REPORT OF THE DIRECTORS AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH NOVEMBER 2016 FOR CUSTOM COVERS HOLDINGS LIMITED

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COMPANY INFORMATION for the Year Ended 30TH NOVEMBER 2016

DIRECTORS:

R D Sanders BA, ACA

R S P Bell MRINA, CEng, BSc

REGISTERED OFFICE:

Quayside Road Bitterne Manor Southampton SO18 1AD

REGISTERED NUMBER:

04389533 (England and Wales)

AUDITORS:

Underwood Barron LLP Statutory Auditors Monks Brook House 13-17 Hursley Road Chandlers Ford Eastleigh Hampshire SO53 2FW

REPORT OF THE DIRECTORS for the Year Ended 30TH NOVEMBER 2016

The directors present their report with the financial statements of the company and the group for the year ended 30th November 2016.

PRINCIPAL ACTIVITY

The principal activity of the group in the year under review was that of manufacturing and supplying marquees and covers.

The principal activity of Custom Covers Holdings Limited was that of a holding company.

REVIEW OF BUSINESS

The company acquired its subsidiary, Custom Covers (1984) Ltd on 23rd May 2002. A review of its business can be found in its financial statements.

Custom Covers Holdings Ltd invests retained earnings into equity shares and money market bank accounts as part of its treasury operations.

Consolidated turnover for the year was up 7.6% to £7,300.2K (2015: £6,782K) a group record. Net profit after tax for the year was £477K up 6.4% on the prior year (2015 £448K). Gross profit was £2,055.8K or 28.2% (2015 £1,979.3K or 29.2%).

Turnover for the year is up and operating and net profits are also up despite pressure on operating margins during 2016 when compared to the prior year. All these factors have given us the confidence to continue to invest in increased capacity in Custom Covers (1984) Ltd ahead of the 2017 season.

The prediction that 2016 would be a year of solid revenue growth has happened and was accompanied by growth in turnover and profits. We now predict another year of increased sales on the back of further expansion currently taking place. We continue to have a strong balance sheet and with the market volatility we see in a wider context we feel that's a good place to be. Our main priority is to continue to invest in the business and drive revenue growth.

DIVIDENDS

The company paid a final dividend of £8.11 per share on its ordinary shares in March 2016 based on its results of the year ended 30 November 2015. The amount paid was £92,454.

An interim dividend of £13 per share on its ordinary shares was paid in August 2016 amounting to £148,200.

DIRECTORS

The directors shown below have held office during the whole of the period from 1st December 2015 to the date of this report.

R D Sanders BA, ACA R S P Bell MRINA, CEng, BSc

REPORT OF THE DIRECTORS for the Year Ended 30TH NOVEMBER 2016

PRINCIPAL RISKS AND UNCERTAINTIES

The Group's activities expose it to a number of financial risks: market risk: (foreign exchange and cash flow interest rate risk), credit risk and liquidity risk. The Group's risk management procedure focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

Risk management is carried out by the finance department under procedures approved by the Managing Director. The Group evaluates and hedges financial risks. Taken in order these risks are as follows.

- (a) Market risk (i) Foreign exchange risk: The Group buys a significant % of its raw materials outside the UK and hence has foreign exchange risk. This risk is hedged by the purchase of forward foreign exchange contracts when foreign purchased goods are received. (ii) cash flow interest rate risk is minimal at present as the Group has no borrowings.
- (b) Credit risk: credit risk is managed by the finance function. Finance is responsible for managing and analysing the credit risk for new customers before standard payment and delivery terms and conditions are offered. For existing customers credit risk is analysed monthly and reviewed by the management committee. Credit risk arises from cash deposits with banks, as well as credit exposures to retail customers, including outstanding receivables and committed transactions.

With respect to credit risk arising from the other financial assets of the group, which comprise cash and cash equivalents, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

(c) Liquidity risk The Group monitors its risk to a shortage of funds using a cash flow forecasting model. This model considers the maturity of both its financial assets and financial liabilities (e.g. accounts receivables, other financial assets) and projected cash flows from operations. The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of bank overdrafts and bank loans where applicable in order to ensure that there is sufficient cash or working capital facilities to meet the requirements of the Group for its current business plan.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent:
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the group's auditors are aware of that information.

