Company registration number: 4461838

# GENERAL PRACTICE INVESTMENT CORPORATION LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS

For the year ended 31 March 2005

Registered Office:

32 Grosvenor Gardens

London SW1W 0DH

Directors:

R G Kelvin Hughes P J J Radcliffe M F Sheardown The Hon C W Cayzer

Secretary:

J C Fairbairn

Bankers:

Royal Bank of Scotland 62/63 Threadneedle Street

London EC2R 8LA

Solicitors:

S J Berwin

222 Gray's Inn Road

London WC1X 8HS

Auditors:

Nexia Audit Ltd. 25 Moorgate London

EC2R 6AY

Tax & Accountancy Advisers:

Smith & Williamson Ltd.

25 Moorgate London EC2R 6AY





# FINANCIAL STATEMENTS

For the year ended 31 March 2005

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## CHAIRMAN'S STATEMENT

It has been an excellent year for GPI with turnover increasing to £2.2m and a most satisfactory profit before tax of £393,000, after investing significant resources to fund future growth.

GPI is one of the country's leading specialist developers of Primary Care Centres, staffed by qualified professionals, with five regional offices thereby offering a combination of local knowledge with national expertise and experience. The forward pipeline of potential future developments continues to grow in all regions, with 12 developments being commenced in this past year and currently 11 on site, with more than a further 30 developments planned for commencement later in the year.

GPI is committed to support the government's aim of increasing the number of new Primary Care Centres through Public Private Partnership (PPP). The Government continues to be supportive in the resources it is allocating to the NHS. The new funding procedures cause GPI and PCTs to work even closer together in progressing new schemes and the new GP contract makes the requirement for quality premises with added services even more important to GPs.

The company has delivered all new schemes on time and within budget in this financial year and has received considerable recommendations for this and the design of the new buildings.

GPI continues to provide new services for GPs to assist with changes or improvements to their buildings and business.

We are continually seeing an increase in new relationships and projects and combined with our successful recruitment and training programme look forward to another year of significant growth.

We are grateful for the excellent support and commitment we receive from both our staff and our institutional investor, Caledonia Investments Plc.

RICHARD KELVIN HUGHES CHAIRMAN

## REPORT OF THE DIRECTORS

The directors present their report together with the audited financial statements for the year ended 31 March 2005.

## Principal activity

The company's principal activity is the supply of project management and consultancy services to the provision of primary care facilities.

#### **Business review**

The profit and loss account for the year is set out on page 10.

A review of developments affecting the Company during the year and its prospects for the future appears in the Chairman's statement.

#### **Dividends**

Preference dividends of £71,601 (2004: £63,750) were accrued during the year of which £53,513 (2004: £15,894) were paid. No dividend on ordinary shares has been paid or proposed.

## **Directors**

The present membership of the Board is set out below:

R G Kelvin Hughes

P J J Radcliffe

M F Sheardown

The Hon C W Cayzer

# Supplier payment policy

The Company's policy is to settle suppliers' accounts in accordance with their individual terms of business. At 31 March 2005 the Company had of £153,304 creditors (2004: £238,176) representing 25 creditor days (2004: 43).

## REPORT OF THE DIRECTORS

## Directors' responsibilities

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE ACCOUNTS

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing those accounts, the directors are required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgements and estimates that are reasonable and prudent;
- State whether applicable accounting standards have been followed, subject to any material departure disclosed and explained in the accounts;
- Prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position for the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and thence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# REPORT OF THE DIRECTORS

#### Service agreement

No directors have contracts of service with notice periods that exceed 12 months.

## **Directors' emoluments**

			2005			2004
			£			£
Aggregate emolu	ıments		410,055			427,859
	Salaries fees and benefits £	Bonus £	2005 Total £	Salaries fees and benefits £	Bonus £	2004 Total £
Executive	410,055		410,055	427,859	=	427,859
Non-executive			-	-	<u>-</u>	

The Group made contributions during the year of £nil (2004: £5,000) to a funded unapproved retirement benefits scheme (FURBS) for Mr P J J Radcliffe.

#### **Directors' interests**

A funded unapproved retirement benefits scheme (FURBS) for Mr P J J Radcliffe owned 30 shares at 31 March 2005.

