WASSEN HOLDINGS LIMITED

(formerly Entrymatch Limited)

**Report and Financial Statements** 

Period from 15 August 2002 to 30 June 2003

LD2 \*LBR1 TRUP\* 0228
COMPANIES HOUSE 19/01/04

### WASSEN HOLDINGS LIMITED

# **Deloitte**<sub>0</sub>

### **REPORT AND FINANCIAL STATEMENTS 2003**

| CONTENTS   | Page |
|--|------|
| Officers and professional advisers                             | 1    |
| Directors' report  | 2    |
| Statement of directors' responsibilities                       | 3    |
| Independent auditors' report                                   | 4    |
| Consolidated profit and loss account                           | 5    |
| Reconciliation of movement in consolidated shareholders' funds | 6    |
| Statement of movements on reserves                             | 7    |
| Consolidated balance sheet                                     | 8    |
| Balance sheet  | 9    |
| Consolidated cash flow statement                               | 10   |
| Notes to the consolidated cash flow statement                  | 11   |
| Notes to the accounts  | 12   |

#### **REPORT AND FINANCIAL STATEMENTS 2003**

#### OFFICERS AND PROFESSIONAL ADVISERS

#### **DIRECTORS**

Instant Companies Limited
G L Barnes
(appointed 23 December 2002)
M Barber
(appointed 3 December 2002)
P A J Tunnell
J E Smithurst
(appointed 3 December 2002)
R M Cawse
R Ricatti
(resigned 3 December 2002)
(appointed 3 December 2002)
(appointed 3 December 2002)
(appointed 3 December 2002)
(appointed 4 September 2003)

#### **SECRETARY**

Swift Incorporations Limited (resigned 3 December 2002)
J E Smithurst (appointed 3 December 2002)

#### REGISTERED OFFICE

14 The Mole Business Park Leatherhead Surrey KT22 7BA

#### **SOLICITORS**

S J Berwin 222 Gray's Inn London WC1X 8XF

#### **AUDITORS**

Deloitte & Touche LLP Chartered Accountants Reading

#### DIRECTORS' REPORT

The directors present their annual report and the audited financial statements for the period from 15 August 2002 to 30 June 2003.

#### PRINCIPAL ACTIVITY

The company acts as a holding company. The principal activity of the group is that of the production and marketing of nutritional supplements.

#### REVIEW OF DEVELOPMENTS AND FUTURE PROSPECTS

The company was incorporated on 15 August 2002. On 25 November 2002 the company changed its name from Entrymatch Limited to Wassen Holdings Limited. On 23 December 2002, the company purchased the entire ordinary share capital of Wassen International Limited, a company engaged in the production and marketing of nutritional supplements.

The company did not trade during the year. It is not expected that the company will trade in the foreseeable future.

#### DIVIDENDS

The directors propose the payment of a dividend of £105,965 on the preference shares.

#### **DIRECTORS**

The directors who served during the period are noted on page 1. Directors' interests in the ordinary share capital of the company were:

|             | Ordinary shares of £0.10 each |                              |
|-------------|-------------------------------|------------------------------|
|             | At 30 June<br>2003<br>No.     | At 15 August<br>2002*<br>No. |
| M Barber    | 651,240                       | -                            |
| R Cawse     | 68,513                        | -                            |
| J Smithurst | 68,513                        | -                            |
| P Tunnell   | 27,405                        | -                            |

<sup>\*</sup> or date of appointment if later

#### **AUDITORS**

Deloitte & Touche LLP have been appointed as auditors and a resolution to reappoint them will be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board

J E Smithurst

Secretary

7 January 2004

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

United Kingdom company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group as at the end of the financial year and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for the system of internal control, for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OFWASSEN HOLDINGS LIMITED (formerly Entrymatch Limited)

We have audited the financial statements of Wassen Holdings Limited for the period from incorporation to 30 June 2003 which comprise the consolidated profit and loss account, the reconciliation of movement in consolidated shareholders' funds, the statement of movement on reserves, the consolidated balance sheet, the balance sheet, the consolidated cash flow statement, the notes to the consolidated cashflow statement and the related notes 1 to 22. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities, the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report for the above year and consider the implications for our report if we become aware of any apparent misstatements.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion, the financial statements give a true and fair view of the state of the group's and company's affairs as at 30 June 2003 and of the profit of the group for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

