# Company Registration No. 04384324 (England and Wales)

DOC CLEANING LIMITED

ABBREVIATED ACCOUNTS

FOR THE YEAR ENDED 31 MARCH 2014

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### STRATEGIC REPORT

### FOR THE YEAR ENDED 31 MARCH 2014

#### Review of the business

The services are carried out on a contract basis throughout predominantly the London and South East region of England although there has recently been the addition of several contracts further afield and therefore affording the company further exposure on a nationwide basis. The results for the period and the financial position at the year end show a turnover of £12,470,436 which is an increase of £3,567,434 from the previous year. The company also showed a gross profit of £1,822,269 which shows an increase of £343,549 from the previous year and a subsequent post tax net profit of £713,281, an increase of £167,391 from the previous year.

The company has no major debts and enjoys a good cash flow and bank balance.

The Directors, after due consideration has been given to the current difficult financial and economic situation, are extremely satisfied with the performance of the company which demonstrates its strength and market position within a very competitive and cost-driven industry.

The company's principal risk is in its ability to maintain client relationships and to secure both existing contracts and to source new opportunities in order to maintain its customer base and develop this wherever possible.

The risks in maintaining employment relationships with a large and diverse work force needs to be considered at all times both ethically and in accordance with all legislation and with equal opportunities being promoted constantly and consistently throughout the organisation.

The company are of the opinion that it is well positioned both operationally and financially to exploit any further opportunities that may arise and to seek out new clients whilst aiming to retain its historic customers into the future. There are no current plans for diversification.

The KPIs used to manage the business and their values based on the accounts of the company are:

Gross Profit Margin - 14.6% (2013 - 16.6%) Net Profit Margin - 7.5% (2013 - 8.1%)

Balance sheet net asset value - 28.6% (2013 - 37.1%)

L Andrews

Director

1 October 2014

### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 MARCH 2014

The directors present their report and financial statements for the year ended 31 March 2014.

### Principal activities and review of the business

The principal activity of the DOC Cleaning Limited ("the company") continued to be that of the provision of cleaning services at commercial and public sector properties and establishments.

#### Results and dividends

The results for the year are set out on page 5.

An interim ordinary dividend was paid amounting to £500,000. The directors do not recommend payment of a final dividend.

#### **Future developments**

The company will continue to develop its nationwide presence and endeavour to both maintain and build upon its already enviable client list and good reputation within the industry.

The Company intends to continue to invest in its management and support structure by building upon its existing operational team and introducing additional expertise in all compliance and sustainability requirements; this will assist in both maintaining and developing its already enviable client list and excellent reputation within the industry.

In addition, it is also the aim of the directors to further enhance upon the company's Corporate and Social Responsibility policy and to develop the aims already set with regards to the social, environmental and economic objectives relevant to its activities.

### **Directors**

The following directors have held office since 1 April 2013:

L Andrews

D Andrews

## **Employee involvement**

The company's policy is to consult and discuss with employees, at meetings, matters likely to affect employees' interests.

Information of matters of concern to employees is given through information bulletins and reports which seek to achieve a common awareness on the part of all employees of the financial and economic factors affecting the company's performance.

#### Disabled persons

The company's policy is to recruit disabled workers for those vacancies that they are able to fill. All necessary assistance with initial training courses is given. Once employed, a career plan is developed so as to ensure suitable opportunities for each disabled person. Arrangements are made, wherever possible, for retraining employees who become disabled, to enable them to perform work identified as appropriate to their aptitudes and abilities.

## Auditors

In accordance with the company's articles, a resolution proposing that Taylor Viney & Marlowbe reappointed as auditors of the company will be put at a General Meeting.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2014

#### Statement of directors' responsibilities

The directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the board

L Andrews Director

1 October 2014

# INDEPENDENT AUDITORS' REPORT TO DOC CLEANING LIMITED UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages 5 to 19, together with the financial statements of DOC Cleaning Limited for the year ended 31 March 2014 prepared under section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Chapter 10 of Part 15 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that section and to report our opinion to you.

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

#### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the regulations made under that section.

