### **COMPANY REGISTRATION NUMBER 4154546**

# SMART421 TECHNOLOGY GROUP PLC FINANCIAL STATEMENTS 30 JUNE 2006



# **ENSORS**

Chartered Accountants & Registered Auditors
46 St Nicholas Street
IPSWICH
IP1 1TT

## **FINANCIAL STATEMENTS**

## YEAR ENDED 30 JUNE 2006

CONTENTS	PAGE
The directors' report	1
Independent auditor's report to the shareholders	6
Group profit and loss account	8
Group balance sheet	9
Balance sheet	10
Group cash flow	11
Notes to the financial statements	12

#### THE DIRECTORS' REPORT

#### YEAR ENDED 30 JUNE 2006

The directors have pleasure in presenting their report and the financial statements of the group for the year ended 30 June 2006.

### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company during the year was to act as a holding company for its subsidiaries. The company did not trade in its own right. Smart421 Limited, the main subsidiary, provides IT services specialising in the delivery of innovative IT solutions, the design, build and operation of complex integration projects and application service management. The group retains a broad base of blue chip clients across a range of industry sectors.

All of the other subsidiaries are now dormant.

The year ended 30 June 2006 has been a successful year for all the group's services. In particular, the significant investment made in developing its innovative service management products is now generating substantial returns.

Over the last two years there has been a material transition in revenue terms from a largely projects and consulting business to a more stable and repeatable service management and consulting business. The long term, sustainable nature of service management revenues is increasingly providing protection against the inherent variability of project revenues that are typically generated from a small number of high value assignments. Service Management revenues have doubled from £1.4m in 2004/5 to £2.8m in 2005/6.

Gross margin was 46% for the year compared to 39% in 2004/5. A key factor in the improvement is the greater element of higher margin service management revenues.

Staff are the principal cost of sale for the business and the key metrics are bill, cost and utilisation rates. In this regard, Smart421 has been very effective at maintaining high utilisation rates, in the region of 90% over the past 4 years. Average bill rates per hour have been steadily rising over the past 4 years outpacing the rise in average cost rate per hour.

The group manages its overheads tightly whilst retaining an experienced management and office support team. The increase in revenues in the year has enabled the group to better leverage its non fee earning costs with operating overheads falling from 37% in 2004/5 to 34% of sales in 2005/6.

Smart421 is highly cash generative with cash and short term investment balances rising to £3.4m at the year end. To date these balances have been retained in the group to strengthen its balance sheet and provide security to customers entering into long term contracts with the group. The group's Dun & Bradstreet credit rating is expected to rise significantly once the 2005/6 accounts are filed.

The group faces various business and financial risks. In common with most IT service companies the group's performance is impacted by the cyclical nature of UK IT service spending. Currently the group's experience is that market conditions continue to improve after a sustained period of depressed activity levels. The group's strategy of focussing on complex and innovative integration and service management has meant that the group is exposed to some of the fastest growing areas within this market. This sector is also less vulnerable to competition from offshore service providers. The group does however have an established partnership with a major Indian based service provider which it uses for the small proportion of services that can efficiently be taken offshore.

#### THE DIRECTORS' REPORT (continued)

#### YEAR ENDED 30 JUNE 2006

The financial risks facing the group are considered under a separate heading below.

The group made a profit before tax for the year of £1,478,000 (2005 - £255,000). After adjusting for one-off pension contributions for the shareholder director and charitable donations, the underlying profit before tax was £1,756,000 (2005 - £650,000).

The group retains a strong balance sheet and is well positioned to maintain its core business and exploit new opportunities as they arise in any of the group's areas of operation.

#### **FUTURE DEVELOPMENTS**

The group continues to win work both from existing and new blue chip clients against much larger competitors. Of particular note has been the growth in service management work, typically on long term contracts, which helps underpin the sustainability of current revenues.

The directors are confident that the group's competitive strengths, notably its enviable delivery track record, its innovative products and services, and its global sourcing strategy, will enable the group to prosper and grow in the future.

#### **RESULTS AND DIVIDENDS**

The profit for the year, after taxation, amounted to £1,038,000. The directors have not recommended a dividend.

## FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The objective of the group is to manage its financial risks as well as its other business risks within parameters agreed and approved by the group's management.

