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Action for Blind People

Annual Report and Financial Statements for the year ended 31 March 2014

Registered charity number 205913 (England and Wales)

SC040050 (Scotland)

Company number 26688

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Royal Patron

HRH Princess Alexandra, KG GCVO

Chair

Mike Nussbaum

Vice Chair

David Hewlett

Honorary Treasurer

Alan Tinger

The Trustees in the year were

Waqas Chauhdry (resigned 30 January 2014)

Mike Dudgeon OBE DL

Alistair Fielder

David Hewlett

Vidar Hjordeng MBE * (resigned 22 May 2014)

Carol Hui

Rita Kirkwood

Lord Low of Dalston

Terry Moody * (resigned 28 May 2014)

Mike Nussbaum *

Khalil Rehman

Alan Tinger

Richard Williams (resigned 13 February 2014)

Louise Wright OBE

* These Trustees were also Trustees of RNIB in the year

Chief Executive

Stephen Remington (retired 31 March 2014)

Miriam Martin (appointed 1 April 2014)

Director of Development

Miriam Martin (to 31 March 2014)

Director of Operations

Steve Vaid (resigned 24 May 2013)

Director of Partnerships

Colin Whitbourn (appointed 1 June 2014)

Director of Finance & Resources

John Crowther

Company Secretary

John Crowther

Registered Office

Action House

53 Sandgate Street

LONDON SE15 1LE

Registered Company Number

26688

Independent Auditors

Chartered Accountants and Statutory Auditors

PricewaterhouseCoopers LLP

7 More London Riverside,

LONDON SE1 2RT

Bankers

Co-operative Bank plc, City Office

78/80 Cornhill

London EC3V 3NJ

Barclays Bank plc

Octagon House

Gadbrook Park

Northwich

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Fund Managers

Legal & General

Investment Management Ltd

One Coleman Street

London EC2R 5AA

Solicitors

Russell-Cooke

2 Putney Hill

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London SW15 6AB

Internal Auditors

Baker Tilly Business Services Limited

66 Chiltern Street

London W1U 4JT

Action for Blind People's Website

www.actionforblindpeople.org.uk

Report of the Directors for the year ended 31 March 2014

Company Number 26688

The Trustees, who are also directors of Action for Blind People ("Action") for the purposes of the Companies Act, have pleasure in submitting their annual report and the audited financial statements for the year ended 31 March 2014

The Trustees have adopted the provisions of the Statement of Recommended Practice (SORP) "Accounting and Reporting by Charities" as re-issued in July 2008 in preparing the annual report and financial statements of the charity. The Reference and Administrative Details also form part of this report.

KEY HIGHLIGHTS OF 2013/14

- 31,229 uses of services by visually impaired people, (2013 27,619, a 13% increase) achieved despite a reduction in resources,
- Helped claim £6.6m in benefits for people who are blind or partially sighted that would otherwise have gone unclaimed, up £1.2m (27%) from £5.4m last year,
- 10,294 people received our support at the most critical time of diagnosis, approximately 1,200 (13%) more than 2013,
- Supported 124 people to find jobs and a further 326 to keep their jobs despite their sight loss and the highly competitive job market,
- Full roll out of the National Operating Models to all our regional services in England,
- Full roll out of the Action Ladder, which measures the impact on the lives of service users,
- Maintained targeted level of free reserves, made possible by a favourable financial outcome for the year,
- Appointment of Minam Martin as Chief Executive, following the retirement of Stephen Remington in March 2014 after twenty years,
- Substantially completed renegotiation of the Association Agreement with RNIB,
- Participated in the development and formulation of the new RNIB Group Strategy and Business Plan 2014 – 2019

UK VISION STRATEGY

Since 2008, a wide range of organisations have collaborated in a VISION 2020 UK initiative, led by RNIB, which resulted in the creation of the UK Vision Strategy. This sets the shared strategic priorities for the sight loss sector and seeks a major transformation in the UK's eye health, eye care and sight loss services.

Action for Blind People helped with development of and wholeheartedly supports the UK Vision Strategy. Clearly identifying, in our own plans, the detailed ways in which our aims and objectives will directly achieve the aims of the Strategy.

ACTION'S STRATEGY AND POSITION WITHIN THE RNIB GROUP

Action for Blind People is an expert national organisation, working to ensure people who are blind or partially sighted get practical support in all aspects of their lives.

In April 2009 Action became part of RNIB Group, in an innovative partnership combining regional service delivery across England. This partnership enables both organisations to share skills and deliver services in line with the UK Vision Strategy.

Action already speaks louder for nearly 30,000 people who are visually impaired every year, always placing their needs at the heart of everything we do. We support these individuals in many aspects of their lives and help them to find the right services and products they need to live independently.

People who are blind or partially sighted are, and always will be, at the heart of everything we do and, as the number of people with sight loss is set to increase, so must our efforts.

Action is committed to finding innovative and collaborative solutions to ensure that, even in these financially difficult times, every person who is blind or partially sighted has access to the services and support that help them to live independently as active and equal citizens in our society.

Our strategy 2012/17 set out our ambitions for a challenging period of great potential for our organisation. In this strategy period we focused on:

Reaching more people - by improving access to our services ensuring that more people are made aware of the support and information that is available to them.

Building confidence to live with sight loss - improving our services to ensure that everyone who is blind or partially sighted has the confidence to live independently with sight loss.

Forging and nurturing strong partnerships - growing our network of partners and volunteers in order to reach more visually impaired.

Maximising and utilising our resources - stretching our resources in order to maximise support for people with sight loss.

In such challenging times, collaboration has never been more important. Action remains committed to achieving the aims of the UK Vision Strategy with a clear focus on supporting the implementation of 'Seeing it my way'.

Furthermore, Action is working within the RNIB Group Strategy. The group has adopted a new five-year strategy from April 2014 and Action has been fully engaged in the process of consultation and analysis, which led to the new Strategy and Business Plan. This is further discussed in the Plans for the future section of this report.

STRUCTURE, GOVERNANCE AND MANAGEMENT

(a) Structure

The charity is a charitable company limited by guarantee. It was founded in 1857 and was incorporated as a company in 1888. It is governed by Memorandum and Articles of Association, which were last amended in March 2009 to give

effect to the changes to the Association with RNIB first agreed in 2009 that year, and again in June 2014 when the new Association Agreement was agreed

The primary charitable objective is to relieve and to assist, by all charitable means, people who are visually impaired, by which we mean blind, partially sighted or with sight loss that cannot be corrected e.g. by glasses. The 2014 revision expanded our objectives to include prevention of sight-loss

The Board may have up to 20 Members who, as charitable Trustees and Company Directors, have the legal responsibility for the effective use of resources in accordance with the objectives of Action and for providing effective leadership and direction. Under the 2009 Association Agreement, two of these Trustees are nominated by RNIB, currently Lord Low and, up until 29 May 2014, Terry Moody. These positions do not exist under the 2014 Association Agreement, which will be effective from 1 July 2014. Two Action Trustees, Mike Nussbaum and Alan Tinger, will sit as Action's representatives on the RNIB Group Board with effect from 1 July 2014.

