

**Daon (UK) Limited**

**Directors' Report and Financial Statements**

**Financial Year Ended 31 December 2017**

**Registered Number: 04435065**



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**DIRECTORS AND OTHER INFORMATION**

**Board of Directors**

Clive Bourke  
Martin Patefield-Smith

**Solicitors**

William Fry  
Fitzwilliam House  
Wilton Place  
Dublin 2

**Secretary and Registered Office**

Jordan Company Secretaries Limited  
Suite 1, 3rd Floor  
11 - 12 St James's Square  
London  
SW1Y 4LB

**Bankers**

Bank of Ireland  
2 College Green  
Dublin 2

**Registered Number:** 04435065

**Auditors**

PricewaterhouseCoopers  
Chartered Accountants and Statutory Auditors  
One Spencer Dock  
North Wall Quay  
Dublin 1

## **DIRECTORS' REPORT**

The directors present their report together with the audited financial statements for the financial year ended 31 December 2017.

### **Statement of directors' responsibilities**

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year giving a true and fair view of the company's assets, liabilities and financial position at the end of the financial year and the profit or loss of the company for the financial year. Under that law the directors have prepared the financial statements in accordance with Generally Accepted Accounting Practice UK (accounting standards comprising Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and applicable law).

Under company law, the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the company's assets, liabilities and financial position as at the end of the financial year and the profit or loss of the company for the financial year.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether the financial statements have been prepared in accordance with applicable accounting standards and identify the standards in question, subject to any material departures from those standards being disclosed and explained in the notes to the financial statements;
- notify the company's shareholders in writing about the use of disclosure exemptions, if any, of FRS 102; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006.

The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **Principal activities and future developments**

The principal activities of the company is to develop and sell biometric software and services to governments, system integrators and commercial entities to enable them to manage the identities of their citizens, customers and employees.

The directors do not anticipate any significant changes in the company activities in the forthcoming years.

### **Accounting records**

The measures taken by the directors to secure compliance with the Company's obligation to keep adequate accounting records are the use of appropriate systems and procedures and employment of competent persons. The accounting records are kept at IFSC House, Custom House Quay, Dublin 1, Ireland.

### **Dividends**

The directors do not recommend the payment of a dividend (2016: £nil).

### **Events since the end of the financial year**

No subsequent events affecting the company have occurred since the balance sheet date.

### **Research and development**

The company did not engage in any research and development expenditure during the financial year ended 31 December 2017 (2016: £nil).

## **DIRECTORS' REPORT - continued**

### **Political donations**

There were no political or charitable donations during the year.

### **Business review**

Turnover for the financial year ended 31 December 2017 increased to £816,178 compared to £367,212 for the prior year. The profit for the financial year ended 31 December 2017 was £14,410 compared to £9,207 in the prior year. The company had net assets of £247,057 at 31 December 2017 (2016: £232,647).

During the year, the company continued to expand upon its position in the global market place in conjunction with strengthening its product suite. The directors have reviewed the development and performance of the company for the financial year. Work continued on both strategically important and full scale production programs already won. Sales effort was focused on both new and existing territories as work continued to expand the pipeline. Revenue growth is still a key area of focus for the company. The directors continue to be confident that the company has strategically positioned itself well and is responsive to the market.

In December 2017, a new company was setup within the Daon Group - Daon Technology, a company incorporated in the Isle of Man. The purpose of this new company is to market, sell and develop biometric identity assurance software with a focus on the US, UK and Australian markets. It was therefore proposed that Daon Technology would buy the entire shareholding in Daon (UK) Ltd. Daon Technology is now the immediate holding company of Daon (UK) Ltd. Daon Unlimited Company is no longer the immediate holding company of Daon (UK) Ltd.

### **Principal risks and uncertainties facing the company**

The company operates in markets that are still relatively new and also very competitive. The directors continue to be of the opinion that government agencies and commercial enterprises will continue to drive demand for the company's products and services. The directors anticipate that these factors will increase overall demand. However, the timing of the shift in demand cannot be predicted with absolute certainty. The company is actively looking to move into non-federal markets to mitigate risk and grow revenue.

### **Financial risk management**

The company is exposed to a variety of financial risks that include price risk, credit risk, liquidity risk and cash flow risk. The directors have programmes and controls in place to manage the financial risk exposures of the company.

