

**Virgin Rail Group Holdings Limited**

**Directors' report and consolidated  
financial statements**

**Registered number 4196341**

**For the financial year ended 6 March 2010**

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## Directors' report

The directors present their annual report and the audited financial statements for the financial year ended 6 March 2010. The previous financial year ended on 28 February 2009.

### Principal activities

The principal activity of the Group during the financial year was the operation of passenger rail services between London (Euston) and Birmingham, Wolverhampton, Holyhead, Chester, Liverpool, Manchester, Preston, Carlisle and Glasgow under the franchise operated by West Coast Trains Limited ("West Coast"). The Group operates these services under the terms of an original franchise agreement dated 19 February 1997, amended by the Amended and Restated Franchise Agreement ("ARFA"), which was entered into on 9 December 2006. The West Coast franchise runs to 31 March 2012.

The Group manages the Department for Transport ("DfT") contract for the introduction of 62 additional carriages and 4 new trains to the Pendolino fleet of the West Coast franchise. Under the terms of the agreement, the DfT will order the trains and the Group will provide support throughout the design, manufacture, delivery, testing and commissioning of the new vehicles.

### Results for the year and business review

The profit and loss account, presented on page 9, reflects the results of the Group for the financial year ended 6 March 2010.

The operating profit for the financial year was £67.5 million (2009: £95.1 million). The profit for the financial year was £50.4 million (2009: £75.7 million).

Despite the current economic conditions, the Group has seen passenger revenue growth during the financial year. Volumes have been increasing, largely due to increasingly strong weekend travel and marketing campaigns, but yields remain under pressure. The Group expects to remain profitable for the foreseeable future.

The Group is focused on continually improving its customer service and satisfaction levels. The selection, training and encouragement of staff continues to reflect this, while management is continually reviewing operations to provide the best value for money service to customers. During the financial year the Group has further improved on-train mobile phone signal reception giving customers more reliable use of mobile phones, Blackberry devices and 3G Data Cards, as well as improving Wi-Fi on board all Pendolino trains.

The Group continues to experience days of significant poor infrastructure performance, despite the generally improving trend when looking at the Public Performance Measure ("PPM" being the percentage of trains that arrive at their destination within 10 minutes of their scheduled arrival time having called at all scheduled stations). Despite this, the Group's National Passenger Survey results have been trending upwards and the Group now sits in the top two nationally of long distance train operators in all categories. The Group continues to press for improvements from Network Rail's performance contract to ensure that the effects of the poor performance days are minimised.

The eagerly awaited West Coast high frequency and faster timetable is now fully operational, resulting in an overall increase in train services of 30 percent and journey time reductions of up to 50 minutes. The key timetable improvements were an increase from two to three trains per hour to both Birmingham and Manchester from London and an hourly service from London to Glasgow and Chester. The revenue and journey growth from the new timetable has ensured that the Group has bucked the trend of other long distance train operators, particularly noticeable in the current economic environment and with the poor performance by Network Rail.

An impairment review of the Company's investment in Virgin Rail Group Limited, based on discounted cash flows over the remaining life of the West Coast franchise, resulted in an impairment loss of £25.1 million. The impairment loss reflects the finite length of the West Coast franchise rather than any concern with underlying trading performance. There is no impact on distributable reserves as the Company's merger reserve has been reduced to offset the impairment loss.

## **Directors' report** *(continued)*

### **Key performance indicators**

The Group uses a range of financial and non-financial key performance indicators ("KPIs") across its activities

Financial KPIs focus on profitability and cash management. Financial results are closely monitored by management, shareholders and the DfT

Revenue is a key driver of profitability levels and the result of improved journey times and comfort has contributed to a 16% increase in passenger journeys year on year

Significant non-financial KPIs include train punctuality, customer satisfaction and safety

The operations of the Group have again been affected during the financial year by significant unplanned disruption on the West Coast Main Line, due to poor infrastructure reliability. This is despite the route upgrade work having been completed by Network Rail

Train punctuality is measured by Public Performance Measure ("PPM") being the percentage of trains that arrive at their destination within 10 minutes of their scheduled arrival time having called at all scheduled stations. The annual average was 84.0% for the financial year compared to 80.1% in the previous financial year. Although there has been an improvement, it falls far below that expected from other long distance train operators running on new infrastructure and the Group has engaged with the Office of the Rail Regulator ("ORR") for assistance to improve the poor service experienced by customers

Despite the continued disruption, the latest Customer Satisfaction survey results are trending upwards. For the financial year, customer complaints per thousand passenger journeys stood at 2.8 (2009/10: 4.5). This has been achieved by the Group's good value for money offerings and the dedication of staff

Safety is discussed further in the Safety section below

### **Principal risks and uncertainties**

The Group faces a range of risks and uncertainties. Detailed below are those specific risks and uncertainties that the directors believe could have the most significant impact on the Group's long-term performance. The risks and uncertainties described below are not intended to be an exhaustive list of all possible risks and uncertainties

#### *Major incidents/Terrorism*

As with any operator of public transportation, there is a risk that the Group is involved in a major incident which could result in injury to customers or staff. The potential impact on the Group includes damage to the Group's reputation and possible claims against the Group. The Group's focus on its safety environment is detailed in the Safety section below. In addition the Group has procedures in place to respond to any major incident that may occur

#### *Ongoing Network Rail performance*

The Group has completed the implementation of the December 2008 timetable. This has seen an increase in the frequency of services between major locations including London and Birmingham and London and Manchester. Reliable running of this timetable depends on the ability of Network Rail to maintain a fully operational network. Failure to do so impacts the Group's operational performance

In order to manage the risk, there is close monitoring by management on the sustainability of new performance targets. Where the Group believes that the targets are too soft, the ORR has been asked to mediate

#### *Economic conditions*

While revenue growth has been seen during the financial year, a prolonged or double dip downturn may result in revenue reduction and potential reduction of profit. In order to minimise this risk, there is a focus at all levels of the Group on cost control and efficient operation. The Group also benefits from contracted protection in the ARFA against shortfalls in revenue

## **Directors' report** *(continued)*

### **Principal risks and uncertainties** *(continued)*

#### *Renewal of West Coast franchise*

The West Coast franchise is due to expire on 31 March 2012 and there is a risk that the Group does not secure a new franchise on acceptable terms. The bidding process is due to start within 12 months and in preparation for this the Group has appointed an Executive Bid Director who will lead the re-bid.

#### *West Coast Amended and Restated Franchise Agreement*

The ARFA was negotiated using a range of assumptions with regard to revenue growth and cost base. It is imperative that the Group takes all actions outlined in its bid to ensure that these targets are met.

