### PREFERRED HOLDINGS LIMITED

# REPORT AND FINANCIAL STATEMENTS FOR THE YEAR TO 31 DECEMBER 2002

Company Number 4191096



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### Officers and professional advisers

#### **Directors**

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G J Folwell

(Chairman)

D J Pitocco

(Chief Executive)

O J Clarke

S E Khadhouri

P E Hopes

J A Webster

G Patellis

### Secretary

P E Hopes

### **Registered Office**

Oakfield House 35 Perrymount Road Haywards Heath West Sussex RH16 3BX

#### **Bankers**

Barclays Bank PLC 54 Lombard Street London EC3V 9EX

National Westminster Bank Plc 1 Princes Street London EC2R 8PB

### Officers and professional advisers (continued)

### Bankers (continued)

Girobank Plc Bridle Road Bootle Merseyside GIR 0AA

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### Auditors

Deloitte & Touche Chartered Accountants Birmingham

#### Report of the directors

The directors present their report and audited financial statements for the year to 31 December 2002.

#### Activities

The company acts as an investment holding company.

### **Future prospects**

The directors are confident that the company is well placed to continue its activities.

#### **Results**

The results of the group for the period are shown in the consolidated profit and loss account on page 8. The directors do not recommend the payment of a dividend.

#### Directors and their interests

The present directors are shown on page 2 and all served throughout the year.

N M Elstub resigned as a director on 1 May 2002.

The beneficial interests of the directors, and of their families, in the shares of the company are set out below.

|                           | At 31 December 2002<br>Ordinary shares of 10p each | At 31 December 2001<br>Ordinary shares of 10p each |
|---------------------------|--|--|
| D J Pitocco<br>P E Hopes  | 9,334<br>9,333                                     | 9,334<br>9,333                                     |
| J A Webster<br>G Patellis | 9,333<br>2,000                                     | 9,333<br>2,000                                     |
| G J Folwell               | 2,000  | -  |
|                           | 'A' Ordinary shares of 1p each                     | 'A' Ordinary shares of 1p each                     |
| O J Clarke                | 919  | 919  |
| N M Elstub                | 413  | 413  |
|                           | 'B' Ordinary shares of 1p each                     | 'B' Ordinary shares of 1p each                     |
| D J Pitocco               | 642  | 642  |

### Report of the directors (continued)

#### Financial instruments

The group's financial instruments during the year comprised Mortgage Backed Floating Rate Notes (the "Notes") and cash. The main purpose of these instruments was to raise finance for the group's business. The Notes are listed on either the London or Luxembourg Stock Exchange. The directors have decided not to enter into any derivative transactions in the year, to manage the group's interest rate, liquidity or foreign currency risks. The methods adopted by the group to manage such risks are summarised below.

#### Interest rate risk

All of the group's assets and liabilities are based on floating rates or fixed rates or are non interest bearing. The directors believe that the group does not face interest rate risks in respect of those assets and liabilities which are based on floating rates, as the interest rates on its floating rate mortgages are mitigated by those on the floating rate Notes. So far as the fixed rate loan stock is concerned, the directors are mindful of the potentially increased interest rate risk of holding fixed rate liabilities and are monitoring rates with a view to taking hedging action if and when that appears to be appropriate.

### Liquidity risk

The directors manage liquidity risk through the use of the subordinated loan. There is deemed to be no further liquidity risk facing the group, as the maturity of the Notes is designed to match the overall maturity of the mortgages

### Foreign currency risk

The group has not entered into any foreign currency transactions in the year, and therefore does not face any exchange rate risks.

#### **Auditors**

Deloitte & Touche have expressed their willingness to continue in office as auditors and a resolution to reappoint them will be proposed at the forthcoming Annual General Meeting.

By order of the directors

P E Hopes Secretary 2 July 2003

### Statement of directors' responsibilities

The directors are required by United Kingdom company law to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the company as at the end of the financial period and of the profit or loss of the company for that period.

The directors confirm that suitable accounting policies have been used and applied consistently, and reasonable and prudent judgements and estimates have been used in the preparation of the financial statements. The directors also confirm that applicable accounting standards have been followed and that the financial statements have been prepared on the going concern basis.

The directors have responsibility for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They also have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

#### Independent auditors' report to the members of Preferred Holdings Limited

We have audited the financial statements of Preferred Holdings Limited for the period ended 31 December 2002 which comprise the consolidated profit and loss account, the consolidated balance sheet, the company's balance sheet, the consolidated cash flow statement and the related notes 1 to 27. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for the report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities, the company's directors' are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards.

Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report for the above year and consider the implications for our report if we become aware of any apparent misstatements.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion, the financial statements give a true and fair view of the state of affairs of the company and the group as at 31 December 2002 and of the profit of the group for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

Deloitte & Touche

Chartered Accountants and Registered Auditors

Versille loure

Birmingham

28 July 2003

## **Consolidated profit and loss account**For the year to 31 December 2002

| Year to 31 December 2002   31 December 2001   |  | Note |        | Period from<br>30 March 2001 |
|---|--|------|--------|------------------------------|
| Interest receivable       2       36,164       15,621         Interest payable and similar charges       3       (22,142)       (10,170)         Shareholder loan note interest       (511)       (19)         Amortisation of guarantee costs       (433)       (457)         Net interest income       13,078       4,975         Profit on sale of mortgage assets       4       1,096       -         Other operating income       5       6,817       2,661         Operating expenses       (16,531)       (6,655)         Amortisation of goodwill       (424)       (213)         Operating profit and profit on ordinary activities before taxation       6       4,036       768         Taxation       8       73       (2)         Profit on ordinary activities after taxation       4,109       766         Equity minority interests       (7)       (3) |  |      | *      | to                           |
| Interest payable and similar charges Shareholder loan note interest Amortisation of guarantee costs  (511) (19) (433) (457)  Net interest income  13,078  4,975  Profit on sale of mortgage assets  4 1,096  - Other operating income  5 6,817  Coperating expenses Amortisation of goodwill  Coperating profit and profit on ordinary activities before taxation  8 73 (2)  Profit on ordinary activities after taxation  Equity minority interests  (10,170) (19) (19) (19) (19) (19) (19) (19) (19   |  |      | £000   | £000                         |
| Shareholder loan note interest       (511)       (19)         Amortisation of guarantee costs       (433)       (457)         Net interest income       13,078       4,975         Profit on sale of mortgage assets       4       1,096       -         Other operating income       5       6,817       2,661         Operating expenses       (16,531)       (6,655)         Amortisation of goodwill       (424)       (213)         Operating profit and profit on ordinary activities before taxation       6       4,036       768         Taxation       8       73       (2)         Profit on ordinary activities after taxation       4,109       766         Equity minority interests       (7)       (3)  | Interest receivable                          | 2    | 36,164 | 15,621                       |
| Profit on sale of mortgage assets 4 1,096 - Other operating income 5 6,817 2,661 Operating expenses (16,531) (6,655) Amortisation of goodwill (424) (213) Operating profit and profit on ordinary activities before taxation 6 4,036 768  Taxation 8 73 (2) Profit on ordinary activities after taxation 4,109 766  Equity minority interests (7) (3)   | Shareholder loan note interest               | 3    | (511)  | (19)                         |
| Other operating income 5 6,817 2,661  Operating expenses (16,531) (6,655) Amortisation of goodwill (424) (213)  Operating profit and profit on ordinary activities before taxation 6 4,036 768  Taxation 8 73 (2)  Profit on ordinary activities after taxation 4,109 766  Equity minority interests (7) (3)  | Net interest income                          |      | 13,078 | 4,975                        |
| Operating expenses Amortisation of goodwill Operating profit and profit on ordinary activities before taxation  Taxation 8 73 (2)  Profit on ordinary activities after taxation  Equity minority interests  (16,531) (424) (213)  4,036 768  768  779 766   | Profit on sale of mortgage assets            | 4    | 1,096  | -                            |
| Amortisation of goodwill  Operating profit and profit on ordinary activities before taxation  6 4,036 768  Taxation  8 73 (2)  Profit on ordinary activities after taxation  4,109 766  Equity minority interests  (7) (3)  | Other operating income                       | 5    | 6,817  | 2,661                        |
| activities before taxation64,036768Taxation873(2)Profit on ordinary activities after taxation4,109766Equity minority interests(7)(3)  | · • ·  |      |        | •                            |
| Profit on ordinary activities after taxation 4,109 766  Equity minority interests (7) (3)   |  | 6    | 4,036  | 768                          |
| Equity minority interests (7) (3)   | Taxation                                     | 8    | 73     | (2)                          |
|   | Profit on ordinary activities after taxation |      | 4,109  | 766                          |
| Profit for the financial period 20 4,102 763  | Equity minority interests                    |      | (7)    | (3)                          |
|   | Profit for the financial period              | 20   | 4,102  | 763                          |

