REPORT OF THE DIRECTORS AND $\label{eq:constraint}$ UNAUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 2018 $\label{eq:constraint}$ FOR

WAY WITH WORDS LIMITED

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For The Year Ended 31st March 2018

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WAY WITH WORDS LIMITED

COMPANY INFORMATION

For The Year Ended 31st March 2018

DIRECTORS: A P Kossowski

P J Laubscher

SECRETARY: Exceed Cosec Services Limited

REGISTERED OFFICE: Bank House

81 St Judes Road Englefield Green

Surrey TW20 0DF

REGISTERED NUMBER: 04392892 (England and Wales)

ACCOUNTANTS: Exceed Accountants Ltd

Bank House 81 St Judes Road Englefield Green

Surrey TW20 0DF

REPORT OF THE DIRECTORS

For The Year Ended 31st March 2018

The directors present their report with the financial statements of the company for the year ended 31st March 2018.

PRINCIPAL ACTIVITY

The principal activity of the company during the year was marketing of transcription and related services.

DIRECTORS

The directors shown below have held office during the whole of the period from 1st April 2017 to the date of this report.

A P Kossowski

P J Laubscher

This report has been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

ON BEHALF OF THE BOARD:

A P Kossowski - Director

7th December 2018

CHARTERED ACCOUNTANTS' REPORT TO THE BOARD OF DIRECTORS ON THE UNAUDITED FINANCIAL STATEMENTS OF WAY WITH WORDS LIMITED

In order to assist you to fulfil your duties under the Companies Act 2006, we have prepared for your approval the financial statements of Way With Words Limited for the year ended 31st March 2018 which comprise the Income Statement, Other Comprehensive Income, Balance Sheet and the related notes from the company's accounting records and from information and explanations you have given us.

As a practising member firm of the Institute of Chartered Accountants in England and Wales (ICAEW), we are subject to its ethical and other professional requirements which are detailed within the ICAEW's regulations and guidance at http://www.icaew.com/en/membership/regulations-standards-and-guidance.

This report is made solely to the Board of Directors of Way With Words Limited, as a body, in accordance with our terms of engagement. Our work has been undertaken solely to prepare for your approval the financial statements of Way With Words Limited and state those matters that we have agreed to state to the Board of Directors of Way With Words Limited, as a body, in this report in accordance with ICAEW Technical Release 07/16AAF. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than Way With Words Limited and its Board of Directors, as a body, for our work or for this report.

It is your duty to ensure that Way With Words Limited has kept adequate accounting records and to prepare statutory financial statements that give a true and fair view of the assets, liabilities, financial position and profit of Way With Words Limited. You consider that Way With Words Limited is exempt from the statutory audit requirement for the year.

We have not been instructed to carry out an audit or a review of the financial statements of Way With Words Limited. For this reason, we have not verified the accuracy or completeness of the accounting records or information and explanations you have given to us and we do not, therefore, express any opinion on the statutory financial statements.

Exceed Accountants Ltd Bank House 81 St Judes Road Englefield Green Surrey TW20 0DF

7th December 2018

INCOME STATEMENT For The Year Ended 31st March 2018

Notes	2018 £	2017 £
TURNOVER	902,137	1,042,037
Cost of sales GROSS PROFIT	<u>690,310</u> 211,827	737,425 304,612
Administrative expenses OPERATING PROFIT	<u>158,710</u> 53,117	192,980 111,632
Interest receivable and similar income PROFIT BEFORE TAXATION	<u>16</u> 53,133	18 111,650
Tax on profit PROFIT FOR THE FINANCIAL YEAR	$\frac{14,877}{38,256}$	26,326 85,324

OTHER COMPREHENSIVE INCOME

For The Year Ended 31st March 2018

No	2018 £	2017 £
PROFIT FOR THE YEAR	38,256	85,324
OTHER COMPREHENSIVE INCOME TOTAL COMPREHENSIVE INCOME		
FOR THE YEAR	38,256	85,324

BALANCE SHEET 31st March 2018

		2018	2017
	Notes	£	£
CURRENT ASSETS			
Debtors	4	134,714	197,801
Prepayments and accrued income		-	17,500
Cash at bank		81,382	72,035
		216,096	287,336
CREDITORS			
Amounts falling due within one year	5	177,435	286,931
NET CURRENT ASSETS		38,661	405
TOTAL ASSETS LESS CURRENT			
LIABILITIES		<u>38,661</u>	405
CAPITAL AND RESERVES			
Called up share capital	6	120	120
Retained earnings	7	38,541	285
SHAREHOLDERS' FUNDS		38,661	405

The company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31st March 2018.

