## Iveagh Ltd

Report And Financial Statements

31 December 2011

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Rees Pollock Chartered Accountants

## **COMPANY INFORMATION**

Directors The Earl of Iveagh (non-executive Chairman)

Count N S Di Monteluce (non-executive deputy Chairman)

The Hon H Channon (non-executive) The Hon R Guinness (non-executive)

R Ford C Wyllie

Company number 4243473

Registered office 21 Queen Anne's Gate

London SW1H 9BU

Auditor Rees Pollock

35 New Bridge Street

London EC4V 6BW

Bankers Barclays Bank Plc

Bexhill-on-Sea East Sussex TN40 1AW

#### DIRECTORS' REPORT

for the year ended 31 December 2011

The directors present their report and the financial statements for the year ended 31 December 2011

#### Principal activities

The company's principal activity during the period was the provision of investment management advice

### **Business review**

The company operated in difficult market conditions in 2011 given the highly challenging economic environment. The directors are of the view that 2012 will prove similar. Nevertheless, the company looks forward to further development of its investment services to its clients in 2012.

#### Results

The loss for the year, after taxation, amounted to £495,267 (2010 - profit £216,579)

#### Directors

The directors who served during the year were

The Earl of Iveagh (non-executive Chairman)

Count N S Di Monteluce (non-executive deputy Chairman)

The Hon H Channon (non-executive)

The Hon G Fanshawe (non-executive) (resigned 1 December 2011)

The Hon R Guinness (non-executive)

R Ford (appointed 25 November 2011)

C Wyllie (appointed 5 September 2011)

P Mack (resigned 10 November 2011)

P Ross (resigned 22 December 2011)

### Statement of directors' responsibilities

The directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Pillar III Disclosure

The firm has documented the disclosures required by the FSA under BIPRU 11.3. These are available from iveaghltd com

### **DIRECTORS' REPORT**

for the year ended 31 December 2011

### Provision of information to auditor

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that

- so far as that director is aware there is no relevant audit information of which the company's auditor is unaware,
   and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any information needed by the company's auditor in connection with preparing its report and to establish that the company's auditor is aware of that information

### Auditor

The auditor, Rees Pollock, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006

This report was approved by the board on 28 March 2012 and signed on its behalf

R Ford

Director



# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF IVEAGH LTD

35 New Bridge Street London EC4V 6BW Telephone 020 7778 7200 Fax 020 7329 6408 www.reespollock.co.uk

We have audited the financial statements of Iveagh Ltd for the year ended 31 December 2011, set out on pages 5 to 17 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's shareholders, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed

### Respective responsibilities of directors and auditor

As explained more fully in the Directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

## Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2011 and of its loss for the year then
  ended.
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

## **Emphasis** of matter

Without qualifying our opinion we draw attention to note 21 to the financial statements. The company is engaged in litigation with Mr Ross, a former director, for the recovery of a balance of £316,419 owed to the company. The ultimate outcome of the litigation cannot presently be determined, and no provision against the balance has been made in the financial statements.

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF IVEAGH LTD

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

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Jonathan Moulsdale (Senior statutory auditor) for and on behalf of Rees Pollock
Statutory Auditor

25 Aprıl 2012

## PROFIT AND LOSS ACCOUNT for the year ended 31 December 2011

	Note	2011 £	As Restated 2010 £
TURNOVER	1,2	2,605 403	3 094,144
Administrative expenses		(3 210,354)	(2,762,055)
OPERATING (LOSS)/PROFIT	3	(604,951)	332 089
Interest receivable and similar income		33	127
Interest payable and similar charges	6	(6,990)	
(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE			
TAXATION		(611,908)	332,216
Tax on (loss)/profit on ordinary activities	7	116,641	(115,637)
(LOSS)/PROFIT FOR THE FINANCIAL YEAR	14	(495,267)	216,579

All amounts relate to continuing operations

## STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES for the year ended 31 December 2011

(LOSS)/PROFIT FOR THE FINANCIAL YEAR	Note	2011 £ (495,267)	As restated 2010 £ 216,579
(LOSS)/I KOFIT FOR THE FINANCIAL TEAK		(175,207)	
TOTAL RECOGNISED GAINS AND LOSSES RELATING TO THE YEAR		(495,267)	216 579
Prior year adjustment	15	383,666	
TOTAL GAINS AND LOSSES RECOGNISED SINCE LAST FINANCIAL STATEMENTS		(111,601)	