All of the activities are continuing activities and there are no other gains or losses recognised in the current financial statements other than those stated in the profit and loss account.

| Consolidated balance sheet as at 31 De                  | cember 20 | 002          |              |              |              |
|---|-----------|--------------|--------------|--------------|--------------|
|   | Note      | 2002<br>£000 | 2002<br>£000 | 2001<br>£000 | 2001<br>£000 |
| Fixed assets  |           | 2000         | 2000         | 2000         | 2000         |
| Intangible assets                                       | 11        |              | 7,861        |              | 8,285        |
| Tangible assets   | 12        |              | 2,367        |              | 555          |
| Mortgage loans – unsecuritised balances                 | 14        |              | 142,338      |              | 31,863       |
| Mortgage loans – securitised balances                   | 15        | 434,781      |              | 352,014      |              |
| Less: non-recourse borrowings                           | 15        | (433,120)    |              | (338,002)    |              |
|   |           |              | 1,661        |              | 14,012       |
|   |           |              | 154,227      |              | 54,715       |
| Current assets  | 4.5       |              | 22.254       |              | 0.00         |
| Debtors Cash at bank and in hand                        | 16        |              | 32,354       |              | 8,326        |
|   |           |              | 21,000       |              | 2,741        |
| Total current assets                                    |           |              | 53,354       |              | 11,067       |
| Creditors: amounts falling due within one year          | 17        |              | (183,225)    |              | (39,668)     |
| Net current liabilities                                 |           |              | (129,871)    |              | (28,601)     |
| Total assets less current liabilities                   |           |              | 24,356       |              | 26,114       |
| Creditors: amounts falling due after more than one year | 18        |              | (18,981)     |              | (24,870)     |
| Equity minority interests                               |           |              | (23)         |              | (16)         |
| Net assets  |           |              | 5,352        |              | 1,228        |
|   |           |              |              |              |              |
| Capital and reserves                                    |           |              |              |              |              |
| Called up share capital                                 | 19        |              | 5            |              | 5            |
| Share premium   | 20        |              | 482          |              | 460          |
| Profit and loss account                                 | 20        |              | 4,865        |              | 763          |
| Equity shareholders' funds                              | 21        |              | 5,352        |              | 1,228        |

These financial statements were approved by the Board of Directors on 2 July 2003.

Signed on behalf of the Board of Directors

D J Pitoeco Director

| Balance sheet as at 31 December 2002           |      |             |      |
|--|------|-------------|------|
|  | Note | 2002        | 2001 |
|  |      | £000        | £000 |
| Fixed assets                                   |      |             |      |
| Investments                                    | 13   | -           | -    |
|  |      | -           | -    |
| Current assets                                 |      |             |      |
| Debtors  | 16   | 425         | 425  |
| Cash   |      | 8           | -    |
| Total current assets                           |      | 433         | 425  |
| Creditors: amounts falling due within one year | 17   | (72)        | (30) |
| Net current assets                             |      | 361         | 395  |
| Total assets less current liabilities          |      | 361         | 395  |
| Creditors: amounts falling due after more than |      |             |      |
| one year                                       |      |             |      |
| Net assets                                     |      | 361         | 395  |
|  |      |             |      |
| Capital and reserves                           |      |             |      |
| Called up share capital                        | 19   | 5           | 5    |
| Share premium                                  | 20   | 482         | 460  |
| Profit and loss account                        | 20   | (126)       | (70) |
| Equity shareholders' funds                     | 21   | 361         | 395  |
|  |      | <del></del> |      |

These financial statements were approved by the Board of Directors on 2 July 2003

Signed on behalf of the Board of Directors

D T Pitocco Director

### Consolidated cash flow statement

for the year to 31 December 2002

Net debt at 31 December 2002

|   | Note     |                                    | Period from<br>30 March 2001<br>to  |
|---|----------|------------------------------------|---|
|   |          | 2002<br>£000                       | 31 December 2001<br>£000  |
| Net cash outflow from operating activities  | 23       | (189,448)                          | (124,399)   |
| Returns on investments and servicing of finance   | 24       | (22,654)                           | (10,189)  |
| Capital expenditure and financial investment  | 24       | (1,812)                            | (303)   |
| Acquisitions and disposals  | 24       |                                    | (2,383)   |
| Cash outflow before use of liquid resources and financing   |          | (213,914)                          | (137,274)   |
| Financing   | 24       | 231,861                            | 139,907   |
| Increase in cash in the period  |          | 17,947                             | 2,633   |
|   |          |                                    |   |
| Reconciliation of net cash flow to movement in net  | debt (no | ote 24)                            | Period from   |
| Reconciliation of net cash flow to movement in net  | debt (no | 2002<br>£000                       | Period from<br>30 March 2001<br>to<br>31 December 2001<br>£000                                  |
| Reconciliation of net cash flow to movement in net  Increase in cash in the period  | debt (no | 2002                               | 30 March 2001<br>to<br>31 December 2001   |
|   | debt (no | 2002<br>£000                       | 30 March 2001<br>to<br>31 December 2001<br>£000   |
| Increase in cash in the period  | debt (no | 2002<br>£000<br>17,947             | 30 March 2001<br>to<br>31 December 2001<br>£000<br>2,633  |
| Increase in cash in the period  Cash inflow from increase in debt financing   | debt (no | 2002<br>£000<br>17,947<br>(94,301) | 30 March 2001<br>to<br>31 December 2001<br>£000<br>2,633<br>(139,442)                           |
| Increase in cash in the period  Cash inflow from increase in debt financing  Change in net debt arising from cash flows                                 | debt (no | 2002<br>£000<br>17,947<br>(94,301) | 30 March 2001<br>to<br>31 December 2001<br>£000<br>2,633<br>(139,442)<br>(136,809)              |
| Increase in cash in the period  Cash inflow from increase in debt financing  Change in net debt arising from cash flows  Loans acquired with subsidiary | debt (no | 2002<br>£000<br>17,947<br>(94,301) | 30 March 2001<br>to<br>31 December 2001<br>£000<br>2,633<br>(139,442)<br>(136,809)<br>(258,262) |

(474,752)

(398,398)

#### Notes to the accounts

### 1. Accounting policies

#### (a) Basis of accounting

The financial statements are prepared under the historical cost convention and in accordance with applicable United Kingdom accounting standards.

