## REPORT OF THE DIRECTORS AND

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

FOR

**KEERESOURCES LIMITED** 

22/09/2012 COMPANIES HOUSE

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# COMPANY INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2011

DIRECTORS.

Mr D H Keenan Mr M J Wallace Mr M W Heal Mr M N Jowsey Mr P N Cole Mr D K Potts Mr J L Davies

SECRETARY:

Mrs J C F Keenan

**REGISTERED OFFICE:** 

Automotive House 65-69 London Road High Wycombe Buckinghamshire HP11 1BN

REGISTERED NUMBER.

04437124 (England and Wales)

**AUDITORS** 

Stoten Gillam Limited Chartered Accountants & Registered Auditors

Alban House

99 High Street South

Dunstable Bedfordshire LU6 3SF

## REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2011

The directors present their report with the financial statements of the company for the year ended 31 December 2011

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the provision of technical expertise, proprietary & bespoke software solutions, and data to the asset finance, leasing company, vehicle manufacturing, franchised dealer networks and the general automotive industry

#### **REVIEW OF BUSINESS**

KeeResources' main business activity is conducted in the UK, with a small proportion internationally in 2011, with an aim to continue expansion in the UK, but with a greater emphasis on international sales ongoing

From January 1st 2011, all business activities transacted by the two wholly owned subsidiary companies, KWIKsystems Ltd, and KWIKcarcost Ltd, have been amalgamated into KeeResources, and KeeResources Ltd is now the sole trading entity

2011 has been a remarkable year for the company, starting early in the year with the purchase and very high level setup of our new 8,000 sq ft Automotive House Headquarters in High Wycombe, complete with training facilities and theatre style meeting facilities

During 2011 the company contracted with Leasedrive to incept our KWIKfleetware platform complete with our KWIKvehicledata across two operationally merging entities - Leasedrive and Masterlease, with just one highlight being the financial migration integrity of the Masterlease entity being proven in an exceptionally short four month period (thanks at least in part to an extremely capable client financial team). This is a truly notable project as, in merging these two entities, from two wholly disparate (and very old, in the case of Masterlease) systems, and with wholly different operational business styles, but with a similar very high-level Client service ethos, we have undoubtedly proven the strength of our KWIKfleetware platform and our team to the industry at large. We believe this project to be a world first in near-simultaneously migrating two systems into a single new platform leasing application. This very successful project was perhaps all the more remarkable in that the Masterlease entity had failed and abandoned inception of at least two prior full mainframe systems in recent years in the hands of its prior owners.

Investment in our KWIKvehicledata data platform is reaping benefits since its launch in early 2012 already, with a very wide spectrum of interest, and extending our reach into new business sectors

#### **RESULTS**

KeeResources' continues to maintain a very high degree of spend on R & D and internal development to ensure that we can provide excellence in our software solutions and data, attempting to future-proof the gains our clients can enjoy

Even with this spend, and the significant one-off setup costs for amalgamation of the 3 companies and the purchase of Automotive House, the company has produced a respectable pre-tax profit of £259,000 (2010, group consolidated of £141,000) for the year on sales of £2 8m (2010, group consolidated of £1 9m). Whilst prior years' profitability has been heavily diluted by internal investment, the directors believe that our very significant spend on R & D and internal development in those prior years is now proving its benefits in markedly increasing sales (+47%) and profit (+83%), and we remain committed to these levels of investment as the most robust method of securing the company's growth over future years. This is borne out further in 2012, with some remarkable sales successes gained via our investment strategy and hard work by all

#### **FUTURE DEVELOPMENTS**

As is common in our industry, our risks largely only lie around cash and recruitment capability (at high competency levels) to attain resources sufficient to be able expand totally at will, and to meet a potentially far higher level of demand than we have in current planning. Our general business model is very scalable, and we can readily meet all the demands of our more generic planned growth, which, while still significant, ultimately delivers a lower curve of growth than we could potentially deliver, unconstrained by these factors

## REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2011

Whilst the general world economy has evidence of double-dip in many territories, and with the EU notable for its current instability (in the financial sector of virtually every country, and the automotive manufacturing sector of all), the directors now firmly believe that this, in itself, will not significantly damage our intended International growth strategy

In 2012, several new business opportunities have presented themselves, and with an ever-increasing staff and facilities, we are ideally placed to incept the KWIKfleetware platform, quickly followed by the majority of our other products (systems and data) relatively soon thereafter in these markets

Our underlying confidence is multi-faceted. We are now in a strong position to operate leap-frog inceptions on all, even major, platforms, data feeds (even on genuinely bespoke feeds) which enables us, unlike most, to be able to deliver-to-live in acceptable timescales. This has since been proven very successfully in 2012, but could still prove challenging if genuinely very high or potentially excessive demand versus plan occurs.

The challenges the last few years have presented our target sectors since the global crisis of 2008 have resulted in a general lack of investment in systems and data across a significant proportion of the industry. It is likely that the majority of our UK and international KWIKfleetware future sales and KWIKvehicledata and bespoke system work will be driven by the need to "catch up". Some of these systems were already out of date before the crisis and in some cases are now so old they are rapidly becoming technically "unsupportable". As a board, we believe this has been reached sooner than most entities would have wished. In a significant number of cases these businesses are now suffering operational business-handling malaise, which for the first time we believe makes the purchase of a new mainframe operating system genuinely and actually cost-positive, and no longer solely a long-view strategic decision (which has traditionally driven most major purchase decisions).

This is particularly true now, primarily due to dramatically differing new vehicle technology coming to market worldwide, which both our systems and data are fully prepped to deal with, again, unlike most others

Provably high quality offerings across all platforms and data feeds are gaining recognition Europe wide, from the vehicle manufacturers and by the leasing industry. Both sectors are suffering the effects of aggressive sales strategies and ever increasing (and feasibly unsustainable) costs, with no genuinely new solutions, data products or services from the majority of our competitors for years

Our ability to deliver a ready-to-go, single source solution, complete with exceptional data, looking and feeling as they wish, is a thoroughly compelling consideration for many buyers of our various types of systems

Our provable reputation for successful deployments cannot be underestimated, as it is singly the most important purchase decision (often even over ultimate cost) to most buyers, and the (frequently unsolicited) referrals we gain from these inceptions bear fruit continually. Failed or significantly delayed deployments are exceptionally business-damaging and by definition hugely costly for the buyer, and these factors weigh incredibly heavily in the ultimate purchase decision.

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 January 2011 to the date of this report

Mr D H Keenan Mr M J Wallace

Other changes in directors holding office are as follows

Mr M W Heal - appointed 29 January 2011 Mr M N Jowsey - appointed 31 March 2011

 $Mr\ P\ N\ Cole$  ,  $Mr\ D\ K\ Potts$  and  $Mr\ J\ L$  Davies were appointed as directors after 31 December 2011 but prior to the date of this report

## REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2011

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted. Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

#### **AUDITORS**

The auditors, Stoten Gillam Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies

ON BEHALF OF THE BOARD

Jakenan

Mrs J C F Keenan - Secretary

18 September 2012

## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF KEERESOURCES LIMITED

We have audited the financial statements of Keeresources Limited for the year ended 31 December 2011 on pages seven to nineteen. The financial reporting framework that has been applied in their preparation is applicable law and. United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page four, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2011 and of its profit for the year then ended.
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Other matter

The financial statements of Keeresources Limited for the year ended 31 December 2010 were not audited

## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF KEERESOURCES LIMITED

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption in preparing the Report of the Directors

John Wright (Senior Statutory Auditor) for and on behalf of Stoten Gillam Limited

