## CANARY WHARF

INTERIM REPORT 2013 Company no 04191122 TUESDA



LD4

08/10/2013 COMPANIES HOUSE #8

## **CANARY WHARF GROUP PLC**

# AN INTEGRATED PROPERTY DEVELOPMENT, INVESTMENT AND MANAGEMENT GROUP

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## HIGHLIGHTS

#### PORTFOLIO VALUATION CONTINUES TO ADVANCE

- Portfolio valuation up 2 6% to £5,673 0m over the period, including land and adjusting for property acquisitions and other capital expenditure
- Market value of investment portfolio up 2 3% over the period
- Retail investment portfolio performing well valuation up 6 7% in the half year
- Office investment portfolio valuation up 1 6%
- · Benchmark initial yield unchanged at 5 0%

#### FINANCIAL SUMMARY

- Net assets £2,626 7m at 30 June 2013, an increase of £128 3m or 5 1% from £2,498 4m at 31 December 2012
- Adjusted net assets per share £4 46 compared with £4 22 at 31 December 2012, an increase of 5 7%
- Adjusted NNNAV per share £3 58 compared with £3 11 at 31 December 2012, an increase of 15 1%
- Profit before tax £2 6m (6 months ended 30 June 2012 £3 2m)
- Profit after tax £4 8m (6 months ended 30 June 2012 £5 9m)

#### SECURE INCOME STREAM

- Weighted average lease term 14 6 years or 13 4 years assuming exercise of all break options
- I ettings of approximately 100,000 sq ft, subsequent to the period end

## SECURE FINANCIAL POSITION PROVIDES FOUNDATION FOR GROUP'S STRATEGY

- Average loan maturity of 12 5 years compares with weighted average lease term
- Drawdowns commenced under £190 0m construction loan facility secured against 25 Churchill Place

Note

For further information on the above refer to the Business Review

#### DEVELOPMENT PROGRAMME PIPELINE PROGRESSING WELL

- 25 Churchill Place construction continues on schedule and within budget
- Canary Wharf Crossrail station on schedule and within budget Construction continues on 115,000 sq ft of retail space above the station, opening on a phased basis between 2015 and 2018
- Retail expansion 44,000 sq ft expansion of Jubilee Place mall on schedule to open in November 2013, of which 92 3% is currently let or in solicitors' hands
- Joint ventures
  - 20 Fenchurch Street 57 0% let with negotiations on a further 100,000 sq ft
  - Shell Centre conditional planning consent achieved in May 2013 although now subject to call in by the Secretary of State

#### INVESTMENT PORTFOLIO

- Level39 Europe's largest accelerator space for technology opened in March 2013
- Level 42 approval for the conversion of an additional floor in One Canada Square to expand the offering to high growth companies
- 7 Westferry Circus 177,700 sq ft building on the Estate acquired in March 2013 for £46 6m
- 15 Westferry Circus 171,000 sq ft building on the Estate acquired subsequent to the period end
- Refurbishment of One Canada Square substantially complete at cost of £34 0m

## **RESULTS IN BRIEF**

	NOTE	UNAUDITED SIX MONTHS Ended 30 June 2013 Em	UNAUDITED SIX MONTHS Ended 30 June 2012 £m
Rental income	(1)	134 6	130 3
Exceptional item			
- refurbishment costs	(1)	(6 0)	_
Operating profit	(1)	89 9	103 5
Exceptional item			
- movement in uneconomic hedge provision	(n)	110	0 4
Profit on ordinary activities before tax		2 6	3 2
(Loss)/profit before tax excluding exceptional items	(1)	(24)	2 8
Тах	(m)	2 2	27
Profit after tax		48	5 9
Basic and diluted earnings per share	(11)	0 8р	0 9p

- Note
  (1) Refer to Business Review Operating Results
  (11) Refer to Note 2
  (111) Refer to Note 3
  (111) Refer to Note 4

## CHAIRMAN AND CHIEF EXECUTIVE OFFICER'S OPERATIONAL REVIEW

#### SIR GEORGE IACOBESCU CBE

Chairman and Chief Executive Officer

"THE GROUP HAS MADE SIGNIFICANT PROGRESS ON ITS DEVELOPMENT AND CONSTRUCTION ACTIVITIES WHILST LAYING FOUNDATIONS FOR THE NEXT PHASE OF ITS DEVELOPMENT PROGRAMME"

#### INTRODUCTION

In the 6 months to 30 June 2013, the Group has made significant progress on its development and construction activities whilst laying foundations for the next phase of its development programme. This will encompass a significant residential component in addition to office and retail. During this period the existing portfolio moved up in value, reflecting the quality of properties and a more positive economic backdrop.

Whilst building on the strength of our portfolio at Canary Wharf, the diversification of our product continues to demonstrate our commitment to broadening our reach. Efforts have been intensified beyond the Canary Wharf Estate portfolio in the City with the 20 Fenchurch Street building, on the South Bank with the Shell Centre development and with the Wood Wharf development which is adjacent to the Canary. Wharf district. We value the contribution of the communities with which we are involved and, to that end, an extensive community engagement has been instigated both at the Shell Centre and more recently at Wood Wharf We will continue to ensure that we understand local needs and find ways for our developments to bring benefits for everyone

There has been clear evidence of growing demand in the office letting market and early signs of a tightening of supply in our core markets. At Canary Wharf this has been reflected in office lettings by the Group of around 100,000 sq ft and other substantial lettings on the Estate, the bulk of which have been concluded since the end of June. We continue to enjoy sustained retail strength at Canary Wharf where there are no current vacancies and high levels of demand for newly created space. At 20 Fenchurch Street 57.0% of space is now let, including a spectacular sky garden restaurant. The success of the Level39 project at One Canada Square is evident after only being open for a few months. The space is already full of aspiring young TMT companies and entrepreneurs prompting the opening of a 'High growth space on level 42 in the building

We have the largest pipeline of any I ondon developer and we are financially well positioned to deliver this 10 8m sq ft of demand led development and also take advantage of the opportunities for development and rental growth that this vibrant city's property market has to offer

#### FINANCIAL REVIEW

Net assets totalled £2,626 7m at 30 June 2013, representing an increase of £128 3m or 5 1% from £2,498 4m at 31 December 2012. This increase was mainly attributable to the revaluation surplus on investment properties of £123 5m and to the profit after tax for the 6 months of £4 8m. Adjusted NAV per share was £4 46 at 30 June 2013 compared with £4 22 at 31 December 2012, an increase of 24p or 5 7%

## CHAIRMAN AND CHIEF EXECUTIVE OFFICER'S OPERATIONAL REVIEW CONTINUED

Adjusted NNNAV per share at 30 June 2013 was £3 58 compared with £3 11 at 31 December 2012, an increase of 15 1% This increase in adjusted NNNAV was greater than the increase in adjusted NAV as a result of favourable valuation movements in the Group's interest rate swaps and securitisation Notes

The portfolio valuation continued to move ahead. The retail portfolio again performed particularly well, increasing by 6.7% in the 6 months, reflecting a slight hardening in yields, progress with the expansion of Jubilee Place mall and growth in passing rents. The valuation of the office portfolio was up by 1.6% in the period and this resulted in an overall increase in the investment portfolio of 2.3%. Including development sites, the market value of the total portfolio, adjusting for property acquisitions and capital expenditure, increased by 2.6% in the 6 months.

The weighted maturity of the Group's loan facilities was 12 5 years which compares favourably with the weighted average unexpired lease term.

#### **OPERATIONAL REVIEW**

#### IFASING

Occupancy levels in the Group's investment portfolio at Canarv Wharf stood at 95 3% at 30 June 2013, increasing to 96 0% following recent lettings. The weighted average lease term is 14 6 years or 13 4 years, assuming exercise of all break options

At Canary Wharf, after a relatively subdued start to the year, enquiry levels have increased significantly. This is reflected in the 2 major lettings concluded immediately subsequent to the period end. Shell has agreed to take a further 38 225 sq ft in

40 Bank Street and this was followed by the letting of 54,000 sq ft on levels 7 and 8 in One Canada Square

The enduring demand for high quality retail space at Canary Wharf is evident as 100 0% of the existing units continue to be occupied. Significantly, during the period a series of leading brands such as Banana Republic, Orlebar Brown, Asics, Wolford, Michael Kors, Monica Vinader, Godwa and Le Pain Quotidien announced that they will open branches in the 44,000 sq ft Jubilee Place shopping mall extension when it opens its doors in early November 2013. All 27 units in this extension are now let, in solicitors' hands or under offer and the new brands will be welcome additions to the carefully selected retail mix. The lettings success in the Jubilee Place mall expansion further highlights that Canary Wharf is an attractive destination for leading retailers where the retail offering caters for both the existing work force and visitors alike.

The retail offer at Canary Wharf will be further enhanced by 115,000 sq ft of new leisure and retail space which is currently under construction across 4 levels above the Canary Wharf Crossrail station. This retail space is already attracting substantial interest 2 years before the first phase opens in 2015 with around 50.0% of the 88,000 sq ft now let, in solicitors' hands or under offer. Phase II, which will comprise 27,000 sq ft, is due to open in 2018 when the station itself opens for use

In the City, we have taken advantage of the strength in the insurance sector during the period, with ongoing momentum in the leasing activity at 20 Fenchurch Street, a joint venture with I and Securities Over 380,000 sq ft in this building is now prelet to 7 different tenants and the joint venture looks forward to announcing more prelet activity before its completion in 2014

#### INVESTMENT PORTFOLIO

Following the reacquisition of 7 Westferry Circus and 15 Westferry Circus, the investment portfolio of the Group at Canary Wharf has increased to 7 4m sq ft 7 Westferry Circus was originally sold by the Group in November 2005 for £96 6m and then reacquired in March 2013 for £46 6m. In August, 15 Westferry Circus was reacquired for £128 0m, funded by way of a 3 year loan facility, the Group also assumed a £11 4m liability on a related out of the money swap. These acquisitions will help us in leveraging our position and knowledge of the Istate to reposition these assets so that they are more attractive to a broader range of occupiers.

#### CONSTRUCTION AND DEVELOPMENT PIPELINE

As mentioned earlier, we have the largest pipeline of any London developer and our status as an integrated developer means we have a track record of completing projects both on time and to budget. We currently have planning permission for 9.45m sq fi of mixed use space in the pipeline at Canary Wharf and at the adjacent Wood Wharf site. Although permission was secured in May by the joint venture with Qatari Diar for the 1.40m sq fi mixed use redevelopment of the Shell Centre site, the application has since been called in by the Sccretary of State (see Shell Centre paragraph below)

#### AT CANARY WHARF

#### 25 CHURCHILL PLACE

The completion of 25 Churchill Place is on track. The installation of cladding and building services is now in progress and the European Medicines Agency is due to occupy 250,000 sq ft in mid 2014. This is the final building in the original masterplan for Canary Wharf and the remaining 275,000 sq ft is being marketed while construction completes.

#### NEWERLINDI AND

In June, we submitted planning permission to Tower Hamlets council for a residential development at the western end of the Estate. If successful, the development will be the first fully residential tower on the Canary Wharf Estate, containing around 550 apartments. We are excited about the prospect of introducing high quality residential development to the Canary. Wharf Estate.

#### ADDITIONAL SITES

Approval for an approximately 700,000 sq ft building on the Heron Quays West site has recently been obtained and planning consent for the additional site at One Park Place remains under review

#### CROSSRAIL

In May and June, the Crossrail project celebrated one of its biggest milestones so far when tunnelling machines, Elizabeth and Victoria, entered the Canary Wharf station box. This was a symbolic moment for the project and represented a large and tangible step towards the implementation of a new world class rail line which will vastly benefit Londoners by reducing travel times and enhancing capacity. The Group is proud to be building this station at Canary Wharf which is on budget and on schedule

The opening of the Canary Wharf Crossrail station will double the resilience of the existing strong transport links at the Estate, improve connectivity and significantly reduce journey times from other parts of I ondon, raising its attractiveness as an office, retail and residential destination

#### WOOD WHARF

In April, the Group appointed Allies and Morrison, an architecture and urban planning practice, to help evolve the masterplan for the proposed development of the waterfront mixed use 20 acre site at Wood Wharf. The practice will lead on the design of the masterplan for the site, with Terry Farrell and Partners consulting on the scheme as it moves towards a planning application later this year. The design work is being done in close consultation with the local community and London Borough of Tower Hamlets, and will respond to the shift in the style of working environments seen across London. The revised development will contain 1.8 m sq. ft of office space, 2.6 m sq. ft of residential and 0.26 m sq. ft of retail. The development is being designed to accommodate the future needs of growing business sectors such as TM I and will be another major step for the regeneration of this part of London.

#### AWAY FROM CANARY WHARF

#### 20 FENCHURCH STREET

The Rafael Vinoly designed 20 Fenchurch Street development remains on budget and on time and is due to complete in April 2014. The 37 storey building with 3 storey sky garden is proving popular with the insurance community in whose centre it is located.