#### (b) Basis of consolidation

The group accounts incorporate the accounts of the company and its subsidiaries. The companies make up their accounts to the same date.

Quasi-subsidiaries are included within the consolidated financial statements on a line-by-line basis. The results of each quasi-subsidiary and summarised balance sheets are shown in notes 14 and 15. The operating profit remaining in the quasi-subsidiaries is due to the shareholders of the quasi-subsidiaries and is shown as minority interests in these consolidated financial statements.

### (c) Acquisitions

On the acquisition of a business, fair values are attributed to the group's share of net separable assets. Where the cost of acquisition exceeds the fair values attributable to such net assets, the difference is treated as purchased goodwill and capitalised in the balance sheet in the year of acquisition.

#### (d) Goodwill

For acquisitions of a business, purchased goodwill is capitalised in the year in which it arises and is amortised over its estimated useful life up to a maximum of 20 years. The directors regard 20 years as a reasonable maximum for the estimated useful life of goodwill since it is difficult to make projections exceeding this period. Capitalised goodwill is included in intangible fixed assets.

#### (e) Going concern

After making enquires, the directors have formed a judgement, at the time of approving the financial statements, that there is a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. For this reason, the directors have adopted the going concern basis in preparing the financial statements.

#### Notes to the accounts (continued)

### 1. Accounting policies (continued)

### (f) Linked presentation

The group has sold by securitisation, certain mortgages to quasi-subsidiaries on a non-recourse basis. In accordance with the requirements of Financial Reporting Standard No 5 "Reporting the Substance of Transactions", these amounts cannot be derecognised and have been disclosed on the face of the balance sheet with the non-recourse finance deducted from them, using the linked presentation basis. The group is not obliged to support any of the losses of the underlying mortgages nor does it intend to do so.

### (g) Mortgage loans

Mortgage loans are stated at cost less a provision for bad or doubtful debts.

### (h) Income recognition

Interest receivable and insurance commissions are accounted for on an accruals basis. Fees are credited to income when they have been charged to the mortgagor's account.

#### (i) Bad and doubtful debts

#### Repossessions

A specific provision is maintained for all repossessions (both sold and unsold) where there is a shortfall or a likely shortfall between the value received from the sale of the property and the amount owed by the borrower.

#### Current borrowers

A specific provision is made based on historical data on the likelihood of a property being repossessed given the current level of arrears and the recoverability of those arrears if the property were to be repossessed and subsequently sold.

#### (j) Depreciation of tangible fixed assets

The depreciation of tangible fixed assets is calculated to write off the cost of an asset on a straight line basis, at the following rates per annum:

| Office furniture, fixtures and fittings | 15% |
|---|-----|
| Office equipment and computer software  | 25% |

#### (k) Investments

Investments in subsidiary undertakings are stated at cost less any provision for impairment.

### Notes to the accounts (continued)

### 1. Accounting policies (continued)

#### (l) Operating lease rentals

Rentals payable under operating leases are charged to the profit and loss account on a straight-line basis over the period of the lease.

### (m) Origination costs deferral

Third party introduction fees incurred in originating mortgages are written off over the period in which early redemption charges apply (currently 36 months from the date of completion) or the life of the mortgage loan, whichever is the shorter.

### (n) Pension costs

The group pays contributions to defined contribution pension schemes that are either personal pension plans or group personal pension schemes. Such contributions are charged in the accounts as they accrue.

#### 2. Interest receivable

|          | Interest receivable                  | 2.  |
|----------|--------------------------------------|---|
|          |                                      |   |
|          |                                      |   |
|          |                                      |   |
| 2002     |                                      |   |
|          |                                      |   |
| 2000     |                                      |   |
| 35,198   | Mortgage interest                    |   |
| 966      | Bank interest                        |   |
| 36,164   |                                      |   |
| <u> </u> |                                      |   |
|          | Interest payable and similar charges | 3.  |
|          | interest payable and similar charges | J,  |
|          |                                      |   |
|          |                                      |   |
| 2002     |                                      |   |
| £000     |                                      |   |
| 2000     |                                      |   |
| 16,055   | Mortgage backed floating rate notes  |   |
| 6,087    | Other interest                       |   |
| 22,142   |                                      |   |
|          | 2002<br>£000<br>16,055<br>6,087      | Mortgage interest 35,198 Bank interest 966  36,164  Interest payable and similar charges  2002 £000  Mortgage backed floating rate notes Other interest 6,087 |

### Notes to the accounts (continued)

### 4. Profit on sale of mortgage assets

During the year Preferred Mortgages Limited sold mortgage assets of £24,873,000 recognising a profit of £1,096,000.

### 5. Other operating income

| 1 8                        |              | Period from<br>30 March 2001<br>to |
|----------------------------|--------------|------------------------------------|
|                            | 2002<br>£000 | 31 December 2001<br>£000           |
| Commissions and fee income | 6,817        | 2,661                              |
|                            |              |                                    |

### 6. Profit on ordinary activities before taxation

Profit on ordinary activities before taxation is stated after charging:

|  |      | Period from      |
|--|------|------------------|
|  |      | 30 March 2001    |
|  |      | to               |
|  | 2002 | 31 December 2001 |
|  | £000 | £000             |
| Auditors' remuneration:                |      |                  |
| Audit services – group                 | 25   | 25               |
| <ul><li>company</li></ul>              | 1    | 1                |
| Non-audit services – group             | 9    | 4                |
| Depreciation of tangible fixed assets  | 452  | 108              |
| Amortisation of goodwill               | 424  | 213              |
| Operating lease rentals in respect of: |      |                  |
| Land and buildings                     | 328  | 114              |
| Other                                  | 65   | 40               |

#### 7. Loss of parent company

As permitted by Section 230 of the Companies Act 1985, the profit and loss account of the parent company is not presented as part of these accounts. The parent company's loss for the financial period amounted to £56,000.

### Notes to the accounts (continued)

### 8. Taxation

(a) Tax charge for the period

|  | 2002<br>£000 | 2001<br>£000 |
|--|--------------|--------------|
| UK corporation tax at 30%                                    | 3            | 3            |
| Adjustment in respect of prior periods                       | -            | (1)          |
| Total current tax for period (note 8b)                       | 3            | 2            |
|  | <del></del>  |              |
| Deferred taxation  |              |              |
| Adjustment to deferred tax assets arising in earlier periods | (1,591)      | (616)        |
| Origination and reversal of timing differences               | 1,515        | 616          |
| Total deferred tax   | (76)         |              |
| Total current tax  | (73)         | 2            |
| (b) Factors affecting tax charge for the period              |              |              |
|  | 2002         | 2001         |
|  | £000         | £000         |
| Profit before taxation                                       | 4,036        | 736          |
|  |              |              |
| Expected tax charge at 30%                                   | 1,210        | 221          |
| Expenditure not qualifying for tax relief                    | 10           | 10           |
| Capital allowances in (excess) of                            | (75)         | (1)          |
| depreciation Non deductible goodwill                         | 127          | 65           |
| Other timing differences                                     |              | (496)        |
| (Utilisation) / creation of tax losses                       | (1,269)      | 212          |
| Other adjustments  |              | (8)          |
| Adjustment in respect of prior periods                       | -            | (1)          |
| Total current tax  | 3            | 2            |
|  | <u> </u>     |              |

#### Notes to the accounts (continued)

### 8. Taxation (continued)

### (c) Deferred tax (part of note 16)

The deferred tax asset can be analysed as follows

|  | 2002<br>£000 | 2001<br>£000 |
|--|--------------|--------------|
| Capital allowances in (excess) of depreciation | (74)         | -            |
| Tax losses                                     | 150          | ~            |

| Tax losses                        | 150         | -           |
|-----------------------------------|-------------|-------------|
|                                   | 76          |             |
|                                   |             | =           |
|                                   | 2002        | 2001        |
|                                   | £000        | £000        |
| Balance at 1 January              | _           | •           |
| Credit to profit and loss account | 76          | -           |
|                                   | 76          |             |
|                                   | <del></del> | <del></del> |

The deferred tax asset is recoverable against future profits of the same trade of the company. The directors consider it to be recoverable based on the performance of the business in the first half of 2003 and the forecasted business for the remainder of the period. In addition the group has an unrecognised deferred tax asset of £150,000 in respect of tax losses in a subsidiary, which is not budgeted to make taxable profits in the foreseeable future.