#### *Breach of franchise*

The Group is required to comply with certain conditions as part of its rail franchise agreement. If it fails to comply with these conditions, it may be liable to penalties or the potential termination of the franchise. Compliance with franchise conditions are closely managed and monitored and procedures are in place to minimise the risk of non-compliance.

#### *Failure of critical suppliers*

The Group has a number of key suppliers supporting various areas of the business, for example infrastructure, rolling stock and IT. Failure of one of these key suppliers would impact on financial and operational performance of the Group. The Group has made contingency plans for each key supplier if this eventuality occurs.

### **Financial risk management**

The Group's activities expose it to a variety of financial risks. It is the Group's policy to invest cash assets safely and profitably. To control credit risk, counterparty credit limits are set by reference to published credit ratings. In addition, the Group seeks to maximise finance income from short term deposits via the monitoring of cash balances and working capital requirements.

### **Safety**

The Group remains committed, through annual continuous improvement, to maintaining a safe and secure environment for its passengers, workforce and the general public. The Group's ongoing safety strategic objectives are:

- to minimise the risk of death and injury to customers and staff,
- to eliminate main line Category A Signals Passed At Danger,
- to support the national initiative to reduce trespass, vandalism and railway crime and disorder, and
- to encourage a rail industry partnership to raise safety standards through shared information, best practice and common safety values.

These are supported by specific focus on safety targets including passenger and staff accidents levels, Signals Passed at Danger and safety related defects.

Both the Pendolino and Super Voyager train fleets have a range of safety features. These include (amongst others) enhanced crash protection, laminated windows, improved lighting, fire detection and fighting systems, power operated doors, CCTV and Train Management Systems. These features together with improved reliability have helped to drive up safety performance trends and reduce accident figures.

## Directors' report *(continued)*

### Safety *(continued)*

The Group has made good progress against its shorter-term major initiatives, which include

- ongoing maintenance of a close safety partnership with Network Rail,
- upgrade and enhanced use of Driver training simulators supported by interactive computer based training assessment tools for improved safety, training and off-line experience, and
- promoting industry safety values throughout the Group and working with suppliers to do the same. Core safety values are included in training courses, job descriptions and Safety Responsibility Statements

### Future prospects

The directors remain confident that, under the terms of the ARFA, West Coast will move forward on a profitable basis

Based on the anticipated profitable position and forecast cash flows of West Coast, the directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for the current West Coast franchise term

### Dividends

Dividends paid during the financial year totalled £67.3 million *(2009 £94.6 million)*

Since the financial year end, following receipt of a dividend of £9.0 million from subsidiary undertakings, the Company has paid a dividend of £9.0 million which will be recognised in the 2010/11 financial statements

### Directors

The directors who held office during the financial year and subsequently were as follows

Patrick McCall<sup>1</sup>  
William Whitehorn<sup>1</sup> (resigned 31 March 2009)  
JP Moorhead<sup>1</sup> (appointed 31 March 2009)  
Ross Paterson<sup>1</sup>  
Martin Griffiths<sup>1</sup>  
Anthony Collins  
Graham Leech  
Chris Gibb

Sir Richard Branson is president of the Company

The Group maintains Directors' and Officers' Liability insurance in respect of legal action that might be brought against its directors and senior officers

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<sup>1</sup> Non-executive director

## Directors' report *(continued)*

### Employees

The Group is a non-discriminatory employer operating an Equal Opportunities Policy that aims to eliminate unfair discrimination, harassment, victimisation and bullying. The Group is committed to ensuring that all individuals are treated fairly, with respect and are valued irrespective of disability, race, gender, health, social class, sexual preference, marital status, nationality, religion, employment status, age or membership or non-membership of a trade union.

The Group uses the consultative procedures agreed with its staff and elected representatives with a view to ensuring that its employees are aware of the financial and economic factors that affect the Group's performance and prospects.

The Group's policy, where possible, is to continue to employ those who become disabled in service, together with some recruitment where circumstances permit. Training is adjusted to cater for an individual disability and the disabled share the same conditions of service as other staff in relation to career development and promotion.

### Political and charitable donations

The Group made no political contributions during the financial year (2009 £Nil). Contributions to UK charities amounted to £9,510 (2009 £10,000).

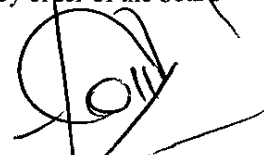
### Disclosure of information to auditors

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditors are unaware, and each director has taken all the steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

### Auditors

Pursuant to Section 487 of the Companies Act 2006, the auditors will be deemed to be re-appointed and KPMG LLP will therefore continue in office.

By order of the board



Anthony Collins  
Director

The School House  
50 Brook Green  
London  
W6 7RR

28 May 2010

## **Statement of directors' responsibilities in respect of the directors' report and the financial statements**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the group and parent company financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice).

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and parent company and of their profit or loss for that period.

In preparing each of the group and parent company financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and parent company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the parent company's transactions and disclose with reasonable accuracy at any time the financial position of the parent company and enable them to ensure that its financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the group and to prevent and detect fraud and other irregularities.





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## **Independent auditors' report to the members of Virgin Rail Group Holdings Limited**

We have audited the financial statements of Virgin Rail Group Holdings Limited for the financial year ended 6 March 2010 set out on pages 9 to 34. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditors**

As explained more fully in the Directors' Responsibilities Statement set out on page 6, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's ("APB's") Ethical Standards for Auditors.

### **Scope of the audit of the financial statements**

A description of the scope of an audit of financial statements is provided on the APB's website at

[www.frc.org.uk/apb/scope/UKNP](http://www.frc.org.uk/apb/scope/UKNP)

### **Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the group's and the parent company's affairs as at 6 March 2010 and of the group's profit for the financial year then ended,
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Opinion on other matter prescribed by the Companies Act 2006**

