# Group Strategic Report, Directors' Report and Consolidated Financial Statements for the Year Ended 31 May 2020

for

**3R Telecom Limited** 

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## 3R Telecom Limited Company Information

#### **Directors**

Dr Gulrez Khan Mr Ramesh Bhikhabhai Patel Mr Rajnikant Dayabhai Patel Mr Paul Stacy Wootten

#### **Secretaries**

Mr Taahir Sayed Mr Kamal Dave

#### **Auditors**

Lall Ondhia Ltd Chartered Certified Accountants 8-10 Station Road Manor Park London United Kingdom E12 5BT

#### **Bankers**

Barclays Bank PLC 1 Churchill Place London E14 5HP

## Registered office

8-10 Station Road Manor Park London E12 5BT

## Registered number

04189802

## 3R Telecom Limited Group Strategic Report

The directors present their strategic report of the company and the group for the year ended 31 May 2020.

#### **REVIEW OF BUSINESS**

This year saw huge disruption to business due to the pandemic, lockdowns and a general change in client purchasing channels. Whilst the pandemic had a negative effect on the economy, it had the unintended consequence of shifting business to online deliveries which accelerated the installations of the the 3R Telecoms EPOS strategy. The limit to business activity and movement accelerated the decline of the mobile top-up market and revenues have dipped below the £200,000 per week mark from their highs in 2010 of around £1,500,000.

The company has maintained its tight control over costs and whilst turnover during the pandemic has been low, the solid cash reserves have enabled the company to weather this most unexpected storm.

In line with the long-term strategy the group saw an improvement in the core Software division, which despite the volatile conditions, continues to improve both its quality and standing in the market.

The outlook is conservative, for at least the next two to three years whilst the pandemic is expected to trigger a world-wide economic slowdown, which we anticipate to bottom out around 2023, and will be preparing 3R Telecoms to be in a position to strengthen the product offering to take advantage of the upswing when it occurs.

#### PRINCIPAL RISKS AND UNCERTAINTIES

The UK retail sector continues to be depressed coupled with the uncertainties revolving around the Brexit issue. In this respect the risks and uncertainties faced by the group are no exception compared to other businesses operation within the retail sector however the group remains cautiously positive to drive its local branding and continue to explore the foreign markets.

#### **FUTURE DEVELOPMENTS**

With the depressed UK market and uncertainties around the Brexit, the directors' focus for the forthcoming year will be to concentrate more on new products & softwares solutions around EPOS systems and integration of EPS with different transactions recording platforms.

#### FINANCIAL INSTRUMENTS

The company has normal level exposure to price, credit, liquidity and cash flow risks arising from trading activities which are mostly conducted in sterling.

#### **KEY PERFORMANCE INDICATORS**

The key performance indicators for the group are a combination of raising customer retention through annual renewals, whilst growing the pool of customers on a monthly basis, to be retained in a years' time. Across the group, new UK customers were being added at the lower rate per month during the year compared to previous years. Decreasing enrolllment of new customers is due to high level of competition in the industry and wide availability of non-bespoke plug and play EPOS systems. In the current climate, it will be difficult to improve on this until business confidence improves, which is not likely for the next 3 to 5 years in the light of Covid pandemic and resultant business climate, hence there is need to focus on new products, wider software solutions and creating compatibility across various transactions recording platforms in the future.

Mr Paul Stacy Wootten

Director

**3R Telecom Limited** 

Registered number: 04189802

**Directors' Report** 

The directors present their report with the financial statements of the company and the group for the year ended 31 May 2020.

#### **Principal activities**

The Group's principal activities during the year continued to be that of distributor of electronic value based products focused on electronic mobile phone top-ups (E-topup) for local and international communication.

#### **Dividends**

No dividends will be distributed for the year ended 31 May 2020.

#### **Directors**

The following persons served as directors during the year:

Dr Gulrez Khan Mr Ramesh Bhikhabhai Patel Mr Rajnikant Dayabhai Patel Mr Paul Stacy Wootten

#### Strategic Report

The company has chosen in accordance with Companies Act 2006, s.441C(11) to set out in the company's strategic report information required by Schedule 7 of the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008 to be contained in the directors' report. It has done so in respect of future developments and financial instruments.

