation of £62,753 (2002: £261,213 profit). This result is after taking account of amortisation of goodwill purchased at the time of the management buyout of £158,915 (2002: £37,741).

The directors do not propose a dividend, and the retained loss of £197,660 has been transferred to reserves.

Directors and their interests

The directors who served during the year and their beneficial interests in the shares of the company at the end of the year were as follows:

	31 December 2003	Ordinary shares of £1 each 31 December 2002
C Cheshire	100	100
L Fitzpatrick (Resigned 29 February 2004)	100	100
A Sheehan (Resigned 29 February 2004)	100	100
R Skipp	100	100
N Williams	100	100

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2003

Auditors

In accordance with Section 385 of the Companies Act 1985, a resolution proposing that UHY Hacker Young, formerly known as Hacker Young, be reappointed as auditors of the company will be put to the Annual General Meeting.

Directors' responsibilities for the accounts

Directors are required by the Companies Act 1985 to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and the group as at the end of the financial year and of the profit or loss for that year. It is also the directors' responsibility to maintain adequate accounting records, safeguard the assets of the company and the group and to take reasonable steps in preventing and detecting fraud and other irregularities.

The directors confirm that suitable accounting policies, consistently applied and supported by reasonable and prudent judgements and estimates, have been used in the preparation of the accounts on a going concern basis, and that applicable accounting standards have been followed.

By order of the board

Director

28 October 2004





INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF HUDSON ELECTRONIC SYSTEMS LIMITED (FORMERLY HUDSON ENGINEERING SERVICES LIMITED)

We have audited the financial statements of Hudson Electronic Systems Limited (formerly Hudson Engineering Services Limited) on pages 4 to 18 for the year ended 31 December 2003. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities on page 2 the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes an examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the affairs of the company and of the group as at 31 December 2003 and of the loss of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

UHY Hacker Young Chartered Accountants

Registered Auditors

28 October 2004

CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2003

	Notes	£	2003 £	£	6m period ended 31 December 2002 £
Turnover - acquisitions	2		13,678,646		3,697,802
Cost of sales			(10,413,576)		(2,527,167)
Gross profit			3,265,070		1,170,635
Distribution costs			(580,752)		(131,708)
Administrative expenses prior goodwill amortisation Amortisation of goodwill	to	2,588,156 158,915		739,973 37,741	
Administrative expenses			(2,747,071)		(777,714)
Operating profit prior to goodwill amortisation Amortisation of goodwill		96,162 (158,915)		298,954 (37,741)	
Operating (loss)/profit	3		(62,753)		261,213
Interest payable	6		(142,518)		(35,039)
(Loss)/Profit on ordinary activities before taxation			(205,271)		226,174
Taxation	7		7,611		(35,358)
(Loss)/Profit on ordinary activities after taxation	18		(197,660)		190,816

There were no recognised gains or losses other than those passing through the profit and loss account.

CONSOLIDATED BALANCE SHEET AS AT 31 DECEMBER 2003

2003 £	£	2002 £
1,392,489		1,551,404
155,954		19,086
1,548,443		1,570,490
	570,192	
	1,743,100	
	4,400	
	2,317,692	
	(2,346,866)	
(457,332)		(29,174)
1,091,111		1,541,316
(1,047,455)		(1,300,000)
43,656		241,316
		=======
1,000		1,000
49,500		49,500
(6,844)		190,816
43,656		241,316
	(6,844)	(6,844)

The accounts were approved by the board on 28 October 2004

Director

COMPANY BALANCE SHEET AS AT 31 DECEMBER 2003

	Notes	£	2003 £	£	2002 £
Fixed assets Investments	11	*	15,001	<i>3</i>	15,001
Current assets Debtors	13	1,251,094		1,544,235	
Creditors: amounts falling due within one year	14	(300,000)		(229,060)	
Net current assets			951,094		1,315,175
Total assets less current liabilities			966,095		1,330,176
Creditors: amounts falling due after more than one year	15		(1,047,455)		(1,300,000)
			(81,360)		30,176
Capital and reserves Called up share capital Share premium Profit and loss account	17 18 18		1,000 49,500 (131,860)		1,000 49,500 (20,324)
Shareholders' funds – equity in	iterests		(81,360)		30,176