ON BEHALF OF THE R D Sanders BA, ACA - Director

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF CUSTOM COVERS HOLDINGS LIMITED

We have audited the financial statements of Custom Covers Holdings Limited for the year ended 30th November 2016 on pages five to twenty one. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 30th November 2016 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to take advantage of the small companies' exemption from the requirement to prepare a Group Strategic Report.

-Clive Underwood (Senior Statutory Auditor) for and on behalf of Underwood Barron LLP

Statutory Auditors Monks Brook House 13-17 Hursley Road Chandlers Ford Eastleigh Hampshire

Hampshire SO53 2FW

Date: 14 Wark 2017

CONSOLIDATED INCOME STATEMENT for the Year Ended 30TH NOVEMBER 2016

| | Notes | 30.11.16 £ | 30.11.15 £ |
|-------------------------------------------------|-------|---------------|---------------|
| TURNOVER | 3 | 7,300,235 | 6,782,675 |
| Cost of sales | | 5,244,464 | 4,803,330 |
| GROSS PROFIT | | 2,055,771 | 1,979,345 |
| Administrative expenses | | 1,444,794 | 1,417,470 |
| • | | 610,977 | 561,875 |
| Other operating income | 4 | 1,710 | 900 |
| OPERATING PROFIT | 6 | 612,687 | 562,775 |
| Interest receivable and similar income | | 865 | 1,138 |
| PROFIT BEFORE TAXATION | | 613,552 | 563,913 |
| Tax on profit | 7 . | 137,051 | 115,962 |
| PROFIT FOR THE FINANCIAL YEAR | | 476,501 | 447,951 |
| Profit attributable to: Owners of the parent | | 476,501 | 447,951 |

CONSOLIDATED OTHER COMPREHENSIVE INCOME for the Year Ended 30TH NOVEMBER 2016

| | Notes | 30.11.16 £ | 30.11.15 £ |
|-----------------------------------------------------------------------------------------------------------------------------------------------|-------|---------------------|---------------------|
| PROFIT FOR THE YEAR | · | 476,501 | 447,951 |
| OTHER COMPREHENSIVE INCOME Profit and loss on investments Revaluation reserve Income tax relating to components of other comprehensive income | | (45,834) (3,858) | (84,663) (3,857) |
| OTHER COMPREHENSIVE INCOME FOR YEAR, NET OF INCOME TAX | THE | (49,692) | (88,520) |
| TOTAL COMPREHENSIVE INCOME FOR YEAR | THE | 426,809 | |
| Prior year adjustment | | | (137,217) |
| TOTAL COMPREHENSIVE INCOME SINC LAST ANNUAL REPORT | E | | 222,214 ===== |
| Total comprehensive income attributable to Owners of the parent | : | 426,809 | 222,214 |

CUSTOM COVERS HOLDINGS LIMITED (REGISTERED NUMBER: 04389533)

CONSOLIDATED BALANCE SHEET 30TH NOVEMBER 2016

| | 30.11.16 | | 30.11.15 | | |
|-------------------------------------|----------|-----------|-------------|-----------|------------------|
| | Notes | £ | £ | £ | £ |
| FIXED ASSETS | 4.0 | | 4 000 004 | | |
| Tangible assets Investments | 10 11 | | 1,693,834 | | 1,367,278 |
| invesiments | 1 (| | | | <u>-</u> |
| | | | 1,693,834 | | 1,367,278 |
| CURRENT ASSETS | • | | | | |
| Stocks | 12 · | 1,044,207 | | 1,031,314 | |
| Debtors | 13 | 489,399 | | 654,090 | |
| Investments | 14 | 43,365 | | 90,285 | |
| Cash at bank and in hand | | 1,300,805 | | 1,089,364 | |
| | | 2,877,776 | | 2,865,053 | |
| CREDITORS | | | | | |
| Amounts falling due within one year | 15 | 988,455 | | 882,346 | |
| NET CURRENT ASSETS | | | 1,889,321 | | 1,982,707 |
| TOTAL ASSETS LESS CURRENT LIAB | ILITIES | | 3,583,155 | | 3,349,985 |
| PROVISIONS FOR LIABILITIES | 18 | | 66,467 | | 19,452 |
| NET ASSETS | | | 3,516,688 | | 3,330,533 |
| | | | | | |
| CAPITAL AND RESERVES | | | | | |
| Called up share capital | 19 | | 11,400 | | 11,400 |
| Share premium | 20 | | 178,952 | | 178,952 |
| Revaluation reserve | 20 | | 356,700 | | 360,558 |
| Capital redemption reserve | 20 | | 567,221 | | 567,221 |
| Retained earnings | 20 | | 2,402,415 | | 2,212,402 |
| SHAREHOLDERS' FUNDS | | | 3,516,688 | | 3,330,533 |
| | | | | | = = = |