Statement of Trustees' responsibilities

The Trustees are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Company law requires the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and the Action group and of the incoming resources and application of resources, including the income and expenditure, of the charitable group for that period.

In preparing these financial statements, the Trustees are required to

- select suitable accounting policies and then apply them consistently,
- observe the methods and principles in the Charities SORP,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The Trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006 (as amended). They are also responsible for safeguarding the assets of the charitable company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

(b) Board

During the year, two Trustees, Waqas Chaudhry and Rick Williams, stood down from the Trustee Board. Subsequent to the year-end, Vidar Hjordeng and Terry Moody also relinquished their positions with Action in order to take up positions with the Group Board. The Trustees would like to take this opportunity to record their appreciation to all four for their service on the Board.

Existing Trustees select new members of the Trustee Board, taking into account any skills gaps identified in the annual Board Self-Assessment. Recruitment has traditionally been by personal recommendation but Trustees also use additional means of recruitment, such as executive search. Candidates to strengthen the board are always welcomed, especially those with knowledge of the medical conditions which contribute to visual impairment, of social care and of employment.

We aim to ensure the membership of the Board reflects the communities we seek to serve both geographically and demographically, but practical considerations lead to a predominance of London based Trustees. Of the current 10 Trustees, 5 are visually impaired.

One third of Trustees, other than those appointed by RNIB, retire each year and may be re-elected. The Trustees currently meet at least six times a year to review strategy and performance and to approve operating plans and budgets. Trustees join the charity's full management team at their annual conference, this year held in March 2014 in Milton Keynes.

Each Trustee is given appropriate induction and training relevant to their responsibility. Trustees do not exercise a management function, but are encouraged to familiarise themselves with areas of particular interest through close involvement with the management and staff and users of the charity's services. Trustees give their time freely and no remuneration is paid, except for direct reimbursement of travel expenses.

The charity has purchased indemnity insurance in respect of Trustees to cover liability in respect of negligence, default and breach of duty or trust other than that caused by wilful or criminal damage.

The Audit Committee operates under specific Terms of Reference, which delegate certain audit related functions from the Trustee Board. It meets at least three times a year and its decisions are ratified by the full board.

Responsibility for strategy, planning, and the day-to-day management of operations is delegated to an executive team, led by the Chief Executive. Formal reporting by the Chief Executive to the Trustees takes place regularly throughout the year. In March 2014, Stephen Remington retired after 20 years as Chief Executive of Action and after a rigorous recruitment process Minam Martin, previously Director of Development, has been appointed as the new Chief Executive.

The Trustees wish to place on record their appreciation of Stephen Remington's work, vision, commitment and dedication during the twenty years in which the charity was transformed.

(c) Management

Internal Control and Risk Management

Action's systems of internal control are designed to provide reasonable, but not absolute, assurance against material misstatement or loss. They include:

- A five – year strategic plan, with a delivery and development plan updated annually, and a fully inclusive annual budgeting process, culminating in formal approval of the budget by Trustees
- Regular consideration by Trustees of both current and anticipated financial performance, including budget variances, non-financial key performance indicators and benchmarking reviews
- Delegation of authority and segregation of duties
- Identification, assessment and management of risks

The Trustees have introduced a formal risk management process to assess risks and implement risk management strategies. This process now includes independent assessment of strategic risks by the Trustees themselves, and an annual review of the complete Risk Register by the Audit Committee and Board.

The major risks and uncertainties facing the charity, together with a summary of our plans and strategies for mitigating those risks are tabulated below.

	Risk Factor	Mitigations	Assessment
1	Resources significant decline in public contracts and funding	Establishment of a Business Development team with multichannel approach to building relationships with local statutory bodies, robust financial framework, costs reductions strategies, proactive horizon scanning, contingency plans to protect core services such as ECLOs, reserves policy. Proven ability to reduce direct costs. If risk continues over time, then it would be necessary to review Action's operating model.	Routine
2	People Failure to attract, retain and or motivate people (Trustees, employees and volunteers) with the right skills to deliver the strategy	Recruitment strategy, recruitment policies and procedures, staff survey, formal reviews and appraisals, development plans, competency matrix, pay and reward review	Contingency
3	Governance and Processes No adequate or appropriate governance and	Five years strategy and financial plan, engagement of colleagues in the business planning process, establishment of cross organisational change management programme, implementation of customers' journeys and	Contingency

	processes in place	regular customers feedback and surveys, implementation of One Vision CRM System	
4	IT and digital IT infrastructure and systems unable to support effective working and fail to keep up with customers' demands	Establishment of a IT group shared service, increase of group infrastructure investment, identified as a change area within the group strategy, robust IT disaster recovery and business continuity plan, strong relationships with partners and suppliers	Contingency
5	Pension deficit risk that service delivery must be curtailed and/or reserves and liquidity positions are adversely impacted by increasing pensions deficits, maintenance payments and pension costs	Fifteen year maintenance agreement in place, defined benefits scheme closed to new entrants, high level of management and Trustees focus on pensions, review of pension management strategy	Primary
6	Health & Safety Failure Risk of serious incident involving staff, volunteers, service users on Action's premises or while undertaking services activities	Corporate Health, Safety and Environment policy and procedures, training, H&S audits, Corporate Safeguarding policy, annual report to Trustees via Audit committee, reactive communication plan in place, First Aider in all workplaces	Low
7	Data protection and security Loss, misuse or unauthorised access to personal data of clients and staff	Corporate Data Protection policy, Data Protection manager, encryption of data, systems and equipment, compliance with Financial Services data requirements	Low
8	Bribery and Fraud occurrence of bribery and fraud within the charity	Fraud and Bribery policy, internal and external audit review, robust review of management information and in depth knowledge of activities	Low

9	Disaster recovery Action's operations significantly curtailed as a result of an unforeseen occurrence	Disaster Recovery policy and procedures in place, failover servers in a remote location, mobile technology allows staff to work independently of premises Emergency generator at Action House	Low
10	Reputation and Brand our actions and behaviour damages the Action's brand or reputation with key stakeholders	Strong HR and recruitment processes in place, core value embedded within the organisation, Disclosure and Barring Services checks, compliance with the Charity Commission, communication plan and strategies, insurance, whistle blowing procedures, complaints procedures, Ethical Fundraising policy	Low
11	External Environment inability to respond effectively to a significant change in the external environment	Focusing on the needs of people affected by sight loss, increased involvement of blind and partially sighted people in the development of our organisation and services, partnership working, continuous improvement programmes, monitor sector and trigger action where there is a significant change	Routine