The members have not required the company to obtain an audit of its financial statements for the year ended 31st March 2018 in accordance with Section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for:

- (a) ensuring that the company keeps accounting records which comply with Sections 386 and 387 of the Companies Act 2006 and preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of
- (b) each financial year and of its profit or loss for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.

The financial statements have been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

The financial statements were approved by the Board of Directors on 7th December 2018 and were signed on its behalf by:

A P Kossowski - Director

NOTES TO THE FINANCIAL STATEMENTS

For The Year Ended 31st March 2018

1. STATUTORY INFORMATION

Way With Words Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

2. ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with the provisions of Section 1A "Small Entities" of Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Turnover

Turnover represents the value of services provided under contracts to the extent that there is a right to consideration and is recorded at the value of the consideration due. Where a contract has only been partially completed at the balance sheet date turnover represents the value of the service provided to date based on a proportion of the total expected consideration at completion.

Where payments are received from customers in advance of services provided, the amounts are recorded as Deferred Income and included as part of Creditors due within one year.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Transcription Sets - 33% on cost
Office Equipment - 16.66% on cost
Computer Software - 33% on cost
Computer Equipment - 33% on cost

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

3. TANGIBLE FIXED ASSETS

	Transcription Sets £	Office Equipment £	Fixtures and Fittings £
COST			
At 1st April 2017 and 31st March 2018 DEPRECIATION		7,614	115
At 1st April 2017 and 31st March 2018 NET BOOK VALUE	1,915	7,614	115
At 31st March 2018 At 31st March 2017			

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NOTES TO THE FINANCIAL STATEMENTS - continued For The Year Ended 31st March 2018

3.	TANGIBLE	FIXED ASSETS - coi	ntinued			
				Computer Software £	Computer Equipment £	Totals £
	COST			~		~
	At 1st April 2					
	and 31st Marc			98,660	6,354	114,658
	DEPRECIAT					
	At 1st April 2					
	and 31st Marc			98,660	6,354	114,658
	NET BOOK					
	At 31st March				<u>-</u>	
	At 31st March	h 2017				
4.	DEBTORS: A	AMOUNTS FALLIN	G DUE WITHIN ONE YEAR			
					2018	2017
	m 1 11.				£	£
	Trade debtors				134,033	197,289
	Other debtors				681	512
					<u>134,714</u>	197,801
5.	CDEDITOR	C. AMOUNTO FALL	ING DUE WITHIN ONE YEAR			
3.	CKEDITOK	5: AMOUNTS FALL	ING DUE WITHIN ONE TEAR		2018	2017
					2018 £	£
	Trade creditor	re			130,697	245,034
	Tax	15			8,670	2,235
	VAT				36,768	38,362
	Other creditor	rs			1,300	1,300
					177,435	286,931
						200,501
6.	CALLED UP	SHARE CAPITAL				
	Allotted ican	ad and fully paids				
	Allotted, issued and fully paid: Number: Class:			Nominal	2018	2017
	rumber.	C1455.		value:	£ 2016	2017 £
	1,200	Ordinary		10p	120	120
	.,200	Sidiliary		· vp	120	

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NOTES TO THE FINANCIAL STATEMENTS - continued For The Year Ended 31st March 2018

7. RESERVES

Retained earnings

At 1st April 2017 Profit for the year At 31st March 2018 285 38,256 38,541

8. RELATED PARTY DISCLOSURES

The company is controlled by its directors.

During the year the company purchased services in the normal course of business from Way With Words SA (Pty) Ltd for £468,848 (2017 - £494,152), of which Mr AP Kossowski and Mr R van Veen are directors.

Included under creditors falling due within one year is an amount due to Way With Words SA (Pty) Ltd of £130,436 (2017 - £239,713). This loan in unsecured, subject to interest at the 3 month LIBOR rate and payable on demand.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.