## Company registration number 04475122

Love Handmade Cakes (formerly known as Exquisite Handmade Cakes Limited)

Unaudited financial statements

30th November 2015

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## Financial statements

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## Officers and professional advisers

The board of directors

Mr J R Jones Mrs J E M Bond Ms P M Mccann

Registered office

Unit 3

Cardigan Trading Estate

Lennox Road Leeds LS4 2BL

Accountants

Sagars Accountants Ltd Chartered Accountants Gresham House 5-7 St Paul's Street Leeds

Leeds LS1 2JG

## Directors' report

## for the year ended 30th November 2015

The directors present their report and the unaudited financial statements of the company for the year ended 30th November 2015.

#### Principal activities

The principal activity of the company during the year was that of the manufacture of cakes and biscuits.

#### Directors

The directors who served the company during the year were as follows:

Ms V J Parry Mr J R Jones Mrs J E M Bond Ms P M Mccann

Ms V J Parry retired as a director on 26th June 2015.

#### **Small company provisions**

This report has been prepared in accordance with the provisions applicable to companies entitled to the small companies exemption.

Registered office: Unit 3 Cardigan Trading Estate Lennox Road Leeds LS4 2BL Signed on behalf of the directors

Ms P M Mccann

Director

Approved by the directors on 27th August 2016

## **Profit and Loss Account**

	Note	2015 £	2014 £
Turnover		1,968,655	1,609,765
Cost of sales		1,478,828	1,172,483
Gross profit		489,827	437,282
Administrative expenses Other operating income	2	460,998 -	473,952 (15,030)
Operating profit/(loss)	3	28,829	(21,640)
Interest payable and similar charges		(9,309)	(11,403)
Profit/(loss) on ordinary activities before taxation		19,520	(33,043)
Tax on profit/(loss) on ordinary activities		2,000	(5,031)
Profit/(loss) for the financial year		17,520	(28,012)

# Balance sheet as at 30th November 2015

		2015		2014	
	Note	£	£	£	£
Fixed assets					
Intangible assets	4		_		_
Tangible assets	5		314,897		290,618
•			314,897		290,618
			314,057		270,010
Current assets					
Stocks		59,977		51,665	
Debtors	6	347,709		283,467	
Cash at bank and in hand		3,125		6,456	
		410,811		341,588	
Creditors: Amounts falling due within					
one year	7	374,148		381,964	
Net current assets/(liabilities)		<del></del>	36,663		(40,376)
Total assets less current liabilities			351,560		250,242
Creditors: Amounts falling due after					
more than one year	8		56,106		76,581
·			,		,
Provisions for liabilities					
Deferred taxation	9		17,000		15,000
			278,454		158,661
Capital and reserves					
Called up equity share capital	12		44,641		36,546
Share premium account	13		212,885		118,707
Profit and loss account	13		20,928		3,408
Shareholders' funds	13		278,454		158,661

The Balance sheet continues on the following page.

The notes on pages 6 to 12 form part of these financial statements.

# Balance sheet (continued) as at 30th November 2015

For the year ended 30th November 2015 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

#### Directors' responsibilities:

- The members have not required the company to obtain an audit of its accounts for the year in question in accordance with section 476; and
- The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts.

These accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies regime and with the Financial Reporting Standard for Smaller Entities (effective April 2008).

These financial statements were approved by the directors and authorised for issue on 27th August 2016, and are signed on their behalf by:

Ms P M Mccann

Director

Company Registration Number: 04475122

#### for the year ended 30th November 2015

#### 1. Accounting policies

#### Basis of accounting

The financial statements have been prepared under the historical cost convention, and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

The Company's forecasts and projections show that the Company should be able to operate within the level of its current financing arrangements. After making enquiries, the directors have a confident expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. The Company therefore continues to adopt the going concern basis of preparation for the accounts.

#### Turnover

The turnover shown in the profit and loss account represents amounts invoiced during the year, exclusive of Value Added Tax and trade discounts.

#### Amortisation

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Goodwill - Equal instalments

#### Fixed assets

All fixed assets are initially recorded at cost.

#### Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Leasehold Property - Straight line over the term of the lease

Plant & Machinery - 15% reducing balance
Fixtures & Fittings - 20% reducing balance
Equipment - 20% reducing balance

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Work in progress

Work in progress is valued on the basis of direct costs plus attributable overheads based on normal level of activity. Provision is made for any foreseeable losses where appropriate. No element of profit is included in the valuation of work in progress.

#### Hire purchase agreements

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the profit and loss account on a straight line basis.

#### for the year ended 30th November 2015

#### 1. Accounting policies (continued)

#### Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

#### Pension costs

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

#### **Deferred taxation**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions:

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold.

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

### Government grants

Grants are credited to deferred revenue. Grants towards capital expenditure are released to the profit and loss account over the expected useful life of the assets. Grants towards revenue expenditure are released to the profit and loss account as the related expenditure is incurred.