The financial risks to which the group is materially exposed and the policies adopted to address these risks are as follows:

#### Credit risk

The group's existing customer base consists almost exclusively of blue chip, publicly listed, UK and multinational companies. Credit risk is therefore generally low. In addition, all significant customers are monitored via Dun and Bradstreet so that any deterioration in credit ratings is identified at an early stage.

The group typically invoices for services at the time they are performed and collects trade debt within 45 days. As a result, the balances subject to credit risk that remain are minimised.

#### Cashflow and liquidity risk

The group maintains significant cash assets on its balance sheet to enable it to provide assurance to customers entering into high value and/or long term contracts with the group.

These assets represent approximately four months of trading expenses and hence cashflow and liquidity risks are minimised.

#### THE DIRECTORS' REPORT (continued)

#### **YEAR ENDED 30 JUNE 2006**

#### Price risk

The complex, high value IT services that the group provides are currently in high demand and not subject to the same pricing pressures being experienced for commodity services.

Additionally, the group operates a flexible mixed model using both permanent and contracted staff that enables it to respond quickly to both price and demand fluctuations.

#### Foreign exchange risk

Over 90% of the group's business is conducted within the UK. The balance is largely within Europe. A small foreign exchange risk exists in relation to the modest net asset balances held or denominated in Euros. The group's policy is to convert surplus Euros into sterling so that any such foreign exchange risk is minimised.

#### RESEARCH AND DEVELOPMENT

The group's research and development effort has been and will continue to be linked to specific new business opportunities.

#### THE DIRECTORS AND THEIR INTERESTS

The directors who served the company during the year together with their beneficial interests, including family holdings, in the shares of the company were as follows:

	Ordinary Shares of £0.10 each	
	At	At
	30 June 2006	1 July 2005
J C Carrington	<del>-</del>	-
J J Harris	20,000,010	20,000,010

In addition, Seachange Systems Limited, a company in which J J Harris is a shareholder, held 387,500 deferred ordinary shares of £1 each in Smart421 Limited at 30 June 2006 and 30 June 2005.

J C Carrington was granted 50,000 share options in the year. At the year end he held 60,000 share options. None were exercised in the year.

#### POLICY ON THE PAYMENT OF CREDITORS

The group undertakes to pay all its creditors within the terms agreed, normally 30 days. The company's systems and quality control procedures, including purchasing and creditor payments, are ISO9001 accredited.

At the year end, there were 52 days (2005 - 29 days) purchases in trade creditors.

#### THE DIRECTORS' REPORT (continued)

#### YEAR ENDED 30 JUNE 2006

#### **DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice.

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the group and of the profit or loss of the group for that year. In preparing those financial statements, the directors are required to:

- select suitable accounting policies, as described on pages 12 to 15, and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the group and to enable them to ensure that the financial statements comply with the Companies Act 1985. The directors are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware:

- there is no relevant audit information of which the group's auditors are unaware; and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

#### **DONATIONS**

During the year the group made the following contributions:

	2006	2005
	£	£
Charitable	2,483	26,951

#### THE DIRECTORS' REPORT (continued)

#### YEAR ENDED 30 JUNE 2006

#### **AUDITOR**

A resolution to re-appoint Ensors as auditor for the ensuing year will be proposed at the annual general meeting in accordance with section 385 of the Companies Act 1985.

Signed by order of the directors

A GREATOREX

**Company Secretary** 

Approved by the directors on 19 Sylember 1506

Alica Circatona

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF SMART421 TECHNOLOGY GROUP PLC

#### YEAR ENDED 30 JUNE 2006

We have audited the group and parent company financial statements ("the financial statements") of Smart421 Technology Group plc for the year ended 30 June 2006 on pages 8 to 26 which have been prepared on the basis of the accounting policies set out on pages 12 to 15.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

# RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

As described in the Statement of Directors' Responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985, and whether the information given in the Directors' Report is consistent with the financial statements. We also report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### **BASIS OF AUDIT OPINION**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's and company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF SMART421 TECHNOLOGY GROUP PLC (continued)

#### YEAR ENDED 30 JUNE 2006

#### **OPINION**

In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the group's and the parent company's affairs as at 30 June 2006 and of the group's profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Directors' Report is consistent with the financial statements.

