# Urgo Limited (formerly Parema Medical Limited)

Directors' report and financial statements 31 December 2005 Registered number 04337458

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Urgo Limited (formerly Parema Medical Limited)
Draft Directors' report and financial statements
31 December 2005

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# Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 December 2005.

### Principal activities

The principal activity of the company during the period was the manufacture and sale of medical bandages.

#### **Business review**

In 2005 turnover reached £13.3m. The growth in the year is due to development of the existing range of bandages and successful launches of Urgo products. The profit on ordinary activities after tax for the year was £2,350,880 (2004: £1,678,392).

#### Dividend

A dividend of £2,000,000 was paid during the year (2004: £nil).

#### Directors and directors' interests

The directors who held office during the period were as follows:

RJM Foulquiès

(resigned 31 March 2005)

A Bon

CJM Fasné

JF Robert

HHL le Lous

None of the directors who held office at the end of the financial year had any disclosable interest in the shares of the company.

By order of the board

CJM Fasné

Director

Shepshed Industrial Estate Sullington Road Shepshed Loughborough Leicestershire LE12 9JJ

# Statement of directors' responsibilities in respect of the Directors' Report and the financial statements

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with UK Accounting Standards.

The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that its financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

Under applicable law the directors are also responsible for preparing a Directors' Report that complies with that law.



# Report of the independent auditors to the members of Urgo Limited

We have audited the financial statements of Urgo Limited for the year ended 31 December 2005 which comprise the Profit and Loss Account, the Balance Sheet and the related notes. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As described in the Statement of Directors' Responsibilities on page 2, the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion the financial statements:

- give a true and fair view, in accordance with UK Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2005 and of its profit for the year then ended; and
- have been properly prepared in accordance with the Companies Act 1985.

KPMG LLP Chartered Accountants Registered Auditor

KPMG Lut

21st. September, 2006.

1 Waterloo Way Leicester LE1 6LP United Kingdom

# Profit and loss account

for the year ended 31 December 2005

for the year ended 31 December 2003	Note	2005 €	2004 £
Turnover	1	13,254,604	11,169,595
Cost of sales		(5,733,672)	(5,087,678)
Gross profit Distribution costs Administrative expenses		7,520,932 (3,160,597) (1,074,485)	6,081,917 (2,776,924) (922,157)
Operating profit Other interest receivable and similar income	5	3,285,850 157,199	2,382,836 59,183
Profit on ordinary activities before taxation Tax on profit on ordinary activities	2-4 6	3,443,049 (1,092,169)	2,442,019 (763,627)
Profit on ordinary activities after taxation	13	2,350,880	1,678,392
Dividends		(2,000,000)	•
Retained profit for the year		350,880	1,678,392

All results arise from continuing activities.

The company had no recognised gains or losses other than the profit for the period.

# Balance sheet at 31 December 2005

	Note	2005 £	2004 £
Fixed assets		T.	r
Intangible assets	7	9,600	10,200
Tangible assets	8	184,227	203,336
		193,827	213,536
Current assets			
Stocks	9	592,472	860,989
Debtors	10	2,075,157	1,880,281
Cash at bank and in hand		3,959,330	3,002,991
Constitution of Call of Land Addition		6,626,959	5,744,261
Creditors: amounts falling due within one year	11	(3,745,895)	(3,233,786)
Net current assets/(liabilities)		2,881,064	2,510,475
Total assets less current liabilities		3,074,891	2,724,011
Creditors: amounts falling due after more than			
one year		-	-
Net assets		3,074,891	2,724,011
		====	
Capital and reserves			
Called up share capital	12	1	1
Profit and loss account	13	3,074,890	2,724,010
		3,074,891	2,724,011
		=====	

These financial statements were approved by the board of directors on 16 August 2006 and were signed on its behalf by:

CJM Fasné Director

A Bon
Director

# Reconciliation of movements in shareholders' funds for the year ended 31 December 2005

yor me year came or peconoci 2000	2005 £	2004 £
Profit for the financial period	2,350,880	1,678,392
Dividends paid	(2,000,000)	-
Net addition to shareholders' funds Opening shareholders' funds	350,880 2,724,011	1,678,392 1,045,619
Closing shareholders' funds	3,074,891	2,724,011

#### **Notes**

## (forming part of the financial statements)

### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

#### Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards, and under the historical cost accounting rules.

