

REGISTERED NUMBER: 04192823 (England and Wales)

**STRATEGIC REPORT, REPORT OF THE DIRECTOR AND
FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH APRIL 2017
FOR
THE GUILD OF CONSTRUCTION WORKERS
LIMITED**

**THE GUILD OF CONSTRUCTION WORKERS
LIMITED (REGISTERED NUMBER: 04192823)**

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FOR THE YEAR ENDED 30TH APRIL 2017**

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**THE GUILD OF CONSTRUCTION WORKERS
LIMITED**

**COMPANY INFORMATION
FOR THE YEAR ENDED 30TH APRIL 2017**

DIRECTOR: Mr D Reynolds

REGISTERED OFFICE: Fifth Floor
79 College Road
Harrow
Middlesex
HA1 1BD

REGISTERED NUMBER: 04192823 (England and Wales)

AUDITORS: Mountsides Limited
Chartered Accountants
& Statutory Auditors
2 Mountside
Stanmore
Middlesex
HA7 2DT

**STRATEGIC REPORT
FOR THE YEAR ENDED 30TH APRIL 2017**

The director presents his strategic report for the year ended 30th April 2017.

REVIEW OF BUSINESS

The director considers turnover, gross profit margin, net profit and shareholders' funds to be the key indicators of the performance of the business.

Turnover for the year increased by 17.4% (2016:increased by 2.2%) and the gross profit margin increased to 2.2% from 2.1% in 2016. Profit on ordinary activities before tax for the year was £2.68m (2016:£2.51m) and shareholders' funds total £1.39m (2016:£0.65m).

During the year overhead costs, including staff salaries, were mainly met by the company and then cross-charged by way of management fees to other members of the group. From December 2016, staff costs were met by another group subsidiary, CWG Services Limited, and then cross-charged by way of management fees across the group.

PRINCIPAL RISKS AND UNCERTAINTIES

The majority of the company's creditors relate to VAT and Social Security and other taxes which are settled on a monthly or quarterly basis as they fall due. The company maintains sufficient cash balances to settle these on a timely basis.

The company has a wide spread of customers and maintains strong credit control procedures; consequently the director considers the risk of bad debts to be low.

The majority of the company's debtor balances relate to amounts owed by fellow group undertakings. The director does not consider there to be any significant risk with these balances.

CONCLUSION

As a result of the above, the director is satisfied with the state of affairs of the company as at 30 April 2017. He is confident that with the financial resources at its disposal and the strong management structure in place, the company will continue to show growth in the succeeding twelve months. The director will continue with his tried and tested policy of maintaining gradual well-monitored growth.

ON BEHALF OF THE BOARD:

Mr D Reynolds - Director

24th January 2018

**REPORT OF THE DIRECTOR
FOR THE YEAR ENDED 30TH APRIL 2017**

The director presents his report with the financial statements of the company for the year ended 30th April 2017.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of offering engagement and compliance services.

DIVIDENDS

The director distributed interim dividends of £1,393,499 (2016:£2,361,109) during the year. The director does not recommend the payment of a final dividend for the year ended 30th April 2017.

DIRECTOR

Mr D Reynolds held office during the whole of the period from 1st May 2016 to the date of this report.

POLITICAL DONATIONS AND EXPENDITURE

Political donations totalling £12,000 (2016 : £nil) were made in the year to The Conservative Party.

DISCLOSURE IN THE STRATEGIC REPORT

The business review, future developments and the principal risks and uncertainties of the company are set out in the strategic report.

STATEMENT OF DIRECTOR'S RESPONSIBILITIES

The director is responsible for preparing the Strategic Report, the Report of the Director and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The director of a company must, in determining how amounts are presented within items in the profit and loss account and balance sheet, have regard to the substance of the reported transaction or arrangement, in accordance with generally accepted accounting principles and practice.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the director is aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

**THE GUILD OF CONSTRUCTION WORKERS
LIMITED (REGISTERED NUMBER: 04192823)**

**REPORT OF THE DIRECTOR
FOR THE YEAR ENDED 30TH APRIL 2017**

AUDITORS

The auditors, Mountsides Limited, are deemed to be reappointed under s.487(2) of the Companies Act 2006.

