## Report of the Directors and

## Financial Statements for the year ended 31st March 2004

<u>for</u>

JADE CORPORATE SOLUTIONS LIMITED

4470353

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## **Company Information** for the year ended 31st March 2004

DIRECTORS:

M R Bergin G Levene

J C Isitt C P Brennan M Kemp

SECRETARY:

G Levene

**REGISTERED OFFICE:** 

Unit 6S Windmill Business Centre

Windmill Road

Mitcham Surrey CR4 1HT

**REGISTERED NUMBER:** 

4470353 (England and Wales)

**AUDITORS:** 

Jacquards Old Barn House 2 Wannions Close

Botley Chesham

Buckinghamshire

HP5 1YA

## Report of the Directors for the year ended 31st March 2004

The directors present their report with the financial statements of the company and the group for the year ended 31st March 2004.

#### PRINCIPAL ACTIVITY

The principal activity of the group in the year under review was that of holding company for financial services and other ventures.

#### **REVIEW OF BUSINESS AND FUTURE DEVELOPMENTS**

The results for the year and financial position of the company and the group are as shown in the annexed financial statements.

The group reported profit before dividends and appropriations of £155,074 (2003: £1,949) from total revenues of £680,159 (2003: £11,159). The results reflect the acquisition of a 100% interest in Jade Independent Financial Advisors Limited, a previously associated financial services operation, as an investment for a consideration of £2,000, and also trading operations commencing in other subsidiary operations.

The current period will see further development of the trading operations to establish a sound base for future year.

#### **DIVIDENDS**

Interim and final dividends of £1,239 per share were paid during the year. The total distribution of dividends by the company was £123,900 in aggregate.

The total distribution of dividends by the group for the year ended 31st March 2004 was £162,660.

#### **DIRECTORS**

The directors during the year under review were:

M R Bergin G Levene J C Isitt C P Brennan M Kemp

The beneficial interests of the directors holding office on 31st March 2004 in the issued share capital of the company were as follows:

	31.3.04	1.4.03
Ordinary £1 shares		
M R Bergin	20	20
G Levene	20	20
J C Isitt	20	20
C P Brennan	20	20
M Kemp	20	20

## Report of the Directors for the year ended 31st March 2004

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### INTRODUCTION OF THE EURO

The directors have considered the potential impact of the introduction of the Euro on the group's operations, and are of the opinion that the group does not currently have to modify its systems or change its practices with regards to the introduction of the Euro.

#### **AUDITORS**

The auditors, Jacquards, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

#### ON BEHALF OF THE BOARD:

G Levene - Secretary

Date: 18, 22 2001

### Report of the Independent Auditors to the Members of Jade Corporate Solutions Limited

We have audited the financial statements of Jade Corporate Solutions Limited for the year ended 31st March 2004 on pages five to nineteen. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As described on page two the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Report of the Directors is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it.

### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group as at 31st March 2004 and of the profit of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Jacquards
Old Barn House
2 Wannions Close
Botley
Chesham
Buckinghamshire
HP5 1YA

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## Consolidated Profit and Loss Account for the year ended 31st March 2004

		Year Ended	Period 26/6/02 to 31/3/03
	Notes	31/3/04 £	£
INCOME	2	680,159	11,159
Direct costs		<u>266,270</u>	
GROSS PROFIT		413,889	11,159
Administrative expenses		221,334	9,210
OPERATING PROFIT	4, 5	192,555	1,949
Interest receivable and similar income		557	
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		193,112	1,949
Tax on profit on ordinary activities	6	38,038	
PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION	2	155,074	1,949
Minority interest - equity		820	164
Dividends	8	162,660	
(DEFICIT)/RETAINED PROFIT FOR THE YEAR FOR THE GROUP		(8,406)	1,785

### **CONTINUING OPERATIONS**

The operations of Jade Independent Financial Advisors Limited were acquired during the current year and the operations of Jade Mitcham Limited were discontinued during the current year. None of the group's operations were acquired or discontinued during the previous period.