Under Financial Reporting Standard 1 the company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the company in its own published consolidated financial statements.

As 93% of the company's voting rights are controlled within the group headed by Viva Sante, the company has taken advantage of the exemption contained in FRS 8 and has therefore not disclosed transactions or balances with entities which form part of the group (or investees of the group qualifying as related parties). The consolidated financial statements of Viva Sante, within which this company is included, can be obtained from 42 Rue de Longvic, 21300 Chenove, France.

#### Intangible fixed assets and amortisation

Intangible assets acquired as part of an acquisition are capitalised at their fair value where this can be measured reliably.

Concessions, patents, licences and trademarks purchased by the company are amortised to nil by equal annual instalments over their useful economic lives of 20 years.

### Fixed assets and depreciation

Depreciation is provided to write off the cost less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows:

Plant and machinery --Computer equipment -- 5 years 3 years

Fixtures and fittings

10 years

#### Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

#### Leases

Assets acquired under finance leases are capitalised and the outstanding future lease obligations are shown in creditors. Operating lease rentals are charged to the profit and loss account on a straight line basis over the period of the lease.

#### Stocks

Stocks are stated at the lower of cost and net realisable value. In determining the cost of raw materials, consumables and goods purchased for resale, the weighted average purchase price is used. For work in progress and finished goods cost is taken as production cost, which includes an appropriate proportion of attributable overheads.

### 1 Accounting policies (continued)

### Post retirement benefits

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independent administered fund. The amount charged to the profit and loss account represents the contributions payable to the scheme in respect of the accounting period.

#### **Taxation**

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19.

## Turnover

Turnover represents the amounts (excluding value added tax) derived from the provision of goods and services to customers.

## 2 Profit on ordinary activities before taxation

	2005 £	2004 £
Profit on ordinary activities before taxation is stated		
after charging		
Auditors' remuneration: Audit Depreciation and other amounts written off tangible and intangible fixed assets:	10,000	10,000
Owned  Hire of other assets - operating leases	128,238 280,008	131,242 258,124

## 3 Remuneration of directors

	2005 £	2004 £
Directors' emoluments Amounts paid to third parties in respect of directors' services	173,541	154,024
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	173,541	154,024
	<del></del>	

The aggregate of emoluments of the highest paid director was £173,541 (2004: £154,024).

No director accrued pensionable benefits from the company during the period.

## 4 Staff numbers and costs

The average number of persons employed by the company (including directors) during the period, analysed by category, was as follows:

	Number of employees 2005	Number of employees 2004
Manufacturing	58	55
Sales and distribution	52	42
Administration	11	14
	121	111
		<del></del>
The aggregate payroll costs of these persons were as follows:		
	2005	2004
	£	£
Wages and salaries	2,846,364	2,526,882
Social security costs	280,872	237,582
Other pension costs	59,750	76,020
	3,186,986	2,840,484
•		·

5	Other interest receivable and similar income		
		2005	2004
		£	£
Other		157,199	59,183
6	Taxation		
		2005	2004
IIV ac	was a strict to the strict to	£	£
	rporation tax t tax on income for the period	1,078,190	788,962
Total o	current tax	1,078,190	788,489
	ed tax (see note 10)		
Origin	ation/reversal of timing differences	13,979	(24,862)
Tax or	profit on ordinary activities	1,092,169	763,627
Factors	affecting the tax charge for the current period		
	rrent tax charge for the period is higher (2004: higher) than the standard rate o	f corporation 1	tax in the UK
(30%, 2	2004: 30%). The differences are explained below.	2002	2004
		2005 £	2004 £
	t tax reconciliation		
Profit o	n ordinary activities before tax	3,443,049	2,442,019
Curren	tax at 30% (2002: 30%)	1,032,915	732,606
Effects	of:		
Expens	es not deductible for tax purposes (primarily depreciation of non qualifying plant		
	chinery)	11,488	7,583
	iation in excess of capital allowances	(3,163)	21,830
	hort term timing differences	37,422	26,943
Adjusti	ment in respect of prior periods	(472)	(473)
Total c	urrent tax charge (see above)	1,078,190	788,489