**DELOITTE & TOUCHE LLP** 

Chartered Accountants and Registered Auditors

Reading

January 2004

# CONSOLIDATED PROFIT AND LOSS ACCOUNT Period from 15 August 2002 to 30 June 2003

|  | Note | 2003<br>£                |
|--|------|--------------------------|
| TURNOVER<br>Cost of sales  | 2    | 3,758,716<br>(1,160,735) |
| GROSS PROFIT   |      | 2,597,981                |
| Administrative expenses  |      | (951,000)                |
| Distribution costs   |      | (1,337,339)              |
| OPERATING PROFIT   | 3    | 309,642                  |
| Interest receivable and similar income   | 5    | 9,543                    |
| Interest payable and similar charges   | 6    | (51,695)                 |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION Tax on profit on ordinary activities | 7    | 267,490<br>(114,025)     |
| PROFIT ON ORDINARY ACTIVITES AFTER TAXATION  |      | 153,465                  |
| Dividends – on non-equity shares  RETAINED PROFIT FOR THE PERIOD                   | 8    | (105,965)<br>47,500      |
| RETAINED I ROFIT FOR THE LERIOD  |      | <del>47,300</del>        |

All operations were acquired during the period.

There are no recognised gains or losses for the period other than as stated above and accordingly no statement of total recognised gains and losses has been produced.

# RECONCILIATION OF MOVEMENT IN CONSOLIDATED SHAREHOLDERS' FUNDS

Period from 15 August 2002 to 30 June 2003

|  | 2003<br>£            |
|--|----------------------|
| Profit for the financial period<br>Dividends | 153,465<br>(105,965) |
| Issue of shares                              | 47,500<br>5,218,481  |
| Net addition to shareholders' funds          | 5,265,981            |
| Opening shareholders' funds                  | -                    |
| Closing shareholders' funds                  | 5,265,981            |

### STATEMENT OF MOVEMENTS ON RESERVES Period from 15 August 2002 to 30 June 2003

| Group                            | Share<br>premium<br>account<br>£ | Profit<br>and loss<br>account<br>£ | Total<br>£ |
|----------------------------------|----------------------------------|------------------------------------|------------|
| Balance at 15 August 2002        | -                                | _                                  | -          |
| Retained profit for the period   | -                                | 47,500                             | 47,500     |
| Shares issued                    | 985,249                          | •                                  | 985,249    |
| Expenses relating to share issue | (161,796)                        |                                    | (161,796)  |
| Balance at 30 June 2003          | 823,453                          | 47,500                             | 870,953    |
| Company                          |                                  |                                    |            |
| Balance at 15 August 2002        | -                                | _                                  | -          |
| Retained profit for the period   | •                                | -                                  | -          |
| Shares issued                    | 985,249                          | -                                  | 985,249    |
| Expenses relating to share issue | (161,796)                        | -                                  | (161,796)  |
| Balance at 30 June 2003          | 823,453                          |                                    | 823,453    |

# **CONSOLIDATED BALANCE SHEET** 30 June 2003

|   | Note | 2003<br>£   |
|---|------|-------------|
| FIXED ASSETS Intangible assets                          | 10   | 4,013,266   |
| Tangible assets   | 12   | 101,522     |
| CURRENT ASSETS  |      | 4,114,788   |
| Stocks  | 13   | 1,076,849   |
| Debtors   | 14   | 1,923,373   |
| Cash at bank and in hand                                |      | 870,255     |
|   |      | 3,870,477   |
| CREDITORS: amounts falling due                          |      | 2,070,177   |
| within one year   | 15   | (1,921,794) |
| NET CURRENT ASSETS                                      |      | 1,948,683   |
| TOTAL ASSETS LESS CURRENT<br>LIABILITIES                |      | 6,063,471   |
| CREDITORS: amounts falling due after more than one year | 16   | (752,483)   |
| PROVISIONS FOR LIABILITIES AND                          |      |             |
| CHARGES   | 17   | (45,007)    |
| NET ASSETS  |      | 5,265,981   |
| CAPITAL AND RESERVES                                    |      |             |
| Called up share capital                                 | 18   | 4,395,028   |
| Share premium account                                   |      | 823,453     |
| Profit and loss account                                 |      | 47,500      |
| SHAREHOLDERS' FUNDS                                     |      | 5,265,981   |
| Attributable to equity shareholders                     |      | 1,027,395   |
| Attributable to non-equity shareholders                 |      | 4,238,586   |
| 11m10amore to non equity onarenothers                   |      | ======      |