#### 9. Directors' emoluments

Directors' emoluments are as follows:

|   | 2002 | 2001          |
|---|------|---------------|
|   | 000£ | £000          |
| Salaries                                  | 737  | 509           |
| Other                                     | 67   | 64            |
| Aggregate remuneration                    | 804  | 573           |
|   |      | <del></del> = |
| Remuneration of the Chairman              | 25   | 13            |
| Remuneration of the highest paid director | 333  | 175           |

None of the directors are members of a company pension scheme, but during the year, the company has made contributions to personal pensions plans for the directors totalling £12,941 (2001 - £7,248).

### Notes to the accounts (continued)

### 10. Employees

The average number of employees, including directors, during the year was 143 (2001 - 86) and they were employed in the following areas of the business:

|  | 2002   | 2001   |
|--|--------|--------|
|  | Number | Number |
| Sales and marketing                                    | 18     | 17     |
| Administration   | 125    | 69     |
|  | 143    | 86     |
| The costs incurred in respect of these employees were: |        |        |
|  | 2002   | 2001   |
|  | £000   | £000   |
| Salaries   | 3,580  | 1,611  |
| Pension costs  | 127    | 54     |
| Social security costs                                  | 446    | 201    |
|  | 4,153  | 1,866  |
|  |        |        |

Pension costs represent contributions made by the company to the personal pension plans or group personal pension schemes of certain employees.

### 11. Intangible fixed assets

| g<br>The state of the | Goodwill<br>£000 |
|---|------------------|
| Cost At 1 January 2002 and 31 December 2002   | 8,498            |
| Accumulated amortisation At 1 January 2002 Charge for period  | 213<br>424       |
| At 31 December 2002   | 637              |
| Net book value<br>At 31 December 2002   | 7,861            |
| At 31 December 2001   | 8,285            |

### Notes to the accounts (continued)

| <b>12.</b> | Tan | gible | fixed | assets |
|------------|-----|-------|-------|--------|
|------------|-----|-------|-------|--------|

| The Group           | Office<br>equipment | Fixtures & furniture | Total         |
|---------------------|---------------------|----------------------|---------------|
|                     | £000                | £000                 | £000          |
| Cost                |                     |                      |               |
| At 1 January 2002   | 883                 | 282                  | 1,165         |
| Additions           | 2,171               | 93                   | 2,264         |
| At 31 December 2002 | 3,054               | 375                  | 3,429         |
|                     |                     |                      | <del></del>   |
| Depreciation        |                     |                      |               |
| At 1 January 2002   | 480                 | 130                  | 610           |
| Charge for the year | 401                 | 51                   | 452           |
| At 31 December 2002 | 881                 | 181                  | 1,062         |
|                     | ====                |                      | <del></del>   |
| Net book value      |                     |                      |               |
| At 31 December 2002 | 2,173               | 194                  | 2,367         |
|                     |                     | <del></del>          | <del></del> - |
| At 31 December 2001 | 403                 | 152                  | 555           |
|                     |                     |                      |               |

The company has no tangible fixed assets.

### 13. Fixed asset investments

| Fixed asset investments                                 | Shares in subsidiary undertakings |
|---|-----------------------------------|
| The company   | £                                 |
| Cost At 1 January 2002 and 31 December 2002             | 1                                 |
| Net book value At 31 December 2001 and 31 December 2002 | 1                                 |

### Notes to the accounts (continued)

### 13. Fixed asset investments (continued)

| Subsidiary undertakings          | Country of registration and operation | Activity                                 | Portion of ordinary shares held |
|----------------------------------|---------------------------------------|--|---------------------------------|
| Preferred Group Limited          | England & Wales                       | Investment holding company               | 100%                            |
| Preferred Mortgages Limited*     | England & Wales                       | Provision of loans secured on properties | 100%                            |
| Yellow Brick Road Limited*       | England & Wales                       | Dormant                                  | 100%                            |
| Preferred Home Loans<br>Limited* | England & Wales                       | Dormant                                  | 100%                            |

With the exception of the companies marked with an asterisk, all shareholdings are in the name of Preferred Holdings Limited. All subsidiaries have been included in the consolidation.

### 14. Mortgage loans - unsecuritised balances

|                          | £000      |
|--------------------------|-----------|
| Cost                     |           |
| At 1 January 2002        | 32,288    |
| Advances                 | 366,905   |
| Other debits and credits | 7,241     |
| Securitisations          | (227,822) |
| Sales                    | (24,873)  |
| Repayments               | (7,203)   |
| Redemptions              | (3,747)   |
| At 31 December 2002      | 142,789   |

### Notes to the accounts (continued)

### 14. Mortgage loans - unsecuritised balances (continued)

|                             | £000    |
|-----------------------------|---------|
| Provision At 1 January 2002 | 425     |
| Charge for the period       | 26      |
| At 31 December 2002         | 451     |
|                             |         |
| Net book value              |         |
| At 31 December 2002         | 142,338 |
|                             |         |
| At 31 December 2001         | 31,863  |
|                             |         |

Preferred Mortgages Limited transfers mortgage loans on an ongoing basis to Preferred Funding One Limited ("PF1") and Preferred Funding Two Limited ("PF2"), which are owned by a charitable trust. Preferred Mortgages Limited is not obliged to support any losses of these companies or their related company, Curzon Collections Limited, and does not intend to do so. The liabilities of PF1 and PF2 are only repayable out of funds generated by the mortgage loans, and there is no recourse to the group for any shortfall.

Claims on the cash generated by the mortgage loans are determined in accordance with a strict priority of payments. Preferred Mortgages Limited is entitled to residual income from the mortgage loans, the amount of which is dependent on their performance. The proceeds received by Preferred Mortgages Limited from the transfer of the mortgage loans, are non-returnable.

#### Notes to the accounts (continued)

### 14. Mortgage loans - unsecuritised balances (continued)

The summary financial statements of PF1 before consolidation adjustments as at 31 December 2002 are as follows.

Summarised profit and loss account for the year to 31 December 2002

|                                      |             | period from<br>25 May 2001 |
|--------------------------------------|-------------|----------------------------|
|                                      |             | to                         |
|                                      | 2002        | 31 December 2001           |
|                                      | £           | £                          |
| Interest receivable                  | 5,430,513   | 4,370,595                  |
| Interest payable and similar charges | (3,831,096) | (3,123,703)                |
| Net interest income                  | 1,599,417   | 1,246,892                  |
| Other operating income               | 107,628     | 114,342                    |
| Total income                         | 1,707,045   | 1,361,234                  |
| Operating expenses                   | (1,706,671) | (1,356,463)                |
| Operating profit                     | 374         | 4,771                      |
|                                      | <del></del> |                            |

Operating expenses include the provision for deferred consideration payable to the group of £1,175,168 (2001 - £813,071).