#### *Foreign exchange risk*

The company does not have any material exposure to foreign exchange risk. The substantial part of its business is conducted in Pounds Sterling.

#### *Credit risk*

The company has a significant level of trade debtors at year end. Procedures are in place to monitor the risk from existing debt.

#### *Liquidity risk*

The company has significant bank balances. It has no exposure to debt finance and has sufficient available funds to meet the day to day operations of the company.

#### *Price risk*

The company is not exposed to any specific price risks. The directors review the appropriateness of their pricing policy and pricing arrangements with external parties on an ongoing basis in order to manage any price risk exposure.

#### *Cash flow risk*

The company does not have any material exposure to cash flow risk and is able to rely on cash flow from its ultimate parent company, Daon Holdings Limited as and when required.

**DIRECTORS' REPORT - continued**

**Directors' and secretary's interests**

The beneficial interests, including the interest of spouses and minor children, of the directors and secretary in office at 31 December 2017 in the share capital of the company's ultimate parent undertaking Daon Holdings Limited at 31 December 2017 and 31 December 2016 were:

Directors and secretary		2017	2016
Clive Bourke	(C ordinary shares)	7,500	6,500
	(options over C ordinary shares)	<u>3,000</u>	<u>3,000</u>
Martin Patefield-Smith	(B Ordinary shares)	1,000	1,000
	(options over C ordinary shares)	<u>2,500</u>	<u>2,500</u>

The directors and secretary and their families had no other interest in the shares of the company or any other group companies at 31 December 2017.

**Disclosure of information to auditors**

In the case of each of the persons who are directors at the time when the report is approved, the following applies:

- as far as the director is aware, there is no relevant audit information of which the company's auditor is unaware; and
- the director has taken all the steps that he/she ought to have taken as a director in order to make him/herself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

**Statutory auditors**

The auditors, PricewaterhouseCoopers, have indicated their willingness to continue in office, and a resolution that they be re-appointed will be proposed at the Annual General Meeting.

**On behalf of the board**

Clive Bourke *Clive Bourke*

Date: *27 SEPT 2018*



# ***Independent auditors' report to the members of Daon (UK) Limited***

## **Report on the audit of the financial statements**

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### **Opinion**

In our opinion, Daon (UK) Limited's financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Directors' Report and Financial Statements (the "Annual Report"), which comprise: the balance sheet as at 31 December 2017; the profit and loss account, the statement of comprehensive income, the statement of changes in equity for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

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### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Independence**

We remained independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard; and we have fulfilled our other ethical responsibilities in accordance with these requirements.

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### **Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which ISAs (UK) require us to report to you when:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the company's ability to continue as a going concern.

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### **Reporting on other information**

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion on, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.



With respect to the Directors' Report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on the responsibilities described above and our work undertaken in the course of the audit, ISAs (UK) require us also to report certain opinions and matters as described below.

#### *Directors' Report*

In our opinion, based on the work undertaken in the course of the audit, the information given in the Directors' Report for the year ended 31 December 2017 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we did not identify any material misstatements in the Directors' Report.

### **Responsibilities for the financial statements and the audit**

#### *Responsibilities of the directors for the financial statements*

As explained more fully in the Statement of Directors' Responsibilities set out on page 3, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### *Auditors' responsibilities for the audit of the financial statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditors' report.

#### *Use of this report*

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

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## **Other required reporting**

### **Companies Act 2006 exception reporting**

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of directors' remuneration specified by law are not made; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

*Claire Doyle*

Claire Doyle  
for and on behalf of PricewaterhouseCoopers  
Chartered Accountants and Statutory Auditors  
Dublin  
27 September 2018



**PROFIT AND LOSS ACCOUNT**  
**Financial Year Ended 31 December 2017**

	Notes	2017 £	2016 £
Turnover	5	816,178	367,212
Cost of sales		<u>(521,996)</u>	<u>(199,494)</u>
<b>Gross profit</b>		294,182	167,718
Operating expenses	6	<u>(276,237)</u>	<u>(156,205)</u>
<b>Operating profit</b>		17,945	11,513
Interest receivable and similar income		<u>-</u>	<u>-</u>
<b>Profit before taxation</b>		17,945	11,513
Tax on profit	9	<u>(3,535)</u>	<u>(2,306)</u>
<b>Profit for the financial year</b>		<u>14,410</u>	<u>9,207</u>

