# REPORT OF THE DIRECTORS AND AUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2014 FOR

NETMUMS LIMITED

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# COMPANY INFORMATION FOR THE YEAR ENDED 30 APRIL 2014

DIRECTORS:

Ms C M Court

Ms S Freegard Ms S Russell

Ms M L Sauty De Chalon

M Schmitz

**SECRETARY:** 

Ms S Russell

**REGISTERED OFFICE:** 

The Media Village

131-151 Great Titchfield Street

London W1W 5BB

REGISTERED NUMBER:

04407586 (England and Wales)

**AUDITOR:** 

Cameron & Associates Limited

Chartered Accountants and Registered Auditor

35/37 Lowlands Road Harrow on the Hill Middlesex

HA1 3AW

### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 30 APRIL 2014

The directors present their report with the financial statements of the company for the year ended 30 April 2014.

### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the provision of internet based community support services.

### REVIEW OF BUSINESS

The Company has performed in line with budgeted expectations with sales increasing by nearly 12% to £5.07m and gross profit by 11% to £4.9m. With the increased functionality of the website, sales and gross profit are expected to increase further in the forthcoming year.

### **DIVIDENDS**

No dividends will be distributed for the year ended 30 April 2014.

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 May 2013 to the date of this report.

Ms C M Court
Ms S Freegard
Ms S Russell
Ms M L Sauty De Chalon
M Schmitz

### COMPANY'S POLICY ON PAYMENT OF CREDITORS

The Company's policy for all suppliers is to fix terms of payment when entering into a business transaction, ensure that the supplier is aware of those terms and abide by the agreed terms of payment. The average number of day's purchases within trade creditors at the 30 April 2013 was 30 for the Company, (2012:30 days).

### FINANCIAL INSTRUMENTS

The financial risk management objectives and policies of the Company in relation to the use of financial instruments and the exposure of the Company to its main risks, interest risk and liquidity risk, are set out in note 15 of the financial statements.

### POLITICAL AND CHARITABLE CONTRIBUTIONS

The Company made no political or charitable donations in the period.

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditor is unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 30 APRIL 2014

### **AUDITOR**

The auditor, Cameron & Associates Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD

Ms S Freegard - Director

12 June 2014

### REPORT OF THE INDEPENDENT AUDITOR TO THE MEMBERS OF **NETMUMS LIMITED**

I have audited the financial statements of Netmums Limited for the year ended 30 April 2014 on pages five to fourteen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. My audit work has been undertaken so that I might state to the company's members those matters I am required to state to them in a Report of the Auditor and for no other purpose. To the fullest extent permitted by law, I do not accept or assume responsibility to anyone other than the company and the company's members as a body, for my audit work, for this report, or for the opinions I have formed.

#### Respective responsibilities of directors and auditor

As explained more fully in the Statement of Directors' Responsibilities set out on page two, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. My responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require me to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, I read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements. If I become aware of any apparent material misstatements or inconsistencies I consider the implications for my report.

#### **Opinion on financial statements**

In my opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 April 2014 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### Opinion on other matter prescribed by the Companies Act 2006

In my opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Matters on which I am required to report by exception

I have nothing to report in respect of the following matters where the Companies Act 2006 requires me to report to you if, in my opinion:

- adequate accounting records have not been kept, or returns adequate for my audit have not been received from branches not
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- I have not received all the information and explanations I require for my audit.

Rajinder Basra (Senior Statutory Auditor)

for and on behalf of Cameron & Associates Limited Chartered Accountants and Registered Auditor 35/37 Lowlands Road Harrow on the Hill Middlesex HA13AW

12 June 2014

### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 APRIL 2014

	Notes	2014 £	2013 £
TURNOVER		5,072,804	4,532,957
Cost of sales		(166,012)	(117,581)
GROSS PROFIT		4,906,792	4,415,376
Administrative expenses		(1,981,492)	(1,947,051)
OPERATING PROFIT	3	2,925,300	2,468,325
Interest receivable and similar income		42,405	17,133
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	<b>ES</b>	2,967,705	2,485,458
Tax on profit on ordinary activities	4	(714,261)	(586,220)
PROFIT FOR THE FINANCIAL YEA	<b>IR</b>	2,253,444	1,899,238