ON BEHALF OF THE BOARD:

Mr D Reynolds - Director

24th January 2018

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF THE GUILD OF CONSTRUCTION WORKERS LIMITED

We have audited the financial statements of The Guild of Construction Workers Limited for the year ended 30th April 2017 on pages seven to fifteen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of director and auditors

As explained more fully in the Statement of Director's Responsibilities set out on page three, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the director; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic Report and the Report of the Director to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30th April 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit, the information given in the Strategic Report and the Report of the Director for the financial year for which the financial statements are prepared is consistent with the financial statements, and has been prepared in accordance with applicable legal requirements. In the light of the knowledge and understanding of the company and its environment, we have not identified any material misstatements in the Strategic Report or the Report of the Director.

**REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF
THE GUILD OF CONSTRUCTION WORKERS
LIMITED**

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Christopher Andrews ACA (Senior Statutory Auditor)
for and on behalf of Mountsides Limited
Chartered Accountants
& Statutory Auditors
2 Mountside
Stanmore
Middlesex
HA7 2DT

25th January 2018

**THE GUILD OF CONSTRUCTION WORKERS
LIMITED (REGISTERED NUMBER: 04192823)**

**STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30TH APRIL 2017**

		2017	2016
	Notes	£	£
TURNOVER	4	239,416,805	203,944,666
Cost of sales		<u>234,159,200</u>	<u>199,598,768</u>
GROSS PROFIT		5,257,605	4,345,898
Administrative expenses		<u>3,227,620</u>	<u>3,905,552</u>
		2,029,985	440,346
Other operating income	5	<u>600,146</u>	<u>2,003,550</u>
OPERATING PROFIT	7	2,630,131	2,443,896
Interest receivable and similar income	8	<u>47,603</u>	<u>66,214</u>
PROFIT BEFORE TAXATION		2,677,734	2,510,110
Tax on profit	9	<u>545,912</u>	<u>499,134</u>
PROFIT FOR THE FINANCIAL YEAR		2,131,822	2,010,976
OTHER COMPREHENSIVE INCOME		<u>-</u>	<u>-</u>
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		<u>2,131,822</u>	<u>2,010,976</u>

The notes form part of these financial statements

**THE GUILD OF CONSTRUCTION WORKERS
LIMITED (REGISTERED NUMBER: 04192823)**

**STATEMENT OF FINANCIAL POSITION
30TH APRIL 2017**

	Notes	2017 £	£	2016 £	£
FIXED ASSETS					
Tangible assets	11		321,593		361,397
CURRENT ASSETS					
Debtors	12	8,632,151		2,658,361	
Cash at bank		<u>9,658,608</u>		<u>9,482,703</u>	
		18,290,759		12,141,064	
CREDITORS					
Amounts falling due within one year	13	<u>17,221,223</u>		<u>11,849,655</u>	
NET CURRENT ASSETS			<u>1,069,536</u>		<u>291,409</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			<u>1,391,129</u>		<u>652,806</u>
CAPITAL AND RESERVES					
Called up share capital	14		400		400
Retained earnings			<u>1,390,729</u>		<u>652,406</u>
SHAREHOLDERS' FUNDS			<u>1,391,129</u>		<u>652,806</u>

The financial statements were approved by the director on 24th January 2018 and were signed by:

Mr D Reynolds - Director

The notes form part of these financial statements

**THE GUILD OF CONSTRUCTION WORKERS
LIMITED (REGISTERED NUMBER: 04192823)**

**STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 30TH APRIL 2017**

	Called up share capital £	Retained earnings £	Total equity £
Balance at 1st May 2015	400	1,002,539	1,002,939
Changes in equity			
Dividends	-	(2,361,109)	(2,361,109)
Total comprehensive income	-	2,010,976	2,010,976
Balance at 30th April 2016	<u>400</u>	<u>652,406</u>	<u>652,806</u>
Changes in equity			
Dividends	-	(1,393,499)	(1,393,499)
Total comprehensive income	-	2,131,822	2,131,822
Balance at 30th April 2017	<u>400</u>	<u>1,390,729</u>	<u>1,391,129</u>

The notes form part of these financial statements

**THE GUILD OF CONSTRUCTION WORKERS
LIMITED (REGISTERED NUMBER: 04192823)**

**STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 30TH APRIL 2017**

		2017	2016
	Notes	£	£
Cash flows from operating activities			
Cash generated from operations	1	2,247,672	3,776,908
Tax paid		(542,999)	(454,438)
Net cash from operating activities		<u>1,704,673</u>	<u>3,322,470</u>
Cash flows from investing activities			
Purchase of tangible fixed assets		(182,872)	(131,623)
Interest received		47,603	66,214
Net cash from investing activities		<u>(135,269)</u>	<u>(65,409)</u>
Cash flows from financing activities			
Equity dividends paid		(1,393,499)	(2,361,109)
Net cash from financing activities		<u>(1,393,499)</u>	<u>(2,361,109)</u>
Increase in cash and cash equivalents		<u>175,905</u>	<u>895,952</u>
Cash and cash equivalents at beginning of year	2	9,482,703	8,586,751
Cash and cash equivalents at end of year	2	<u>9,658,608</u>	<u>9,482,703</u>

The notes form part of these financial statements

**NOTES TO THE STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 30TH APRIL 2017**

1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

	2017 £	2016 £
Profit before taxation	2,677,734	2,510,110
Depreciation charges	222,677	88,500
Finance income	<u>(47,603)</u>	<u>(66,214)</u>
	2,852,808	2,532,396
(Increase)/decrease in trade and other debtors	(5,973,790)	246,730
Increase in trade and other creditors	<u>5,368,654</u>	<u>997,782</u>
Cash generated from operations	<u>2,247,672</u>	<u>3,776,908</u>

2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Statement of Cash Flows in respect of cash and cash equivalents are in respect of these Statement of Financial Position amounts:

Year ended 30th April 2017

	30.4.17 £	1.5.16 £
Cash and cash equivalents	<u>9,658,608</u>	<u>9,482,703</u>

Year ended 30th April 2016

	30.4.16 £	1.5.15 £
Cash and cash equivalents	<u>9,482,703</u>	<u>8,586,751</u>

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH APRIL 2017**

1. STATUTORY INFORMATION

The Guild of Construction Workers Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006.

3. ACCOUNTING POLICIES

Basis of preparing the financial statements

The financial statements have been prepared under the historical cost convention.

Turnover

Turnover represents net amounts invoiced for services, excluding value added tax.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Fixtures and fittings	- 25% on cost
Computer equipment	- 25% on cost

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

4. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company which is wholly undertaken in the UK.

5. OTHER OPERATING INCOME

	2017	2016
	£	£
Management fees	<u>600,146</u>	<u>2,003,550</u>

Other operating income are management fees charged to fellow subsidiaries.

