# **COMPANY REGISTRATION NUMBER 4480097**

GEN-X IT LIMITED
Financial Statements
31 December 2009

THURSDAY



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# **WRIGLEY PARTINGTON**

Chartered Accountants & Statutory Auditor Sterling House 501 Middleton Road Chadderton Oldham OL9 9LY

# **Financial Statements**

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# Officers and Professional Advisers

The board of directors Mr A Gould

Miss K Stewart

Company secretary Mr A Gould

Registered office Sol House

24 Dark Lane Ardwick Green Manchester United Kingdom

M12 6FA

Auditor Wrigley Partington

Chartered Accountants & Statutory Auditor Sterling House 501 Middleton Road

Chadderton Oldham OL9 9LY

Bankers The Royal Bank of Scotland

1st Floor, Waterside House

Waterside Drive

Wıgan WN3 5AZ

Solicitors Turner Parkinson

Hollins Chamber 64A Bridge Street Manchester

M3 3BA

## The Directors' Report

#### YEAR ENDED 31 DECEMBER 2009

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 31 December 2009

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company during the year was the sale of computer hardware

As with 2008, 2009 was a turbulent year for the global economy which for an international trader like Gen-x it Ltd was particularly significant. As a result of the business model operated by the company, which enables the company to prosper in bad times as well as good, we have managed reduce the impact of the economic downturn. Many more vendors and channel suppliers have continued to seek dramatic inventory reductions which in simple terms affords a company like Gen-x it Ltd the opportunity to buy more goods at better prices.

In addition the company's new official franchises have been successful allowing the company to offer a broader range of products to existing and completely new customers

The consequence of this is an increase in sales revenues of 21%, and more importantly an increase in gross profit of 18% on 2008

Unfortunately operating profits for 2009 are down 34% on 2008 to £102,557. This reduction was caused due to an unprecedented level of bad debts totalling £140,625. The economic downtum and cash flow problems of many companies has impacted hard on the company and without these bad debts operating profits for the year would have been higher than 2008. This has all occurred despite the company striving to have effective credit control.

#### **DIRECTORS**

The directors who served the company during the year were as follows

Mr A Gould Miss K Stewart

## **DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors' Report (continued)

#### YEAR ENDED 31 DECEMBER 2009

In so far as the directors are aware

- there is no relevant audit information of which the company's auditor is unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

# **AUDITOR**

Wrigley Partington are deemed to be re-appointed under section 487(2) of the Companies Act 2006

## SMALL COMPANY PROVISIONS

This report has been prepared in accordance with the special provisions for small companies under Part 15 of the Companies Act 2006

Registered office Sol House 24 Dark Lane Ardwick Green Manchester United Kingdom M12 6FA Signed by order of the directors

MR A GOULD Company Secretary

Approved by the directors on 28 September 2010

### Independent Auditor's Report to the Shareholders of Gen-X IT Limited

#### YEAR ENDED 31 DECEMBER 2009

We have audited the financial statements of Gen-X IT Limited for the year ended 31 December 2009. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities)

This report is made solely to the company's shareholders, as a body, in accordance with Chapter 3 of Section 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed

## RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

As explained more fully in the Directors' Responsibilities Statement set out on pages 2 to 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

## SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by directors, and the overall presentation of the financial statements.

## Independent Auditor's Report to the Shareholders of Gen-X IT Limited (continued)

#### YEAR ENDED 31 DECEMBER 2009

#### **OPINION ON FINANCIAL STATEMENTS**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2009 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, and
- have been prepared in accordance with the requirements of the Companies Act 2006

## OPINION ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

#### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to prepare the financial statements and the directors' report in accordance with the small companies regime