### **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year.

### TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year.

### NETMUMS LIMITED (REGISTERED NUMBER: 04407586)

# BALANCE SHEET 30 APRIL 2014

	2014	2013
Notes	£	£
5	31,956	29,202
6	416,552	315,328
	448,508	344,530
7	1,751,286	1,155,328
	4,811,315	3,540,723
DUD	6,562,601	4,696,051
S DUE 8	(707,317)	(1,008,602)
	5,855,284	3,687,449
	<del></del>	
	6,303,792	4,031,979
9	(77,289)	(58,920)
	6,226,503	3,973,059
10	100	100
11	6,226,403	3,972,959
14	6,226,503	3,973,059
	5 6 7 <b>DUE</b> 8	Notes  5 31,956 416,552  448,508  7 1,751,286 4,811,315 6,562,601  DUE  8 (707,317) 5,855,284  6,303,792  9 (77,289) 6,226,503  10 10 11 100 6,226,403

The financial statements were approved by the Board of Directors on 12 June 2014 and were signed on its behalf by:

Ms S Freegard - Director

# CASH FLOW STATEMENT FOR THE YEAR ENDED 30 APRIL 2014

-	Notes	2014 £	2013 £
Net cash inflow from operating activities	1	2,393,611	2,359,362
Returns on investments and servicing of finance	2	42,405	17,133
Taxation		(1,015,233)	(341,342)
Capital expenditure	2	(150,191)	(137,335)
Increase in cash in the period		1,270,592	1,897,818

Reconciliation of net cash flow to movement in net funds 3		
Increase in cash in the period	1,270,592	1,897,818
Change in net funds resulting		
from cash flows	1,270,592	1,897,818
Movement in net funds in the period	1,270,592	1,897,818
Net funds at 1 May	3,540,723	1,642,905
Net funds at 30 April	4,811,315	3,540,723

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 30 APRIL 2014

1.	RECONCILIATION OF OPERATING PROFIT TO NET CASH IN	NFLOW FROM	OPERATING AC	CTIVITIES
			2014 £	2013 £
	Operating profit		2,925,300	2,468,325
	Depreciation charges (Increase)/decrease in debtors		46,213 (595,958)	44,517 63,584
	Increase/(decrease) in creditors		18,056	(217,064)
	Net cash inflow from operating activities		2,393,611	2,359,362
2.	ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN TH	E CASH FLOW	STATEMENT	
			2014 £	2013
	Returns on investments and servicing of finance		£	£
	Interest received		42,405	17,133
	Net cash inflow for returns on investments and servicing of finance		42,405	17,133
	Capital expenditure			
	Purchase of intangible fixed assets		(4,413)	(26,017)
	Purchase of tangible fixed assets		(145,778)	(111,318)
	Net cash outflow for capital expenditure		(150,191)	(137,335) =====
3.	ANALYSIS OF CHANGES IN NET FUNDS			
		At 1/5/13	Cash flow £	At 30/4/14 £
	Net cash:			
	Cash at bank and in hand	3,540,723	1,270,592	4,811,315
		3,540,723	1,270,592	4,811,315
	Total	3,540,723	1,270,592	4,811,315

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2014

### 1. ACCOUNTING POLICIES

### Accounting convention

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards.

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax, except in respect of service contracts where turnover is recognised when the company obtains the right to consideration.

#### Trademarks

The costs associated with Trademarks are capitalised. Amortisation is provided to write off the assets over the expected useful economic life of 20 years on a straight line basis.

### Tangible fixed assets

Web development expenditure represents accumulated into costs in relation to developing and enhancing the functionality of the web site. The capitalised costs are written off over the period that additional revenues are expected to arise, commencing on the date the enhanced website is operational.