#### SHELL CENTRE

The Shell Centre redevelopment on London's South Bank was approved by Lambeth Council's Planning Committee in May and by the GLA on 17 July 2013. We were, however, notified on 4 September 2013 that the Secretary of State for Communities and Local Government has called in the application to redevelop this site. This decision is disappointing, not only to us and our joint venture partners Qatan Diar, but also to the Lambeth Borough

## CHAIRMAN AND CHIEF EXECUTIVE OFFICER'S OPERATIONAL REVIEW CONTINUED

Council and the Mayor of London who had strongly supported and approved the proposed scheme. Support for this scheme, which was designed to be sympathetic to the heritage and character of the local area, has also been expressed by the local community through the extensive consultation process. This decision may delay the project and could jeopardise the supply of new homes including affordable housing, the Section 106 benefits for Lambeth, thousands of jobs and the regeneration of the local area. We will now be working with our joint venture partner to consider the most effective means of addressing this situation.

#### TMT

Our ambition to attract tenants from London's growth markets, including the TMT sector, to Canary Wharf and later to the Wood Wharf development, took a significant step forward during the period with the launch of the Level39 project. I evel39 is I urope's largest accelerator space for financial, retail and future city technologies and is based at One Canada Square. It has been a huge success. Over 250 applications have been received and all desk spaces have now been let on Level39. As a result of this demand, a second floor is being opened to accommodate more, high growth IM1 companies. This is the start of a new ecosystem at Canary. Wharf, which we aim to continue to nurture within our existing and future space. One example of this is the Level39. Future Cities initiative, a partnership with the Future Cities. Catapult, which aims to help UK businesses develop cutting edge, high value urban solutions and sell them to the world.

Improved infrastructure is critical to growth and investing in these kinds of initiatives will be integral to the success of the Group and to London's competitiveness as a place to invest. The built environment at Canary Wharf is one of the most technologically advanced in London, making it a fitting place to push boundaries in future cities technology, as well as a source of capital for companies pioneering in this sector.

A further testament to our commitment to transport and digital connectivity is the decision to install O2's fast, free wifi across the whole Estate which is a natural next step in providing tenants with the services they expect from Londons primary business centre

#### SUSTAINABILITY

We are pleased to have achieved a commendable GRI accredited B+ ranking for our sustainability performance in 2012 and our 2012 Sustainability Report is now GRI compliant

The B+ mark indicates a move towards a rigorous and transparent approach to sustainability reporting, reflecting the significant work the Group does in and around Canary Wharf with local communities, suppliers, investors and all other stakeholders

This further underpins our commitment to assuring transparency and setting and meeting targets in this area. The report is also aligned with EPRA Best Practices Recommendations on Sustainability Reporting Reporting against best practices in this area means assuring best practice standards and transparency performance and setting clear targets for the future

#### BOARD/STAFF

After a period of 7 years as a director, Robert Falls is leaving the Board to pursue new opportunities in the real estate market Robert has been a source of valued advice and support during his time as a director and we wish him every success for the future Robert will be replaced by Olivier de Poulpiquet who is a managing director at Morgan Stanley and co chief executive officer globally of Morgan Stanley Real Estate

We are maintaining our construction and letting programmes whilst also devoting considerable time and resource to progressing our development pipeline. All of this requires, considerable commitment and hard work from staff at all levels for which the Board continues to be grateful.

#### CONCLUSION

It is encouraging to see the London property market demonstrating signs of strengthening and it is a source of pride that the Group has remained a consistent and present force in the marketplace throughout the difficult conditions of recent years. Sentiment has been gradually improving throughout the period and this is slowly translating into more activity. There has been a spate of deals in various parts of London in recent months, including the August announcement that KPMG is to acquire a further 200,000 sq ft in 30 North Colonnade at Canary Wharf Interest and viewings at Canary Wharf have doubled in the last 6 months and the progression of our development pipeline, positions the Group well to take advantage of the strengths of the London market Building blocks are being put in place to broaden our product, location and tenant bases which will, in particular accommodate residential development and the burgeoning IMI sector. This positions us well to capitalise on rising valuations and rents, and to provide London with the flexible, bespoke space it needs. We are looking forward to the future with confidence in the London market in which our Company is an important player

#### SIR GEORGE IACOBESCU

Chairman and Chief Executive Officer

### **BUSINESS REVIEW**

The following Business Review is intended to provide shareholders with an overall summary of the business of the Group, both during the 6 months ended and also as at 30 June 2013. Where applicable, it also summarises significant events which have occurred subsequent to this date.

A list of defined terms used throughout this Interim Report is provided in Definitions (see page 40)

The Group is engaged in property investment and development and is currently primarily focused on the development of the Estate and the adjacent Wood Wharf site. Elsewhere in I ondon, the Group is also involved through joint ventures in the redevelopment of 20 I enchurch Street and the Shell Centre.

#### INVESTMENT PORTFOLIO

At 30 June 2013, the Groups investment portfolio comprised 17 completed properties (out of the 35 constructed on the Estate) totalling approximately 7 2m sq ft of NIA

In March 2013, the Group acquired the long leasehold interests in 7 Westferry Circus at Canary Wharf for £46 6m plus SDLT and fees. This building was originally constructed by the Group in 1992 and sold in November 2005 for £96 6m. The building totals 177,700 sq ft across 8 floors and includes 157,100 sq ft of office space and 15,500 sq ft of retail space. The office space is fully let to EMA until December 2014. Following EMA's move to its new offices at 25 Churchill Place, the Group intends to refurbish the office space and market the building. The retail space in the building is fully let to a range of tenants including Starbucks, Pret A Manger and Savills.

The weighted average unexpired lease term for the investment property portfolio at 30 June 2013 was approximately 14 6 years, or 13 4 years assuming the exercise of outstanding break options (31 December 2012 – 15 5 years or 14 2 years respectively). The reduction of 0 9 years since the year end reflects the acquisition of 7 Westferry Circus in the period which is let on a lease expiring in December 2014. On a like for like basis, the weighted average unexpired lease term at 30 June 2013 would have been 15 0 years or 13 7 years, assuming the exercise of all break options.

Subsequent to the period end, in July 2013 the Group acquired 15 Westferry Circus, a 171,000 sq ft building on the Estate, fully let to Morgan Stanley on a lease expiring in August 2026. As consideration for the acquisition, the Group paid approximately £128 0m, fully funded by way of a 3 year loan facility, and has assumed a pre existing senior interest swap which was secured against the building and had an out of the money position of £11 4m. This property was originally constructed by the Group

in 2002 and sold in 2005 for consideration of £134 8m. As a result of this building being reacquired, the Group's portfolio had increased to 7 4m sq ft at the date of this report

The investment property portfolio was 95.3% let at 30 June 2013 (31 December 2012 – 95.5%) 69.2% of the square footage under lease to office tenants does not expire, or cannot be terminated by the tenants, during the next 10 years

As well as the rental income generated from properties owned by the Group, income is generated from managing the entire Estate which, in addition to the 17 completed properties owned by the Group at 30 June 2013, included 18 properties totalling 8 5m sq ft in other ownerships

#### ONE CANADA SQUARE

In the first half of the year, the Group substantially completed an extensive refurbishment of the mechanical and engineering systems in One Canada Square, a multi-let building of over 1 2m sq ft at the heart of the Estate. The total spend was approximately £34 0m plus VAI which was incurred over the last 5 years. This total has now been analysed to determine the extent to which works related to repairs or capital expenditure as applicable. As a result, it is anticipated that capital allowances will be claimed on approximately £29 0m of expenditure. The balance of £5 0m (or £6 0m including irrecoverable VAT) has been classified as repairs and taken to the profit and loss account in the period. This adjustment is included within cost of sales and disclosed as an exceptional item, but is net asset neutral

#### LEVEL39

In March 2013 Level39, Furope's largest accelerator space for financial, retail and future technologies, was opened by the Mavor of London, Boris Johnson Level39 provides office space for tech companies as well as events and social space designed to help these growing businesses create, test the market and deliver world class financial, retail and future city technology products and services. The arm is that by attracting high growth technology companies to Level39 they will then view space at Canary Wharf and Wood Wharf as attractive long term options

Since opening, the facility has hosted a significant number of events targeting the TMT sector and has achieved 100.0% occupancy. There are currently applications from over 80 additional high tech companies looking to locate to Level39. The success of I evel39 has already resulted in a number of these existing tech companies expanding and, with the demand for more space, a high growth technology floor has been created on level 42 where these growing companies are now being housed.

### **BUSINESS REVIEW CONTINUED**

#### **LEASING**

At 20 Fenchurch Street, the Group is acting as joint development manager with Land Securities. The joint venture let 66,300 sq ft to Liberty Syndicates in February 2013, together with 51,000 sq ft to Liberty Mutual. Markel has now taken an additional 24,500 sq ft in the building, increasing its total letting to 74,500 sq ft. At the date of this report, 57.0% of the space is let, including all the retail space in the sky garden at the top of the building which is let to Rhubarb. The joint venture is currently in negotiations on over 100,000 sq ft and expects to let further space ahead of practical completion in April 2014.

At Canary Wharf, after a relatively quiet start to the year, the level of enquiries and tenant presentations has increased significantly. During this period the number of viewings has doubled in comparison to the second half of 2012. In the last 3 months of the period, proposals were made to 24 companies, of which 7 were on over 100 000 sq ft of space, 6 were between 30,000 sq ft and 100,000 sq ft and 11 were under 30,000 sq ft

Subsequent to the period end, Shell agreed to take a further 38,225 sq ft across 2 floors in 40 Bank Street, taking its total space in this building to 225,000 sq ft. The latest lease is at a rent of £36 00 psf for a term of 5 years, subject to a 9 month rent free period and a break option at year 3. Secure Trading, a Fintech company, is under offer on part of level 19 measuring 6,243 sq ft, at a rent of £40 00 psf on a 10 year lease with a break option at year 5.

In One Canada Square, levels 7 and 8 totalling 54,000 sq ft have just been let in their existing condition for a term of 5 years subject to annual breaks after the first 2 years. In addition the firm of accountants Kingsley Hamilton took a further 1,154 sq ft

of expansion space at a rent of £40 00 psf on a lease expiring on 31 October 2017

In terms of space under offer a recruitment company is taking 2,594 sq ft on part of level 28 at £42 50 psf on a 5 year lease with a break option at year 3 and a broker on part of level 28 is taking 1,241 sq ft at a rent of £41 00 psf on a 3 year term

All options to sublet space back to the Group have been exercised and at 30 June 2013 the estimated net present value of sublet liabilities was approximately £22 1m discounted at 5 8%, being the Group's weighted average cost of debt (31 December 2012 – £26 1m discounted at 6 2%). These sublet commitments have been reflected in the market valuation of the Group's properties.

#### RETAIL

At 30 June 2013, the retail malls at Canary Wharf continued to be fully let with demand from both new entrants and existing occupiers looking to expand. In Canada Place mall, Boots expanded into the space formerly occupied by I at Face and has been able to extend the cosmetics range in the store as a result HMV continued to trade following its being placed into administration in January 2013 as the Canary Wharf unit was one of the core group of units which was acquired by the new owners when the business emerged from administration.

In Cabot Place mall, the unit formerly occupied by Jessops, which was also placed into administration in January 2013, was acquired by Ryman at an increased rent. In One Canada Square, a new food retailer, Pure, was introduced to replace a food outlet that was underperforming. The Group will continue to actively manage the existing retail portfolio.

At Jubilee Place, construction began in February 2012 on the 44,000 sq ft expansion of the mall which will open for trade on 1 November 2013. The retail brands due to open include Banana Republic, COS, The White Company, bareMinerals, Rituals, Oliver Bonas. Emmett Shirts and Le Pain Quotidien, alongside independent swimwear designer Orlebar Brown. At the date of this report, 22 of the 27 new units had exchanged and 3 were in solicitors' hands, taking the total committed to 92.3% of the available space and 90.5% of total income. The final 2 units are at heads of terms.

Construction is progressing well on the 115,000 sq ft of retail and leisure accommodation above the Canary Wharf Crossrail station, of which 100,000 sq ft is retail. Within the development 88,000 sq ft is scheduled to open for trade in April 2015, ahead of the actual station opening in 2018. The first 4 lettings have now exchanged and 2 more are in solicitors' hands, which in total represents 35 0% of both the available space and total income

#### CONSTRUCTION

As well as the retail expansion projects, work continued towards completion of 25 Churchill Place, a new 525,000 sq ft office building In August 2011, FMA agreed a prelet of 250,000 sq ft in this building which is on schedule to complete in mid 2014

Work on the building began in February 2012 and the structure was formally topped out in February 2013. Cladding is substantially complete and building services installation is also in its final stages. Construction is on schedule for delivery with the 1 MA floors fitted out in mid 2014. The balance of the available space is being marketed as construction progresses.

EMA will occupy the promenade, ground and first 9 floors in the 20 storey building. The agreed rent is £46 50 psf commencing 1 January 2015, with 5 yearly upwards only rent reviews. The length of the lease is 25 years with no break options and FMA has staged options to take an additional 4 floors of around 27,500 sq ft each. LMA will receive the equivalent of a 37 month rent free period in cash, which will be used to pay for EMA's fit out in the building.

As well as the construction projects at Canary Wharf, the Group is also acting as construction manager for the development at 20 Fenchurch Street (see Business Review – 20 Fenchurch Street)

#### CROSSRAIL

Construction commenced on the Canary Wharf Crossrail station in May 2009 and has progressed ahead of schedule. The station will be delivered to CRL for a fixed price of £350.0m and the Group bears the risk for the difference between actual costs and the fixed price payable by CRL. The Group's contribution to construction of the station will be credited against any Crossrail Section 106 and/or CIL contributions for certain agreed development sites on the Estate (comprising North Quay, Heron Quays West, Newfoundland and Riverside South) which may be required as part of the London Plan. Accordingly, any costs borne by the Group on construction of the station have been allocated to these development properties.