The financial statements were approved by the Board of Directors on

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2017 and were signed on its behalf

R D Sanders BA, ACA

CUSTOM COVERS HOLDINGS LIMITED (REGISTERED NUMBER: 04389533)

COMPANY BALANCE SHEET 30TH NOVEMBER 2016

| | | 30.11.1 | 16 | 30.11. | 15 |
|-----------------------------------------|-------|---------|-------------------|---------|-----------|
| | Notes | £ | £ | £ | £ |
| FIXED ASSETS | | | | | |
| Tangible assets | 10 | | • | | - |
| Investments | 11 | | 1,171,661 | | 1,171,661 |
| | | | 1,171,661 | | 1,171,661 |
| CURRENT ASSETS | | | | | |
| Debtors | 13 | 4,402 | | 22,762 | |
| Investments | 14 | 43,365 | | 90,285 | |
| Cash at bank | | 223,080 | | 224,953 | |
| | | 270,847 | | 338,000 | |
| CREDITORS | | | | | |
| Amounts falling due within one year | 15 | 2,370 | | 3,000 | |
| NET CURRENT ASSETS | | | 268,477 | | 335,000 |
| TOTAL ASSETS LESS CURRENT LIABILIT | TIES | | 1,440,138 | | 1,506,661 |
| | | | ====== | | |
| CAPITAL AND RESERVES | | | | | |
| Called up share capital | 19 | | 11,400 | | 11,400 |
| Share premium | 20 | | 178,952 | | 178,952 |
| Capital redemption reserve | 20 | | 567,221 | | 567,221 |
| Retained earnings | 20 | | 682,565 | | 749,088 |
| SHAREHOLDERS' FUNDS | | | 1,440,138 | | 1,506,661 |
| Company's profit for the financial year | | | 223,823 | | 202,016 |

The financial statements were approved by the Board of Directors on 14th March 2017 and were signed on its behalf by:

R D Sanders BA, ACA - Director

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY for the Year Ended 30TH NOVEMBER 2016

| | Called up share capital £ | Retained earnings £ | Share premium £ |
|--------------------------------------------------------|------------------------------------|------------------------------|------------------------|
| Balance at 1st December 2014 Prior year adjustment | 11,400 | 2,075,251 (137,217) | 178,952 - |
| As restated | 11,400 | 1,938,034 | 178,952 |
| Changes in equity Dividends Total comprehensive income | <u> </u> | (88,920) 363,288 | , <u>-</u> |
| Balance at 30th November 2015 | 11,400 | 2,212,402 | 178,952 |
| Changes in equity Dividends Total comprehensive income | - | (240,654) 430,667 | - - |
| Balance at 30th November 2016 | 11,400 | 2,402,415 | 178,952 |
| | Revaluation reserve £ | Capital redemption reserve £ | Total equity £ |
| Balance at 1st December 2014 Prior year adjustment | 364,415 - | 567,221 - | 3,197,239 (137,217) |
| As restated | 364,415 | 567,221 | 3,060,022 |
| Changes in equity Dividends Total comprehensive income | (3,857) | <u>.</u> | (88,920) 359,431 |
| Balance at 30th November 2015 | 360,558 | 567,221 | 3,330,533 |
| Changes in equity Dividends Total comprehensive income | (3,858) | - | (240,654) 426,809 |
| Balance at 30th November 2016 | 356,700 | 567,221 | 3,516,688 |