David J. Stevens (Senior Statutory Auditor) for and on behalf of Taylor Viney & Marlow

1 October 2014

**Chartered Accountants Statutory Auditor** 

46-54 High Street Ingatestone Essex CM4 9DW

# ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2014

		. 2014	2013
	Notes	£	as restated £
Turnover		12,470,436	8,903,002
Other operating income less cost of sale Administrative expenses	s	(10,647,500) (888,982)	(7,423,615) (762,252)
Operating profit	2	933,954	* 717,135
Other interest receivable and similar income		2,552	6,485
Interest payable and similar charges	4	(2,766)	(3,133)
Profit on ordinary activities before taxation		933,740	720,487
Tax on profit on ordinary activities	5	(220,459)	(174,597)
Profit for the year	15	713,281	545,890
			<del></del>

The profit and loss account has been prepared on the basis that all operations are continuing operations.

# ABBREVIATED STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 31 MARCH 2014

	•	2014	2013 as restated	
	Notes	£	£	
Profit for the financial year		713,281	545,890	
Prior year adjustment	15	49,662	-	
Total gains and losses recognised since last financial statements		762,943	545,890	

## ABBREVIATED BALANCE SHEET

## **AS AT 31 MARCH 2014**

		20	14	20 as resta	
	Notes	£	£	£	£
Fixed assets				•	
Intangible assets	7		163,333		183,333
Tangible assets	8		300,933		292,535
			464,266		475,868
Current assets					
Debtors	9	2,066,758		1,677,888	
Cash at bank and in hand		855,766		895,642	
-		2,922,524		2,573,530	
Creditors: amounts falling due within one year	10	(1,513,076)		(1,442,044)	
Net current assets			1,409,448	· ·	1,131,486
Total assets less current liabilities			1,873,714	f :	1,607,354
Creditors: amounts falling due after more than one year	11		(4,440)	· .	-
Provisions for liabilities	12		(56,822)	,	(57,895)
			1,812,452	4	1,549,459
					<del></del>
Capital and reserves					
Called up share capital	14		100	,	50
Other reserves	15		50		50
Profit and loss account	15		1,812,302		1,549,359
Shareholders' funds	16		1,812,452		1,549,459
				<b>.</b>	

These abbreviated accounts have been prepared in accordance with the special provisions in section 445(3) of the Companies Act 2006 relating to medium-sized companies.

Approved by the Board and authorised for issue on 1 October 2014

L Andrews Director

Company Registration No. 04384324

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2014

	£	2014 £	£	2013 £
Net cash inflow from operating activities		655,752		523,842
Returns on investments and servicing of finance				
Interest received	2,552		6,485	
Interest paid	(2,766)		(3,133)	
Net cash (outflow)/inflow for returns on investments and servicing of finance		(214)		3,352
Taxation		(154,801)		(204,566)
Capital expenditure				
Payments to acquire tangible assets	(89,264)		(185,149)	
Receipts from sales of tangible assets	2,500 ———		11,229	
Net cash outflow for capital expenditure		(86,764)		(173,920)
Equity dividends paid		(500,000)		(313,600)
,				
Net cash outflow before management of liquid resources and financing		(86,027)		(164,892)
Financing				
Issue of ordinary share capital	50		-	
Purchase of own shares	49,662		(150,000)	
Issue and purchase of shares	49,712		(150,000)	*
Capital element of hire purchase contracts	(3,561)		(4,666)	
Net cash outflow from financing		46,151		(154,666)
Decrease in cash in the year		(39,876)		(319,558)

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2014

1	Reconciliation of operating profit to net c	ash outflow from	operating	2014	2013
				£	£
	Operating profit			933,954	717,135
	Depreciation of tangible assets			89,434	67,155
	Amortisation of intangible assets			20,000	20,000
	Loss on disposal of tangible assets			350	703
	Increase in debtors			(388,870)	(636,595)
	Increase in creditors within one year			884	355,444
	Net cash inflow from operating activities			655,752	523,842
2	Analysis of net funds	1 April 2013	Cash flow	Other non- ash changes	31 March 2014
		£	£	asii changes £	2014 £
	Net cash:	_	~	L	L
	Cash at bank and in hand	895,642	(39,876)	· -	855,766
	Bank deposits	<del></del>			
	Debt:				
	Finance leases	(389)	(7,857)	-	(8,246)
	Net funds	895,253	(47,733)		847,520
3	Reconciliation of net cash flow to movem	ent in net funds		2014 £	2013 £
	Decrease in cash in the year Cash (inflow)/outflow from (increase)/decrea	use in debt and leas	o financina	(39,876)	(319,558)
	Cash (innow)/outnow from (increase)/decrea	ise iii uebi anu leas	e imanong	(7,857)	4,666
	Movement in net funds in the year			(47,733)	(314,892)
	Opening net funds			895,253	1,210,145
	Closing net funds			847,520	895,253

### NOTES TO THE ABBREVIATED ACCOUNTS

#### FOR THE YEAR ENDED 31 MARCH 2014

### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated).