Through the risk management process, the Trustees are satisfied the major risks have been identified and mitigating strategies, assurances and action plans are in place

The internal audit function, primarily undertaken externally by Baker Tilly, carries out regular reviews and reports directly to the Audit Committee, and in 2014 evaluated Action as "Risks Defined" Internal audit again expressed a positive opinion on overall controls in their annual report for 2013/14

A policy on Fraud and Bribery has been in force since the passing of the Bribery Act 2010 and is supplemented by an annual review

Employee involvement and employment of disabled people

Although sadly in 2013/14 it was necessary for financial reasons to make a number of redundancies, Action is determined to be an exemplar employer, in line with our Investor in People Strategy, where we hold Gold accreditation, and have now been recognised as an IIP Champion

Management is committed to the greatest practical degree to transparency in its work and to include employees appropriately in decisions Communication with employees is implemented through conventional line-management, an active Staff Forum, team meetings, management visits to locations, conferences and away days, internal publications and extensive access to the charity's intranet and e-mail system There is direct and formal consultation with employees on issues of concern to them The charity carries out exit interviews for staff leaving the organisation

Although we do not positively discriminate in favour of any minority groups, we particularly welcome applications from people who are visually impaired and people with a disability 114 (20%) members of staff have a declared disability, of whom 101 (18%) are blind or partially sighted Reasonable adjustments and relevant training are given, as appropriate, to facilitate work by colleagues who have a disability

Action also gratefully acknowledges and values the notable contribution of its volunteers, who give freely of their time to further the charity's aims During 2013/14, there were 382 volunteers active in the charity (2013 410), most, though by no means all, working in the areas of Hotels and Action Teams, including our successful Actionnaires clubs This number has increased significantly since the RNIB Association in 2009

OBJECTIVES AND ACTIVITIES

Every 15 minutes in the United Kingdom someone starts to lose their sight Today, approximately two million people in the United Kingdom have some degree of sight loss All too often they are unemployed, isolated and reduced to poverty Most people who are visually impaired and of working age are unemployed and the great majority do not receive the services, opportunities or benefits to which they are entitled As visual impairment usually occurs in later life, this number is increasing as the population ages and is expected to continue to do so

Action is the third largest charity supporting people who are blind or partially sighted in the United Kingdom and is part of the RNIB Group, which is the largest Action for Blind People has no membership basis, and our services are available to the whole visually impaired population throughout England Our services support people from the critical point of diagnosis to achieve or maintain their independence by delivering living with sight loss courses, and assisting with getting or keeping a job, finding or keeping a suitable home, enjoying a holiday break, accessing technology and receiving the correct state benefits entitlement We provide opportunities for children who are blind or partially sighted to play sports and have fun, and we provide vital information about opportunities, amenities and other sources of support for blind or partially sighted people In setting our objectives and planning our activities, our Trustees are guided by the concept of public benefit and seek to ensure that people who are visually impaired are able to lead rich and fulfilling lives by providing the greatest possible range of free services

Because we work in partnership with so many other organisations, if we cannot help someone ourselves we will make sure we find an organisation that can The Association with RNIB formalises and increases our opportunities to do so, but we also work with a large number of other organisations outside the Group

Our strategy for service delivery is clear By working in equal partnership with people who are visually impaired, we have co-produced a range of services that best meet the requirements of the people they are designed for, delivered by **Action Teams** However, we are aware that there are significant gaps in the services we are able to provide in England and that we need to do more Our strategy is to extend the reach of our services, as funding permits, in pursuit of the sector endorsed outcomes in "Seeing It My Way", referred to previously

Following a period of piloting and testing, we rolled out the National Operating Model and Action Ladder, providing consistency of service delivery and clarity of impact measurement throughout England

We believe passionately in enabling people who are visually impaired to improve their lives in ways they choose In particular we help, mainly through the work of our **Action Teams**, with

Eye Clinic Liaison Officer Service – Eye Clinic Liaison Officers (ECLOs) are based in hospital eye clinics and provide a crucial lifeline for people when they are first diagnosed with sight loss They offer much needed practical support and they are a valuable source of information and guidance including signposting to emotional support

"The ECLO helped me to get a magnifier so I can check bus timetable without having to ask for anyone's help I recently went to Scotland on my own I feel so much better and I owe so much to Action's ECLO service"

Confidence Building – we provide tailored and individual support in all aspects of life after sight loss, enabling people to make informed choices about managing their independence We support people at every stage of their sight loss journey, from an initial assessment of their needs and wants, through registering as blind or partially sighted, right up to creating a personal action plan with them We help with issues such as travel, leisure, welfare rights, technology and emotional support

"Thanks to Action, I can now get about with confidence I am so happy"

Employment – further to our ambition to support visually impaired people to move out of poverty towards financial independence, we support them in finding and retaining employment through dedicated Employment Coordinators and we also assist in the areas of supported and self-employment Since 2010, we have been delivering the government's new Work Choice contract to visually impaired people in many areas of England

"Action helped me realise that you can achieve anything with the right support "

Children, Young People, Families and Sports – we provide a broad choice of services to children and young people who are visually impaired and their families This includes support to ensure that children who are visually impaired have equal access to the school curriculum, that families are supported with information about their child's eye condition and providing the means for families to get together to support each other Our overall aim is to increase confidence and support independence Through our **Actionnaires clubs**, we provide children who are blind or partially sighted with the chance to play sports, and also pursue a wider range of cultural and leisure activities, including residential courses and opportunities These children and young people frequently have little or no other opportunity to do so

"I love going to Actionnaires every month, a residential trip they organised was one of the best things I have ever done"

Housing – we offer direct support to help people who are visually impaired continue to live in the home of their choice We also provide accommodation in two supported housing units

"I was getting nowhere (in making a homeless application) until Action got involved They listened, helped and supported me "

Hotels – we provide people with the opportunity to have a holiday break at our hotels where facilities and services are adapted to meet the specific needs of the visually impaired

"Excellent value for money! Staff ensures that guests are happy Beautiful landscaped garden leading almost down to the sea "

Action is registered separately as a charity in **Scotland**, where Action has no fixed establishment but maintains a limited presence through fundraising appeals, electronic communications and visits from our Mobile Service

Public Benefit

Further to the Charities Act 2011, the Trustees again have considered this year the question of public benefit and have paid due regard to the Guidance issued by the Charity Commission

The Trustees believe that all of Action's charitable service delivery is for public benefit and note that the great majority is made available to the visually impaired population without charge. As noted above, there are approximately two million people with some form of sight loss in the UK. Action's services are widely available and, we believe, of benefit to all of our service users.