Eneors

46 St Nicholas Street IPSWICH IP1 1TT

ENSORS Chartered Accountants & Registered Auditors

21 September 2006

# SMART421 TECHNOLOGY GROUP PLC GROUP PROFIT AND LOSS ACCOUNT YEAR ENDED 30 JUNE 2006

		2006	2005 (restated)
	Note	£000	£000
GROUP TURNOVER	2	11,146	8,856
Cost of sales		6,010	5,422
GROSS PROFIT		5,136	3,434
Administrative expenses Other operating income	3	3,736 -	3,315 (16)
OPERATING PROFIT	4	1,400	135
Share of joint venture operating profit		9	8
Interest receivable and similar income Share of joint venture interest receivable		1,409 68 1	143 111 1
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		1,478	255
Tax on profit on ordinary activities	7	440	99
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		1,038	156
Minority interests		12	_
PROFIT ATTRIBUTABLE TO MEMBERS OF THE PARENT	T 8	1,026 	156 156
PROFIT FOR THE FINANCIAL YEAR		1,020	

All of the activities of the group are classed as continuing.

# Statement of total recognised gains and losses

There are no recognised gains or losses other than the profit of £1,026,000 attributable to the shareholders for the year ended 30 June 2006 (2005 - profit of £156,000).

The company has taken advantage of section 230 of the Companies Act 1985 not to publish its own Profit and Loss Account.

The notes on pages 12 to 26 form part of these financial statements.

# **GROUP BALANCE SHEET**

#### **30 JUNE 2006**

		2006	2005
	Note	£000	(restated) £000
FIXED ASSETS			
Intangible assets	9		- 185
Tangible assets	10	<b>261</b>	<del></del>
		261	185
Investments in joint ventures: Share of gross assets		51	50
Share of gross liabilities		(38)	(29)
· ·	11	13	21
		274	206
CURRENT ASSETS Debtors	12	2,950	2,205
Investments	13	504	297
Cash at bank and in hand		2,895	1,499
		6,349	4,001
CREDITORS: Amounts falling due within one year	14	2,578	1,199 ———
NET CURRENT ASSETS		3,771	2,802
TOTAL ASSETS LESS CURRENT LIABILITIES		4,045	3,008
CREDITORS: Amounts falling due after more than one			
year	15	388	388
		3,657	2,620
MINORITY INTERESTS			11
		3,657	2,631
CAPITAL AND RESERVES			
Called-up equity share capital	20	2,000	2,000
Other reserves	21	540	540
Profit and loss account	21	1,117	91
SHAREHOLDERS' FUNDS	22	3,657	2,631

These financial statements were approved by the directors on the 19th September hoot and are signed on their behalf by:

J C CARRINGTON

#### **BALANCE SHEET**

#### **30 JUNE 2006**

	Note	2006 £000	2005 £000
FIXED ASSETS Investments	11	2,009	2,009
CURRENT ASSETS Debtors	12	41	26
CREDITORS: Amounts falling due within one year	14	9	9
NET CURRENT ASSETS		32	17
TOTAL ASSETS LESS CURRENT LIABILITIES		2,041	2,026
CAPITAL AND RESERVES Called-up equity share capital Profit and loss account	20 21	2,000 41	2,000
SHAREHOLDERS' FUNDS		2,041	2,026

These financial statements were approved by the directors on the financial statements were approved by the directors on the financial statements were approved by the directors on the financial statements were approved by the directors on the financial statements were approved by the directors on the financial statements were approved by the directors on the financial statements were approved by the directors on the financial statements were approved by the directors on the financial statements were approved by the directors on the financial statements were approved by the directors on the financial statements were approved by the directors on the financial statement and the financial statements were approved by the directors on the financial statement and the financial statem