#### **Directors' responsibilities**

The directors are responsible for preparing the Group Strategic Report, the Directors' Report and financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (Financial Reporting Standard 102 and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- · make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

3R Telecom Limited Registered number:

04189802

**Directors' Report** 

#### Disclosure of information to auditors

Each person who was a director at the time this report was approved confirms that:

- so far as he is aware, there is no relevant audit information of which the company's auditor is unaware; and
- he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

#### **Auditors**

The auditors, Lall Ondhia Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting.

This report was approved by the board on 19.19.

 ${f u}_{i}$  .. and signed on its behalf by

Mr Rajnikant Dayabhai Patel

Director

Mr Ramesh Bhikhabhai Patel

Director

Mr Paul Stacy Wootten

Director

## 3R Telecom Limited Independent auditor's report to the members of 3R Telecom Limited

#### Opinion

We have audited the financial statements of 3R Telecom Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 May 2020 which comprise the Consolidated Income Statement, Consolidated Other Comprehensive Income, Consolidated Balance Sheet, Company Balance Sheet, Consolidated Statement of Changes in Equity, Company Statement of Changes in Equity, Consolidated Cash Flow Statement and Notes to the Consolidated Cash Flow Statement, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group and company's affairs as at 31 March 2020 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis of opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

In our evaluation of the directors' conclusions, we considered the risks associated with the company's business model, including effects arising from macro-economic uncertainties such as Covid-19 and Brexit, and analysed how those risks might affect the company's financial resources or ability to continue operations over the period of at least twelve months from the date when the financial statements are authorised for issue. In accordance with the above, we have nothing to report in these respects.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the absence of reference to a material uncertainty in this auditor's report is not a guarantee that the company will continue in operation.

#### Other information

The other information comprises the information included in the report and financial statements, other than the financial statements and our auditor's report thereon.

The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

## 3R Telecom Limited Independent auditor's report to the members of 3R Telecom Limited

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the group strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the group strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Harsh Kantilal Ondhia FCCA (Senior Statutory Auditor) for and on behalf of

Lall Ondhia Ltd
Accountants and Statutory Auditors

8-10 Station Road Manor Park London E12 5BT

3R Telecom Limited Consolidated Income Statement for the year ended 31 May 2020

	Notes	2020 £	2019 £
Turnover	2	17,982,245	22,587,167
Cost of sales		(16,824,755)	(21,305,174)
Gross profit		1,157,490	1,281,993
Administrative expenses Other operating income		(1,356,245) 100,073	(1,382,270) 78,795
Operating loss	3	(98,682)	(21,482)
Interest receivable Interest payable	5	1,310 (14,118)	1,317 (20,403)
Loss on ordinary activities before taxation		(111,490)	(40,568)
Tax on loss on ordinary activities	6	12,960	18,090
Loss for the financial year		(98,530)	(22,478)

## 3R Telecom Limited Consolidated Balance Sheet as at 31 May 2020

N	lotes		2020 £		2019 £
Fixed assets					
Intangible assets	8		745,520		873,194
Tangible assets	9		242,427 987,947	-	328,168 1,201,362
			307,347		1,201,302
Current assets					
Stocks	11	184,508		313,682	
Debtors	12	404,105		287,867	
Cash at bank and in hand		932,022		1,053,656	
		1,520,635		1,655,205	
. Creditors: amounts falling due within one year	13	(699,756)		(857,611)	
Net current assets			820,879		797,594
Total assets less current liabilities		-	1,808,826	-	1,998,956
Creditors: amounts falling due after more					•
than one year	14		-		(76,721)
Provisions for liabilities					
Deferred taxation	17		(1,828)		(14,788)
Net assets			1,806,998	-	1,907,447
Capital and reserves					
Called up share capital	18		765,581		767,500
Share premium	19		70,000		70,000
Other reserves	20		1,919		-
Profit and loss account	21		969,498		1,069,947
Total equity		-	1,806,998	-	1,907,447
•		-		-	

The financial statements were approved by the board on 2000.... and signed on its behalf by:

Mr Rajnikant Dayabhai Patel

Director

Mr Paul Stacy Wootten

Director

Mr Ramesh Bhikhabhai Patel

## 3R Telecom Limited Company Balance Sheet as at 31 May 2020

İ	Notes		2020		2019
			£		£
Fixed assets					
Intangible assets	8		285,728		321,444
Tangible assets	9		230,679		297,272
Investments	10	_	514,900	_	514,900
			1,031,307		1,133,616
Current assets					
Stocks	11	155,956		276,465	
Debtors	12	766,408		687,135	
Cash at bank and in hand		730,179		854,066	
		1,652,543		1,817,666	
Creditors: amounts falling due					
within one year	13	(525,686)		(737,373)	
Net coment conto			4 400 057		1 000 202
Net current assets			1,126,857		1,080,293
		-		-	<del>.</del>
Total assets less current liabilities	5		2,158,164		2,213,909
Creditors: amounts falling due					
after more than one year	14		_		(76,721)
unco mere unan eme year	• •				(, =,, = ,,
Provisions for liabilities					
Deferred taxation	17		-		(7,863)
		_		_	
Net assets		_	2,158,164	_	2,129,325
One: 14-1 and manager : 2					
Capital and reserves	40		76E E04		767 500
Called up share capital	18	•	765,581		767,500
Share premium Other reserves	19 20		70,000		70,000
Other reserves Profit and loss account	20 21		1,919 1,320,664		1 201 925
	۷ ۱		1,320,004		1,291,825
Total equity		=	2,158,164	-	2,129,325
i otal equity		-	2,100,104	-	2,120,020

As permitted by Section 408 of the Companies Act 2006, the Income Statement of the parent company is not presented as part of these financial statements.

The financial statements were approved by the board on 29,13,13,11

and signed on its behalf by

Mr Rajnikant Dayabhai Patel

Director

Mr Ramesh Bhikhabhai Patel

Director

Mr Paul Stacy Wootten

Director

3R Telecom Limited Consolidated Statement of Changes in Equity for the year ended 31 May 2020

	Share capital	Share premium	Capital redemption reserves	Profit and loss account	Total
	£	£	£	£	£
At 1 June 2018	767,500	70,000	-	1,092,425	1,929,925
Loss for the financial year				(22,478)	(22,478)
At 31 May 2019	767,500	70,000		1,069,947	1,907,447
At 1 June 2019	767,500	70,000	-	1,069,947	1,907,447
Loss for the financial year				(98,530)	(98,530)
Shares redeemed	(1,919)		1,919	(1,919)	(1,919)
At 31 May 2020	765,581	70,000	1,919	969,498	1,806,998

3R Telecom Limited Company Statement of Changes in Equity for the year ended 31 May 2020

	Share capital	Share premium	Capital redemption reserves	Profit and loss account	Total
	£	£	£	£	£
At 1 June 2018	767,500	70,000	-	1,256,692	2,094,192
Profit for the financial year				35,133	35,133
At 31 May 2019	767,500	70,000		1,291,825	2,129,325
At 1 June 2019	767,500	70,000	-	1,291,825	2,129,325
Profit for the financial year				30,758	30,758
Shares redeemed	(1,919)		1,919	(1,919)	(1,919)
At 31 May 2020	765,581	70,000	1,919	1,320,664	2,158,164

## 3R Telecom Limited Consolidated Statement of Cash Flows for the year ended 31 May 2020

	2020 £	2019 £
Operating activities		
Loss for the financial year	(98,530)	(22,478)
Adjustments for:	(4.040)	(4.047)
Interest receivable	(1,310)	(1,317)
Interest payable	14,118	20,403
Tax on loss on ordinary activities  Depreciation	(12,960) 119,181	(18,090) 139,854
Amortisation of goodwill	122,674	122,674
Amortisation of patents and licenses	5,000	5,000
Decrease/(increase) in stocks	129,174	(125,284)
(Increase)/decrease in debtors	(116,238)	51,759
Decrease in creditors	(65,966)	(55,023)
Desired and in Greaters	95,143	117,498
Interest received	1,310	1,317
Interest paid	(14,118)	(20,403)
Cash generated by operating activities	82,335	98,412
Investing activities		
Payments to acquire tangible fixed assets	(33,441)	(65,456)
Cash used in investing activities	(33,441)	(65,456)
Financing activities		
Repayment of loans	(168,610)	(164,529)
Cash used in financing activities	(170,529)	(164,529)
Net cash used		
Cash generated by operating activities	82,335	98,412
Cash used in investing activities	(33,441)	(65,456)
Cash used in financing activities	(170,529)	(164,529)
Net cash used	(121,634)	(131,573)
Cash and cash equivalents at 1 June	1,053,656	1,185,229
Cash and cash equivalents at 31 May	932,022	1,053,656
Cash and cash equivalents comprise:		
Cash at bank	932,022	1,053,656_

The company is a qualifying entity for the purposes of FRS 102 and has elected to take the exemption under FRS 102, para 1.12(b) not to present the company statement of cash flows.