COMPANY STATEMENT OF CHANGES IN EQUITY for the Year Ended 30TH NOVEMBER 2016

| | Called up share capital £ | Retained earnings £ | Share premium £ | Capital redemption reserve £ | Total equity £ |
|--------------------------------------------------------|------------------------------------|---------------------------|-----------------------|------------------------------|------------------------|
| Balance at 1st December 2014 Prior year adjustment | 11,400 | 861,729 (137,217) | 178,952 | 567,221 | 1,619,302 (137,217) |
| As restated | 11,400 | 724,512 | 178,952 | 567,221 | 1,482,085 |
| Changes in equity Dividends Total comprehensive income | | (88,920) 113,496 | <u> </u> | <u> </u> | (88,920) 113,496 |
| Balance at 30th November 2015 | 11,400 | 749,088 | 178,952 | 567,221 | 1,506,661 |
| Changes in equity Dividends Total comprehensive income | - - | (240,654) 174,131 | - - | · - | (240,654) 174,131 |
| Balance at 30th November 2016 | 11,400 | 682,565 | 178,952 | 567,221 | 1,440,138 |

CONSOLIDATED CASH FLOW STATEMENT for the Year Ended 30TH NOVEMBER 2016

| | Mata. | 30.11.16 | 30.11.15 |
|------------------------------------------------------------------------------------|-------|-----------|-----------|
| | Notes | £ | £ |
| Cash flows from operating activities | | | |
| Cash generated from operations | 1 | 978,038 | 566,275 |
| Tax paid | | (121,214) | (119,225) |
| Net cash from operating activities | | 856,824 | 447,050 |
| Cash flows from investing activities | | | • |
| Purchase of tangible fixed assets | | (408,422) | (32,874) |
| Sale of tangible fixed assets | | 5,600 | 375 |
| Sale of fixed asset investments | | (2,772) | |
| Interest received | • | 865 | 1,138 |
| Net cash from investing activities | | (404,729) | (31,361) |
| Cash flows from financing activities | | | |
| Equity dividends paid | | (240,654) | (88,920) |
| Net cash from financing activities | | (240,654) | (88,920) |
| | | | |
| Increase in cash and cash equivalents Cash and cash equivalents at beginning of | | 211,441 | 326,769 |
| year | 2 | 1,089,364 | 762,595 |
| Cash and cash equivalents at end of year | 2 | 1,300,805 | 1,089,364 |
| · | * | | |

NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT for the Year Ended 30TH NOVEMBER 2016

1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

| | 30.11.16 | 30.11.15 |
|---------------------------------------|----------|----------|
| | £ | £ |
| Profit before taxation | 613,552 | 563,913 |
| Depreciation charges | 78,495 | 55,588 |
| Profit on disposal of fixed assets | (2,229) | (370) |
| Finance income | (865) | (1,138) |
| | 688,953 | 617,993 |
| Increase in stocks | (12,893) | (73,812) |
| Decrease in trade and other debtors | 164,691 | 13,775 |
| Increase in trade and other creditors | 137,287 | 8,319 |
| Cash generated from operations | 978,038 | 566,275 |
| | | |

2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Consolidated Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

Year ended 30th November 2016

| 30.11.16 | 1.12.15 |
|---------------|---------------|
| 1,300,805 | 1,089,364 |
| | |
| 30.11.15 £ | 1.12.14 £ |
| 1,089,364 | 762,595 |
| | 30.11.15 £ |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS for the Year Ended 30TH NOVEMBER 2016

STATUTORY INFORMATION 1

Custom Covers Holdings Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the General Information page.

2. **ACCOUNTING POLICIES**

Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention as modified by the revaluation of certain assets.

Turnover

Turnover is the amount derived from ordinary activities, and is measured at the fair value of the consideration received or receivable. Revenue is reduced for estimated customer returns, rebates and other similar allowances, and is stated net of VAT.