J C CARRINGTON

J J/ARRIS

#### **GROUP CASH FLOW**

#### **YEAR ENDED 30 JUNE 2006**

		2006	2005
	Note	£000	(restated) £000
NET CASH INFLOW FROM OPERATING ACTIVITIES	23	1,733	52
DIVIDENDS RECEIVED FROM JOINT VENTURES RETURNS ON INVESTMENTS AND SERVICING OF FINA	NCF	15	26
Interest received		68	111
NET CASH INFLOW FROM RETURNS ON INVESTMENTS SERVICING OF FINANCE	S AND	68	111
TAXATION		(39)	(344)
CAPITAL EXPENDITURE Payments to acquire tangible fixed assets Receipts from sale of fixed assets		(17 <b>4</b> ) –	(83) 4
NET CASH OUTFLOW FROM CAPITAL EXPENDITURE		(174)	(79)
CASH INFLOW/(OUTFLOW) BEFORE USE OF LIQUID RESOURCES		1,603	(234)
MANAGEMENT OF LIQUID RESOURCES* Cash placed in short term deposits Sale of short term deposits		(900) —	_ 1,000
Cash placed in other liquid investments Sale of other liquid investments		(480) 273	(250) 345
NET CASH (OUTFLOW)/INFLOW FROM MANAGEMENT LIQUID RESOURCES	OF	(1,107)	1,095
INCREASE IN CASH	24	496	861

<sup>\*</sup>Liquid resources are current asset investments which are disposable without curtailing or disrupting the business and are either readily convertible into known amounts of cash at or close to their carrying values or traded in an active market.

Liquid resources comprise term deposits of less than one year (other than cash), government securities and investments in money market managed funds.

The notes on pages 12 to 26 form part of these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS

#### **YEAR ENDED 30 JUNE 2006**

#### 1. ACCOUNTING POLICIES

#### **Basis of accounting**

The financial statements have been prepared under the historical cost convention, and in accordance with applicable accounting standards.

#### Changes in accounting policies

In preparing the financial statements for the current year, the group has adopted the following Financial Reporting Standards:

-FRS 21 Events after the Balance Sheet date (IAS 10);

-the presentation requirements of 'FRS 25 Financial Instruments: Disclosure and Presentation (IAS 32)'; and

FRS 21 Events after the Balance Sheet date (IAS 10)

The adoption of FRS 21 has resulted in a change in accounting policy in respect of proposed equity dividends. If the company declares dividends to the holders of equity instruments after the balance sheet date, the company does not recognise those dividends as a liability at the balance sheet date. The aggregate amount of equity dividends proposed before approval of the financial statements, which have not been shown as liabilities at the balance sheet date, are disclosed in the notes to the financial statements. Previously, proposed equity dividends were recorded as liabilities at the balance sheet date.

This change of policy has not affected the results for the current or previous period.

FRS 25 Financial Instruments: Disclosure and Presentation (IAS 32)

The adoption of the presentation requirements of FRS 25 has resulted in the Deferred Ordinary Shares in Smart421 Limited being classified as liabilities. Previously they had been classified as a minority interest.

### NOTES TO THE FINANCIAL STATEMENTS

#### **YEAR ENDED 30 JUNE 2006**

#### 1. ACCOUNTING POLICIES (continued)

#### **Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the company and all group undertakings. These are adjusted, where appropriate, to conform to group accounting policies.

Unless otherwise stated, the acquisition method of accounting has been adopted. Under this method, the results of companies acquired or disposed of are included in the group profit and loss account after or up to the date that control passes respectively.

Transactions that qualify under FRS 6 as a group reconstruction are accounted for using merger accounting. Accordingly, no goodwill arises on the business combination.

As a consolidated group profit and loss account is published, a separate profit and loss account for the parent company is omitted from the group financial statements by virtue of section 230 of the Companies Act 1985.

#### **Turnover**

The turnover shown in the group profit and loss account represents amounts invoiced during the year, exclusive of Value Added Tax.

In respect of long-term contracts and contracts for on-going services, turnover represents the value of work done in the year, including estimates of amounts not invoiced. Turnover in respect of long-term contracts and contracts for on-going services is recognised by reference to the stage of completion.

#### Research and development

Research and development expenditure is written off against profits in the year in which it is incurred.

#### Goodwill

Positive purchased goodwill arising on acquisitions is capitalised, classified as an asset on the Balance Sheet and amortised over its estimated useful life up to a maximum of 20 years. This length of time is presumed to be the maximum useful life of purchased goodwill because it is difficult to make projections beyond this period. Goodwill is reviewed for impairment at the end of the first full financial year following each acquisition and subsequently as and when necessary if circumstances emerge that indicate that the carrying value may not be recoverable.

#### **Amortisation**

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Goodwill - considered on an annual basis

#### **Fixed assets**

All fixed assets are initially recorded at cost.

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 30 JUNE 2006

#### 1. ACCOUNTING POLICIES (continued)

#### **Depreciation**

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Fixtures & Fittings

- 10 years straight line

Equipment

- 3 years straight line

#### **Operating lease agreements**

Operating lease rentals are charged to the profit and loss account on a straight line basis over the period of the lease.