DOMINIC JAMES HUXLEY (Senior

Statutory Auditor)
For and on behalf of

WRIGLEY PARTINGTON

Donni Jone Hel

Chartered Accountants

& Statutory Auditor

Sterling House 501 Middleton Road Chadderton Oldham OL9 9LY

28 September 2010

# **Profit and Loss Account**

TURNOVER	Note 2	2009 £ 7,799,247	2008 £ 6,445,061
Cost of sales		6,128,431	5,028,105
GROSS PROFIT		1,670,816	1,416,956
Administrative expenses Other operating income	3	1,574,334 (6,075)	1,267,202 (6,100)
OPERATING PROFIT	4	102,557	155,854
Interest receivable Interest payable and similar charges		11,685 (85,771)	4,609 (70,295)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		28,471	90,168
Tax on profit on ordinary activities	5	10,014	23,814
PROFIT FOR THE FINANCIAL YEAR		18,457	66,354

## **Balance Sheet**

## **31 DECEMBER 2009**

	2009		2008	
Note	£	£	£	£
7		16,587		25,197
	338,692		221.027	
8	1,786,417		1,706,224	
	69,350		76,595	
	2,194,459		2,003,846	
9	1 422 914		1 250 368	
•			1,239,308	
		771,545		744,478
ABILITI	ES	788,132		769,675
10		598,919		598,919
		189,213		170,756
14		2,000		2,000
15		187,213		168,756
		189,213		170,756
	7 8 9 ABILITII 10	Note £  7  338,692 8 1,786,417 69,350 2,194,459 9 1,422,914  ABILITIES  10	Note £ £  7 16,587  8 1,786,417 69,350 2,194,459  9 1,422,914  ABILITIES 771,545 788,132  10 598,919 189,213  14 2,000 15 2,000 187,213	Note £ £ £ £  7

These financial statements have been prepared in accordance with the special provisions for small companies under Part 15 of the Companies Act 2006 and with the Financial Reporting Standard for Smaller Entities (effective April 2008)

These financial statements were approved by the directors and authorised for issue on 28 September 2010, and are signed on their behalf by

MR A GOULD Director

Company Registration Number 4480097

#### Notes to the Financial Statements

#### YEAR ENDED 31 DECEMBER 2009

#### 1. ACCOUNTING POLICIES

#### Basis of accounting

The financial statements have been prepared under the historical cost convention, and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008)

#### Turnover

The turnover shown in the profit and loss account represents amounts invoiced during the year, exclusive of Value Added Tax

#### Fixed assets

All fixed assets are initially recorded at cost

#### Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Leasehold Property

Over the term of the lease

Equipment

25% straight line

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

## Hire purchase agreements

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the profit and loss account on a straight line basis.

#### Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

#### Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

## 2. TURNOVER

Overseas turnover amounted to 30 00% (2008 - 42 94%) of the total turnover for the year

# **Notes to the Financial Statements**

3	OTHER OPERATING INCOME		
	Management charges receivable Other operating income	2009 £ 6,000 75 6,075	2008 £ 6,000 100 6,100
4	OPERATING PROFIT		
	Operating profit is stated after charging		
5	Directors' remuneration Depreciation of owned fixed assets Auditor's fees Net loss on foreign currency translation  TAXATION ON ORDINARY ACTIVITIES Analysis of charge in the year	2009 £ 188,445 18,264 5,000 25,751	2008 £ 185,460 20,014 5,000 13,652
		£	£
	Current tax  UK Corporation tax based on the results for the year at 21% (2008 - 20 75%)  Total current tax	10,014 10,014	23,814 23,814
6	DIVIDENDS		
	Equity dividends	2009 £	2008 £
	Paid Equity dividends on ordinary shares	<u>-</u>	100,000