The accounts were approved by the board on 28 October 2004

Director

CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2003

	Notes	£	2003 £	£	2002 £
Net cash outflow from operating activities	20		(215,600)		(5,232)
Returns on investments and servicing of finance Interest paid			(142,518)		(35,039)
Taxation			(321)		(35,358)
Capital expenditure and financial investment Payments to acquire fixed asset	ts	(161,328)		(1,850)	
Net cash outflow capital expeand financial investment	nditure		(161,328)		(1,850)
Acquisitions Purchase of subsidiary Net overdraft acquired with sub Purchase of trade	11 osidiary 9	- -		(15,001) (108,894) (1,485,000)	
Net cash outflow from acquis	itions		-		(1,608,895)
Net cash outflow before finan	cing		(519,767)		(1,686,374)
Financing Issue of shares Bank loan (repayment)/issue		(152,545)		50,500 1,500,000	
Net cash (outflow)/inflow fro	m financin	3	(152,545)		1,550,500
Decrease in cash	21		(672,312)		(135,874)

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2003

1. Accounting policies

a) Basis of preparation and going concern

The accounts are prepared under the historical cost convention and in accordance with applicable accounting standards.

b) Basis of consolidation

The consolidated accounts include the audited accounts of the company and its subsidiary undertakings drawn up to 31 December 2003 by the principles of acquisition accounting. Intragroup transactions and results are eliminated on consolidation.

c) Turnover

Turnover comprises amounts receivable for goods and services net of value added tax and trade discounts.

d) Intangible fixed assets and amortisation

Goodwill represents the difference between the costs of acquisition and the fair value of the net tangible assets acquired. In accordance with Financial Reporting Standard 10, goodwill arising on the acquisition of subsidiaries is capitalised as an intangible asset and amortised over the useful economic life, considered by the directors to be 10 years.

e) Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided on the straight line basis at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Leasehold improvements

- Over the term of the lease

Plant and machinery

- 20% straight line

Goodwill

- 10% straight line

f) Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

g) Stock and work in progress

Stock and work in progress are valued at the lower of cost and net realisable value.

h) Pensions

Payments to the company's defined contribution pension scheme are charged to the profit and loss account as they become payable.

i) Deferred taxation

Deferred taxation is provided at appropriate rates, using the liability method, on all timing differences only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the foreseeable future.

i) Investments

Investments are stated at cost less provision for impairment in value, where necessary.

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2003

2. Turnover

The total turnover of the group for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

3.	Operating profit		
		2003	2002
	The group operating (loss)/profit is stated after charging:	£	£
	Depreciation of tangible fixed assets	24,460	2,514
	Auditors' remuneration – group audit fees	18,011	7,500
	Operating lease rentals - other assets	561,769	144,074
	Amortisation of goodwill	158,915	37,741
			
4.	Employees	2003	2002
		£	£
	Wages and salaries	5,708,265	1,528,277
	Social security costs	571,288	141,029
	Other pension costs	24,961	-
		6,304,514	1,669,306
	The average weekly number of employees was as follows:	======	######################################
		Number	Number
	Administrative and engineers	224	195
		=======================================	======
5.	Directors' emoluments	2003	2002
		£	£
	Emoluments for qualifying services	270,457	123,776
	Other pension costs	23,800	-
			
		294,257	123,776
	Emoluments disclosed above include the following amounts paid	d to the highest poid director	
		a wate nighest paid diffetol	
	Emoluments for qualifying services	80,365	37,748

5.	Interest payable and similar charges	2003	2002
		£	£
	On bank loans and overdrafts:		
	Wholly repayable within 5 years	86,536	29,059
	On amounts payable to factors	55,982	5,980
		142,518	35,039
7.	Taxation		
		2003	2002
		£	£
	Domestic current year tax UK corporation tax		19 209
	Adjustments for prior years	(49,085)	48,398 -
	Current tax charge	(49,085)	48,398
	Deferred tax	(12,002)	10,000
	Deferred tax credit current period	(12,763)	(13,040)
	Adjustments for prior years	54,237	_
		41,474	(13,040)
		(7,611)	35,358
	Factors affecting the tax charge for the year		
	(Loss)/Profit on ordinary activities before taxation	(205,271)	226,174
	(Loss)/Profit on ordinary activities before taxation multiplied by		
	standard rate of corporation tax of 19% (2002: 30%)	(39,001)	67,852
	Effects of:		
	Non-deductible expenses	950	4,235
	Depreciation Garden 1988	4,647	754
	Capital allowances Tax losses utilised	(5,830)	(2,709)
	Other tax adjustments	36,879 2,355	(26,329) 4,595
	Adjustments to previous periods	(49,085)	-,575
		(10,084)	(19,454)
	Current tax (credit)/charge	(49,085)	48,398

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HUDSON ELECTRONIC SYSTEMS LIMITED (FORMERLY HUDSON ENGINEERING SERVICES LIMITED)

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2003

8. Profit attributable to members of the parent company

The company has taken advantage of the exemption under Section 230 of the Companies Act 1985 in not presenting its own profit and loss account. The loss after taxation of the company amounting to £111,536 for the year ended 31 December 2003 has been dealt with in the financial statements of the parent company.