#### **Pension costs**

The group operates defined contribution pension schemes through Smart421 Limited, a subsidiary undertaking. The assets of the schemes are held separately from those of the group in independently administered funds. The amount charged to the profit and loss account represents the contributions payable to the schemes in respect of the accounting period.

#### Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

The assets and liabilities of overseas subsidiary undertakings are translated at the closing exchange rates. Profit and loss accounts of such undertakings are consolidated at the average rates of exchange during the year. Gains and losses arising on these translations are taken to reserves, net of exchange differences arising on related foreign currency borrowings.

#### Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

#### Investments

All investments are initially recorded at cost, being the fair value of the consideration given and including acquisition costs associated with the investment. All purchases and sales of investments are recognised using trade date accounting.

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 30 JUNE 2006

#### 1. ACCOUNTING POLICIES (continued)

After initial recognition, investments, which are classified as held for trading and available-for-sale, are measured at fair value. Gains or losses on investments held for trading are recognised in the profit and loss account. Gains or losses on available-for-sale investments are recognised as a separate component of equity until the investment is disposed of or until its value is impaired, at which time the cumulative gain or loss previously reported in equity is included in the profit and loss account.

Investments classified as held-to-maturity are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in the profit and loss account when the investment in derecognised, or impaired, as well as through the amortisation process.

Investments are fair valued using quoted market prices, independent appraisals, discounted cash flow analysis or other appropriate valuation models at the balance sheet date.

#### Trade and other debtors

Trade and other debtors are recognised and carried forward at invoiced amounts less provisions for any doubtful debts. Bad debts are written off when identified.

#### Cash and cash equivalents

Cash and cash equivalents are included in the balance sheet at cost. Cash and cash equivalents comprise cash at bank and in hand and short term deposits with an original maturity of three months or less.

#### **Employee share schemes**

The cost of awards to employees that take the form of shares or rights to shares are recognised over the period of the employee's related performance.

#### 2. TURNOVER

The turnover and profit before tax are attributable to the one principal activity of the group.

An analysis of turnover is given below:

	2006	2005
		(restated)
	£000	£000
United Kingdom	10,616	8,537
Europe	518	311
North America	12	8
	11,146	8,856

The share of the joint venture's turnover is £9,000 (2005 - £9,000).

## NOTES TO THE FINANCIAL STATEMENTS

#### **YEAR ENDED 30 JUNE 2006**

# 3. OTHER OPERATING INCOME

	Rent receivable	2006 £000 	2005 (restated) £000 16
4.	OPERATING PROFIT		
	Operating profit is stated after charging:		
		2006 £000	2005 (restated) £000
	Depreciation of owned fixed assets	98	75
	Loss on disposal of fixed assets Auditor's remuneration	_	7
	- as auditor	11	10
	- for other services	22	13
	Operating lease costs: Other	100	137
	Net loss on foreign currency translation	2	<del>-</del>

#### 5. PARTICULARS OF EMPLOYEES

The average number of staff employed by the group during the financial year amounted to:

	2006	2005 (restated)
	No	No
Number of consultancy and administrative staff	80	<u>77</u>
The aggregate payroll costs of the above were:		
	2006	2005 (restated)
	£000	`£000
Wages and salaries	4,297	3,673
Social security costs	477	412
Other pension costs	439	524
	5,213	4,609

# NOTES TO THE FINANCIAL STATEMENTS

## YEAR ENDED 30 JUNE 2006

#### 6. DIRECTORS' EMOLUMENTS

The directors' aggregate emoluments in respect of qualifying services were:

	2006	2005
		(restated)
	£000	£000
Emoluments receivable	136	134
Value of company pension contributions to money purchase		
schemes	286	377
	400	<del></del>
	422	<u>511</u>

The number of directors who accrued benefits under company pension schemes was as follows:

	2006	2005
		(restated)
	No	No
Money purchase schemes	1	1
, partition of	<del></del>	

#### 7. TAXATION ON ORDINARY ACTIVITIES

#### (a) Analysis of charge in the year

	2006	2005 (restated)
	£000	£000
Current tax:		
UK Corporation tax based on the results for the year at 30%		
(2005 - 30%)	440	84
(Over)/under provision in prior year	(2)	13
	438	97
Share of joint venture taxation charge	2	2
Total current tax	440	99

## NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 30 JUNE 2006

### 7. TAXATION ON ORDINARY ACTIVITIES (continued)

#### (b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is lower than the standard rate of corporation tax in the UK of 30% (2005 - 30%).