Chartered Accountants

& Registered Auditors

Alban House

99 High Street South

Dunstable Bedfordshire

LU6 3SF

19 September 2012

### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2011

	Notes	2011 £	2010 £
TURNOVER	2	2,813,156	752,631
Cost of sales		26,016	38,120
GROSS PROFIT		2,787,140	714,511
Administrative expenses		2,503,020	632,054
		284,120	82,457
Other operating income		-	225
OPERATING PROFIT	3	284,120	82,682
Income from shares in group undertak	angs	415,000	-
		699,120	82,682
Interest payable and similar charges	4	24,722	2,270
PROFIT ON ORDINARY ACTIVIBEFORE TAXATION	TIES	674,398	80,412
Tax on profit on ordinary activities	5	53,512	16,277
PROFIT FOR THE FINANCIAL Y	YEAR	620,886	64,135

#### CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current year or previous year

### TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year

The notes form part of these financial statements

### BALANCE SHEET 31 DECEMBER 2011

		201	1	2010	)
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	6		971,000		916,000
Tangible assets	7		1,282,282		129,423
Investments	8		1,100		1,100
			2,254,382		1,046,523
CURRENT ASSETS					
Debtors	9	671,365		332,216	
Cash at bank		132,084		110,213	
		803,449		442,429	
CREDITORS					
Amounts falling due within one year	10	1,205,694		847,660	
NET CURRENT LIABILITIES			(402,245)		(405,231)
TOTAL ASSETS LESS CURRENT LIABILITIES			1,852,137		641,292
CREDITORS					
Amounts falling due after more than one					
year	11		(643,365)		(65,244)
PROVISIONS FOR LIABILITIES	15		(33,748)		(21,910)
NET ASSETS			1,175,024		554,138
CAPITAL AND RESERVES					
Called up share capital	16		1,125		1 125
Share premium	17		49,875		49,875
Revaluation reserve	17		291,000		291,000
Profit and loss account	17		833,024		212,138
SHAREHOLDERS' FUNDS	21		1,175,024		554,138

The financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies

The financial statements were approved by the Board of Directors on 18 September 2012 and were signed on its behalf by

Mr D H Keenan - Director

The notes form part of these financial statements

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

#### ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention as modified by the revaluation of certain assets

#### Financial Reporting Standard Number 1

Exemption has been taken from preparing a cash flow statement on the grounds that the company qualifies as a small company

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax, except in respect of service contracts where turnover is recognised when the company obtains the right to consideration

#### **Development costs**

The company incurred costs relating to the development of enhanced valuation products. The development expenditure on this project have been capitalised at cost by the directors in accordance with the provisions of SSAP13.

#### Intellectual property

The Intellectual Property Rights for the FleetWare and CarCost products, comprising the source code, databases and related copyrights thereon were acquired by the company from KWIKsystems Ltd, and KWIKcarcost Ltd, which are wholly owned subsidiaries The return on the investments in intellectual property is therefore now reflected in the results of this company

It is the opinion of the directors that the already considerable strength of the intellectual property, now residing in the company, is being further increased annually as a result of continuing development and enhancement over the year

The total intellectual property has been capitalised at cost and therefore very conservatively re-valued to an open market value by the directors in accordance with the provisions in FRS10

In the opinion of the Directors the intellectual property has an infinite life as it is being continually developed On this basis no amortisation has been charged as any such charge would be immaterial

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter

Land and buildings

not provided

Plant and machinery etc

- 33% on cost

In the opinion of the Directors the land and buildings are expected to have a long useful economic life and the residual value is expected to be high, as the buildings are maintained to a high standard. No depreciation is charged as any such charge required would be immaterial

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

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## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2011

#### 1 ACCOUNTING POLICIES - continued

#### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate

#### 2 TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company

An analysis of turnover by geographical market for the year ended 31 December 2011 is given below

United Kingdom	94.78%
Europe	4.17%
Asia	1.04%
	100.00%

This analysis is not considered to be applicable to the year ended 31 December 2010