ACHIEVEMENTS AND PERFORMANCE

Review of Charitable Activities

This year's achievements and performance must be seen against an uncertain backdrop of fragile economic growth, continuously rising taxation and further steep reductions in public expenditure, which has left charities such as ourselves with reduced resources and, more importantly, our service users with even greater needs and increased anxieties.

Reductions in statutory income have led to a further fall in the charity's incoming resources this year. Nevertheless, by adapting our working methods and seeking to concentrate our resources in areas and at times of greatest need, we have achieved creditable results and our services have actually been accessed by more people who are visually impaired than was the case a year ago.

Action Teams

The network of Action Teams now represents our single most important service delivery model. The current structure of fourteen teams stems from the integration in 2010 of our then pre-existing Action Teams with the RNIB Regional Services that transferred to the charity a year earlier. New teams were introduced in North Tyneside and Staffordshire following the merger with two former local societies with Action in 2010. The network of teams has remained unchanged throughout the year 2013/14 and delivered the following services:

Eye Clinic Liaison Officer Service

Our Eye Clinic Liaison Officers (ECLO) saw 10,294 clinic visitors during the year, against a target of 8,700. The actual figure represents a 14% increase from 2013 reflecting the increase in need of such a valuable service.

The introduction of the ECLO feedback questionnaire in 2013 has made possible impact measurement for this vital first intervention. Approximately 81% of people said that the ECLO had made a positive impact on how they felt about living with sight loss, 86.9% felt more reassured when leaving the hospital after accessing the service, and, 74.7% said that the support from the ECLO had made a positive difference to their quality of life.

Confidence Building

One of our proudest achievements this year was the success of the roll out of the Living With Sight Loss (LWSL) courses, which over the last twelve months has seen many people benefiting from 'confidence building' sessions. The programme now includes a two-day Finding your Feet course and the traditional six-week LWSL courses. Those attending the courses have had some transformative experiences, ranging from taking a bus for the first time in years to regaining the confidence to start looking for work or starting their own clubs. "[LWSL] has given me the confidence now to get out there and do it."

The courses pack in a range of topics covering both the practical and emotional aspects of coming to terms with a visual impairment, allowing people to find out more about their eye conditions and the services and support available, as well as what opportunities exist in their local areas for leisure or volunteering

In some cases the courses have picked people up from particularly low points and enabled them to get back on with living their lives to the full. Providing a platform for people to forge new friendships and support networks. "I don't feel alone anymore."

We intend to go from strength to strength with these courses, which are having great success and result in many people returning to give their time in a number of new volunteering opportunities. We are confident that this will lead into a new phase with the courses developing further opportunities for people with visual impairment to take ownership and become even more involved in the development and delivery of programmes.

The Mobile Service, with two vehicles operating from London and a third from Preston, had 5,768 visitors during the year (2013 5,008). This 15% increase was also above our target of 5,500.

Employment

Our employment service offers constructive advice for people who are blind or partially sighted ensuring that we support them in preparing for and finding the right job or volunteering opportunities. Despite the competitive job market, 124 jobs were found against a target of 110 (2013 123 found).

Action's employment teams work with employees and employers to ensure that both parties receive the advice and support they need, so that employees retain their jobs while employers retain skilled and experienced staff. In 2014, Action helped 326 visually impaired people to retain their job, an increase of 34% compared to the previous year (2013 244).

One of the most exciting developments has been the launch of the Action Employment Line, an employment advice and information service for jobseekers who are blind or partially sighted, people who are in work and are visually impaired, employers and employment professionals. While the service started just ahead of 2014, the past twelve months have seen the service grow month on month, with more than 1,200 people having received support and advice during the year. Most notably from April 2013, the service began offering up to three, one hour long sessions for job seekers who were unable to reach the Action Office. Brian from East Sussex explained: "In my village, the bus to Brighton comes on a Tuesday and returns on Thursday. That's hopeless and, without the Action Employment line I don't know if I would ever have talked to someone about getting back to work and the support available through Access to Work, which is vital in rural parts."

Welfare Rights expertise within the Action Team model assisted our service users to obtain benefits totalling £6.561m (2013 £5.427m), exceeding a target of £5.100m.

Following the expiry of the supported employment Anchor Tenancy agreement at our Verney Road premises in London in July 2011, a smaller supported employment operation is now in operation at another south London site, more appropriate to the reduced size of operations. This new operation continues to work successfully. The net cost of operating the factories was £32k compared to £11k last year.

Children, Young People, Families and Sports

Children, Young People and Families services continued to focus on transition, particularly between school and school-leaving age, supporting 1,815 families in 2014. We continue to run the Big Lottery Funded transitions.

residential weekends for young people who are visually impaired, highly recognised by its participants "Being bullied and picked on for being different at school made life pretty rubbish for the best part of my teens In 2013 I was invited to a Big Lottery Funded residential with Action, which gave me the opportunity to meet other visually impaired youngsters like myself This gave me more confidence in myself to try new things such as the Jacobs ladder when we did outdoor pursuits I still keep in touch with my new mates and recently decided I wanted to be a lawyer so I'm studying Law at NCW and can get about on my own and feel confident using trains on my own following the BLF residential " Fran 25 04 14 (Francesca, 17, registered blind)

As in previous years our Actionnaires clubs have proved very successful and popular Overall, a total of 396 events were held in the year, with a total of 3,917 attendances (2013 4,078) by children and young people who are visually impaired In particular, we were pleased to welcome 406 young people to our services for the first time

In September, approximately 100 children and young people from all across the North of England and the Midlands took part in the annual Boots Opticians Actionnaires Athletics event at the English Institute of Sport in Sheffield The children were aged between 4 and 17, and took part in a variety of track and field events with three of the participants being 'spotted' by the British Athletics Parallel Success Coordinator as showing potential athletics talent It was great to have the tremendous support of 46 Boots Opticians staff and their families helping out on the day The children had a fabulous time

The net costs of Action Teams including all these services was £7 144k (2013 £7 199k)

Hotels

Our four hotels, trading as Vision Hotels, have made marked progress in recent years, from both an operating and a financial perspective Priority continues to be given to guests who are visually impaired and their companions, including guide dogs Due to the prevailing economic environment, our hotels did not fully achieve their financial targets this year We have recently undergone a significant restructure of management and staffing to reduce costs This should enable our Hotels to achieve their financial targets in the future