Revenue as specified in the strategic report is recognised when all the following conditions are satisfied:

- 1. The Company has transferred to the buyer the significant risks and rewards of ownership of the goods;
- 2. The Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- 3. the amount of revenue can be measured reliably;
- 4. it is probable that the economic benefits associated with the transaction will flow to the Company; and
- 5. the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Specifically, revenue from the sale of goods is recognised when goods are delivered and legal title is passed.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Freehold property

- 10% on cost and 1% on cost

Plant and machinery

10% on cost

Fixtures and fittings

20% on cost and 10% on cost

Motor vehicles Computer equipment 20% on cost

20% on cost

Plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses.

Depreciation on plant and equipment is charged to profit or loss so as to write off their value, over their estimated useful lives using the straight-line method.

At each balance sheet date, the Company reviews the carrying amounts of its property, plant and equipment to determine whether there is any indication that any items of property, plant and equipment have suffered an impairment loss. If any such indication exists, the recoverable amount of an asset is estimated in order to determine the extent of the impairment loss, if any.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. Impairment loss is recognised as an expense immediately. Freehold land is not depreciated.

Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Costs, which comprise direct production costs and an appropriate allocation of production overheads, are based on the method most appropriate to the type of inventory class, but usually on a first-in-first-out basis. Net realisable value is based on the estimated selling price less any estimated completion or selling costs.

When stocks are sold, the carrying amount of those stocks is recognised as an expense in the period in which the related revenue is recognised. The amount of any write-down of stocks to net realisable value and all losses of stocks are recognised as an expense in the period in which the write-down or loss occurs.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30TH NOVEMBER 2016

2. ACCOUNTING POLICIES - continued

Deferred tax

Deferred tax is recognised on timing differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit at the balance sheet date.

Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible timing differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Current or deferred tax for the year is recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax is also recognised in other comprehensive income or directly in equity respectively.

Foreign currencies

The financial statements are presented in Sterling, which is also the functional currency of the Company.

Transactions in currencies, other than the functional currency of the Company, are recorded at the rate of exchange on the date the transaction occurred. Monetary items denominated in other currencies are translated at the rate prevailing at the end of the reporting period. All differences are taken to the income statement. Non-monetary items that are measured at historic cost in a foreign currency are not retranslated.

Pension costs and other post-retirement benefits

The group operates a defined contribution pension scheme. Contributions payable to the group's pension scheme are charged to profit or loss in the period to which they relate.

Current asset investments

Current asset investments are stated in the balance sheet at market value.

Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the statement of comprehensive income because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Fixed asset investments

Fixed asset investments are stated in the balance sheet at cost less any accumulated impairment losses.

3. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the group.

An analysis of turnover by geographical market is given below:

| | 30.11.16 £ | 30.11.15 £ |
|-------------------|---------------|---------------|
| United Kingdom | 7,080,335 | 6,564,675 |
| Rest of Europe | 216,900 | 183,000 |
| Rest of the World | 3,000 | 35,000 |
| | 7,300,235 | 6,782,675 |
| | | |

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30TH NOVEMBER 2016

4. OTHER OPERATING INCOME

Other operating income includes interest and dividends receivable from investments amounting to £1,710 (2015: £900).

| | · · · · | 3, | , , , , , , , , , , , , , , , , , , , , |
|----------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|-----------------------------------------|
| . EN | MPLOYEES AND DIRECTORS | | |
| | | 30.11.16 £ | 30.11.15 |
| w | ages and salaries | 2,190,428 | £ 2,181,164 |
| Sc | ocial security costs | 212,843 | 212,285 |
| Ot | ther pension costs | 45,542 | 28,838 |
| | | 2,448,813 | 2,422,287 |
| Th | ne average monthly number of employees during the year was as follows: | | |
| | and the same of th | 30.11.16 | 30.11.15 |
| | oduction staff | 56 | 54 |
| Ac | dministrative staff | 19 | <u>18</u> |
| | | 75 | 72 |
| | | === | |
| Th 72 | ne average number of employees by undertakings that are proportionately consolid | ated during the yea | ar was 75 (2015 |
| | | 30,11.16 | 30.11.15 |
| D: | rectors' remuneration | £ | £ |
| | rectors' pension contributions to money purchase schemes | 256,276 4,260 | 255,091 4,671 |
| | restate periodic contributions to money parentage continues | ==== | ===== |
| Th | ne number of directors to whom retirement benefits were accruing was as follows: | | |
| М | oney purchase schemes | . 1 | 1 |
| | | | == |
| Int | formation regarding the highest paid director is as follows: | | |
| | | 30.11.16 | 30.11.15 |
| Er | moluments etc | £ 147,716 | £ 148,568 |
| | | | ==== |
| Ol | PERATING PROFIT | | |
| Th | ne operating profit is stated after charging/(crediting): | | |
| | | 30.11.16 | 30.11.15 |
| D | epreciation - owned assets | £ 78,495 | £ 55,588 |
| Pr | rofit on disposal of fixed assets | 76,495 (2,229) | 35,388 (370) |
| Αι | uditors' remuneration | 11,400 | 10,076 |
| Ta | axation compliance services | 900 | 900 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30TH NOVEMBER 2016