The project is performing well against budget. The tunnel boring machines arrived at the station from the east in May and June 2013 and the first trains are due to run in 2018 when Crossrail opens for passenger service. The structure is complete and internal works are well advanced.

#### **DEVELOPMENT SITES**

Heron Quays West currently has consent for an office scheme of over 1 3m sq ft. However, in view of changing market conditions, the Group has reviewed alternative development options and in July 2013 submitted an application for an office development comprising approximately 700,000 sq ft on the eastern halt of the site. Consent for this scheme was awarded on 30 August 2013. Options for the western half of the site are still under consideration.

In July 2013, the Group also submitted a planning application for a residential scheme on the adjacent Newfoundland site. The scheme proposed extends to 485,000 sq ft over 59 floors and will replace the existing consent for 230,000 sq ft of hotel and serviced apartments. If the Group is successful in obtaining consent for the residential scheme, a start on site is anticipated by the end of the year.

One Park Place benefits from planning consent for approximately 950,000 sq ft of development but the Group intends to submit a new application for a revised scheme of approximately 650,000 sq ft now that the acquisition of 15 Westferry Circus has been completed.

The remaining development site at North Quay has planning consent for almost 2 4m sq ft of office space. However, this is to be reviewed to determine whether an alternative scheme would be more appropriate.

## **BUSINESS REVIEW CONTINUED**

In summary, the total development capacity at each of the Group's development sites, excluding sites under development, is currently as follows

	KIA M soft
Iotal development pipeline	
Canary Wharf, based on existing and/or proposed consents	
- Heron Quays West	1 33
- North Quay	2 39
- Newfoundland	0 48
- One Park Place	0 65
- Wood Wharf	4 60
	9 45
Sold to J P Morgan	
- Riverside South (the Group acting as development and construction manager)	1 90
In joint venture with Qatari Diar	
- Shell Centre (see Business Review - Shell Centre)	1 40

The site at Riverside South was acquired by J.P. Morgan in November 2008 and the Group was appointed to act as development and construction manager under a contract with a term to October 2016. The contract includes a right of first offer in the event J.P. Morgan decides to sell the site. J.P. Morgan has instructed the Group to proceed with the next phase of infrastructure works consisting of river wall protection, utilities installation and the lower ground level floor slabs. These are progressing well with completion now targeted for the first quarter of 2014.

The Group has received £76 0m as an advance of developer's profit in conjunction with the development 'This sum will be set against the Group's entitlement to future profits should J P Morgan proceed with full construction

#### WOOD WHARE

In January 2012, the Group acquired full control of the Wood Wharf joint venture and entered into a new overriding 250 year lease of the site

The Group secured 100 0% ownership of Wood Wharf by combining its original 25 0% effective interest with the 75 0% interests acquired from its joint venture partners, CRT and Ballymore It also agreed the restructuring of CRT's ongoing participation as freeholder of Wood Wharf As a result, the Group now has control over the timing and design of the scheme

Wood Wharf will be a new mixed use development scheme adjacent to the existing Estate. In May 2009, the current master plan received planning consent for 4 6m sq ft net. This consent, which was renewed in 2012 and represents an area almost one third of the size of the Estate, currently comprises approximately 1.25m sq ft of residential, 3.1m sq ft of offices, 0.2m sq ft of retail and a 0.2m sq ft hotel. Detailed consent was granted on the 3 office buildings closest to the Estate totalling 1.5m sq ft net in July 2009. Having gained full control of the scheme, the best uses for the site have been reviewed, leading to an alteration to the mix of uses in favour of residential, reducing the size of individual office buildings to appeal to new target sectors and to integrate and connect this new district to the existing Estate.

Work on an amended master plan is progressing well and it is envisaged that application for a revised outline planning consent will be submitted in late 2013. At the same time, design work is proceeding on the first phase of private and affordable residential property and on 2 office buildings, in order to submit full details of these to the planning authority.

#### 20 FENCHURCH STREET

In 2010, the Group and Land Securities formed 20 FSLP, a 50 50 ioint venture to develop 20 Fenchurch Street in the City. After syndication, the Group has retained a 15 0% equity interest in this project. Canary Wharf Contractors Limited, a wholly owned subsidiary of the Group, was appointed as sole construction manager. Land Securities and the Group were appointed as joint development managers and both are responsible for leasing

Planning consent for a 37 storey building was granted in October 2009. The building will provide approximately 690,000 sq ft of world class space in floor plate sizes of 14,000 sq ft to 28,000 sq ft, with a sky garden on the top 3 floors. Construction commenced on site in January 2011 and is progressing on schedule and within budget. Ihe building was topped out at the end of 2012 and the cladding is nearing completion. The building remains on schedule to achieve practical completion in April 2014, with the first tenant due to move in shortly afterwards. As referred to in Business Review. Leasing, the building is currently 57.0% prefet. The joint venture is now setting up the property management team, ready to take over the building on completion.

#### SHELL CENTRE

In July 2011, the Group and Qatart Diar concluded a 50 50 joint venture agreement to redevelop the Shell Centre. The joint venture agreed to pay £300 0m to secure the 5 25 acre site on a 999 year lease. Of this total, £30 0m was paid on exchange of the agreement with Shell and the balance is conditional on planning permission being received for the project within 3 years.

The Group will act as construction manager for the project and is also joint development manager with Qatari Diar. The joint development manager fees generated from the transaction are being apportioned between the parties.

The development will be mixed use, comprising office, residential and retail space, which will regenerate an important section of the South Bank in central London. The existing 27 storey tower in the middle of the Shell Centre will be preserved and retained by Shell. Shell initially agreed to take a 210,000 sq ft prelet of one of the 2 new office buildings to be constructed on the site but have subsequently agreed to increase the lease to the full 245,000 sq ft available in the building. In total the redevelopment will comprise 523,000 sq ft of office space, 79,000 sq ft of shops, restaurants, cafes and a health club, together with 835,000 sq ft of residential, creating 877 homes.

In May 2013, a resolution to grant planning permission was achieved subject to finalising a Section 106 agreement and stage 2 referral to the GLA and Secretary of State On 17 July the GLA issued its stage 2 report endorsing Lambeth's right to determine the application and supportive of the development plans. Subsequently, on 4 September 2013, the joint venture was notified that the Secretary of State had called in the planning application. This is a disappointing decision which may delay the project and with it the regeneration of the local area and the creation of thousands of jobs. The joint venture will, however, be considering the most effective means of addressing this issue

#### **VALUATIONS**

The net assets of the Group as stated in the Consolidated Balance Sheet as at 30 June 2013, were £2,626 7m

In arriving at this total

- properties held as investments were carried at £4,957 5m, which represents the market value of those properties of £5,020 5m at that date as determined by the Group's external valuers, CBRF, Savills or Cushman, less an adjustment of £63 0m for tenant incentives,
- (ii) properties under construction were carried at £205 5m, representing their cost to the Group, and
- (iii) properties held for development were carried at £354 6m, representing their cost to the Group

### **BUSINESS REVIEW CONTINUED**

At 30 June 2013, the yields applied in deriving the market valuation of the investment properties can be summarised as

	ии ос 2013 <del>%</del>	37 ELF SE MERA 2012 %
Office portfolio		
Weighted average initial yield		
- excluding 7 Westferry Circus	5 0	5 0
- including 7 Westferry Circus	5 3	_
Weighted average equivalent yield	5 3	5 4
Retail portfolio	1 2 0	
Weighted average initial yield	4 8	50
Weighted average equivalent yield	5 0	5 1

The weighted average initial yield for the portfolio at 30 June 2013 was impacted by the acquisition of 7 Westferry Circus during the period, let on a lease expiring in December 2014 Excluding this acquisition, the weighted average initial yield for the remainder of the portfolio was 50%, unchanged from 31 December 2012

The retail investment portfolio again performed strongly with market value increasing by 6.7%, in part as a result of a small reduction in yields, in part as a result of rental growth and in part reflecting progress with the Jubilee Place mall expansion. The market value of the office investment portfolio increased by 1.6% over the period. The benchmark initial yield for rack rented office properties remained at approximately 5.0%.

laking office and retail together, the market value of the investment portfolio increased by £111 5m or 2.3% in the first half of 2013. After allowing for capital expenditure, including the acquisition of 7 Westferry Circus and adjustments in respect of tenant incentives, the carrying value of the investment portfolio increased by £123 5m or 2.6% over the 6 months

The valuers have also provided their opinions of the market value for sites held for development, which comprised North Quay, Heron Quays West, Newfoundland, One Park Place and Wood Wharf These sites were valued in aggregate at £440 0m at 30 June 2013, in comparison with £415 0m at 31 December 2012, an increase of 6 0% reflecting the demand for sites capable of accommodating residential development

The properties under construction were valued at £212 5m in comparison with an aggregate historical cost of £205 5m. The valuation of these sites is stated by the valuers net of provision for developer's profit of £58 5m which will be released as these properties are let and approach completion.

The market value of certain of the development sites was below the carrying value of these sites. In assessing the requirement for an impairment provision, the directors have had regard to the net realisable value of the sites as supplied by the external valuers. On this basis the Board has concluded that no provision for impairment is required as at 30 June 2013.

The market value of the entire property portfolio, after adjusting tor property acquisitions and other capital expenditure, increased by £141 8m or 2 6% in the period. This increase in value was driven by the factors stated previously.

The valuations at 30 June 2013 are based on assumptions which include future rental income, anticipated void costs, the appropriate discount rate or yield and, in the case of development properties, the estimated costs of completion. In addition, the valuations allow for letting, disposal, marketing and financing costs. The valuers also make reference to market evidence of transaction prices for similar properties on the Estate. In valuing the sites held for development and properties under construction, the valuers have allowed for estimated costs to complete, including an allowance for fit out and developer's profit.

As previously disclosed, a number of properties are subject to leases back to the Group. These have been taken into account in the valuations summarised in the table below, which shows the carrying value of the Group's properties for accounts purposes in comparison with the supplementary valuations provided by the external valuers.

		30 JUNE 2013		31 DECEMBER 2012		30 JUNE 2012	
	NOTE	CARRYING Value Em	MARKET Value in Existing State Em	CARRYING Value £m	MARKET VALUE IN EXISTING STATE Em	CARRYING Value Em	MARKET Value in Existing state £in
Retained portfolio							
Investment properties	(i)	4,957 5	5,020 5	4,783 6	4,862 5	4 639 0	4,734 0
Properties under construction	(u)	205 5	212 5	143 3	137.5	87 3	96 0
Properties held for development	(n)	354 6	440 0	351 0	415 0	361 4	413 5
		5,517 6	5,673 0	5,277 9	5,415 0	5,0877	5,243 5
Sold property							
Property under construction at Riverside South	(111)	70 0	143 1	69 6	1397	67 1	134 9
		5,587 6	5,816 1	5,347 5	5,554 7	5,154 8	5,378 4

#### Note

<sup>(</sup>i) The carrying value of investment properties represents market value less an adjustment for UH1 28. The UH1 28 adjustment attributable to investment properties at 30 June 2013 was £63 0m (31 December 2012 – £78 9m. 30 June 2012 – £95 0m). Market value in existing state is shown prior to this adjustment.

<sup>(</sup>ii) Properties held for development at 30 June 2012 included Crossrail retail which was reclassified to properties under construction following commencement of work in July 2012

<sup>(</sup>iii) The carrying value in the balance sheet at 30 June 2013 is stated net of £70 3m transferred to cost of sales (31 December 2012 – £66 6m. 30 June 2012 – £61 Lm) and £0 3m transferred from payments on account (31 December 2012 – £(3 0)m, 30 June 2012 – £(6 0)m transferred to payments on account). Market value in existing state includes the present value of the minimum developer's profit which will be generated from the development of the Riverside South site assuming J P Morgan does not proceed with full build out and excludes the profit already recognised in the profit and loss account on the disposal of the site in 2008.

## **BUSINESS REVIEW CONTINUED**

#### **OPERATING RESULTS**

The following review of the Group's operating results relates to the 6 months ended 30 June 2013. The comparatives relate to the 6 months ended 30 June 2012.

Turnover of the Group is generated primarily by the rents and service charges carned from its property interests on the Estate, together with the recognition of amounts earned in respect of work performed under long term contracts and fees earned from construction and development management agreements

Iurnover for the 6 months ended 30 June 2013 was £169 8m, against £164 4m for the 6 months ended 30 June 2012. Of this amount, recognised rental income was £118 7m for 2013 compared with £115 7m for 2012. The impact of UI1 F 28 was to reduce rental income by £15 9m in the 6 months ended 30 June 2013. (6 months ended 30 June 2012. F14 6m) Excluding the impact of UI1 F 28, rental income increased from £130.3m to £134 6m, an increase of £4 3m or 3.3%. The increase in rental income was attributable to the acquisition of 7 Westferry Circus, expiry of rent free periods and increased retail rents.

Service charge income reduced from £40 1m to £39 1m and miscellaneous income, including insurance rents, the provision of tenant specific services outside the standard service charge and fees recognised on the provision of development and construction management services, reduced from £85m to £77m over the period Turnover for the 6 months ended 30 June 2013 also included £0 6m of dilapidations recoveries

In the 6 months ended 30 June 2013, turnover and cost of sales included £3 7m in respect of the long term contract for Riverside South in comparison with £0 1m for the 6 months ended 30 June 2012. No profit has been recognised on this long term contract although the potential surplus has been taken into account in calculating adjusted NAV (see Business Review – Balance Sheet and Key Performance Indicators).