- In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

## **Independent auditors' report to the members of Virgin Rail Group Holdings Limited** *(continued)*

### **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit



**S Haydn-Jones (Senior Statutory Auditor)**

**For and on behalf of KPMG LLP, Statutory Auditor**  
*Chartered Accountants*

28 May 2010

**Consolidated profit and loss account**  
*for the financial year ended 6 March 2010*

	Note	Financial year ended 6 March 2010		Financial year ended 28 February 2009	
		£000	£000	£000	£000
<b>Turnover</b>	2,3				
Continuing operations		721,727		649,757	
Discontinued operations		172		239	
			721,899		649,996
Franchise income	2,4		21,062		26,282
Other operating income	2,5		59,857		106,177
Train operating expenditure	2,6		(537,758)		(487,200)
Staff costs	2,9		(135,830)		(131,959)
Depreciation	2,15		(1,587)		(413)
Other operating charges	2		(60,169)		(67,788)
<b>Operating profit</b>	2				
Continuing operations		67,477		94,403	
Discontinued operations		(3)		692	
			67,474		95,095
Interest receivable and similar income	10		560		5,885
Interest payable and similar charges	11		(34)		(162)
Other finance income	27		1,180		1,940
<b>Profit on ordinary activities before taxation</b>	7		69,180		102,758
Tax charge on profit on ordinary activities	13		(18,666)		(26,864)
<b>Profit on ordinary activities after taxation</b>			50,514		75,894
Minority interests	24		(133)		(201)
<b>Profit for the financial year</b>			50,381		75,693

There is no difference between the result as disclosed in the profit and loss account and the result on an unmodified historical cost basis

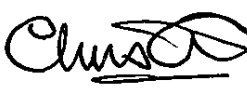
Movements in reserves are set out in note 23

**Consolidated balance sheet**  
*at 6 March 2010*

	<i>Note</i>	<b>6 March 2010</b>	<b>28 February 2009</b>
		<b>£000</b>	<b>£000</b>
<b>Fixed assets</b>			
Intangible assets – negative goodwill	14	-	-
Tangible assets	15	5,275	2,823
		<b>5,275</b>	<b>2,823</b>
<b>Current assets</b>			
Debtors	17	118,384	360,038
Cash at bank and in hand	18	77,448	135,927
		<b>195,832</b>	<b>495,965</b>
<b>Creditors: Amounts falling due within one year</b>	19	<b>(159,106)</b>	<b>(438,583)</b>
<b>Net current assets</b>			
Due within one year		28,588	40,933
Debtors due after more than one year	17	8,138	16,449
<b>Total net current assets</b>		<b>36,726</b>	<b>57,382</b>
<b>Total assets less current liabilities</b>		<b>42,001</b>	<b>60,205</b>
<b>Provisions for liabilities</b>	20	<b>(4,638)</b>	<b>(4,668)</b>
<b>Net assets excluding pension liability</b>		<b>37,363</b>	<b>55,537</b>
Pension liability, net of deferred tax	27	(2,246)	(3,715)
<b>Net assets including pension liability</b>		<b>35,117</b>	<b>51,822</b>
<b>Capital and reserves</b>			
Called up share capital	22	3	3
Merger reserve	23	22,533	22,533
Profit and loss account	23	12,451	29,110
<b>Shareholders' funds</b>		<b>34,987</b>	<b>51,646</b>
Minority interests	24	130	176
<b>Total equity</b>		<b>35,117</b>	<b>51,822</b>

These financial statements were approved by the board of directors on 28 May 2010 and were signed on its behalf by

  
**Anthony Collins**  
Director

  
**Chris Gibb**  
Director

Company number 4196341

**Company balance sheet**  
*at 6 March 2010*

	<i>Note</i>	<b>6 March 2010</b>		<b>28 February 2009</b>	
		<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
<b>Fixed assets</b>					
Investments	16		81,130		106,247
<b>Current assets</b>					
Debtors	17	307		308	
Cash at bank		60		60	
		<u>367</u>		<u>368</u>	
<b>Creditors: Amounts falling due within one year</b>	19	<u>(31)</u>		<u>(113)</u>	
<b>Net current assets</b>			336		255
<b>Net assets</b>			<u>81,466</u>		<u>106,502</u>
<b>Capital and reserves</b>					
Called up share capital	22		3		3
Merger reserve	23		81,127		106,244
Profit and loss account	23		336		255
<b>Shareholders' funds</b>			<u>81,466</u>		<u>106,502</u>

These financial statements were approved by the board of directors on 28 May 2010 and were signed on its behalf by

  
**Anthony Collins**  
Director

  
**Chris Gibb**  
Director

Company number 4196341

**Consolidated statement of total recognised gains and losses**  
*for the financial year ended 6 March 2010*

	Financial year ended 6 March 2010 £000	Financial year ended 28 February 2009 £000
Profit for the financial year	50,381	75,693
Actuarial gain on defined benefit pension scheme (see note 27)	390	5,830
Taxation charge on actuarial gain on defined benefit pension scheme	(109)	(1,632)
<b>Total recognised gains relating to the financial year</b>	<b>50,662</b>	<b>79,891</b>

**Reconciliation of movements in shareholders' funds**  
*for the financial year ended 6 March 2010*

	Financial year ended 6 March 2010		Financial year ended 28 February 2009	
	Group £000	Company £000	Group £000	Company £000
Profit for the financial year	50,381	42,285	75,693	31,813
Dividends paid (see note 12)	(67,321)	(67,321)	(94,631)	(94,631)
Actuarial gain recognised on pension scheme (see note 27)	390	-	5,830	-
Deferred taxation on actuarial gain on pension scheme	(109)	-	(1,632)	-
Net reduction in shareholders' funds	(16,659)	(25,036)	(14,740)	(62,818)
Opening shareholders' funds	51,646	106,502	66,386	169,320
Closing shareholders' funds	34,987	81,466	51,646	106,502

**Consolidated cash flow statement**  
*for the financial year ended 6 March 2010*

	<i>Note</i>	<b>Financial year ended 6 March 2010 £000</b>	<b>Financial year ended 28 February 2009 £000</b>
Net cash inflow from operating activities	28	36,456	77,440
Return on investments and servicing of finance	29	466	5,423
Taxation		(24,041)	(25,796)
Capital expenditure	29	(4,039)	(1,997)
Dividends paid on shares classified in shareholders' funds	12	(67,321)	(94,631)
<b>Net cash outflow before management of liquid resources</b>		<b>(58,479)</b>	<b>(39,561)</b>
Management of liquid resources	29	4,616	12,618
<b>Decrease in cash</b>	30	<b>(53,863)</b>	<b>(26,943)</b>



## Notes

*(forming part of the financial statements)*

### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the financial statements, except as noted below

#### *Basis of preparation*

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules

#### *Basis of consolidation*

The Group's financial statements consolidate those of the Company and all its subsidiary undertakings detailed in note 16

On 1 March 2002 the Company acquired the entire share capital of Virgin Rail Group Limited with the consideration being satisfied by the issue of ordinary shares in the Company. In accordance with UK Accounting Standards the combination was accounted for as a Group reconstruction using the principles of merger accounting

All other acquisitions have been accounted for using the principles of acquisition accounting. Under this method the results and cash flows of the subsidiary companies are included in the Group profit and loss account and the Group cash flow statement respectively from the dates of acquisition. Fair values are attributed to the Group's share of the identifiable net assets acquired