These financial statements were approved by the Board of Directors on  $\,\,$  January 2004.

Signed on behalf of the Board of Directors

J E Smithurst

Director

M Barber

Director

### **BALANCE SHEET** 30 June 2003

|   | Note | 2003<br>£            |
|---|------|----------------------|
| FIXED ASSETS Investments  | 11   | 6,326,062            |
| CREDITORS: amounts falling due within one year                              | 15   | (466,209)            |
| TOTAL ASSETS LESS CURRENT<br>LIABILITIES                                    |      | 5,859,853            |
| CREDITORS: amounts falling due after more than one year                     | 16   | (641,372)            |
| NET ASSETS  |      | 5,218,481            |
| CAPITAL AND RESERVES Called up share capital Share premium account          | 18   | 4,395,028<br>823,453 |
| SHAREHOLDERS' FUNDS   |      | 5,218,481            |
| Attributable to equity shareholders Attributable to non-equity shareholders |      | 979,895<br>4,238,586 |

These financial statements were approved by the Board of Directors on 9 January 2004.

Signed on behalf of the Board of Directors

J E Smithurst

Director

M Barber

Director

# CONSOLIDATED CASH FLOW STATEMENT Period from 15 August 2002 to 30 June 2003

| Note  |          | Period from 15 August<br>2002 to 30 June 2003<br>£ |                    |
|---|----------|--|--------------------|
| Net cash inflow from operating activities   | 1        |  | 408,139            |
| Returns on investments and servicing of finance<br>Interest received<br>Interest paid   |          | 9,543<br>(38,117)                                  | (28,574)           |
| Taxation Corporation tax paid   |          |  | (230,038)          |
| Capital expenditure and financial investment Payments to acquire tangible fixed assets Payments to acquire intangible fixed assets  Acquisitions and disposals Purchase of subsidiary undertaking Net cash acquired with subsidiary | 19<br>19 | (9,232)<br>(2,070)<br>(1,107,581)<br>1,144,530     | (11,302)<br>36,949 |
| Net cash inflow before financing  |          |  | 175,174            |
| Financing New borrowings Repayment of borrowings  |          | 850,637<br>(155,556)                               | 695,081            |
| Increase in cash  | 2,3      |  | 870,255            |

### NOTES TO THE CONSOLIDATED CASHFLOW STATEMENT Period from 15 August 2002 to 30 June 2003

#### RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING 1. **ACTIVITIES**

|   | 2003     |
|---|----------|
|   | £        |
| Operating profit  | 309,642  |
| Depreciation charge                                     | 20,615   |
| Amortisation of intangible fixed assets                 | 115,346  |
| Increase in stocks                                      | (78,404) |
| Decrease in debtors                                     | 100,555  |
| Decrease in creditors                                   | (59,515) |
| Net cash inflow from operating activities               | 408,139  |
| RECONCILIATION OF NET CASH INFLOW TO MOVEMENT IN NET DE | ВТ       |

#### 2.

|  | 2003<br>£                        |
|--|----------------------------------|
| Increase in cash Cash inflow from increase in debt   | 870,255<br>(695,081)             |
| Movement in net debt resulting from cashflows Loan acquired with subsidiary Amortisation of financing expenses Net debt at beginning of period | 175,174<br>(277,778)<br>(13,578) |
| Net debt at end of period  | (116,182)                        |