Cost of sales includes rents payable, property management costs including refurbishment and repair costs, movements on provisions for certain lease commitments, as well as costs recognised on long term contracts

The Group has now substantially completed the refurbishment of the mechanical and engineering systems in One Canada Square and determined that £6 0m of the total cost of £34 0m plus VAT should be classified as repairs and taken to cost of sales in the period. The remainder of the costs have been capitalised and included as additions to investment properties within fixed assets as they were incurred. The £6 0m taken to cost of sales has been shown as an exceptional item.

Excluding the adjustment relating to One Canada Square referred to above, rents payable and property management costs were £49 4m in comparison with £46 3m for the 6 months ended 30 June 2012. Taking into account service charge and miscellaneous property income totalling £45 7m for the 6 months ended 30 June 2012 (6 months ended 30 June 2012 – £47 5m), a deficit on property management of £3 7m was recorded (6 months ended 30 June 2012 – surplus of £1 2m)

Cost of sales for the 6 months ended 30 June 2013 also included £1 7m of ground rent payable in relation to Wood Wharf (6 months ended 30 June 2012 – £1 4m) and £0 6m of costs attributable to the termination of leases (6 months ended 30 June 2012 – £nil)

An increase in provisions of £0.3m (before any adjustment for discounting) was recognised in the 6 months ended 30 June 2013 relating to certain rent support commitments and other obligations. This compared with an increase of £0.4m in the 6 months ended 30 June 2012.

For the 6 months ended 30 June 2013, gross profit (net property income) was £108 1m, a reduction of £8 1m in comparison with the 6 months ended 30 June 2012. This reduction was mainly attributable to the £6 0m refurbishment adjustment in relation to One Canada Square, together with increased void costs.

Administrative expenses for the 6 months ended 30 June 2013 were £19 2m in comparison with £13 4m for the 6 months ended 30 June 2012. The increase was in part attributable to a £2 4m charge recognised in relation to an allocation of shares to certain directors and senior employees in the period. In addition professional fees were higher in the period, primarily as a result of fees incurred in pursuing a claim against I ehman Brothers Inc. as guarantor of the I ehman lease at Canary Wharf

Including other operating income of £1 0m for the 6 months ended 30 June 2013 (6 months ended 30 June 2012 – £0 7m), operating profit for the period was £89 9m, in comparison with £103 5m for the 6 months ended 30 June 2012. The reduction in operating profit of £13 6m was largely attributable to the factors impacting on gross profit and the increase in administrative costs detailed above.

Net interest payable for the 6 months ended 30 June 2013 excluding exceptional items was £97 9m, against £100 7m for the 6 months ended 30 June 2012 Interest payable for the 6 months ended 30 June 2013 is stated net of £6 8m which has been capitalised and transferred to the property under construction within fixed assets (6 months ended 30 June 2012 – £2 4m)

This amount represents the finance costs relating to the Group's borrowings which are deemed to have been utilised in financing properties under construction and comprises £2 6m of construction loan interest and £4 2m of general interest

In April 2009, the Group repurchased an aggregate principal amount of £119 7m of certain securitisation Notes. The Notes remain in issue and continue to be fully hedged in accordance with the terms of the securitisation. However, from the perspective of the consolidated accounts the hedges relating to the repurchased Notes are deemed to be uneconomic and are therefore carried at fair value. The gain associated with the movement in the mark to market of the hedges in the 6 months ended 30 June 2013 of £11 0m (6 months ended 30 June 2012 – £0 4m) has been treated as an exceptional item (Note 2)

The profit on ordinary activities after interest for the 6 months ended 30 June 2013 was £2 6m in comparison with a profit of £3 2m for the 6 months ended 30 June 2012. Excluding exceptional items, the loss on ordinary activities after interest for the 6 months ended 30 June 2013 was £2 4m in comparison with a profit of £2 8m for the 6 months ended 30 June 2012. The reduction in profit on ordinary activities was largely attributable to the reduction in gross profit and the increase in administrative expenses, which were partly offset by the reduction in net interest payable.

Tax for the 6 months ended 30 June 2013 comprised a corporation tax charge of £2 6m and a deferred tax credit of £4 8m which has been calculated by reference to the anticipated effective tax rate for the year to 31 December 2013. During the 6 months ended 30 June 2012, the Group recognised a deferred tax charge of £0 5m and a corporation tax credit of £3 2m.

The profit for the financial period after tax for the 6 months ended 30 June 2013 was £4 8m in comparison with a profit after tax of £5 9m for the 6 months ended 30 June 2012

The basic and diluted earnings per share for the 6 months ended 30 June 2013 was 0 8p (6 months ended 30 June 2012 – earnings of 0 9p) (Note 4)

Lxcluding exceptional items, adjusted earnings per share were 0 lp, calculated by reference to the loss after tax excluding the movement in the mark to market of the deemed uneconomic hedges and refurbishment costs. This compares with earnings per share of 0 9p calculated on the same basis for the 6 months ended 30 June 2012.

#### TAX

If the Group was to dispose of its property portfolio at the market value disclosed in this Business Review a tax hability of £128 4m would arise (31 December 2012 – £127 5m). This hability is stated after taking into account the tax habilities relating to deferred accounting profits on properties under construction held for sale and, in the prior year, the benefit of tax loss balances brought forward and the remaining capital allowances which would be crystallised as a balancing allowance it also includes tax on trading profits and net chargeable gains that would arise on the sale of properties held for development, including land interests. The contingent tax hability is included in calculating adjusted NNNAV.

#### BALANCE SHEET AND KEY PERFORMANCE INDICATORS

On the basis of the Group's statutory balance sheet, which does not reflect any revaluation of properties held for development or under construction, net assets at 30 June 2013 were £2,626 7m in comparison with £2 498 4m at 31 December 2012. The increase in net assets of £128 3m, or 5 1%, was attributable to the revaluation movement on investment properties of £123 5m and the profit after tax for the 6 months ended 30 June 2013 of £4 8m.

Although the Group is impacted by movements in the wider property market, its main objective is to maximise net assets through managing its property investment and development activities. The Board considers that the most appropriate indicator of the Group's performance is the movement in adjusted NAV per share. This measure serves to capture the Board's judgements concerning, inter alia, letting strategy, redevelopment and financial structure.

Adjusted NAV takes into account the valuation of properties under construction and properties held for development which are held in the balance sheet at cost including the Group's share of properties being developed by joint ventures. It also adds back the provision for deferred tax required by accounting standards but which, in the judgement of the Board, is for the most part unlikely to crystallise.

## **BUSINESS REVIEW CONTINUED**

Adjusted NAV per share at 30 June 2013 is set out in the table below which, for comparison purposes, also includes adjusted NNNAV per share

	NOTE	30 JUNE 2013 £m	31 DECEMBER 2012 Eos
Net assets per consolidated balance sheet		2,626 7	2,498 4
Add back			
- deferred tax		89	13 7
- provision for uneconomic hedge	(1)	35 5	46 5
Net assets prior to deferred tax		2,671 1	2,558 6
Revaluation of property portfolio			
- properties held for development	(n)	85 4	64 0
- properties under construction	(n)	70	(5 8)
- properties under construction held for sale	(m)	73 1	70 1
Group's share of revaluation of associate's property under construction	(iv)	15 5	11 2
ADJUSTED NAV		2,852 1	2,698 1
Fair value adjustments in respect of financial assets and liabilities less tax thereon	(v)	(391 6)	(522 8)
Contingent tax on property disposals	(v1)	(128 4)	(127 5)
Undiscounted deferred tax	(vu)	(8 3)	(12 8)
Uneconomic hedge	(1)	(35 5)	(46 5)
ADJUSTED NNNAV		2,288 3	1,988 5
ADJUSTED NET ASSETS PER SHARE	(vm)	£4 46	£4 22
ADJUSTED NNNAV PER SHARE	(vm)	£3 58	£3 11

#### Note

- (i) Adjusted NAV is calculated after adding back the provision in respect of uneconomic hedges (Note 11) of £35 5m (31 December 2012 £46.5m). These hedges relate to certain Notes which were repurchased by the Group in 2009 but remain in issue and continue to be fully hedged by the issuing subsidiary and are deemed to be uneconomic. As the Board does not consider this to be a liability of the Group that will crystallise for the purposes of calculating adjusted NAV the adjustment for the uneconomic hedge provision has been added back. In calculating adjusted NNNAV per share, the full provision in respect of uneconomic hedges has been deducted.
- (a) Revalued to market value in existing state.
- (iii) Deferred profit on construction of Riverside South (refer to Business Review Valuations)
- (iv) Revalued to market value in existing state at 31 March 2013
- (v) Refer to Note 10(10)
- (vi) Refer to Business Review Tax
- (vii) Refer to Note 3
- (vii) Calculated by reference to the closing number of shares in issue of 639 0m at each balance sheet date. There were no dilutive instruments at either date

Adjusted NAV per share was £4 46 at 30 June 2013 in comparison with £4 22 at 31 December 2012, an increase of 24p or 5.7% The increase was primarily attributable to the revaluation of the Group's property portfolio, combined with the profit after tax for the period

In arriving at the adjusted NAV per share, the deferred tax provision recognised in accordance with FRS 19 has been added back. In calculating the NNNAV per share, however, the full undiscounted liability has been deducted along with the contingent tax pavable on disposal of properties at their revalued amount. NNNAV per share also factors in the fair value of financial assets and liabilities.

#### **BORROWINGS**

At 30 June 2013, net debt (after cash in hand and cash collateral) stood at  $\pm 2,762$  7m, up from  $\pm 2,624$  0m at 31 December 2012, and comprised

	30 JUNE 2013 <b>E</b> p	31 DECEMBER 2012 En
Securitised debt	2,275 8	2,305 6
Secured loans	973 9	971 6
Wood Wharf loan notes	67 6	670
Construction loan	53 5	_
Iotal borrowings	3,370 8	3,344 2
Less		
– cash collateral for		
borrowings	(109 4)	(118.5)
<ul> <li>cash collateral for</li> </ul>		
construction	(2 3)	(2.3)
<ul> <li>other cash collateral</li> </ul>	(11 7)	(12.5)
	3,2474	3,210 9
Less cash deposits	(484 7)	(586 9)
Net debt	2,762 7	2,624 0

In December 2011, the Group entered into a 5 year £190 0m development loan facility to fund construction of a new building at 25 Churchili Place. The facility carries interest at 3 month LIBOR plus a margin of 300 bps until rent commencement, following which the margin may drop to 250 bps, or to 225 bps, subject to satisfaction of certain interest cover tests. An interest rate swap was entered into at a rate of 1 017% which fixes the

interest rate payable under the loan. The fixed rate payable during the construction phase, including the 300 bps margin, is 4 017%. The termination date under the swap is in December 2016. The loan is also subject to a maximum I. I. V. covenant of 65.0% and is repayable in December 2016. Finance costs incurred on this loan during the construction of the building will be capitalised and included as part of the cost of construction. The first drawdown under the loan facility was in January 2013 and at 30 June 2013.£59.9m had been drawn down.

The Group's borrowings are secured against designated property interests, and are subject to lending covenants that include maximum LTV ratios and minimum ICRs as outlined in the Loan Covenants section of this Business Review. For all of its loans the Group was in compliance with its lending covenants at 30 June 2013 and throughout the period then ended

Borrowings increased from £3,344 2m to £3,370 8m primarily as a result of the drawdowns under the construction loan facility, partly offset by scheduled loan amortisation. The reduction in cash and term deposits from £720 2m to £608 1m was primarily attributable to construction and development expenditure and the investment in associates and joint ventures, together with the acquisition of 7 Westferry Circus.

The weighted average maturity of the Groups borrowings at 30 June 2013 was 12 5 years (31 December 2012 – 13 0 years)

At 30 June 2013, the fair value adjustment in respect of the Group's financial assets and liabilities (excluding debtors and creditors falling due within one year) calculated in accordance with FRS 13 was an unrecognised hability of £508 6m before tax (31 December 2012 – £687 9m)

The Group's weighted average cost of debt at 30 June 2013 was 5 8% including credit wraps (31 December 2012 – 5 8%). The Group borrows at both fixed and floating rates and uses interest rate swaps to modify exposure to interest rate fluctuations. Except for certain elements of the debt assumed in connection with the acquisition of Wood Wharf, substantially all of the Group's drawn facilities are fixed after taking account of interest rate hedging and cash deposits held as cash collateral.

### **BUSINESS REVIEW CONTINUED**

#### LOAN COVENANTS

The Groups loan facilities are subject to financial covenants which include maximum LLV ratios and minimum ICRs. The key covenants for each of the Group's drawn facilities are as follows:

(i) CWF II securitisation, encompassing 7 investment properties representing 65 3% of the investment property portfolio by value. The principal amount outstanding at 30 June 2013 was £2,318 2m or £2,198 5m excluding the repurchased Notes.

Maximum I,MCTV ratio of 100.0% Based on the valuations at 30 June 2013, the LMCTV ratio at the interest payment date in July 2013 would have been 68.5%

The Group has the ability to remedy a breach of covenant by depositing eligible investments (including cash). The securitisation has no minimum ICR covenant. The final maturity date of the securitisation is 2035, subject to earlier amortisation on certain classes of Notes.