Depreciation is provided to write off the cost, less estimated residual values, of all tangible fixed assets, evenly over their expected useful lives. It is calculated at the following rate:

Computer costs and web development expenditure

- 20% to 33% per annum on a straight line

### **Impairment**

The carrying amounts of fixed assets are reviewed for impairment if events or changes in circumstances indicate the carrying value may not be recoverable. If there are indicators of impairment, an exercise is undertaken to determine whether the carrying values are in excess of their recoverable amount. Such review is undertaken on an asset by asset basis, except where such assets do not generate cash flows independent of other assets, in which case the review is undertaken at the cash generating unit level.

A previously recognised impairment loss is reversed if the recoverable amount increases as a result of a reversal of the conditions that originally resulted in the impairment. This reversal is recognised in the profit and loss account and is limited to the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised in the prior years.

The recoverable amount of assets is the greater of their value in use and fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

### Foreign Currencies

Exchange differences are recognised in the profit or loss in the period in which they arise.

### Deferred tax

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the statement of financial liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised, and is charged or credited in the profit and loss account.

### Financial instruments

The financial assets and financial liabilities are recognised on the balance sheet when the company becomes a party to the contractual provisions of the instrument, and are classified as follows:

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 APRIL 2014

Trade and other receivables arise through the provision of services to the customer. The receivables are initially recognised at fair value less provision for impairment. Impairment provisions are recognised when there is objective evidence that the company will be unable to collect all of the amounts under the terms of the receivable.

Trade and other payables are initially measured at fair value and are subsequently measured at amortised cost using the effective interest rate method.

Interest bearing loans are recorded at fair value, net of direct issue costs, when the proceeds are received and subsequently at amortised cost. Finance costs are accounted for on an accrual basis in the profit and loss account using the effective interest method.

An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities. Equity instruments issued by the company are recorded at the proceeds received net of direct issue costs.

2.	STAFF COSTS		
		2014	2013
		£	£
	Wages and salaries	1,139,895	1,126,582
	Social security costs	120,916	127,794
		1,260,811	1,254,376
	·	=	
	The average monthly number of employees during the year was as follows:		
		2014	2013
		74	51
			===
3.	OPERATING PROFIT		
	The operating profit is stated after charging:		
		2014	2013
		£	£
	Depreciation - owned assets	44,554	42,981
	Patents and licences amortisation	1,659	1,536
	Auditors' remuneration	4,750	4,750
		166,000	166,000
	Directors' remuneration	166,080	166,080
4.	TAXATION		
	Analysis of the tax charge		
	The tax charge on the profit on ordinary activities for the year was as follows:		
		2014	2013
		£	£
	Current tax:		
	UK corporation tax	695,892	577,969
	Overprovision prior year	<del>-</del>	(2,150)
	Total current tax	695,892	575,819
	Deferred tax	18,369	10,401
	Tax on profit on ordinary activities	714,261	586,220

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 APRIL 2014

### 4. TAXATION - continued

5.

### Factors affecting the tax charge

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

	2014 £	2013 £
Profit on ordinary activities before tax	2,967,705	2,485,458
Profit on ordinary activities	<del></del>	
multiplied by the standard rate of corporation tax		
in the UK of 22.830% (2013 - 23.917%)	677,527	594,447
Effects of:		
Capital allowances in excess of depreciation	-	(16,478)
Depreciation in excess of capital allowances	18,365	-
Adjustments to tax charge in respect of previous periods	-	(2,150)
Current tax charge	695,892	575,819
INTANGIBLE FIXED ASSETS		
		Patents
		and
		licences
		£
COST		
At 1 May 2013		30,738
Additions		4,413
At 30 April 2014		35,151
AMORTISATION		<del></del>
At 1 May 2013		1,536
Amortisation for year		1,659
At 30 April 2014		3,195
NET BOOK VALUE		<del></del>
At 30 April 2014		31,956
A+ 20 A: L2012		20.202
At 30 April 2013		29,202