#### 3 OPERATING PROFIT

The operating profit is stated after charging

	2011	2010
	£	£
Other operating leases	52,498	-
Depreciation - owned assets	42,600	15,954
Depreciation - assets on hire purchase contracts	39,097	14,278
Auditors' remuneration	7,000	-
Pension costs	42,331	14,073
Hire of plant and machinery	69,487	19,541
Directors' remuneration and other benefits etc	385,509	249,542
The number of directors to whom retirement benefits were accruing was as follows		
Money purchase schemes	4	2
••	====	

4	INTEREST PAYABLE AND SIMILAR CHARGES		
	Interest neighbored similar showers includes the following		
	Interest payable and similar charges includes the following	2011	2010
		£	£
	Hire purchase	5,104	2,270
5	TAXATION		
	Analysis of the tax charge		
	The tax charge on the profit on ordinary activities for the year was as follows		
		2011	2010
	Commentation	£	£
	Current tax	41,674	3,829
	UK corporation tax	41,074	3,029
	Deferred tax	11,838	12 448
			<del></del>
	Tax on profit on ordinary activities	53,512	16,277
	Factors affecting the tax charge		
	The tax assessed for the year is lower than the standard rate of corporation ta	x in the UK The	difference is
	explained below		
		2011	2010
		£	£
	Profit on ordinary activities before tax	674,398	80,412
	•	<del></del>	
	Profit on ordinary activities		
	multiplied by the standard rate of corporation tax		
	m the UK of 20 250% (2010 - 21%)	136,566	16,887
	Effects of		
	Expenses not deductible for tax purposes	1,139	533
	Income not taxable for tax purposes	(84,045)	(47)
	Capital allowances in excess of depreciation	(11,986)	(13,544)
	Current tax charge	41,674	3,829

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2011

6	INTANGIBLE FIXED ASSETS		
			Other
			intangıble
			assets
			£
	COST OR VALUATION		
	At I January 2011		916,000
	Additions		55,000
	At 31 December 2011		971,000
	NET BOOK VALUE		
	At 31 December 2011		971,000
	At 31 December 2010		916,000
	Cost or valuation at 31 December 2011 is represented by		
			Other
			intangıble
			assets
			£
	Valuation in 2008		291,000
	Cost		680,000
			971,000
	If intellectual property had not been revalued they would have been included at the	c following histo	orical cost
		2011	2010
		£	£
	Cost	680,000	625,000
			====

The intellectual property was valued on an open market basis on 31 December 2011 by the directors

	Land and buildings £	Plant and machinery etc £	Totals £
COST			
At 1 January 2011	-	196,619	196,619
Additions	1,048,750	185,806	1,234,556
At 31 December 2011	1,048,750	382,425	1,431,175
DEPRECIATION			
At 1 January 2011	-	67,196	67,196
Charge for year	-	81,697	81,697
At 31 December 2011	<u> </u>	148,893	148,893
NET BOOK VALUE			
At 31 December 2011	1,048,750	233,532	1,282,282
4-21 D 1 2010	<del></del>		
At 31 December 2010  Fixed assets, included in the above, which are he	eld under hire purchase contracts	are as follows	129,423
	eld under hire purchase contracts	<u> </u>	Plant ai
Fixed assets, included in the above, which are he	eld under hire purchase contracts	<u> </u>	Plant ar machine etc
Fixed assets, included in the above, which are he  COST At 1 January 2011	eld under hire purchase contracts	<u> </u>	Plant ai machine etc £
Fixed assets, included in the above, which are he	eld under hire purchase contracts	<u> </u>	Plant an machine etc £
Fixed assets, included in the above, which are he  COST At 1 January 2011	eld under hire purchase contracts	<u> </u>	Plant an machine etc £
Fixed assets, included in the above, which are he  COST At 1 January 2011 and 31 December 2011	eld under hire purchase contracts	<u> </u>	Plant as machine etc £ 125,54
Fixed assets, included in the above, which are he  COST At 1 January 2011 and 31 December 2011  DEPRECIATION	eld under hire purchase contracts	<u> </u>	Plant an machine etc £ 125,54
COST At 1 January 2011 and 31 December 2011  DEPRECIATION At 1 January 2011	eld under hire purchase contracts	<u> </u>	Plant ar machine etc £  125,542
COST At 1 January 2011 and 31 December 2011  DEPRECIATION At 1 January 2011 Charge for year	eld under hire purchase contracts	<u> </u>	
COST At 1 January 2011 and 31 December 2011  DEPRECIATION At 1 January 2011 Charge for year  At 31 December 2011	eld under hire purchase contracts	<u> </u>	Plant ar machine etc £  125,542  26,741 39,097