 (ii) Loan of £555 2m secured against One Churchill Place, representing 15 7% of the investment property portfolio by value

This facility is not subject to any LTV or ICR covenants and has a maturity of 2034 subject to amortisation over the term.

 (iii) Loan of £350 0m secured against the principal retail and infrastructure parking properties of the Group, representing 16 1% of the investment property portfolio by value

Maximum LTV ratio of 70 0% Based on the valuations at 30 June 2013 the LTV was 44 0%  $\,$ 

The minimum ICR covenant is 120 0% and the covenant was satisfied throughout the period. The Group has the ability to remedy any potential breach of covenant by depositing cash. The facility repayment date is 17 December 2014.

(iv) Loan of £92 3m secured against 50 Bank Street representing 2 9% of the investment property by value

Maximum Ll V ratio of 75%, for the first 3 years of loan, reducing to 72 5% thereafter Based on the valuations at 30 June 2013 the LTV was 63 7%

The minimum ICR covenant is 150 0% and the covenant was satisfied throughout the period. The facility repayment date is 7 June 2016

(v) Construction loan facility of £190 0m secured against 25 Churchill Place

Maximum 11V ratio of 650%, based on the projected valuation at completion, and maximum loan to cost ratio of 650%. These covenants were satisfied throughout the period.

#### **CASH FLOW**

The net cash inflow from operating activities for the 6 months ended 30 June 2013 was £103 1m in comparison with £164 1m for the 6 months ended 30 June 2012. The reduction of £61 0m was partly attributable to the £13 6m reduction in operating profit and the balance was attributable to movements in working capital.

Returns on investments and servicing of finance resulted in an outflow of £100 8m for the 6 months ended 30 June 2013 compared with £101 5m for the 6 months ended 30 June 2012

Capital expenditure and financial investment for the 6 months ended 30 June 2013 resulted in a cash outflow of £140 8m, compared with £59 0m for the 6 months ended 30 June 2012. The 6 months ended 30 June 2012 - £31 0m) of development (6 months ended 30 June 2012 - £31 0m) of development expenditure and £54 1m attributable to the acquisition of properties (6 months ended 30 June 2012 - £20 9m). Lunding of the Group's associated and joint venture undertakings totalled £13 8m compared with £7 0m for the 6 months ended 30 June 2012.

Ihe net cash inflow from financing activities for the 6 months ended 30 June 2013 was £22 5m, compared with an outflow of £1 6m for the 6 months ended 30 June 2012. The 6 months ended 30 June 2013 included the scheduled amortisation of Canary. Wharf Group's loans of £37 4m, offset by £59 9m of drawings under the Group's construction loan. The 6 months ended 30 June 2012 included scheduled loan amortisation of £33 2m which was offset by the assumption of debt on the acquisition of Wood Wharf.

#### PRINCIPAL RISKS AND UNCERTAINTIES

The kev risks and uncertainties identified by the Group continue to include the cyclical nature of the property market, financing risk, concentration risk and policy and planning risk

For further details relating to these risks and uncertainties and the way in which the Group manages such matters, refer to Principal Risks and Uncertainties and Treasury Objectives in the Business Review section of the 2012 Report and Financial Statements of the Company

## **UNAUDITED CONSOLIDATED PROFIT AND LOSS ACCOUNT**

for the six months ended 30 June 2013

AUDTER Year ended 31 december 2012 Er		MOTE	UNAUDITED SIX MONTHS Ended 30 June 2013 £m	URAUDITED SIX MONTHS Ended 3c June 2012 Em
335 3	Turnover		169 8	164 4
(106 1)	Cost of sales		(55 7)	(48 2)
	Exceptional item			
•	- refurbishment costs		(6 0)	
229 2	GROSS PROFIT		108 1	116 2
(36 0)	Administrative expenses		(19 2)	(13 4)
2 3	Other operating income		1 0	07
195 5	OPERATING PROFIT		89 9	103 5
_	Share of associates' operating losses		(0 4)	_
74	Interest receivable	2	2 0	4 0
(205 7)	Interest payable before exceptional items	2	(99 9)	(104 7)
	Exceptionalitem			
(0 9)	- movement in uneconomic hedge provision	2	11 0	0 4
(206 6)			(88 9)	(104 3)
(3 7)	PROFIT/(LOSS) ON ORDINARY ACTIVITIES BEFORE TAX		2 6	3 2
5 3	Tax	3	2 2	2 7
16	PROFIT FOR THE FINANCIAL PERIOD AFTER TAX	12	4 8	5 9
0 3p	Basic and diluted earnings per share	4	0 8p	0 9p

The above results relate to the continuing activities of the Group and its share of associates

The Notes numbered 1 to 15 form an integral part of this Interim Report

The interim results for the 6 months ended 30 June 2013 were approved by the Board on 12 September 2013

## **UNAUDITED CONSOLIDATED STATEMENT OF TOTAL RECOGNISED** GAINS AND LOSSES for the six months ended 30 June 2013

AUDITED Year ended 31 december 2012 Em		NOTE	UNAUÐITED Six months Ended 30 june 2013 Ein	UNAUCITED SCX MORTHS Ended 30 June 2012
	Profit for the financial period after tax			
16	- Group		5 2	5 9
_	- share of losses of associates		(0 4)	
1 <b>74</b> I	Unrealised movement on revaluation of investment properties	5	123 5	38 8
(0 1)	Reserves movement for share allocation		_	_
	TOTAL RECOGNISED GAINS AND LOSSES RELATING		122.1	
175 6	TO THE PERIOD		128 3	447

The Notes numbered 1 to 15 form an integral part of this Interim Report

## **UNAUDITED CONSOLIDATED BALANCE SHEET** at 30 June 2013

AUDITED 31 december 2012 En		ROTE	UNAUBITED 30 JUNE 2013 Em	UNAUDITED 30 June 2012 60
	FIXED ASSETS			
4,783 6	Investment properties	5	4,957 5	4,6390
351 0	Properties held for development	5	354 6	361.4
143 3	Properties under construction	5	205 5	873
0 6	Other tangible fixed assets		06	0.5
78 8	Investments	6	97 1	637
5,357 3			5,615 3	5,151 9
	CURRENT ASSETS			
78 <b>9</b>	Debtors Amounts due in more than one year	7	63 0	95 0
46 2	Debtors Amounts due within one year	7	43 8	35 8
720 2	Cash at bank and in hand	8	608 1	970 2
845.3			714 9	1,101 0
(403 8)	Creditors Amounts due within one year	9	(397 0)	(419.7)
4415	NET CURRENT ASSETS		3179	681 3
5,798 8	TOTAL ASSETS LESS CURRENT LIABILITIES		5,933 2	5,833 2
(3,232 7)	Creditors Amounts due after more than one year	10	(3,255 4)	(3,310 3)
(677)	Provisions	11	(51 1)	(65.9)
2,498 4	NET ASSETS		2,626 7	2,4570
	CAPITAL AND RESERVES			
6 4	Called up share capital		6 4	64
	Reserves			
14 <del>6</del> 2	- share premium	12	146 2	146 2
2,394 4		12	2,5179	2,259 1
0 7	- capital redemption reserve	12	0 7	07
264 8	- special reserve	12	264 8	264 8
(314 1)	- profit and loss account	12	(309 3)	(220 2
2,498 4	SHAREHOLDERS' FUNDS	13	2,626 7	2,4570

The Notes numbered 1 to 15 form an integral part of this Interim Report

SER GENERAL MACORESCU

Chairman and Chief Executive Officer

## UNAUDITED CONSOLIDATED CASH FLOW STATEMENT for the six months ended 30 June 2013

AUDITED Year ended 31 december 2012 en		NOTE	UNAUDITED SIX MONTHS Ended 30 June 2013 Em	UNAUDITED SIX MONTHS Ended 30 June 2012
		RUIX		
240 0	NET CASH INFLOW FROM OPERATING ACTIVITIES		103 1	164 1
(234 0)	Returns on investments and servicing of finance		(100 8)	(101.5)
2 6	Тах		3 9	5 3
	Capital expenditure and financial investment		(140 8)	(59 0)
(115 1)	Equity dividends paid			(25 6)
(465 2)			(237 7)	(180 8)
	CASH OUTFLOW BEFORE MANAGEMENT			
(225 2)	OF LIQUID RESOURCES AND FINANCING		(134 6)	(16 7)
17	Management of liquid resources		99	(23 5)
(43 1)	Financing		22 5	(1 6)
(266 6)	DECREASE IN CASH IN THE PERIOD	8	(102 2)	(418)
	RECONCILIATION OF OPERATING PROFIT TO OPERATING CASH FLOWS			
195 5	Operating profit		89 9	103 5
0.1	Depreciation charges		_	
_	Refurbishment costs		60	-
(29 2)	Increase in debtors		(14 4)	(2.8)
45 0	Increase in creditors		5 6	48 3
(3 0)	Expenditure charged to provisions		(1 5)	(1.5)
0 6	Movements in provisions		0 4	0 4
_	Share of associate's losses		(0 4)	_
10	Accrued share option costs		2 4	0.8
30 7	Amortisation of lease incentives		15 9	14 6
4 9	Long term contract proceeds		2 1	11
(5 6)	Long term contract costs		(2 9)	(0 3)

The Notes numbered 1 to 15 form an integral part of this Interim Report

## UNAUDITED CONSOLIDATED CASH FLOW STATEMENT CONTINUED for the six months ended 30 June 2013

AUDITED Year ended 31 december 2012 Em		UNAUQITED SIX MONTHS ENDED 30 JUNE 2013 £m	UNAUBITED Six Montrs Ended 30 June 2012 Em
·	RETURNS ON INVESTMENTS AND SERVICING OF FINANCE		
70	Interest received	2 1	3 5
(2119)	Interest paid	(102 9)	(105 0)
(29 1)	Swap breakage costs	_	_
(234 0)	NET CASH OUTFLOW	(100 8)	(101 5)
	CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT		
(75 1)	Additions to properties	(68 4)	(31 0)
(20 9)	Acquisition of development property interests	(5 1)	(20 9)
_	Acquisition of investment property	(49 0)	_
(0 1)	Acquisition of shares in parent company	(4 5)	(0 1)
(0 2)	Purchase of tangible fixed assets	_	_
(22 4)	Investments and loans to associates	(13 8)	(70)
(1187)	NET CASH OUTFLOW	(140 8)	(59 0)
	FINANCING		
(8 9)	Repay ment of secured debt	(4 8)	(4 4)
(57 5)	Repayment of securitised debt	(32 6)	(28.8)
32 6	Wood Wharf loan notes		32 6
-		_	<del></del>
(10)	Payment of Wood Wharf deferred consideration	_	(1 0)
	Drawdown of construction loan	59 9	
(43 1)	NET CASH OUTFLOW	22 5	(16)

The above cash flows relate to the continuing activities of the Group

## NOTES TO THE INTERIM REPORT

for the six months ended 30 June 2013

#### 1 BASIS OF PREPARATION

This Interim Report has been prepared having regard to the guidance in the non mandatory statement issued by the Accounting Standards Board, Half Yearly Financial Reports, on a going concern basis and on the basis of the accounting policies set out in the Group's report and financial statements for the year ended 31 December 2012, which were prepared in accordance with UK GAAP, and which the Group intends to use in preparing the next annual financial statements. Having made the requisite enquiries, the Board has a reasonable expectation that the Group has adequate resources to continue its operations for the foreseeable future. Accordingly they continue to adopt the going concern basis in preparing the Interim Report for the 6 months ended 30 June 2013.

The financial information relating to the 6 months ended 30 June 2013 has been reviewed but is unaudited and was approved by the Board on 12 September 2013

The information for the year ended 31 December 2012 does not constitute statutory accounts as defined in Section 434 of the Companies Act 2006. A copy of the statutory accounts for that year has been delivered to the Registrar of Companies. The auditor's report on those accounts was not qualified and did not contain a reference to any matters to which the auditor drew attention by way of emphasis without qualifying the report and did not contain statements under Section 498(2) or (3) of the Companies. Act 2006.

#### 2 INTEREST

AUDITED Year ensed 31 gecember 2012 £00		UNAUDITED Six Months Ended 30 june 2013 £a	UNAJCITED SIX MCDITHS Enged 30 June 2012
74	Interest receivable and similar income	2 0	4 0
	Payable	•	
(143 7)	Notes and debentures	(71 1)	(72 9)
(68 3)	Bank loans and overdrafts	(33 0)	(34 2)
-	Construction loan	(2 6)	_
(212 0)	Total interest payable	(106 7)	(107 1)
6 3	I ess interest transferred to properties under construction	6 8	2 4
(205 7)	Interest payable before exceptional item	(99 9)	(104 7)
	Exceptional item		
(0 9)	- movement in uneconomic hedge provision (Note 11)	11 0	0 4
(206 6)		(88 9)	(104 3)

I mancing costs relating to the inception of the Group's debt are deferred and amortised over the term of the debt at a constant rate based on the carrying amount of the debt in accordance with FRS 4. For construction loans, the resulting charge is taken to the cost of the building against which the loan is secured when the building is under construction. On other loans the resulting charge is taken to the profit and loss account. In addition, any premium on issue of debt is deferred and amortised over the term of that debt.

