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## ENGIE Power Limited

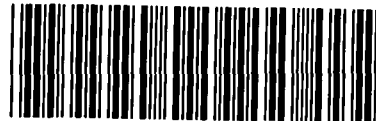
Registered Number: 04236804

### Reports and Financial Statements

31 December 2020

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COMPANIES HOUSE

## **Directors**

K A Dibble

R J Wells

G R Leith (appointed 8 February 2022)

V M Verbeke (appointed 1 July 2021)

## **Auditor**

Ernst & Young LLP

20 Chapel Street

Liverpool

L3 9AG

## **Bankers**

Barclays Bank PLC

50 Pall Mall

London

SW1A 1QF

## **Registered Office**

No 1 Leeds

26 Whitehall Road

Leeds

LS12 1BE

## Directors' Report

The directors present their report and the company financial statements for the year ended 31 December 2020.

### Principal Activities

The principal activities of the company are the supply of electricity to industrial, commercial, small business, and the purchase of energy from upstream generators.

### Results and Dividends

The results for the year, after taxation, amounted to a loss of £9,562,000 (2019 profit: £4,063,000). Of this, all is attributable to the members of the company.

The company has seen a decrease in sales revenue from its traditional Industrial & Commercial offering and "Small and Medium Sized Enterprises" (SMEs) principally due to the demand destruction attributed to the COVID pandemic. In addition, the company disposed of its UK residential gas and electricity supply business the details of which are outlined in page 10. Revenues in the period overall have decreased (20.6)% in the year to £0.83 billion (2019 - £1.05 billion).

The decrease in revenue has resulted in a decrease in the gross reported margin to 2.5% compared to 3.6% in 2019, with an adjusted gross margin (excluding any fair value gain or loss on commodity contracts) of 3.1% showing a decrease of (0.5)% in the adjusted gross margin compared to 3.6% reported in 2019. See page 10 for the reconciliation of adjusted gross margin.

There was no interim dividend paid during the year (2019: £nil), and no final dividends have been approved or paid (2019: £nil).

### Going Concern

The directors have, at the time of approving the financial statements, a reasonable expectation that the Company has adequate resources to continue in operational existence for the period to 31 May 2023. They therefore continue to adopt the going concern basis of accounting in preparing the financial statements.

Base case projections were prepared and reviewed at a divisional level including the Company, its parent ENGIE Supply Holding UK Limited and the parent's subsidiaries as it is this group which collectively transacts the energy supply activities for ENGIE S.A. in the UK. Cash balances are maintained at a divisional level and cash is held both within bank accounts and on reserve at ENGIE S.A. subsidiary ENGIE Treasury Management.

The directors have obtained a letter of support from the Company's parent ENGIE Supply Holding UK Limited which confirms that to the extent that money is not otherwise available to the Company, the parent company will assist the Company in meeting all liabilities as and when they fall due from the date of approval of the Company's balance sheet to 30th June 2023.

It is noted that the Company has net current liabilities of £25,085,000 at the balance sheet date. The confirmation from ENGIE Supply Holding UK Limited to utilise the cash across the division ensures this is not considered to be an issue from a cash flow and going concern perspective.

Most cash held by the Company at the balance sheet date, and at the time of the financial statements being approved, is held on reserve at ENGIE Treasury Management under a current account agreement. ENGIE Treasury Management is a 100% owned subsidiary of the Company's ultimate parent company ENGIE S.A.

The directors consider the cash held by ENGIE Treasury Management readily accessible when required by the Company. The obligation of ENGIE Treasury Management to provide this access is unconditionally guaranteed by the ultimate parent company ENGIE S.A. The directors have obtained written confirmation that this guarantee remains in place at the time of the financial statements being approved and that, should it be revoked in the period to 31 May 2023, the guarantee will remain in place indefinitely for any liabilities which exist at the point of revocation.

Both the Company and the division have no external debt. An internal divisional overdraft facility provided by ENGIE Treasury Management for up to £20m is uncommitted, and so has not been considered further within the assessment.

## Directors' Report (continued)

### Going Concern (continued)

The Company has, in 2022, obtained a letter of support of £366m available for the division up to 30th June 2023 provided by the ultimate parent company ENGIE S.A. This facility is not currently in use and is regarded as readily available cash by the directors for the purpose of the going concern assessment.

Certain trade debtors within the Company and ENGIE Gas Limited are factored through an external debt factoring agreement with Banco Santander, S.A. This agreement is committed for a period of 30 days, with both parties able to terminate the agreement with 30 days' notice. The agreement has an aggregate limit of £150m. The cash flow projections have been modelled assuming the debt factoring facility remains in place. In order to ensure this is valid, the directors have obtained a letter of support from ENGIE S.A, that notes that, should the external debt factor withdraw the facility, the facility aggregate limit be reached, or one or more customer limits be reached, it will provide them with access to any necessary working capital facility up to a maximum aggregate amount of £263m but only to the extent that money is not otherwise available to the Company to meet such liabilities. Such support can take the form of intra-group lending, overdraft facilities, credit support or other support, whether directly or through other subsidiaries of the ENGIE group, in each case as ENGIE S.A. sees appropriate to meet the Company's working capital requirements. This confirmation is in place until 30 June 2023.

The division trades gas and electricity with ENGIE Global Markets, a wholly owned subsidiary of ENGIE S.A. A margin call agreement is in place between ENGIE Global Markets and the division to cover both parties from exposures resulting from unsettled trades. The margin call operates in both directions, i.e. the cash balance could favour either party depending on the polarity of the aggregate exposure. Whenever the margin call favours ENGIE Global Markets, the division is required to place cash with ENGIE Global Markets. The division has a facility provided by its ultimate parent company ENGIE S.A. to assist the division in meeting the cash requirements of the facility up to a value of £235m which is committed up to and including 30th June 2023. The directors are confident this will enable the division to continue to meet its obligations. The directors have calculated the plausible worst case cash requirement for the margin call for the going concern review period as £170m, the committed facility of £235m therefore provides a headroom of 38%. The plausible worst case assumes the supply portfolio remains stable and assumes the prevailing energy prices persist to the end of 2022 and then fall to the lowest levels seen for the last five years.

Base case projections were approved in September 2021 and are still considered relevant. These forecasts have been applied from the 31st December 2021 position. Actual cash at 30th April 2022 was lower than the base case projections due to working capital variances, predominantly due to delays in debtor receipts and increased security requests, driven in part by the increased energy prices. The directors consider that these variances will reverse over the going concern period and that the £366m letter of support provides sufficient headroom to enable these cash outflow risks to be adequately covered. It was concluded that no changes were required to the base case projections prepared in August 2021.

The directors have considered the forecast period to 31 May 2023, with the key assumptions being:

**Operating cashflows:** Operating cashflows have been projected on the assumption that the division will continue its existing commercial activities over the review period with no material changes to the division's systems, processes and people. Consumption levels of supply customers and divisional sales performance are assumed to have materially recovered to levels observed before Covid 19.

**Working capital cashflows:** Working capital cashflows have been projected on the assumption that the division will maintain its existing credit terms with both customers and suppliers. The timing of ongoing indirect tax cashflows including VAT and Climate Change Levy are assumed to remain unchanged. It is assumed that no Covid 19 related governmental support will be obtained by the division during the review period.

**Financing cashflows:** the division has no external debt at the present date and is assumed to remain debt free over the review period.

## Directors' Report (continued)

### Going Concern (continued)

Investment cashflows: a modest level of capital investment equivalent to 2 months' worth of operating costs is assumed during the review period. The investments assumed relates to maintenance of the division's IT systems. It is assumed that no disposals will take place during the period. No dividend payments are forecast in the going concern period.

Consideration has been given to climate change impacts and the current geopolitical circumstances in respect of Russia and Ukraine, and these are not considered to impact the company during the going concern period.

The base case indicates the division has a substantial level of headroom liquidity to continue its operations for the period to 31 May 2023. The level of headroom liquidity in the base case is equivalent to 174 months' worth of operating costs.

The directors have reviewed a downside projection which represents a plausible worst-case scenario. This downside projection assumes a sixfold increase in bad debts, removes projected new business wins, assumes 20% fall in renewal performance, assumes a 25% increase in mid-month working capital requirements, includes an allowance for expected mutualisation costs, where they cannot be recharged to customers, created from the failure of other suppliers and assumes the working capital timing impacts observed at 30th April 2022 persist over the review period. In this downside scenario the headroom liquidity is equivalent to 17 months' worth of operating costs. This ignores the liquidity provided by the newly arranged £366m letter of support, which is assumed to cover those working capital timing impacts observed at 30th April 2022 and any similar cash outflow risks that might arise during the going concern period.

The directors have also performed a reverse stress test to assess the level of unforeseen cash requirements that the division could withstand before it would experience liquidity issues over the period to 31 May 2023. The directors consider the level of unforeseen cash requirements necessary to create liquidity issues for the company as implausible. Assuming they materialise evenly over the review period, the unforeseen cash impact required to create liquidity issues, including utilisation of the £366m letter of support, is equivalent to 188 months of operating costs or a 610% fall in gross margins over the review period.

Having carefully considered the base case, downside projection, current trading and trends since the year end, and the letters of support and confirmations received from ENGIE S.A. and ENGIE Supply Holding UK Limited, the directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the period to 31 May 2023. Therefore, the directors continue to adopt the going concern basis of accounting in preparing the financial statements.

## **Directors' Report (continued)**

### **Directors**

The directors who served during the year ended 31 December 2020 and subsequently were:

K A Dibble	
R J Wells	
G R Leith	(Appointed 8 February 2022)
V Verbeke	(Appointed 1 July 2021)
N E A Lovett	(Resigned 30 June 2021)
C Macpherson	(Resigned 20 January 2020)

### **Directors' and Officers' Liability Insurance**

The company has made qualifying third party indemnity provisions for the benefit of its directors, which were made during the year and remain in force at the date of this report, to indemnify them against certain liabilities which they may incur in their capacity as directors or officers of the company, including liabilities in respect of which the company is itself unable to provide an indemnity by virtue of Section 232 of the Companies Act 2006. These arrangements were in place in the previous financial year.

### **Employees**

The company operates a framework for employee information and consultation which complies with the requirements of the Information and Consultation of Employee Regulations 2004. The company places considerable value on the involvement of its employees and has continued its previous practice of ensuring effective two-way communication on matters affecting them as employees, and on various factors affecting the performance of the company. This is achieved through both formal and informal meetings, together with a regular newsletter and information on the company intranet. The Employee Works Council met regularly during the year. These arrangements were in place in the previous financial year.

### **Disabled Employees**

Applications for employment by disabled persons are always fully considered, bearing in mind the respective aptitudes and abilities of the applicants concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment with the company continues and that appropriate training is arranged. It is the policy of the company that the training, career development and promotion of disabled persons should, as far as possible, be identical with that of other employees.

### **Financial Instruments**

The company finances its activities using its own working capital. Intercompany overdrafts are used to satisfy short term cash flow requirements. Other financial assets and liabilities, such as trade debtors and trade creditors, arise directly from the company's operating activities. The company also enters into derivative energy transactions as outlined in Note 22. The purpose is to manage the energy market price risk arising from the company's energy purchasing for its customer base (2019 – the same applied).

### **Environmental Policy**

The company is committed to reducing its impact on the environment. As part of this commitment the company actively promotes and encourages energy efficiency and recycling wherever possible.

## Directors' Report (continued)

### Streamlined Energy and Carbon Reporting (SECR) Summary Report

The UK government's Streamlined Energy and Carbon Reporting (SECR) policy was implemented on 1 April 2019, when the Companies (Directors' Report) and Limited Liability Partnerships (Energy and Carbon Report) Regulations 2018 came into force.

ENGIE Power Limited meets SECR qualification criteria in the UK. ENGIE Power Ltd have opted to use the Operational Control boundary definition to define their carbon footprint boundary. The reporting period for compliance is 1st January 2020 – 31st December 2020. Included within that boundary are Scope 1 & 2 emissions, as well as Scope 3 emissions from gas, electricity, company fleet and grey fleet in the UK. The GHG Protocol Corporate Accounting & Reporting Standard and UK Government's GHG Conversion Factors for Company Reporting have been used as part of carbon emissions calculation.

The results show that ENGIE Power Limited's total energy use and total gross Greenhouse Gas (GHG) emissions amounted to 2,824,122 kWh and 630 tonnes of CO<sub>2</sub>e respectively in the 2020 financial year in the UK. ENGIE Power limited have chosen 'Tonnes of CO<sub>2</sub>e per millions turnover' as an intensity metric as this is an appropriate metric for the business. The company will compare their performance over time with this metric.