8	FIXED ASSET INVESTMENTS			Shares in group undertakings
	COST			
	At 1 January 2011			
	and 31 December 2011			1,100
	NET BOOK VALUE			
	At 31 December 2011			1,100
	7 K 3 K 2 C C C C C C C C C C C C C C C C C C			<del></del>
	At 31 December 2010			<u>1,100</u>
	The company's investments at the balance	sheet date in the share capital of comp	panies include the	following
	KwikSystems Limited Nature of business Expertise and systems	s to the automotive industry		
	Nature of business. Expertise and system.	%		
	Class of shares	holding		
	Ordinary £1	100 00		
			2011	2010
			£	£
	Aggregate capital and reserves		4,950	420,700
	(Loss)/profit for the year		(750)	3,015
	A dividend of £415,000 (2010 £nil) was	paid to Keeresources Limited during t	he year	
	KwikCarCost Limited			
	Nature of business Expertise and system			
		%		
	Class of shares	holding		
	Ordinary £1	100 00	2011	2010
			£	£
	Aggregate capital and reserves		(5,660)	(5,360)
	(Loss)/profit for the year		(300)	54,312
	(Loss)/profit for the year		===	
9	DEBTORS AMOUNTS FALLING D	HE WITHIN ONE VEAR		
7	DEDIONS AMOUNTSTALLINGD	OB WITHIN ONE IDAM	2011	2010
			£	£
	Trade debtors		477,136	226,496
	Other debtors		194,229	105,720
			(71.265	222 216
			671,365	332,216

10	CREDITORS AMOUNTS FALLING DUE WITHIN ONE YEAR	2011	2010
		2011 £	2010 £
	D1-1	61,295	Į.
	Bank loans and overdrafts (see note 12) Hire purchase contracts (see note 13)	27,780	34,47 <i>1</i>
	Trade creditors	39,055	26,913
	Tax	41,674	3,829
	Social security and other taxes	63,412	18,894
	VAT	111,936	23,690
	Other creditors	4,087	4,279
	Intercompany loan account	-	547,715
	Directors' current accounts	63,712	64,811
	Deferred income	739,600	103,870
	Accruals	53,143	19,188
		1,205,694	847,660
			Account of the contract of the
11	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE		
	YEAR	2011	2010
		2011 £	2010 £
	Bank loans (see note 12)	612,351	<b>.</b>
	Hire purchase contracts (see note 13)	31,014	65,244
	The parenase contracts (see note 13)		
		643,365	65,244 ———
12	LOANS		
	An analysis of the maturity of loans is given below		
		2011	2010
		2011 £	2010
	A constant of the state of the	ı	£
	Amounts falling due within one year or on demand Bank loans	61,295	_
	Dank Italis	====	
	Amounts falling due between one and two years		
	Bank loans - 1-2 years	61,295	-
		<del></del>	
	Amounts falling due between two and five years		
	Bank loans - 2-5 years	183,886	<del></del>
	Amounts falling due in more than five years		
	Repayable by instalments		
	Bank loans more 5 yr by instal	367,170	