**STATEMENT OF COMPREHENSIVE INCOME**  
**Financial Year Ended 31 December 2017**

	2017 £	2016 £
Profit for the financial year	<u>14,410</u>	<u>9,207</u>
<b>Total comprehensive income for the financial year</b>	<u>14,410</u>	<u>9,207</u>

**BALANCE SHEET**  
As at 31 December 2017

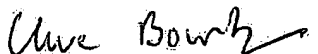
	Notes	2017 £	2016 £
<b>Current assets</b>			
Debtors	10	781,457	236,786
Cash at bank and in hand		136,558	192,784
		<u>918,015</u>	<u>429,570</u>
<b>Creditors - amounts falling due within one year</b>	11	<u>(670,958)</u>	<u>(196,923)</u>
<b>Net current assets</b>		<u>247,057</u>	<u>232,647</u>
<b>Total assets less current liabilities</b>		<u>247,057</u>	<u>232,647</u>
<b>Capital and reserves</b>			
Called up share capital - presented as equity	14	2	2
Profit and loss account		<u>247,055</u>	<u>232,645</u>
<b>Equity shareholders' funds</b>		<u>247,057</u>	<u>232,647</u>

The notes on pages 11 to 23 are an integral part of the financial statements.

The financial statements on pages 8 to 23 were authorised for issue by the board on 27 SEPT 2018 and were signed on its behalf.

On behalf of the board

Clive Bourke



Director  
Daon (UK) Limited

**STATEMENT OF CHANGES IN EQUITY**  
**Financial Year Ended 31 December 2017**

	Called-up share capital presented as equity £	Profit and loss account £	Total £
<b>Balance at 1 January 2016</b>	<u>2</u>	<u>223,438</u>	<u>223,440</u>
Profit for the financial year	-	9,207	9,207
Other comprehensive income for the financial year	-	-	-
<b>Total comprehensive income for the financial year</b>	<u>-</u>	<u>9,207</u>	<u>9,207</u>
<b>Balance at 31 December 2016</b>	<u>2</u>	<u>232,645</u>	<u>232,647</u>
<b>Balance at 1 January 2017</b>	<u>2</u>	<u>232,645</u>	<u>232,647</u>
Profit for the financial year	-	14,410	14,410
Other comprehensive income for the financial year	-	-	-
<b>Total comprehensive income for the financial year</b>	<u>-</u>	<u>14,410</u>	<u>14,410</u>
<b>Balance at 31 December 2017</b>	<u>2</u>	<u>247,055</u>	<u>247,057</u>

## NOTES TO THE FINANCIAL STATEMENTS

### 1 General information

The principal activities of the company is to develop and sell biometric software and services to governments, system integrators and commercial entities to enable them to manage the identities of their citizens, customers and employees.

The company is a public company limited by shares and is incorporated in the United Kingdom and registered in England. The address of the registered office is Jordan Company Secretaries Ltd, Suite 1, 3rd Floor, 11-12 St James' Square, London SW1Y 4LB.

The immediate holding company and 100% shareholder of Daon (UK) Ltd. is Daon Technology, a company registered in the Isle of Man at the offices of 12-14 Finch Road, Douglas, IM1 2PT, Isle of Man.

The ultimate holding company and 100% controlling party of Daon (UK) Limited is Daon Holdings Limited, a company registered in the Cayman Islands at the offices of The R&H Trust Co. Ltd., Windward 1, Regatta Office Park, Grand Cayman, West Bay Road, Grand Cayman, KY-1103, Cayman Islands.

Consolidated financial statements are prepared by the ultimate holding company, Daon Holdings Ltd (of which Daon (UK) Limited is included) and is both the smallest and largest group for which group financial statements are drawn up and of which Daon (UK) Limited is a member. Copies of these group accounts are held at the registered office address of Daon Holdings Limited.

### 2 Statement of compliance

The entity financial statements have been prepared on a going concern basis and in accordance with UK GAAP (accounting standards issued by the Financial Reporting Council of the UK and promulgated by the Institute of Chartered Accountants in the UK and the Companies Act 2006). The entity financial statements comply with Financial Reporting Standard 102, The Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

### 3 Summary of significant accounting policies

The significant accounting policies used in the preparation of the entity financial statements are set out below. These policies have been consistently applied to all financial years presented, unless otherwise stated.