2006	2005 (restated)
£000	£000
1,478	255
443	76
9	19
(13)	(9)
3	-
(2)	13
440	99
	£000 1,478 443 9 (13) 3 (2)

#### 8. PROFIT ATTRIBUTABLE TO MEMBERS OF THE PARENT COMPANY

The profit dealt with in the accounts of the parent company was £15,000 (2005 - £26,000).

#### 9. INTANGIBLE FIXED ASSETS

Group	Goodwill
	£000
COST	854
At 1 July 2005 Disposals	(307)
·	· —·
At 30 June 2006	547
AMORTISATION	
At 1 July 2005	854
On disposals	(307)
At 30 June 2006	547
71. 00 0dilo 2000	<del></del>
NET BOOK VALUE	
At 30 June 2006	_
At 30 June 2005	_

# NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 30 JUNE 2006

# 10. TANGIBLE FIXED ASSETS

Group	Fixtures & Fittings £000	Equipment £000	Total £000
COST At 1 July 2005 Additions	134 -	802 174	936 174
At 30 June 2006	134	976	1,110
DEPRECIATION At 1 July 2005 Charge for the year At 30 June 2006	63 14 77	688 84 772	751 98 849
NET BOOK VALUE At 30 June 2006 At 30 June 2005	<u>57</u>	<b>204</b> 114	<b>261</b> 185
. INVESTMENTS			
_	Croun	Accociated	

## 11.

Company	Group companies	Associated undertakings	Total
	£000	£000	£000
COST At 1 July 2005 and 30 June 2006	2,004	5	2,009
NET BOOK VALUE At 30 June 2006	2,004	5	2,009
At 30 June 2005	2,004	5	2,009

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 30 JUNE 2006

#### 11. INVESTMENTS (continued)

#### Subsidiary undertakings

The undertakings in which the group and company's interest at the year end is more than 20% are as follows:

i	Country of ncorporation	of righ	oortion voting its and shares held	Nature of business
Smart421 Limited Oakington	England	Ordinary shares	100%	IT consultancy
Technologies Ltd	England	Ordinary shares	100%	Dormant
Smart421 Solutions In	•	Ordinary shares	100%	Dormant
Smart421 Pty Ltd SmartIntegrator	Australia	Ordinary shares	100%	Dormant
Technology Ltd	England	Ordinary shares	50%	Software development

All of the above subsidiary undertakings are included in the consolidated accounts. Smart421 Limited is the immediate parent undertaking of Oakington Technologies Limited. Smart421 Technology Group plc is the immediate parent undertaking of Smart421 Limited, Smart421 Solutions Inc and Smart421 Pty Limited. Smart421 Technology Group plc is the ultimate undertaking of all the above subsidiary undertakings.

The purchase of 100% of the ordinary share capital of Smart421 Limited qualified under FRS 6 as a group reconstruction and has therefore been accounted for using merger accounting. Accordingly, no goodwill arose on the business combination.

The consideration given for the net assets on acquisition of £2.665m was 19,999,990 10p ordinary shares. The difference between the nominal value of the shares given as consideration and the share capital and the share premium was taken to other reserves.

GiveUsThe.com, which was dormant, was struck off during the year.

#### Interests in joint venture:

SmartIntegrator is considered a joint venture. The group's share of its net assets is made up as follows:

Cost	5
Group's share of post-acquisition reserves At 1 July 2005 Share of retained profits for the year Dividends	16 7 (15)
Share of net assets	13