They recorded 69,170 (2013 68,392) guest nights during the year against a target of 74,555, with 32.4% (2013 37%) being first time visitors Our hotels are Windermere Manor in the Lake District, the Lauriston Hotel in Weston-super-Mare, the Russell Hotel in Bognor Regis and the Cliffden Hotel in Teignmouth Hotel charges continue to compare favourably with those charged by provincial three star commercial hotels The net cost of hotels was £1,567m (2013 £1 480m)

Unfortunately during recent years, the Russell Hotel has proved less popular than the other destinations and, therefore, Action made the difficult decision to sell the property to Livability, the UK's largest Christian Disability charity, who will use the building as a care home The sale completed in April 2014 and has been recognised in these financial statements

Housing

We continue to run two high-quality supported housing services, Bradbury Oak House in Dulwich and Swail House in Epsom However, most of our housing service is now aimed at enabling independent living in the homes of service users' own choice and support is provided by our Action Teams with 883 (2013 1,016) positive outcomes achieved for our clients across the country The net cost of the Housing service was £530k (2013 £610k)

Under the terms of the new association agreement, it is proposed that with effect from 1 July 2014 operation and management of these services will pass to RNIB Charity under lease from Action

Partnership

Partnership is essential if we are to provide the best possible support to people who are blind or partially sighted. As well as our Association with RNIB we work with local authorities, prime contractors, primary care trusts, Jobcentre Plus and local societies, as well as funders such as Big Lottery Fund, Department of Health, etc. We continue to work with The Guide Dogs for the Blind Association (GDBA). We have a Memorandum of Understanding with Visionary (a network of 111 local societies for blind people in the United Kingdom) to develop co-operation between Action and their membership. We monitor the benefits of this arrangement closely noting, for example, the number of partnerships on employment issues, leisure opportunities in our hotels, income generated from welfare rights surgeries and visits by our mobile service. We are participating fully in the UK Vision Strategy and are seeking to develop closer working relationships with hospital ophthalmologists, optometrists and high street dispensing opticians.

We are currently negotiating for a formal association with Bucks Vision, a local visual impairment charity working in Buckinghamshire, who have approached us with proposals for collaboration which we believe will be of mutual benefit and in particular for people affected by sight loss.

A number of Memoranda of Understanding have been signed by Action with local societies. Member of Bucks Vision approved by the Board on 21 May 2014.

Organisational Development

Our services must be of high quality and must be the services that people who are blind or partially sighted want, delivered by highly motivated and trained staff.

We are committed in ensuring that Action has the strategy, people, processes and technology of a highly effective charity, enabling sustainable organisational growth and performance through the involvement of its people.

To this end, we are proud of having achieved a Gold Accreditation when our Investors in People review took place in 2013. Self-assessment and internal customer satisfaction audits are conducted regularly as part of our commitment to continuous improvement.

We have launched other creative ways to involve colleagues by establishing learning and innovation networks that are designed to improve organisational capabilities and its ability to cope with the changes in its external environment and the needs of people affected by sight loss.

In February 2014, Action took part in an accreditation review and is proud to report that its re-accreditation against the Matrix Standard validates a genuine client centred approach within the context of an effective internal and external information, advice and guidance process.

Co-production

We are firmly committed to Co-production, which follows on from User Participation and puts people who are blind or partially sighted firmly at the centre of our service delivery and development. We are building and strengthening our connections with people who are blind or partially sighted and in 2013 we launched "Action Connect" which provides a national network of support for Action and for the individuals themselves. There are currently 2,000 individuals who have shown an interest in helping to shape the future of Action.

Action Connect is an exciting opportunity and has the potential to transform the way we engage and maintain relationships with blind or partially sighted people.

Communications

In 2014 the communications team embarked on an ambitious project to learn more about how people who are blind or partially sighted, and their friends and family, access information. The information gathered via both primary and secondary research will inform the channels of communication Action will utilise in order to reach more people in the future and influence our communication plan for the 2014/15 financial year.

We have also been working closely with RNIB on a Group brand refresh with the aim of bringing the brands closer together so there is less confusion for people who are blind or partially sighted. The outcome was a new logo and shared brand elements including imagery and language.

The team has strived to work in a more integrated way which has resulted in significantly increased engagement, particularly through our social media channels, for the Digital team. There have also been some exciting successes for the PR team, for example, over 35 pieces of media coverage, including national radio for the Boots Opticians Actionnaires Athletics Day in Sheffield. This contributed to the fundraising team successfully negotiating with Boots Opticians to renew their support for the event.

Environmental Report

This year marked the fourth occasion where Action took part in the RNIB Group's environmental report. We are committed to reducing our environmental impact, actively advocating the use of public transport by our staff and continuing to recycle at all our establishments, wherever feasible.

Fundraising Performance

Under the terms of the Association Agreement in 2009, RNIB assumed responsibility for Action for Blind People's fundraising operations and continues to fundraise actively and successfully in Action's name working with the marketing team.

In accordance with the provisions of the Agreement, Action receives a block fundraising grant from RNIB, which in 2013/14 again amounted to £8.4m. Restricted income is identified and dealt with as appropriate according to the terms of the restriction.

For the future, under the New Association Agreement, fundraising operations will continue to be carried out at Group level. However, the block fundraising grant will be replaced by budgetary allocation.

Investment Policy and Performance

Six years ago, the Trustees agreed a new approach to investment, deciding on passive management. Most funds are now managed by Legal and General, using pooled funds to match the allocation set out in our investment strategy, and their performance is closely monitored against, and closely matches, publicly available market benchmarks. Following the severe global down-turn in markets in 2008/09, market values have recovered by a further 4% during the period under review (2013: 13%) and there have been no further disposals. The year-end market value was £9.1m.

Unit price performance in the year was +16.8% for UK equities, +1.3% for Fixed Interest securities, +9.6% for Property and +5.0% for overseas units, with gains in all invested areas other than Japan and Pacific. In no case did performance vary more than 0.2% from benchmark, except for the Ethical Trust which substantially outperformed its benchmark.

Action has now ceased to hold funds which invest in tobacco stocks, due to the established link between smoking and sight loss

FINANCIAL REVIEW

The year under review achieved a financial outcome close to plan with an operating level deficit of £0.75m, compared with the budgeted deficit of £0.72m. Both Operational income and expenses were favourable to plan, and operational under-spends were used in part to fund restructuring costs and investment in new IT systems during the year.

Nevertheless, there was an overall contraction of the charity's operations in 2013/14 of £1.6m. Of this £0.8m is attributable to the reduction of the RNIB financial support grant, and £0.8m is attributable to loss of earned income, predominately statutory contract income.