Type of Emissions	Activity	kWh	tCO <sub>2</sub> e	% of Total
Direct (Scope 1)	Natural Gas	586,474.5	107.8	17.13%
	Company Fleet	55,197.4	13.0	2.06%
	<b>Subtotal</b>	<b>641,672.0</b>	<b>120.8</b>	<b>19.19%</b>
Indirect (Scope 2)	Electricity (location based)	2,163,584.5	504.4	80.11%
Indirect Other (Scope 3)	Grey Fleet	18,865.5	4.4	0.7%
<b>Total</b>				
Total Energy Use (kWh)				2,824,121.9
Total Gross Emissions (tCO <sub>2</sub> e)				629.6
Turnover £m				829.4
Tonnes of Gross CO <sub>2</sub> e per m£				0.8

Extensive work was carried out in 2020 to develop the ENGIE Zero Carbon Roadmap to support the delivery of ENGIE's purpose, 'Making Zero Carbon Happen'.

ENGIE achieved its agreed business targets for carbon reduction from energy generation, offices, sites and travel, waste generated and biodiversity plans. ENGIE has increased the proportion of vehicle fleet made up of electric vehicles to 15%, and Scope 1 and 2 asset carbon intensity has been reduced by 75% and freshwater abstraction by 55% against a 2012 baseline. The proportion of electricity generating capacity made up of renewables is at 4%. ENGIE also reduced Scope 1 and 2 corporate carbon intensity by 51% against a 2012 baseline and Scope 3 emissions by 28% against a 2018 baseline. SECR targets are set at an ENGIE UK BU level and the company does not have specific targets of its own. In 2021 comparative information will be available for the company that will demonstrate the progression achieved compared to the previous year.

The impacts of COVID related lockdown restrictions, including a shift to working from home and reduced business travel, saw a decrease in energy consumption and carbon emissions, supporting air quality by reducing pollution levels.

## **Directors' Report (continued)**

### **Streamlined Energy and Carbon Reporting (SECR) Summary Report (continued)**

COVID affected indicators with the most apparent reductions within fleet and buildings emissions, and rail travel. There was an increased use of 'grey fleet' private vehicles due to the avoidance of public transport.

In 2020, ENGIE achieved the Carbon Trust Triple Standard for its strong performance in managing carbon, water, and waste, demonstrated over the past 3 years in this assessment cycle. The Triple Standard reaffirms our commitment to shaping the future of responsible business.

### **Auditor**

Ernst & Young LLP will be deemed to be reappointed and Ernst & Young LLP will therefore continue in office.

### **Directors' statement as to disclosure of information to the auditor**


The directors who were members of the board at the time of approving the directors' report are listed on page 2.

Each of the persons who is a director at the date of approval of this report confirms that:

- so far as the director is aware, there is no relevant audit information of which the company's auditor is unaware; and
- the director has taken all the steps that he/she ought to have taken as a director in order to make himself/herself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

By order of the Board,

DocuSigned by:  
  
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R J Wells

Director

27<sup>th</sup> May 2022



## Directors' Responsibilities Statement

The directors are responsible for preparing the Directors' Report, Strategic Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with Financial Reporting Standard 101 Reduced Disclosure Framework. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether Financial Reporting Standard 101 Reduced Disclosure Framework has been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

## Strategic Report

The directors present their Strategic Report for the year ended 31 December 2020.

### Business Review

ENGIE Power Limited activities are the supply of electricity to industrial, commercial, small business, and purchase of energy from upstream generators.

The business aims to operate a friendly, customer-focused service, with a transparent approach to building commercial relationships that last. The business offers a portfolio of energy products suitable for all businesses, large and small. In addition to supplying energy, ENGIE Power Limited is a market leader in demand-side services and a growing provider of export contracts and Power Purchase Agreements (PPAs).

	Units	2020	2019	Movement
<b>Turnover</b>	£'000	829,412	1,045,007	(20.6) %
<b>Reported Gross Margin</b>	£'000	20,769	37,665	(44.9) %
<b>Reported Gross Margin Percentage</b>	%	2.5	3.6	(1.1) %
<b>Headcount</b>		308	344	(10.4) %

The company has seen a decrease in revenue in the year. During the 12 months ending 31 December 2020 the company generated revenues of £0.83 billion, a decrease of 20.6% on the reported revenue of £1.04 billion in the year ended 31 December 2019.

During the same period the company generated a gross margin percentage of 2.5%, a decrease of (1.1)% from the reported gross margin in 2019 of 3.6%. However, this margin is distorted by movements on the valuations of the company's contracts to purchase and supply power. Adjusting for these movements in 2020 and 2019, the adjusted gross margin has decreased by 0.5% to 3.1% in 2020, compared to 3.6% in the prior period. As shown in the table below;

	Units	2020	2019
<b>Turnover</b>	£'000	829,412	1,045,007
<b>Reported Gross Margin</b>	£'000	20,769	37,665
<b>Movement on fair value</b>	£'000	(5,017)	508
<b>Adjusted Gross Margin</b>	£'000	25,786	37,157
<b>Adjusted Gross Margin percentage</b>	%	3.1	3.6

### Reduction in Revenue

Revenues for the financial year ending 31 December 2020 were down 20.6% on the previous year, this fall is primarily due to the demand destruction attributable to the COVID pandemic and to a lesser extent due to the disposal of the UK domestic supply business.

The net assets of the company at the end of 2020 were £3,586,000 (2019 net assets of £13,148,000).

## Strategic Report (continued)

### *Disposal of UK residential gas and electricity supply business*

On 20 January 2020, ENGIE Power Limited announced the sale of its UK residential gas and electricity energy supply business to Octopus Energy Limited, for an undisclosed consideration. Under the terms of the agreement, ENGIE Power Limited's 70,000 UK residential energy customers' supply transferred to Octopus Energy Limited. ENGIE Power Limited's portfolio of business energy customers and district supply operations throughout the UK have not be impacted by this sale. This deal completed on 31 January 2020 and resulted in a profit on disposal of UK residential energy supply business of £2.3 million.

Total sales generated by the portfolio during January 2020 were £10.1 million and 2019 full year sales were £86.5 million.

Total gross margin profit in relation to the residential gas and electricity business was £1.7 million during January 2020 (2019 full year: £3.7 million). Operating expenses are not directly allocated to this part of the business. In the year ended 31 December 2019 the company impaired some of its IT software associated to the residential business totalling £1.7 million.

### **Future Developments**

Based on the results achieved this year and with careful consideration of the impact of COVID-19 on the year ended December 2020 and 2021, the directors remain confident in the future prospects of the company.

The business is constantly developing the services and products to meet the changing needs of our customers and the evolving energy environment.

### **Statement of corporate governance arrangements**

The company is part of the ENGIE Retail group, and report to the ENGIE Global Energy Management (GEM) Management team and Board. ENGIE Retail incorporates ENGIE Supply Holding UK Limited, ENGIE Power Limited, ENGIE Gas Limited, ENGIE Gas Shipper Limited, IPM Energy Retail Limited and International Power Retail Supply Company (UK) Limited.

### ***Purpose and leadership***

All ENGIE Retail companies share the common purpose 'to act to accelerate the transition towards a carbon-neutral economy', under the leadership of ENGIE Group Executive Committee. ENGIE's ambition is to become the world leader in the zero-carbon transition "as a service" for our customers. In the UK, this purpose and ambition is articulated as 'making zero carbon happen' for customers which is achieved through combining energy, services and regeneration activities for the benefit of individuals, businesses and communities.

### ***Directors responsibilities***

Whilst the boards of directors do not apply any specific code of corporate governance, the directors are confident that the alternative arrangements, which have been in place and were operational throughout the financial year, are sufficient to ensure effective management of the company and the ENGIE Retail group and interaction with its members and stakeholders. These alternative arrangements consist of a combination of the following:

- a board of directors, composed of directors with in-depth knowledge of the company and the sectors it operates in;
- clearly documented delegations of authorities governing the performance of both day to day and key activities;
- oversight and guidance by an "Executive Team" of which all the officers of the company form part, that oversees ENGIE's activities in the UK and which sets the strategy for the long-term success of the group;

## **Strategic Report (continued)**

### **Statement of corporate governance arrangements (continued)**

#### ***Opportunity and risk***

Risk and opportunity management is owned at the highest level of the business; the directors have an Energy Supply UK risk committee which reviews UK risks and the measures taken to mitigate these. The committee identifies environmental and societal issues and transforms them into opportunities for the business as well as managing environmental, social and governance (ESG) risks associated with the company's activities that relate to the environment, local and international acceptability, health and safety, human resources management, ethics and governance.

#### ***Remuneration***

The ENGIE board of directors remuneration is reviewed by the remuneration committee and was deemed to be fair, proportionate and timely in relation to corporate performance, in comparison with peers and in ratio with employees' pay and benefits.

The salary of all Executives in the UK is set by the parent company, ENGIE S.A., and aims to support long-term success by linking in bonus, salary increases and long-term incentives to a set number of financial and managerial targets, along with a view on market positioning. The same approach to bonus and salary is used for employees below the executive level (where eligible).

#### ***Stakeholder relationships and engagement***

When managing stakeholder relationships, all activity adheres to ENGIE's Ethics Policy and Gifts and Hospitality Policy, with governance from a ENGIE Retail level Ethics Officer.

### **Directors' statement of compliance with duty to promote the success of the company (under section 172 (1) of the companies act 2006)**

The directors view the company's key stakeholders to be the environment and community, customers, employees, regulators, government, and suppliers.

The directors' actions are also guided by ENGIE's core values: Bold, Open, Caring and Demanding, which help define the ENGIE Retail companies' strategies and targets.

The directors monitor the performance of ENGIE Power Limited against annual objectives.

The directors utilise a full range of communication channels managed at the ENGIE Retail level to engage with stakeholders. These include face to face meetings, forums and events, reports and other written materials, as well as through public relations activity, targeted digital content and social media.

#### ***Environment and Community***

The directors see benefit in reducing the direct environmental impacts of its operations, as well as in supporting its customers in efforts to drive lower carbon outcomes. In 2020 ENGIE Retail took steps to improve its corporate environmental performance an example of which was the move to increase the usage of video conferencing to reduce the amount of employee travel.

The directors recognised that the global action taken to limit the spread of COVID-19 has provided a glimpse of a greener future, with lower energy consumption and carbon emissions significantly reducing pollution levels, improving air quality, and improving air quality during the first lockdown period. They supported the steps taken by ENGIE to endorse a CBI letter to the Prime Minister regarding Sustainable and Resilient Recovery post COVID-19 supporting business action on green revolution.

## **Strategic Report (continued)**

### **Directors' statement of compliance with duty to promote the success of the company (under section 172 (1) of the companies act 2006) (continued)**

#### ***Environment and Community (continued)***

Work was carried out in 2020 to develop the ENGIE Zero Carbon Roadmap to support the delivery of their purpose Making Zero Carbon Happen.

#### ***Customers***

The directors recognise that maintaining positive relationships with customers is a major driver to performance in the sector, ensuring strong levels of retention and providing broader business opportunities. The directors directly engage with Engie Retail key customers at a strategic level in order to build partnerships, understand changing requirements and help to improve Engie Retail's products and services. The directors also work to ensure that the culture of Engie Retail has a strong customer focused ethos, investing in its systems and people to continually improve the customer experience.

Providing excellent customer service is a key focus for Engie Retail. Industrial and Commercial customers have a designated account manager who ensures the customers are on an appropriate product and ensure that bills are understood. Advice is also provided to customers directly and via webinars, on industry and regulatory developments.

The main Engie Retail Customer Service team is situated in Newcastle and consists of frontline advisors, team leaders and an operations manager. All teams have their own individual targets and objectives whilst across Customer Service there are "Customer First KPI's" which are monitored and measured throughout each month.

#### ***Employee involvement and engagement***

The directors believe in the importance of an engaged and well-motivated employee base in achieving our overall business objectives. Employee involvement in Engie Retail is encouraged, and engagement levels are tracked through regular employee surveys. Achieving a shared purpose and common awareness on the part of all employees of the financial and economic factors affecting the company plays a material role in improving its performance.