Amortisation of negative goodwill is credited to the profit and loss account on a straight line basis over the relevant franchise period

The Company has taken advantage of Section 408 of the Companies Act 2006 and has not presented its own profit and loss account. The result for the financial period dealt with in the financial statements of the Company is disclosed in note 23 to these financial statements

#### *Turnover*

Turnover represents amounts receivable, excluding VAT, for services and goods supplied to external customers, primarily in respect of passenger transportation. Turnover originates wholly in the United Kingdom

Passenger revenue represents principally amounts attributed to the Group by the Railway Settlement Plan (which administers the income allocation system within the UK rail industry) for each financial period. Income is attributed based on models of certain aspects of passenger behaviour and to a lesser extent from allocations agreed for specific revenue flows. The attributed share of season ticket income is deferred within creditors and released to the profit and loss account over the life of the relevant season ticket

Other trading income consists principally of the provision of station facilities to other train operators, retail commissions, car parking and the hire out of train crew and rolling stock. Other trading income and catering income are recognised as the income is earned

#### *Franchise income*

Revenue grants receivable in respect of the operation of the rail franchises are taken to the profit and loss account in the financial year to which they relate

#### *Compensation for service disruption*

Compensation receivable/payable for service disruption under the performance regime provisions of the track access agreements with Network Rail is recognised over the period of disruption and the net amount is shown within other operating income

## Notes (continued)

### 1 Accounting policies (continued)

#### *Compensation for service disruption (continued)*

Network change compensation receivable in respect of lost revenue and incremental costs incurred due to Network Rail's alterations of the track and infrastructure is recognised over the period of disruption and is shown within other operating income

#### *Fixed assets and depreciation*

Fixed assets are stated at cost less depreciation and any provision for impairment as set out in note 15

Depreciation is provided to write off the cost less estimated residual value on a straight-line basis over the shorter of the useful economic life of the assets or the remaining duration of the franchise and commences from the date on which the assets are ready for use

#### *Fixed asset investments*

Fixed asset investments are shown at cost less provision for impairment. In the Company's accounts investments in subsidiary undertakings are shown at cost less provision for impairment. The Company's impairment review is based on discounted cash flows over the life of the West Coast Trains Limited ("West Coast") franchise using a discount rate that reflects current market assessments of the time value of money and the risks specific to the investment

#### *New train service arrangement costs*

Under the original franchise agreements, the Group was required to operate faster and more frequent services on the West Coast Main Line. In order to achieve this, contracts were entered into, several years ago, to lease new trains under operating lease arrangements. In accordance with these agreements, the Group incurred direct costs on behalf of the lessor associated with developing the contracted new train service arrangements. These costs are an integral part of the operating lease expense, and therefore were recorded within prepayments when incurred and are being charged to the profit and loss account on a straight line basis from the point at which new trains came into operation until the earlier of the end of the relevant lease agreements or the franchise terms

#### *Track access costs*

Track access costs are charged to the profit and loss account in the period to which they relate, based on the terms of the contract

Network Rail has undertaken a programme of infrastructure works to upgrade the West Coast Main Line to enable trains to run at higher speeds and frequencies. Under a series of supplemental track access agreements, the Group paid additional separately identifiable track access charges in respect of the increased track speed and capacity that these infrastructure improvement works create. This increased track capacity became available to the Group with the introduction of the new timetable in September 2004. In order that additional track access charges can be recorded in the periods in which the Group benefits from the additional track capacity, additional payments made prior to September 2004 were recorded within prepayments and are being charged to the profit and loss account on a straight line basis from September 2004 to the end of the franchise term

#### *Fuel costs*

Fuel costs represent the commodity spot price ruling at the date of the transaction or, if appropriate, the commodity price under the related fuel hedging contract

#### *Leases*

Where the Group enters into a lease as a lessee, which entails taking substantially all the risks and rewards of ownership of an asset, the lease is treated as a finance lease. The asset is recorded in the balance sheet as a tangible fixed asset and is depreciated over its estimated useful life or the term of the lease, whichever is shorter. Future instalments under such leases, net of finance charges, are included within creditors

## Notes (continued)

### 1 Accounting policies (continued)

#### *Leases (continued)*

Rentals payable are apportioned between the finance element, which is charged to the profit and loss account, and the capital element, which reduces the outstanding obligation for future instalments

All other leases are accounted for as operating leases and the rental charges are charged to the profit and loss account on a straight-line basis over the life of the lease

#### *Provisions*

Provisions are recognised where the Group has a present obligation as a result of a past event and it is probable that the Group will be required to settle that obligation. The amounts recognised are the best estimate of the expenditure that will be required to meet the Group's obligation.

#### *Pensions and other post-retirement benefits*

West Coast participates in its own separate section of the Railways Pension Scheme ('RPS'), which provides benefits on a defined benefit basis. The assets of the RPS are held separately from those of the Group in an independently administered fund. The RPS is a shared cost scheme with costs being shared between the employer and the members on the basis of a 60/40 split.

The Group has no rights or obligations in respect of the RPS following expiry of the related franchises. Therefore, the liabilities recognised for the relevant sections of RPS only represent that part of the net deficit of each section that the employer is obliged to fund over the life of the franchise to which the section relates. The restriction on the liabilities is presented as a 'franchise adjustment' to the overall deficit.

The Group's contributions to the schemes are paid in accordance with the scheme rules and the recommendation of the actuary. The charge to operating profit reflects the current service costs of such obligations. The expected return on scheme assets, the interest cost on scheme liabilities and the unwinding of the discount on the franchise adjustment are included within other finance income (net) in the profit and loss account.

Differences between the actual and expected returns on assets and experience gains/(losses) arising on the scheme liabilities during the financial year, together with differences arising from changes in assumptions, are recognised in the statement of total recognised gains and losses in the financial year. The resulting defined benefit asset/liability, net of the franchise adjustment and any deferred tax, is presented separately after other net assets on the face of the balance sheet.

Pension scheme assets are measured using market values. For quoted securities the current bid-price is taken as market value. Pension scheme liabilities are measured using a projected unit method and discounted at the current rate of return. Details of the pension scheme are provided in note 27.

#### *Taxation*

The charge for taxation is based on the results for the financial year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Tax charges and credits are accounted for through the same primary statement (being either the profit and loss account or the statement of total recognised gains and losses) as the related pre-tax items.