The financial support grant from RNIB ended on 31 March 2013, at which point the restoration of the charity's financial position was completed. Action is grateful to RNIB for the total amount of £8.0m received since 2009 which has allowed the charity the opportunity to restructure its operations and financial position in a carefully planned and orderly way.

Capital expenditure was £707k, £590k below budget because of the postponement of some projects. This sum was £239k below the total amount of depreciation, thus resulting in positive cash-flow from capital activities.

Total incoming resources were £20.4m (2013: £21.5m) of which £10.6m was received from or through RNIB under the terms of the Association agreement.

Charitable expenditure was £20.5m compared to £21.5m last year, mainly reflecting the contraction in statutory income. Action teams' expenditure declined from £12.4m to £11.7m.

Land and buildings were most recently re-valued for accounts purposes as of 31 March 2014. All of the charity's properties continue to be held for the delivery of charitable services.

The Russell Hotel was sold in March 2014 for £1.275m. There were no other disposals of premises in the year.

Pensions

The latest completed Triennial Valuation of Action's closed final salary scheme was carried out as at 30 September 2011 and the final position disclosed a deficit of £2.601m. Under a new maintenance agreement signed in December 2012, this deficit is being dealt with by annual lump sum payments of £182k, which are scheduled to continue with escalation until 2028. FRS17 liability of £1.273m is now identified at 31 March 2014, a decrease of £400k over last year.

The Trustees have taken the view that it is appropriate to establish a designated reserve to cover any future variation in this liability.

The deficit established for FRS17 purposes at 31 March 2014 in relation to the Wiltshire County Council Pension Fund has decreased in the year from £527k to £501k.

Action also has defined benefit liabilities in respect to the RNIB Retirement Benefit Scheme, relating to staff transferred under the Association Agreement in 2009. At 31 March 2014, a surplus on this scheme was established.

for FRS 17 purposes, but Action's share amounting to an estimated £22k has not been recognised in these financial statements

Reserves

The Trustees regularly review the reserves of the charity. This review encompasses the nature and risk of the income and expenditure streams, the need to match variable income with fixed expenditure commitments and the different types of reserves held by the charity. Action has for some years adopted a risk-based approach in determining the level of free reserves the charity must aim to hold, expressed primarily in monetary values rather than weeks of charitable expenditure. In 2013 this sum was £6.3m and the Trustees are gratified to note that both in 2013 and 2014, this level has been attained, a very considerable achievement given the pressures faced in the budget. In March 2014 the total requirement was adopted at £3.7m by the Board on the basis of the proposed renegotiated Association Agreement with RNIB. It is therefore anticipated that the level of unrestricted reserves will be reduced accordingly in coming financial periods in pursuit of Action's and the Group's objectives.

At the year-end, the charity's general reserves before Designations were £7.5m, compared with £6.9m in 2013. This improvement mainly reflects the disposal of the Russell Hotel, of which proceeds amounted to £1.275m and the increase in value of the investment portfolio.

The Trustees have therefore approved the Designation of £0.4m out of these general reserves, leaving a balance of £7.15m. £0.3m has been designated in respect of IT projects authorised by the Trustees in the year but not yet completed and £0.1m has been designated to establish a fund to cover the final phase of the Hotels' change management programme.

The Trustees in 2012 approved the creation of a Designated Reserve to cover the minimum payments due under the terms of the leaseback of the Verney Road office premises, which are now known as Action House. This reserve amounts to £1.02m and payments made since July 2012 have been set against this.

Free reserves figures exclude the Pension Deficit Reserve of £1.8m (2013: £2.2m), which is discussed above. Significantly, the total deficit remains substantially below the value of Action's investments.

Restricted funds are £0.7m (2013: £0.8m), including those representing the net assets of the Staffordshire and North Tyneside societies, and the Stoke and Windermere Manor grants.

Action for Blind People Activities Limited

Action's wholly owned trading subsidiary previously carried out non-charitable trading activities for the charity, primarily the sale of Christmas cards, but subsequent to the RNIB Association, the level of activity has been minimal. During the year the company made a loss of £1k (2013: loss £1k).

Provision of Information to Auditors

Each of the persons who are a Trustee at the date of approval of this report confirms that

- So far as the Trustees are aware, there is no relevant audit information of which the charitable company's auditors are unaware, and

- Each Trustee has taken all the steps that he/she ought to have taken as a director in order to make himself/herself aware of any relevant audit information and to establish that the company's auditors are aware of that information

This confirmation is given and should be interpreted in accordance with the provisions of Section 418 of the Companies Act 2006

Independent Auditors

A resolution for the re-appointment of PricewaterhouseCoopers LLP was approved by the Annual Appointments Meeting of the Board on 25 September 2013

PLANS FOR THE FUTURE

We are passionate about working with people who are blind or partially sighted so they can fulfil their potential and live independent lives. They want society to include them as equal citizens and consumers. And we, of course, want fewer people to lose their sight.

Losing your sight can be a frightening, lonely experience. People are at their most vulnerable soon after diagnosis.

Our ambition for our 2014-2019 Group strategy period is to make every day better for everyone affected by sight loss. We will do this by playing our part in the implementation of the strategy and achieving those outcomes for which Action is responsible.

So for our strategy, we will support many more people in order for them to make the most of their lives, influence society to include people who are blind or partially sighted, and work with partners to raise awareness about sight loss. And, above all, we will be there so that everyone with sight loss gets the practical and emotional support they need to rebuild their lives.

Directing our work and services to people who need them in England, we will

- Focus our efforts on growing the availability of services that support people at or around the point of diagnosis
- Deliver a range of face to face services that build confidence and support independence
- Be the partner of choice for local and national organisations so that more people who are blind or partially sighted across England have access to the services they need
- Increase the range of opportunities for people who are blind or partially sighted, their families and friends to connect with Action, RNIB Group and each other
- Establish a fresh and innovative approach to volunteering, which will provide opportunities for people who are blind or partially sighted to volunteer and be supported by volunteers

- Be a great organisation, attracting, retaining and rewarding excellent people With lean and dynamic support teams, systems and processes enabling first class service delivery to people who are blind or partially sighted

The charity's budget for 2014/15 reflects these priorities including the level of grants from or through RNIB, which are estimated to amount to £10.9m

NEW ASSOCIATION AGREEMENT WITH RNIB

Taking advantage of the fifth anniversary of the Association Agreement with RNIB the Trustees have reviewed the working of the association in that period and have negotiated a new Association Agreement which it is expected will be effective from 1 July 2014 and will create a governance and management structure best fitted to support the new Strategy and Business Plan