### **TOTAL RECOGNISED GAINS AND LOSSES**

The group has no recognised gains or losses other than the profits for the current year or previous period.

## Consolidated Balance Sheet 31st March 2004

		2004		2003	
FIXED ASSETS	Notes	£	£	£	£
Intangible assets	9		-		-
Tangible assets	10		<u>13,480</u>		4,368
			13,480		4,368
CURRENT ASSETS					
Debtors	12	7,329		11,300	
Cash at bank		112,070		4,512	
CREDITORS		119,399		15,812	
Amounts falling due within one year	13	136,889		18,071	
NET CURRENT LIABILITIES			(17,490)		(2,259)
TOTAL ASSETS LESS CURRENT LIABILITIES			(4,010)		2,109
PROVISIONS FOR LIABILITIES					
AND CHARGES	15		(1,467)		-
MINORITY INTERESTS	16		(1,044)		(224)
			<u>(6,521</u> )		1,885
CAPITAL AND RESERVES	4=		400		400
Called up share capital Profit and loss account	17 18		100 (6,621)		100 1,785
SHAREHOLDERS' FUNDS	19		<u>(6,521</u> )		1,885

ON BEHALF OF THE BOARD;

M R Bergin - Direct

G Levene - Director

Approved by the Board on ...... 18.32. 2005

## Company Balance Sheet 31st March 2004

		2004		2003	
EWED AGGETG	Notes	£	£	£	£
FIXED ASSETS Investments	11		2,144		144
			2,144		144
CURRENT ASSETS					
Debtors Cash at bank	12	11,385 37,699		13,089 1,871	
		49,084		14,960	
CREDITORS  Amounts falling due within one year	13	51,109		15,004	
NET CURRENT LIABILITIES			(2,025)		(44)
TOTAL ASSETS LESS CURRENT LIABILITIES			<u>119</u>		100
CAPITAL AND RESERVES					
Called up share capital	17		100		100
Profit and loss account	18		19		
SHAREHOLDERS' FUNDS	19		119		100

### ON BEHALF OF THE BOARD:

G Levene - Director

M R Bergin - Director

Approved by the Board on 25-2003

## Cash Flow Statement for the year ended 31st March 2004

	Notes	Year Ended 31/3/04 £	Period 26/6/02 to 31/3/03 £
Net cash inflow/(outflow) from operating activities	1	287,346	9,011
Returns on investments and servicing of finance	2	557	-
Capital expenditure and financial investment	2	(13,605)	(4,659)
Acquisitions and disposals	2	(4,080)	10
Equity dividends paid		(162,660)	
		107,558	4,352
Financing	2		160
Increase/(Decrease) in cash in t	he period	107,558	4,512
Reconciliation of net cash flow to movement in net funds	3		
Increase/(Decrease) in cash in the	period	107,558	4,512
Change in net funds resulting from cash flows		107,558	4,512
Movement in net funds in the pe Net funds at 1st April	eriod	107,558 4,512	4,512 
Net funds at 31st March		112,070	4,512

# Notes to the Cash Flow Statement for the year ended 31st March 2004

## 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES

	Year Ended 31/3/04 £	Period 26/6/02 to 31/3/03 £
Operating profit	192,555	1,949
Depreciation charges	4,493	291
Amortisation of goodwill	5,010	-
Decrease/(Increase) in debtors	3,971	(11,300)
Increase in creditors	81,317	18,071
Net cash inflow/(outflow) from operating activities	287,346	9,011

## 2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

Returns on investments and servicing of finance Interest received	Year Ended 31/3/04 £ 557	Period 26/6/02 to 31/3/03 £
Net cash inflow for returns on investments and servicing of finance	<u>557</u>	
Capital expenditure and financial investment Purchase of tangible fixed assets	(8,403)	(4,659)
Net cash outflow for capital expenditure and financial investment	(8,403)	(4,659)
Financing		
Share issue Minority interest shares	-	100 60
Williams and Cost Shares	-	
Net cash inflow from financing		<u>160</u>
Acquisitions and disposals		
Payments to acquire investment in subsidiary undertakings Net liabilities acquired, excluding deferred tax provision	2,000 2,080	
Net cash outflow from acquisitions and disposals	4,080	