The directors who held office at the end of the financial year had the following beneficial interest in the ordinary share capital of General Practice Investment Corporation Limited at 31 March 2005 according to the register of directors' interests:

	Number of ordinary shares of 1p held at 31 March 2005	Percentage of issued share capital (%)	Acquired/ (disposed) during the period	Number of ordinary shares of 1p held at 31 March 2004
R Kelvin Hughes	5,100	51.00	-	5,100
P Radcliffe	750	7.50	-	750
M Sheardown	1,650	16.50	-	1,650

Refer to Note 13 of the financial statements.

# REPORT OF THE DIRECTORS

# Connected persons' interest in share capital or options thereto:

Caledonia Investments PIc, of which The Hon C W Cayzer is also a director, holds 2,500 ordinary shares, representing 25% of the ordinary share capital of the company. Caledonia Investments PIc also hold 1,275,000 £1 preference shares.

# **Auditors**

Nexia Audit Limited offer themselves for reappointment as auditors in accordance with Section 385 of the Companies Act 1985.

#### ON BEHALF OF THE BOARD

P J J Radcliffe

# Independent auditors' report to the shareholders of General Practice Investment Corporation Limited

We have audited the accounts of General Practice Investment Corporation Limited for the year ended 31 March 2005 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement and the related notes 1 to 23. These accounts have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

## Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the Annual Report and the accounts in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the accounts in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the accounts give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the accounts, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if the information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read other information contained in the Annual Report and consider whether it is consistent with the audited accounts. This other information comprises only the Directors' Report and the Chairman's Statement. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the accounts. Our responsibilities do not extend to any other information.

### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

# **Opinion**

In our opinion the accounts give a true and fair view of the state of the company's affairs as at 31 March 2005 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Nexia Audit Limited

Nexia Audit Limited

Chartered Accountants Registered Auditors 25 Moorgate London EC2R 6AY

Date 3: 1: 106

# PROFIT AND LOSS ACCOUNT

For the year ended 31 March 2005

		2005	2004
	Notes	£	£
Turnover	2	2,566,412	2,220,777
Administrative expenses	2 & 3	(2,220,683)	(2,032,704)
Operating profit	2	345,729	188,073
Interest receivable	4	51,083	44,251
Interest payable	5	(3,965)	(5,323)
Profit on ordinary activities before taxation		392,847	227,001
Taxation	6	(93,814)	(58,758)
Profit on ordinary activities after taxation		299,033	168,243
Preference dividends payable	7	(71,601)	(63,750)
Profit retained and transferred to reserves	14	227,432	104,493

All the company's operations are classified as continuing.

There were no gains or losses other than those included in the above profit and loss account

# BALANCE SHEET at 31 March 2005

		2005	2004
	Notes	£	2004 £
Fixed assets			
Intangible	8	243,335	262,668
Tangible	8	330,810	90,070
		<u>574,145</u>	352,738
Current assets			
Debtors	9	865,624	339,807
Cash at bank and in hand		1,229,642	1,581,780
Cardiferen emanuata falling due within one		2,095,266	1,921,587
Creditors: amounts falling due within one year	10	(529,943)	(561,470)
Net current assets		1,565,323	1,360,117
Total assets less current liabilities		2,139,468	1,712,855
Creditors: amounts falling due after more than one year	11	(228,153)	(28,972)
Net assets		1,911,315	1,683,883
Capital and reserves			
•	40	400	400
Ordinary Shares Preference shares	13	100	100
, , <del>, , , , , , , , , , , , , , , , , </del>	13	1,275,000	1,275,000
Profit and loss account	14	636,215	408,783
Shareholders' funds	16	1,911,315	1,683,883

The financial statements were approved by the Board of Directors on: OI DECEMBER 2005

P J Radcliffe
Director

Director

# CASH FLOW STATEMENT

For the year ended 31 March 2005

	Notes	<b>2005</b> £	<b>2004</b> £
Net cash (outflow)/inflow from operating activities	15 a	(219,460)	968,037
Net cash (outflow)/inflow from returns on investments and servicing of finance	15 b	(54,250)	3,821
Taxation		(8,408)	-
Capital expenditure	15 c	(276,928)	(42,511)
		(559,046)	929,347
Net cash inflow/(outflow) from financing	15 d	206,908	(8,552)
(Decrease)/increase in cash		(352, 138)	920,795

## NOTES TO THE FINANCIAL STATEMENTS

For year ended 31 March 2005

#### 1. Principal Accounting Policies

#### Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost convention.

The principal accounting policies of the Company are set out below.