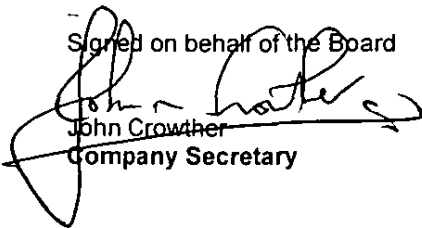
The most salient features can be summarised as follows

- (1) Creation of a new RNIB Charity to sit alongside Action and provide most of the service delivery before carried out by RNIB,
- (2) The present RNIB will become a Group parent company providing strategic and fundraising services to the group, together with the majority of support services Other support services, particularly those relating to Human Resources and Corporate Finance, will remain within Action
- (3) The fundraising block grant will be replaced by a budget allocation framework based on strategic prioritisation and evaluation of results achieved

Finally, as a founder member of the UK Vision Strategy and Vision 2020 UK and as a long term supporter of Visionary, we remain committed to achieving a more joined up and coordinated sight loss sector and the achievement of Seeing It My Way outcomes

This report was approved by the Board on 26 June 2014

Signed on behalf of the Board



John Crowther
Company Secretary

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS AND TRUSTEES OF ACTION FOR BLIND PEOPLE

Report on the financial statements

Our opinion

In our opinion the financial statements, defined below

- give a true and fair view of the state of the group and the parent charitable company's affairs as at 31 March 2014 and of the group's incoming resources and application of resources, including the group's income and expenditure and cash flows for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and regulations 6 and 8 of the Charities Accounts (Scotland) Regulations 2006 (as amended)

This opinion is to be read in the context of what we say in the remainder of this report

What we have audited

The financial statements, which are prepared by Action for Blind People, comprise

- the consolidated balance sheet as at 31 March 2014,
- the consolidated statement of financial activities and the summary income and expenditure account for the year then ended,
- the Group cash flow statement for the year then ended, and
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

In applying the financial reporting framework, the trustees have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events

What an audit of financial statements involves

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) ("ISAs (UK & Ireland)") An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of

- whether the accounting policies are appropriate to the group and parent charitable company's circumstances and have been consistently applied and adequately disclosed,
- the reasonableness of significant accounting estimates made by the trustees, and
- the overall presentation of the financial statements

In addition, we read all the financial and non-financial information in the Trustees' Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit

If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report

Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Trustees' Annual Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Other matters on which we are required to report by exception

Adequacy of accounting records and information and explanations received

Under the Companies Act 2006 and the Charities Accounts (Scotland) Regulations 2006 (as amended) we are required to report to you if, in our opinion

- we have not received all the information and explanations we require for our audit, or
- adequate accounting records have not been kept by the parent charitable company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent charitable company's financial statements are not in agreement with the accounting records and returns

We have no exceptions to report arising from this responsibility

Trustees' remuneration

Under the Companies Act 2006 we are required to report to you if, in our opinion, certain disclosures of Trustees' remuneration specified by law are not made. We have no exceptions to report arising from this responsibility

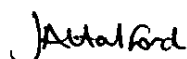
Responsibilities for the financial statements and the audit

Our responsibilities and those of the trustees

As explained more fully in the Trustees' Responsibilities Statement set out on page 8, the trustees are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and ISAs (UK & Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors

This report, including the opinions, has been prepared for and only for the charity's members and trustees as a body in accordance with section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and the Companies Act 2006 and regulations made under those Acts (regulation 10 of the Charities Accounts (Scotland) Regulations 2006 (as amended) and Chapter 3 of Part 16 of the Companies Act 2006) and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing



Jill Halford (Senior Statutory Auditor)

for and on behalf of PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

7 More London Riverside, London SE1 2RT

~~26th March 2014~~ 30 June 2014

- (a) The maintenance and integrity of the Action for Blind People website is the responsibility of the trustees, the work carried out by the auditors does not involve consideration of these matters and, accordingly, the auditors accept no responsibility for any changes that may have occurred to the financial statements since they were initially presented on the website
- (b) Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions

Consolidated Statement of Financial Activities (incorporating an income and expenditure account)
Company Number 26688

	Notes	Unrestricted Funds £'000	Restricted Funds £'000	Total 2014 £'000	Total 2013 £'000
Incoming resources					
Incoming Resources from Generated Funds					
Voluntary Income	2	-	47	47	71
Investment Income	3	282	-	282	265
		<u>282</u>	<u>47</u>	<u>329</u>	<u>336</u>
Incoming Resources from Charitable activities					
Statutory and other grants	4	13,067	1,897	14,964	16,033
Sales, Fees and other Service Income	5	4,673	-	4,673	5,161
Other Incoming Resources					
Profit on disposal of Fixed Assets	6	450	-	450	-
		<u>450</u>	<u>-</u>	<u>450</u>	<u>-</u>
Total incoming resources		<u>18,472</u>	<u>1,944</u>	<u>20,416</u>	<u>21,530</u>
Resources expended					
Cost of Generating Funds					
Investment Management Costs		24	-	24	18
		<u>24</u>	<u>-</u>	<u>24</u>	<u>18</u>
Cost of Charitable Activities					
Work	7	74	99	173	182
Action Teams	7	9,932	1,792	11,724	12,365
Hotels	7	4,802	115	4,917	4,810
Housing	7	1,354	97	1,451	1,624
Support of beneficiaries	7	1,603	3	1,606	1,811
Information & Education	7	583	-	583	684
		<u>18,348</u>	<u>2,106</u>	<u>20,454</u>	<u>21,476</u>
Governance Costs	8	236	-	236	280
Loss on Disposal of Fixed Assets		-	-	-	4
Total resources expended	7	<u>18,608</u>	<u>2,106</u>	<u>20,714</u>	<u>21,778</u>
Net Income for the Year					
Net (outgoing)/incoming resources before other recognised gains and losses	20	(136)	(162)	(298)	(248)
Transfers between funds		22	(22)	-	-

Consolidated Statement of Financial Activities (incorporating an income and expenditure account) (continued)
Company Number 26688

	Notes	Unrestricted Funds £'000	Restricted Funds £'000	Total 2014 £'000	Total 2013 £'000
Other Recognised Gains/Losses					
Gains on revaluation of fixed assets	13	4,401	19	4,420	-
Net investment gains	14	399	-	399	822
Actuarial gains (losses) on Defined Benefit Pension Schemes	21	216	-	216	(264)
Net movement in funds		<u>4,902</u>	<u>(165)</u>	<u>4,737</u>	<u>310</u>
Funds brought forward at 1 April		20,442	833	21,275	20,965
Funds carried forward at 31 March	20	<u>25,344</u>	<u>668</u>	<u>26,012</u>	<u>21,275</u>

All the above results are derived from continuing activities. All gains and losses recognised in the year are included above. Accordingly, a statement of total realised gains and losses has not been prepared.