OBLIGATIONS UNDER HIRE PURC	CHASE CONTRACTS	AND LEASES		
			Hir purch	
			contr	
			2011	2010
			£	£
Net obligations repayable				
Within one year			27,780	34,471
Between one and five years			31,014	65,244
			58,794	99,715
The following operating lease payments a	are committed to be paid	l within one year		
	Land		Oth	er
	buıld	ings	opera leas	
	2011	2010	2011	2010
	£	£	£	£
Expiring				
Within one year	19,500	24,153	6,663	7,231
Between one and five years			44,635	20,954
	19,500	24,153	51,298	28,185
SECURED DEBTS				
The following secured debts are included	within creditors			
			2011	2010
			£	£
Bank loans			673,646	
Hire purchase contracts			58,794	99,715
			732,440	99,715
The bank loan is a mortgage which is se Road, High Wycombe, Buckinghamshire		old property Au	tomotive House,	65-69 Lone
PROVISIONS FOR LIABILITIES				
			2011	2010
			£	£
Deferred tax			33,748	21 910

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2011

#### 15 PROVISIONS FOR LIABILITIES - continued

	Deterreu
	tax
	£
Balance at 1 January 2011	21,910
Charge to profit and loss account during year	11,838
Balance at 31 December 2011	33,748

The deferred tax liability arises from accelerated capital allowances

#### 16 CALLED UP SHARE CAPITAL

Allotted, 188	ued and fully paid			
Number	Class	Nominal	2011	2010
		value	£	£
1,000	Ordinary A	£1	1,000	1,000
125	Ordinary B	£1	125	125
			1,125	1,125

Each 'A' share is entitled to one vote in any circumstance. Each 'A' share is entitled pari passu to dividend payments or any other distribution. Each 'A' share is entitled pari passu to participate in a distribution arising from a winding up of the company

The 'B' ordinary shares have no voting rights and no right to attend at, or vote, at general meetings but on liquidation or other winding up of the company, the holders of 'B' ordinary shares have the right to be paid £400 per 'B' share in priority to any payment being made on the 'A' shares On sale of the company the holders of 'B' shares have the right to an equal value per 'B' share to the sale value per 'A' share

#### 17 RESERVES

	Profit and loss account £	Share premium £	Revaluation reserve	Totals £
At 1 January 2011 Profit for the year	212,138 620,886	49,875	291,000	553,013 620,886
At 31 December 2011	833,024	49,875	291,000	1,173,899

#### 18 TRANSACTIONS WITH DIRECTORS

During the year the directors operated loan accounts with the company. At the year end two of the directors had balances due to the company and the amounts owed were £1,530 and £634

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2011

#### 19 RELATED PARTY DISCLOSURES

#### Mr D H Keenan

Is a director and shareholder of the company

The director maintained a current account with the company to record amounts due to and from the company

	2011	2010
	£	£
Amount due to related party at the balance sheet date	63,630	61,661
	<del></del>	

#### Kwikcarcost Limited

Subsidiary company

During the year, Keeresources Limited operated loan accounts with it subsidiary companies

	2011	2010
	£	£
Amount due to related party at the balance sheet date	1,485	72,431

#### Kwiksystems Limited

Subsidiary company

During the year, Keeresources Limited operated loan accounts with it subsidiary companies

	2011	2010
	£	£
Amount due from/(to) related party at the balance sheet date	4,404	(475,284)

#### KwikDataAuto Systems LLC

USA company in which D Keenan & M Wallace are director & shareholder

During the year, Keeresources Limited operated a loan account with KwikDataAuto Systems LLC

	2011	2010
	£	£
Amount due from related party at the balance sheet date	39,988	39,988
		=

#### 20 ULTIMATE CONTROLLING PARTY

The ultimate controlling party is Mr D H Keenan

	2011	2010
	£	£
Profit for the financial year	620,886	64,135
New share capital subscribed	<del>_</del>	50,900
Net addition to shareholders' funds	620,886	115,035
Opening shareholders' funds	554,138	439,103
Closing shareholders' funds	1,175,024	554,138