#### ANALYSIS OF NET DEBT 3.

|   | At<br>beginning<br>of period<br>£ | Cash flows                         | Loan<br>acquired<br>with<br>subsidiary<br>£ | Other<br>non-cash<br>flow<br>changes<br>£ | At end of period       |
|---|-----------------------------------|------------------------------------|---|---|------------------------|
| Cash in hand, at bank                               |                                   | 870,255                            | -   | -   | 870,255                |
| Debt due within one year<br>Debt due after one year | -<br>-                            | (53,709)<br>(641,372)<br>(695,081) | (111,111)<br>(166,667)                      | (69,134)<br>55,556                        | (233,954)<br>(752,483) |
|   |                                   | 175,174                            | (277,778)                                   | (13,578)                                  | (116,182)              |

The net non-cash flow movement of £13,578 relates to the amortisation of deferred loan costs.

### NOTES TO THE ACCOUNTS Period from 15 August 2002 to 30 June 2003

#### 1. ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable United Kingdom accounting standards. The particular accounting policies adopted are described below.

#### Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention.

#### Basis of consolidation

The consolidated financial statements incorporate the financial statements of the company and its subsidiary.

#### Investments held as fixed assets

Investments held as fixed assets are stated at cost less provision for any impairment.

#### Tangible fixed assets

Tangible fixed assets are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Motor vehicles

25% per annum

Plant & machinery

Between 8.25% and 33.3% per

annum

#### Investments

Investments held as fixed assets are stated at cost less provision for any impairment.

#### Operating leases

Rental costs under operating leases are charged to the profit and loss account in the period to which they relate.

#### Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads. Cost is based on the first in – first out method.

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction. Exchange differences are taken into account in arriving at the operating result.

#### **Deferred taxation**

Deferred taxation is provided in full on timing differences which result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise when the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements. Deferred taxation is not provided on timing differences arising from the revaluation of fixed assets where there is no commitment to sell the asset, or on unremitted earnings of subsidiaries where there is no commitment to remit these earnings. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

#### Pension costs

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

# NOTES TO THE ACCOUNTS Period from 15 August 2002 to 30 June 2003

#### 1. ACCOUNTING POLICIES (continued)

#### Intangible fixed assets

Patents and trademarks are written off over 10 years on a straight line basis, being the directors' estimate of their useful economic lives.

Goodwill arising on consolidation is capitalised and amortised over its estimated useful economic life of 20 years.

#### 2. TURNOVER

Turnover represents amounts derived from the provision of goods and which fall within the company's ordinary activities after deduction of trade discounts and Value Added Tax. The turnover and pre-tax profit, is attributable to one activity.

|                | £         |
|----------------|-----------|
| United Kingdom | 1,676,191 |
| Europe         | 1,826,665 |
| Rest of World  | 255,860   |
|                | 3,758,716 |
|                |           |

#### 3. OPERATING PROFIT

|   | 2003    |
|---|---------|
|   | £       |
| Operating profit is after charging:           |         |
| Amortisation of intangible assets             | 115,346 |
| Depreciation of tangible fixed assets - owned | 20,615  |
| Hire of plant and machinery                   | 1,226   |
| Other operating leases                        | 63,507  |
| Auditors' remuneration: audit fees            | 8,850   |
| non-audit fees                                | 2,250   |

In addition to the above fees, Deloitte & Touche LLP have received fees of £100,000 in connection with Wassen International Limited and the raising of finance. These costs have been set off against the share premium account and the bank loan as appropriate.

#### 4. INFORMATION REGARDING DIRECTORS AND EMPLOYEES

|                                     | 2003<br>£ |
|-------------------------------------|-----------|
| Directors' remuneration             | #         |
| Emoluments                          | 229,091   |
| Pension contributions               | 11,162    |
| Consideration paid to third parties | 8,750     |
|                                     | 249,003   |

