# REPORT OF THE DIRECTORS AND

### UNAUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 2010

<u>FOR</u>

1 Answer Insurance Services Ltd

\*ATN1ZMBN\* AO7 06/08/2010 COMPANIES HOUSE

# **CONTENTS OF THE FINANCIAL STATEMENTS**

# For The Year Ended 31st March 2010

	Pag
Company Information	1
Report of the Directors	2
Profit and Loss Account	3
Statement of Total Recognised Gains and Losses	4
Balance Sheet	5
Notes to the Financial Statements	7
Report of the Accountants	11
Profit and Loss Account	12

# COMPANY INFORMATION For The Year Ended 31st March 2010

**DIRECTORS:** 

P E Muir

T D Cutts

**SECRETARY:** 

T D Cutts

**REGISTERED OFFICE:** 

8 George Street

Hailsham East Sussex BN27 1AE

**REGISTERED NUMBER** 

04201623 (England and Wales)

**ACCOUNTANTS:** 

KSAS Ltd

The Estate Office

Dacliffe Industrial Estate, Appledore Road, Woodchurch

Ashford Kent TN26 3TG

# REPORT OF THE DIRECTORS For The Year Ended 31st March 2010

The directors present their report with the financial statements of the company for the year ended 31st March 2010

### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of general insurance intermediaries

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1st April 2009 to the date of this report

P E Muir

T D Cutts

Other changes in directors holding office are as follows

M K Davies - resigned 5th February 2010

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies

#### ON BEHALF OF THE BOARD:

T D Cutts - Director

7th July 2010

# PROFIT AND LOSS ACCOUNT For The Year Ended 31st March 2010

		2010	1	2009	
	Notes	£	£	£	£
TURNOVER			578,696		446,522
Distribution costs Administrative expenses		450 507,316	507,766	75 442,934	443,009
OPERATING PROFIT	2		70,930		3,513
Interest payable and similar charges	3		-		379
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			70,930		3,134
Tax on profit on ordinary activities	4		14,387		838
PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION			56,543		2,296

# STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES For The Year Ended 31st March 2010

	2010 £	2009 £
PROFIT FOR THE FINANCIAL YEAR	56,543	2,296
Plant & Machinery	(3,047)	, ·
Computer Equipment	3,090	-
	<u></u>	
TOTAL RECOGNISED GAINS AND LOSSES		
RELATING TO THE YEAR	56,586	2,296
	<del></del>	<del></del>

# BALANCE SHEET 31st March 2010

		2010		2009	
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	6		12,390		9,975
CURRENT ASSETS					
Debtors	7	6,238		18,524	
Cash at bank and in hand		233,466		279,812	
		239,704		298,336	
CREDITORS					
Amounts falling due within one year	8	233,241		286,935	
NET CURRENT ASSETS			6,463		11,401
TOTAL ASSETS LESS CURRENT					
LIABILITIES			18,853		21,376
CREDITORS					
Amounts falling due after more than one	e				
year	9		785		785
NET ASSETS			18,068		20,591
CAPITAL AND RESERVES					
Called up share capital	10		100		100
Other reserves	11		16,500		16,500
Profit and loss account	11		1,468		3,991
SHAREHOLDERS' FUNDS			18,068		20,591

The company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31st March 2010

The members have not required the company to obtain an audit of its financial statements for the year ended 31st March 2010 in accordance with Section 476 of the Companies Act 2006

The directors acknowledge their responsibilities for

- (a) ensuring that the company keeps accounting records which comply with Sections 386 and 387 of the Companies Act 2006 and
- (b) preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of each financial year and of its profit or loss for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company

# BALANCE SHEET - continued 31st March 2010

The financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective April 2008)

The financial statements were approved by the Board of Directors on 7th July 2010 and were signed on its behalf by

P E Muir - Director

T D Cutts - Director

#### NOTES TO THE FINANCIAL STATEMENTS

#### For The Year Ended 31st March 2010

#### 1 ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention as modified by the revaluation of certain assets and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008)

#### Turnover

Turnover represents net invoiced sales of services, excluding value added tax

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter

Plant and machinery - 25% on reducing balance Fixtures and fittings - 25% on reducing balance Computer equipment - 25% on reducing balance

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

#### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability

#### 2 OPERATING PROFIT

3

The operating profit is stated after charging

		2010	2009
		£	£
	Depreciation - owned assets	2,319	1,555
	Depreciation - assets on hire purchase contracts and finance leases	737	983
	Directors' remuneration	24,750	24,750
3	INTEREST PAYABLE AND SIMILAR		
	CHARGES		
	Interest payable and similar charges includes the following		
		2010	2009
		£	£
	Bank interest	-	4