#### **Turnover**

Turnover is the total of amounts invoiced for goods and services provided, excluding value added tax and trade discounts.

In the case of long term contracts turnover reflects the contract activity during the year.

#### Long term Contracts

The attributable profit on long-term contracts is recognised once their outcome can be assessed with reasonable certainty. The profit recognised reflects the proportion of work completed to date on the project.

Full provision is made for losses on all contracts in the year in which the loss is first foreseen.

#### Tangible fixed assets and depreciation

Depreciation is calculated to write down the cost less estimated residual value of all tangible fixed assets, other than freehold land, on the reducing balance basis over their expected useful lives. The periods generally applicable are:

Computers	3 years
Office equipment, furniture and fixtures	5 years
Motor vehicles	5 years

#### Taxation

Corporation tax payable is provided on taxable profits at the current rate.

Deferred tax is provided for on a full provision basis on all timing differences which have arisen but not reversed at the balance sheet date. A deferred tax asset is not recognised to the extent that the transfer of economic benefit in future is uncertain. Any assets and liabilities recognised have not been discounted.

#### Leases

Assets held under finance leases and hire purchase agreements are included in tangible fixed assets and are amortised in accordance with the depreciation policies detailed above. Obligations under such agreements are included in creditors net of finance charges allocated to future years. Finance charges are debited to the profit and loss account so that the annual rate of charge on the outstanding obligations is approximately constant.

Rentals under operating leases are charged on a straight line basis over the lease term.

#### Financial instruments

Income and expenditure arising on financial instruments is recognised on the accruals basis and credited or charged to the profit and loss account in the financial period to which it relates.

#### Intangible assets - goodwill

Goodwill, representing the excess of the fair value of consideration given over the fair values of the identifiable net assets acquired, is capitalised and amortised on a straight line basis over its estimated economic life of 15 years.

NOTES TO THE FINANCIAL STATEMENTS For year ended 31 March 2005

# 2.

Turnover and profit on ordinary activities before taxation
The Company operates entirely in the project management and consultancy class of business in the United Kingdom.

		<b>2005</b> £	2004 £			
	Profit on ordinary activities before taxation is arrived at after charging:	<del>-</del>	_			
	Depreciation of tangible fixed assets - Assets owned by the company - Assets under hire purchase agreement Operating leases:	24,434 11,754	18,034 11,754			
	- Land & Buildings - Plant and Machinery	119,136 8,146	116,841 11,803			
	Interest charged under hire purchase agreements	3,295	5,323			
	Amortisation of goodwill	19,333	19,334			
	Auditors' remuneration: - audit services - non-audit services (paid to related companies)	7,200 5,000	11,550 10,285			
3.	Directors and employees Staff costs during the year were as follows:	_				
	Wages and salaries Social security costs Other pension costs	£ 1,503,287 154,638 - 1,657,925	£ 1,254,169 138,724 5,000 1,397,893			
	The average number of employees of the Company during the year to 31 March 2005 was .					
	Average number of employees Management Professional Administration	2005 4 13 8 25	2004 4 10 7 21			
	Details of emoluments paid to directors are contained in the report of the directors on page 6.					
	The amount above includes remuneration in respect of the highest paid	director as follows: 2005 £	<b>2004</b> £			
	Emoluments for services as director Pension contributions made to the highest paid director amounted to	135,433	147,800			
		135,433	147,800			

# NOTES TO THE FINANCIAL STATEMENTS For year ended 31 March 2005

1	Interest receivable

7.

Accrued - preference shares

4.	interest receivable	<b>2005</b> £	<b>2004</b> £
	Bank interest	51,083	44,251
5.	Interest payable		
		£	£
	Bank interest Hire purchase interest	3,965 3,965	5,323 5,323
6.	Tax on profit on ordinary activities		
	UK Corporation Tax	£	£
	<ul> <li>current year</li> <li>prior year</li> <li>Decrease/(increase) in deferred tax asset</li> </ul>	34,383 -	8,408 170
	- current year - prior year	59,431 	44,321 5,859
		93,814	58,758

The effective rate of UK corporation tax is calculated as the lower rate of UK corporation tax of 19%. The difference between the total current tax shown above and the amount calculated applying the effective rate of UK corporation tax, to the profit before tax is as follows:

	<b>2005</b> £	<b>2004</b> £
Profit on ordinary activities before tax	392,847	227,001
Tax on profit at UK corporation tax rate at 19% (2004:19%)	117,854	43,130
Small companies relief	(892)	
Expenses not deductible for tax purposes	5,739	5,926
Depreciation in excess of capital allowances	6,804	(2,615)
Tax losses not utilised	(100,922)	-
Tax losses utilised	` <u>-</u>	(41,706)
Non qualifying depreciation	5,800	3,673
Current tax charge for the year	34,383	8,408
ividends		
	£	£
Paid – preference shares	53,513	15,894

18,088

71,601

47,856

NOTES TO THE FINANCIAL STATEMENTS For year ended 31 March 2005

# 8. Intangible fixed assets

	Goodwill £
Net book value at 1 April 2004	262,668
Amortised during the year	(19,333)
Net book value at 31 March 2005	243,335

# Tangible fixed assets

	Freehold property £	Office equipment, furniture & fittings	Motor Vehicles £	Total £
Cost				
At 1 April 2004	<del>-</del>	69,317	58,771	128,088
Additions	257,640	19,288		276,928
At 31 March 2005	257,640	88,605	58,771	405,016
Depreciation				
At 1 April 2004	-	21,366	16,652	38,018
Provided in the year		24,434_	11,754_	36,188
At 31 March 2005		45,800	28,406	74,206
Net book value at 1 April 2004		47,951	42,119	90,070
Net book value at 31 March 2005	257,640	42,805	30,365_	330,810

Included within motor vehicles is an asset with net book value of £30,365 (2004: £42,119) acquired under a hire purchase agreement.

# NOTES TO THE FINANCIAL STATEMENTS For year ended 31 March 2005

## 9. **Debtors**

	<b>2005</b> £	<b>2004</b> £
Trade debtors	222	2,797
Prepayments and accrued income	72,124	21,432
Amounts due from related parties	690,695	172,179
Deferred taxation	389	59,820
Other debtors	102,194	83,579
Total	865,624	339,807

The directors have assessed that the Company will generate sufficient taxable future profits to utilise all the tax losses, based on the performance of the Company.

# 10. Creditors: amount falling due within one year

	<b>2005</b> £	<b>2004</b> £
Amounts outstanding on finance leases	10,714	9,870
Bank loans Trade creditors	6,882 153,304	- 238,176
Taxation and social security Other creditors	80,678 2,360	48,134 26,313
Accrued expenses & deferred income Preference dividend accrued	257,917 18.088	191,121 47,856
	529,943	561,470

Included in accrued creditors is an amount of £5,422 (2004: £2,072) owed to the Directors of the Company.

# 11. Creditors: amounts falling due after more than one year

	<b>2005</b> £	<b>2004</b> £
Bank loans Amounts outstanding on finance leases	210,851 17,302	28,972
	228,153	28,972

The amount outstanding is secured over the vehicle acquired under the agreement

Borrowings are repayable as follows:	<b>2005</b> £	<b>2004</b> £
Within one year After one year and within two years After two and within five years After five years	17,596 24,637 25,033 178,483_	9,870 10,728 18,244
	245,749	38,842

NOTES TO THE FINANCIAL STATEMENTS For year ended 31 March 2005

## 12. Deferred taxation

Deferred tax (liability)/asset is provided for in the financial statements as follows:

		<b>2005</b> £	<b>2004</b> £
	Fixed asset timing differences Tax losses acquired with consultancy business (at 19%)	(389)	(4,098) 63,918 59,820
13.	Share capital		
		£	£
	Authorised 10,000 ordinary shares of 1pence each 1,275,000 convertible & redeemable preference shares of £1 each	100 1,275,000	100 1,275,000
		1,275,100	1,275,100
		£	£
	Allotted called up and fully paid 10,000 ordinary shares of 1pence each 1,275,000 convertible & redeemable preference shares of £1 each	100 1,275,000	100 1,275,000
		1,275,100	1,275,100

Preference shares have no voting rights and accrue a dividend at an annual rate of the higher of 5% and 1% above Royal Bank of Scotland plc base rate.

The preference shares are redeemable on the fifth anniversary at par, or earlier if a realisation event occurs. If the preference shares are not redeemed at such time, holders have the right to convert into ordinary shares of the company on a formula. Full details of what constitutes a realisation event and the formula are given in the company's Articles of Association, available at the company's registered office. These include any return of capital by the company to equity shareholders, liquidation and listing the company's shares.