The directors regularly communicate with Engie Retail employees on matters of concern to them, and consult with them or their representatives, in order that their views are considered where company developments may affect their interests. This is achieved through regular meetings between management and elected employee representatives, company-wide web presentations, leadership blogs, intranet news articles and mails to employees' home addresses.

Engie Retail also encourages the involvement of employees to optimise company and ENGIE group performance through wider employee share ownership utilising the group's Link Employee Share Purchase Plan.

ENGIE Retail offers and actively promotes development opportunities at all levels. There are focussed programmes for the highest potential talent, which are aligned to the succession planning process. Succession plans and pools for business-critical roles are regularly reviewed, developing internal and external development plans to ensure a sustainable pipeline of talent.

#### ***Regulators and Government***

Engie Retail operates in a highly regulated market, which is subject to a regular flow of government policy consultations, and regulatory developments. Depending on their nature, policy and regulatory changes may provide opportunities or pose risk to Engie Retail's operations.

The directors place strong emphasis on compliance with regulations, including with the terms of its relevant licences, and understands the need to demonstrate good performance to, and foster good relationships with, Ofgem, the industry regulator, government, and industry code administrators.

## **Strategic Report (continued)**

### **Directors' statement of compliance with duty to promote the success of the company (under section 172 (1) of the companies act 2006) (continued)**

#### ***Regulators and Government (continued)***

Engie Retail has a designated Regulation Director who is responsible for a proactive engagement plan with these stakeholders to facilitate those relationships and understand the expectations that are critical to the business.,

This includes regular meetings with the Department for Business, Energy & Industrial Strategy ("BEIS") investor relations, direct involvement in key industry change proposals, responses to policy and regulatory consultations, and engagement with relevant trade associations. The directors regularly attend senior level meetings with BEIS and Ofgem.

#### ***Suppliers***

ENGIE's suppliers are fundamental to the running of the business from both an operational and regulatory perspective. Engie Retail complies with the payment policies and performance regulations introduced by the government in April 2017 which involves submitting supplier payment data on a half-yearly basis.

Although this is the regulatory requirement, the results of the payment performance are monitored by the directors and used to set objectives to encourage ongoing improvement.

The ENGIE Retail directors maintain high standards of business conduct by ensuring that activities of the ENGIE Retail companies of ENGIE are in line with ENGIE's Ethics Charter, policies and codes of conduct. The overarching Ethics Charter includes a zero tolerance for all forms of corruption and is supplemented with a range of more specific policies and practical guidelines which deal with areas such as supplier relationships, conflicts of interest and gifts and hospitality. All Board members have received training in this respect.

#### ***Long term consequences of decisions made in year***

In 2020 the business exited the UK B2C supply market and disposed its residential gas and electricity supply business. No other material principal decisions were taken in 2020 that impact either the strategic direction of the business or the major stakeholders of the business.

### **Principal Risks and Uncertainties**

The key risks are, COVID-19, energy price volatility, credit risk, non-performance of information systems, political or regulatory change and non-compliance, reputation risk, business disruption, failing to attract, retain and motivate staff, project risk, Brexit and climate change risk.

#### **COVID-19**

With regard to the COVID-19 pandemic the Company has not been significantly impacted by government restrictions on its own working practices however the pandemic has had an adverse impact upon the Company's revenues, profits and cash flows for the financial year ended 31 December 2020 as a result of customers being affected by either full or partial shutdown of operations.

Government regulations have continued to change as the pandemic has evolved over time and any further impacts on future cash flows or the carrying value of assets is being closely monitored by the Directors and with the forecasts that have been prepared in order to assess the future results of the business.

## **Strategic Report (continued)**

### **Principal Risks and Uncertainties (continued)**

#### **Energy Price Volatility**

Exposure to energy price risk is minimised by restricting quotation validity to limited underlying market price movements and by hedging sales with purchases at the point of contract acceptance. Electricity forward contracts are used to fix the price of future physical flows and thus provide greater certainty on future revenues and costs.

#### **Credit risk**

The company's credit risk is attributable to its trade debtors, accrued income and derivatives. The risk is controlled by review of customer creditworthiness and is mitigated through the use of credit insurance, customer prepayments, letters of credit and customer deposits. The company's treasury policies seek to reduce and minimise financial risk and ensure sufficient liquidity for foreseeable needs. The majority of transactions are in £ sterling, however where appropriate the ENGIE group hedges foreign exchange transactions to minimise exposure to foreign exchange movements.

#### **Non-performance of information systems**

The impact of systems failure is mitigated by ensuring system and application requirements are approved and managed in an appropriate manner and maintaining a disaster recovery solution.

#### **Political or regulatory change and non-compliance**

Engie Retail operates in a highly regulated market, which is subject to a continuous flow of government policy interventions, and regulatory developments. Depending on their nature, policy and regulatory changes may provide opportunities or pose risk to Engie Retail's operations.

The ENGIE group's Regulatory Affairs team monitor and provide active participation in consultation on legislative changes within the industry and the company ensures compliance with all relevant legislation.

#### **Reputation risk**

ENGIE SA group instruction manuals set out the policies and procedures with which the UK subsidiaries are required to comply. The directors' are responsible for ensuring that the UK companies observe and implement the policies and procedures set out in the manual which is regularly reviewed and updated.

#### **Business disruption**

The company has a business continuity plan ready to be implemented in response to a critical business event.

An Internal Control Review Project combined with a Continuous Improvement Programme was in place throughout the year. The combination of these two initiatives is the documentation of policies, procedures and key processes throughout the business with the objective of achieving a greater level of control, process consistency, efficiency and improvement.

## **Strategic Report (continued)**

### **Principal Risks and Uncertainties (continued)**

#### **Failing to attract, retain and motivate staff**

Engie Retail has defined process relating to recruitment, selection and appraisal and seeks to invest in the future of employees by ensuring their development needs are identified through a personal development plan. Succession planning is in place identifying where our areas of risk exist and how we would bridge roles at risk.

#### **Project risk**

There is a comprehensive budgeting system in place with an annual budget approved locally by the leadership team and also centrally by ENGIE SA. Management information systems provide the leadership team and directors with relevant and timely reports that identify significant deviations from approved plans and include regular re-forecasts for the year, in order to facilitate timely analysis and appropriate decisions and actions.


#### **Brexit**

On the 31 December 2020 the UK withdrew from the EU Single Market and Customs Union and this poses a risk due to changes to the activities of customers which may be affected by the withdrawal. However, to date the company has not observed any material adverse impacts to customer activities as a result of the withdrawal. The company engages directly with customers, and employs a Regulation Director who has regular contact with government bodies, to ensure that any impacts, both direct and indirect, on the business is known as soon as possible and necessary steps are taken to mitigate potential risk.

#### **Climate change risk**

In order to help the company monitor and manage its exposure to climate change risk, the company includes a climatic component to our stress tests looking at our downstream risks, as well as an increased focus on monitoring our intermittency risk from our solar and wind upstream contracts.

By order of the Board,

DocuSigned by:  
  
BDBA95524A46441...

R J Wells

Director

27<sup>th</sup> May 2022



## **Independent Auditor's Report**

to the members of ENGIE Power Limited

### **Opinion**

We have audited the financial statements of ENGIE Power Limited for the year ended 31 December 2020 which comprise the Profit and Loss Account, the Statement of Comprehensive Income, the Balance Sheet, the Statement of Changes in Equity and the related notes 1 to 32, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards including FRS 101 "Reduced Disclosure Framework" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the company's affairs as at 31 December 2020 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Conclusions relating to going concern**

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period to 31 May 2023.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report. However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the company's ability to continue as a going concern.

## **Independent Auditor's Report (continued)**

to the members of ENGIE Power Limited

### **Other information**

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in this report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of the other information, we are required to report that fact.

We have nothing to report in this regard.

### **Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and Directors' Report have been prepared in accordance with applicable legal requirements.

### **Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or Directors' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

### **Responsibilities of directors**

As explained more fully in the Directors' Responsibilities Statement set out on page 9, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

## **Independent Auditor's Report (continued)**

to the members of ENGIE Power Limited

### **Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

### ***Explanation as to what extent the audit was considered capable of detecting irregularities, including fraud***

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect irregularities, including fraud. The risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below. However, the primary responsibility for the prevention and detection of fraud rests with both those charged with governance of the entity and management.

Our approach was as follows:

- We obtained an understanding of the legal and regulatory frameworks that are applicable to the Company and determined that the most significant are those that relate to the reporting framework (United Kingdom Accounting Standards including FRS 101 "Reduced Disclosure Framework") and the relevant direct and indirect tax compliance regulations in the United Kingdom.
- We understood how the company is complying with those frameworks by making enquiries of management. We corroborated our enquiries through our review of board minutes and consideration of the results of our audit procedures across the company.
- We assessed the susceptibility of the company's financial statements to material misstatement, including how fraud might occur by assessing the risk of fraud absent of controls, and then identifying controls which are in place at an entity level and whether the design of these controls is sufficient for the prevention and detection of fraud, utilising internal and external information to perform our fraud risk assessment. We considered the risk of fraud through management override and considered the design and implementation of controls at the financial statement level to prevent this, as well as incorporating data analytics across manual journal entries in our audit approach.
- Based on this understanding we designed our audit procedures to identify non-compliance with the laws and regulations identified in the paragraphs above. Our procedures involved: journal entry testing, with a focus on journals meeting our defined risk criteria based on our understanding of the business; enquiries of company management; and challenging the assumptions and judgements made by management by reading third party evidence wherever possible. We also involved internal specialists as appropriate.

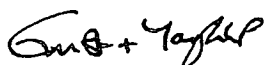
A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at <https://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

## Independent Auditor's Report (continued)

to the members of ENGIE Power Limited

### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Jennifer Hazlehurst (Senior statutory auditor)  
for and on behalf of Ernst & Young LLP, Statutory Auditor  
Liverpool  
27<sup>th</sup> May 2022

## Profit and Loss Account

for the year ended 31 December 2020

	Note	2020 £'000	2019 £'000
<b>Turnover</b>	3	829,412	1,045,007
Cost of sales		(803,626)	(1,007,850)
Fair value (loss) / gain on commodity contracts	22	(5,017)	508
<b>Gross profit</b>		20,769	37,665
Administrative expenses		(34,727)	(33,690)
Profit on disposal of UK residential energy supply business	5	2,328	-
<b>Operating (loss) / profit</b>	4	(11,630)	3,975
Interest receivable and similar income	9	936	1,672
Interest payable and similar charges	10	(1,216)	(628)
<b>(Loss) / profit before taxation</b>		(11,910)	5,019
Tax credit / (charge)	11	2,348	(956)
<b>(Loss) / profit for the financial year after tax</b>		(9,562)	4,063

All amounts relate to continuing activities.

## Statement of Comprehensive Income

at 31 December 2020

There was no other comprehensive income attributable to the shareholders of the company other than the loss for the year ended 31 December 2020 of £9,562,000 (2019: profit of £4,063,000).

**Balance Sheet**

at 31 December 2020


	Note	2020 £'000	2019 £'000
<b>Non-current assets</b>			
Intangible assets	13	8,762	9,797
Property, plant and equipment	12	4,258	2,861
Right-of-use assets	23	2,270	2,606
Debtors greater than one year	15	23,912	18,554
Derivative financial instruments	22	31,445	17,820
		<u>70,647</u>	<u>51,638</u>
<b>Current assets</b>			
Stocks	14	21,962	33
Debtors due within one year	15	206,175	341,421
Derivative financial instruments	22	73,686	64,729
Intercompany cash sweep		24,235	103,003
Cash at bank and in hand		51	75
Deferred tax asset	21	2,962	629
Assets held for sale	16	-	8,375
		<u>329,071</u>	<u>518,265</u>
<b>Total assets</b>		<u>399,718</u>	<u>569,903</u>
<b>Current liabilities</b>			
Creditors: amounts falling due within one year	17	276,155	418,669
Government grants	18	144	-
Lease liabilities	23	557	544
Borrowings	19	-	46,916
Derivative financial instruments	22	77,300	67,742
		<u>354,156</u>	<u>533,871</u>
<b>NET CURRENT LIABILITIES</b>		<u>(25,085)</u>	<u>(15,606)</u>
<b>Total assets less current liabilities</b>		<u>45,562</u>	<u>36,032</u>
<b>Non-current liabilities</b>			
Provisions	20	1,754	1,346
Government grants	18	1,200	-
Lease liabilities	23	3,482	4,040
Derivative financial instruments	22	35,540	17,498
		<u>41,976</u>	<u>22,884</u>
<b>Total liabilities</b>		<u>396,132</u>	<u>556,755</u>
<b>NET ASSETS</b>		<u>3,586</u>	<u>13,148</u>

**Balance Sheet (continued)**

at 31 December 2020

	<b>Note</b>	<b>2020 £'000</b>	<b>2019 £'000</b>
<b>Capital and reserves</b>			
Called up share capital	26,30	-	-
Profit and loss account	30	3,586	13,148
<b>TOTAL SHAREHOLDERS' FUNDS</b>		<b>3,586</b>	<b>13,148</b>

The financial statements with a registration number 04236804 were approved by the board of directors and authorised for issue on 27 May 2022. They were signed on its behalf by:

DocuSigned by:  
  
 BDBA95524A46441...