#### (a) Basis of preparation

The entity financial statements have been prepared under the historical cost convention, as modified by the measurement of certain financial assets and liabilities at fair value through profit or loss.

The preparation of financial statements in conformity with FRS 102 requires the use of certain key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the financial year. It also requires the directors to exercise its judgement in the process of applying the company's accounting policies. The areas involving a higher degree of judgement or areas where assumptions and estimates have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are disclosed in note 4.

#### (b) Going concern

The company has equity shareholders' funds at 31 December 2017 of £247,057 (2016: £232,647) and made a profit after tax of £14,410 (2016: £9,207).

It is on this basis that the directors continue to believe that the going concern basis is appropriate for the company. Accordingly, the financial statements have been prepared on a going concern basis.

**NOTES TO THE FINANCIAL STATEMENTS - continued**

**3 Summary of significant accounting policies – continued**

**(c) Disclosure exemptions for qualifying entities under FRS 102**

FRS 102 allows a qualifying entity certain disclosure exemptions. The company is a qualifying entity and has taken advantage of the following available disclosure exemption for qualifying entities:

- (i) Exemption from the requirements of Section 7 of FRS 102 and FRS 102 paragraph 3.17(d) to present a statement of cash flows;
- (ii) Exemption from the requirements of Section 33 of FRS 102 to disclose related party transactions; and
- (iii) Exemptions from the requirements of Section 33.7 of FRS 102 to disclose key management compensation.

**(d) Foreign currency**

*(i) Functional and presentation currency*

The company's functional and presentation currency is Pounds Sterling, denominated by the symbol "£".

*(ii) Transactions and balances*

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At the end of each financial year foreign currency monetary items are translated to Pounds Sterling using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at exchange rates at the end of the financial year of monetary assets and liabilities denominated in foreign currencies are recognised in the profit and loss account.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented in the profit and loss account within 'interest receivable and similar income' or 'interest payable and similar charges' as appropriate. All other foreign exchange gains and losses are presented in the profit and loss account within 'other operating expenses'.

**(e) Revenue recognition**

The group and company generates revenue from software licence fees, professional services, support and maintenance and user fees.

When an arrangement to deliver software does not require significant production, modification or customisation, the group and company recognise revenue once a sales contract is in force, the product has been delivered, the license fee is fixed and determinable, and collection is probable.

When software license contracts contain support and maintenance as part of a multiple element arrangement, revenue is recognised based upon the vendor-specific objective evidence of the fair value of each element. Vendor specific objective evidence for each element of an arrangement is based upon the normal pricing and discounting practices for each element when sold separately.

Licence fees revenue is recognised rateably over the period of the term for a term licence and over a period of one year for a perpetual licence.

Support and maintenance revenue is recognised rateably over the term of the support service contract.

## NOTES TO THE FINANCIAL STATEMENTS - continued

### 3 Summary of significant accounting policies - continued

#### (e) Revenue recognition - continued

Revenue from professional services, including implementation and training is recognised as the services are performed. Revenue from other professional services requiring significant modification or customisation of software is recognised under the percentage-of-completion method.

User fees revenue is recognised rateably over the period of the subscription.

#### (f) Employee benefits

The company provides a range of benefits to employees, including short term employee benefits such as paid holiday arrangements and post-employment benefits (in the form of defined contribution pension plans).

##### (i) Short term employee benefits

Short term employee benefits, including wages and salaries, paid holiday arrangements and other similar non-monetary benefits, are recognised as an expense in the financial year in which employees render the related service.

##### (ii) Post-employment benefits

The company operates a defined contribution plan for certain employees. A defined contribution plan is a pension plan under which the company pays fixed contributions into a separate entity and has no legal or constructive obligation to pay further contributions or to make direct benefit payments to employees if the fund does not hold sufficient assets to pay all employee benefits relating to employee service in the current and prior periods. The assets of the plan are held separately from the company in independently administered funds. The contributions to the defined contribution plan are recognised as an expense when they are due. Amounts not paid are included in accruals in the balance sheet.

##### (iii) Share-based payments

The group operates an Employee Share Option Plan (ESOP) in the ultimate parent company Daon Holdings Limited.

