STRATEGIC REPORT, REPORT OF THE DIRECTOR AND

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30TH APRIL 2016

FOR

THE GUILD OF CONSTRUCTION WORKERS LIMITED

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THE GUILD OF CONSTRUCTION WORKERS LIMITED

COMPANY INFORMATION FOR THE YEAR ENDED 30TH APRIL 2016

DIRECTOR:

Mr D Reynolds

SECRETARY:

Ms M O'Sullivan

REGISTERED OFFICE:

Fifth Floor 79 College Road

Harrow Middlesex HA1 1BD

REGISTERED NUMBER:

04192823 (England and Wales)

AUDITORS:

Mountsides Limited Chartered Accountants & Statutory Auditors 2 Mountside

Stanmore Middlesex HA7 2DT

STRATEGIC REPORT FOR THE YEAR ENDED 30TH APRIL 2016

The director presents his strategic report for the year ended 30th April 2016.

REVIEW OF BUSINESS

The director considers turnover, gross profit margin, net profit and shareholders' funds to be the key indicators of the performance of the business.

Turnover for the year increased by 2.2% (2015:decreased by 18%) and the gross profit margin decreased to 2.1% from 2.2% in 2015. Profit on ordinary activities before tax for the year was £2.51m (2015:£2.67m) and shareholders' funds total £0.65m (2015:£1.00m).

During the year overhead costs, including staff salaries, were mainly met by the company and then cross-charged by way of management fees to other members of the group.

PRINCIPAL RISKS AND UNCERTAINTIES

The majority of the company's creditors relate to VAT and Social Security and other taxes which are settled on a monthly or quarterly basis as they fall due. The company maintains sufficient cash balances to settle these on a timely basis.

The company has a wide spread of customers and maintains strong credit control procedures; consequently the director considers the risk of bad debts to be low.

The majority of the company's debtor balances relate to amounts owed by fellow group undertakings. The director does not consider there to be any significant risk with these balances.

CONCLUSION

As a result of the above, the director is satisfied with the state of affairs of the company as at 30 April 2016. He is confident that with the financial resources at its disposal and the strong management structure in place, the company will continue to show growth in the succeeding twelve months. The director will continue with his tried and tested policy of maintaining gradual well-monitored growth.

ON BEHALF OF THE BOARD:

Mr D Reynolds - Director

23rd January 2017

REPORT OF THE DIRECTOR FOR THE YEAR ENDED 30TH APRIL 2016

The director presents his report with the financial statements of the company for the year ended 30th April 2016.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of offering engagement and compliance services.

DIVIDENDS

The director distributed interim dividends of £2,361,109 (2015:£2,750,793) during the year. The director does not recommend the payment of a final dividend for the year ended 30th April 2016.

DIRECTOR

Mr D Reynolds held office during the whole of the period from 1st May 2015 to the date of this report.

STATEMENT OF DIRECTOR'S RESPONSIBILITIES

The director is responsible for preparing the Strategic Report, the Report of the Director and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The director of a company must, in determining how amounts are presented within items in the profit and loss account and balance sheet, have regard to the substance of the reported transaction or arrangement, in accordance with generally accepted accounting principles and practice.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the director is aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

REPORT OF THE DIRECTOR FOR THE YEAR ENDED 30TH APRIL 2016

AUDITORS

The auditors, Mountsides Limited, are deemed to be reappointed under s.487(2) of the Companies Act 2006.

ON BEHALF OF THE BOARD:

Mr D Reynolds - Director

23rd January 2017

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF THE GUILD OF CONSTRUCTION WORKERS LIMITED

We have audited the financial statements of The Guild of Construction Workers Limited for the year ended 30th April 2016 on pages seven to sixteen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of director and auditors

As explained more fully in the Statement of Director's Responsibilities set out on page three, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the director; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic Report and the Report of the Director to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30th April 2016 and of its profit for the year then ended:
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Report of the Director for the financial year for which the financial statements are prepared is consistent with the financial statements.