# Notes to the Cash Flow Statement for the year ended 31st March 2004

## 3. ANALYSIS OF CHANGES IN NET FUNDS

N. C. and	At 1/4/03 £	Cash flow £	At 31/3/04 £
Net cash: Cash at bank	4,511	107,559	112,070
	4,511	107,559	112,070
Total	4,511	107,559	112,070

## Notes to the Financial Statements for the year ended 31st March 2004

#### 1. ACCOUNTING POLICIES

### **Accounting convention**

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards.

#### Basis of consolidation

The consolidated financial statements comprise the accounts of Jade Corporate Solutions Limited and all its subsidiaries made up to 31 March 2004. The results of subsidiaries acquired during the period are included from the effective date of acquisition to 31 March.

#### Income

Income represents fees and commissions receivable arising from insurance intermediary services to customers based in the United Kingdom. Commissions in respect of life policies, pension contracts and other investment products are recognised on a receipts basis and are included net of commission clawbacks. Fees rendered for financial consultancy are recognised on an accruals basis.

Commissions received on indemnity terms are recognised in the period in which they are received and a general provision is included in the financial statements to cover the liability of repayment in the event that policies lapse within the indemnity period. The provision is based on past experience and equates to approximately 5% of the commissions received on indemnity terms during the year.

#### Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business has been fully amortised in the current year.

#### Fixed asset investments

Fixed asset investments are stated at cost less any provision for impairment.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Equipment, fixtures and fittings - 25% reducing balance

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

#### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account as incurred.

#### Cash and liquid resources

Cash, for the purpose of the cash flow statement, comprises cash in hand and deposits repayable on demand, less overdrafts payable on demand.

## Notes to the Financial Statements - continued for the year ended 31st March 2004

#### 2. TURNOVER AND SEGMENTAL REPORTING

Group income represents the amounts (excluding value added tax) derived from the principal activities of the group companies. The geographical markets served by the group for the period were within the United Kingdom.

### 3. STAFF COSTS

		Period 26/6/02
	Year Ended	to
	31/3/04	31/3/03
	£	£
Wages and salaries	71,609	2,046
Social security costs	3,257	
	74,866	<u>2,046</u>
The average monthly number of employees during the year was as follo	ws:	
-0		Period
	Vana Fadad	26/6/02
	Year Ended	to
	31/3/04	31/3/03
Directors	7	1
Social security costs	3	

### 4. CONTINUING AND DISCONTINUED OPERATIONS

Analysis of the group operating results between acquired, continuing and discontinued operations for the period was as follows:

	Acquired	Continuing D	Discontinued	2004 Total	Continuing	2003 Total
	£	£	£	£	£	£
Income	408,943	270,816	400	680,159	11,159	11,159
Direct costs	192,163	74,107	÷	266,270	-	-
Gross profit	216,780	196,709	400	413,889	11,159	11,159
Administrative expenses	121,585	91,175	8,574	221,334	9,210	9,210
Operating profit (loss)	95,195	105,534	(8,174)	192,555	1,949	1,949

There were no operations acquired or discontinued in the prior period.

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## Notes to the Financial Statements - continued for the year ended 31st March 2004

#### 5. OPERATING PROFIT

The operating profit is stated after charging:

	Year Ended 31/3/04 £	Period to 31/3/03
Hire of plant and machinery	3,486	-
Other operating leases	17,401	-
Depreciation - owned assets	4,493	291
Goodwill amortisation	5,010	-
Auditors remuneration	10,233	
Directors' emoluments	36,468	1,500

#### 6. TAXATION

#### Analysis of the tax charge

The tax charge on the profit on ordinary activities for the year was as follows:

	Year Ended 31/3/04 £	Period to 31/3/03 £
Current tax: UK corporation tax Deferred tax	37,501 537	-
Tax on profit on ordinary activities	38,038	

UK corporation tax has been charged at 20.18% (2003 - 0%).