#### 1.3 Turnover

Turnover represents amounts receivable for contract cleaning services net of VAT and trade discounts.

#### 1.4 Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life which the directors consider to be 20 years.

#### 1.5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Plant and machinery 25% on written down value

Fixtures, fittings & equipment 25% on written down value & 10% / 20% straight line

Motor vehicles 25% on written down value

### 1.6 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

### 1.7 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

### 1.8 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

£ 20,000 89,434 350	£ 20,000 67,155
89,434	
89,434	
•	67,155
350	
	703
38,288	37,963
2,000	2,000
2014	2013
£	£
2,552	6,485
2,552	6,485
2014	2013
£	£
2,766	3,133
	2,552 ——————————————————————————————————

5	Taxation	2014 £	2013 £
	Domestic current year tax		
	U.K. corporation tax	221,678	154,946
	Adjustment for prior years	(146)	-
	Total current tax	221,532	154,946
	Deferred tax		
	Deferred tax current year charge	(1,073)	19,651
		220,459	174,597
		<del></del>	=====
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	933,740	720,487
	·		-
	Profit on ordinary activities before taxation multiplied by standard rate of UK	•	
	corporation tax of 23.00% (2013 - 24.00%)	214,760	172,917
	Effects of:	<del></del>	
	Non deductible expenses	10,632	9,297
	Depreciation add back	25,170	20,917
	Capital allowances	(24,990)	(39,983)
	Adjustments to previous periods	(146)	-
	Other tax adjustments	(3,894)	(8,202)
		6,772	(17,971)
	Current tax charge for the year	221,532	154,946
6	Dividends	2014	2013
		£	£
	Ordinary interim paid	500,000	313,600

7	Intangible fixed assets				Goodwill
	Cost				£
	At 1 April 2013 & at 31 March 2014				400,000
	Amortisation				
	At 1 April 2013				216,667
	Charge for the year				20,000
	At 31 March 2014				236,667
	Net book value				
	At 31 March 2014				163,333
	At 31 March 2013				183,333
8	Tangible fixed assets				
•	rungible fixed assets	Plant and	Fixtures,	Motor	Total
		machinery	fittings &	vehicles	
			equipment		
		£	£	£	£
	Cost	044.040	447.000	004.000	500.000
	At 1 April 2013	211,910	117,396	201,333	530,639
	Additions	23,621	28,212	48,849	100,682
	Disposals	<del></del>	(1,149)	(13,666)	(14,815) ———
	At 31 March 2014	235,531	144,459	236,516	616,506
	Depreciation	<del></del>		<del></del>	
	At 1 April 2013	103,762	47,064	87,278	238,104
	On disposals	-	(1,149)	(10,816)	(11,965)
	Charge for the year	32,129	20,273	37,032	89,434
	At 31 March 2014	135,891	66,188	113,494	315,573
	Net book value		<u></u>		<del></del>
	At 31 March 2014	99,640	78,271	123,022	300,933
	At 31 March 2013	108,148	70,332	114,055	292,535

8	Tangible fixed assets		(Continued)
	Included above are assets held under finance leases or hire purchase contracts a	as follows:	
	•		Motor vehicles £
	Net book values		~
	At 31 March 2014		10,316
	At 31 March 2013		6,890
	Depreciation charge for the year		
	At 31 March 2014		3,440
	At 31 March 2013		2,296
9	Debtors	2014 £	2013 £
	Trade debtors	1,652,703	1 420 100
	Other debtors	265,884	1,430,188 168,900
	Prepayments and accrued income	148,171	78,800
		2,066,758	1,677,888

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2014

10	Creditors: amounts falling due within one year	2014	2013
		£	£
	Net obligations under hire purchase contracts	3,806	389
	Trade creditors .	224,342	492,955
	Corporation tax	221,678	154,947
	Other taxes and social security costs	747,419	555,513
	Other creditors	-	49,662
	Accruals and deferred income	315,831	188,578
		1,513,076	1,442,044

The company has an overdraft facility with it's bank. All amounts owing to the bank are secured by a fixed and floating debenture over all of the company's assets, and by personal guarantees made by the directors, L. Andrews and D. Andrews.