2003

# NOTES TO THE ACCOUNTS Period from 15 August 2002 to 30 June 2003

### 4. INFORMATION REGARDING DIRECTORS AND EMPLOYEES (continued)

|    |   | 2003<br>£  |
|----|---|--|
|    | Highest paid director                               |  |
|    | Emoluments Pension contributions                    | 113,079<br>9,479                                 |
|    | rension contributions                               | <del></del>                                      |
|    |   | 122,558  |
|    | Number of directors who:                            | No.  |
|    | Are members of money purchase pension plans         | 2  |
|    |   | No.  |
|    | Average number of persons employed Production       | 7  |
|    | Office and management                               | 7<br>17  |
|    |   | 24   |
|    |   |  |
|    | Staff costs during the period (including directors) | £  |
|    | Wages and salaries                                  | 559,143  |
|    | Social security costs                               | 54,514   |
|    | Pension costs                                       | 49,974   |
|    |   | 663,631  |
| 5. | INTEREST RECEIVABLE                                 |  |
|    |   | 2003   |
|    |   | £  |
|    | Bank interest receivable                            | 9,543  |
|    |   | <del>*************************************</del> |
| 6. | INTEREST PAYABLE                                    |  |
|    |   | 2003<br>£  |
|    | On bank loans                                       | 38,117   |
|    | Amortisation of deferred loan costs                 | 13,578   |
|    |   | 51,695   |
|    |   | <del></del>                                      |

# NOTES TO THE ACCOUNTS Period from 15 August 2002 to 30 June 2003

#### 7. TAX ON PROFIT ON ORDINARY ACTIVITIES

|    |   | 2003<br>£    |
|----|---|--------------|
|    | United Kingdom corporation tax at 30% based on the profit for the period  | 119,411      |
|    | Deferred taxation: timing differences   | (5,386)      |
|    |   | 114,025      |
|    | The differences between the current tax rate for the year and the standard rate of tax are as follows:  |              |
|    |   | 2003<br>%    |
|    | Standard rate of tax  | 30           |
|    | Factors affecting charge: Goodwill amortisation not deductible for tax purposes Other expenses not deductible for tax purposes Depreciation in excess of capital allowances | 11<br>2<br>2 |
|    | Current tax rate for the period   | 45           |
| 8. | DIVIDENDS   |              |
|    |   | 2003<br>£    |
|    | Preference dividend proposed  | 105,965      |

#### 9. PROFIT FOR THE FINANCIAL PERIOD

As permitted by Section 230 of the Companies Act 1985, the company's profit and loss account has not been presented in these financial statements. The company's result for the financial period amounted to a profit after taxation of £105,965.

### NOTES TO THE ACCOUNTS Period from 15 August 2002 to 30 June 2003

#### 10. INTANGIBLE FIXED ASSETS

|                          | Patents<br>and  |  |            |
|--------------------------|-----------------|--|------------|
| The Group                | Trademarks<br>£ | $\begin{array}{c} \textbf{Goodwill} \\ \textbf{\pounds} \end{array}$ | Total<br>£ |
| Cost                     |                 |  |            |
| Acquired with subsidiary | 379,208         | -  | 379,208    |
| Additions                | 2,070           | 3,990,570  | 3,992,640  |
| At 30 June 2003          | 381,278         | 3,990,570  | 4,371,848  |
| Amortisation             |                 |  |            |
| Acquired with subsidiary | 243,236         | -  | 243,236    |
| Charge for the period    | 15,582          | 99,764   | 115,346    |
| At 30 June 2003          | 258,818         | 99,764   | 358,582    |
| Net book value           |                 |  |            |
| At 30 June 2003          | 122,460         | 3,890,806  | 4,013,266  |

#### 11. FIXED ASSET INVESTMENTS

| The Company | Shares in    |
|-------------|--------------|
|             | group        |
|             | undertakings |
|             | £            |

Cost and net book value

At 15 August 2002 and 30 June 2003 6,326,062

The holdings in the following companies comprise the fixed asset investments balance:

| Name of subsidiary                            | Country<br>of<br>incorporation | Ordinary<br>shares<br>held | Principal activity                  |
|---|--------------------------------|----------------------------|-------------------------------------|
| Wassen International Limited                  | United Kingdom                 | 100%                       | Nutritional supplement manufacturer |
| Wassen GmbH* Bee Pollen From England Limited* | Germany<br>United Kingdom      | 100%<br>99%                | Dormant<br>Dormant                  |

<sup>\*</sup> These company are indirect subsidiaries of Wassen Holdings Limited

12.

