## REGISTERED NUMBER: 4504937 (England and Wales)

# REPORT OF THE DIRECTOR AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 FOR AGROFERTRANS LTD



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## **AGROFERTRANS LTD**

# COMPANY INFORMATION For The Year Ended 31 December 2010

**DIRECTOR:** 

R Malının

SECRETARY:

P C Cawthorne

**REGISTERED OFFICE:** 

Leonard House 5 - 7 Newman Road

Bromley Kent BR1 1RJ

**REGISTERED NUMBER:** 

4504937 (England and Wales)

**AUDITORS:** 

Crane & Partners

Chartered Accountants & Statutory Auditors

Leonard House 5 - 7 Newman Road

Bromley Kent BR1 1RJ

# REPORT OF THE DIRECTOR For The Year Ended 31 December 2010

The director presents his report with the financial statements of the company for the year ended 31 December 2010

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of merchants of agricultural, chemical and related products

#### **REVIEW OF BUSINESS**

In 2010 the company continued its recovery from the negative effect of the global financial situation that impacted in the latter part of 2008

The main strategies adopted have been to diversify sources of supply, increase the number of products traded, reinforce existing destinations and create activity in new destinations

The company's management intended to stabilise the financial and market situation in 2010 in order to provide impetus and opportunity for a greater level of activity and success in 2011, by which time the company anticipate it will have fully recovered from the consequences of 2008

#### DIVIDENDS

No dividends will be distributed for the year ended 31 December 2010

#### DIRECTOR

R Malinin held office during the whole of the period from 1 January 2010 to the date of this report

#### STATEMENT OF DIRECTOR'S RESPONSIBILITIES

The director is responsible for preparing the Report of the Director and the financial statements in accordance with applicable law and regulations

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to

- select suitable accounting policies and then apply them consistently.
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the director is aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

# REPORT OF THE DIRECTOR For The Year Ended 31 December 2010

## **AUDITORS**

The auditors, Crane & Partners, will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE BOARD:

R Malinin - Director

9 June 2011

#### REPORT OF THE INDEPENDENT AUDITORS TO THE SHAREHOLDERS OF **AGROFERTRANS LTD**

We have audited the financial statements of Agrofertrans Ltd for the year ended 31 December 2010 on pages five to thirteen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

## Respective responsibilities of director and auditors

As explained more fully in the Statement of Director's Responsibilities set out on page two, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's Ethical Standards for **Auditors** 

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the director, and the overall presentation of the financial statements

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2010 and of its profit for the year then ended.
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Director for the financial year for which the financial statements are prepared is consistent with the financial statements

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of director's remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Graham Atkın FCA (Senior Statutory Auditor)

for and on behalf of Crane & Partners Chartered Accountants & Statutory Auditors

**Leonard House** 

5 - 7 Newman Road

Bromley

Kent **BR1 1RJ** 

9 Jue 2011 Date

# PROFIT AND LOSS ACCOUNT For The Year Ended 31 December 2010

1	Notes	2010 £	2009 £
TURNOVER		282,232,234	65,350,796
Cost of sales		279,679,061	64,106,754
GROSS PROFIT		2,553,173	1,244,042
Administrative expenses		2,496,970	1,205,171
		56,203	38,871
Other operating income		<u>-</u> _	3,860
OPERATING PROFIT	3	56,203	42,731
Interest receivable and similar income		27,181	
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		83,384	42,731
Tax on profit on ordinary activities	4	23,120	76,189
PROFIT/(LOSS) FOR THE FINANCIAL YEA	R	60,264	(33,458)

## **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year

## **TOTAL RECOGNISED GAINS AND LOSSES**

The company has no recognised gains or losses other than the profit for the current year and the loss for the previous year

## **BALANCE SHEET** 31 December 2010

		201		200	9
•	Notes	£	£	£	£
FIXED ASSETS	_		••		05 700
Tangible assets	5		63,789		65,786
CURRENT ASSETS					
Stocks	6	2,317,573		997,576	
Debtors	7	13,469,778		4,647,161	
Cash at bank and in hand		10,453,628		1,129,208	
		26,240,979	·	6,773,945	
CREDITORS	_				
Amounts falling due within one year	8	23,408,258		4,083,513	
NET CURRENT ASSETS			2,832,721		2,690,432
TOTAL ASSETS LESS CURRENT LIABILITIES			2,896,510		2,756,218
CREDITORS					
Amounts falling due after more than one year	9		2,585,984		2,511,301
NET ASSETS			310,526		244,917
CAPITAL AND RESERVES					
Cailed up share capital	11		1,000,000		1,000,000
Profit and loss account	12		(689,474)		(755,083
SHAREHOLDERS' FUNDS	15		310,526		244,917