9. Intangible fixed assets - group

	Goodwill £
Cost	
At 1 January 2003 & 31 December 2003	1,589,145
Amortisation	
At 1 January 2003	37,741
Charge for the year	158,915
At 31 December 2003	196,656
11.51 Beechlor 2005	======
Net book value	
At 31 December 2003	1,392,489
At 31 December 2002	1,551,404

On 12 September 2002, the group concluded a management buyout to carry on the former business of Hudson Electrical Limited for a consideration of £1,585,000, including deferred consideration of £100,000. The group agreed to pay to Hudson Electrical Limited by way of deferred consideration, 20% of the amount received in relation to work in progress invoices. The remaining consideration was paid in cash on completion.

The amount of goodwill arising as a result of the acquisition is £1,465,185, which is being written off to the profit and loss account over 10 years.

An analysis of net assets (at book and fair values) acquired is as follows:

	£
Tangible fixed assets	19,750
Current assets:	
Stocks	502,500
Creditors:	
Other	(402,435)
Net assets	119,815

10.	Tangible fixed assets - group	Leasehold Improvements £	Fixtures and Fittings £	Plant and machinery £	Total £
	Cost			0. (0.0	
	At 1 January 2003 Additions	95,860	29,704	21,600 35,764	21,600 161,328
	At 31 December 2003	95,860	29,704	57,364	182,928
	Depreciation				
	At 1 January 2003 Charge for the period	9,166	3,024	2,514 12,270	2,514 24,460
	At 31 December 2003	9,166	3,024	14,784	26,974
	Net book value				
	At 31 December 2003	86,694 ======	26,680 ======	42,580	155,954
	At 31 December 2002	-		19,086	19,086

11.	Fixed asset investments			
	Company			Subsidiary undertakings
	Cost At 1 January 2003 Additions			£ 15,001
	Net book value At 31 December 2003			15,001
	The company's acquired subsidiary unde	rtakings are as follows:		
	Name Hudson Engineering Services Limited Hudson Electrical Limited	Activity General contractor Dormant	Country of incorporation England & Wales England & Wales	Proportion held 100% 100%
				Book and fair value £
	Stock Debtors Creditors			15,000 89,926 (213,886)
	Net liabilities			(108,960)
	Goodwill arising on acquisition			123,960
	Cost of acquisition – settled by cash			15,000
	The results relating to Hudson Engineering	ng Services Limited at t	he date of acquisition ar	e set out below:
	Results from 1 July 2002 (the start of the sto 12 September 2002 (the date of acquisit		ar)	£
	Loss after tax for the previous financial ye	ear		190,678

12.	Stock and work in progress	Group	Company	Group	Company
		2003	2003	2002	2002
		£	£	£	£
	Raw materials and consumables	123,187	-	69,175	-
	Work in progress	617,861	-	501,017	-
		741,048	-	570,192	
13.	Debtors				
		Group	Company	Group	Company
		2003 £	2003 £	2002 £	2002 £
	Trade debtors	2,040,687	_	1,515,335	_
	Other debtors	32,350	149	1,515,555	8,885
	Prepayments and accrued income	377,630	-	173,378	, <u>-</u>
	Due from subsidiaries	_	1,241,953	-	1,535,350
	Corporation tax recoverable Deferred tax asset	1,351	8,992	- 54 227	-
	Deferred tax asset	12,763	-	54,237	-
		2,464,781	1,251,094	1,743,100	1,544,235
	Deferred tax				
				2003 £	
	Balance at 1 January 2003 and at 3	l December 200)3	54,237	
	Profit and loss account			(41,474)	
	Balance as at 31 December 2003			12,763	
				2003	2002
				£	£
	Accelerated capital allowances			(2,924)	(1,955)
	Other timing differences Tax losses available			- 15,687	9,000 47,192
				12,763	54,237