The expense charge to cover the options vested in that accounting period was included in the profit and loss account. This charge is proportioned amongst the eligible operating subsidiaries based on a reasonable estimate of where the group's senior management team have spent most of their time working for the year.

#### (g) Income tax

Income tax expense for the financial year comprises current and deferred tax recognised in the financial year. Income tax expense is presented in the same component of total comprehensive income (profit and loss account or other comprehensive income) or equity as the transaction or other event that resulted in the income tax expense.

Current or deferred tax assets and liabilities are not discounted.

##### (i) Current tax

Current tax is the amount of income tax payable in respect of the taxable profit for the financial year or past financial years. Current tax is measured at the amount of current tax that is expected to be paid using tax rates and laws that have been enacted or substantively enacted by the end of the financial year.

The directors periodically evaluate positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. A current tax liability is recognised where appropriate and measured on the basis of amounts expected to be paid to the tax authorities.

## NOTES TO THE FINANCIAL STATEMENTS - continued

### 3 Summary of significant accounting policies – continued

#### (g) Income tax – continued

##### (ii) *Deferred tax*

Deferred tax is recognised in respect of timing differences, which are differences between taxable profits and total comprehensive income as stated in the financial statements. These timing differences arise from the inclusion of income and expenses in tax assessments in financial years different from those in which they are recognised in financial statements

Deferred tax is recognised on all timing differences at the end of each financial year with certain exceptions. Unrelieved tax losses and other deferred tax assets are recognised only when it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the end of each financial year end and that are expected to apply to the reversal of the timing difference.

#### (h) Tangible fixed assets

Tangible fixed assets are carried at cost (or deemed cost) less accumulated depreciation and accumulated impairment losses. Cost includes the original purchase price, costs directly attributable to bringing the asset to the location and condition necessary for its intended use, applicable dismantling, removal and restoration costs and borrowing costs capitalised.

##### (i) *Computer equipment*

Computer equipment is carried at cost less accumulated depreciation and accumulated impairment losses.

##### (ii) *Fixtures and fittings*

Fixtures and fittings are carried at cost less accumulated depreciation and accumulated impairment losses.

##### (iii) *Office equipment*

Office equipment is carried at cost less accumulated depreciation and accumulated impairment losses.

##### (iv) *Depreciation and residual values*

Depreciation is provided for on a straight-line basis, to write off the cost of the assets over their estimated useful lives as follows:

Computer equipment:	3 years
Fixtures and fittings:	10 years
Office equipment:	5 years

The assets' residual values and useful lives are reviewed, and adjusted, if appropriate, at the end of each financial year. The effect of any change in either residual values or useful lives is accounted for prospectively.

##### (v) *Subsequent additions and major components*

Subsequent costs, including major inspections, are included in an asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that economic benefits associated with the item will flow to the company and the cost can be measured reliably.

The carrying amount of any replaced component is derecognised. Major components are treated as separate assets where they have significantly different patterns of consumption of economic benefits and are depreciated separately over their useful lives.

Repairs, maintenance and minor inspection costs are expensed as incurred.

## NOTES TO THE FINANCIAL STATEMENTS - continued

### 3 Summary of significant accounting policies – continued

#### (h) Tangible fixed assets – continued

##### (vi) Derecognition

Tangible fixed assets are derecognised on disposal or when no future economic benefits are expected. On disposal, the difference between the net disposal proceeds and the carrying amount is recognised in profit or loss.

#### (i) Leased assets

##### (i) Finance leases

Finance leases transfer substantially all the risks and rewards incidental to ownership to the lessor.

At the commencement of the finance lease term the company recognises its right of use and obligation under a finance lease as an asset and a liability at the amount equal to the fair value of the leased asset, or if lower, at the present value of the minimum lease payments calculated using the interest rate implicit in the lease. Where the implicit rate cannot be determined the company's incremental borrowing rate is used. Incremental and directly attributable costs incurred in negotiating and arranging a finance lease are included in the cost of the asset.

##### (ii) Operating leases

Operating leases do not transfer substantially all the risks and rewards of ownership to the lessor. Payments under operating leases are recognised in the profit and loss account on a straight-line basis over the term of the lease.

#### (j) Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less. Bank overdrafts are shown within borrowings in current liabilities. Cash and cash equivalents are initially measured at transaction price and subsequently measured at amortised cost.