7. TAXATION

| Analysis of the toy shows | | |
|--------------------------------------------------------------------------------------|------------------|---------------|
| Analysis of the tax charge The tax charge on the profit for the year was as follows: | s: | |
| | 30.11.16 £ | 30.11.15 £ |
| Current tax: | | |
| UK corporation tax Group relief | 89,278 758 | 120,473 - |
| Total current tax | 90,036 | 120,473 |
| Deferred tax | 47,015 | (4,511) |
| Tax on profit | 137,051 | 115,962 |
| Tax effects relating to effects of other comprehens | sive income | |
| | 30.11.16 | |
| • | Gross Tax | Net |
| Profit and loss on investments | £ £ (45,834) - | £ (45,834) |
| Revaluation reserve | (3,858) - | (3,858) |
| • | (49,692) | (49,692) |
| · | | |
| | 30.11.15 | |
| | Gross Tax £ £ | Net £ |
| Profit and loss on investments | (84,663) - | (84,663) |
| Revaluation reserve | (3,857) - | (3,857) |
| | (88,520) | (88,520) |

8. INDIVIDUAL INCOME STATEMENT

As permitted by Section 408 of the Companies Act 2006, the Income Statement of the parent company is not presented as part of these financial statements.

9. **DIVIDENDS**

| | 30.11.16 £ | 30.11.15 £ |
|----------------------------|---------------|---------------|
| Ordinary shares of £1 each | _ | ~ |
| Ordinary - paid | 240,654 | . 88,920 |
| | | === |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30TH NOVEMBER 2016

10. TANGIBLE FIXED ASSETS

Group

| | Freehold property £ | Plant and machinery £ | Fixtures and fittings £ |
|--------------------------------------------------------------------------|----------------------------------|----------------------------------------------|-------------------------------------------------|
| COST OR VALUATION At 1st December 2015 Additions Disposals | 1,351,949 45,646 | 631,880 316,432 (17,242) | 94,142 42,444 (14,297) |
| At 30th November 2016 | 1,397,595 | 931,070 | 122,289 |
| DEPRECIATION At 1st December 2015 Charge for year Eliminated on disposal | 117,219 10,624 | 558,217 43,630 (14,132) | 81,763 7,590 (14,257) |
| At 30th November 2016 | 127,843 | 587,715 | 75,096 |
| NET BOOK VALUE At 30th November 2016 | 1,269,752 | 343,355 | 47,193 |
| At 30th November 2015 | 1,234,730 | 73,663 | 12,379 |
| COST OR VALUATION At 1st December 2015 Additions Disposals | Motor vehicles £ 89,286 | Computer equipment £ 162,788 3,900 (31,123) | Totals £ 2,330,045 408,422 (62,662) |
| At 30th November 2016 | 89,286 | 135,565 | 2,675,805 |
| DEPRECIATION At 1st December 2015 Charge for year Eliminated on disposal | 71,375 6,235 | 134,193 10,416 (30,902) | 962,767 78,495 (59,291) |
| At 30th November 2016 | 77,610 | 113,707 | 981,971 |
| NET BOOK VALUE At 30th November 2016 | 11,676 | 21,858 | 1,693,834 |
| At 30th November 2015 | 17,911 | 28,595 | 1,367,278 |
| | | | _ |