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2003

14.	Creditors: amounts	falling	due within	one vear
17.	Ciguitois, annunins	rannig	une winim	une year

	Group 2003 £	Company 2003 £	Group 2002 £	Company 2002 £
Bank loans and overdrafts (note 16)	1 147 883	300,000	340,274	200,000
Trade creditors	1,549,040	500,000	796,267	200,000
Corporation tax	-	-	48,055	-
Other taxes and social security costs	672,071	_	390,331	_
Other creditors	73,418	_	304,129	_
Accruals and deferred income	260,446	-	467,810	29,060
-				
	3,702,858	300,000	2,346,866	229,060
;		=======	=======	=======

15. Creditors: amounts falling due after more than one year

	Group 2003 £	Company 2003	Group 2002 £	Company 2002 £
Bank loan (note 16)	1,047,455	1,047,455	1,300,000	1,300,000
	=====	=======	=======	

The above amount represents a bank loan with an interest rate of 2.5% above the base rate to be repaid by 19 December 2006.

16. Borrowings

J	Group 2003 £	Company 2003 £	Group 2002 £	Company 2002 £
Bank overdrafts	847,883	_	140,274	-
Bank loan	1,347,455	1,347,455	1,500,000	1,500,000
	2,195,338	1,347,455	1,640,274	1,500,000
	=======		========	=======================================
Due within one year	1,147,883	300,000	340,274	200,000
Due between one and two years	300,000	300,000	300,000	300,000
Due between two and five years	747,455	747,455	1,000,000	1,000,000
	2,195,338	1,347,455	1,640,274	1,500,000

The bank overdrafts are unsecured and repayable on demand. The bank loan is secured by a debenture over the assets of the subsidiary companies involved in favour of the bank.

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2003

		" ·	
17.	Called up share capital	2003	2002
	Authorised:	2003	2002
	500 'A' Ordinary shares of £1 each	500	500
	450 'B' Ordinary shares of £1 each	450	450
	50 'C' Ordinary shares of £1 each	50	50
		1,000	1,000
	Allotted issued and fully noid.		
	Allotted, issued and fully paid: 500 'A' Ordinary shares of £1 each	500	500
	450 'B' Ordinary shares of £1 each	450	450
	50 'C' Ordinary shares of £1 each	50	50
		1,000	1,000
	The above share classes rank pari passu in all respects.		
18.	Statement of movements on reserves	Share	Profit and
	Group	premium £	loss account £
	At 1 January 2003 Share issues	49,500	190,816
	Loss for the year	- -	(197,660)
	At 31 December 2003	49,500	(6,844)
			
	Company	£	£
	At 1 January 2003 Share issues	49,500	(20,324)
	Loss for the year		(111,536)
	At 31 December 2003	49,500	(131,860)

The group cannot distribute dividends until the bank loan is fully repaid.

19.	Reconciliation of movement in shareholders' fun	nds		
			2003 £	2002 £
			•-	_
	Opening shareholders' funds (Loss)/Profit for the financial year/period		241,316 (197,660)	190,816
	Shares issued		(197,000)	50,500
	Closing shareholders' funds		43,656	241,316
20.	Reconciliation of operating (loss)/profit to net ca	ash outflow from o	perating activit	ies
			2003	2002
			£	£
	Operating (loss)/profit		(62,753)	261,213
	Amortisation charges		158,915	37,741
	Depreciation charges		24,460	2,514
	Increase in stock		(170,856)	(570,192)
	Increase in debtors		(761,804)	(1,743,100)
	Increase in creditors		596,438	2,006,592
	Net cash outflow from operating activities		(215,600)	(5,232)
21.	Analysis of changes in net debt			
		1 January	Cash	31 December
		2003	flows	2003
		£	£	£
	Cash at bank and in hand	4,400	35,297	39,697
	Bank overdrafts	(140,274)	(707,609)	(847,883)
	Total net debt	(135,874)	(672,312)	(808,186)

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2003

	2003	2002
	£	£
Increase in cash in the year	(35,297)	(4,400)
Cash inflow from increase in debt	707,609	140,274
Change in net debt resulting from cash flows	672,312	135,874
Net debt at 1 January	135,874	-
Net debt at 31 December	808,186	135,874

23. Financial commitments

At 31 December 2003, the group had annual commitments under non-cancellable operating leases as follows:

	Land and buildings		Others	
	2003	2002	2003	2002
	£	£	£	£
Expiry date:				
Within one year	-	-	23,498	81,650
Between two and five years	21,450	-	492,374	221,226
In over five years	9,938	-	-	-
				
	31,388	-	515,872	302,876
		========	=======	

24. Control

No one party has overall control of the group.