## BALANCE SHEET as at 31 December 2011

	Note	£	2011 £	£	As Restated 2010
FIXED ASSETS					
Tangible assets	8		56 667		55,815
CURRENT ASSETS					
Debtors	9	1,121,638		1,434,632	
Investments	10	3,564		3 357	
Cash in hand		30,227		86 375	
	•	1,155,429	-	1,524,364	
CREDITORS: amounts falling due within one year	11	(529,789)		(402,605)	
NET CURRENT ASSETS	'		625,640		1 121,759
TOTAL ASSETS LESS CURRENT LIABILIT	TIES	_	682,307		1,177 574
PROVISIONS FOR LIABILITIES					
Deferred tax	12		(4 592)		(4 592)
NET ASSETS		=	677 715		1,172,982
CAPITAL AND RESERVES					
Called up share capital	13		369,090		369 090
Share premium account	14		61,883		61,883
Profit and loss account	14	_	246,742		742,009
SHAREHOLDERS' FUNDS	16	-	677,715		1,172,982

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 28 March 2012

R Ford Director

## CASH FLOW STATEMENT for the year ended 31 December 2011

	Note	2011 £	As Restated 2010 £
Net cash flow from operating activities	17	(167,385)	(428 701)
Returns on investments and servicing of finance	18	(6,957)	127
Taxation		(56,513)	17,510
Capital expenditure and financial investment	18	(25 293)	(15 390)
CASH OUTFLOW BEFORE FINANCING		(256,148)	(426,454)
Financing	18	200,000	-
DECREASE IN CASH IN THE YEAR		(56,148)	(426,454)

## RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS/DEBT for the year ended 31 December 2011

2011 £	As Restated 2010 £
(56,148)	(426,454)
(200 000)	
(256,148)	(426,454)
86 375	512 829
(169 773)	86 375
	(56,148) (200 000) (256,148) 86 375

for the year ended 31 December 2011

### 1 ACCOUNTING POLICIES

### 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

### 1.2 Going concern

Subsequent to the year end the company received a cash injection from its parent company of £700,000 Taking this into account the directors have prepared budgets that show that the company will have sufficient resources to meet its liabilities as they fall due for a period of at least twelve months from the signing of these accounts. Consequently the directors believe that the going concern basis is appropriate and the accounts have been prepared under that assumption

#### 1.3 Turnover

Turnover comprises revenue recognised by the company in respect of fees receivable exclusive of Value Added Tax

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases.

S/Term Leasehold Property - 5 years
Fixtures & fittings - 7 years
Equipment - 5 years

### **Operating leases**

Rentals under operating leases are charged to the profit and loss account on a straight line basis over the lease term

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate

### 1.5 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax assets and habilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse

Deferred tax assets and liabilities are not discounted

for the year ended 31 December 2011

## 1 ACCOUNTING POLICIES (continued)

## 1.6 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction

Exchange gains and losses are recognised in the profit and loss account

## 17 Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year

### 1.8 Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

## 2 TURNOVER

The whole of the turnover is attributable to the one principal activity of the company

All turnover arose within the United Kingdom

## 3 OPERATING (LOSS)/PROFIT

The operating (loss)/profit is stated after charging

	2011	2010
	£	£
Depreciation of tangible fixed assets		
- owned by the company	24,441	28,389
Auditors' remuneration	15,500	15,000
Auditors' remuneration - non-audit	22,650	10,792
Operating lease rentals		
- land and buildings	160,369	164,434
Difference on foreign exchange	4 978	702

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## NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

### 4 STAFF COSTS

Staff costs, including directors' remuneration were as follows

Start costs, including directors remaindration were as follows		
	2011 £	As Restated 2010
Wages and salaries	1,512 714	1,382 558
Social security costs	180,335	170,757
Other pension costs	36,202	35 703
	1,729,251	1,589,018
The average monthly number of employees including the directors, during th	e year was as follows	
	2011	2010
	No	No.
Number of administrative staff	8	6
Number of sales & marketing staff	2	3
Number of fund management and operations staff	7	9
	17	18
DIRECTORS' REMUNERATION		
	2011 £	As Restated 2010 £
Emoluments	339,345	265,027
Linomitent		
Company pension contributions to defined contribution pension schemes	9 083	9.000

During the year retirement benefits were accruing to 4 directors (2010 - 2) in respect of defined contribution pension schemes

The highest paid director received remuneration of £128,224 (2010 restated - £159 884)

The value of the company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £3,375 (2010 - £4,750)