R J Wells

Director

27<sup>th</sup> May 2022

## Statement of Changes in Equity

for the year ended 31 December 2020 and 31 December 2019

	Note	Share Capital £'000	Profit and loss account £'000	Total £'000
<b>At 1 January 2019 (as previously reported)</b>		-	9,393	9,393
Effect of change in accounting policy for initial application of IFRS 16		-	(308)	(308)
<b>At 1 January 2019 – As restated</b>		-	9,085	9,085
Profit for the year		-	4,063	4,063
<b>At 31 December 2019</b>		-	13,148	13,148
<hr/>				
<b>At 1 January 2020</b>		-	13,148	13,148
Loss for the year		-	(9,562)	(9,562)
<b>At 31 December 2020</b>		-	3,586	3,586



## Notes to the Financial Statements

at 31 December 2020

### 1. Authorisation of financial statements and statement of compliance with FRS 101

The financial statements of ENGIE Power Limited (the 'company') for the year ended 31 December 2020 were authorised for issue by the board of the directors on 27 May 2022 and the balance sheet was signed on the board's behalf. ENGIE Power Limited is a private limited company incorporated and domiciled in England & Wales.

#### Basis of Preparation

The financial statements have been prepared in accordance with FRS101 (Financial Reporting Standard 101) "Reduced Disclosure Framework" and interpretations in force at the reporting date.

The company meets the definition of a qualifying entity under FRS 100 (Financial Reporting Standard 100) issued by the Financial Reporting Council. Accordingly, in the year ended 31 December 2012 the company underwent transition from reporting under IFRSs adopted by the European Union to FRS 101 as issued by the Financial Reporting Council. The financial statements have therefore been prepared in accordance with FRS 101 (Financial Reporting Standard 101) 'Reduced Disclosure Framework' as issued by the Financial Reporting Council.

The company has taken advantage of the following disclosure exemptions under FRS 101:

(a) the requirements of paragraphs 45(b) and 46-52 of IFRS 2 Share based Payment, because:

(i) the share based payment arrangement concerns the instruments of another group entity;

(b) the requirements of IFRS 7 Financial Instruments: Disclosures

(c) the requirements of paragraphs 91-99 of IFRS 13 Fair Value Measurement;

(d) the requirement in paragraph 38 of IAS 1 'Presentation of Financial Statements' to present comparative information in respect of:

(i) paragraph 79(a)(iv) of IAS 1;

(ii) paragraph 73(e) of IAS 16 Property, Plant and Equipment;

(iii) paragraph 118(e) of IAS 38 Intangible Assets;

(e) the requirements of paragraphs 10(d), 10(f), 39(c) and 134-136 of IAS 1 Presentation of Financial Statements;

(f) the requirements of IAS 7 Statement of Cash Flows;

(g) the requirements of paragraph 17 of IAS 24 Related Party Disclosures;

(h) the requirements in IAS 24 Related Party Disclosures to disclose related party transactions entered into between two or more members of a group, provided that any subsidiary which is a party to the transaction is wholly owned by such a member; and

(i) the requirements of paragraphs 134(d)-134(f) and 135(c)-135(e) of IAS 36 Impairment of Assets.

Where required, equivalent disclosures are given in the group accounts of ENGIE SA. The group accounts of ENGIE SA are available to the public and can be obtained as set out in note 32.

The principal accounting policies adopted by the company are set out in note 2.

The financial statements have been prepared on the historical cost basis, except for the revaluation of derivative financial instruments. Historical cost is generally based on the fair value of the consideration given in exchange for the assets.

The company financial statements are presented in Pounds Sterling because that is the currency of the primary economic environment in which the company operates and all values are rounded to the nearest thousand Pounds Sterling (£'000) except when otherwise indicated.

## Notes to the Financial Statements (continued)

at 31 December 2020

### 1. Authorisation of financial statements and statement of compliance with FRS 101 (continued)

#### Going concern

The directors have, at the time of approving the financial statements, a reasonable expectation that the Company has adequate resources to continue in operational existence for the period to 31 May 2023. They therefore continue to adopt the going concern basis of accounting in preparing the financial statements.

Base case projections were prepared and reviewed at a divisional level including the Company, its parent ENGIE Supply Holding UK Limited and the parent's subsidiaries as it is this group which collectively transacts the energy supply activities for ENGIE S.A. in the UK. Cash balances are maintained at a divisional level and cash is held both within bank accounts and on reserve at ENGIE S.A. subsidiary ENGIE Treasury Management.

The directors have obtained a letter of support from the Company's parent ENGIE Supply Holding UK Limited which confirms that to the extent that money is not otherwise available to the Company, the parent company will assist the Company in meeting all liabilities as and when they fall due from the date of approval of the Company's balance sheet to 30th June 2023.

It is noted that the Company has net current liabilities of £25,085,000 at the balance sheet date. The confirmation from ENGIE Supply Holding UK Limited to utilise the cash across the division ensures this is not considered to be an issue from a cash flow and going concern perspective.

Most cash held by the Company at the balance sheet date, and at the time of the financial statements being approved, is held on reserve at ENGIE Treasury Management under a current account agreement. ENGIE Treasury Management is a 100% owned subsidiary of the Company's ultimate parent company ENGIE S.A.

The directors consider the cash held by ENGIE Treasury Management readily accessible when required by the Company. The obligation of ENGIE Treasury Management to provide this access is unconditionally guaranteed by the ultimate parent company ENGIE S.A. The directors have obtained written confirmation that this guarantee remains in place at the time of the financial statements being approved and that, should it be revoked in the period to 31 May 2023, the guarantee will remain in place indefinitely for any liabilities which exist at the point of revocation.

Both the Company and the division have no external debt. An internal divisional overdraft facility provided by ENGIE Treasury Management for up to £20m is uncommitted, and so has not been considered further within the assessment.

The Company has, in 2022, obtained a letter of support of £366m available for the division up to 30th June 2023 provided by the ultimate parent company ENGIE S.A. This facility is not currently in use and is regarded as readily available cash by the directors for the purpose of the going concern assessment.

Certain trade debtors within the Company and ENGIE Gas Limited are factored through an external debt factoring agreement with Banco Santander, S.A. This agreement is committed for a period of 30 days, with both parties able to terminate the agreement with 30 days' notice. The agreement has an aggregate limit of £150m. The cash flow projections have been modelled assuming the debt factoring facility remains in place. In order to ensure this is valid, the directors have obtained a letter of support from ENGIE S.A. that notes that, should the external debt factor withdraw the facility, the facility aggregate limit be reached, or one or more customer limits be reached, it will provide them with access to any necessary working capital facility up to a maximum aggregate amount of £263m but only to the extent that money is not otherwise available to the Company to meet such liabilities. Such support can take the form of intra-group lending, overdraft facilities, credit support or other support, whether directly or through other subsidiaries of the ENGIE group, in each case as ENGIE S.A. sees appropriate to meet the Company's working capital requirements. This confirmation is in place until 30 June 2023.

## Notes to the Financial Statements (continued)

at 31 December 2020

### 1. Authorisation of financial statements and statement of compliance with FRS 101 (continued)

#### Going concern (continued)

The division trades gas and electricity with ENGIE Global Markets, a wholly owned subsidiary of ENGIE S.A. A margin call agreement is in place between ENGIE Global Markets and the division to cover both parties from exposures resulting from unsettled trades. The margin call operates in both directions, i.e. the cash balance could favour either party depending on the polarity of the aggregate exposure. Whenever the margin call favours ENGIE Global Markets, the division is required to place cash with ENGIE Global Markets. The division has a facility provided by its ultimate parent company ENGIE S.A. to assist the division in meeting the cash requirements of the facility up to a value of £235m which is committed up to and including 30th June 2023. The directors are confident this will enable the division to continue to meet its obligations. The directors have calculated the plausible worst case cash requirement for the margin call for the going concern review period as £170m, the committed facility of £235m therefore provides a headroom of 38%. The plausible worst case assumes the supply portfolio remains stable and assumes the prevailing energy prices persist to the end of 2022 and then fall to the lowest levels seen for the last five years.

Base case projections were approved in September 2021 and are still considered relevant. These forecasts have been applied from the 31st December 2021 position. Actual cash at 30th April 2022 was lower than the base case projections due to working capital variances, predominantly due to delays in debtor receipts and increased security requests, driven in part by the increased energy prices. The directors consider that these variances will reverse over the going concern period and that the £366m letter of support provides sufficient headroom to enable these cash outflow risks to be adequately covered. It was concluded that no changes were required to the base case projections prepared in August 2021.

The directors have considered the forecast period to 31 May 2023, with the key assumptions being:

**Operating cashflows:** Operating cashflows have been projected on the assumption that the division will continue its existing commercial activities over the review period with no material changes to the division's systems, processes and people. Consumption levels of supply customers and divisional sales performance are assumed to have materially recovered to levels observed before Covid 19.

**Working capital cashflows:** Working capital cashflows have been projected on the assumption that the division will maintain its existing credit terms with both customers and suppliers. The timing of ongoing indirect tax cashflows including VAT and Climate Change Levy are assumed to remain unchanged. It is assumed that no Covid 19 related governmental support will be obtained by the division during the review period.

**Financing cashflows:** the division has no external debt at the present date and is assumed to remain debt free over the review period.

**Investment cashflows:** a modest level of capital investment equivalent to 2 months' worth of operating costs is assumed during the review period. The investments assumed relates to maintenance of the division's IT systems. It is assumed that no disposals will take place during the period. No dividend payments are forecast in the going concern period.

Consideration has been given to climate change impacts and the current geopolitical circumstances in respect of Russia and Ukraine, and these are not considered to impact the company during the going concern period.

The base case indicates the division has a substantial level of headroom liquidity to continue its operations for the period to 31 May 2023. The level of headroom liquidity in the base case is equivalent to 174 months' worth of operating costs.

## Notes to the Financial Statements (continued)

at 31 December 2020

### 1. Authorisation of financial statements and statement of compliance with FRS 101 (continued)

#### Going concern (continued)

The directors have reviewed a downside projection which represents a plausible worst-case scenario. This downside projection assumes a sixfold increase in bad debts, removes projected new business wins, assumes 20% fall in renewal performance, assumes a 25% increase in mid-month working capital requirements, includes an allowance for expected mutualisation costs, where they cannot be recharged to customers, created from the failure of other suppliers and assumes the working capital timing impacts observed at 30th April 2022 persist over the review period. In this downside scenario the headroom liquidity is equivalent to 17 months' worth of operating costs. This ignores the liquidity provided by the newly arranged £366m letter of support, which is assumed to cover those working capital timing impacts observed at 30th April 2022 and any similar cash outflow risks that might arise during the going concern period.

The directors have also performed a reverse stress test to assess the level of unforeseen cash requirements that the division could withstand before it would experience liquidity issues over the period to 31 May 2023. The directors consider the level of unforeseen cash requirements necessary to create liquidity issues for the company as implausible. Assuming they materialise evenly over the review period, the unforeseen cash impact required to create liquidity issues, including utilisation of the £366m letter of support, is equivalent to 188 months of operating costs or a 610% fall in gross margins over the review period.

Having carefully considered the base case, downside projection, current trading and trends since the year end, and the letters of support and confirmations received from ENGIE S.A. and ENGIE Supply Holding UK Limited, the directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the period to 31 May 2023. Therefore, the directors continue to adopt the going concern basis of accounting in preparing the financial statements.

## Notes to the Financial Statements (continued)

at 31 December 2020

### 2. Accounting Policies

#### **Critical Accounting judgements and key sources of estimation uncertainty**

In the application of the company's accounting policies, the directors are required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

#### **Critical judgements in applying the company's accounting policies**

The following are critical judgments, apart from those involving estimations (which are dealt with separately below), that the directors have made in the process of applying the company's accounting policies and that have the most significant effect on the amount recognised in the financial statements.