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS19 'Deferred Tax'. A net deferred tax asset is regarded as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

#### *Dividends*

Dividends unpaid at the balance sheet date are only recognised as a liability at that date to the extent that they are appropriately authorised and are no longer at the discretion of the Company. Unpaid dividends that do not meet these criteria are disclosed in the notes to the financial statements.

**Notes (continued)**

**2 Analysis of continuing and discontinued operations**

	2010			2009		
	Continuing £000	Discontinued £000	Total £000	Continuing £000	Discontinued £000	Total £000
Turnover	721,727	172	721,899	649,757	239	649,996
Franchise income	20,097	965	21,062	24,118	2,164	26,282
Other operating income	59,857	-	59,857	106,177	-	106,177
Train operating expenditure	(537,758)	-	(537,758)	(485,435)	(1,765)	(487,200)
Staff costs	(135,830)	-	(135,830)	(131,959)	-	(131,959)
Depreciation	(1,587)	-	(1,587)	(413)	-	(413)
Other operating charges	(59,029)	(1,140)	(60,169)	(67,842)	54	(67,788)
Operating profit/(loss)	67,477	(3)	67,474	94,403	692	95,095

Discontinued operations relate to residual costs and income from the CrossCountry franchise which was terminated on 10 November 2007

**3 Turnover**

	2010 £000	2009 £000
Passenger revenue	679,206	611,194
Catering income	10,503	10,262
Other trading income	32,190	28,540
	<u>721,899</u>	<u>649,996</u>

Other trading income consists primarily of the provision of station facilities to other train operators, retail commissions receivable, car parking and the hire out of train crew and rolling stock

**4 Franchise income**

	2010 £000	2009 £000
(Payments)/receipts under ARFA (Amended and Restated Franchise Agreement)	(48,023)	28,627
Revenue support/(share) adjustment	68,120	(4,509)
Adjustments under the Supplemental Letter	965	1,314
Receipts outside of Supplemental Letter	-	850
	<u>21,062</u>	<u>26,282</u>

## Notes (continued)

### 4 Franchise income (continued)

The ARFA allows for adjustment to franchise payments under a number of circumstances, the more routine circumstances being for revenue share and revenue support. These provisions apply when actual revenues exceed or fall short of that anticipated as set out in the National Rail Franchise Terms.

In CrossCountry franchise income arose under the original Franchise Agreement as supplemented by the July 2002 Arrangement and the Supplemental Letter. These arrangements were on the basis of CrossCountry receiving a pre-tax profit margin equivalent to 1% and remain in place following the termination of the CrossCountry franchise to cover any residual costs and income.

During the prior financial year the Group received £850,000 from the DfT, being an agreed payment, outside of the CrossCountry Letter Agreement, in relation to the Group's requirement to correct a funding shortfall on the pension scheme as a result of the franchise re-mapping in 2007.

### 5 Other operating income

	2010 £000	2009 £000
Network change compensation and performance regime	57,421	103,827
Property income	2,436	2,350
	<u>59,857</u>	<u>106,177</u>

Network change compensation is receivable in respect of lost revenue and incremental costs incurred due to Network Rail's alterations of the track and infrastructure during the financial year.

Net performance regime income/cost is in respect of service disruption under the performance regime provisions of the track access agreement with Network Rail.

### 6 Train operating expenditure

	2010 £000	2009 £000
Rolling stock costs	215,608	211,897
Track access costs	170,552	152,752
Station and depot access costs	10,966	13,443
Power costs	60,147	31,966
Other operating expenditure	80,485	77,142
	<u>537,758</u>	<u>487,200</u>

Other operating expenditure consists primarily of retail commissions payable, catering supplies, British Transport Police and the National Rail Enquiry Scheme charges.

**Notes (continued)**

**7 Profit on ordinary activities before taxation**

	2010 £000	2009 £000
<i>Profit on ordinary activities before taxation is stated after charging/(crediting)</i>		
Depreciation	1,587	413
Operating lease rentals		
Hire of plant and machinery	82,773	78,527
Other operating leases	9,812	19,003
Bid costs for Pendolino extension project	-	398
Rental income received on properties	(2,436)	(2,350)
	<hr/>	<hr/>
<i>Auditors remuneration</i>		
Audit of these financial statements	20	21
	<hr/>	<hr/>

During the prior financial year the Group took part in a tender for the contract to manage the introduction of additional carriages and trains to the Pendolino fleet of West Coast Trains Limited. On 15 September 2008 the Department for Transport awarded the contract to Virgin Rail Projects Limited, a wholly owned subsidiary of the Group. The bid costs incurred by the Group amounted to £398,000.

Amounts receivable by the Company's auditor in respect of services to the Company and its associates, other than the audit of the Company's financial statements, have not been disclosed as the information is required instead to be disclosed on a consolidated basis in the consolidated financial statements of Virgin Wings Limited, the parent undertaking of the largest group of undertakings, including the Company, for which consolidated financial statements are drawn up.

**8 Remuneration of directors**

	2010 £000	2009 £000
Aggregate emoluments of directors	808	843
Amounts receivable under long term incentive schemes	1,254	2,169
Amounts paid to third parties in respect of non-executive directors' services	150	150
	<hr/>	<hr/>
	2,212	3,162
	<hr/>	<hr/>

	Number	
Retirement benefits are accruing for the following directors under		
Defined benefit schemes	3	3
	<hr/>	<hr/>

The aggregate emoluments and amounts receivable under long term incentive schemes of the highest paid director were £846,113 (2009 £1,251,691). The director is a member of the defined benefit scheme under which the accrued pension to which the director would be entitled from normal retirement if the director were to retire at the end of the financial year was £38,322 (2009 £32,922) with an accrued lump sum of £20,628 (2009 £18,293).

**Notes (continued)**

**9 Staff numbers and costs**

**Group**

The average number of persons employed by the Group (including directors) during the financial year was as follows

	<b>Number of employees</b>	
	<b>2010</b>	<b>2009</b>
Management	<b>503</b>	541
Other staff	<b>2,492</b>	2,507
	<b>2,995</b>	3,048

The aggregate payroll costs were as follows

	<b>£000</b>	<b>£000</b>
Wages and salaries	<b>114,467</b>	111,431
Redundancy costs	<b>1,616</b>	479
Social security costs	<b>9,547</b>	9,369
Other pension costs	<b>10,200</b>	10,680
	<b>135,830</b>	131,959

**Company**

The average number of persons employed by the Company (including directors) during the financial year was Nil  
 (2009 Nil)

**10 Interest receivable and similar income**

	<b>2010</b>	<b>2009</b>
	<b>£000</b>	<b>£000</b>
Bank interest receivable	<b>548</b>	5,736
Other interest receivable	<b>12</b>	149
	<b>560</b>	5,885