Included in cost or valuation of land and buildings is freehold land of £460,851 (2015 - £460,851) which is not depreciated.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30TH NOVEMBER 2016

10. TANGIBLE FIXED ASSETS - continued

Group

Cost or valuation at 30th November 2016 is represented by:

| | Freehold property | Plant and machinery | Fixtures and fittings |
|-----------------------------------------------------------------------|------------------------|---------------------|-----------------------------|
| Valuation in 2000 | 126,383 | £ | £ |
| Valuation in 2004 | 406,779 | - | - |
| Cost | 864,433 | 931,070 | 122,289 |
| | 1,397,595 | 931,070 | 122,289 |
| | Motor | Computer | |
| | vehicles | equipment | Totals |
| Valuation in 2000 | £ | £ | £ |
| Valuation in 2000 Valuation in 2004 | - | - | 126,383 406,779 |
| Cost | 89,286 | 135,565 | 2,142,643 |
| | 89,286 | 135,565 | 2,675,805 |
| If freehold property had not been revalued it would have been include | led at the following h | istorical cost: | |
| | | 30.11.16 | 30.11.15 |
| | | £ | £ |
| Cost | | 864,443 | 818,787 |

Freehold property was valued on a market value basis on 28th November 2014 by Vail Williams, Chartered Surveyors.

Since the valuation of £1,300,000 is not a significant difference from the book value of the property the financial statements have not been adjusted.

11. FIXED ASSET INVESTMENTS

Company

| | Shares in group undertakings £ |
|------------------------|-----------------------------------------|
| COST | |
| At 1st December 2015 | |
| and 30th November 2016 | 1,171,661 |
| | |
| NET BOOK VALUE | |
| At 30th November 2016 | 1,171,661 |
| | |
| At 30th November 2015 | 1,171,661 |
| | |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30TH NOVEMBER 2016

11. **FIXED ASSET INVESTMENTS - continued**

The group or the company's investments at the Balance Sheet date in the share capital of companies include the following:

Subsidiary

Custom Covers (1984) Limited

Registered office: Quayside Road, Bitterne Manor, Southampton, SO18 1AD.

Nature of business: Manufacture and supply of covers and marquees.

| Class of shares: Ordinary £1 | holding 100.00 | • | |
|---------------------------------|-------------------|-------------|-----------|
| • | | 30.11.16 | 30.11.15 |
| | | £ | £ |
| Aggregate capital and reserves | | 3,248,212 | 2,995,533 |
| Profit for the year | | 479,374 | 451,209 |
| | | | |

12. **STOCKS**

| | Gr | oup |
|-------------------------------|-----------|-----------|
| | 30.11.16 | 30.11.15 |
| · | £ | £ |
| Raw materials and consumables | 462,917 | 448,308 |
| Work-in-progress | 30,710 | 24,851 |
| Finished goods | 550,580 | 558,155 |
| | 1,044,207 | 1,031,314 |
| | | |

Included in finished goods is hire stock valued at £222,525 (2015 - £217,052).

13. **DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

| Group | | Company | |
|----------|------------------------------------|-------------------------------------------------|----------------------------------------------------------------------------------------------|
| 30.11.16 | 30.11.15 | 30.11.16 | 30.11.15 |
| £ | £ | £ | £ |
| 420,352 | 577,565 | - | - |
| - | - | 4,402 | 22,004 |
| 69,047 | 76,525 | | 758 |
| 489,399 | 654,090 | 4,402 | 22,762 |
| | 30.11.16 £ 420,352 69,047 | 30.11.16 30.11.15 £ £ 420,352 577,565 | 30.11.16 30.11.15 30.11.16 £ £ £ 420,352 577,565 - - 4,402 489,399 654,090 4,402 |

14. **CURRENT ASSET INVESTMENTS**

| | Gro | oup | Com | pany |
|--------------------|-------------|----------|----------|----------|
| | 30.11.16 | 30.11.15 | 30.11.16 | 30.11.15 |
| | £ | £ | £ | £ |
| Listed investments | 43,365 | 90,285 | 43,365 | 90,285 |
| | | === | === | |