##### *Commodity Contracts in scope of IFRS 9 – Financial Instruments*

The company routinely enters into retail and wholesale contracts, including contracts for physical delivery of power, which are not stacked against each other.

Wholesale contracts are for energy trading and hence clearly in the scope of IFRS 9.

Management has assessed that retail contracts are also viewed as net settled (and therefore in scope of IFRS 9) since the criteria of 'net settlement' were met for similar contracts.

Following this principle all of the company's power purchase and sale contracts are accounted for as derivatives – apart from those deemed as for residential Customers which do not meet the criteria set out in IFRS 9.

##### *Unobservable valuation inputs in the fair value determination*

When determining whether day one gains should be recognized immediately in profit or loss or deferred, management assesses whether unobservable inputs were significant to the initial fair value measurement. When its contribution is viewed as significant then the entire day one gain of the contract is deferred.

##### *Leases*

Application of IFRS 16 requires significant judgements and certain key estimations which, among others, include identifying whether a contract includes a lease, determining whether it is reasonably certain that an extension or termination option will be exercised, determination of the appropriate rate to discount the lease payments, assessment of whether a right-of-use asset is impaired.

The company cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR used is 2.4%. The IBR represents the rate of interest that the company would have to pay to borrow over a similar term the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The company estimates the IBR using observable inputs (such as market interest rates) when available.

For short-term leases (lease term of 12 months or less) and leases of low-value assets (which includes tablets and personal computers, small items of office furniture and telephones), the company has opted to recognise a lease expense on a straight-line basis as permitted by IFRS 16.

At the commencement date of the lease, the company recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments less any lease incentives receivable.

## Notes to the Financial Statements (continued)

at 31 December 2020

### 2. Accounting Policies (continued)

#### Critical judgements in applying the company's accounting policies (Continued)

##### *Assets held for sale*

On 20 January 2020, ENGIE Power Limited announced the sale of its UK residential gas and electricity energy supply business to Octopus Energy Limited. As at the year ended 31 December 2019 the directors considered the residential gas and electricity energy supply business to meet the criteria to be classified as held for sale at that date as the disposal group includes all residential energy supply contracts held by the business and the associated customer related working capital including accrued income and accounts receivables.

As at the year ended 31 December 2019, this disposal group was classified as held for sale in accordance with IFRS 5; as its carrying amount was to be recovered principally through a sale transaction rather than through continuing use, and the disposal group was available for immediate sale at that balance sheet date. This judgement was supported by the fact that the sale of this disposal group was completed on 31 January 2020.

The balance included in the disposal group was reviewed and impaired accordingly to take into consideration the intangible assets not sold as well as impairment of accrued income and trade receivables.

For the year ended 31 December 2020, as the sale has taken place there is no longer an asset held for sale on the balance sheet. The details of the disposal are shown in note 5.

##### *Derecognition of Trade Debtors - receivables financing arrangement*

In 2020, the company entered into a new non-recourse receivables financing arrangement and terminated its previous arrangement which was in place at the end of 2019. The company has applied judgement in determining that trade debtors transferred as part of the new arrangement meet the criteria to be derecognised in accordance with IFRS 9, being satisfied that the company transfers substantially all the risks and rewards of these assets. These debtors are derecognised as financial assets once the transfer is complete. Trade debtors transferred under the terms of the arrangement in place at the end of 2019 did not meet the criteria for derecognition.

#### Key sources of estimation uncertainty

The key assumptions concerning the future, and other key sources of estimation uncertainty at the balance sheet date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

##### *Fair value of financial instruments*

Financial instruments are recognised and measured in accordance with IFRS 9 Financial Instruments Recognition and Measurement. The fair value of financial instruments is calculated based on prices quoted on active markets. Where active markets don't exist, there is some degree of estimation in deriving these prices, however industry data and external benchmarking is used where relevant.

##### *Accrued Income & Cost*

In assessment of the accrued income and cost, commercial assumptions and market data are used to estimate future billed consumption, and price outturn. This data is a combination of historical observations and energy industry provided information. For the avoidance of doubt this covers energy, transportation, metering, and intermediary fees.

Uncertainty on other balance sheet items (including accrued income, and accruals), is mitigated by the long period between the balance sheet date and the date when the financial statements are authorised for issue. Relevant information obtained by the company subsequent to the balance sheet date, if material, is adjusted in the accounts recognised as the financial statements as far as these provide evidence of conditions that existed at the balance sheet date.

## Notes to the Financial Statements (continued)

at 31 December 2020

### 2. Accounting Policies (continued)

#### Key sources of estimation uncertainty (continued)

##### *Accrued Income & Cost (continued)*

However, in respect of certain accruals, there is an industry reconciliation process of power purchase costs which can typically take 14 months from the date of supply to be finalised due to the processes that the energy market has to complete in order to finalise consumption data for any particular month. Therefore, there is an element of power purchase costs that needs to be estimated based on a combination of in-house and industry data that is available.

The business regularly reviews the techniques used to calculate energy, transportation and intermediary fee accruals, along with its estimation of bad debt provisioning and finance cost accruals. This allows the business to more accurately estimate these costs going forward but also review its historic liabilities and provisions.

##### *Property, Plant and equipment – on-going valuation*

Property, plant and equipment is stated at cost less accumulated depreciation and accumulated impairment losses. Cost comprises the aggregate amount paid, and the fair value of any other consideration given to acquire the asset and includes costs directly attributable to making the asset capable of operating as intended.

The carrying value of the assets are reviewed on at least an annual basis for impairment to ensure that the carrying value presented in the financial statements is not greater than its fair value.

In order to do this the directors, consider both internal factors such as;

- obsolescence or physical damage,
- if the asset is lying idle and not being used within the business or:
- if it is not performing its function as was expected.

As well as external factors such as:

- Significant decreases in market value
- Changes in technology of legal frameworks which may render the item obsolete.

Where the carrying value of the assets exceeds what the directors consider to be its fair value the assets value will be impaired with the amount being written down taken to the Profit and Loss account when identified.

##### *Intangible Assets – on-going valuation*

Intangible assets acquired separately are measured at cost on initial recognition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and impairment losses.

The carrying value of the assets are reviewed on at least an annual basis for impairment to ensure that the carrying value presented in the financial statements is not greater than its fair value.

To establish if the asset needs to be impaired the directors will consider such factors as:

- Obsolescence of technology acquired
- Changes in the entities legal framework
- Retention of customers (specific to sales order book acquired)

Where the carrying value of the assets exceeds what the directors consider to be its fair value the assets value will be impaired with the amount being written down taken to the Profit and Loss account when identified.

##### *Bad Debt Provision*

In assessment of the bad debt provision, assumptions are applied to categorise debt into risk profiles based on the nature of the transactions. The company has adopted the provisions of IFRS 9 such that it uses the Expected Credit Loss Model to identify the expected losses on outstanding debtor balances.

## Notes to the Financial Statements (continued)

at 31 December 2020

### 2. Accounting Policies (continued)

#### Key sources of estimation uncertainty (continued)

##### *External & Intercompany Receivables – Expected Credit Losses*

For receivables from both external companies and fellow group and subsidiary companies, expected credit losses are calculated in accordance with the simplified approach permitted by IFRS9, using a provision matrix applying historical credit loss experience to both external and intercompany receivables.

The expected credit loss rate varies depending upon on whether and the extent to which settlement of the receivables is overdue and is adjusted as appropriate to reflect current economic conditions. The key drivers of the loss rate are the nature of the business unit and the type of receivable in question.

When a receivable (either external or intercompany) is determined to have no reasonable expectation of recovery it is written off, firstly against any expected credit allowance available and then to the income statement.

Subsequent recoveries of amounts previously provided for or written off are credited to the income statement: Long term receivables are discounted where the effect is material.

As at 31 December 2020, the company recognised a total of £56.0 million (2019: £87.0 million) of external trade receivables and a total of £51.7 million of intercompany receivables in the year (2019: £154.9 million). Having undertaken an assessment of these intercompany balances, management have concluded that any expected credit losses would be immaterial for both the current year and prior year: and therefore, no adjustments in relation to the expected credit loss provision. The credit note provision and expected credit loss reserve recognised at the balance sheet date on external debtors are detailed in Note 15.

##### *Taxation*

The company is subject to routine tax audits and also a process whereby tax computations are discussed and agreed with the appropriate authorities. Whilst the ultimate outcome of such tax audits and discussions cannot be determined with certainty, management estimates the level of provisions required for both current and deferred tax on the basis of professional advice and the nature of current discussions with the tax authority concerned.

##### *Dilapidations*

Provision is made for the future cost of returning the company office to its original state as per the agreed contract. The estimate is based upon the cost per square foot, indexed to account for expected inflation.

##### *Indirect tax liability estimates*

The accounts include a number of accruals where management make their best estimate at the time. The nature of this industry is that those accruals can have a long hindsight period, sometimes up to 5 years, and as such updated information available at a later date might provide greater clarity and mean that adjustments are made within later sets of accounts.

Management make their best estimate at the date of signing based on information available to date. Adjustments can increase or reduce expected liabilities.

In particular, an amount of £6.8m has also been accrued for indirect tax liabilities that have been identified as due, both liabilities and penalties to be incurred. Management have made their best estimate after a detailed exercise, which is ongoing, with the tax liability held within Other tax; the estimated penalties within Other creditors and our estimate of the amount that can be appropriately passed on to customers held within Other debtors. There is a risk that the ongoing detailed exercise, as well as discussions with the tax authorities, identifies corrections to these amounts, with the possible maximum exposure being a further £2.0m.



## Notes to the Financial Statements (continued)

at 31 December 2020

### 2. Accounting Policies (continued)

#### Significant accounting policies

##### Intangible assets

Intangible assets acquired separately are measured at cost on initial recognition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and impairment losses.

Intangible assets are amortised on a straight line basis over their expected useful economic lives, as follows:

Application software and development costs	-	3 years to 5 years
Sales order book	-	6 years

The carrying value of intangible assets is assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method are reviewed at least each financial year end.

Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates.

Gains or losses arising from de-recognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the profit and loss when the asset is derecognised.

##### Property, plant and equipment

Property, plant and equipment is stated at cost less accumulated depreciation and accumulated impairment losses. Cost comprises the aggregate amount paid and the fair value of any other consideration given to acquire the asset and includes costs directly attributable to making the asset capable of operating as intended.

Depreciation is provided on property, plant and equipment in equal annual instalments over their estimated useful lives. The rates of depreciation are as follows:

Fixtures, fittings and office equipment	-	5 years
IT equipment	-	3 years to 5 years
Leasehold improvements	-	15 years

The assets' residual values, useful lives and methods of depreciation are reviewed at each financial year end, and adjusted prospectively, if appropriate.

##### Impairment of non-financial assets

The company assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the company makes an estimate of the asset's recoverable amount in order to determine the extent of the impairment loss. An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimate of future cash flows have not been adjusted.

Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. Impairment losses on continuing operations are recognised in the profit and loss in those expense categories consistent with the function of the impaired asset.

## Notes to the Financial Statements (continued)

at 31 December 2020

### 2. Accounting Policies (continued)

#### Significant accounting policies (continued)

##### Impairment of non-financial assets (continued)

For assets, where an impairment loss subsequently reverses, the carrying amount of the asset or cash generating unit is increased to the revised estimate of its recoverable amount, not to exceed the carrying amount that would have been determined, net of depreciation, had no impairment losses been recognised for the asset or cash generating unit in prior years. A reversal of impairment loss is recognised immediately in the profit and loss.

##### Leases

The company assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

##### *Company as a lessee*

The company applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The company recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

##### *Right-of-use assets*

The company recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received.

Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets, as follows:

Land and Buildings	-	15 years
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If ownership of the leased asset transfers to the company at the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset. The right-of-use assets are also subject to impairment.

##### *Lease Liabilities*

At the commencement date of the lease, the company recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees.

In calculating the present value of lease payments, the company uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable.

After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

The company's lease liabilities are included in other current and other non current liabilities (see Note 23).

##### *Short-term leases and leases of low-value assets*

The company applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases of office equipment that are considered to be low value.

## Notes to the Financial Statements (continued)

at 31 December 2020

### 2. Accounting Policies (continued)

#### Significant accounting policies (continued)

##### Leases (continued)

###### *Short-term leases and leases of low-value assets (continued)*

Lease payments on short-term leases and leases of low value assets are recognised as expense on a straight-line basis over the lease term.