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF THE GUILD OF CONSTRUCTION WORKERS LIMITED

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Christopher Andrews ACA (Senior Statutory Auditor) for and on behalf of Mountsides Limited Chartered Accountants & Statutory Auditors 2 Mountside Stanmore Middlesex

24th January 2017

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STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30TH APRIL 2016

	Notes	2016 £	2015 £
TURNOVER	4	204,594,683	200,106,273
Cost of sales		200,248,785	195,537,389
GROSS PROFIT		4,345,898	4,568,884
Administrative expenses		3,905,552	4,155,532
		440,346	413,352
Other operating income	5	2,003,550	2,173,614
OPERATING PROFIT	7	2,443,896	2,586,966
Interest receivable and similar income	8	66,214	86,337
PROFIT BEFORE TAXATION		2,510,110	2,673,303
Tax on profit	9	499,134	568,495
PROFIT FOR THE FINANCIAL YEA	R	2,010,976	2,104,808
OTHER COMPREHENSIVE INCOM	E	-	-
TOTAL COMPREHENSIVE INCOMIFOR THE YEAR	E	2,010,976	2,104,808

STATEMENT OF FINANCIAL POSITION 30TH APRIL 2016

		2016	5	201	5
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	11		361,397		318,274
CURRENT ASSETS					
Debtors	12	2,658,361		2,905,091	
Cash at bank		9,482,703		8,586,751	
		12,141,064		11,491,842	
CREDITORS					
Amounts falling due within one year	13	11,849,655		10,807,177	
NET CURRENT ASSETS		_	291,409		684,665
TOTAL ASSETS LESS CURRENT					
LIABILITIES		Ξ	652,806	:	1,002,939
CAPITAL AND RESERVES					
Called up share capital	14		400		400
Retained earnings	15		652,406		1,002,539
SHAREHOLDERS' FUNDS		-	652,806	•	1,002,939

The financial statements were approved by the director on 23rd January 2017 and were signed by:

Mr D Reynolds - Director

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30TH APRIL 2016

	Called up share capital £	Retained earnings	Total equity £
Balance at 1st May 2014	400	1,648,524	1,648,924
Changes in equity Dividends Total comprehensive income	-	(2,750,793) 2,104,808	(2,750,793) 2,104,808
Balance at 30th April 2015	400	1,002,539	1,002,939
Changes in equity Dividends Total comprehensive income	<u>.</u>	(2,361,109) 2,010,976	(2,361,109) 2,010,976
Balance at 30th April 2016	400	652,406	652,806

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30TH APRIL 2016

Notes	2016 €	2015 £
Cash flows from operating activities	Ŧ.	L
Cash generated from operations 1	3,776,908	(1,374,291)
-		• • • •
Tax paid	(454,438)	(703,000)
Net cash from operating activities	3,322,470	(2,077,291)
Cash flows from investing activities		
Purchase of tangible fixed assets	(131,623)	(231,916)
Interest received	66,214	86,337
Net cash from investing activities	(65,409)	(145,579)
Cash flows from financing activities		
Equity dividends paid	(2,361,109)	(2,750,793)
Net cash from financing activities	(2,361,109)	(2,750,793)
Increase/(decrease) in cash and cash equivalents	895,952	(4,973,663)
Cash and cash equivalents at beginning of	·	,,,,,,
year 2	8,586,751	13,560,414
Cosh and each equivalents at and of year 2	0.492.703	9 596 751
Cash and cash equivalents at end of year 2	9,482,703	8,586,751

NOTES TO THE STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30TH APRIL 2016

1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM. OPERATIONS

	2016	2015
	£	£
Profit before taxation	2,510,110	2,673,303
Depreciation charges	88,500	79,753
Finance income	(66,214)	(86,337)
	2,532,396	2,666,719
Decrease/(increase) in trade and other debtors	246,730	(117,706)
Increase/(decrease) in trade and other creditors	997,782	(3,923,304)
Cash generated from operations	3,776,908	(1,374,291)

2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Statement of Cash Flows in respect of cash and cash equivalents are in respect of these Statement of Financial Position amounts:

Year ended 30th April 2016

	30.4.16 £	1.5.15 £
Cash and cash equivalents	9,482,703	8,586,751
Year ended 30th April 2015		
	30.4.15	1.5.14
	£	£
Cash and cash equivalents	8,586,751	13,560,414

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH APRIL 2016

1. STATUTORY INFORMATION

The Guild of Construction Workers Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. These financial statements for the year ended 30 April 2016 are the first financial statements that comply with Financial Reporting Standard 102. The date of transition is 1 May 2014.

3. ACCOUNTING POLICIES

Basis of preparing the financial statements

The financial statements have been prepared under the historical cost convention.

Turnover

Turnover represents net amounts invoiced for services, excluding value added tax.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Plant and machinery - 25% on cost Fixtures and fittings - 25% on cost Computer equipment - 25% on cost

4. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company which is wholly undertaken in the UK.

5. OTHER OPERATING INCOME

	2016	2015
	£	£
Management fees	2,003,550	2,173,614
		=====

Other operating income are management fees charged to fellow subsidiaries.