#### 1 Summary of significant accounting policies

#### Basis of preparation

The financial statements have been prepared under the historical cost convention and in accordance with FRS 102, The Financial Reporting Standard applicable in the UK and Republic of Ireland.

#### Basis of consolidation

The group financial statements consolidated those of the company and it's subsidiary undertakings drawn up to 31 May 2020. The subsidiary is an entity over which the company has the power to control the financial and operating policies so as to obtain benefits from its activities. The Group obtains and exercise control through voting rights.

#### Related party exemption

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland', not to disclose related party transactions with wholly owned subsidiaries within the group.

Transactions between group entities which have been eliminated on consolidation are not disclosed within the financial statements.

#### Significant judgements and estimates

The preparation of financial statements in conformity with generally accepted accounting practice requires management to make estimates and judgement that affect the reported amounts of assets and liabilities as well as disclosure of contingent assets and liabilities at the balance sheet date and the reported amounts of revenues and expenses during the reported period.

#### Going concern

Though the group's operations were impacted by Covid 19, the company has been able to restore and maintain its services with limited disruption. The company is confident of overcoming the difficult times with the continued support of its customers and other stakeholders.

Accordingly, there is a reasonable expectation that the group has resources to continue in operational existence for the foreseeable future. The directors and shareholders have assured their continued support thus the going concern basis of accounting is continued to be adopted in preparing the financial statements.

#### Turnover

Turnover is measured at the fair value of the consideration received or receivable, net of discounts and value added taxes. Turnover includes revenue earned from the sale of goods and from the rendering of services. Turnover from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have transferred to the buyer. Turnover from the rendering of services is recognised by reference to the stage of completion of the contract. The stage of completion of a contract is measured by comparing the costs incurred for work performed to date to the total estimated contract costs.

#### Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business, is being amortised evenly over its estimated useful life of 10 years.

#### Software development

Software development costs are recognised as an expense in the period in which they are incurred unless all of the criteria are met for asset recognition. The major asset recognition criteria includes that there is a clearly defined product or project, it has been assessed with reasonable certainty as to its technical feasibility and product or project's ultimate commercial viability. The aggregate of the deferred development costs and any further development costs is reasonably expected to be exceeded by related future sales or other revenues. Software development costs are being amortised over the estimated economic useful life of 10 years.

#### Intangible fixed assets

Intangible fixed assets are measured at cost less accumulative amortisation and any accumulative impairment losses over its estimated useful life.

#### Tangible fixed assets

Tangible fixed assets are measured at cost less accumulative depreciation and any accumulative impairment losses. Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write off the cost, less estimated residual value, of each asset evenly over its expected useful life, as follows:

Freehold buildings
Improvements to land & buildings
Plant and machinery
Motor vehicles
Fixtures and fittings
Computer equipment

Over 50 years on straight line basis Over 30 years on straight line basis 25% on straight line basis 25% on reducing balance 25% on straight line basis 33% on straight line basis

#### Stocks

Stocks are measured at the lower of cost and estimated selling price less costs to complete and sell. Cost is determined using the first in first out method. The carrying amount of stock sold is recognised as an expense in the period in which the related revenue is recognised.

#### **Debtors**

Short term debtors are measured at transaction price (which is usually the invoice price), less any impairment losses for bad and doubtful debts. Loans and other financial assets are initially recognised at transaction price including any transaction costs and subsequently measured at amortised cost determined using the effective interest method, less any impairment losses for bad and doubtful debts.

#### Creditors

Short term creditors are measured at transaction price (which is usually the invoice price). Loans and other financial liabilities are initially recognised at transaction price net of any transaction costs and subsequently measured at amortised cost determined using the effective interest method.

#### Taxation

A current tax liability is recognised for the tax payable on the taxable profit of the current and past periods. A current tax asset is recognised in respect of a tax loss that can be carried back to recover tax paid in a previous period. Deferred tax is recognised in respect of all timing differences between the recognition of income and expenses in the financial statements and their inclusion in tax assessments. Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the reporting date and that are expected to apply to the reversal of the timing difference, except for revalued land and investment property where the tax rate that applies to the sale of the asset is used. Current and deferred tax assets and liabilities are not discounted.