### Factors affecting the tax charge

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below:

•	2004 £	2003 £
Profit on ordinary activities before tax	<u>193,112</u>	<u>1,949</u>
Profit on ordinary activities multiplied by the standard rate of corporation tax		
in the UK of 20.177% (2003 - 0%) Effects of:	38,965	-
Expenses disallowed for tax purposes	702	-
Capital allowances in excess of depreciation	(524)	-
Losses brought forward	(214)	_
Group relief	_(1,428)	
Current tax charge	<u>37,501</u>	

## 7. PROFIT OF PARENT COMPANY

As permitted by Section 230 of the Companies Act 1985, the profit and loss account of the parent company is not presented as part of these financial statements. The parent company's profit for the financial year was £123,919 (2003 - £0) before dividends.

# Notes to the Financial Statements - continued for the year ended 31st March 2004

8.	DIVIDENDS  Equity shares: Interim and final		Year Ended 31/3/04 £ 162,660	Period 31/3/03 £
9.	INTANGIBLE FIXED ASSETS			
	Group			Goodwill
	COST Additions			£ _5,010
	At 31st March 2004			5,010
	AMORTISATION Amortisation for year			5,010
	At 31st March 2004			5,010
	NET BOOK VALUE At 31st March 2004			
10.	TANGIBLE FIXED ASSETS			
	Group	Fixtures & fittings £	Computer equipment £	Totals £
	COST At 1st April 2003 Pre-acquisition in subsidiary Additions	503 2,770	4,659 8,671 5,633	4,659 9,174 8,403
	At 31st March 2004	3,273	18,963	22,236
	DEPRECIATION At 1st April 2003 Pre-acquisition in subsidiary Charge for year	220 763	291 3,752 3,730	291 3,972 4,493
	At 31st March 2004	983	7,773	8,756
	NET BOOK VALUE At 31st March 2004	<u>2,290</u>	11,190	13,480
	At 31st March 2003		4,368	4,368

## Notes to the Financial Statements - continued for the year ended 31st March 2004

#### 11. FIXED ASSET INVESTMENTS

#### Company

Company	Shares in group undertakings £
COST At 1st April 2003 Additions	144 
At 31st March 2004	2,144
NET BOOK VALUE At 31st March 2004	2,144
At 31st March 2003	<u> 144</u>

The company's investments at the balance sheet date in the share capital of companies comprise:

Subsidiaries:	Country of incorporation	Class of shares	% holding	Nature of <u>business</u>
Name:				
Jade Independent Advisors Limited	England & Wales	Ordinary	100	Financial Services
Jade Mortgage Services Limited	England & Wales	Ordinary	60	Mortgage Consultants
Jade Insurance Consultants Limited	England & Wales	Ordinary	100	Insurance Broking
Jade Mitcham Limited	England & Wales	Ordinary	80	Financial Solutions
Jade Mitcham Property Limited	England & Wales	Ordinary	100	Non-trading

The above subsidiary undertakings have been included in the consolidated accounts of the group.

## 12. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company	
	2004	2003	2004	2003
	£	£	£	£
Trade debtors	6,308	4,160	-	-
Amounts owed by group undertakings	-	-	11,385	5,989
Other debtors	1,021	<u>7,140</u>		7,100
	7,329	11,300	<u>11,385</u>	13,089

## Notes to the Financial Statements - continued for the year ended 31st March 2004

#### 13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company	
	2004	2003	2004	2003
	£	£	£	£
Trade creditors	14,321	-	-	-
Amounts owed to group undertakings	-	-	30,438	4
Tax	37,501	-	244	-
Social security and other taxes	1,355	620	1,355	-
Other creditors	1,030	15,981	50	15,000
Directors' current accounts	26,672	-	16,672	-
Accruals and deferred income	<u>56,010</u>	1,470	2,350	
	136,889	18,071	51,109	15,004

Included in accruals and deferred income is a provision to cover for liability of repayment of commissions in the event that policies lapse within the indemnity period. The provision has been increased to reflect the increased income level, to £12,700, based on past experience and prudence.