At 30 June 2013, the mark to market adjustment for the hedges associated with the Notes acquired by a Group company in 2009 and deemed to be uneconomic was £35 5m, resulting in a reduction in the provision held of £11 0m (year ended 31 December 2012 – increase of £0 9m, 6 months ended 30 June 2012 – reduction of £0 4m) which has been taken to the Consolidated Profit and Loss Account and treated as an exceptional item

This item has resulted in an increase in the deferred tax provision of £2.6m after discounting (6 months ended 30 June 2012 - £0.1m)

The amount transferred to properties under construction comprised £4 2m attributable to the cost of funds of the Group's general borrowings (year ended 31 December 2012 – £6 3m, 6 months ended 30 June 2012 – £2 4m) and £2 6m of finance costs recognised on the construction loan facility. The capitalised interest attributable to the cost of funds of the Group's general borrowings has been calculated by reference to the costs incurred on developing the properties under construction and funded by the Group's general cash resources and the Group's weighted average cost of debt for the applicable period of 5.8% (year ended 31 December 2012 – 6.2%, 6 months ended 30 June 2012 – 6.2%)

#### 3 TAX

AUDITED Year ended 31 december 2012 Eib		UNAUDITED SIX MONTHS ENDED 30 JUNE 2013 #m	UNAUDITED SIX MONTHS Ended 30 June 2012
	Current tax		
7.5	UK corporation tax	(2 6)	3 2
	Deferred tax		
(17)	Origination and reversal of timing differences	4 5	(0 5)
(0 5)	Net effect of discount	0 3	_
(2 2)	Total deferred tax	4 8	(0 5)
5 3	Total tax on profit on ordinary activities	2 2	2 7
	,	CHANDITED 30 Junit 2013 £10	ASCITED 31 DECEMBER 2012 Em
Deferre	d tax	***	
Accelera	ted capital allowances claimed	76	4 1
Unecono	omic hedge provision	7 3	10 9
Other to	ming differences	(23 2)	(27 8)
Undisco	unted deferred tax liability	(8 3)	(12 8)
Discoun		(0 6)	(0 9)
Discoun	ted deferred tax liability	(8 9)	(137)

## **NOTES TO THE INTERIM REPORT CONTINUED**

	UNAUDITED SIX MONTHS Ended 30 June 2013 Em	AUDITED YEAR Ended 31 december 2012 Em
At start of period	(13 7)	(11 5)
Deferred tax release/(charge) in the profit and loss account for the period	4 8	(2 2)
At end of period	(8 9)	(13 7)

The net deferred tax position is stated on a discounted basis when applicable

In accordance with FRS 19, no provision has been made for deferred tax on gains relating to properties which are revalued in the balance sheet to their market values. If the Group's investment properties had been sold at the balance sheet date at the amounts stated in Note 5, the amount of tax payable, over and above that already provided for by the Group, would have been £88 4m (31 December 2012 – £93 0m)

The standard rate of corporation tax payable by the Group reduced from 24 0% to 23 0% with effect from 1 April 2013. Also enacted in the Finance Act 2013 are reductions in corporation tax rates to 21 0% on 1 April 2014 and 20 0% on 1 April 2015. Deferred tax has been provided by reference to these enacted corporation tax rates.

#### 4 BASIC AND DILUTED EARNINGS PER SHARE

Basic and diluted earnings per share are calculated by reference to the profit for the financial period after tax attributable to ordinary shareholders of £4 8m (year ended 31 December 2012 – profit of £1 6m, 6 months ended 30 June 2012 – profit of £5 9m) and on the weighted average of 639 0m shares in issue for each period

There were no outstanding dilutive instruments at 30 June 2013 or either of the comparative period ends

#### 5 INVESTMENT PROPERTIES, PROPERTIES UNDER CONSTRUCTION, PROPERTIES HELD FOR DEVELOPMENT AND PRESOLU PROPERTY UNDER CONSTRUCTION

#### PROPERTIES HELD AS TANGIBLE FIXED ASSETS

	INTESTMENT Properies Eq	PROPERTIES Under Construction £0	PROPERTIES Held for Development Em
1 January 2013 (pre adjustment for UITI 28)	4,862 5	143 3	351 0
Adjustment for UITF 28	(78 9)	_	
1 January 2013	4,783 6	143 3	351 0
Additions	74	55 4	(10)
Transfer to cost of sales	(6 0)		-
Acquisition of properties	490	_	46
Capitalised interest	_	68	_
Revaluation movement	123 5	_	_
30 June 2013	4,957 5	205 5	354 6
Adjustment for UITF 28 (Note 7)	63 0		
Market value at 30 June 2013	5,020 5		
Of which			
Historical cost of freehold properties	2,306 9	205 5	183 5
Historical cost of long leasehold properties	<del>-</del>		171 1
PRESOLD PROPERTY UNDER CONSTRUCTION			
Additions			0 4
Iransferred to cost of sales			(37)
I ransferred to payments on account			3 3
30 June 2013			

On 24 December 2008, the Group entered into agreements with the Secretary of State for Transport and CRL for the design and construction of the Canary Wharf Crossrail station. The station will be delivered to CRL for a fixed cost of £350 0m and the construction risk is borne by the Group. The anticipated cost to the Group was accounted for when incurred, as additions to development properties and allocated to certain development properties, including the Riverside South project, on a sq. ft basis. The Group's contribution will be applied against any Crossrail Section 106 and/or CIL contributions for certain agreed development sites on the Estate which may be required as part of the London Plan.

In August 2011, EMA agreed a prelet of 250,000 sq ft in a new office building of approximately 525,000 sq ft at 25 Churchill Place. EMA also has a call option over an additional 108,000 sq ft. Construction of the shell and core of the building commenced in February 2012 and is on schedule to complete in mid 2014.

The Group has entered into a £190 0m construction and development loan facility which is being utilised to fund the construction of 25 Churchill Place (Note 10(5)). The first drawdown under this loan facility occurred in January 2013.

Construction has also continued on the retail mall located above the Canary Wharf Crossrail station which is scheduled to open on a phased basis between 2015 and 2018

## **NOTES TO THE INTERIM REPORT CONTINUED**

Prior to drawdown of the construction loan facility, the Group funded the development of 25 Churchill Place and the retail mall above the Canary Wharf Crossrail station from its unrestricted cash. In accordance with FRS 15, interest has been capitalised as part of the cost of these projects from the dates construction commenced, by reference to the Group's weighted average cost of debt and the historic cost of the properties under construction

Following the commencement of drawdowns under the construction loan facility, the finance costs recognised in connection with this loan have been capitalised together with general interest to the extent projects continue to be funded from the Group's unrestricted cash. At 30 June 2013, £2 6m of construction loan interest (31 December 2012 – £nil) and £10 5m of general interest (31 December 2012 – £6 3m) had been capitalised.

In March 2013, the Group acquired the long leasehold interests in 7 Westferry Circus, Canary Wharf, for £46 6m, plus SDI I and fees of £2 4m

In November 2008, the Group entered into an agreement with J P Morgan for the development of the Riverside South site on the Listate. The Group will act as development and construction manager in relation to the site and has received £76 0m as an advance of developer's profit. This sum will be set against the Groups entitlement to future profits arising from the development. Income earned on this project subsequent to the sale of the site in 2008 has been deferred and will be recognised in the profit and loss account in accordance with SSAP 9. No profit has been recognised on this project to date. The 2008 agreement, which was previously due to expire in 2013, was modified in 2010 and extended to October 2016. As part of this modification, the Group's option to purchase the site was changed to a right of first offer.

Investment properties are recorded at valuation less the cost of unamortised tenant incentives incurred at the balance sheet date in accordance with UITF 28. The unamortised tenant incentives are held within debtors falling due in more than one year in the Consolidated Balance Sheet (Note 7).

Ihe Group's investment properties have been revalued externally at 30 June 2013 on the basis of market value. The valuation of office investment properties was undertaken by either CBRF or Savills. The valuation of retail investment properties was undertaken by Cushman. Each property has been valued individually on a free and clear basis and not as part of a portfolio and no account has been taken of any intragroup leases or arrangements. Whilst allowance has been made for any purchaser's expenses including full liability for UK SDI Γ, no allowance has been made for any seller's expenses or realisation or for any tax which might arise in the event of disposal. The surplus arising on the valuations at 30 June 2013 has been transferred to the revaluation reserve.

The assumptions upon which the valuations are based are summarised in the Valuations section of the Business Review

Properties under construction or held for development at 30 June 2013, which are to be retained as investment properties, are carried at their fair value at the time of acquisition of the CWHL group in December 1995, less subsequent disposals plus additions at cost, subject to any provision for impairment

#### 6 INVESTMENTS

AUDITED 31 december 2012 £m		UNAUDITED 30 june 2073 €m	
63 1	Associated and joint venture undertakings	76 9	477
15 5	Shares	20 0	15 8
0 2	Other investments	0 2	0 2
78 8		97 1	63 7

#### **ASSOCIATES AND JOINT VENTURES**

In July 2011, the Group entered into a 50 50 joint venture with Qatari Diar to redevelop the Shell Centre. The investors are each committed to contributing £150 0m to secure the 5.25 acre site on a 999 year lease. The aggregate £300 0m payment for the site is conditional on final planning permission being received for the project within 3 years. In May 2013, a resolution to grant planning permission was achieved subject to finalising a Section 106 agreement and stage 2 referral to the GLA and Secretary of State. On 17 July 2013, the GLA issued its stage 2 report endorsing I ambeth Borough Council's right to determine the application and supportive of the development plans. Subsequently, on 4 September 2013, the Secretary of State called in the planning application which is likely to delay completion of the planning process and drawdown of the lease from Shell until sometime in 2014. The Group's investment to 30 June 2013 totalled £32.2m (31 December 2012 - £26 0m) including an initial £15 0m payable upon entering into the agreement with Shell and fees of £0.7m. At 30 June 2013 the joint venture entities had aggregated assets of £63.8m and liabilities of £0.8m. (31 December 2012 - assets of £52 1m and liabilities of £1 5m)

In October 2010, the Group announced that it had entered into a joint venture with Land Securities to develop 20 Fenchurch Street After syndication, the Group has retained a 15 0% equity interest in the joint venture and is acting as sole construction manager and joint development manager. The Groups investment was stated at £44.7m at 30 June 2013 (31 December 2012 - £37.1m) representing the initial investment plus associated fees and subsequent funding, less the Group's share of operating losses. At 31 March 2013, an external valuation resulted in a cumulative revaluation surplus after adjusting for the Group's accounting policies of £103 0m on the project of which £15 5m is attributable to the Group. In accordance with its accounting policy of carrying development properties at cost, the Group has not recognised its share of the surplus arising from the revaluation of the building At 30 June 2013, the 20 Fenchurch Street entities had assets of £310 8m and liabilities of £12 4m, excluding the revaluation surplus (31 December 2012 - assets of £250 8m and habilities of £3 4m). The loss recognised in the period primarily relates to letting costs

The investments in the 20 Fenchurch Street and Shell Centre schemes have been accounted for as investments in associated and joint venture undertakings. The Group's share of the results and net assets of such undertakings are derived from the UK GAAP management accounts of those entities and are as follows

		£
_	(2 5)	(2 5)
	(2 5)	(2 5)
_	(0 4)	(0 4)
63 0	298 4	361 4
32 2	44 7	76 9
		- (2 5) - (0 4) 63 0 298 4

### **NOTES TO THE INTERIM REPORT CONTINUED**

#### SONGBIRD SHARES

The Group's investment in shares represents Songbird Shares held in the Trust. Such shares may be used to satisfy arry allocations of shares or options granted under any share plan the Company may adopt. The assets of the Trust are held separately from those of the Company.

In December 2010, the Group allocated 2,165,000 shares to certain directors and senior employees who may elect to have the shares released to them at any time between 30 June 2011 and 31 December 2013, subject to any dealing restrictions. When the recipient elects to redeem their respective share allocations by selling all or part of the allocation on the open market, the Group may elect instead to pay the equivalent amount in cash which results in those share allocations being released back into the Irust to be available for any future allocations.

A further 1,350 000 shares were allocated in 2012. Of these shares, 450,000 became available to be released to the recipients of the allocation on 30 June 2012 and a further 450,000 shares were released on 30 June 2013. The remaining 450,000 shares may be released on 30 June 2014.

A further 3,125,000 shares were allocated in 2013. Of these shares, 1,041,667 became available to be released to the recipients of the allocation on 30 June 2013 and a further 1,041,667 shares become available to be released on 30 June 2014. The remaining 1,041,666 shares may be released on 30 June 2015.

During the 6 months ended 30 June 2013, no shares were released to employees or directors

The cost to the Group of the latest share allocation has been calculated by reference to the market value of Songbird Shares at the grant date of £1 40 per share. The cost of all the allocations attributable to the 6 months ended 30 June 2013, totalling £2 4m, has been charged to the same expense category as the employment costs of the relevant employee, taken to the profit and loss account and classified within administrative expenses.

During the 6 month period to 30 June 2013, the Group acquired an additional 3,107,911 Songbird Shares at an aggregate cost of £4 5m including fees

At 30 June 2013, the Trust held 15,283,427 Songbird Shares including 4,475,000 Songbird Shares which have been allocated to employees but not vet released

#### 7 CEBTORS

Due within one year

AUDITED Reemeded IC 2012 60	UNAUGITE 30 JUN 201 £		UNAUCITED 30 JUNE 2012 Em
10 0	Frade debtors	7.8	71
68	Other debtors	15 9	6 4
12	Amounts owed by associates undertaking	1 4	_
21 0	Prepayments and accrued income	18 7	167
72	Deferred financing expenses (Note 10(5))		5 6
46 2		43 8	35 8

At 31 December 2012, financing expenses of £7 2m had been incurred on the Group's construction loan facility and were included in debtors due within one year. The first drawdown under this facility occurred in January 2013 and these expenses were therefore transferred to Creditors, amounts due in more than one year to be offset against the outstanding loan balance.