# 7 Intangible fixed assets

	Preventex trade name £
Cost At beginning and end of year	12,000
Amortisation At beginning of year Charged in year	1,800 600
At end of year	2,400
Net book value At 31 December 2005	9,600
At 31 December 2004	10,200
	<u> </u>

# 8 Tangible fixed assets

	Fixtures and fittings	Plant and machinery £	Computer equipment £	Total £
Cost At beginning of year Additions	34,339 16,983	555,638 68,645	42,802 22,903	632,779 108,531
At end of year	51,322	624,283	65,705	741,310
<b>Depreciation</b> At beginning of year Charge for year	5,595 4,182	395,183 111,015	28,666 12,442	429,444 127,639
At end of year	9,777	506,198	41,108	557,083
Net book value At 31 December 2005	41,545	118,085	24,597	184,227
At 31 December 2004	28,744	160,456	14,136	203,336

9	Stocks		
		2005 £	2004 £
Work i	aterials and consumables n progress	160,968 78,634	90,112 127,703
Finishe	d goods and goods for resale	352,870	643,174
		592,472	860,989
10	Debtors		
		2005 £	2004 £
Trade of		1,937,104	1,753,415
Prepay	ments and accrued income	10,252 82,440	13,764 53,762
Deferre	ed tax asset	45,361	59,340
		2,075,157	1,880,281
The ele	ments of deferred taxation are as follows:		
	•	2005	2004
Accel	erated capital allowances	£ (2,529)	£ 24,784
	timing differences	47,890	34,556
Defen	red tax asset	45,361	59,340
11	Creditors: amounts falling due within one year		
		2005 €	2004 £
	creditors	1,211,761	855,531
Taxatio Amour	on and social security hts owed to group undertakings	981,162 417,687	932,398 417,687
Other of	ereditors	31,819	51,874
Accrua	Is and deferred income	1,103,466	976,296
		3,745,895	3,233,786

12 Called up shar	e capital
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• •	2005 £	2004 £
Authorised 1,000 ordinary shares of £1 each	1,000	1,000
Allotted, called up and fully paid 1 ordinary share of £1 each	1	1
13 Reserves Profit and Loss account	2005 £	2004 £
At beginning of year Retained profit for the year	2,724,010 2,350,880	1,045,618 1,678,392
Dividends	5,074,890 (2,000,000)	2,724,010
At end of year	3,074,890	2,724,010

# 14 Commitments

Annual commitments under non-cancellable operating leases are as follows:

	2005		2004	
	Land and buildings	Other	Land and buildings	Other
	£	£	£	£
Operating leases which expire:				
Within one year	-	13,314	-	56,497
In the second to fifth years inclusive	-	148,603	-	66,212
Over five years	120,000	-	92,954	-
	120,000	161,917	92,954	122,709

#### 15 Pension scheme

The company operates a defined contribution pension scheme. The pension cost charge for the period represents contributions payable by the company to the fund and amounted to £59,750 (2004: £76,020).

Contributions amounting to £ nil (2004: £nil) were payable to the fund and are included in creditors.

## 16 Related party disclosures

During the period the company entered into the following transactions with Parema Limited, a company related through common directors. This company ceased to be a related party on 31 March 2005:

£

Expenses incurred by Parema Limited on behalf of the company Expenses incurred by the company on behalf of Parema Limited Sales made to Parema Limited by the company Purchases made from Parema Limited by the company 40,298 2,700

# 17 Ultimate parent company and parent undertaking of larger group of which the company is a member

The company is a subsidiary undertaking of Laboratoires URGO SAS, incorporated in France.

The largest group in which the results of the company are consolidated is that headed by Viva Sante, incorporated in France. The consolidated accounts of this company are available to the public and may be obtained from 42 Rue de Longvic, 21300 Chenove, France.