13.

14.

### NOTES TO THE ACCOUNTS Period from 15 August 2002 to 30 June 2003

| TANGIBLE FIXED ASSETS   |                               |                      |
|---|-------------------------------|----------------------|
| The Group   |                               | Plant and machinery  |
| Cost Acquired with subsidiary Additions                                 |                               | 445,830<br>9,232     |
| At 30 June 2003   |                               | 455,062              |
| Accumulated depreciation Acquired with subsidiary Charge for the period |                               | 332,925<br>20,615    |
| At 30 June 2003   |                               | 353,540              |
| Net book value<br>At 30 June 2003                                       |                               | 101,522              |
| STOCKS  |                               |                      |
|   | Group<br>2003<br>£            | Company<br>2003<br>£ |
| Raw materials and consumables Finished goods and goods for resale       | 536,993<br>539,856            | <u>-</u>             |
|   | 1,076,849                     |                      |
| DEBTORS   |                               |                      |
|   | Group<br>2003<br>£            | Company<br>2003<br>£ |
| Trade debtors Other debtors Prepayments and accrued income              | 1,788,358<br>79,533<br>55,482 | -<br>                |

1,923,373

### NOTES TO THE ACCOUNTS Period from 15 August 2002 to 30 June 2003

#### 15. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

| CREDITORS. AMOUNTS FALLING DUE WITHIN ONE TEAR        |                    |                 |
|---|--------------------|-----------------|
|   | Group<br>2003<br>£ | Company<br>2003 |
|   |                    |                 |
| Bank loans (note 16)                                  | 233,954            | 122,843         |
| Trade creditors                                       | 638,535            | _               |
| Amounts owed to subsidiary undertakings               | , <u>-</u>         | 237,210         |
| Dividend proposed                                     | 105,965            | 105,965         |
| Current corporation tax                               | 243,234            |                 |
| Other taxes and social security                       | 30,160             | _               |
| Other creditors                                       | 10,546             | 191             |
| Accruals and deferred income                          | 659,400            | -               |
|   | 1,921,794          | 466,209         |
| CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YE | AR                 |                 |
|   | Group              | Company         |
|   | 2003               | 2003            |
|   | £                  | £               |

#### 16.

|  | 2003<br>£          | 2003<br>£       |
|--|--------------------|-----------------|
| Bank loans                                 | 752,483            | 641,372         |
| Maturity profile of financial liabilities: | Group<br>2003<br>£ | Company<br>2003 |
| Bank loans (note 16a)                      | *                  | <b>~</b>        |
| Within one year                            | 261,111            | 150,000         |
| Between one and two years                  | 311,111            | 200,000         |
| Between two and five years                 | 550,000            | 550,000         |
|  | 1,122,222          | 900,000         |
| Less: unamortised finance costs            | (135,785)          | (135,785)       |
|  | 986,437            | 764,215         |

### 16a. Bank loans

#### The Group

The loans are repayable in quarterly instalments and are secured by fixed and floating charges over the assets of the group. One is interest bearing at a rate of 2.5% above the bank's base rate, and the other is interest bearing at a rate of LIBOR +2%.

#### The Company

The loan, which is repayable in quarterly instalments, is interest bearing at a rate of LIBOR + 2%. The loan is secured by fixed and floating charges over the assets of the company.

18.

### NOTES TO THE ACCOUNTS Period from 15 August 2002 to 30 June 2003

#### 17. PROVISIONS FOR LIABILITIES AND CHARGES

| Deferred taxation  | £                 |
|--|-------------------|
| Acquired with subsidiary Current period credit   | 50,393<br>(5,386) |
| At 30 June 2003  | 45,007            |
| Deferred taxation relates to capital allowances in advance of depreciation.  |                   |
| CALLED UP SHARE CAPITAL  |                   |
| Authorized   | 2003<br>£         |
| Authorised 1,750,000 ordinary shares of £0.10 each 4,238,586 cumulative redeemable preference shares                         | 175,000           |
| of £1 each   | 4,238,586         |
|  | 4,413,586         |
| Called up, allotted and fully paid 1,564,421 ordinary shares of £0.10 each 4,238,586 cumulative redeemable preference shares | 156,442           |
| of £1 each   | 4,238,586         |

The shares were issued on 23 December 2002. The preference shares were issued at par. Ordinary shares were issued at £0.729785 per share giving rise to share premium of £985,249.