###### *Grant Income*

Grants are recognised where there is reasonable assurance that the grant will be received and all attached conditions will be complied with.

When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the related costs, for which it is intended to compensate, are expensed. When the grant relates to an asset, it is recognised as income in equal amounts over the expected useful life of the related asset.

##### Financial Assets

###### *Initial recognition and measurement*

Financial assets within the scope of IFRS 9 are classified as financial assets at fair value through profit or loss, loans and receivables. The company determines the classification of its financial assets at initial recognition.

All financial assets are recognised initially at fair value plus directly attributable transaction costs. The measurement basis is determined by reference to the contractual cash flow characteristics of the financial asset.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the marketplace are recognised on the trade i.e., the date that the company commits to purchase or sell the asset. The subsequent measurement of financial assets depends on their classification, and is accounted for as follows:

###### *Financial assets at fair value through profit or loss*

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term. This category includes derivative financial instruments entered into by the company that are not designated as hedging instruments in hedge relationships as defined by IFRS 9.

Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments (no hedges are currently in place). Financial assets at fair value through profit and loss are carried in the balance sheet at fair value with changes in fair value recognised as a finance expense in the profit and loss account.

The company evaluates its financial assets at fair value through profit and loss (held for trading) and whether the intent in the near term is still appropriate. When the company is unable to trade these financial assets due to inactive markets and management's intent significantly changes to do so in the foreseeable future, the company may elect to reclassify these financial assets in rare circumstances. The reclassification to loans and receivables, available for sale or held to maturity depends on the nature of the asset. This evaluation does not affect any financial assets designated at fair value through profit or loss using the fair value option at designation. The company did not reclassify any financial assets in the current period.

Derivatives embedded in host contracts are accounted for as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contracts and the host contracts are not held for trading or designated at fair value through the profit and loss. These embedded derivatives are measured at fair value with changes in fair value recognised in the profit and loss. Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required.

## Notes to the Financial Statements (continued)

at 31 December 2020

### 2. Accounting Policies (continued)

#### Significant accounting policies (Continued)

##### Financial Assets (Continued)

###### *Treatment of "day-one" gains and losses*

In the normal course of its business, the Group will acquire non-financial and financial instruments where the fair value on initial recognition is the transaction price, being the fair value of the consideration given or received. However, for certain transactions the initial recognition for energy derivatives differs from the transaction price, and a day 1 gain or loss will arise. In such circumstances, the day one gains of the entire contract is not recognised immediately in profit or loss but deferred and amortised to profit and loss based on volumes delivered over the contractual period.

###### *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are carried at amortised cost using the effective interest (EIR) method, less impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in finance revenue in the income statement.

The losses arising from impairment are recognised in the profit and loss in other operating expenses. For receivables from fellow group companies a 12-month expected credit loss (ECL) allowance is recorded on initial recognition. If there is subsequent evidence of a significant increase in the credit risk of an asset, the allowance is increased to reflect the full lifetime ECL. If there is no realistic prospect of recovery, the asset is written off.

###### *Effective interest method*

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Income is recognised on an effective interest basis for debt instruments other than those financial assets classified as at FVTPL.

###### *Assets carried at amortised cost*

For financial assets carried at amortised cost the company first assesses individually whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the company determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not been incurred). The present value of the estimated future cash flows is discounted at the financial assets original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate.

The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the income statement. Interest income continues to be accrued on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of finance income in the profit and loss. Loans together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to the company.

## Notes to the Financial Statements (continued)

at 31 December 2020

### 2. Accounting policies (continued)

#### Significant accounting policies (continued)

##### Financial Assets (continued)

###### *Assets carried at amortised cost (continued)*

If, in subsequent years, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognised, the previously recognised impairment loss is increased or reduced by adjusting the allowance account. If a future write-off is later recovered, the recovery is credited to other operating expense in the profit and loss.

###### *Impairment of financial assets*

IFRS 9 requires an expected credit loss (ECL) model to be applied to the financial assets. The expected credit loss model requires the company to account for expected losses as a result of credit risk on initial recognition of financial assets and to recognise changes in those expected credit losses at each reporting date.

###### *De-recognition of financial assets*

The financial assets (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised when (i) the rights to receive cash flows from the asset have expired or (ii) the company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the company has transferred substantially all the risks and rewards of the asset, or (b) the company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

##### Stock

The company holds green certificates for the purpose of meeting renewable obligation targets and exempting climate change levy. Certificates have been stated at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale. Costs incurred in purchasing certificates are accounted for at the weighted average purchase cost.

##### Debtors due within one year

Trade debtors are recognised and carried at the lower of their original invoiced value and recoverable amount. Where the time value of money is material, debtors are carried at amortised cost. Provision is made when there is objective evidence that the company will not be able to recover balances in full. Balances are written off when the probability of recovery is assessed as being remote.

##### Receivable Financing Agreements

The company has entered into a Receivables Financing Agreement, so as to better able to manage and forecast its cash holdings. Under this financing agreement debtors are assigned to a third-party ahead of the contracted payment date. In these circumstances the liability is settled upon payment by the customer. The debtors assigned to the third party are derecognised in trade debtors in accordance with IFRS 9, in the year ending 2019 the equivalent debtors were recognised as short-term borrowings.

##### Cash at bank and in hand

Cash and short-term deposits in the balance sheet comprise cash at banks and in hand and short-term deposits with an original maturity of three months or less.

##### Intercompany cash sweep

Cash is placed within an intercompany account on an overnight sweep basis. It is readily available for use by the company with an automated arrangement in place to return cash outflows to the company's bank account.

## Notes to the Financial Statements (continued)

at 31 December 2020

### 2. Accounting policies (continued)

#### Significant accounting policies (continued)

##### Financial Liabilities

###### *Initial recognition and measurement*

Financial liabilities within the scope of IFRS 9 are classified as financial liabilities at fair value through profit or loss, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The company determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognised initially at fair value and in the case of loans and borrowings, plus directly attributable transaction costs.

Purchases or sales of financial liabilities that require delivery of liabilities within a time frame established by regulation or convention in the marketplace are recognised on the trade i.e., the date that the company commits to purchase or sell the liabilities.

The subsequent measurement of financial liabilities depends on their classification as follows:

###### *Financial liabilities at fair value through profit or loss*

Financial liabilities at fair value through profit or loss includes financial liabilities held for trading and financial liabilities designated upon initial recognition at fair value through profit or loss. Financial liabilities are classified as held for trading if they are acquired for the purpose of selling in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments (no hedges are currently in place). Gains or losses on liabilities held for trading are recognised in profit or loss.

Derivatives, including separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments (no hedges are currently in place). Financial liabilities at fair value through profit and loss are carried in the balance sheet at fair value with changes in fair value recognised in the profit and loss.

###### *Offsetting of financial instruments*

Financial assets and financial liabilities are offset and the net amount reported in the balance sheet if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

###### *Fair values*

The fair value of financial instruments that are traded in active markets at the reporting date is determined by reference to quoted market prices or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs.

For financial instruments not traded in an active market, the fair value is determined using appropriate valuation techniques. Such techniques may include using recent arm's length transactions; reference to the current fair value of another instrument that is substantially the same; discounted cash flow analysis or other valuation models.

An analysis of fair values of financial instruments and further details as to how they are measured are provided in note 22.

###### *Interest bearing loans and borrowings*

Obligations for loans and borrowings are recognised when the company becomes party to the related contracts and are measured initially at the fair value of consideration received less directly attributable transaction costs.

After initial recognition, interest bearing loans and borrowings are subsequently measured at amortised cost using the effective interest method.

Gains and losses arising on the repurchase, settlement or otherwise cancellation of liabilities are recognised respectively in finance revenue and finance cost.

## Notes to the Financial Statements (continued)

at 31 December 2020

### 2. Accounting policies (continued)

#### Significant accounting policies (continued)

##### Financial Liabilities (continued)

###### *De-recognition of financial liabilities*

A liability is generally derecognised when the contract that gives rise to it is settled, sold, cancelled or expires.

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a de-recognition of the original liability and the recognition of a new liability, such that the difference in the respective carrying amounts together with any costs or fees incurred are recognised as profit or loss.

##### Provisions

A provision is recognised when the company has a legal or constructive obligation as a result of a past event; it is probable that an outflow of economic benefits will be required to settle the obligation; and a reliable estimate can be made of the amount of the obligation. If the effect is material, expected future cash flows are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability.

Where the company expects some or all of a provision to be reimbursed, the reimbursement is recognised as a separate asset but only when recovery is virtually certain. The expense relating to any provision is presented in the profit and loss net of any reimbursement. Where discounting is used, the increase in the provision due to unwinding the discount is recognised as a finance cost.

##### Income taxes

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates and laws that are enacted or substantively enacted by the balance sheet date.

Deferred income tax is recognised on all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements, with the following exceptions:

Where the temporary difference arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss; and

Deferred income tax assets are recognised only to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, carried forward tax credits or tax losses can be utilised.

Deferred income tax assets and liabilities are measured on an undiscounted basis at the tax rates that are expected to apply when the related asset is realised or liability is settled, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

Income tax is charged or credited to other comprehensive income if it relates to items that are charged or credited to other comprehensive income. Similarly, income tax is charged or credited directly to equity if it relates to items that are credited or charged directly to equity. Otherwise income tax is recognised in the profit and loss.

##### Sales Tax

Turnover, expenses and assets are recognised net of the amount of sales tax except:

- Where the sales tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the sales tax is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable.
- Debtors and creditors that are stated with the amount of sales tax included.

The net amount of sales tax recoverable from, or payable to, the taxation authority is included as part of debtors or creditors in the balance sheet.

## Notes to the Financial Statements (continued)

at 31 December 2020

### 2. Accounting policies (continued)

#### Significant accounting policies (continued)

##### Revenue recognition

The company supplies power to commercial business and domestic customers in the UK. The company has determined that no enforceable rights and obligations exist at the inception of the contract and arise only once the cooling off period is complete and the company is the legal supplier of energy to the customer. The performance obligation is the supply of energy over the contractual term: the units of supply represent a series of distinct goods that are substantially the same with the same pattern of transfer to the customer. The performance obligation is considered to be satisfied as the customer consumes based on the units of energy delivered.

In respect of energy supply contracts, the company considers that it has the right to consideration from the customer for an amount that corresponds directly with the value delivered by the customer through their consumption. It is the judgement of the company that the consumers consume energy as the company supply's and, as a result, the company recognises revenue for the amount which the entity has a right to invoice. The company's assessment of the amount that it has the right to invoice includes an assessment of energy supplied to customers between the date the last meter reading and the year end (known as unread revenue). Unread electricity comprise both billed and unbilled revenue and is estimated through the billing systems, using historic consumption patterns, load forecasts and the differences between actual meter readings being returned and system estimates. Actual meter readings continue to be compared to the system estimates between the balance sheet date and finalisation of the accounts.

##### Cost of sales

Cost of sales includes the cost of retail power purchased during the period and related transportation, distribution costs, balancing charges, and services.

##### Finance Income

Interest income is recognised as interest accrues using the effective interest method. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument to its net carrying amount.

##### Pension costs

The company operates a defined contribution scheme.

Contributions to the defined contribution scheme are charged in the period in which they arise.

##### Foreign currencies

In preparing the financial statements, transactions in currencies other than the entity's functional currency (foreign currencies) are recognised at the rates of exchange prevailing on the dates of the transactions. At each balance sheet date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rate prevailing at that date.

Exchange differences are recognised in profit or loss in the period in which they arise.

##### Commitments

As part of its on-going activities, the business has entered into a number of long term commitments for both renewable obligation certificates and other future dated power purchase agreements. Due to the long nature and uncertainty in the market place of these contracts an estimate of these costs will be made at each accounting period (note 28).

The business also will have continuing on-going costs in relation to its current internal and customer facing IT system. An estimate of the future costs is associated with these projects are made on an annual basis.

##### Operating profit

Operating profit is stated before interest income and interest payable, but after fair value movements on derivative financial instruments.



## Notes to the Financial Statements (continued)

at 31 December 2020

### 3. Turnover

All turnover was generated in the UK from the supply and management of electricity to industrial, commercial, SME and domestic customers.