**11 Interest payable and similar charges**

	<b>2010</b>	<b>2009</b>
	<b>£000</b>	<b>£000</b>
Other interest payable	<b>34</b>	162

## Notes (continued)

### 12 Dividends

	2010 £000	2009 £000
Dividends paid	67,321	94,631

Since the financial year end, following receipt of a dividend of £9.0 million from subsidiary undertakings, the Company has paid a dividend of £9.0 million which will be recognised in the 2010/11 financial statements

### 13 - Taxation

#### Analysis of charge in financial year

	2010 £000	2009 £000
<i>UK corporation tax</i>		
Current tax on income for the financial year	19,014	30,110
Adjustments in respect of prior financial years	(848)	(1,699)
Total current tax	18,166	28,411
<i>Deferred tax (see note 21)</i>		
Origination/reversal of timing differences	450	(731)
Adjustments in respect of prior financial years	50	(816)
Total deferred tax	500	(1,547)
Tax charge on profit on ordinary activities	18,666	26,864

#### Factors affecting the tax charge for the current financial year

The standard rate of tax for the financial year based on the UK standard rate of corporation tax is 28% (2009 28%)  
The current tax charge for the current and previous financial year differs from the standard rate for the reasons set out in the following reconciliation

	2010 £000	2009 £000
<i>Current tax reconciliation</i>		
Profit on ordinary activities before tax	69,180	102,758
Current tax at 28% (2009 28%)	19,371	28,772
<i>Effects of</i>		
Expenses not deductible for tax purposes	92	382
(Capital allowances in excess of depreciation)/depreciation in excess of capital allowances	(156)	92
UK tax losses not utilised or not recognised	1	44
Other timing differences	(294)	639
Effect of decreased tax rate	-	181
Adjustments in respect of prior financial years	(848)	(1,699)
Total current tax charge (see above)	18,166	28,411



**Notes (continued)**

**14 Intangible assets**

**Group**

	Negative goodwill £000
<i>Cost</i>	
At beginning and end of financial year	(5,548)
<i>Amortisation</i>	
At beginning and end of financial year	5,548
<i>Net book value</i>	
At beginning and end of financial year	-

**15 Tangible assets**

**Group**

	Plant, equipment, fixtures and fittings £000
<i>Cost</i>	
At beginning of financial year	37,099
Additions	4,039
Disposals	(640)
At end of financial year	40,498
<i>Depreciation</i>	
At beginning of financial year	34,276
Charge for financial year	1,587
On disposals	(640)
At end of financial year	35,223
<i>Net book value</i>	
At 6 March 2010	5,275
At 28 February 2009	2,823

**16 Fixed asset investments**

**Group**

	£000
At beginning and end of year	-

West Coast Trains Limited owns one ordinary share of four pence in each of ATOC Limited, Rail Settlement Plan Limited and Rail Staff Travel Limited and one ordinary share of one pound in NRES Limited

**Notes (continued)**

**16 Fixed asset investments (continued)**

<b>Company</b>	<b>£000</b>
<i>Cost</i>	
At beginning and end of financial year	348,629
<i>Impairment provision</i>	
At beginning of financial year	242,382
Impairment loss	25,117
At end of financial year	267,499
<i>Net book value</i>	
At 6 March 2010	81,130
At 28 February 2009	106,247

Virgin Rail Group Holdings Limited owns 99.74% of the allotted share capital of Virgin Rail Group Limited

Virgin Rail Group Limited owns all of the ordinary shares of West Coast Trains Limited, which operates passenger rail services, and all of the ordinary shares of CrossCountry Trains Limited, which operated passenger rail services until 10 November 2007

Virgin Rail Group Holdings Limited owns 100% of the allotted share capital of Virgin Rail Projects Limited, a project management company

All of these companies are included within the consolidated financial statements and are registered in England and Wales

An impairment review of the Company's investment in Virgin Rail Group Limited was undertaken at 6 March 2010. This impairment review was based on discounted cash flows over the life of the West Coast franchise using a discount rate of 9.5%. The impairment loss arising has been offset by a reduction in the Company's merger reserve (see note 23)

**17 Debtors**

<b>Group</b>	<b>2010 £000</b>	<b>2009 £000</b>
Amounts falling due within one year		
Trade debtors	40,213	288,941
Other debtors	46,350	25,756
Deferred tax (see note 21)	3,273	3,311
Prepayments and accrued income	20,410	25,581
	<b>110,246</b>	<b>343,589</b>
Amounts falling due after more than year		
Prepayments and accrued income	8,138	16,449
	<b>118,384</b>	<b>360,038</b>

## Notes (continued)

### 17 Debtors (continued)

Prepayments and accrued income include the following deferred costs in respect of new train service arrangement and track access costs

	2010 £000	2009 £000
Deferred costs		
Amounts falling due within one year	8,310	8,310
Amounts falling due after more than one year	8,138	16,449
	<u>16,448</u>	<u>24,759</u>

#### Company

	2010 £000	2009 £000
Amounts falling due within one year		
Amounts owed by group undertakings	307	308
	<u>307</u>	<u>308</u>

### 18 Cash at bank and in hand

At 6 March 2010, the balance of cash at bank and in hand for the Group included £16.3 million (2009 £20.9 million) in a separate escalating rental reserve account, in relation to the leasing of the West Coast Pendolino trains under the terms of the ARFA

### 19 Creditors Amounts falling due within one year

#### Group

	2010 £000	2009 £000
Trade creditors	60,639	359,994
Corporation tax	13,141	19,016
Other taxes and social security costs	4,642	5,365
Other creditors	51,983	20,286
Accruals and other deferred income	24,342	29,879
Deferred season ticket income	4,359	4,043
	<u>159,106</u>	<u>438,583</u>

#### Company

	2010 £000	2009 £000
Corporation tax	31	1
Other creditors	-	112
	<u>31</u>	<u>113</u>

**Notes (continued)**

**20 Provisions for liabilities**

**Group**

	<b>Dilapidations provision £000</b>
At beginning of financial year	4,668
Utilised during the financial year	(30)
<b>At end of financial year</b>	<b>4,638</b>

The dilapidations provision relates to costs required to be incurred at the 17 stations managed by West Coast in accordance with the standards for station conditions required by the National Station Access Conditions (1996) (Annex 1). These costs are expected to be incurred by 31 March 2012, the West Coast ARFA expiry date.