#### 2. Other operating income

	2015 £	2014 £
Other operating income	<u>-</u>	15,030

## for the year ended 30th November 2015

## 3. Operating profit/(loss)

Operating profit/(loss) is stated after charging/(crediting):

	2015	2014
	£	£
Directors' remuneration	62,111	51,369
Depreciation of owned fixed assets	45,589	25,323
Depreciation of assets held under hire purchase agreements	3,879	1,698
Profit on disposal of fixed assets	· <del>-</del>	(1,734)

#### 4. Intangible assets

	Goodwill £
Cost	
At 1st December 2014 and 30th November 2015	3,800
Amortisation	
At 1st December 2014 and 30th November 2015	3,800
Net book value	
At 30th November 2015	_
At 30th November 2014	

## 5. Tangible assets

	Leasehold Property £	Plant & Machinery £	Fixtures & Fittings £	Equipment £	Total £
Cost					
At 1 December 2014	110,336	336,757	18,733	386	466,212
Additions	_	73,747	· <del>-</del>	_	73,747
At 30 November 2015	110,336	410,504	18,733	386	539,959
Depreciation					
At 1 December 2014	_	163,624	11,841	129	175,594
Charge for the year	22,067	25,970	1,379	52	49,468
At 30 November 2015	22,067	189,594	13,220	181	225,062
Net book value					
At 30 November 2015	88,269	220,910	5,513	205	314,897
At 30 November 2014	110,336	173,133	6,892	257	290,618

2015

2014

#### Notes to the financial statements

## for the year ended 30th November 2015

#### 5. Tangible assets (continued)

#### Hire purchase agreements

Included within the net book value of £314,897 is £21,983 (2014 - £32,124) relating to assets held under hire purchase agreements. The depreciation charged to the financial statements in the year in respect of such assets amounted to £3,879 (2014 - £1,698).

#### 6. Debtors

		£	£
	Trade debtors	321,074	250,853
	Called up share capital not paid	873	-
	Other debtors	25,762	32,614
		347,709	283,467
7.	Creditors: Amounts falling due within one year		
		2015	2014
		£	£
	Bank overdrafts	1,216	29,868
	Trade creditors	223,183	197,448
	Other taxation and social security	14,161	12,268
	Hire purchase agreements	6,280	7,154
	Other creditors	129,308	135,226
		374,148	381,964

The following liabilities disclosed under creditors falling due within one year are secured by the company:

	2015 £	2014 £
Bank overdrafts	1,216	29,868
Other creditors	14,267	12,432
Hire purchase agreements	6,280	7,154
	21,763	49,454

The bank overdraft is secured by way of a fixed and floating charge over the undertakings and all property and assets owned by the company.

The other secured creditors relate to a Crowd Funding loan and are secured by way of a fixed charge.

Net obligations under finance lease and hire purchase contracts are secured by fixed charges on the assets concerned.

## for the year ended 30th November 2015

## 8. Creditors: Amounts falling due after more than one year

	2015 £	2014 £
Hire purchase agreements	6,750	13,030
Other creditors	49,356	63,551
	56,106	76,581

The following liabilities disclosed under creditors falling due after more than one year are secured by the company:

	2015	2014
	£	£
Other creditors	7,682	21,877
Hire purchase agreements	6,750	13,030
	14,432	34,907

The other secured creditors relate to a Crowd Funding loan and are secured by way of a fixed charge.

Net obligations under finance lease and hire purchase contracts are secured by fixed charges on the assets concerned.

#### 9. Deferred taxation

The provision for deferred taxation consists of the tax effect of timing differences in respect of:

	2015	2014
	£	£
Excess of taxation allowances over depreciation on fixed assets	17,000	15,000
	<del></del>	<del></del>
	17,000	15,000
	==:	<del></del>

### 10. Commitments under operating leases

At 30th November 2015 the company had aggregate annual commitments under non-cancellable operating leases as set out below.

	2015	2014
	£	£
Operating leases which expire:		
Within 1 year	995	2,502
Within 2 to 5 years	69,255	69,255
	70,250	71,757
	<del></del>	

#### for the year ended 30th November 2015

#### 11. Related party transactions

The company was controlled by the directors throughout the year.

During the year, Mrs V Parry withdrew £462 (2014 - £56,292) and loaned the company £nil (2014 - £5,000). The balance owed to Mrs V Parry at the year-end is £3,287 and this balance is included in other creditors (2014 - £3,749).

During the year, Mr J Jones, a director, loaned the company £nil (2014 - £31,667). The balanced owed to Mr J Jones at the year-end is £31,667 (2014 - £31,667). This balance is included in other creditors.

During the year, Mrs J Bond, a director, loaned the company £nil (2014 - £31,667). The balanced owed to Mrs J Bond at the year-end is £31,667 (2014 - £31,667). This balance is included in other creditors.