### 4. Operating (loss) / profit

This is stated after charging/(crediting):

	2020	2019
	£'000	£'000
Depreciation - owned assets	312	377
Depreciation - right-of-use	336	336
Amortisation of intangible assets	2,497	4,986
Impairment of intangible assets	-	1,721
Loss on disposal of intangible assets	992	-
Loss on disposal of property, plant and equipment	162	-
Profit on disposal of UK residential energy supply business (note 5)	(2,328)	-
Staff costs (see note 7)	19,124	19,622
Furlough credits	(87)	-
Impairment loss / (gain) recognised on debtors	7,399	(335)
Operating lease rentals- land & buildings	-	-
- others	-	-
- short term operating leases (IFRS 16)	-	57

### 5. Profit on disposal of UK residential energy supply business

On 20 January 2020, ENGIE Power Limited announced the sale of its UK residential gas and electricity energy supply business to Octopus Energy Limited, for an undisclosed consideration. Under the terms of the agreement, ENGIE Power Limited's 70,000 UK residential energy customers' supply transferred to Octopus Energy Limited. ENGIE Power Limited's portfolio of business energy customers and district supply operations throughout the UK will not be impacted by this sale. This deal completed on 31 January 2020.

Total sales generated by the portfolio during January 2020 were £10.1 million and 2019 full year sales were £86.5 million.

Total gross margin profit in relation to the residential gas and electricity business was £1.7 million during January 2020 (2019 full year: £3.7 million). Operating expenses are not directly allocated to this part of the business.

	2020
	£'000
Profit on disposal of UK residential energy supply business	2,328

### 6. Auditor's Remuneration

Fees payable to Ernst & Young LLP and their associates for the audit of the company's annual accounts were £332,949 (2019: £396,000).

There were no fees payable by ENGIE Power Limited to Ernst & Young LLP for non-audit services (2019: £nil).

## Notes to the Financial Statements (continued)

at 31 December 2020

### 7. Staff costs

The monthly average number of employees during the year was as follows:

	<b>2020 Number</b>	<b>2019 Number</b>
Sales and Marketing	78	83
Administration	230	261
	<b>308</b>	<b>344</b>

The aggregate staff costs of these persons comprised:

	<b>2020 £'000</b>	<b>2019 £'000</b>
Wages and salaries	17,433	17,795
Social security costs	880	947
Other pension costs	811	880
	<b>19,124</b>	<b>19,622</b>

## Notes to the Financial Statements (continued)

at 31 December 2020

### 8. Directors remuneration

There was only one director paid through Engie Power in the period, therefore details of directors' remuneration and highest paid director are as follows:

	2020 £'000	2019 £'000
Short term employee benefits	133	127
Post-employment pension	19	19
	<u>152</u>	<u>146</u>

The other directors of the company are employees of the ENGIE SA group and receive no remuneration for their qualifying services as directors of this company (2019 - £nil).

No director has exercised any group share options (2019 – £nil).

### 9. Interest receivable and similar income

	2020 £'000	2019 £'000
Interest receivable from customers for late payment	-	1
Inter-company loan interest	183	1,635
Other interest receivable	753	36
	<u>936</u>	<u>1,672</u>

### 10. Interest payable and similar charges

	2020 £'000	2019 £'000
Inter-company loan interest	311	106
Interest payable for late payment to suppliers	26	19
Interest on lease liabilities	106	119
Other interest payable	773	384
	<u>1,216</u>	<u>628</u>

Included within other interest payable is an amount of £213,000 paid in relation to the Receivables Financing Agreement entered in December 2020 with Santander SA (2019: £384,000 paid to Lloyds Banking Group).

# Notes to the Financial Statements (continued)

at 31 December 2020

## 11. Taxation

The tax (credit) / charge comprises:

	2020 £'000	2019 £'000
<b>Current income tax:</b>		
UK corporation tax on profits of the year	-	-
Group relief payable	-	790
Adjustments in respect of previous periods	(15)	98
Total current income tax	(15)	888
<b>Deferred tax: (note 21)</b>		
Deferred income tax relating to the origination and reversal of temporary differences	(2,338)	68
Adjustments in respect of previous periods	5	-
Total current deferred tax	(2,333)	68
<b>Tax (credit) / charge in the profit and loss</b>	<b>(2,348)</b>	<b>956</b>

	2020 £'000	2019 £'000
Reconciliation of tax (credit) / charge		
<b>(Loss) / profit before tax</b>	<b>(11,910)</b>	<b>5,019</b>
(Loss) / profit multiplied by rate of corporation tax of 19.00% (2019: 19%)	(2,263)	954
Adjustments in respect of prior periods – current tax	(15)	98
Deferred tax on IFRS 16	-	(46)
Deferred tax on disposal	(2)	-
Adjustments in respect of prior periods – deferred tax	5	-
Change in Deferred tax rate	(73)	(17)
Non-taxable income	-	(33)
<b>Tax (credit) / charge in the profit and loss</b>	<b>(2,348)</b>	<b>956</b>

### Factors that may affect future current and total tax charges

The standard rate of UK corporation tax is 19% and this took effect from 1 April 2017. In the 2021 Budget, the government included an announcement to increase the standard rate of corporation tax rate from 19% to 25% from 1 April 2023 and was substantively enacted in 2021. Since the rate increase was not substantively enacted at the balance sheet date, deferred tax has been provided at 19%. The maximum impact on deferred tax balances of the rate increase is estimated to be immaterial.

## Notes to the Financial Statements (continued)

at 31 December 2020

### 12. Property, Plant and Equipment

	Fixtures, fittings and office equipment	Leasehold improvements	IT equipment	Assets under construction	Total
	£'000	£'000	£'000	£'000	£'000
<b>Cost</b>					
At 1 January 2020	1,832	1,731	1,081	978	5,622
Additions	1,868	-	3	-	1,871
Disposals	(181)	-	(926)	-	(1,107)
At 31 December 2020	3,519	1,731	158	978	6,386
<b>Accumulated depreciation</b>					
At 1 January 2020	957	780	1,024	-	2,761
Charge for the year	154	116	42	-	312
Disposals	(26)	-	(919)	-	(945)
At 31 December 2020	1,085	896	147	-	2,128
<b>Net book amount</b>					
At 1 January 2020	875	951	57	978	2,861
At 31 December 2020	2,434	835	11	978	4,258

### 13. Intangible Assets

	Application Software and development costs £'000	Sales Order Book £'000	Total £'000
<b>Cost</b>			
At 1 January 2020	26,211	3,300	29,511
Additions	2,454	-	2,454
Disposals	(6,067)	-	(6,067)
At 31 December 2020	22,598	3,300	25,898
<b>Aggregate amortisation</b>			
At 1 January 2020	16,414	3,300	19,714
Charge for the year	2,497	-	2,497
Disposals	(5,075)	-	(5,075)
At 31 December 2020	13,836	3,300	17,136
<b>Net book amount</b>			
At 1 January 2020	9,797	-	9,797
At 31 December 2020	8,762	-	8,762

## Notes to the Financial Statements (continued)

at 31 December 2020

### 13. Intangible Assets (continued)

The application software capitalised relates to several different applications developed specifically for the Retail businesses of the ENGIE group. The useful economic life of these applications has been determined as 3-5 years. The amortisation charge for the year is included within administrative expenses.

Development costs have been capitalised in accordance with IAS 38 Intangible Assets and are therefore not treated, for dividend purposes, as a realised loss.

In January 2020 the company sold the residential portion of the business to Octopus Energy Limited. As a result of this sale the company identified that there was a reduction in the perceived long-term value it could derive from its domestic IT software. In 2020, the company de-commissioned some of its IT software and disposed the related assets as they were no longer useable. Impairments of £1.8m and £0.8m have been recorded in 2019 and 2018 respectively, for assets solely utilised by the residential portion of the business, which were not included within the sale of this business.

In total the company disposed of intangible assets with a net book value of £1.0m in the year to 31 December 2020 (2019 - £nil).

### 14. Stock

	2020 £'000	2019 £'000
Renewable Obligation Certificates	21,962	33
	<u>21,962</u>	<u>33</u>

### 15. Debtors

#### Debtors due within one year

	2020 £'000	2019 £'000
Trade debtors	55,990	86,991
Other debtors	10,128	4,145
Amounts owed by fellow subsidiary undertakings	51,680	102,357
Amounts owed by group undertakings	-	52,505
Prepayments	17,745	22,920
Accrued income	69,506	71,421
Current tax asset	1,126	1,082
	<u>206,175</u>	<u>341,421</u>

Of the total trade receivables balance of £78.5 million (2019 - £87.0 million) the company has provided a total of £22.5 million in respect of a combination of credit note provision and expected credit loss reserve (2019 - £21.3 million). No amount was purchased or originated credit impaired. In the current year the company has incurred a total bad debt expense of £7.4 million (2019 - credit of £0.3 million).

## Notes to the Financial Statements (continued)

at 31 December 2020

### 15. Debtors (continued)

#### Debtors greater than one year

	2020 £'000	2019 £'000
Prepayments	23,912	18,554
	<u>23,912</u>	<u>18,554</u>

### 16. Assets held for sale

On 20 January 2020, ENGIE Power Limited announced the sale of its UK residential gas and electricity energy supply business to Octopus Energy Limited, for an undisclosed consideration. Under the terms of the agreement, ENGIE Power Limited's 70,000 UK residential energy customers' supply transferred to Octopus Energy Limited. ENGIE Power Limited's portfolio of business energy customers and district supply operations throughout the UK will not be impacted by this sale. This deal completed on 31 January 2020.

Total sales generated by the portfolio during January 2020 were £10.1 million and 2019 full year sales were £86.5 million. Total gross margin profit generated during January 2020 in relation to the residential gas and electricity business was £1.6 million (2019: gross margin profit of £3.7 million). Operating expenses are not directly allocated to this part of the business.

Within the year ended 31 December 2020, the disposal has taken place, the details of which are shown in note 5. Within the prior year, given the magnitude involved and the fact that it was not considered to represent a separate major line of business; it was not considered to be a discontinued operation, as defined by IFRS 5.

The major classes of assets of the residential side of the business classified as a disposal group held for sale as at 31 December 2019 were as follows:

#### Assets held for sale

	2020 £'000	2019 £'000
Prepayments	-	1,259
Accrued income	-	7,116
	<u>-</u>	<u>8,375</u>

Impairment of £778,000 was recognised in respect of the assets held for sale in the prior year.

## Notes to the Financial Statements (continued)

at 31 December 2020

### 17. Creditors due within one year

	2020 £'000	2019 £'000
Trade creditors	32,378	13,613
Amounts owed to group undertakings	38,557	67,917
Other creditors	69,853	86,978
Other taxation and social security	13,453	10,313
Accruals	75,544	130,865
Amounts owed to fellow subsidiary undertakings	46,370	108,983
	<u>276,155</u>	<u>418,669</u>

### 18. Government Grants

	2020 £'000
At 1 January	-
Received during the year	1,440
Released to the statement of profit and loss	(96)
<b>At 31 December</b>	<u>1,344</u>
	<u>1,344</u>
	2020 £'000
Current	144
Non-current	1,200
	<u>1,344</u>
	<u>1,344</u>

The company receives grant income from the Office for Low Emission Vehicles (OLEV) on certain qualifying installations of electric vehicle charge points. There are no unfulfilled conditions or contingencies attached to these grants. Grant income is recognised on a straight line basis over the useful life of the associated asset (10 years).

### 19. Borrowings

	2020 £'000	2019 £'000
Receivables financing due for settlement within one year	-	46,916
	<u>-</u>	<u>46,916</u>



## Notes to the Financial Statements (continued)

at 31 December 2020

### 19. Borrowings (continued)

On 11 December 2020 the company entered into a Receivables Purchasing agreement with Santander S.A. and during the current year the Supplier Financing agreement with Lloyds Banking Group was closed.

Under the new Receivables Purchasing Agreement, trade debtors that are assigned to Santander SA are considered to meet the derecognition criteria as per IFRS 9, and this asset derecognition has been applied within these financial statements.

The IFRS 9 asset derecognition criteria was not considered to have been met under the old Supplier Financing agreement that was in place as at 31 December 2019, as such the amount shown above as receivables financing in the prior year, is the total due to Lloyds Banking Group as part of the company's previous Supplier Financing agreement.

In 2019, a total of £384,000 was expensed to the profit and loss account in relation to this facility which is shown in other interest paid in Note 10. This interest incurred was charged at GBP 1 Month Libor plus 30 bonus points over the average portfolio.