6. EMPLOYEES AND DIRECTORS

	2017	2016
	£	£
Wages and salaries	1,488,369	2,831,611
Social security costs	161,325	263,771
Other pension costs	13,192	-
	<u>1,662,886</u>	<u>3,095,382</u>

**NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 30TH APRIL 2017**

6. EMPLOYEES AND DIRECTORS - continued

The average monthly number of employees during the year was as follows:

	2017	2016
Administration and Management	<u>72</u>	<u>82</u>
Director's remuneration	<u>£ 61,273</u>	<u>£ 105,040</u>
Director's pension contributions to money purchase schemes	<u>829</u>	<u>-</u>

7. OPERATING PROFIT

The operating profit is stated after charging:

	2017	2016
Depreciation - owned assets	<u>£ 222,677</u>	<u>£ 88,500</u>
Auditors' remuneration	<u>13,500</u>	<u>15,000</u>

8. INTEREST RECEIVABLE AND SIMILAR INCOME

	2017	2016
Deposit account interest	<u>£ 47,603</u>	<u>£ 66,214</u>

9. TAXATION

Analysis of the tax charge

The tax charge on the profit for the year was as follows:

	2017	2016
Current tax:	<u>£</u>	<u>£</u>
UK corporation tax	<u>545,912</u>	<u>499,134</u>
Tax on profit	<u>545,912</u>	<u>499,134</u>

**NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 30TH APRIL 2017**

9. TAXATION - continued

Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

	2017 £	2016 £
Profit before tax	<u>2,677,734</u>	<u>2,510,110</u>
Profit multiplied by the standard rate of corporation tax in the UK of 19.918% (2016 - 20%)	533,351	502,022
Effects of:		
Capital allowances in excess of depreciation	(134)	(5,390)
Disallowable expenses	12,695	2,502
Total tax charge	<u>545,912</u>	<u>499,134</u>

10. DIVIDENDS

	2017 £	2016 £
Interim	<u>1,393,499</u>	<u>2,361,109</u>

The director does not recommend the payment of a final dividend for the year ended 30th April 2017.

11. TANGIBLE FIXED ASSETS

	Improvements to property £	Fixtures and fittings £	Computer equipment £	Totals £
COST				
At 1st May 2016	7,810	10,679	488,256	506,745
Additions	-	-	182,872	182,872
Disposals	-	-	(201,225)	(201,225)
At 30th April 2017	<u>7,810</u>	<u>10,679</u>	<u>469,903</u>	<u>488,392</u>
DEPRECIATION				
At 1st May 2016	163	4,319	140,866	145,348
Charge for year	1,707	1,420	219,550	222,677
Eliminated on disposal	-	-	(201,226)	(201,226)
At 30th April 2017	<u>1,870</u>	<u>5,739</u>	<u>159,190</u>	<u>166,799</u>
NET BOOK VALUE				
At 30th April 2017	<u>5,940</u>	<u>4,940</u>	<u>310,713</u>	<u>321,593</u>
At 30th April 2016	<u>7,647</u>	<u>6,360</u>	<u>347,390</u>	<u>361,397</u>

**NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 30TH APRIL 2017**

12. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2017	2016
	£	£
Trade debtors	31,737	127,021
Amounts owed by group undertakings	3,402,500	2,409,199
Other debtors	146,333	122,141
VAT	5,051,581	-
	<u>8,632,151</u>	<u>2,658,361</u>

13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2017	2016
	£	£
Trade creditors	15,585,099	70,846
Corporation Tax	292,704	289,791
Social security and other taxes	2,400	3,372,404
VAT	-	6,660,533
Other creditors	1,179,167	866,484
Accrued expenses	161,853	589,597
	<u>17,221,223</u>	<u>11,849,655</u>

14. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid:

Number:	Class:	Nominal value:	2017	2016
			£	£
400	Ordinary	£1.00	<u>400</u>	<u>400</u>

15. ULTIMATE PARENT COMPANY

The company is a wholly owned subsidiary of Guild Corporate Services Group Limited, a company registered in England and Wales. The registered number of Guild Corporate Services Group Limited is 05106109 and its registered office and principal place of business is 5th Floor, 79 College Road, Harrow, Middlesex HA1 1BD.

16. RELATED PARTY DISCLOSURES

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland', not to disclose related party transactions with wholly owned subsidiaries within the group.

17. ULTIMATE CONTROLLING PARTY

The ultimate controlling party is Mr D Reynolds.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.