## 6 INTEREST PAYABLE

	2011	2010
	£	£
On other loans	6 990	-

for the year ended 31 December 2011

## 7 TAXATION

	2011 £	As Restated 2010
Analysis of tax (credit)/charge in the year		
Current tax (see note below)		
UK corporation tax (credit)/charge on (loss)/profit for the year	(116,641)	116,641
Deferred tax (see note 12)		
Origination and reversal of timing differences	-	(1.004)
Tax on (loss)/profit on ordinary activities	(116,641)	115 637

## Factors affecting tax charge for the year

The tax assessed for the year differs from that calculated using the standard rate of corporation tax in the UK of 26% (2010 - 28%) The differences are explained below

	2011 £	As Restated 2010 £
(Loss)/profit on ordinary activities before tax	(611,908)	332,216
(Loss)/profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 26% (2010 - 28%)	(159,096)	93,020
Effects of:		
Expenses not deductible for tax purposes	17,247	23,992
Capital allowances for year in excess of depreciation	(1,027)	1,003
Unrelieved tax losses carried forward	33,289	-
Prior year loss relief at a different rate	(7,054)	-
Marginal relief	-	(1,374)
Current tax (credit)/charge for the year (see note above)	(116,641)	116,641

## Factors that may affect future tax charges

At 31 December 2011 there were tax losses of £128,245 (2010 £nil) carried forward and available to utilise against profits in future periods. A deferred tax asset has not been recognised in respect of these losses due to uncertainty over the timing of the asset's recovery

for the year ended 31 December 2011

## 8 TANGIBLE FIXED ASSETS

	Leaschold Property £	Motor vehicles	Fixtures & fittings and Equipment £	Total £
Cost	L	*	<b>±</b>	*
At 1 January 2011 Additions Disposals	21,209 901	4,699 - (4,699)	180 081 24,392 -	205,989 25,293 (4 699)
At 31 December 2011	22,110		204,473	226 583
Depreciation				
At 1 January 2011 Charge for the year On disposals	17,903 2,537	4,699 - (4,699)	127,572 21,904 -	150,174 24,441 (4,699)
At 31 December 2011	20,440	-	149,476	169,916
Net book value				
At 31 December 2011	1,670	-	54,997	56 667
At 31 December 2010	3,306	-	52,509	55,815
		=		

## 9 DEBTORS

	2011 £	As Restated 2010 £
Trade debtors	13,846	3,367
Amounts owed by group undertakings	56 762	249,645
Other debtors	671 342	461 741
Prepayments and accrued income	379,688	719,879
		1 121 (22
	1,121 638	1 434,632

Included within other debtors is £512,802 (2010 restated £372,611) due from individuals as disclosed in note 21

### 10 INVESTMENTS

	2011	2010
	£	£
Other investments	3 564	3 357

Other investments represents an investment in one of the funds managed by the company. The investment is stated at a market value

At 31 December 2011

	ES TO THE FINANCIAL STATEMENTS ne year ended 31 December 2011		
11	CREDITORS Amounts falling due within one year		
			As Restated
		2011	2010
		£	£
	Other loans (see note 21)	200,000	-
	Trade creditors	65,393	63,150
	Amounts owed to group undertakings	15,152	15,151
	Corporation tax	38,989	212,143
	Social security and other taxes	52,667	67,666
	Accruals and deferred income	157,588	44,495
		529,789	402,605
12	DEFERRED TAXATION		
		2011	2010
		£	£
	At beginning and end of year	4,592	4,592
	The provision for deferred taxation is made up as follows		
		2011	2010
		£	2010 £
	Excess of taxation allowances over depreciation on fixed assets	4,592	4 592
13	SHARE CAPITAL		
13	SHARE CAFILAL		
		2011	2010
		£	£
	Allotted, called up and fully paid		
	369 090 Ordinary shares shares of £1 each	369 090	369 090
14	RESERVES		
		Share	
		premium	Profit and loss
		account	account
		£	£
	At 1 January 2011 (as previously stated)	61 883	358,343
	Prior year adjustment (note 15)		383,666
	At 1 January 2011 (as restated)		742 009
	Loss for the year	-	(495,267)

246 742

61 883

for the year ended 31 December 2011

## 15 PRIOR YEAR ADJUSTMENT

An adjustment was made to correct accounting errors made in previous years in which amounts advanced to directors had been incorrectly treated as remuneration rather than loans. The effect of this adjustment on the prior year results is to increase debtors by £372,611, to decrease creditors by £11,055, to increase the profit and loss reserve brought forward by £244,943, to increase profit before tax for the year by £197,121 and to increase the tax for the year by £58 398