Net obligations under hire purchase contracts are secured over the assets to which they relate.

11	Creditors: amounts falling due after more than one year	2014 £	2013 £
	Net obligations under hire purchase contracts	4,440	-
	Net obligations under hire purchase contracts are secured over the assets	s to which they relate.	
	Net obligations under hire purchase contracts		
	Repayable within one year	3,806	389
	Repayable between one and five years	4,440	-
		8,246	389
	Included in liabilities falling due within one year	(3,806)	(389)
		4,440	

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2014

12	Provisions for liabilities		
			Deferred tax liability £
	Balance at 1 April 2013		57,895
	Profit and loss account		(1,073)
	Balance at 31 March 2014		56,822 ——
	The deferred tax liability is made up as follows:		
		2014	2013
		£	£
	Accelerated capital allowances	56,822 ———	57,895 ———
13	Pension and other post-retirement benefit commitments  Defined contribution  The company operates a defined contribution pension scheme. The asset	ets of the sch	eme are held

separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund.

		2014 £	2013 £
	Contributions payable by the company for the year	16,000	44,000
14	Share capital	2014 £	2013 £
	Allotted, called up and fully paid		
	40 Ordinary 'A' shares of £1 each	40	48
	15 Ordinary 'B' shares of £1 each	15	2
	0 of p each	35	-
		100	50

During the year the company issued a further 50 ordinary shares at par for cash before re-classifying as shown above.

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2014

15	Statement of movements on reserves			
		Other Profit and loss		
		reserves (see below)	account	
	•	£	£	
	Balance at 1 April 2013 as previously reported	50	1,549,359	
	Prior year adjustment	-	49,662	
	Balance at 1 April 2013 as restated	50	1,599,021	
	Profit for the year	-	713,281	
	Dividends paid	-	(500,000)	
	Balance at 31 March 2014	50	1,812,302	
	Other reserves Capital redemption reserve Balance at 1 April 2013 & at 31 March 2014	50		
16	Reconciliation of movements in shareholders' funds	2014 £	2013 £	
	Profit for the financial year	713,281	545,890	
	Dividends	(500,000)	(313,600)	
		213,281	232,290	
	Proceeds from issue of shares	48	-	
	Purchase of own shares	(8)	(150,000)	
	Net addition to shareholders' funds	213,321	82,290	
	Opening shareholders' funds	1,549,459	1,467,169	
	Closing shareholders' funds	1,812,452	1,549,459	
	·			

Opening shareholders' funds were originally £1,549,459 before adding prior year adjustments of £49,662.

The prior year adjustment shown above relates to a purchase of own shares in the prior year. The total consideration paid was £100,338 as opposed to the £150,000 as originally reported.

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2014

## 17 Financial commitments

At 31 March 2014 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 March 2015:

		Land and buildings	
		2014	2013
		£	£
	Operating leases which expire:		
	Between two and five years	27,200	27,200
	·	<del></del>	
18	Directors' remuneration	2014	2013
		£	£
	Remuneration for qualifying services	20,398	18,482
	Company pension contributions to defined contribution schemes	16,000	44,000
		36,398	62,482

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 2 (2013 - 2).

## 19 Employees

## **Number of employees**

The average monthly number of employees (including directors) during the year was:

	2014 Number	2013 Number
Administrative staff	. 13	12
Management	17	12
Cleaning staff	691	506
	721	530
Employment costs	2014	2013
	£	£
Wages and salaries	8,446,209	5,526,929
Other pension costs	16,000	44,000
	8,462,209	5,570,929
	<del></del>	

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2014

## 20 Related party relationships and transactions

### Loans to directors

Transactions in relation to loans with directors during the year are outlined in the table below:

Description	% Rate	Opening Balance £	Amounts Advanced £	Interest Charged £	Amounts Repaid £	Closing Balance £
D Andrews - Directors' loan account L Andrews - Directors' loan	-	42,225	172,550	-	(125,000)	89,775
account	• -	42,225	161,047	-	(125,000)	78,272
		84,450	333,597	•	(250,000)	168,047

### **Dividends to Directors**

The following directors, and close members of their family, were paid dividends during the year as outlined in the table below:

	2014	2013
	£	£
L Andrews	250,000	153,600
D Andrews	250,000	160,000
	500,000	313,600