Market value of listed investments at 30th November 2016 held by the group and the company - £43,365

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30TH NOVEMBER 2016

15. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

| | Group | | Group Compa | | Group Company | |
|------------------------------|----------|----------|-------------|----------|---------------|--|
| | 30.11.16 | 30.11.15 | 30.11.16 | 30.11.15 | | |
| | £ | £ | £ | £ | | |
| Trade creditors | 391,700 | 351,691 | • | - | | |
| Taxation and social security | 276,417 | 244,037 | - | - | | |
| Other creditors | 320,338 | 286,618 | 2,370 | 3,000 | | |
| | 988,455 | 882,346 | 2,370 | 3,000 | | |
| | | ==== | | | | |

16. LEASING AGREEMENTS

Minimum lease payments fall due as follows:

| G | ro | u | D |
|---|----|---|---|
|---|----|---|---|

| • | | Non-cancellable opera leases | | |
|----------------------------|---|---------------------------------|----------|--|
| | • | 30.11.16 | 30.11.15 | |
| | | £ | £ | |
| Within one year | | 6,000 | - | |
| Between one and five years | | 330,000 | _ | |
| In more than five years | | 412,500 | - | |
| | | | | |
| | | 748,500 | - | |
| | | | ===== | |

17. SECURED DEBTS

HSBC Bank PLC has a total of 4 outstanding fixed and floating charges over the undertaking and all property and assets present and future including book and all other debts uncalled capital.

18. PROVISIONS FOR LIABILITIES

| | | | | Group | |
|-----|---------------------------------------------|-----------------------------|-------------------|---------------|------------------------------------------|
| | | | | 30.11.16 £ | 30.11 <i>.</i> 15 £ |
| | Deferred tax Accelerated capital allowances | | | 66,467 | 19,452 |
| | Group | | | | |
| | Balance at 1st Provided durin | December 2015 g year | | | Deferred tax £ 19,452 47,015 |
| | Balance at 30t | h November 2016 | | | 66,467 |
| 19. | CALLED UP S | SHARE CAPITAL | | | |
| | Allotted, issue Number: | d and fully paid: Class: | Nominal value: | 30.11.16 £ | 30.11.15 £ |
| | 11,400 | Ordinary | £1 | 11,400 | 11,400 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the Year Ended 30TH NOVEMBER 2016

20. RESERVES

| ^ | | | _ |
|-----|----|---|---|
| 1.7 | ro | w | п |

| Group | | | | | |
|------------------------------------------------------------------------------------------------------------------|-----------------------------------|---------------------------------------------|-----------------------|---------------------------------------|-----------------------------------------------|
| | Retained earnings £ | Share premium £ | Revaluation reserve £ | Capital redemption reserve £ | Totals £ |
| At 1st December 2015 Profit for the year Dividends Transfer from revaluation | 2,212,402 476,501 (240,654) | 178,952 | 360,558 | 567,221 | 3,319,133 476,501 (240,654) |
| reserve Unrealised (loss) on revaluation of current asset | 3,858 | - | (3,858) | - | - |
| investments | (49,692) | - | - | - | (49,692) |
| At 30th November 2016 | 2,402,415 | 178,952 | 356,700 | 567,221 | 3,505,288 |
| Company | | Retained earnings £ | Share premium £ | Capital redemption reserve £ | Totals £ |
| At 1st December 2015 Profit for the year Dividends Unrealised (loss) on revaluation of current asset investments | | 749,088 223,823 (240,654) (49,692) | 178,952 | 567,221 | 1,495,261 223,823 (240,654) (49,692) |
| At 30th November 2016 | | 682,565 | 178,952 | 567,221 | 1,428,738 |
| CAPITAL COMMITMENTS | | | | 30.11.16 £ | 30.11.15 £ |
| Contracted but not provided for financial statements | | - | 225,000 | | |

22. ULTIMATE CONTROLLING PARTY

The ultimate controlling party is R D Sanders BA, ACA.

23. FIRST YEAR ADOPTION

21.

The Group has adopted the accounting standards FRS 102.

No changes in equity or profit and loss has arisen due to the adoption of FRS 102.