## 14. Reserves

	Profit and loss account £
At 1 April 2004	408,783
Profit for the year	227,432_
At 31 March 2005	636,215

NOTES TO THE FINANCIAL STATEMENTS For year ended 31 March 2005

# 15. Notes to cash flow statement

1 1

# (a) Reconciliation of operating profit to net cash inflow/(outflow) from operating activities

	<b>2005</b> £	<b>2004</b> £
Operating profit Depreciation Amortisation Decrease/(increase) in debtors Increase in creditors	345,729 36,188 19,333 (585,249) (35,461)	188,074 29,788 19,333 493,989 236,853
Net cash (outflow)/inflow from operating activities	(219,460)	968,037
(b) Returns on investments and servicing of finance Bank interest paid Interest element of finance Preference dividends paid Interest received  Net cash (outflow)/inflow from returns on investments	(3,965) (101,368) 51,083 (54,250)	(5,324) (35,106) 44,251 3,821
(c) Capital expenditure and financial investments		
Purchase of tangible fixed assets	(276,928)	(42,511)
(d) Financing Increase in secured loans Capital element of hire purchase payments	217,733 (10,826)	(8,552)
Net cash inflow/(outflow) from financing	206,907	(8,552)

NOTES TO THE FINANCIAL STATEMENTS For year ended 31 March 2005

# 16. Reconciliation of movements in shareholders' funds

	Profit for the year after taxatio Preference share dividends Net additions to shareholders			2005 £ 299,033 (71,601) 227,432	2004 £ 168,243 (63,750) 104,493
	Shareholders' funds at 1 April	2004		1,683,883	1,579,390
	Shareholders' funds at 31 Ma	rch 2005		1,911,315	1,683,883
	Equity shareholders' funds Non-equity shareholders' fund	ds		636,315 1,275,000 1,911,315	408,883 1,275,000 1,683,883
17.	Reconciliation of net cash flo	w to movement	in net funds		
	(Decrease)/Increase in cash in Cash inflow from new loans Cash outflow from Hire purcha Change in net debt arising fro Net funds at 1 April 2004 Net funds at 31 March 2005	se agreement		£ (352,138) (216,777) 9,870	(559,045) 1,542,938 983,893
18	Analysis of movement in net	funds			
		At 1 April 2004 £	Cash Flows £	Non Cash Flows £	At 31 March 2005 £
	Cash at bank and in hand	1,581,780	(352,138)	-	1,229,642
	Debt due within 1 year	(9,870)	9,870	(17,596)	(17,596)
	Debt due after 1 year	(28,972)	(216,777)	17,596	(228,153)
	Total	1,542,938	(559,045)		983,893

# NOTES TO THE FINANCIAL STATEMENTS For year ended 31 March 2005

## 19. Capital commitments

The Company had no capital commitments at 31 March 2005.

## 20. Operating leases

The company had annual commitments under operating lea	ises as follows:	
· ·	<b>2005</b> £	<b>2004</b> £
Land & building (expiring within one year) Other (expiring within 2 to 5 years)	100,600	118,617 -
	100,600	118,617

## 21. Contingent liabilities

The Company had no contingent liabilities at 31 March 2005

## 22. Related party transactions

General Practice Investment Corporation Limited and General Practice Group Limited have the same shareholders and directors. During the year ended 31 March 2005 GPI provided working capital finance and consultancy services and to GPG and its subsidiaries. Consultancy fees for the year ended 31 March 2005 were:

	<b>2005</b> £	<b>2004</b> £
General Practice Group Limited	263,585	415,766
GPG No1 Limited	1,897,078	1,573,198
General Practice Group Scotland Limited	194,428_	
	2,355,091_	1,988,964

## At 31 March 2005 amounts owed to General Practice Investment Corporation Limited were:

	<b>2005</b> £	<b>2004</b> £
General Practice Group Limited GPG No1 Limited	594,077 14.212	23,518 127,150
General Practice Group Scotland Limited	61,377	21,511
	669,666	172,179

General Practice Investment Corporation Limited and GPGL Limited have the same shareholders and directors. During the year ended 31 March 2005 GPI provided working capital finance to GPGL Limited. At 31 March 2005 £21,028 (2004: nil) was due from GPGL Limited.

# 23. Controlling interest

R Kelvin Hughes, a director of the company, beneficially owns 51.0% of the company's ordinary share capital.