### 20. Provisions

	2020 £'000	2019 £'000
Dilapidation	631	595
Contract levelisation	1,123	751
	<u>1,754</u>	<u>1,346</u>
	<u><u>1,754</u></u>	<u><u>1,346</u></u>

	Dilapidation £'000	Contract Levelisation £'000	Total £'000
At 1 January 2020	595	751	1,346
Added during the year	-	2,029	2,029
Unwinding	36	(1,657)	(1,621)
At 31 December 2020	<u>631</u>	<u>1,123</u>	<u>1,754</u>
	<u><u>631</u></u>	<u><u>1,123</u></u>	<u><u>1,754</u></u>

#### *Dilapidation*

The unwinding of the discounting of the remaining dilapidations provision is for No 1 Leeds and is expected to end close to the office lease end date in 2027.

#### *Contract Levelisation*

Provision is made to account for seasonality on contracts, where contract profits to date exceed overall forecast profitability on these contracts. This involves comparing the contract price with the expected weighted average purchase price.

The utilisation of the provision aligns with the expiry of the relevant contracts through 2021 to 2025.

## Notes to the Financial Statements (continued)

at 31 December 2020

### 21. Deferred tax

An analysis of the movements in deferred tax is as follows:

	2020 £'000	2019 £'000
Deferred tax asset at 1 January	(629)	(697)
Deferred tax (credit) / charge in profit and loss account for the year (note 11)	(2,333)	68
Deferred tax asset at 31 December	<u>(2,962)</u>	<u>(629)</u>
Analysed as:	2020 £'000	2019 £'000
Accelerated capital allowances	77	(24)
Other short-term temporary differences	(1,629)	(605)
Unused tax losses carried forward	(1,410)	-
	<u>(2,962)</u>	<u>(629)</u>

Deferred Tax represents the tax on differences between the accounting carrying values of assets and liabilities and their tax bases. These differences are temporary and are expected to unwind in the future. The principle deferred tax assets and liabilities recognised by the company relate to capital investments, provisions and fair value movements on derivative financial instruments. Forecasts indicate that there will be suitable taxable profits to utilise those deferred tax assets not offset against deferred tax liabilities.

### 22. Financial instruments

#### Fair values

Set out below is an analysis by category of the company's financial instruments that are carried at fair value in the financial statements. Note that in all cases the fair value is equal to the carrying value of those assets and liabilities.

	2020 £'000	2019 £'000
<b>Financial assets at fair value</b>		
Fair value through profit and loss (FVTPL) > 1 Year *	31,445	17,820
Fair value through profit and loss (FVTPL) < 1 Year*	73,686	64,729
	<u>105,131</u>	<u>82,549</u>
<b>Financial liabilities at fair value</b>		
Fair value through profit and loss (FVTPL) > 1 Year *	35,540	17,498
Fair value through profit and loss (FVTPL) < 1 Year *	77,300	67,742
	<u>112,840</u>	<u>85,240</u>

\*see note on economic hedges below

## Notes to the Financial Statements (continued)

at 31 December 2020

### 22. Financial instruments (continued)

#### Changes in value of financial instruments at fair value

Profit for the year has been arrived at after (charging)/crediting:

	Year ended 2020 £'000	Year ended 2019 £'000
<b>Financial assets at fair value</b>		
Fair value through profit and loss (FVTPL)	22,582	1,566
<b>Financial liabilities at fair value</b>		
Fair value through profit and loss (FVTPL)	(27,599)	(1,058)
	<hr/>	<hr/>
<b>(Loss) / gain through profit and loss</b>	<b>(5,017)</b>	<b>508</b>
	<hr/>	<hr/>

#### Valuation techniques and assumptions applied for the purposes of measuring fair value

The fair values of derivative instruments are calculated using prices derived from observable macroeconomic data and are provided by the ENGIE group. Where active markets don't exist, there is some degree of estimation in deriving these prices, however industry data and external benchmarking is used where relevant.

#### Hedging activities

##### Economic hedges

The company enters into wholesale purchase commitments to cover future contracted supplies, subject to market liquidity, availability of products and compliance with risk policies and limits set down by management.

The company had entered into wholesale purchase commitments for future delivery under certain supply contracts where the consumption unit price has been fixed for a period of time. The purchase commitments related to such supply contracts have been fair valued through the profit and loss. The supply contracts with such customers are designated as derivatives and these supply contracts are also fair valued through the profit and loss (see note 2). No transactions are designated as being in a hedge relationship for accounting purposes.

#### "Day One" Gains

For certain transactions the initial recognition for energy derivatives differs from the transaction price, and a day 1 gain or loss will arise. In such circumstances, the day one gains of the entire contract is not recognised immediately in profit or loss, but deferred and amortised to profit and loss based on volumes delivered over the contractual period.

Outlined in the table below is a summary of the impact of the day one gains by year and the cumulative impact over the last 3 years.

	Opening	Additions	Releases	Closing
<b>2018</b>	9,271,279	-	(231,212)	9,040,067
<b>2019</b>	9,040,067	-	(3,175,899)	5,864,168
<b>2020</b>	5,864,168	-	(1,434,742)	4,429,426

## Notes to the Financial Statements (continued)

at 31 December 2020

### 23. Leases and Right of Use Assets

The company has a lease contract for an office building. The lease term on this building is 15 years. The remaining duration of this lease is 7 years. Set out below are the carrying amounts of right-of-use assets recognised and the movements during the period:

	Land and Buildings £'000	Total £'000
<b>Cost</b>		
At 1 January 2020	5,044	5,044
Additions	-	-
At 31 December 2020	5,044	5,044
<b>Accumulated depreciation</b>		
At 1 January 2020	2,438	2,438
Charge for the year	336	336
At 31 December 2020	2,774	2,774
<b>Net book amount</b>		
At 1 January 2020	2,606	2,606
At 31 December 2020	2,270	2,270

Set out below are the carrying amounts of lease liabilities (included under current and non-current liabilities) and the movements during the period:

	2020 £'000	2019 £'000
<b>As at 1 January</b>	4,584	5,115
Additions	-	-
Accretion of interest	106	119
Payments	(651)	(650)
<b>As at 31 December</b>	4,039	4,584
Current	557	544
Non-current	3,482	4,040

## Notes to the Financial Statements (continued)

at 31 December 2020

### 23. Leases and Right of Use Assets (continued)

#### Lease Maturity

The lease commitments are separated as follows:

	2020 £'000	2019 £'000
Within 1 year	557	544
Within 2 years	571	557
Within 3 Years	585	571
Within 4 Years	600	585
Within 5 Years	614	600
Over 5 Years	1,112	1,727
<b>As at 31 December</b>	<b>4,039</b>	<b>4,584</b>

The company had total cash outflows for leases of £649,613 in 2020 (£649,613 in 2019). The company also had non-cash additions to right-of-use assets and lease liabilities of £0 in 2020 (£0 in 2019).

### 24. Financial Risk Management

As a participant in the energy market, the company is exposed to a number of financial risks. To manage these risks the company operates an enterprise risk management framework, in which all key risks are assessed each year.

#### *Credit Risk*

All new customers and suppliers are credit checked, and all supply contacts are insured via a full turnover credit insurance policy, with each customer insured for at least 4 months' worth of energy consumption. Security from the Customer is obtained if credit insurance cannot be secured. The company works closely with a debt collection company and a disconnections agent to minimise its exposure.

#### *Liquidity Risk*

The company funds most investment from its own working capital. It offers fifteen-day payment terms and uses a receivables financing product to offer extended payment terms to its customer base. The ENGIE Retail Supply business has a letter of support of £366m provided by its parent company. There is a £20m unutilised loan facility from its parent company available to the ENGIE Retail supply business that has a 30 day notice period and so is considered uncommitted.

The company has to closely monitor its debtor recoveries, supplier payments, green certificate purchasing, and intermediary payments, when forecasting future cash flows.

#### *Market Risk*

The company is exposed to commodity price fluctuations. It has an established demand forecasting system and applies a 'back to back' hedging strategy, with limits to minimise open positions. It also has a number of products that can be used to minimise the impact of unexpected market demand and supply.

#### *System Risk*

The company manages a significant number of applications and data transfer. It has a robust change management, and system delivery process, with established supply partners.

## Notes to the Financial Statements (continued)

at 31 December 2020

### 25. Capital management

With the exception of derivatives, the company has no long-term liabilities, or share capital. All profits are paid to the Parent Entity, in return for a licence to operate in the UK market, and future capital investment.

### 26. Share capital

	2020 £	2019 £
<i>Authorised</i>		
1,000 ordinary shares of £1 each	1,000	1,000
<i>Called up, allotted and fully paid</i>		
1 ordinary share of £1 each	1	1

### 27. Pension arrangements

The company operates a defined contribution pension scheme, the assets of which are held separately from those of the company. Employer's contributions to the scheme during the year were £811,000 (2019: £880,000). At 31 December 2020, contributions of £64,000 (2019: £73,000) were unpaid.

### 28. Other financial commitments

#### (i) Electricity purchase commitments

At 31 December the company was committed to certain future electricity purchase contracts in relation to fulfilling the company's obligation to provide electricity to meet its customers future needs. These contracts are due to be settled as follows:

	2020 £'000	2019 £'000
Not later than one year	172,492	229,009
After one year but not more than five	211,073	197,212
After five years	1,568	1,486
	<u>385,133</u>	<u>427,707</u>

At 31 December 2020 the company has a number of Power Purchase Agreements in place for the purchase of electricity and Renewable Obligation Certificates over the next 20 years. Due to the longevity of these contracts, the uncertainty of the volume of power and number of certificates that will be purchased and the price that will ultimately be paid, the purchase commitments have been estimated at £3,490,383,533 (2019: £3,247,563,466) using forecast purchases and prices as at 31 December 2020.

## Notes to the Financial Statements (continued)

at 31 December 2020

### 28. Other financial commitments (continued)

#### (iii) Fixed Assets (Capital Commitments)

At 31 December the company was committed to spend £0 (2019: £108,000) during 2021. This relates to the development of a customer portal for B2B customers. This expenditure is due to be settled as follows:

	2020 £'000	2019 £'000
Not later than one year	-	108
	<u>-</u>	<u>108</u>
	<u>-</u>	<u>108</u>

### 29. Related party transactions

#### Trading transactions

During the year, the company entering into the following trading transactions with related parties:

	2020 Purchases £'000	2020 Amount owed to £'000	2019 Purchases £'000	2019 Amount owed to £'000
ENGIE UK Markets Limited (EUKM), previously called IPM Energy Trading Limited (IPMETL)	140,522	-	222,266	-

#### Terms and conditions of transactions

The purchases from ENGIE UK Markets Limited, who are not a wholly owned subsidiary of the group, represent the purchase of electricity and are made at prices and with terms and conditions in line with external third party customers.

Transactions entered into with related group companies, which are either 100% owned by the company's immediate parent company (ENGIE Supply Holdings UK Limited), or ultimate parent company (ENGIE SA), have been excluded from the disclosure above having applied the exception criteria in paragraph 17 of IAS 24: Related Party Disclosures.

### Compensation of key management personnel

	2020 £'000	2019 £'000
Short term employee benefits	133	127
Post-employment pension	19	19
	<u>152</u>	<u>146</u>
	<u>152</u>	<u>146</u>

No key management personnel have exercised any group share options (2019: £nil).

## **Notes to the Financial Statements (continued)**

at 31 December 2020

### **30. Reserves**

#### **Issued share capital**

Issued share capital represents the nominal value of shares that have been issued.

#### **Profit and loss account**

The profit and loss account includes all current and prior period realised and retained profits and losses.

### **31. Contingent liabilities**

The company has received a number of enquiries which relate to external payments. These enquiries remain unresolved at the date of the financial statements being submitted for approval.

Of these enquiries, four have resulted in claims which are currently being defended and are considered immaterial to the company. The directors consider the potential success of the claims to be less than probable and therefore no provision has been made in the financial statements.

Should circumstances change in the future, the maximum possible exposure to the company as a result of the enquiries and claims is estimated at £1,000,000.

### **32. Controlling party**

The company's immediate parent undertaking is ENGIE Supply Holding UK Limited, a company registered in England and Wales.

The company's ultimate parent company and ultimate controlling party is ENGIE SA a company incorporated and registered in France. This is the smallest and largest group which consolidates this company's financial statements. Copies of ENGIE SA's group financial statements can be obtained from ENGIE SA, Tour T1, 1 place Samuel de Champlain, Faubourg de l'Arche, 92930 Paris La Défense, France.