# NOTES TO THE FINANCIAL STATEMENTS

### **YEAR ENDED 30 JUNE 2006**

# 12. DEBTORS

		2006	Group 2005	2006	Company 2005
		£000	(restated) £000	£000	£000
	Tanda dahtara	2,297	1,533	2000	2000
	Trade debtors Amounts owed by undertakings in which the company has a participating	2,231	1,000		
	interest	48	30	41	26
	Prepayments and accrued income	605	642	_	_
		2,950	2,205	41	26
13.	INVESTMENTS				
		2006	Group 2005 (restated)	2006	Company 2005
		£000	£000	£000	£000
	Treasury Stock	504	297	_	_
	Treasury Glook				
14.	CREDITORS: Amounts falling due with	in one y	ear		
			_		_
		2006	Group 2005 (restated)	2006	Company 2005
			2005 (restated)		
	Trade creditors	2006 £000 745	2005	2006 £000	2005
	Trade creditors Amounts owed to group	£000	2005 (restated) £000		2005
	Amounts owed to group	£000	2005 (restated) £000		2005
		£000 745 - 440	2005 (restated) £000 373 – 41	£000	2005 £000 —
	Amounts owed to group undertakings	£000 745 - 440 575	2005 (restated) £000 373 — 41 390	£000	2005 £000 —
	Amounts owed to group undertakings Corporation tax Other taxation and social security Other creditors	£000 745 - 440 575 39	2005 (restated) £000 373 — 41 390 34	£000	2005 £000 —
	Amounts owed to group undertakings Corporation tax Other taxation and social security	£000 745 - 440 575	2005 (restated) £000 373 — 41 390	£000	2005 £000 —
	Amounts owed to group undertakings Corporation tax Other taxation and social security Other creditors	£000 745 - 440 575 39	2005 (restated) £000 373 — 41 390 34	£000	2005 £000 —
15.	Amounts owed to group undertakings Corporation tax Other taxation and social security Other creditors	£000 745 - 440 575 39 779 2,578	2005 (restated) £000 373 - 41 390 34 361 - 1,199	£000 - 9 - - -	2005 £000 - 9 - - - - 9
15.	Amounts owed to group undertakings Corporation tax Other taxation and social security Other creditors Accruals and deferred income	£000 745 - 440 575 39 779 2,578 -	2005 (restated) £000 373 — 41 390 34 361 1,199 man one year Group	£000 - 9 - - - - 9	2005 £000 - 9 9 9
15.	Amounts owed to group undertakings Corporation tax Other taxation and social security Other creditors Accruals and deferred income	£000 745 - 440 575 39 779 2,578	2005 (restated) £000 373 — 41 390 34 361 1,199 man one year Group 2005	£000 - 9 - - -	2005 £000 - 9 - - - - 9
15.	Amounts owed to group undertakings Corporation tax Other taxation and social security Other creditors Accruals and deferred income	£000 745 - 440 575 39 779 2,578 er more ti	2005 (restated) £000 373 — 41 390 34 361 1,199 han one year Group 2005 (restated)	£000 - 9 - - - - - 9 - 2006	2005 £000 - 9 9 9 - 2005
15.	Amounts owed to group undertakings Corporation tax Other taxation and social security Other creditors Accruals and deferred income	£000 745 - 440 575 39 779 2,578 -	2005 (restated) £000 373 — 41 390 34 361 1,199 man one year Group 2005	£000 - 9 - - - - 9	2005 £000 - 9 9 9

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 30 JUNE 2006

#### 16. PENSIONS

The group operates defined contribution pension schemes. The pension cost charge for the year represents contributions payable by the group to the schemes and amounted to £439,000 (2005 - £524,000).

Outstanding contributions at the end of the financial year amounted to £15,000 (2005 - £11,000).

#### 17. COMMITMENTS UNDER OPERATING LEASES

At 30 June 2006 the group had annual commitments under non-cancellable operating leases as set out below.

Group	2006		20	05
•	Land and	Other	Land and	
	buildings	items		Other items
	£000	£000	£000	£000
Operating leases which expire:				
Within 1 year	82	-	-	2
Within 2 to 5 years	-	-	82	-
•				
	<b>82</b>	<del></del>	<u>82</u>	

#### 18. CONTINGENCIES

A contingent liability exists of £109,819 in respect of potential National Insurance contributions arising on contributions made by the company into a Funded Unapproved Retirement Benefit Scheme.

A further contingent liability exists in respect of accumulated interest to 30 June 2006 on the primary contingent liability.

In addition, further contributions of £644,382 have been made to the Funded Unapproved Retirement Benefit Scheme which could give rise to an additional National Insurance contributions liability of £82,481.

The liabilities are contingent on the outcome of a test case being selected and successfully argued by Her Majesty's Revenue and Customs.

The group has taken appropriate advice and consider that the outcome will be favourable and accordingly, no provision has been made in the financial statements.

## NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 30 JUNE 2006

#### 19. RELATED PARTY TRANSACTIONS

The ultimate controlling party is J J Harris.

Included in the contributions made during the year to Smart421 Limited's Funded Unapproved Retirement Benefit Scheme were investments transferred at market value totalling £275,000 (2005 - £367,000).

At the year end, the group was owed £48,000 by SmartIntegrator Technology Limited (2005 - £30,000).

The group has a liability in respect of the 387,500 Deferred Ordinary shares of £1 each issued by Smart421 Limited that are owned by Seachange Systems Limited, a company controlled by J J Harris.

#### 20. SHARE CAPITAL

#### Authorised share capital:

		2006	2005 (restated)
.10 each		£000 4,000	£000 4,000
2006		2005	
No	£000	No	£000
20,000,010	2,000	20,000,010	2,000
20 000 010	2.000	20.000.010	2,000
	No	2006 No £000 20,000,010 2,000	£000 4,000 2006 2000 No £000 No 20,000,010 2,000 20,000,010

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 30 JUNE 2006

#### 20. SHARE CAPITAL (continued)

Under the approved company share option plan, employees held options at 30 June 2006 of 84,500 (2005 - 84,500) unissued ordinary shares. These are exercisable at a price of 11 pence per share from 8 June 2006 and expire on 19 June 2012.

Under the approved Enterprise Management Incentive scheme (EMI), employees held options at 30 June 2006 of 4,623,500 (2005 - 2,807,500) unissued ordinary shares as follows:

```
567,000 granted on 17/11/2003 - exercise price 11p 1,074,500 granted on 08/03/2004 - exercise price 11p 953,000 granted on 23/09/2004 - exercise price 13p 859,000 granted on 25/07/2005 - exercise price 13p 1,170,000 granted on 24/01/2006 - exercise price 14p
```

Employees also held options at 30 June 2006 of 110,000 (2005 - 25,000) unissued ordinary shares as follows:

```
25,000 granted on 23/09/2004 - exercise price 13p 25,000 granted on 25/07/2005 - exercise price 13p 60,000 granted on 24/01/2006 - exercise price 14p
```

These options have the same rights as those under the EMI, however, they were not granted under the approved scheme.

A third of the options may be exercised at the later of the listing date and the first anniversary of the date of the grant, with the second third being exercisable a year later and the remainder a year after that.

The options expire after 10 years.

During the year, 2,251,000 (2005 - 1,329,000) options were granted and none were exercised.

#### 21. RESERVES

Group	Other	Profit and
•	reserves	loss account
	£000	£000
Balance brought forward	540	91
Profit for the year		1,026
Balance carried forward	540	1,117

# NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 30 JUNE 2006

#### 21. RESERVES (continued)

Company	Profit and
	loss account
	000£
Balance brought forward	26
Profit for the year	<u>15</u>
Balance carried forward	41

# 22. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2006	2005 (restated)
	£000	£000
Profit for the financial year	1,026	156
Opening shareholders' funds	2,631	2,475
Closing shareholders' funds	3,657	2,631

# 23. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2006	2005 (restated)
	£000	£000
Operating profit	1,400	135
Depreciation	98	75
Loss on disposal of fixed assets	_	7
Decrease in stocks	_	2
Increase in debtors	(745)	(155)
Increase/(decrease) in creditors	980	(12)
Net cash inflow from operating activities	1,733	52

# NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 30 JUNE 2006

# 24. RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS

	2006	2005 (restated)
	£000	£000
Increase in cash in the period	496	861
Cash used to increase/decrease liquid resources	1,107	(1,095)
	1,603	(234)
Change in net funds	1,603	(234)
Net funds at 1 July 2005	1,408	1,642
Net funds at 30 June 2006	3,011	1,408

# 25. ANALYSIS OF CHANGES IN NET FUNDS

	At 1 Jul 2005 £000	Cash flows £000	At 30 Jun 2006 £000
Net cash: Cash in hand and at bank Less: deposits treated as liquid resources	1,499 -	1,396 (900)	2,895 (900)
	1,499	496	1,995
Liquid resources: Deposits included in cash	_	900	900
Current asset investments	297 297	207 1,107	504 1,404
Debt:	_	<u> </u>	<del>-</del>
Debt due after 1 year	(388)		(388)
Net funds	1,408	1,603	3,011