16	RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS		
		2011	2010
		£	£
	Opening shareholders' funds	789 316	711,460
	Prior year adjustments (note 15)	383,666	244 943
	Opening shareholders' funds (as restated)	1 172,982	956 403
	(Loss)/profit for the year	(495,267)	216,579
	Closing shareholders' funds	677,715	1,172,982
17.	Operating (loss)/profit Depreciation of tangible fixed assets Decrease in debtors Decrease/(increase) in amounts owed by group undertakings Increase/(decrease) in creditors Increase/(decrease) in amounts owed to group undertakings Change in market value of investments	2011 £ (604,951) 24,441 120,111 192,883 100,337 1 (207)	2010 £ 332,089 28,389 192,467 (249,645) (694,333) (46 425) 8,757
	Net cash outflow from operating activities	(167,385)	(428,701)
18	ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH FLOW S	2011	2010
		£	£
	Returns on investments and servicing of finance		
	Interest received	33	127
	Interest paid	(6.990)	
	Net cash (outflow)/inflow from returns on investments and servicing		
	of finance	(6 957)	127
		<del></del>	

for the year ended 31 December 2011

## 18 ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH FLOW STATEMENT (continued)

	2011 £	2010 £
Capital expenditure and financial investment		
Purchase of tangible fixed assets	(25,293)	(15,390)
	2011	2010
	£	£
Financing		
Other new loans	200,000	-
	<del></del>	

## 19. ANALYSIS OF CHANGES IN NET DEBT

	1 January 2011 £	Cash flow	Other non-cash changes £	31 December 2011
Cash at bank and in hand	86,375	(56,148)	<u>.</u>	30,227
Debt				
Debts due within one year	-	(200,000)	•	(200,000)
Net funds	86,375	(256,148)	<u>.</u>	(169,773)

## 20 OPERATING LEASE COMMITMENTS

At 31 December 2011 the company had annual commitments under non-cancellable operating leases as follows

Land	Land and buildings	
2011	2010	
£	£	
-	41 096	
150,000	-	
	2011 £	

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2011

#### 21 RELATED PARTY TRANSACTIONS

During the year the company advanced £102,427 (2010 restated £79,907) to Paul Ross, a director At the year end Mr Ross owed the company £316,419 (2010 restated £213,992) On 1 February 2012 the company served a statutory demand on Mr Ross which was based upon admissions made by Mr Ross concerning the amounts owed Mr Ross subsequently issued an application in the County Court to set aside the statutory demand on the grounds that the debt is disputed. The company have been advised that based, among other things, on Mr Ross' previous admissions Mr Ross' application does not have merit. The directors believe that the amount is correctly stated and no provision has been made against the balance in these financial statements. However the outcome of litigation is not predictable and accordingly there can be no certainty that this amount will be recovered in full.

During the year the company advanced £37,763 (2010 restated £44,064) to Paul Mack, a director. At the year end Mr Mack owed the company £196,383 (2010 restated £158,619). No provision has been made against this balance as the amount is due to be repaid in full by 1 May 2012.

Prior to the year end loans totalling £200 000 were advanced by Capital I Enterprises Limited and Venere Investments Limited, companies which are controlled by directors of Iveagh Limited. The loans are due to be repaid on 9 December 2012 and interest is payable at 5% above LIBOR

Included within turnover is an amount of £229,252 (2010 £403,514) receivable from Arundel Iveagh Holdings Limited a company incorporated in Bermuda and under common control, for investment advisory services provided The company also recharged expenses of £19,422 (2010 £170,007) to Arundel Iveagh Holdings Limited An amount of £79,165 was owed to the company at the year end (2010 £422,550 was owed to the company)

Included within turnover is an amount of £323,298 (2010 £nil) receivable from Arundel Emerging Ventures (Bermuda) Limited a company incorporated in Bermuda and under common control for investment advisory services provided. The company also recharged expenses of £nil (2010 £35 342) to Arundel Emerging Ventures (Bermuda) Limited. An amount of £69,643 (2010 £174,560) was owed to the company at the year end

## 22 ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

As at 31 December 2011 the company's immediate parent undertaking and ultimate controlling party was Arundel Iveagh Holdings Limited (AIHL'), a company incorporated in Bermuda. Subsequent to the year end a controlling interest in AIHL was acquired by Elgistan Trust Company (Jersey) Limited, a company which is a trustee for various trusts, none of which have overall control.