#### (k) Provisions and contingencies

##### Provisions

Provisions are liabilities of uncertain timing or amount.

Provisions are recognised when the company has a present legal or constructive obligation as a result of past events, it is probable that a transfer of economic benefits will be required to settle the obligation and the amount of the obligation can be estimated reliably.

Provisions are measured at the present value of the best estimate of the amount required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. Provisions are reviewed at the end of each financial year and adjusted to reflect the current best estimate of the amount required to settle the obligation. The unwinding of the discount is recognised as a finance cost in profit or loss, presented as part of 'interest payable and similar charges' in the financial year in which it arises.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole.

In particular:

- (i) Restructuring provisions are recognised when the company has a legal or constructive obligation at the end of the financial year to carry out the restructuring. The company has a constructive obligation to carry out a restructuring when there is a detailed, formal plan for the restructuring and the company has raised a valid expectation in those affected by either starting to implement the plan or announcing its main features to those affected; and
- (ii) Provision is not made for future operating losses.



## NOTES TO THE FINANCIAL STATEMENTS - continued

### 3 Summary of significant accounting policies – continued

#### (l) Financial instruments

The company has chosen to apply the provisions of Sections 11 and 12 of FRS 102 to account for all of its financial instruments.

##### (i) Financial assets

Basic financial assets, including trade and other debtors, cash and cash equivalents, short-term deposits and investments in corporate bonds, are initially recognised at transaction price (including transaction costs), unless the arrangement constitutes a financing transaction. Where the arrangement constitutes a financing transaction the resulting financial asset is initially measured at the present value of the future receipts discounted at a market rate of interest for a similar debt instrument.

Trade and other debtors, cash and cash equivalents, investments in corporate bonds and financial assets from arrangements which constitute financing transactions are subsequently measured at amortised cost using the effective interest method.

At the end of each financial year financial assets measured at amortised cost are assessed for objective evidence of impairment. If there is objective evidence that a financial asset measured at amortised cost is impaired an impairment loss is recognised in profit or loss. The impairment loss is the difference between the financial asset's carrying amount and the present value of the financial asset's estimated cash inflows discounted at the asset's original effective interest rate.

If, in a subsequent financial year, the amount of an impairment loss decreases and the decrease can be objectively related to an event occurring after the impairment was recognised the previously recognised impairment loss is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been had the impairment loss not previously been recognised. The impairment reversal is recognised in profit or loss.

Financial assets are derecognised when (a) the contractual rights to the cash flows from the asset expire or are settled, or (b) substantially all the risks and rewards of ownership of the financial asset are transferred to another party or (c) control of the financial asset has been transferred to another party who has the practical ability to unilaterally sell the financial asset to an unrelated third party without imposing additional restrictions.

##### (ii) Financial liabilities

Similarly, the company has a number of basic financial liabilities, including trade and other creditors, bank loans and overdrafts, and loans from fellow group companies, which are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, whereby the financial liability is measured at the present value of the future payments discounted at a market rate of interest of a similar debt instrument.

Trade and other creditors, bank loans and overdrafts, loans from fellow group companies and financial liabilities from arrangements which constitute financing transactions are subsequently carried at amortised cost, using the effective interest method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade creditors are classified as due within one year if payment is due within one year or less. If not, they are presented as falling due after more than one year. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

Financial liabilities are derecognised when the liability is extinguished, that is when the contractual obligation is discharged, cancelled or expires.

## NOTES TO THE FINANCIAL STATEMENTS - continued

## 3 Summary of significant accounting policies – continued

## (m) Share capital presented as equity

Equity shares issued are recognised at the proceeds received and presented as share capital and share premium. Incremental costs directly attributable to the issue of new equity shares or options are shown in equity as a deduction, net of tax, from the proceeds.

## 4 Critical accounting judgements and estimation uncertainty

Estimates and judgements made in the process of preparing the entity financial statements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

## Critical accounting estimates and assumptions

The directors make estimates and assumptions concerning the future in the process of preparing the entity financial statements. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

*Impairment of debtors*

The directors make an assessment at the end of each financial year of whether there is objective evidence that a trade or other debtor is impaired. When assessing impairment of trade and other debtors, the directors consider factors including the current credit rating of the debtor, the age profile of outstanding invoices, recent correspondence and trading activity, and historical experience of cash collections from the debtor. See note 10 for the net carrying amount of the debtors.