# NOTES TO THE FINANCIAL STATEMENTS - continued For The Year Ended 31st March 2010

4	TAXATION				
	Analysis of the tax charge				
	The tax charge on the profit on ordinary a	activities for the year w	as as follows		
				2010	2009
	_			£	£
	Current tax				
	UK corporation tax			14,387	838
	Tax on profit on ordinary activities			14,387	<u>838</u>
5	DIVIDENDS				
				2010	2009
	Ordinary shares of £1 each			£	£
	Interim			59,066	_
				<u></u>	
6	TANGIBLE FIXED ASSETS				
U	TANGIBLE FIXED ASSETS		Fixtures		
		Plant and	and	Computer	
		machinery	fittings	equipment	Totals
		£	£	£	£
	COST OR VALUATION				
	At 1st April 2009	12,350	3,020	5,033	20,403
	Additions	· -	816	4,610	5,426
	Revaluations	313	-	3,374	3,687
	At 31st March 2010	12,663	3,836	13,017	29,516
	DEPRECIATION				
	At 1st April 2009	5,795	1,905	2,726	10,426
	Charge for year	877	308	1,871	3,056
	Revaluation adjustments	3,360	-	284	3,644
	At 31st March 2010	10,032	2,213	4,881	17,126
	NET BOOK VALUE				
	At 31st March 2010	<u>2,631</u>	1,623	8,136 ———	12,390
	At 31st March 2009	6,555 ———	1,115	2,307	9,977
	Cost or valuation at 31st March 2010 is re	epresented by			
	Valuation in 2010	Plant and machinery £ 12,663	Fixtures and fittings £ 3,836	Computer equipment £ 13,017	Fotals £ 29,516
	· artation in 2010		====		====

### NOTES TO THE FINANCIAL STATEMENTS - continued

# For The Year Ended 31st March 2010

### 6 TANGIBLE FIXED ASSETS - continued

Fixed assets, included in the above, which are held under hire purchase contracts and finance leases are as follows

	follows		Plant and machinery £
	COST OR VALUATION		
	At 1st April 2009		7,790
	Revaluations		3,360
	At 31st March 2010		11,150
	DEPRECIATION		
	At 1st April 2009		4,842
	Charge for year		737
	Revaluation adjustments		3,360
	•		<del></del>
	At 31st March 2010		8,939
	NET BOOK VALUE		
	At 31st March 2010		2,211
			====
	At 31st March 2009		2,948
7	DEBTORS AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2010	2009
		£	£
	Trade debtors	5,138	2,800
	Other debtors	-	15,724
	Prepayments	1,100	-
		6,238	18,524
8	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2010	2009
		£	£
	Hire purchase contracts and finance leases	3,828	4,572
	Trade creditors	161,978	215,725
	Taxation and social security	14,389	839
	Other creditors	53,046	65,799
		233,241	286,935
			====
9	CREDITORS. AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
		2010	2009
		£	£
	Hire purchase contracts and finance leases	785	785

# NOTES TO THE FINANCIAL STATEMENTS - continued For The Year Ended 31st March 2010

10	CALLED I	UP SHARE CAPITAL			
	Allotted and	d issued			
	Number	Class	Nominal value	2010 £	2009 £
	100,000	Share capital 1	£1	<u>100</u>	===
11	RESERVE	s			
			Profit		
			and loss	Other	
			account	reserves	Totals
			£	£	£
	At 1st April	2009	3,991	16,500	20,491
	Profit for th		56,543		56,543
	Dividends	•	(59,066)		(59,066)
	At 31st Mai	rch 2010	1,468	16,500	17,968
			<del></del>		<del></del>

### REPORT OF THE ACCOUNTANTS TO THE DIRECTORS OF

### 1 Answer Insurance Services Ltd

As described on the balance sheet you are responsible for the preparation of the financial statements for the year ended 31st March 2010 set out on pages three to ten and you consider that the company is exempt from an audit

In accordance with your instructions, we have compiled these unaudited financial statements in order to assist you to fulfil your statutory responsibilities, from the accounting records and information and explanations supplied to us

KSAS Ltd The Estate Office Dacliffe Industrial Estate, Appledore Road, Woodchurch Ashford Kent TN26 3TG

7th July 2010

This page does not form part of the statutory financial statements

# PROFIT AND LOSS ACCOUNT For The Year Ended 31st March 2010

	2010	)	2009	
	£	£	£	£
Turnover				
Sales	578,696		446,504	
Bad debts write off	-		18	
		578,696		446,522
Expenditure				
Donations	450		75	
Rent	15,000		15,000	
Rates and water	1,908		2,004	
Insurance	136		145	
Light and heat	5,679		4,822	
Cleaning	2,197		2,882	
Miscellaneous	1,647		-	
Directors' salaries	24,750		24,750	
Social security	2,472		2,472	
Telephone	21,464		9,890	
Post and stationery	17,174		14,870	
Advertising	88,568		71,291	
Travelling	494		414	
Licences and insurance	12,308		12,687	
Repairs and renewals	2,112		5,101	
Sundry expenses	75		3,053	
Legal and professional	4,152		7,811	
Accountancy	6,450		4,730	
Wages	202,893		152,566	
Social security	11,128		12,197	
Commission paid	61,452		64,014	
Entertainment	2,512		476	
Consultancy fees	8,231		19,516	
Training costs	1,174		512	
		494,426		431,278
		84,270		15,244
Finance costs				
Credit card	10,284		9,194	
Bank interest	-		4	
Leasing	-		375	
		10,284		9,573
Carried forward		73,986		5,671

This page does not form part of the statutory financial statements

# PROFIT AND LOSS ACCOUNT For The Year Ended 31st March 2010

	2010		2009	
	£	£	£	£
Brought forward		73,986		5,671
Depreciation				
Plant and machinery	877		1,169	
Fixtures and fittings	308		372	
Computer equipment	1,871		996	
		3,056	Agid Magaza	2,537
NET PROFIT		70,930		3,134

This page does not form part of the statutory financial statements