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 APRIL 2014

6.	TANGIBLE FIXED ASSETS		Computer equipment £
	COST At 1 May 2013 Additions		395,491 145,778
	At 30 April 2014		541,269
	DEPRECIATION		00.163
	At 1 May 2013 Charge for year		80,163 44,554
	At 30 April 2014		124,717
	NET BOOK VALUE		416.553
	At 30 April 2014		416,552
	At 30 April 2013		315,328
7.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	2014 £	2013 £
	Trade debtors	1,313,415	1,142,494
	Other debtors Prepayments and accrued income	43,741 394,130	8,368 4,466
		1,751,286	1,155,328
8.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
0.	CREDITORS. AMOUNTS FALLING DUE WITHIN ONE TEAK	2014 £	2013 £
	Trade creditors Other Creditors	69,055	72,714
	Tax	258,628	14,500 577,969
	Social security and other taxes	290,997	267,526
	Accruals and deferred income	88,637	75,893
		707,317	1,008,602
9.	PROVISIONS FOR LIABILITIES		
		2014 £	2013 £
	Deferred tax Accelerated capital allowances	77,289	58,920
			Deferred tax
	Balance at 1 May 2013		£ 58,920
	Accelerated capital allowances		18,369
	Balance at 30 April 2014		77,289 ——

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 APRIL 2014

10.	CALLED U	P SHARE CAPITAL			
	Allotted and	issued:			
	Number:	Class:	Nominal value:	2014 £	2013 £
	100	Ordinary	£1	100	<u>100</u>
11.	RESERVES				Profit and loss account £
	At 1 May 20: Profit for the				3,972,959 2,253,444
	At 30 April 2	014			6,226,403

#### 12. **RELATED PARTY DISCLOSURES**

The group operates a central Treasury function and surplus amounts are placed with Axel Springer AG, a group company. At the year end, an amount of £4,013,833 (2013: £1,671,427) was outstanding. A daily interest charge equivalent to 1.6% per annum is receivable on the amount outstanding. The cash is placed on short-term deposit and is disclosed as a cash balance in the financial statements.

Details in relation to transactions with Directors are disclosed in note 3 of the financial statements.

#### 13. **ULTIMATE CONTROLLING PARTY**

The Company is a 100% subsidiary of Aufeminin.Com S.A., a company incorporated in France. This Company is controlled by Axel Springer AG, which is incorporated in Germany. There is no ultimate controlling party.

#### RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS 14.

Profit for the financial year	2014 £ 2,253,444	2013 £ 1,899,238
Net addition to shareholders' funds	2,253,444	1,899,238
Opening shareholders' funds	3,973,059	2,073,821
Closing shareholders' funds	6,226,503	3,973,059

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 APRIL 2014

### 15. FINANCIAL ASSETS AND LIABILITIES

The Company's objective is to minimise financial risk and the policy to achieve this is to fund operations from equity capital and inter-company borrowings.

The Company's financial instruments comprise cash and cash equivalents, trade debtors, trade creditors, accruals, and other creditors. The policies, as set by the Board of Directors, are implemented by the company's finance department.

### Credit risk

The credit risk on liquid funds is limited because the company only deals with counter-parties with good credit ratings. The balance in cash comprised of £4,811,315 (2013:£3,540,723) at the period end.

Debtors principally relate to trade debtors which comprise of amounts due from customers £1,313,415 (2013:£1,142,494), and sundry other debtors and prepayments of £437,871 (2013:£12,834) which totals £1,751,286 (2013: £1,155,328). Creditors principally relate to trade creditors £69,057 (2013:£72,714) and deferred income amounting to £88,637 (2013:£75,893) which totals £157,694 (2013:£148,607). The total exposure to credit risk was £1,471,109 (2013:£1,292,101).

### Liquidity risk

The Company's policy is to maintain cash in short-term deposits to ensure sufficient funds are readily available to meet funding and working capital requirements arising from the Company's operations. The Company will closely monitor working capital requirements to ensure that it has sufficient funds to meet its financial liabilities as they fall due. The Company's financial liabilities, comprising trade and other payables, amount to £69,057 (2013:£87,214).