The financial statements were approved by the director on 9 June 2011 and were signed by

R Malinin - Director

# CASH FLOW STATEMENT For The Year Ended 31 December 2010

	Notes	2010 £	2009 £
Net cash inflow from operating activities	1	10,366,728	735,022
Returns on investments and servicing of finance	2	27,181	-
Taxation		(44,949)	9,063
Capital expenditure	2	(20,524)	(5,576)
		10,328,436	738,509
Financing	2	<u>-</u>	250,000
Increase in cash in the period		10,328,436	988,509
Reconciliation of net cash flow to movement in net funds	3		
Increase in cash in the period		10,328,436	988,509
Change in net funds resulting from cash flows		10,328,436	988,509
Movement in net funds in the period Net funds/(debt) at 1 January		10,328,436 125,192	988,509 (863,317)
Net funds at 31 December		10,453,628	125,192

# NOTES TO THE CASH FLOW STATEMENT For The Year Ended 31 December 2010

1	RECONCILIATION OF OPERATING PROFIT TO NET CASH II	NFLOW FROM O	PERATING ACTI	VITIES
			2010	2009
			£	£
	Operating profit		56,203	42,731
	Depreciation charges		22,521	24,882
	Foreign exchange movement		5,345	(16,951)
	(Increase)/Decrease in stocks		(1,319,997)	2,209,504
	(Increase)/Decrease in debtors		(8,822,617)	1,278,526
	Increase/(Decrease) in creditors		20,425,273	(2,803,670)
	Net cash inflow from operating activities		10,366,728	735,022
2	ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN TI	HE CASH FLOW	STATEMENT	
			2010	2009
			£	£
	Returns on investments and servicing of finance			
	Interest received		27,181	•
	Net cash inflow for returns on investments and servicing of	finance	27,181	
			27,101	
	Capital expenditure			
	Purchase of tangible fixed assets		(20,524)	(5,576)
	Net cash outflow for capital expenditure		(20,524)	(5,576)
	Financing			
	Share issue			250,000
	Net cash inflow from financing			250,000
	Net cash limow from financing		-	=====
3	ANALYSIS OF CHANGES IN NET FUNDS			**
		At 1 1 10	Cash flow	At 31 12 10
		£	£	£ 10
	Net cash			
	Cash at bank and in hand	1,129,208	9,324,420	10,453,628
	Bank overdrafts	(1,004,016)	1,004,016	· · ·
		125,192	10,328,436	10,453,628
		<b></b>	<del></del>	
	Total	125,192	10,328,436	10,453,628
			=======================================	

# NOTES TO THE FINANCIAL STATEMENTS For The Year Ended 31 December 2010

#### 1 ACCOUNTING POLICIES

#### **Accounting convention**

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards

#### **Turnover**

Turnover represents net invoiced sales of goods, excluding value added tax

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Fixtures and fittings

- 25% on reducing balance

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

#### 2 STAFF COSTS

	Wages and salaries	£ 519,505	£ 580,962
	The average monthly number of employees during the year was as follows	2010	2009
	Office and administration	<u>19</u>	<u>19</u>
3	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting)		
	Depreciation - owned assets Auditors' remuneration All other services Foreign exchange differences	2010 £ 22,521 7,000 14,191 90,301	2009 £ 24,882 7,000 4,066 (297,727)
	Director's remuneration	20,499	20,470

2009

2010

# NOTES TO THE FINANCIAL STATEMENTS - continued For The Year Ended 31 December 2010

4	TAXATION		
	Analysis of the tax charge		
	The tax charge on the profit on ordinary activities for the year was as follows		
		2010	2009
		£	£
	Current tax		
	UK corporation tax	23,120	76,189 ————
	Tax on profit on ordinary activities	23,120	76,189
	Factors affecting the tax charge		
	The tax assessed for the year is lower than the standard rate of corporation ta explained below	x in the UK Th	e difference is
		2010 £	2009 £
	Profit on ordinary activities before tax	83,384	42,731
	Profit on ordinary activities		
	multiplied by the standard rate of corporation tax		
	in the UK of 28% (2009 - 28%)	23,348	11,965
	" tile of of 20% (2000 - 20%)	20,040	11,500
	Effects of		
	Capital allowances in excess of depreciation	(232)	1,566
	Disallowed expenses	3,696	34,005
		2,222	2.1,222
	Marginal relief	(3.602)	(2 270)
	Reversal of provision in 2007	(3,692)	(2,279) 30,932
	Neversal of provision in 2007		30,932
	Current tax charge	23,120	76,189