## 5 Turnover

2017	2016
£	£

*Analysis of turnover by geographical market:*

UK	546,270	216,886
Rest of world	269,908	150,326
	<u>816,178</u>	<u>367,212</u>

*Analysis of turnover by category:*

Sale of goods	150,790	13,418
Rendering of services	665,388	353,794
Total	<u>816,178</u>	<u>367,212</u>

## NOTES TO THE FINANCIAL STATEMENTS - continued

<b>6 Operating expenses</b>	<b>2017</b>	<b>2016</b>
	<b>£</b>	<b>£</b>

The following operating expenses have been recognised:

Depreciation	-	-
Foreign exchange losses/(gains)	<u>2,215</u>	<u>(3,109)</u>

**Auditors' remuneration**

Remuneration (including expenses) for the statutory audit and other services are borne by another group company, Daon Unlimited Company.

<b>7 Employees and directors</b>	<b>2017</b>	<b>2016</b>
	<b>Number</b>	<b>Number</b>

**(i) Employees:**

The average number of persons employed by the company during the financial year was as follows:

<u>2</u>	<u>1</u>
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Staff costs comprise:

Wages and salaries	296,213	154,830
Social welfare costs	21,861	9,231
Other pension costs	7,319	4,750
	<u>325,393</u>	<u>168,811</u>

<b>2017</b>	<b>2016</b>
<b>£</b>	<b>£</b>

**(ii) Directors:**

Emoluments	<u>98,795</u>	<u>94,996</u>
Benefits under long-term incentive schemes	<u>4,940</u>	<u>4,750</u>
Contributions to defined contributions schemes	<u>4,940</u>	<u>4,750</u>

Retirement benefits are accruing to 1 director (2016: 1 director) under a defined contribution scheme.

## NOTES TO THE FINANCIAL STATEMENTS - continued

## 8 Share based payments

The Group operates an Employee Share Option Plan (ESOP) in the ultimate parent company Daon Holdings Limited. Specific classes of Ordinary Shares were created for the ESOP. The shares issued under the plan are "C" ordinary shares. These do not have voting rights or the right to attend shareholders meetings but will convert to the normal Ordinary Shares in the event of a liquidity event. The operation of the ESOP is at the discretion of the Board of Directors. The fair value of the options granted at 31 December 2017 is US\$1.07 (2016: US\$0.81). At the Board's discretion, all permanent employees of the group are entitled to participate in the scheme - this includes the employees of Daon and its subsidiaries. Exercise of an option is subject to a vesting period.

For the current year, there was an expense of £3,248 (2016: £2,040). During the prior year, the equity contribution from ultimate parent reserve balance was combined with the profit and loss account reserve balance. For the whole of the ESOP, the fair value per option granted and the assumptions used in the calculation are as follows:

	2017	2016
Exercise price	\$2.76	\$2.76
Total shares granted to date	806,175	806,175
Forfeitures to date	(161,916)	(156,416)
Option exercises	(368,283)	(357,342)
Expired unexercised options	(36,913)	(25,288)
Net option grants to date (i.e. shares under option)	239,063	267,129
Vesting period for remaining options	<u>4 years</u>	<u>4 years</u>

A reconciliation of the options movement for the group over the year is as follows:

Outstanding at beginning of year	267,129	284,944
Granted	-	-
Forfeited	(5,500)	(6,050)
Exercised	(10,941)	(3,102)
Expired unexercised options	(11,625)	(8,663)
Outstanding at end of year	239,063	267,129
Exercisable at the end of the year	<u>150,011</u>	<u>119,722</u>

The total share based payment expense relating to Daon (UK) Limited was £3,248 (2016: £2,040).