Summarised balance sheet as at 31 December 2002

|                                  | 2002          | 2001         |
|----------------------------------|---------------|--------------|
|                                  | £             | £            |
| Fixed assets                     | 120,407,093   | 31,855,214   |
| Current assets                   | 22,032,272    | 4,777,394    |
| Creditors due within one year    | (142,428,033) | (36,621,651) |
| Net current assets               | 11,332        | 10,957       |
| Capital and reserves             | <del></del>   | <del> </del> |
| Called up share capital          | 2             | 2            |
| Profit and loss account          | 11,330        | 10,955       |
| Total equity shareholders' funds | 11,332        | 10,957       |
|                                  |               |              |

### Notes to the accounts (continued)

### 14. Mortgage loans - unsecuritised balances (continued)

The summary financial statements of PF2 before consolidation adjustments as at 31 December 2002 are as follows.

Summarised profit and loss account for the year to 31 December 2002

|                                      |             | period from             |
|--------------------------------------|-------------|-------------------------|
|                                      |             | 25 May 2001             |
|                                      |             | to                      |
|                                      | 2002        | <b>31 December 2001</b> |
|                                      | £           | £                       |
| Interest receivable                  | 1,982,143   | -                       |
| Interest payable and similar charges | (1,529,385) | <u>-</u>                |
| Net interest income                  | 452,758     | -                       |
| Other operating income               | 34,122      |                         |
| Total income                         | 486,880     | -                       |
| Operating expenses                   | (486,756)   | (5,842)                 |
| Operating profit/(loss)              | 124         | (5,842)                 |
|                                      |             |                         |

Operating expenses include the provision for deferred consideration payable to the group of £365,398 (2001 - nil).

Summarised balance sheet as at 31 December 2002

| Sammarised outdied sheet as at 31 Become | 2002         | 2001    |
|--|--------------|---------|
|  | £            | £       |
| Fixed assets                             | 21,824,146   | -       |
| Current assets                           | 6,549,975    | 2       |
| Creditors due within one year            | (28,379,837) | (5,842) |
| Net assets                               | (5,716)      | (5,840) |
| Capital and reserves                     |              |         |
| Called up share capital                  | 2            | 2       |
| Profit and loss account                  | (5,718)      | (5,842) |
| Total equity shareholders' deficit       | (5,716)      | (5,840) |
|  |              |         |

The activity of transferring mortgages loans from Preferred Mortgages Limited to PF2 did not commence until January 2002.

#### Notes to the accounts (continued)

### 15. Mortgage loans - securitised balances

Preferred Mortgages Limited has securitised mortgage loans to Preferred Residential Securities 1 Plc ("PRS1"), Preferred Residential Securities 2 Plc ("PRS2"), Preferred Residential Securities 3 Plc ("PRS3"), Preferred Residential Securities 4 Plc ("PRS4") and Preferred Residential Securities 5 Plc ("PRS5"), which are each owned by a charitable trust.

As Preferred Mortgages Limited is not obliged to support any losses of PRS1, PRS2, PRS3, PRS4 and PRS5, and does not intend to do so, linked presentation has been adopted. Principal and interest on the floating rate notes issued by PRS1, PRS2, PRS3, PRS4 and PRS5 are only repayable out of funds generated by the mortgage loans, and there is no recourse to the group for any shortfall.

Claims on the cash generated by the mortgage loans are determined in accordance with a strict priority of payments. Preferred Mortgages Limited is entitled to deferred consideration from the mortgage loans, the amount of which is dependent on their performance. The proceeds received by Preferred Mortgages Limited from the securitisation of the mortgage loans, are non refundable.

| Analysis of securitised debtors receivable |             |           |
|--|-------------|-----------|
|  | 2002        | 2001      |
|  | £000        | £000      |
| Securitised debtors receivable             | 380,642     | 304,687   |
| Cash received from debtors                 | 54,139      | 47,327    |
|  | 434,781     | 352,014   |
| Analysis of non-recourse borrowings        | <del></del> |           |
|  | 2002        | 2001      |
|  | £000        | £000      |
| Capital value of borrowings                | 432,065     | 336,769   |
| Interest payable on the borrowings         | 1,055       | 1,233     |
|  | 433,120     | 338,002   |
|  | <del></del> | = <u></u> |

### Notes to the accounts (continued)

### 15. Mortgage loans - securitised balances (continued)

The summary financial statements of PRS1 before consolidation adjustments as at 31 December 2002 are as follows.

Summarised profit and loss account for the year to 31 December 2002

|                                      |           | period from             |
|--------------------------------------|-----------|-------------------------|
|                                      |           | 25 May 2001             |
|                                      |           | to                      |
|                                      | 2002      | <b>31 December 2001</b> |
|                                      | £         | £                       |
| Interest receivable                  | 889,388   | 901,871                 |
| Interest payable and similar charges | (516,771) | (497,191)               |
| Net interest income                  | 372,617   | 404,680                 |
| Other operating income               | 64,429    | 57,663                  |
| Total income                         | 437,046   | 462,343                 |
| Operating expenses                   | (436,770) | (461,738)               |
| Operating profit                     | 276       | 605                     |
|                                      |           |                         |

Operating expenses include the provision for deferred consideration payable to the group of £288,292 (2001 - £408,455).

Summarised balance sheet as at 31 December 2002

|  | 2002        | 2001        |
|--|-------------|-------------|
|  | £           | £           |
| Fixed assets                           | 8,417,881   | 12,961,032  |
| Current assets                         | 1,551,176   | 2,635,833   |
| Creditors due within one year          | (3,883,566) | (7,027,063) |
| Net current liabilities                | (2,332,390) | (4,391,230) |
| Total assets less current liabilities  | 6,085,491   | 8,569,802   |
| Creditors due after more than one year | (6,031,607) | (8,516,188) |
| Net assets                             | 53,884      | 53,614      |
| Capital and reserves                   |             | <del></del> |
| Called up share capital                | 50,000      | 50,000      |
| Profit and loss account                | 3,884       | 3,614       |
| Total equity shareholders' funds       | 53,884      | 53,614      |
|  |             |             |

Notes to the accounts (continued)

### 15. Mortgage loans - securitised balances (continued)

The summary financial statements of PRS2 before consolidation adjustments as at 31 December 2002 are as follows.

Summarised profit and loss account for the year to 31 December 2002

|                                      |             | period from      |
|--------------------------------------|-------------|------------------|
|                                      |             | 25 May 2001      |
|                                      |             | to               |
|                                      | 2002        | 31 December 2001 |
|                                      | £           | £                |
| Interest receivable                  | 3,353,434   | 3,120,451        |
| Interest payable and similar charges | (2,150,255) | (1,885,031)      |
| Net interest income                  | 1,203,179   | 1,235,420        |
| Other operating income               | 229,417     | 188,819          |
| Total income                         | 1,432,596   | 1,424,239        |
| Operating expenses                   | (1,431,624) | (1,423,375)      |
| Operating profit                     | 972         | 864              |
|                                      |             |                  |

Operating expenses include the provision for deferred consideration payable to the group of £1,249,480 (2001 - £1,092,348).

| Summarised | l halance | sheet as a | at 31 | December | 2002 |
|------------|-----------|------------|-------|----------|------|
| oummanset  | LDAIAHUU  | SHEEL AS A | 11    | DECEMBE  | といいと |

|  | 2002         | 2001         |
|--|--------------|--------------|
|  | £            | £            |
| Fixed assets                           | 32,332,393   | 47,528,319   |
| Current assets                         | 2,298,294    | 4,195,848    |
| Creditors due within one year          | (34,575,999) | (16,934,536) |
| Net current liabilities                | (32,277,705) | (12,738,688) |
| Total assets less current liabilities  | 54,688       | 34,789,631   |
| Creditors due after more than one year | <u>-</u>     | (34,735,891) |
| Net assets                             | 54,688       | 53,740       |
| Capital and reserves                   |              |              |
| Called up share capital                | 50,000       | 50,000       |
| Profit and loss account                | 4,688        | 3,740        |
| Total equity shareholders' funds       | 54,688       | 53,740       |
|  |              |              |

Notes to the accounts (continued)

### 15. Mortgage loans - securitised balances (continued)

The summary financial statements of PRS3 before consolidation adjustments as at 31 December 2002 are as follows.