Due in more than one year

Debtors due in more than one year comprise the cumulative adjustment in respect of lease incentives required by UI1F 28. Lease incentives include rent free periods and other incentives given to lessees on entering into lease arrangements. Under UITI 28, the aggregate cost of lease incentives is recognised as an adjustment to rental income and allocated evenly over the lease term or the term to the first market rent review if earlier. The cost of other lease incentives is included within debtors due in more than one year and spread on a straight line basis over the same period. The external valuation of investment properties has accordingly been reduced for these incentives.

	RENT FREE Periods Em	OTHER TENANT Incentives Em	TOTAL LEASE Incentives Em
1 January 2013	21 3	57 6	78 9
Recognition of rent during rent free periods	16		16
Amortisation of lease incentives	(6 2)	(11 3)	(17.5)
30 June 2013	16 7	46 3	63 0

#### 8 FINANCIAL ASSETS

At 30 June 2013, the Group held sterling cash deposits totalling £608 1m (31 December 2012 – £720 2m) comprising deposits placed on the money market at call and term rates Total deposits included £109 4m at 30 June 2013 (31 December 2012 – £118 5m) held by third parties as cash collateral for the Group's borrowings, £2 3m (31 December 2012 – £2 3m) charged to third parties in connection with the Group's construction obligations and a further £11 7m (31 December 2012 – £12 5m) charged to third parties as security for the Group's obligations. Unsecured cash deposits totalled £484 7m at 30 June 2013 (31 December 2012 – £586 9m)

#### 9 CREDITORS. DUE WITHIN ONE YEAR

AUDITED 31 december 2012 En		UNAUDITED 30 jume 2013 £112	UNADOTEO 30 june 2012 En	
120 0	Borrowings (Note 10)	123 9	115 5	
8.1	I rade creditors	11 2	117	
79	Tax and social security costs	1 3	20	
48 0	Corporation tax	54 5	55 0	
112	Other creditors	21 2	22 3	
82 8	Accruals	63 1	68 8	
670	Deferred income	61 3	8 <del>6</del> 9	
58 8	Payments on account	60 5	57 5	
403 8		397 0	4197	

## **NOTES TO THE INTERIM REPORT CONTINUED**

Payments on account comprise the amounts received in respect of the long term contract for the construction of Riverside South on behalf of J.P. Morgan. Movements on payments on account in the current period comprise

	£s.
l January 2013	58.8
Received in the period	2 1
Recorded as turnover	(3 7)
Work in progress transfer	3 3
30 June 2013	60 5

#### 10 CREDITORS DUE IN MORE THAN ONE YEAR

The amounts at which borrowings are stated comprise

	SECURITISED Debt £6	SECURED Idans Em	CONSTRUCTION Loan £01	ARAHYA GOOW 23toh Hadj 43	TOTAL Borrowings £#	CEFERRED Consideration Em	TOTAL Em
1 January 2013	2,305 6	971 6	_	670	3,344 2	8.5	3,352 7
Fransferred from debtors							
due within one year	_		(7 2)		(72)	_	(72)
Drawn down in the period	_		599		59 9	_	59 9
Deferred financing							
expenses	0 2	77	0 5		84	_	8 4
Accrued finance charges	26	(0 6)	0 3	0 6	29		29
Repaid in period	(32 6)	(4 8)	_	****	(374)	_	(37 4)
30 June 2013	2,275 8	973 9	53 5	67 6	3,370 8	8 5	3,379 3
Payable within one year or on demand	91 7	23 0	0 4	88	123 9		123 9
Payable in more than one							
year	2,184 1	950 9	53 1	58 8	3,246 9	8 5	3,255 4
30 June 2013	2,275 8	973 9	53 5	67 6	3,370 8	8 5	3,379 3

#### (1) At 30 June 2013 the following Notes issued by CWF II were outstanding

CLASS	PRINCIPAL Em	DATEREST	REPAYMENT	
Al	1,012 5	6 455%	By instalment from 2009 to 2030	
A3	400 0	5 952%	By instalment from 2032 to 2035	
A7	222 0	Floating	In 2035	
В	1797	6 800%	By instalment from 2005 to 2030	
B3	104 0	Floating	In 2035	
C2	275 0	Floating	In 2035	
D2	125 0	Floating	In 2035	
	2,318 2			

In April 2009, the Group repurchased certain floating rate Notes with an aggregate principal amount of £119 7m for an aggregate consideration, excluding accrued interest, of £35 5m. The Notes repurchased have not been cancelled, remain in issue and, in accordance with the requirements of the securitisation, continue to be fully hedged. For the purposes of preparing consolidated accounts, the repurchase was accounted for as an extinguishment of debt

Interest on the floating rate Notes is at 3 month I IBOR plus a margin. The margins on the Notes are A7 Notes – 0 19% p a , increasing to 0 45% in January 2017, B3 Notes – 0 28% p a , increasing to 0 70% in January 2017, C2 Notes – 0 55% p a , increasing to 1 37% in April 2014, and D2 Notes – 0 84% p a , increasing to 2 10% in April 2014

All of the floating rate Notes are hedged by means of interest rate swaps and the hedged rates plus the margin are A7 Notes -51135%; B3 Notes -51625%, C2 Notes -54416%, and D2 Notes -5.8005%. These swaps expire in 2035 concurrent with the Notes.

In addition to the 3 classes of floating rate Notes referred to above, the following classes of fixed rate Notes remained outstanding at 30 June 2013, carrying the interest rates stated £1,012 5m of A1 Notes – 6 455%, £400 0m of A3 Notes – 5 952%, and £179 7m of B Notes – 6 800%

The principal amount of the Notes in issue at 30 June 2013 was £2,318 2m or £2,198 5m excluding the Notes repurchased. The Notes are secured on certain property interests of the Group and the rental income stream therefrom

The securitisation has the benefit of an arrangement with AIG which covers the rent in the event of a default by the tenant of 33 Canada Square, over the entire term of the lease AIG has posted £244 2m as cash collateral in respect of this obligation. The annual fee payable in respect of the arrangement is £2 2m.

CWF II also has the benefit of a £300 0m liquidity facility provided by I lovds, under which drawings may be made in the event of a cash flow shortage under the securitisation. This facility is renewable annually. The commitment fee for the provision of this facility increased from 0.487% p.a. to 0.888% p.a. from July 2013.

Certain of the A1, A3 and B Notes were issued at a premium which is being amortised to the profit and loss account over the life of the relevant Notes. At 30 June 2013, £47 1m remained unamortised (31 December 2012 - £49 2m)

(2) The Group has a £92 3m 5 year facility secured against 50 Bank Street. The facility carries interest at 3 month LIBOR plus a margin of 2 0%. The exposure to movements in 1 IBOR is fully hedged at an all in rate including margins of 4 415%. The loan is repayable in June 2016.

## **NOTES TO THE INTERIM REPORT** CONTINUED

- (3) The Group has a £350 0m loan facility secured against the Group's principal retail properties and its car parking interests
  - The loan facility carries interest at 3 month HBOR plus a margin of 2.75%. An interest rate swap has been put in place at a rate of 0.5425% which, together with the margin of 2.75%, fixes the effective interest rate under the loan at 3.2925%. The loan is repayable in December 2014.
- (4) A bank loan comprising an initial principal of £608 8m is secured against One Churchill Place. This loan amortises with a balloon payment of £155 0m on maturity in July 2034. The loan carries a hedged interest rate of 5.82%. In the first half of 2013, £4.8m of the loan principal was repaid in accordance with the loan agreement reducing the principal at 30 June 2013 to £545.9m.
- (5) In December 2011, the Group entered into a £190 0m development loan facility secured against the property now under construction at 25 Churchill Place. The first drawdown was made in January 2013 and at 30 June 2013 £59 9m had been drawn down under the facility. The margin on the loan is 300 bps over LIBOR from first drawdown to rent commencement, following which the margin may drop to 250 bps or to 225 bps subject to the satisfaction of certain interest cover tests.
  - A forward starting interest rate swap was entered into in October 2012 at a rate of 1 017% which fixes the interest rate payable under the loan. The fixed rate payable during the construction phase including the 300 bps margin is 4 017%. The termination date under the swap is in December 2016. Upfront fees of £4.2m were incurred on entering into the facility and a commitment fee of 150 bps p.a. is payable on the undrawn facility. At 31 December 2012, £7.2m of fees had been deferred and were included in Debtors due within one year. These fees have been transferred from debtors following the first drawdown and are being amortised over the life of the loan.
- (6) 'In January 2012, the Group acquired CR1's 50% interest in Wood Wharf. The consideration for the acquisition was £52 4m which comprised an upfront payment of £4 4m and loan notes with a repayment profile as follows: 30 September 2012 £8 25m (redeemed), 30 September 2013 £8 25m, 30 September 2014 £15 5m, and 30 September 2015 £16 0m. Interest is payable on the loan notes at a rate of 6 3% p.a.
- (7) Prior to the acquisition of Wood Wharf, the joint venture entities entered into a non recourse loan facility of £5 2m. The loan carries an interest rate of LIBOR plus a margin of 2.5% and the final maturity is in December 2013. The balance owing on the loan at 30 June 2013 was £4 6m.

The joint venture entities had also issued discounted loan notes with an outstanding value at 30 June 2013 of £27 7m to fund the acquisition of certain parts of Wood Wharf Interest on the discounted loan notes is payable at 3 month LIBOR plus 1 0% p a from the dates specified and at 30 June 2013 the notes in issue were as follows

IN ISSUE £	DISCOUNT E	NOMINAE VALUE E	INTEREST TRIGGER DATE
8,659,498	_	8,659,498	6 February 2006
7,640,000		7,640,000	6 February 2009
6,890,000	<del></del>	6,890,000	6 February 2013
4,041,868	489,382	4 531,250	6 February 2016
27 231,366	489 382	27,720,748	
	8,659,498 7,640,000 6,890,000 4,041,868	f     f       8,659,498     —       7,640,000     —       6,890,000     —       4,041,868     489,382	f     f     f       8,659,498     —     8,659,498       7,640,000     —     7,640,000       6,890,000     —     6,890,000       4,041,868     489,382     4 531,250

The loan notes are fully cash collateralised (see Note 8) and are due for repayment in February 2021. If the holder of the loan notes serves a redemption notice before the repayment date then the loan note repayment date is 12 months from the date of the notice so long as that date does not fall due before the interest trigger date £360,000 of 'C' loan notes were repaid in the period

(8) Prior to the Group's acquisition of Wood Wharf, the joint venture entities had entered into a put and call option agreement with UBS UK Properties Limited to acquire 2 Harbour Quay, Wood Wharf. The consideration ranges from £10 25m to £10 75m depending on the exercise date of the option, which is anytime between 25 December 2014 and 25 December 2017 During that time the joint venture entities have the right to acquire the building and UBS have the right, on giving notice, to require the purchase of the building on 25 December 2016 or 25 December 2017

As part of the agreement, payments of £2 5m have been made and a further £1 0m was paid on 1 July 2013 Further annual payments of £10m will be required in order to retain the option to purchase. If the option is exercised by either party, these payments and any subsequent annual payments will be deducted from the consideration. At 30 June 2013, the deferred consideration pavable to UBS was carried at £8 5m including related fees

(9) The movement in net debt for the 6 months ended 30 June 2013 was as follows

	1 jakuary 2013 £≡	a a meri Ci da u	OTHER NON Cash Changes Ed	30 JUNE 2013 Em
		CASH FLOW Ed		
Cash at bank	720 2	(112 1)		608 1
Amounts on deposit not available on demand	(133 3)	99	_	(123 4)
	586 9	(102 2)	_	484 7
Debt due after one vear	(3,224 2)	(59 9)	37 2	(3,246 9)
Debt due within one year	(120 0)	77 6	(81 5)	(123 9)
	(3,344 2)	177	(44 3)	(3,370 8)
Amounts on deposit not available on demand	133 3	(9 9)	_	123 4
Net debt	(2,624 0)	(94 4)	(44 3)	(2,762 7)
Decrease in cash				(112 1)
Increase in debt and lease financing				17 7
Change in net debt resulting from cash flows				(94 4)
Non cash movement in net debt				(44 3)
Movement in net debt			"-	(138 7)
Net debt at 1 January 2013				(2,624 0)
Net debt at 30 June 2013				(2,762 7)

<sup>(10)</sup> At 30 June 2013, the fair value adjustment in respect of the Group's financial assets and liabilities (excluding debtors and creditors falling due within one year) calculated in accordance with FRS 13 was an unrecognised liability of £508 6m before tax at 23 0%, or £391 6m after tax (31 December 2012 - £687 9m and £522 8m respectively)

## **NOTES TO THE INTERIM REPORT CONTINUED**

#### TI PROVISIONS FOR LIABILITIES

	LEASE Commitments Em	UMECONOMIC Hedges €■	CEFFERRED Tax Em	JATOT ۥ
1 January 2013	7.5	46 5	13 7	67 7
Utilisation of provision	(1 5)	_		(15)
Unwind of discount	0 4	_	_	0 4
Charge to profit and loss account	0.3	(11 0)	(4 8)	(15 5)
30 June 2013	67	35 5	8 9	51 1

#### LEASE COMMITMENTS

In connection with the sale of 5 Churchill Place in 2010, the Group agreed to pay rents and other costs incurred on 2 unlet floors for a period of 5 years from the date of sale. The Group recognised a provision of £9 6m discounted at 6.3%, which was deducted from the profit on disposal of the building. At 30 June 2013, this provision had reduced to £4.7m (31 December 2012 – £5.5m) discounted at 5.8% (31 December 2012 – 6.2%), with the movement in provision reflecting a combination of changes in potential future letting assumptions, utilisation and the discount unwind

In connection with the sale of certain properties during 2005, the Group agreed to provide rental support and recognised a provision in respect of these commitments at the date of disposal. The remaining provision at 30 June 2013 was £2 0m (31 December 2012 – £2 0m) calculated on the basis of a discount rate of 5.8% (31 December 2012 – 6.2%)

#### UNECONOMIC HEDGES

The provision in respect of uneconomic hedges arises from the repurchase of securitised debt in April 2009 as explained in Note 2.