The fair value of the share options granted during the year was determined using the following additional principles and information:

- Black-Scholes Option Pricing Model
- Expected Volatility factor was calculated using the historical volatility of the Dow Jones U.S. Software Index for the four-year period
- Risk-free interest rate based on the average of the 3-year and the 5-year U.S. Treasury Note
- 7 Years to Expiration
- 0% Dividend Yield

## NOTES TO THE FINANCIAL STATEMENTS - continued

9 Income tax	2017 £	2016 £
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**(a) Tax expense included in profit or loss**

## Current tax:

Corporation tax on profit for the financial year	3,535	2,306
Adjustments in respect of prior financial years	-	-
Current tax expense for the financial year	<u>3,535</u>	<u>2,306</u>

## Deferred tax:

Origination and reversal of timing differences	-	-
Deferred tax expense for the financial year	<u>-</u>	<u>-</u>

<b>Tax on profit</b>	<u><b>3,535</b></u>	<u><b>2,306</b></u>
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**(b) Reconciliation of tax expense**

Tax assessed for the financial year is lower (2016: lower) than the standard rate of corporation tax in the UK for the financial year ended 31 December 2017 of 19% (2016: 20%). The differences are explained below:

	2017 £	2016 £
Profit on ordinary activities before taxation	<u>17,945</u>	<u>11,513</u>
Profit multiplied by the standard rate of corporation tax for the financial year ended 31 December 2017 of 19% (2016: 20%)	3,455	2,303
<i>Effects of:</i>		
Disallowable expenses	<u>80</u>	<u>3</u>
<b>Tax on profit on ordinary activities</b>	<u><b>3,535</b></u>	<u><b>2,306</b></u>

## NOTES TO THE FINANCIAL STATEMENTS - continued

10 Debtors	2017 £	2016 £
Trade debtors (of which £nil (2016: £nil) are due after more than one year)	474,188	67,671
Prepayments	375	346
Amounts due from related parties	22,741	22,741
Amounts due from other group companies	284,153	146,028
	<u>781,457</u>	<u>236,786</u>

Trade debtors are after provision for impairment of £nil (2016: £nil).

Amounts due from related parties and other group companies are non-interest bearing and repayable on demand.

11 Creditors: amounts falling due within one year	2017 £	2016 £
Trade creditors	102	-
Accruals	13,275	4,411
Deferred revenue	526,382	152,337
VAT	115,281	37,869
Corporation tax	3,535	2,306
Amounts due to the parent company	12,383	-
	<u>670,958</u>	<u>196,923</u>

Trade creditors are payable in accordance with the suppliers' usual and customary credit terms.

Tax and social insurance are repayable at various dates over the coming months in accordance with the applicable statutory provisions.

## 12 Post-employment benefits

The company has a revenue approved defined contribution pension scheme and makes the statutory employer pension for all staff around the globe. Company contributions and expenses of £7,319 (2016: £4,750) were charged to the profit and loss account for the year. There were no contributions outstanding at the balance sheet date.

## NOTES TO THE FINANCIAL STATEMENTS - continued

## 13 Financial instruments

The company has the following financial instruments:

	Notes	£	2017 £	£	2016 £
Financial assets at fair value through profit and loss			-	-	-
Financial assets that are debt instruments measured at amortised cost					
- Trade debtors		474,188		67,671	
- Amounts owed by group undertakings		284,153		146,028	
- Amounts owed by related party		22,741		22,741	
			781,082		236,440
Cash at bank and in hand			136,558		192,784
Financial assets that are equity instruments measured at cost less impairment			-	-	-
Financial liabilities measured at fair value through profit or loss					
- Derivative financial instruments			-	-	-
Financial liabilities measured at amortised cost					
- Trade creditors		102		-	
- VAT		115,281		37,869	
- Corporation tax		3,535		2,306	
			118,918		40,175

## 14 Share capital and reserves

	2017 £	2016 £
<b>Company</b>		
<b>Authorised:</b>		
1,000 ordinary shares of £1 each	1,000	1,000
<b>Allotted, called up and fully paid - presented as equity</b>		
2 ordinary shares of £1 each	2	2

**Dividends**

There were no dividends paid or proposed during the year (2016: £nil).

**NOTES TO THE FINANCIAL STATEMENTS - continued**

**15 Contingent liabilities**

Claims arise in the normal course of running the company. While any litigation has an element of uncertainty, the Board of Directors believe that there are no contingent liabilities that would have a material adverse effect on the company's financial position.

**16 Capital and other commitments**

At 31 December 2017, the company has no capital or other commitments.

**17 Events after the end of the financial year**

No subsequent events affecting the company have occurred since the balance sheet date.

**18 Approval of the financial statements**

The directors approved the financial statements on 27 SEPT 2018