#### Preference shares

The preference shares entitle the holders to receive dividends in priority to all other shareholders. The dividend is a fixed cumulative dividend of 5% per annum payable half yearly in arrears. Interest on unpaid dividends accrues at a rate of 10% per annum.

The preference shares are redeemable at par in full on 31 December 2007, or on a sale or event of default if earlier. The preference shares do not carry voting rights, but have priority over amounts receivable on a winding up or reduction in share capital.

#### **Ordinary shares**

The ordinary shareholders are not entitled to receive any dividend until a bank loan and the preference shares have been redeemed in full. They carry full voting rights, but rank behind the preference shares in a winding up or reduction in share capital.

4,395,028

# NOTES TO THE ACCOUNTS Period from 15 August 2002 to 30 June 2003

#### 19. ACQUISITIONS

On 23 December 2002, the company acquired the entire ordinary share capital of Wassen International Limited. The amount of goodwill arising on the transaction was £3,990,570. This has been capitalised on the group balance sheet.

The following table shows the book values and adjustments made to arrive at the fair values of the major categories of assets and liabilities acquired and included in the consolidated financial statements from the date of acquisition.

| Assets acquired at 23 December 2002 | Book value<br>and<br>Fair value<br>£ |
|-------------------------------------|--------------------------------------|
| Tangible fixed assets               | 112,905                              |
| Intangible assets                   | 135,972                              |
| Stocks                              | 998,445                              |
| Debtors                             | 2,023,828                            |
| Cash at bank and in hand            | 1,144,530                            |
| Creditors                           | (1,752,017)                          |
| Provisions                          | (50,393)                             |
| Loans                               | (277,778)                            |
|                                     | 2,335,492                            |
| Goodwill                            | 3,990,570                            |
|                                     | 6,326,062                            |
| Satisfied by:                       |                                      |
| Shares allotted                     | 5,218,481                            |
| Cash                                | 1,107,581                            |
|                                     | 6,326,062                            |

The profits after taxation of Wassen International Limited were as follows:

|   | Profit after tax<br>£ |
|---|-----------------------|
| Results prior to acquisition                |                       |
| 1 July 2002 to the date of acquisition      | 250,977               |
| Preceding financial year ended 30 June 2002 | 487,805               |

The acquisition during the period contributed £408,139 to the group's net operating cash flows, received £1,034 in respect of net returns on investment and servicing of finance, paid £230,038 in respect of taxation and utilised £11,302 for investing activities.

# NOTES TO THE ACCOUNTS Period from 15 August 2002 to 30 June 2003

#### 20. OTHER COMMITMENTS

At 30 June 2003 the group and company had annual commitments under non-cancellable operating leases as follows:

|                       | Land and<br>buildings<br>2003<br>£ | Other 2003 |
|-----------------------|------------------------------------|------------|
| Expiry date:          |                                    |            |
| Within 1 year         | •                                  | -          |
| Between 1 and 2 years | -                                  | 6,910      |
| Between 2 and 5 years | 68,270                             | 1,781      |
| In more than 5 years  | 56,417                             | -          |
|                       | 124,687                            | 8,691      |
|                       |                                    |            |

#### 21. PENSION COMMITMENTS

The group operates a defined contribution pension scheme. Contributions are charged in the profit and loss account as they accrue. The charge for the period was £42,835. At the year-end, an amount of £nil was outstanding.

#### 22. RELATED PARTY TRANSACTIONS

#### The Group

J E Smithurst has a controlling interest in John Smithurst & Co., which supplied services to the group amounting to £15,750. The amount owed to John Smithurst & Co. at the year-end was £3,085.