## 14. OPERATING LEASE COMMITMENTS

#### Group

The following operating lease payments are committed to be paid within one year:

	Land and buildings	
	2004 £	2003 £
Expiring: Between one and five years	23,180	_

## 15. PROVISION FOR LIABILITIES AND CHARGES

	Gro	Group		
	2004	2003		
	£	£		
Deferred tax	<u>1,467</u>			

Group	Deferred tax £
Balance at 1st April 2003 Pre-acquisition in subsidiary Accelerated capital allowances	930 537
Balance at 31st March 2004	1,467

# Notes to the Financial Statements - continued for the year ended 31st March 2004

16.	MINORITY IN	NTERESTS			
	Balance at 1s Share of resu	st April 2003 lits for the period			224 820
	Balance at 31	st March 2004			1,044
17.	CALLED UP	SHARE CAPITAL			
	Authorised:				
	Number:	Class:	Nominal value:	2004 £	2003 £
	10,000	Ordinary	£1	10,000	10,000
	Allotted, issue Number:	ed and fully paid: Class:	Nominal value:	2004 £	2003 £
	100	Ordinary	£1	100	100
18.	RESERVES				
	Group				Profit and loss £
	At 1st April 20 Deficit for the				1,785 (8,406)
	At 31st March	n 2004			<u>(6,621</u> )
	Company				
	Retained prof	fit for the year			19
	At 31st March	n 2004			19
19.	RECONCILIA	ATION OF MOVEMENTS IN SHAREH	OLDERS' FUNDS		
	Group			2004	2003
	Du-El fanilia i	Su analat va an		£	£
	Profit for the to New shares is			154,254 -	1,785 100
	Dividends			(162,660)	
		on)/addition to shareholders' funds reholders' funds		(8,406) 1,885	1,885 
	Closing sha	reholders' funds		(6,521)	1,885
	Equity interes	sts		<u>(6,521</u> )	1,885

## Notes to the Financial Statements - continued for the year ended 31st March 2004

### 19. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS - continued

Company		
• •	2004	2003
	£	£
Profit for the financial year	123,919	-
New shares issued	-	100
Dividends	<u>(123,900</u> )	
Net addition to shareholders' funds	19	100
Opening shareholders' funds	100	
Closing shareholders' funds	119	100
		<del></del>
Equity interests	<u>119</u>	100

#### 20. ACQUISITION OF SUBSIDIARIES

The company acquired 100% interest in Jade Independent Financial Advisors Limited on 1st April 2003. The component parts of the subsidiary acquired were as follows:

	Fair
Book values:	Value £
Tangible fixed assets Debtors Creditors and provisions Cash	5,202 16,312 (57,645) 33,121
Net assets acquired Goodwill	(3,010) 5,010
Total consideration	2,000
Consideration satisfied by:	
Cash	2,000
	2,000

There were no adjustments required to the book values of any subsidiary acquired in order to arrive at the fair values. The book values of the subsidiary have been taken as at the date of acquisition.

## Notes to the Financial Statements - continued for the year ended 31st March 2004

#### 21. RELATED PARTY DISCLOSURES

Intra-group transactions have been eliminated on consolidation. The balances below have arisen due to trading transactions and recharges between the companies in the group for the period to 31st March 2004. In the opinion of the directors, all transactions are at arm's length.

At the period end, the company and the group owed the following amounts to the following companies within the group:

		Group		Company	
	Group	2004	2003	2004	2003
Re	elationship	£	£	£	£
Jade Independent Financial Advisors Ltd	Subsidiary	-	-	25,567	15,000
Jade Insurance Consultants Ltd	Subsidiary	-	-	4,869	2
Jade Mitcham Property Ltd	Subsidiary	-	-	2	2
	_				

At the period end, the company and the group were owed the following amounts from the following companies within the group:

1		Group		Company	
	Group <u>Relationship</u>	2003 £	2002 £	2003 £	2002 £
Jade Mortgage Services Ltd	Subsidiary	_	-	4,965	1,069
Jade Mitcham Ltd	Subsidiary	-	-	6,420	4,920