Summarised profit and loss account for the year to 31 December 2002

|                                      |             | period from             |
|--------------------------------------|-------------|-------------------------|
|                                      |             | 25 May 2001             |
|                                      |             | to                      |
|                                      | 2002        | <b>31 December 2001</b> |
|                                      | £           | £                       |
| Interest receivable                  | 7,312,187   | 6,178,274               |
| Interest payable and similar charges | (4,392,838) | (3,732,339)             |
| Net interest income                  | 2,919,349   | 2,445,935               |
| Other operating income               | 479,704     | 319,721                 |
| Total income                         | 3,399,053   | 2,765,656               |
| Operating expenses                   | (3,396,651) | (2,763,848)             |
| Operating profit                     | 2,402       | 1,808                   |
|                                      |             |                         |

Operating expenses include the provision for deferred consideration payable to the group of £2,782,740 (2001 - £1,615,277).

Summarised balance sheet as at 31 December 2002

| Summarised varance sheet as at 31 December 2002 |              | 2001         |
|---|--------------|--------------|
|   | 2002         | 2001         |
|   | £            | £            |
| Fixed assets                                    | 67,427,987   | 101,445,733  |
| Current assets                                  | 6,551,227    | 10,550,423   |
| Creditors due within one year                   | (19,929,529) | (34,227,208) |
| Net current liabilities                         | (13,378,302) | (23,676,785) |
| Total assets less current liabilities           | 54,049,685   | 77,768,948   |
| Creditors due after more than one year          | (53,994,985) | (77,716,098) |
| Net assets                                      | 54,700       | 52,850       |
| Capital and reserves                            |              |              |
| Called up share capital                         | 50,000       | 50,000       |
| Profit and loss account                         | 4,700        | 2,850        |
| Total equity shareholders' funds                | 54,700       | 52,850       |
|   |              | <u>-</u>     |

Notes to the accounts (continued)

### 15. Mortgage loans - securitised balances (continued)

The summary financial statements of PRS4 before consolidation adjustments as at 31 December 2002 are as follows.

Summarised profit and loss account for the year to 31 December 2002

|   |  | period from<br>25 May 2001<br>to                                |
|---|--|---|
|   | 2002<br>£  | 31 December 2001  |
| Interest receivable Interest payable and similar charges  | 13,200,450<br>(7,996,947)                        | 990,306<br>(454,125)  |
| Net interest income Other operating income  | 5,203,503<br>681,108                             | 536,181<br>33,866   |
| Total income<br>Operating expenses  | 5,884,611<br>(5,881,194)                         | 570,047<br>(569,693)  |
| Operating profit  | 3,417  | 354   |
| Summarised balance sheet as at 31 December 2002   | 2002<br>£  | 2001<br>£   |
| Fixed assets Current assets Creditors due within one year   | 132,178,181<br>6,049,550<br>(35,650,404)         | 142,751,995<br>31,667,141<br>(40,514,747)                       |
| Net current liabilities   |  |   |
| Total assets less current liabilities   | (29,600,854)                                     | (8,847,606)   |
| Creditors due after more than one year  | (29,600,854)<br>102,577,327<br>(102,523,898)     |   |
|   | 102,577,327                                      | (8,847,606)<br>133,904,389                                      |
| Creditors due after more than one year  Net assets  Capital and reserves                          | 102,577,327<br>(102,523,898)<br>53,429           | (8,847,606)<br>133,904,389<br>(133,854,035)<br>50,354           |
| Creditors due after more than one year  Net assets  Capital and reserves  Called up share capital | 102,577,327<br>(102,523,898)<br>53,429<br>50,000 | (8,847,606)<br>133,904,389<br>(133,854,035)<br>50,354<br>50,000 |
| Creditors due after more than one year  Net assets  Capital and reserves                          | 102,577,327<br>(102,523,898)<br>53,429           | (8,847,606)<br>133,904,389<br>(133,854,035)<br>50,354           |

### Notes to the accounts (continued)

### 15. Mortgage loans - securitised balances (continued)

The first set of summary financial statements of PRS5 before consolidation adjustments as at 31 December 2002 are as follows.

Summarised profit and loss account for the year to 31 December 2002.

|                                      | period from      |
|--------------------------------------|------------------|
|                                      | 8 August 2002    |
|                                      | to               |
|                                      | 31 December 2002 |
|                                      | £                |
| Interest receivable                  | 3,987,415        |
| Interest payable and similar charges | (2,772,604)      |
| Net interest income                  | 1,214,811        |
| Other operating income               | 135,441          |
| Total income                         | 1,350,252        |
| Operating expenses                   | (1,349,032)      |
| Operating profit                     | 1,220            |
|                                      |                  |

Operating expenses include the provision for deferred consideration payable to the group of £654,968 (2001 - £nil).

2002

Summarised balance sheet as at 31 December 2002

|   | 2002<br>£                                |
|---|--|
| Fixed assets Current assets Creditors due within one year                       | 194,366,471<br>5,843,041<br>(36,092,985) |
| Net current liabilities   | (30,249,944)                             |
| Total assets less current liabilities<br>Creditors due after more than one year | 164,116,527<br>(164,102,805)             |
| Net assets  | 13,722                                   |
| Capital and reserves Called up share capital Profit and loss account            | 12,502<br>1,220                          |
| Total equity shareholders' funds  | 13,722                                   |

### Notes to the accounts (continued)

### 16. Debtors

|     | Amounts due within one year  |  |   |
|-----|--|--|---|
|     | ·  | 2002   | 2001  |
|     | The group  | £000   | £000  |
|     | Deferred origination costs   | 7,656  | 3,893                                       |
|     | Deferred taxation  | 73   | -   |
|     | Other debtors  | 21,228   | 1,396                                       |
|     | Prepayments and accrued income   | 3,397  | 3,037                                       |
|     |  | 32,354   | 8,326                                       |
|     |  | 2002   | 2001  |
|     | The company  | £000   | £000  |
|     | Amounts owed by related companies  | 425  | 425   |
| 17. | Creditors: amounts falling due within one year  The group  Bank overdraft  Mortgage backed floating rate notes  Social security and other taxes  Other creditors  Finance lease  Corporation tax  Accruals and deferred income | 2002<br>£000<br>420<br>179,740<br>174<br>1,678<br>105<br>1 | 2001<br>£000<br>108<br>38,159<br>122<br>457 |
|     |  | 183,225  | 39,668                                      |
|     | The company  | £000   | £000  |
|     | Amounts owed to related companies  | 70   | 29  |
|     | Accruals and deferred income   | 2  | 1   |
|     |  | 72   | 30  |
|     |  | <del></del>  |   |