# NOTES TO THE FINANCIAL STATEMENTS - continued For The Year Ended 31 December 2010

5	TANGIBLE FIXED ASSETS		
			Fixtures and
			fittings
	COST		£
	At 1 January 2010		146,793
	Additions		20,524
	At 31 December 2010		167,317
	DERDECIATION		
	DEPRECIATION At 1 January 2010		81,007
	Charge for year		22,521
	At 31 December 2010		103,528
	7.4 0 1 2000.11201 2010		
	NET BOOK VALUE		
	At 31 December 2010		63,789
	At 31 December 2009		65,786
6	STOCKS		
Ū		2010	2009
	Objection	3	£
	Stocks	2,317,573 ————	997,576
7	DEBTORS. AMOUNTS FALLING DUE WITHIN ONE YEAR		
•	DEBTORS. AMOUNTS FALLING DUE WITHIN ONE TEAR	2010	2009
		£	£
	Trade debtors	13,443,778	4,607,430
	Other debtors	2,522	22,540
	VAT Prepayments	989 22,489	9,393 7,798
	Frepayments		7,790
		13,469,778	4,647,161
8	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2010	2009
	Danie la una anni accessinata (a canada 40)	£	£
	Bank loans and overdrafts (see note 10)	24 246 254	1,004,016
	Trade creditors Amounts owed to group undertakings	21,246,251 1,168,771	1,647,934
	Tax	23,428	441,357 45,257
	Other creditors	23,426 921,431	45,257 860,972
	Accrued expenses	48,377	83,977
		23,408,258	4,083,513

# NOTES TO THE FINANCIAL STATEMENTS - continued For The Year Ended 31 December 2010

9	CREDITORS.	AMOUNTS FALLING DUE AFTER MORE TH	HAN ONE YEAR	2010	2009
	Subordinated	loan		£ 2,585,984	£ 2,511,301
	the company's cannot withdra	ated Loan has resulted from an agreement to some principal bankers, BNP Panbas (Suisse) aw loan funds without the prior written consergreater than 1 year	SA The agreement	t states that the	parent company
10	LOANS				
	An analysis of	the maturity of loans is given below			
	Amounts falling Bank overdraft	g due within one year or on demand ts		2010 £	2009 £ 1,004,016
11	CALLED UP S	SHARE CAPITAL			
	Allotted, issue Number	d and fully paid Class	Nominat value	2010 £	2009 £
	1,000,000	Ordinary	£1	1,000,000	1,000,000
12	RESERVES				Profit and loss account £
	At 1 January 2 Profit for the ye Foreign current At 31 Decemb	ear ncy adjustment			(755,083) 60,264 5,345 (689,474)

## 13 ULTIMATE PARENT COMPANY

The immediate controlling party is AGFT Handel S A , a company incorporated and registered in Mauritius

# NOTES TO THE FINANCIAL STATEMENTS - continued For The Year Ended 31 December 2010

## 14 RELATED PARTY DISCLOSURES

The following transactions took place between Agrofertrans Limited and its related parties during the period

		Nature of relationship	Sold to £	Purchased from £	Balance due from/(to)at 31/12/10 £
	AGFT Handel SA	Parent company		750,893	(1,168,746)
	Sunfert SA	Fellow subsidiary	45,688	66,433	(155,405)
	Fertilife Trading Ltd	Common control	-	64,926,057	(96,956)
15	RECONCILIATION OF MOVE	、 MENTS IN SHAREHOLDERS	' FUNDS	2010 £	2009 £
	Profit/(Loss) for the financial year Foreign currency adjustment	ar		60,264 5,345	(33,458) 233,048
	Net addition to shareholders' Opening shareholders' funds	funds		65,609 244,917	199,590 <b>4</b> 5,327
	Closing shareholders' funds			310,526	244,917