#### 12. Share capital

#### Allotted and called up:

2015		2014	
No	£	No	£
4,204	4,204	20,100	20,100
1,827	1,827	1,827	1,827
21,679	21,679	14,619	14,619
1,400	1,400		
15,531	15,531	-	-
44,641	44,641	36,546	36,546
	No 4,204 1,827 21,679 1,400 15,531	No £  4,204	No     £     No       4,204     4,204     20,100       1,827     1,827     1,827       21,679     21,679     14,619       1,400     1,400       15,531     15,531     -       44,641     44,641     36,546

The amounts of paid up share capital for the following categories of shares differed from the called up share capital stated above due to unpaid calls and were as follows:

	2015 £	2014 £
Ordinary shares	873	-
	<b>—</b>	

On 17 January 2015, 365 Ordinary shares were converted to 365 Ordinary B shares.

On 26 June 2015, 15,531 Ordinary shares were converted to 15,531 Deferred shares.

On 20 July 2015, 1,400 £1 Ordinary C shares were issued for a consideration of £1.00 per share.

On 24 July 2015, 873 £1 Ordinary B shares were issued for consideration of £1.00 per share.

On 10 October 2015, 5,822 £1 Ordinary B shares were issued for consideration of £17.17 per share.

The credit to the share premium account in the period of £94,178 was created on the issue of the Ordinary B shares.

## for the year ended 30th November 2015

# 13. Reconciliation of shareholders' funds and movement on reserves

	Share capital £	Share premium account	Profit and loss account	Total share-holders' funds £
Balance brought forward	36,546	118,707	3,408	158,661
Profit for the year Other movements	_	_	17,520	17,520
New equity share capital				
subscribed	8,095	94,178	_	102,273
Balance carried forward	44,641	212,885	20,928	278,454

Love Handmade Cakes (formerly known as Exquisite Handmade Cakes Limited) Directors' report and financial statements 30 November 2015

Management information for the year ended 30th November 2015

The following pages do not form part of the statutory financial statements.

# Detailed profit and loss account

	2015		2014	
	£	£	£	£
Turnover		1,968,655		1,609,765
Cost of sales				
Opening stock	51,665		66,140	
Purchases	1,020,262		760,436	
Direct wages	404,782		357,007	
Directors salaries	34,989		15,000	
National insurance contributions on direct labour	27,107		25,565	
	1,538,805		1,224,148	
Closing stock	(59,977)		(51,665)	
		1,478,828	<del></del>	1,172,483
Gross profit		489,827		437,282
Overheads				
Administrative expenses		460,998		473,952
		28,829		(36,670)
Other operating income Government grants received		_		15,030
Operating profit/(loss)		28,829		(21,640)
Interest payable		(9,309)		(11,403)
Profit/(loss) on ordinary activities		19,520		(33,043)

# Notes to the detailed profit and loss account

	2015	2014
	£	£
Administrative expenses		
Directors salaries	27,122	36,369
Wages and salaries	104,418	97,578
Staff national insurance contributions	12,802	5,811
Rent	45,615	47,581
Rates and water	19,451	8,641
Light and heat	22,466	29,210
Insurance	15,321	18,556
Repairs and maintenance	17,979	8,253
Management charges	4,184	12,039
Waste collection	5,499	3,505
Motor expenses	1,123	1,893
Travel and subsistence	8,103	12,393
Vehicle leasing charges	5,430	4,536
Telephone	9,671	12,178
Hire of equipment	2,125	2,678
Equipment leasing charges	17,410	19,594
Printing, stationery and postage	5,795	6,046
Computer running costs	3,306	5,447
Subscriptions	2,268	3,214
Staff training	1,859	2,729
Overalls	7,232	2,502
Sundry expenses	3,325	5,397
Cleaning	17,033	12,831
Donations	·	315
Relocation expenses	340	17,562
Marketing and advertising	31,821	35,388
Entertaining	· <del>-</del>	573
Health & safety expenses	2,147	2,899
Board mentoring	· <del>-</del>	7,900
Legal and professional fees	3,172	7,323
Micro testing	1,164	(144)
Accountancy fees	5,916	4,212
Depreciation of leasehold property	22,067	, <u> </u>
Depreciation of plant and machinery	25,970	25,233
Depreciation of fixtures and fittings	1,379	1,723
Depreciation of office equipment	52	65
Profit on disposal of fixed assets	_	(1,734)
Financial costs	2,261	11,959
Bank charges	5,172	1,697
•	<del></del>	<del></del>
	460,998	473,952
Interest payable		<del></del>
Bank interest payable	2,758	2,785
Hire purchase and finance lease charges	2,758	3,180
Interest on other loans	4,293	5,438
	<del></del>	<del></del>
	9,309	11,403