#### **Provisions**

Provisions (ie liabilities of uncertain timing or amount) are recognised when there is an obligation at the reporting date as a result of a past event, it is probable that economic benefit will be transferred to settle the obligation and the amount of the obligation can be estimated reliably.

#### Research and development

Development costs not qualifying under the software development policy for capitalisation is expensed. Expenditure on research and development is written off in the year in which it is incurred.

#### Foreign currency translation

Transactions in foreign currencies are initially recognised at the rate of exchange ruling at the date of the transaction.

At the end of each reporting period foreign currency monetary items are translated at the closing rate of exchange. Non-monetary items that are measured at historical cost are translated at the rate ruling at the date of the transaction. All differences are charged to profit or loss.

#### Leased assets

A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership. All other leases are classified as operating leases. The rights of use and obligations under finance leases are initially recognised as assets and liabilities at amounts equal to the fair value of the leased assets or, if lower, the present value of the minimum lease payments. Minimum lease payments are apportioned between the finance charge and the reduction in the outstanding liability using the effective interest rate method. The finance charge is allocated to each period during the lease so as to produce a constant periodic rate of interest on the remaining balance of the liability. Leased assets are depreciated in accordance with the company's policy for tangible fixed assets. If there is no reasonable certainty that ownership will be obtained at the end of the lease term, the asset is depreciated over the lower of the lease term and its useful life. Operating lease payments are recognised as an expense on a straight line basis over the lease term.

#### **Pensions**

Contributions to defined contribution plans are expensed in the period to which they relate.

2	Analysis of turnover	2020 £	2019 £
	Sale of goods Commissions	17,792,787 189,458	22,401,001 186,166
		17,982,245	22,587,167
	By geographical market:		
	UK	17,982,245	22,587,167
3	Operating profit	2020	2019
3	Operating profit  This is stated after charging:	2020 £	2019 £
3	,		
3	This is stated after charging:	£	£
3	This is stated after charging:  Depreciation of owned fixed assets  Amortisation of goodwill  Amortisation of patents and licenses	£	£ 139,854
3	This is stated after charging:  Depreciation of owned fixed assets Amortisation of goodwill Amortisation of patents and licenses Amortisation of software development cost	119,181 85,958 6,000 35,717	139,854 85,958 6,000 35,717
3	This is stated after charging:  Depreciation of owned fixed assets Amortisation of goodwill Amortisation of patents and licenses Amortisation of software development cost Operating lease rentals - land and buildings	119,181 85,958 6,000 35,717 39,650	139,854 85,958 6,000 35,717 55,150
3	This is stated after charging:  Depreciation of owned fixed assets Amortisation of goodwill Amortisation of patents and licenses Amortisation of software development cost	119,181 85,958 6,000 35,717	139,854 85,958 6,000 35,717

4	Staff costs	2020 £	2019 £
	Wages and salaries	570,515	541,931
	Social security costs	58,133	52,289
	Other pension costs	13,954	11,787
		642,602	606,007
	Average number of employees during the year	Number	Number
	Average number of employees	20_	20
		2020	2019
	·	£	£
	Directors' remuneration	77,417	70,500
	Two directors to whom pension benefits are accruing and directors are also the	e Key Management	Personnel
5	Interest payable	2020	2019
		£	£
	Bank loans and overdrafts	8,758	15,299
	Finance charges payable under finance leases and hire purchase contracts	5,360	5,104
		14,118	20,403
6	Taxation	2020	2019
	Analysis of shows in naviad	£	£
	Analysis of charge in period Origination and reversal of timing differences	(12,960)	(18,090)
	Tax on loss on ordinary activities	(12,960)	(18,090)

## 7 Individual income statement

As permitted by Section 408 of the Companies Act 2006, the Income Statement of the parent company is not presented as part of these financial statements.

## 8 Intangible fixed assets

## Group

	Goodwill At cost £	Patents and licenses At cost	Software development At cost £	Total £
Cost	~	~	_	-
At 1 June 2019	1,888,011_	60,000	357,160	2,305,171
At 31 May 2020	1,888,011	60,000	357,160	2,305,171
Amortisation				
At 1 June 2019	1,372,261	24,000	35,716	1,431,977
Provided during the year	<u>85,958</u>	6,000	35,716	127,674
At 31 May 2020	1,458,219	30,000	71,432	1,559,651
Carrying amount				
At 31 May 2020	429,792	30,000	285,728	745,520
At 31 May 2019	515,750	36,000	321,444	873,194

Goodwill is being written off in equal annual instalments over its estimated economic life of 10 years.