**21 Deferred tax**

**Group**

The deferred tax asset, which has been recognised at 28% (2009 28%), is set out below

	<b>2010 £000</b>	<b>2009 £000</b>
At beginning of financial year	4,756	4,841
(Charge)/credit to profit and loss account	(500)	1,547
Charge to statement of total recognised gains and losses	(109)	(1,632)
<b>At end of financial year</b>	<b>4,147</b>	<b>4,756</b>
Disclosed as		
Debtors – deferred tax asset (see note 17)	3,273	3,311
Pension liability (see note 27)	874	1,445
<b>Net deferred tax asset</b>	<b>4,147</b>	<b>4,756</b>

The elements of deferred taxation are as follows

	<b>£000</b>	<b>£000</b>
Excess of capital allowances over depreciation	1,425	1,631
Other timing differences	2,722	3,125
	<b>4,147</b>	<b>4,756</b>

There is an unrecognised deferred tax asset of £47,000 (2009 £46,000) which relates to tax losses carried forward

**Notes** *(continued)*

**22 Called up share capital**

	2010 £	2009 £
<i>Allotted, called up and fully paid</i>		
17,738 "A" ordinary shares of 10p	1,774	1,774
17,042 "B" ordinary shares of 10p	1,704	1,704
Employee non-voting ordinary shares of 10p	-	-
	<u>3,478</u>	<u>3,478</u>

The 'A' and 'B' ordinary shares rank pari passu with each other in all respects

**23 Reserves**

**Group**

	Merger reserve £000	Profit and loss account £000
At beginning of financial year	22,533	29,110
Profit for the financial year	-	50,381
Dividends paid (see note 12)	-	(67,321)
Actuarial gain on pension scheme (see note 27)	-	390
Deferred tax on actuarial gain on pension scheme	-	(109)
<b>At end of financial year</b>	<u><b>22,533</b></u>	<u><b>12,451</b></u>

**Company**

	Merger reserve £000	Profit and loss account £000
At beginning of financial year	106,244	255
Profit for the financial year	-	42,285
Dividend paid (see note 12)	-	(67,321)
Transfers (see note 16)	(25,117)	25,117
<b>At end of financial year</b>	<u><b>81,127</b></u>	<u><b>336</b></u>

## Notes (continued)

### 24 Minority interests

	£000
At beginning of financial year	176
Share of profit for the financial year	133
Dividend paid	(179)
At end of financial year	<u>130</u>

### 25 Commitments

#### Group

- (a) The Group had capital commitments of £Nil at 6 March 2010 (2009 £Nil)
- (b) Annual commitments under non-cancellable operating leases are as follows

	Plant and machinery		Other operating leases	
	2010	2009	2010	2009
	£000	£000	£000	£000
Operating leases which expire				
In the second to fifth years inclusive	87,481	87,626	9,478	18,628
After five years	-	-	236	236
	<u>87,481</u>	<u>87,626</u>	<u>9,714</u>	<u>18,864</u>

- (c) The Group has, in the normal course of business, entered into a number of long term supply contracts. The most significant of these relate to track access facilities, train maintenance arrangements and IT outsourcing.
- (d) Under the Amended and Restated Franchise Agreement for West Coast, there is a requirement for Virgin Rail Group Limited and West Coast to comply with certain performance and other obligations.
- (e) During the financial year, the Group entered into fuel hedging arrangements to fix a proportion of its fuel costs. The fuel hedges are in place until 31 March 2012. The fair value of these arrangements as at 6 March 2010 was £2.5 million.

#### Company

- (a) The Company did not have any commitments under non-cancellable operating leases at 6 March 2010 (2009 £Nil).

### 26 Contingent liabilities

In accordance with the Amended and Restated Franchise Agreement for West Coast, Virgin Rail Group Limited has procured a performance bond in favour of the DfT for West Coast.

The West Coast bond has been issued by ACE Insurance S.A. NV up to £21.0 million (2009 £21.0 million).

## Notes (continued)

### 27 Pension schemes

West Coast participates in its own separate shared cost section of the Railways Pension Scheme (RPS). The RPS is a funded scheme and provides benefits based on final pensionable pay. The assets of the RPS are held separately from those of West Coast. The RPS is a shared cost scheme with costs being shared between the employer and the members on the basis of a 60/40 split.

The Group has no rights or obligations in respect of the RPS following expiry of the related franchise. Therefore, the liabilities recognised for the relevant section of the RPS only represent that part of the net deficit of the section that the employer is obliged to fund over the life of the franchise to which the section relates. The restriction on the liabilities is presented as a 'franchise adjustment' to the overall deficit.

On 10 November 2008, the CrossCountry franchise termination date, pursuant to a statutory transfer scheme, all staff transferred out of CrossCountry. At the point of transfer the deficit on the section relevant to CrossCountry was £Nil. The gross assets and liabilities of the section transferred out in line with the transfer of the re-mapped franchise.

The latest actuarial valuation of West Coast's section of the RPS was undertaken at 31 December 2007 using the projected unit method. This valuation has been updated to 6 March 2010 by a qualified independent actuary, using revised assumptions that are consistent with the requirements of FRS 17.

#### Net pension liability

	2010 £000	2009 £000
Present value of defined benefit obligations	(386,770)	(298,060)
Fair value of section assets	293,540	211,200
Deficit in section	(93,230)	(86,860)
Members share of section	37,290	34,740
Franchise adjustment	52,820	46,960
Deficit recognised by Group	(3,120)	(5,160)
Related deferred tax asset	874	1,445
Net pension liability	(2,246)	(3,715)

#### Movements in present value of defined benefit obligation

	2010 £000	2009 £000
At beginning of financial year	298,060	318,910
Employer share of current service cost	10,000	10,680
Members share of current service cost	6,190	6,630
Past service cost	200	-
Interest cost	19,250	19,550
Benefits paid	(10,950)	(14,800)
Actuarial losses/(gains)	64,020	(42,910)
At end of financial year	386,770	298,060

**Notes** *(continued)*

**27 Pension schemes** *(continued)*

***Movements in fair value of section assets***

	2010 £000	2009 £000
At beginning of financial year	211,200	299,190
Expected return on section assets	16,200	22,780
Contributions by employer	10,670	9,580
Contributions by members	6,310	5,980
Benefits paid	(10,950)	(14,800)
Actuarial gains/(losses)	60,110	(111,530)
At end of financial year	293,540	211,200

***Expense recognised in the profit and loss account***

	2010 £000	2009 £000
Current service cost	10,000	10,680
Past service cost	200	-
Expected return on section assets	(9,720)	(13,670)
Interest on section liabilities	11,550	11,730
Interest credit on franchise adjustment	(3,010)	-
	9,020	8,740