6. EMPLOYEES AND DIRECTORS

	2010	2015
	£	£
Wages and salaries	2,831,611	3,038,932
Social security costs	263,771	319,352
	3,095,382	3,358,284

2016

. 2015

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30TH APRIL 2016

6.	EMPLOYEES AND DIRECTORS - continued		
	The average monthly number of employees during the year was as follows:	2016	2015
	Administration and Management	<u>82</u>	<u>92</u>
	Director's remuneration	2016 £ 105,040	2015 £ 105,040
7.	OPERATING PROFIT		
	The operating profit is stated after charging:		
	Depreciation - owned assets Auditors' remuneration	2016 £ 88,500 15,000	2015 £ 79,753 15,000
8.	INTEREST RECEIVABLE AND SIMILAR INCOME	2016	2015
	Deposit account interest	£ 66,214	£ 86,337
9.	TAXATION		
	Analysis of the tax charge The tax charge on the profit for the year was as follows:	2016 £	2015 £
	Current tax: UK corporation tax	499,134	568,495
	Tax on profit	499,134	568,495

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30TH APRIL 2016

9. TAXATION - continued

Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below:

	Profit before tax	2016 £ 2,510,110	2015 £ 2,673,303
	Profit multiplied by the standard rate of corporation tax in the UK of 20% (2015 - 20.918%)	502,022	559,202
	Effects of: Capital allowances in excess of depreciation Depreciation in excess of capital allowances Disallowable expenses	(5,390) - 2,502	7,101 2,192
	Total tax charge	499,134	568,495
10.	DIVIDENDS	2016	2015
	Interim	£ 2,361,109	£ 2,750,793

The director does not recommend the payment of a final dividend for the year ended 30th April 2016.

11. TANGIBLE FIXED ASSETS

	Improvements		Fixtures		
	to property £	Plant and machinery	and fittings £	Computer equipment	Totals £
COST					
At 1st May 2015	-	10,956	10,486	433,385	454,827
Additions	7,810	-	1,683	122,130	131,623
Disposals		(10,956)	(1,490)	(67,259)	(79,705)
At 30th April 2016	7,810		10,679	488,256	506,745
DEPRECIATION					
At 1st May 2015	-	10,956	2,759	122,838	136,553
Charge for year	163	-	3,050	85,287	88,500
Eliminated on disposal		(10,956)	(1,490)	(67,259)	(79,705)
At 30th April 2016	163		4,319	140,866	145,348
NET BOOK VALUE					
At 30th April 2016	7,647	<u>-</u>	6,360 =====	347,390	361,397
At 30th April 2015		<u>-</u>	7,727	310,547	318,274

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30TH APRIL 2016

12.	DEBTORS				
12.	DEDIONS			2016	2015
				£	£
	Amounts falling due within one year: Trade debtors			127 021	202.274
	Amounts owed by group undertakings			127,021 2,409,199	202,274 365,753
	Other debtors	d by group undertakings		122,141	95,186
	outer doctors				
				<u>2,658,361</u>	663,213
	Amounts falli	ng due after more than one year:			
	Amounts owed by group undertakings			-	2,241,878
	Aggregate am	ounts		2,658,361	2,905,091
					
13.	CREDITORS	S: AMOUNTS FALLING DUE WIT	HIN ONE YEAR	2016	2015
				2016 £	2013 £
	Trade creditors			70,846	55,901
	Amounts owed to group undertakings			-	457,588
	Corporation Tax			289,791	245,095
	Social security and other taxes			3,372,404	2,813,460
	VAT			6,660,533	6,096,987
	Other creditors			866,484	850,960
	Accrued expe	nses		589,597	287,186
				11,849,655	10,807,177
14.	CALLED UP	SHARE CAPITAL			
	Allotted, issue	ed and fully paid:			
	Number:	Class:	Nominal	2016	2015
			value:	£	£
	400	Ordinary	£1.00	400	400
15.	RESERVES				
	1120211120			• •	Retained
					earnings £
	At 1st May 20	15			1,002,539
	Profit for the year				2,010,976
	Dividends				(2,361,109)
	At 30th April	2016			652,406
					

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30TH APRIL 2016

16. ULTIMATE PARENT COMPANY

The company is a wholly owned subsidiary of Guild Corporate Services Group Limited, a company registered in England and Wales. The registered number of Guild Corporate Services Group Limited is 05106109 and its registered office and principal place of business is 5th Floor, 79 College Road, Harrow, Middlesex HA1 1BD.

17. RELATED PARTY DISCLOSURES

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland', not to disclose related party transactions with wholly owned subsidiaries within the group.

18. ULTIMATE CONTROLLING PARTY

The ultimate controlling party is Mr D Reynolds.

19. FIRST YEAR ADOPTION OF FRS 102

The policies applied under the company's previous accounting framework are not materially different from FRS 102 and have not impacted on equity or profit or loss.