#### Notes to the accounts (continued)

| 18. | Creditors: amounts falling due after more than one year | 2002<br>£000 | 2001<br>£000 |
|-----|---|--------------|--------------|
|     | Finance lease   | 166          | 7,300        |
|     | Unsecured 'A' loan stock (see note 26)                  | 14,965       | 13,920       |
|     | Unsecured 'B' loan stock (see note 26)                  | 3,850        | 3,650        |
|     |   | 18,981       | 24,870       |
| 19. | Called up share capital                                 |              |              |
| 17. | Cance up share capital                                  | 2002         | 2001         |
|     |   | £            | £            |
|     | Authorised, allotted and called up:                     |              |              |
|     | 137,862 'A' Ordinary shares of 1p each                  | 1,379        | 1,379        |
|     | 35,474 'B' Ordinary shares of 1p each                   | 355          | 355          |
|     | 10,001 'C' Ordinary shares of 1p each                   | 100          | •            |
|     | 37,020 Ordinary shares of 10p each                      | 3,702        | 3,702        |
|     |   | 5,536        | 5,436        |
|     |   | 2002         | 2001         |
|     |   | £            | £            |
|     | Fully paid:   |              |              |
|     | 132,873 'A' Ordinary shares of 1p each                  | 1,329        | 1,312        |
|     | 29,211 'B' Ordinary shares of 1p each                   | 292          | 338          |
|     | 5,001 'C' Ordinary shares of 1p each                    | 50           | -            |
|     | 32,000 Ordinary shares of 10p each                      | 3,200        | 3,000        |
|     |   | 4,871        | 4,650        |

<sup>2,000</sup> Ordinary shares, allotted with £10 paid on each share, were issued on 22 March 2002.

<sup>832 &#</sup>x27;A' Ordinary shares, allotted with £1 paid on each share, were allotted on 10 July 2002, and a further 833 'A' Ordinary shares, allotted with £1 paid on each share, were allotted on 19 July 2002.

<sup>5,001 &#</sup>x27;B' Ordinary shares were converted into 5,001 'C' Ordinary shares on 1 July 2002.

<sup>210 &#</sup>x27;B' Ordinary shares, allotted with £1 paid on each share, were allotted on 4 July 2002, and a further 210 'B' Ordinary shares, allotted with £1 paid on each share, were allotted on 19 July 2002.

#### Notes to the accounts (continued)

### 19. Called up share capital (continued)

All the above classes of shares rank pari passu so far as voting rights and dividend distributions are concerned.

On a return of assets on liquidation or capital reduction or otherwise, the assets of the company remaining after the payment of its liabilities shall be applied as follows:

- (a) first, in paying to the holders of the 'A' Ordinary shares and 'B' Ordinary shares a sum equal to the amount credited as paid thereon together with a sum equal to any arrears or accruals of any declared but unpaid dividends on the 'A' Ordinary shares and 'B' Ordinary shares;
- (b) second, in paying to the holders of the Ordinary shares a sum equal to the amount credited as paid thereon together with a sum equal to any arrears or accruals of any declared but unpaid dividends thereon;
- (c) third, in paying to the holders of any Deferred Shares a sum equal to the amount credited as paid thereon;
- (d) the balance of such assets shall be distributed amongst the holders of the 'A' Ordinary shares, 'B' Ordinary shares and Ordinary shares (pari passu as if the same constituted one class of share).

#### 20. Statement of movement on reserves

| The group  | Share premium<br>account<br>£000 | Profit and loss account £000 | Total<br>£000 |
|--|----------------------------------|------------------------------|---------------|
| Balance at 1 January 2002  | 460                              | 763                          | 1,223         |
| Premium on shares issued in the period<br>Retained profit for the period | 22                               | 4,102                        | 22<br>4,102   |
| Balance at 31 December 2002  | 482                              | 4,865                        | 5,347         |
|  |                                  |                              |               |

21.

### Notes to the accounts (continued)

### 20. Statement of movement on reserves (continued)

| The company  | Share premium account £000 | Profit and<br>loss account<br>£000 | Total<br>£000                |
|--|----------------------------|------------------------------------|------------------------------|
| Balance at 1 January 2002  | 460                        | (70)                               | 390                          |
| Premium on shares issued in the period<br>Retained loss for the period | 22                         | -<br>(56)                          | 22<br>(56)                   |
| Balance at 31 December 2002  | 482                        | (126)                              | 356                          |
| Reconciliation of movements in shareh                                  | olders' funds              |                                    | Period from<br>30 March 2001 |
| The group  |                            | 002 31 1<br>000                    | to<br>December 2001<br>£000  |
| Profit for the financial period Issue of shares                        | 4,0                        | 29<br>22                           | 763<br>465                   |
| Net addition to shareholders' funds                                    | 4,0                        | 51                                 | 1,228                        |
| Opening shareholders' funds  | 1,2                        | 28                                 |                              |
| Closing shareholders' funds  | 5,2                        | 79                                 | 1,228                        |
|  |                            |                                    |                              |
| The company  | £0                         | 00                                 | £000                         |
| Loss for the financial period Issue of shares                          | •                          | 56)<br>22                          | (70)<br>465                  |
| Net addition/(reduction) to shareholders' funds                        | (3                         | 34)                                | 395                          |
| Opening shareholders' funds  | 3                          | 95                                 | -                            |
| Closing shareholders' funds  | 3                          | 61                                 | 395                          |

### Notes to the accounts (continued)

### 22. Operating lease commitments

The charge payable in the next year in respect of operating leases is as follows:

|  | 2002<br>£000 | 2001<br>£000 |
|--|--------------|--------------|
| Land and buildings                                   | ±000         | TOOU         |
| Leases terminating between 1 and 2 years             | _            | 195          |
| Leases terminating between 2 and 5 years             | 290          | 193          |
| Leases terminating between 2 and 3 years             | 270          | -            |
| Other  |              | =            |
| Leases terminating in less than 12 months            | 15           | _            |
| Leases terminating between 1 and 2 years             | 29           | 15           |
| Leases terminating between 2 and 5 years             | 5            | 34           |
| Deades terminating setween 2 and 5 years             |              |              |
| 23. Cash flow statement                              |              |              |
|  | 2002         | 2001         |
| Reconciliation of operating profit to net            | £000         | £000         |
| cash outflow from operating activities               |              |              |
| Operating profit                                     | 4,036        | 768          |
| Issue costs capitalised                              | (2,646)      | (952)        |
| Amortisation of guarantee costs                      | 433          | 457          |
| Depreciation of fixed assets                         | 452          | 108          |
| Amortisation of goodwill                             | 424          | 213          |
| (Increase) in securitised debtors receivable         | (82,767)     | (139,129)    |
| (Increase)/decrease in unsecuritised mortgage loans  | (110,501)    | 6,717        |
| Increase in loss provision                           | 26           | 98           |
| (Increase)/decrease in debtors                       | (23,955)     | 194          |
| Decrease/(increase) in creditors                     | 2,396        | (3,062)      |
| Interest paid on loan facility                       | 6,599        | 3,830        |
| Interest paid on mortgage backed floating rate notes | 16,055       | 6,359        |
| Net cash outflow from operating activities           | (189,448)    | (124,399)    |
|  | =            |              |