## Company

•		Software	
	Goodwill	development	Total
	At cost	At cost	
	£	£	£
Cost			
At 1 June 2019	970,000	357,160	1,327,160
At 31 May 2020	970,000	357,160	1,327,160
Amortisation			
At 1 June 2019	970,000	35,716	1,005,716
Provided during the year	-	35,716	35,716
At 31 May 2020	970,000	71,432	1,041,432
Carrying amount			
At 31 May 2020		285,728	285,728
At 31 May 2019		321,444	321,444

## 9 Tangible fixed assets

Group		Land and	Improvements	Plant and
		buildings	to property	machinery
		At cost	At cost	At cost
•		£	£	£
Cost or valuation				
At 1 June 2019		224,301	18,870	1,700,889
Additions				31,807
At 31 May 2020		224,301	18,870	1,732,696
Depreciation				
At 1 June 2019		75,416	16,251	1,534,493
Charge for the year	·	3,134	2,075	110,958
At 31 May 2020		78,550	18,326	1,645,451
Carrying amount				
At 31 May 2020		145,751	544	87,245
At 31 May 2019		148,885	2,619	166,396
·	Fixtures	Motor	Computer	
	and fittings	vehicles	equipment	Total
	At cost	At cost	At cost	
	£	£	£	£
Cost or valuation	-			
At 1 June 2019	2,296	31,455	15,573	1,993,384
Additions	1,634_			33,441
At 31 May 2020	3,930	31,455	15,573	2,026,825
Depreciation				
At 1 June 2019	1,850	22,444	14,763	1,665,217
Charge for the year	557	2,253	204	119,181
At 31 May 2020	2,407	24,697	14,967	1,784,398
Carrying amount	4 500	. 750	enc.	0.40.407
At 31 May 2020	1,523	6,758	606 810	242,427
At 31 May 2019	447_	9,011	810	328,168
Company	Land and	Plant and		,
	buildings	machinery	Motor vehicle	Total
	At cost	At cost	- At cost	
	£	£	£	£
Cost or valuation				
At 1 June 2019	224,301	1,624,772	31,455	1,880,528
Additions		31,807		31,807
At 31 May 2020	224,301	1,656,579	31,455	1,912,335
Depreciation				
At 1 June 2019	75,416	1,485,396	22,444	1,583,256
Charge for the year	3,134	93,013	2,253	98,400
At 31 May 2020	78,550	1,578,409	24,697	1,681,656
Carrying amount	445 754	70 470	0.750	200.070
At 31 May 2020	145,751	78,170	6,758	230,679
At 31 May 2019	<u> 148,885</u>	139,376	9,011	297,272

## 10 Fixed assets investments

Shares in group undertakings			£
Cost or valuation At 1 June 2019 At 31 May 2019			514,900 514,900
Carrying amount At 31 May 2020 At 31 May 2019			514,900 514,900
The group or the company's investments at the B following:	alance Sheet date in the sha	re capital of compa	anies include the
Subsidiaries			
CES TS SOFTWARE LIMITED Registered office; England Nature of business: Software development			
Class of shares: Ordinary	% holding 100		
		2020 £	2019 £
Aggregate capital and reserves Profit/(Loss) for the year		(42,199) (61,711)	19,512 10,276
OCTEPOS LIMITED Registered office; England Nature of business: Software development			
Class of shares: Ordinary	% holding 100		
		2020	2019
Aggregate capital and reserves Profit/(Loss) for the year		46,031 9,232	36,799 13,555
3R SOFTWARE SOLUTIONS LIMITED Registered office; England Nature of business: Software development			
Class of shares: Ordinary	% holding 100		
		2020	2019
Aggregate capital and reserves Profit/(Loss) for the year		(50,155) (34,797)	(15,358) (39,431)