#### DEFERRED TAY

Movements in deferred tax are disclosed in Note 3

#### 12 RESERVES

	SEARE Premion Account Em	EFYALUATION Reserve Em	CAPITAL Redemption Reserve Em	SPECIAL Reserve Eu	PROFIT AND LOSS Account £0	TOTAL Eq
l January 2013	146 2	2,394 4	07	264 8	(314 1)	2,492 0
Revaluation of investment properties	_	123 5	_	_	_	123 5
Retained profit for the financial period	_	_	_	-	4 8	4 8
30 June 2013	146 2	2,5179	0 7	264 8	(309 3)	2,620 3

The special reserve arose from a restructuring of the Group which was completed on 4 December 2001 involving the introduction of a new holding company for the Group by way of a scheme of arrangement, in accordance with Section 425 of the Companies Act 1985

#### 13 RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

	£p.
Revaluation movement	123 5
Profit for the financial period	4 8
Net movement in shareholders' funds	128 3
I January 2013	2,498 4
30 June 2013	2,626 7

#### 14 CONTINGENT LIABILITIES AND FINANCIAL COMMITMENTS

Commitments of the Group for future expenditure

	30 JUNE 2013	31 CECEMBER 2012
	£m	£m
Construction projects	168 6	244 7
Joint venture funding	34 1	45 6

The commitments for future expenditure relate to the completion of construction works where construction was committed at 30 June 2013 and are stated gross of any external funding arrangements. Any costs accrued or provided for in the balance sheet at 30 June 2013 have been excluded

The Group has assessed that its funding commitments in relation to Crossrail have been satisfied. However, there remains a contingent liability in the event that the total cost of the station exceeds the original total anticipated cost of £500 0m.

#### SUBLET COMMUTMENTS

Under the terms of certain lease agreements, the Group has committed to take back certain space on the basis of short term subleases at the end of which the space reverts to the relevant tenants. This space has been securitised, but insofar as the securitisation is concerned, the tenants are contracted to pay rent on the entire amount of space leased, whilst taking the covenant of the Group on the sublet space.

The existence of the sublet commitments was taken into account in the market valuation of the Group's properties at 30 June 2013 and 31 December 2012

#### 15 POST BALANCE SHEET EVENTS

On 22 July 2013, the Group announced it had acquired a 999 year leasehold interest in 15 Westferry Circus, a 171,000 sq ft building on the Estate. As consideration for the building, the Group has paid approximately £128 0m, funded by a £128 0m loan with Methie, and taken a novation of an existing senior swap which had an estimated out of the money position of £11 4m. The equity provided by the Group for the transaction was limited to purchase costs (including SDI T) of approximately £6 0m.

## INDEPENDENT REVIEW REPORT TO CANARY WHARF GROUP PLC

#### INTRODUCTION

We have been engaged by the Company to review the financial information in the Interim Report for the 6 months ended 30 June 2013 which comprises the Consolidated Profit and Loss Account, the Consolidated Balance Sheet, the Consolidated Statement of Iotal Recognised Gains and Losses, the Consolidated Cash Flow Statement and related notes 1 to 15. We have read the other information contained in the Half Yearly Report and considered whether it contains any apparent misstatements or material inconsistencies with the financial information in the Interim Report.

Ihis report is made solely to the Company in accordance with the International Standard on Review Engagements (UK and Ireland) 2410 "Review of Interim Financial Information performed by the Independent Auditor of the Entity" issued by the Auditing Practices Board. Our work has been undertaken so that we might state to the Company those matters we are required to state to them in an independent review report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company, for our review work, for this report, or for the conclusions we have formed

#### DIRECTORS' RESPONSIBILITIES

The Half Yearly Report is the responsibility of, and has been approved by, the directors. The directors are responsible for preparing the Half Yearly Report in accordance with the United Kingdom Accounting Standards Board's Statement 'Half Yearly Linaucial Reports'.

As disclosed in Note 1, the financial statements of the Group are prepared in accordance with United Kingdom Generally Accepted Accounting Practice. The financial information included in the Half Yearly Report has been prepared in accordance with the accounting policies the Group intends to use in preparing its next annual financial statements

#### OUR RESPONSIBILITY

Our responsibility is to express to the Company a conclusion on the financial information in the Half Yearly Report based on our review

#### SCOPE OF REVIEW

We conducted our review in accordance with the International Standard on Review Fingagements (UK and Ireland) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Finity' issued by the Auditing Practices Board for use in the United Kingdom. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing (UK and Ireland) and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit Accordingly, we do not express an audit opinion.

#### CONCUESION

Based on our review, nothing has come to our attention that causes us to believe that the financial information in the Half Yearly Report for the 6 months ended 30 June 2013 is not prepared, in all material respects, in accordance with the United Kingdom Accounting Standards Board's Statement 'Half Yearly Financial Reports'

#### DELOTTE LLP

Chartered Accountants and Statutory Auditor London, UK 12 September 2013

## SHAREHOLDER INFORMATION

#### **OFFICERS**

#### EXECUTIVE DIRECTORS

Sir George Iacobescu CBF A Peter Anderson II Richard Archer (alternate director to Sir George Iacobescu) Russell I yons (alternate director to Peter Anderson)

#### NON EXECUTIVE DIRECTORS

Ahmad Al-Sayed
Cai Zhiwei
Robert I alls\*
Brian Niles
Sam Levinson
Alex Midgen
Olivier de Poulpiquet
(appointed 11 September 2013)

#### COMPANY SECRETARY

John Garwood

\* Resigned 11 September 2013

#### AUDIT COMMITTEE

Sam I evinson (Chairman) Robert Falls' Brian Niles Olivier de Poulpiquet (appointed 11 September 2013)

#### **OPERATING COMMITTEE**

Sir George Iacobescu (Chairman) Peter Anderson Robert Falls\* Sam Levinson Brian Niles

#### REMUNERATION COMMITTEE

Sam Levinson (Chairman) Ahmad Al-Saved Alex Midgen Brian Niles

#### REGISTERED OFFICE AND REGISTERED NUMBER

One Canada Square Canary Wharf London E14 5AB Registered number 4191122 Telephone 020 7418 2000 Facsimile 020 7418 2222

#### REGISTRARS

## Capita Registrars The Registry 34 Beckenham Road

34 Beckenham Road Beckenham Kent BR3 4TU

Telephone 0870 664 0300⁴ I acsimile 020 8639 2220 ssd@capitaregistrars com www capitaregistrars com

\*Calls currently cost 10p per minute plus network extras

#### **ADVISERS**

#### **AUDITOR**

#### Deloitte LLP

2 New Street Square London EC4A 3BZ

#### BANKERS

#### Barclays PLC

One Churchill Place Canary Wharf I ondon E14 5HP

#### LEASING AGENTS

#### CB Richard Ellis Limited

St Martin's Court 10 Paternoster Row London FC4M 7HP

#### Jones Lang LaSalle

10 Gresham Street London EC2V 7JD

#### PR ADVISERS

#### Brunswick Group LLP

16 Lincoln's Inn Fields I ondon WC2A 3ED

#### The Communication Group

19 Buckingham Gate London SW1E 6I B

#### FTI Consulting

Holborn Gate 26 Southampton Buildings London WC2A 1PB

#### SOLICITORS

#### Clifford Chance LLP 10 Upper Bank Street I ondon E14 5IJ

#### VALUERS

#### **CB Richard Ellis Limited**

Henrietta House Henrietta Place London W1G 0NB

#### Cushman & Wakefield

43-45 Portman Square London W1A 3BG

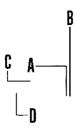
#### Savills Commercial Limited

33 Margaret Street London W1G 0JD

### **DEFINITIONS**

Defined term Definition 20 FSI P 20 Fenchurch Street Limited Partnership The Companies Act 2006 American International Group, Inc Act AIG Bally more Ballymore Properties Limited Board of directors of Canary Wharf Group plc Board Basis points CB Richard Fllis I imited, Surveyors and Valuers bps CBRF Chairman and Chief Fxecutive Officer Chairman and Chief Executive Officer of the Company CIL Community Intrastructure Levy The City of London
Crossrail Limited
Canary Wharf Group plc
Canal and River Trust (formerly British Waterways Board) City CRL Сотралу CRI Cushman Cushman & Wakefield, Real Estate Consultants CWFII Canary Wharf Finance II plc Canary Wharf Holdings I imited CWHL Furopean Public Real Estate Association **FPRA** Fstate/Canary Wharf Canary Wharf Estate including Heron Quavs West, Newfoundland, Riverside South, North Quay and Park Place I mancial technology I mancial Reporting Standard 4 (Capital instruments) I intech I R5 4 Financial Reporting Standard 13 (Derivatives and other financial instruments)
Financial Reporting Standard 15 (Tangible fixed assets)
Financial Reporting Standard 19 (Deferred tax)
Greater I ondon Authority FRS 13 FRS 15 FRS 19 GLA GRI Global Reporting Index Group Canary Wharf Group plc and its subsidiaries Interest Cover Ratio Land Securities Group plc London Interbank Offered Rate **ICR** Land Securities LIBOR Lloyds Banking Group plc I oan Minus Cash to Value l loyds LMCTV I ondon Plan Mayor of I ondon planning document published by the Greater I ondon Authority LTV Loan to Value million m NAV Net Asset Value NIA NN NAV Net Internal Area Imple Net Asset Value Notes Notes of the Groups securitisation per annum рa psf per square foot/feet Qatarı Dıar Qatari Diar Real Estate Investment Company Savills Savills Commercial I imited, Chartered Surveyors SDIT Stamp Duty Land Tax Secretary of State for Communities and Local Government Section 106 of the Town and Country Planning Act Secretary of State Section 106 Shell Shell International Limited Shell Centre Shell's headquarters on the South Bank, I ondon Songbird Fstates plc Ordinary shares of 10p each in Songbird Songbird Songbird Shares sq ft SSAP 9 TMT Square foot/square feet Statement of Standard Accounting Practice 9 (Stocks and long term contracts) Technology, media and telecommunications Irust Canary Wharf Employee Share Ownership Plan Trust Stamp Duty Land Tax Urgent Issue Task I orce 28 (Operating leases) UHF 28 UK GAAP United Kingdom Generally Accepted Accounting Practice Wood Wharf A 168 acre site adjacent to the Fstate

## **CANARY WHARF DEVELOPMENTS**



In the last two decades Canary Wharf Group has developed more top-quality office space in London than any other company, helping to position the capital as one of the best places in the world to locate a business

#### **A CANARY WHARF**

The Croup has built approximately 16.0m sq ft of office and retail space in London over the last couple of decades of which it retains ownership of 7.4m sq ft. The head steel frame of 25 Churchill Place was installed in February 2013 on schedule, completing the original masterplan for the Estate

The Group has planning permission for another 94m sq ft of mixed use space in the pipeline at Canary Wharf and adjacent Wood Wharf. Planning consents for the site at One Park Place. Heron Quays West, and Newfoundland are currently being reviewed to ensure they are tailored to meet demand from a range of sectors including residential

#### A CROSSRAIL

Construction on the Crossrall station at Canary Wharf has progressed shead of schedule and budget. The platform level was handed over to CRI in March 2012. 5 months ahead of schedule. The tunnelling borning machines arrived in May and are now proceeding westwards.

Construction is progressing on 115 000 sq ft of retail and leisure space above the station which will be owned on a long lease by Canary Wharf Group.

#### **B WOOD WHARF**

This will be a new mixed use development scheme adjacent to the existing I state. The best uses for the site are being reviewed by Canary Wharf Group, potentially altering the mix of uses in favour of residential, reducing the size of individual office buildings to appeal to new target sectors and to integrate and connect this new district to the existing Estate.

#### C 20 FENCHURCH STREET

This joint venture with Land Securities is for a 37 stores building at the heart of the insurance district in the City which will provide approximately 690 000 sq ft of world class space in floor plate sizes of 14 000 sq ft to 28 000 sq ft, with a sky garden on the top 3 floors Completion is expected in April 2014 and the building is already 57 0% let

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#### D SHELL CENTRE

This project is a \$0.50 joint venture with Qatari Diar for a 1.4m sq ft mixed use development on Lundons Southbank. The development comprises residential office and retail space. The existing 27 storest ower in the middle of the Shell Centre will be preserved and retained by Shell. Shell will also take a 245,000 sq it prefet of one of the 2 new office buildings to be constructed on the site.