### Notes to the accounts (continued)

### 24. Analysis of cash flows for headings netted in the cash flow statement

|  | 2002<br>£000  | 2001<br>£000     |
|--|---------------|------------------|
| Returns on investments and servicing of  |               |                  |
| finance Interest paid on mortgage backed floating rate                           | (16,055)      | (6,359)          |
| notes Interest paid on loan facilities   | (6,599)       | (3,830)          |
|  | (22,654)      | (10,189)         |
| Capital expenditure and financial investment                                     |               |                  |
| Payments to acquire tangible fixed assets  | (1,812)       | (303)            |
| Acquisitions and disposals   |               |                  |
| Purchase of subsidiary undertaking Net cash acquired with subsidiary undertaking | -             | (4,926)<br>2,543 |
|  | <del></del> - | (2,383)          |
| Financing  |               |                  |
| Issue of ordinary shares   | 22            | 465              |
| Issue of loan notes  | 992           | 14,243           |
| Repayment of loan notes  | -             | (4,693)          |
| Net movement in non-recourse finance   | 228,785       | 134,910          |
| Issue of loan facility   | 8,500         | 6,200            |
| Repayment of loan facilities   | (6,438)       | (11,218)         |
|  | 231,861       | 139,907          |
|  |               | <del></del>      |

### Notes to the accounts (continued)

### 25. Analysis of net debt

|                          | 31 December 2001 | Cash flow | Other non-<br>cash changes | 31 December 2002 |
|--------------------------|------------------|-----------|----------------------------|------------------|
|                          | £000             | £000      | £000                       | £000£            |
| Cash in hand and at bank | 2,741            | 18,259    | -                          | 21,000           |
| Bank overdraft           | (108)            | (312)     | -                          | (420)            |
|                          | 2,633            | 17,947    | -                          | 20,580           |
|                          | <del></del>      |           | <del></del> -              |                  |
| Loan notes               | (17,570)         | (1,245)   | -                          | (18,815)         |
| Non-recourse finance     | (338,002)        | (95,118)  | -                          | (433,120)        |
| Other loan facilities    | (45,459)         | 2,062     |                            | (43,397)         |
|                          | (398,398)        | (76,354)  | -                          | (474,752)        |
|                          |                  |           |                            |                  |

#### 26. Financial instruments

#### Risk management

The disclosures required by Financial Reporting Standard No 13 "Derivatives and Other Financial Instruments: Disclosures", in relation to the maturity of financial instruments used during the year to manage interest rate, liquidity and foreign currency risks, are included in the Report of the directors, under the heading of 'Financial Instruments'. The company has decided to exclude disclosure of short-term debtors and creditors, as permitted by FRS 13.

Notes to the accounts (continued)

### 26. Financial instruments (continued)

#### Interest rate risk

|                                | Fixed rate financial assets/liabilities |        |          |               |          |
|--------------------------------|---|--------|----------|---------------|----------|
|                                | Floating                                | Fixed  | Weighted | Weighted      | Non      |
|                                | rate                                    | rate   | average  | average       | interest |
|                                | Not more                                |        | interest | period for    | bearing  |
|                                | than three                              |        | rate     | which the     | J        |
|                                | months                                  |        |          | rate is fixed |          |
| As at 31 December 2002         | £000                                    | £000   | %        | Years         | £000     |
| Assets                         |   |        |          |               |          |
| Mortgage loans - unsecuritised | 142,338                                 | -      | <b></b>  | -             | -        |
| Mortgage loans -               | 434,781                                 | -      | -        | -             | -        |
| securitised                    |   |        |          |               |          |
| Cash                           | -                                       | -      | -        | -             | 21,000   |
|                                | 577,119                                 |        |          | -             | 21,000   |
|                                |   |        |          |               |          |
| As at 31 December 2002         | £000                                    | £000   | %        | Years         | £000     |
| Liabilities                    |   |        |          |               |          |
| Mortgage backed                | 325,291                                 | -      | -        | -             | -        |
| floating rate notes            |   |        |          |               |          |
| Loan stock                     | -                                       | 18,815 | 5.0      | 1             | -        |
| Other facilities               | 4,040                                   | -      | -        | -             | -        |
|                                | 329,331                                 | 18,815 | 5.0      |               | -        |
|                                |   |        |          |               |          |

The interest rates on the mortgage loans, mortgage backed floating rate notes and other facilities are determined by reference to the London Interbank Offered Rate ("LIBOR"). There are no undrawn committed borrowing facilities.

#### Notes to the accounts (continued)

#### 26. Financial instruments (continued)

#### Fair value of financial assets and liabilities

As all the group's assets and liabilities are based on floating rates or fixed rates or are non interest bearing at the period end, their fair value materially equates to their book value.

#### Maturity profile

| • •  | Floating<br>Rate Notes | Loan stock | Other facilities | Total   |
|--|------------------------|------------|------------------|---------|
| As at 31 December 2002                     | £000                   | £000       | £000             | £000    |
| More than one but not more than two Years  | 82,459                 | -          | 3,835            | 86,294  |
| More than two but not more than five Years | 242,832                | 12,543     | 3,405            | 258,780 |
| More than five years                       |                        | 6,272      |                  | 6,272   |
|  | 325,291                | 18,815     | 7,240            | 351,346 |
|  |                        |            |                  |         |

Mortgage backed floating rate notes falling due in more than five years are repayable in quarterly instalments depending on the redemption profile of the securitised mortgage portfolio. The interest rate payable on the Mortgage backed floating rate notes is at an annual rate of Note LIBOR plus a pre-determined margin which increases in future periods.

The group issued £14,173,162 of variable rate unsecured 'A' loan stock 2008 on 25 May 2001, £395,826 on 4 July 2002 and a further £395,826 on 19 July 2002. The 'A' stock ranks pari passu equally and rateably with all future unsecured obligations of the group except for those obligations as may be preferred by law. The 'A' stock is to be repaid at par in equal instalments on 30 June 2006, 30 June 2007 and 30 June 2008.

Interest is payable on the 'A' stock quarterly in arrears from 1 July 2002 until redemption. Payments fall due on 31 March, 30 June, 30 September and 31 December each year, with the first payment falling due on 31 December 2003. Interest is paid at 5% per annum from 1 July 2002 until 31 December 2003 and thereafter at 7.5% until redemption.

The group issued £3,650,272 of variable rate unsecured 'B' loan stock 2008 on 25 May 2001, £100,006 on 4 July 2002 and a further £100,006 on 19 July 2002. The obligations of the group in respect of the 'B' stock rank behind the obligations of the group to the 'A' stockholders on the terms and to the extent set out in a Deed of Subordination dated 25 May 2001 but otherwise and at all times the stock ranks pari passu equally and rateably with all future unsecured obligations of the group except for those obligations as may be preferred by law. The 'B' stock is to be repaid at par in equal instalments on 30 June 2006, 30 June 2007 and 30 June 2008.

Notes to the accounts (continued)

### 26. Financial instruments (continued)

Interest is payable on the 'B' stock quarterly in arrears from 1 July 2002 until redemption. Payments fall due on 31 March, 30 June, 30 September and 31 December each year, with the first payment falling due on 31 December 2003. Interest is paid at 5% per annum from 1 July 2002 until 31 December 2003 and thereafter at 7.5% until redemption.

#### 27. Related party transactions

In accordance with Financial Reporting Standard No 8 "Related Party Transactions", transactions between the company, other group undertakings and investee related parties of the company have not been disclosed in these financial statements.

Amounts owed to the shareholders of Preferred Holdings Limited during the year are £511,417 (2001 - £94,000) and are included within Other creditors (note 17). All loan stock (note 18) is held by related parties of the shareholders, or the shareholders themselves.