11 STOCKS	11	Stoc	:ks
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• •	Otocks		Group	Compa	iny
		2020 £	2019 £	2020 £	2019 £
		-	-	•	-
	Finished goods and goods for resale	184,508_	313,682	155,956	276,465
12	Debtors				
-			Group	Compa	ny
		2020	2019	2020	2019
		£	£	£	£
	Trade debtors	241,249	129,449	169,559	75,047
	Amounts owed by group undertakings and				
	undertakings in which the company has a			474,183	494,447
	participating interest Other debtors	138,066	140,547	97,876	99,770
	Prepayments and accrued income	24,790	17,871	24,790	17,871
	repayments and accided income	404,105	287,867	766,408	687,135
13	Creditors: amounts falling due within one	year ,	Group	Compa	ny
		2020	2019	2020	2019
		£	£	£	£
	Bank overdrafts	6,678	6,678	6,678	6,678
	Bank loans (see note 15)	100,275	192,164	100,275	192,164
	Obligations under finance lease and hire				
	purchase contracts (see note 16)	4,845	27,812	4,846	27,812
	Trade creditors	312,052	356,765	181,604	293,798
	Amounts owed to group undertakings and undertakings in which the company has a				
	participating interest	_	_	25,923	25,556
	Office the second second	50.400	50 470	20,620	07,000

The bank loans falling due within one year are secured by way of a debenture provided over the assets of the company and its subsidaries.

50,122

169,597

56,187

699,756

56,473

169,219

48,500

857,611

38,163

15,186

525,686

153,011

27,396

10,998

737,373

152,971

### 14 Creditors: amounts falling due after one year

Other taxes and social security costs

Accruals and deferred income

Other creditors

		Group	Com	pany
	2020	2019	2020	2019
	£	£	£	£
Bank loans (see note 15)	<del>_</del> _	76,721		76,721

The bank loans falling due after one year are secured by way of a debenture provided over the assets of the company and its subsidaries.

15	Loans		0		
		2020	Group 2019	Compa 2020	iny 2019
		£	£	£	£
	Analysis of maturity of debt: Within one year or on demand	100,275	192,164	100,275	192,164
	Between one and two years	-	76,721	-	76,721
	•	100,275	268,885	100,275	268,885
16	Obligations under finance leases and hire contracts	purchase			
	·		Group	Compa	ıny
		2020	2019	2020	2019
		£	£	£	£
	Amounts payable:				
	Within one year	4,846	27,812	4,846	27,812
17	Deferred taxation				
			Group	Company	
		2020 £	2019 £	2020 £	2019 £
			-	2	
	Accelerated capital allowances	1,828	14,788	<u> </u>	7,863
			Group	Compa	
		2020 £	2019 £	2020 £	2019 £
				7.000	40.740
	At 1 June Credited to the profit and loss account	14,788 (12,960)	32,878 (18,090)	7,863 (7,863)	13,740 (5,877)
	orealizate the promoting to the				
	At 31 May	1,828	14,788_	<del></del>	7,863
10	Shara assistal	Nominal	2020	2020	2019
10	Share capital	value	Number	£	. £
	Allotted, called up and fully paid: Ordinary shares	£0.1 each	7,655,811	765,581	767,500
	During the year company purchased 19,189	of its own share	e at par value of £0.	10 per share.	
19	Share premium			2020 £	2019 £
	At 1 June			70,000	70,000
	At 31 May			70,000	70,000

20 Other reserves Capital redemption reserve	2020 £	2019 £
Transfer from the profit and loss account	1,919	-
At 31 May	1,919	-

During the year company purchased 19,189 of its own share at par value of £0.10 per share and the value has been transferred to capital redemption reserve.

#### 21 Reserves

Group	Profit and loss	Share premium	Totals
	account £	£	£
	_	_	_
At 1 June	1,069,947	70,000	1,139,947
Loss for the financial year	(98,530)		(98,530)
Transfer to capital redemption reserve	(1,919)	-	(1,919)
At 31 May	969,498	70,000	1,039,498
Company			
	Profit and	Share	Totals
	loss	premium	
	account		
	£	£	£
At 1 June	1,291,825	70,000	1,361,825
Profit for the financial year	30,758		30,758
Transfer to capital redemption reserve	(1,919)	-	(1,919)
At 31 May	1,320,664	70,000	1,390,664

### 22 Presentation currency

The financial statements are presented in Sterling which is also the functional currency.

### 23 Controlling party

**CM16 6RB** 

The ultimate controlling party is Mr Ramesh Bhikhabhai Patel.

## 24 Legal form of entity and country of incorporation

3R Telecom Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the General Information page.

#### 25 Principal place of business

The address of the company's principal place of business is: 39 Lindsey Street Epping Essex