The expense is recognised in the following lines of the profit and loss account

	2010 £000	2009 £000
Staff costs	10,200	10,680
Other finance income	(1,180)	(1,940)
	9,020	8,740

***Amounts recognised in the statement of total recognised gains and losses***

The total amount recognised in the consolidated statement of total recognised gains and losses in respect of actuarial gains and losses is £390,000 gain (2009 £5,830,000 gain)

Cumulative actuarial gains/losses reported in the consolidated statement of total recognised gains and losses since 1 March 2004 are £4,121,000 gain (2009 £3,731,000 gain)



## Notes (continued)

### 27 Pension schemes (continued)

#### Movement in deficit recognised by Group

	2010 £000	2009 £000
At beginning of financial year	(5,160)	(11,830)
Current service cost	(10,000)	(10,680)
Past service cost	(200)	-
Contributions	10,670	9,580
Other finance income	1,180	1,940
Actuarial gain	390	5,830
At end of financial year	(3,120)	(5,160)

#### Fair value of section assets

	2010 £000	2009 £000
Equities	196,710	132,510
Bonds	29,950	22,000
Property	24,380	23,390
Other	42,500	33,300
	293,540	211,200
Actual return on section assets	76,310	(88,750)

#### Future contributions

The Group currently expects to pay contributions of £10.4 million over the period of the 2010/11 financial statements

#### Actuarial assumptions

Principal actuarial assumptions at the balance sheet date were as follows

	2010 %	2009 %
Rate of increase in salaries	4.4	4.1
Rate of increase in pensions in payment and deferred pensions	3.4	3.1
Discount rate	5.8	6.4
Inflation assumption	3.4	3.1
Long term rate of return expected on		
- Equities	8.2	8.1
- Bonds	5.3	6.0
- Property	7.9	7.5
- Other	7.5	6.5
- Overall	7.8	7.6

## Notes (continued)

### 27 Pension schemes (continued)

#### Actuarial assumptions (continued)

The assumptions relating to longevity underlying the pension liabilities at the balance sheet date are based on standard actuarial mortality tables and include an allowance for future improvements in longevity. The assumptions are as follows:

Member aged 60 (current life expectancy) 25½ years (male), 27 years (female)

Member aged 40 (life expectancy from age 60) 27½ years (male), 28½ years (female)

#### History of sections

The history of the sections for the current and prior financial years is as follows:

Balance sheet	2010 £000	2009 £000	2008 £000	2007 £000	2006 £000
Present value of section liabilities	(386,770)	(298,060)	(318,910)	(447,080)	(427,370)
Fair value of section assets	293,540	211,200	299,190	410,480	362,570
Deficit in section	(93,230)	(86,860)	(19,720)	(36,600)	(64,800)
Members share of section	37,290	34,740	7,890	14,640	25,920
Franchise adjustment	52,820	46,960	-	10,240	16,500
Deficit recognised by Group	(3,120)	(5,160)	(11,830)	(11,720)	(22,380)

#### Experience adjustments

	2010	2009	2008	2007	2006
Experience adjustments on section assets					
amount (£000)	36,070	(66,920)	(12,040)	6,940	25,131
percentage of section assets	12%	(32%)	(4%)	2%	7%
Experience adjustments on section liabilities					
amount (£000)	(2,510)	(1,860)	(1,220)	140	7,575
percentage of present value of section liabilities	(1%)	(1%)	-	-	2%

### 28 Reconciliation of operating profit to operating cash flow

	2010 £000	2009 £000
Operating profit	67,474	95,095
Depreciation charge	1,587	413
Decrease/(increase) in debtors	241,497	(263,606)
(Decrease)/increase in creditors	(274,102)	245,538
Net cash inflow from operating activities	36,456	77,440

**Notes (continued)**

**29 Analysis of cash flows**

	2010 £000	2009 £000
<b>Returns on investment and servicing of finance</b>		
Interest received	679	5,836
Interest paid	(34)	(162)
Dividends paid to minority interest	(179)	(251)
<b>Net cash inflow for returns on investments and servicing of finance</b>	<b>466</b>	<b>5,423</b>
<b>Capital expenditure</b>		
Purchase of tangible fixed assets	(4,039)	(1,997)
<b>Net cash outflow for capital expenditure</b>	<b>(4,039)</b>	<b>(1,997)</b>
<b>Management of liquid resources</b>		
Payments from leasing reserve account	4,616	2,618
Cash withdrawn from deposit	-	10,000
	<b>4,616</b>	<b>12,618</b>

**30 Analysis of net funds**

	2009 £000	Cash flow £000	2010 £000
Cash at bank	115,008	(53,863)	61,145
Cash deposits (see note 18)	20,919	(4,616)	16,303
<b>Net funds</b>	<b>135,927</b>	<b>(58,479)</b>	<b>77,448</b>

**Reconciliation of net cash flow to movement in net funds**

	2010 £000	2009 £000
Movement in cash deposits	(4,616)	(12,618)
Movement in cash in the financial year	(53,863)	(26,943)
Movement in net funds in financial year	(58,479)	(39,561)
Net funds at beginning of financial year	135,927	175,488
<b>Net funds at end of financial year</b>	<b>77,448</b>	<b>135,927</b>

**Notes (continued)**

**31 Related party transactions**

At 6 March 2010 and 28 February 2009, certain of the Company's shareholders were trusts, or companies owned by the trusts (together the trust shareholders), the principal beneficiaries of which were Sir Richard Branson and his immediate family. None of the trust shareholders individually has a controlling interest in the Company. The trust shareholders have interests directly and indirectly in certain other companies which are considered to give rise to related party disclosures under Financial Reporting Standard 8 'Related Party Disclosures'.

During the financial year, the following costs were incurred by the Group in respect of management services, royalty fees and recharges provided by

	2010 £000	2009 £000
Virgin Enterprises Limited	300	240
Virgin Management Limited	166	172
Other	400	12
	<hr/>	<hr/>
	866	424
	<hr/>	<hr/>

At 6 March 2010, aggregate amounts of £8 000 (2009 £12,000) were payable to related parties

**32 Ultimate parent company and parent undertaking of larger group**

The parent undertaking of the smallest group of undertakings, including the Company for which group financial statements are drawn up is Virgin Holdings Limited. The parent undertaking of the largest group of undertakings, including the Company, for which group financial statements are drawn up is Virgin Wings Limited.

Copies of the Virgin Wings Limited consolidated financial statements are available to the public and may be obtained from the Registrar of Companies, Companies House, Crown Way, Cardiff, CF14 3UZ.

As at 6 March 2010, the ultimate parent company is Virgin Group Holdings Limited, a company registered in the British Virgin Islands.