# Notes to the Financial Statements

7	TANGIBLE FIXED ASSETS				
			Leasehold Property £	Equipment £	Total
	COST				
	At 1 January 2009 Additions		46,487 4,383	52,778 5,271	99,265 9,654
	At 31 December 2009		50,870	58,049	108,919
				<del></del> -	<u> </u>
	DEPRECIATION At 1 January 2009		28,106	45,962	74,068
	Charge for the year		14,664	3,600	18,264
	At 31 December 2009		42,770	49,562	92,332
	AVERT DOOL VALVE				
	NET BOOK VALUE At 31 December 2009		8,100	8,487	16,587
	At 31 December 2008		18,381	6,816	25,197
8	DEBTORS			· · ·	<del></del>
			2000		2000
			2009 £		2008 £
	Trade debtors		1,382,214		1,322,973
	Other debtors		262,631		277,547
	Directors current accounts		106,479		85,662
	Prepayments and accrued income		35,093		20,042
			1,786,417		1,706,224
	The debtors above include the following	g amounts falling due	after more than	one year	
			2009		2008
			£		£
	Other debtors		73,742		73,742
9	CREDITORS: Amounts falling due w	othin one year			
		2009		2008	
	Overdrafts	£	£	£	£
	Trade creditors		24,584 412,360		142,486 352,475
	Other creditors including taxation and se	ocial security	712,500		JJ2, <del>4</del> 13
	Invoice discounting	879,061		661,085	
	Corporation tax	10,014		23,814	
	PAYE and social security	26,665		21,577	
	VAT Other creditors	3,974		11.622	
	Accruals and deferred income	12,108 54,148		11,522 46,409	
	Acordans and deferred meeting		985,970	<del></del>	764,407
			<del></del>		
			1,422,914		1,259,368

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# **GEN-X IT LIMITED**

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## **Notes to the Financial Statements**

## YEAR ENDED 31 DECEMBER 2009

## 9 CREDITORS: Amounts falling due within one year (continued)

The following liabilities disclosed under creditors falling due within one year are secured by the company

	2009	2008
	£	£
Overdrafts	24,584	142,486
Invoice discounting	879,061	661,085
	903,645	803,571
O CREDITORS: Amounts falling due after i	more than one year	
	2009	2008
	£	£
Other creditors including		
Related party loan	598,919	598,919

## 11 COMMITMENTS UNDER OPERATING LEASES

At 31 December 2009 the company had aggregate annual commitments under non-cancellable operating leases as set out below

	2009	2008
	£	£
Operating leases which expire		
Within 1 year	54,066	45,517
Within 2 to 5 years	6,226	13,281
	60,292	58,798

### 12 TRANSACTIONS WITH THE DIRECTORS

Included in debtors is £106,479 due from two directors. Further details are

2009	2008
£	£
48,722	45,699
57,757	39,963
106,479	85,662
	£ 48,722 57,757 106,479

	balance £
Mr A Gould	48,722
Miss K Stewart	57,757

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# **GÉN-X IT LIMITED**

## Notes to the Financial Statements

#### **YEAR ENDED 31 DECEMBER 2009**

#### 13 RELATED PARTY TRANSACTIONS

In the directors opinion the company is not under the control of any one person

As at the balance sheet date there is a loan outstanding to Mr J Calderwood, a fifty percent shareholder of the company, of £598,919 (2008 - £598,919) for which interest is charged at 12% per annum. The interest charged for the period amounted to £84,346 (2008 - £62,688). There is no formal repayment date for the loan, however the loan is not repayable within one year of the year end.

Included in other debtors is an amount due from Syskal Distribution Limited, a company which Alan Gould, a director, is also a director of, amounting to £73,742 (2008 - £73,742) The company has been in administration however the directors are confident the monies will be repaid in due course

Also included in debtors is an amount due from Actus Global Europe Limited, a company for which Alan Gould and Kelley Stewart are also directors, amounting to £102,512 (2008 - £145,291)

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## 14 SHARE CAPITAL

Authorised share capital

	2,000 Ordinary shares of £1 each  Allotted, called up and fully paid:		2,000 £ 2,000		2008 £ 2,000
		2009		2008	
	2,000 Ordinary shares of £1 each	No 2,000	£ 2,000	No 2,000	£ 2,000
15	PROFIT AND LOSS ACCOUNT				
	Balance brought forward Profit for the financial year Equity dividends		2009 £ 168,756 18,457		2008 £ 202,402 66,354 (100,000)
	Balance carried forward		187,213		168,756