The notes on pages 31 to 58 form part of the financial statements.

Consolidated and Charity Balance Sheets

31 March 2014

	Notes	Group 2014 £'000	Group 2013 £'000	Charity 2014 £'000	Charity 2013 £'000
Fixed assets					
Tangible assets – charitable	13	17,804	14,403	17,804	14,403
Investments	14	9,145	8,522	9,145	8,522
		<u>26,949</u>	<u>22,925</u>	<u>26,949</u>	<u>22,925</u>
Current Assets					
Stocks and work in progress	15	100	228	100	228
Debtors	16	2,043	796	2,045	810
Cash at bank and in hand		812	1,826	811	1,814
		<u>2,955</u>	<u>2,850</u>	<u>2,956</u>	<u>2,852</u>
Creditors amounts falling due within one year	17	(2,118)	(2,300)	(2,119)	(2,312)
Net Current Assets		<u>837</u>	<u>550</u>	<u>837</u>	<u>540</u>
Total Assets Less Current Liabilities		<u>27,786</u>	<u>23,475</u>	<u>27,786</u>	<u>23,465</u>
Net Assets Excluding Pension Liability		<u>27,786</u>	<u>23,475</u>	<u>27,786</u>	<u>23,465</u>
Defined Benefit Pension Scheme Liability	21	(1,774)	(2,200)	(1,774)	(2,200)
Net Assets Including Pension Liability		<u>26,012</u>	<u>21,275</u>	<u>26,012</u>	<u>21,265</u>
Funds					
Restricted income funds	20	668	833	668	833
Unrestricted income funds					
Designated funds including Property					
Revaluation Reserve £8,974k (2013 £2,881k)	20	19,968	16,338	19,968	16,338
Unrestricted funds	20	7,150	6,304	7,150	6,294
Pension Reserve	20	(1,774)	(2,200)	(1,774)	(2,200)
Total Unrestricted Income Funds		<u>25,344</u>	<u>20,442</u>	<u>25,344</u>	<u>20,432</u>
Total funds	20	<u>26,012</u>	<u>21,275</u>	<u>26,012</u>	<u>21,265</u>

The financial statements on pages 27 to 58 were approved by the Board on 26 June 2014 and signed on their behalf by

Mike Nussbaum

Chairman

Alan Tinger

Treasurer

Company Number 26688

Group Cash Flow Statement

Company Number 26688

For the year ended 31 March 2014

	Notes	2014 £'000	2013 £'000
Net cash (outflow) / inflow from operating activities	24	(313)	708
Returns on investments and servicing of finance	25(a)	6	8
Capital expenditure and financial investment	25(b)	(707)	(531)
Net cash (outflow) / inflow before management of liquid resources and financing		(1,014)	185
Management of liquid resources	25(c)	-	-
Financing	25(d)	-	(144)
(Decrease) / increase in cash in the year		(1,014)	41
Reconciliation of net cash flow to movement in funds (Note 26)			
(Decrease) / increase in cash in the year		(1,014)	41
Movement in net funds in the year		(1,014)	41
Net funds at 1 April		1,826	1,785
Net funds at 31 March		812	1,826

Notes to the Financial Statements

1 Accounting Policies

a) Basis of preparation

The financial statements have been prepared under the historical cost convention, with the exception of listed investments and property assets, which are included on a market value basis. The financial statements have been prepared on the going concern basis, which the Directors consider to be appropriate in the context of the charity's ability to meet its obligations as they fall due, in the period of twelve months following the date of approval of these financial statements. In this consideration, the Directors have taken into account the charity's asset position, the level and profile of its liabilities and the company's ability to determine the level of charitable services delivered. The financial statements have been prepared in accordance with the Statement of Recommended Practice (SORP), "Accounting and Reporting by Charities", and applicable UK accounting standards and Company Law. Accounting policies have been consistently applied.

b) Company status

The Charity is a company limited by guarantee. The members of the charity during the year were the Directors named on page (1) and Royal National Institute of Blind People (RNIB) as corporate member. In the event of the charity being wound up, the liability in respect of the guarantee is limited to £1 per member of the charity.

c) Consolidated financial statements

These financial statements consolidate the results of the charity and its wholly-owned subsidiaries, on a line-by-line basis, adopting uniform accounting policies. A separate statement of financial activities, or income and expenditure account, for the charity itself is not presented as the charity has taken advantage of the exemptions afforded by S 408 of the Companies Act 2006 and paragraph 397 of SORP 2005. The net result of the charity itself is disclosed in Note 20.

The net assets of the two charitable companies which merged with Action for Blind People on 1 April 2010 were accounted for as Restricted Incoming Resources in the year of acquisition, assessed on a fair value basis. These two companies transferred substantially their assets, liabilities and undertaking to Action itself on that date for nil consideration and have not traded subsequently.

d) Fund accounting

General funds are unrestricted funds which are available for use at the discretion of the directors in furtherance of the general objectives of the charity and which have not been designated for other purposes. Designated funds comprise unrestricted funds that have been set aside by the directors for particular purposes. The aim and use of each designated fund is set out in the notes to the financial statements. Restricted funds are funds subject to specific restrictive conditions imposed by donors or by the purpose of the appeal.

e) Incoming resources

All incoming resources are included in the SOFA when the charity is entitled to the income and the amount can be quantified with reasonable accuracy. The following specific policies apply to categories of income.

Voluntary Income Under the terms of the Association Agreement, with effect from 1 April 2009, RNIB assumed responsibility for fundraising on behalf of Action for Blind People. In return, Action receives a block grant from RNIB in respect of fundraising activities, which is calculated according to a formula detailed in the Association Agreement.

Certain restricted donations which under the Agreement are outside the block grant are shown as Voluntary Income.

1 Accounting Policies (Continued)

Legacies entitlement is the earlier of the charity being notified of an impending distribution or the legacy being received. No value is included where the legacy is subject to a life interest held by another party.

Donation of services and facilities are included at the value to the charity where this can be quantified. No amounts are included in the financial statements for services donated by volunteers.

Gifts in Kind are included at valuation where their value is ascertainable and material.

Grants where related to performance and specific deliverables these are accounted for as the charity earns the right to consideration by its performance. Where income is received in advance of its recognition, as defined by the donor, it is deferred and included in creditors. Where entitlement occurs before income being received the income is accrued. Capital grants are accounted for as income as soon as they are receivable.

Conduit funds when the charity acts as agent for other organisations and receives funds on their behalf, these funds are not recognised as income and are excluded from the SOFA and balance sheet.

f) Resources expended

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Irrecoverable VAT is accounted for as a part of the cost to which it relates.

Support costs, which include the central office functions such as general management, payroll administration, budgeting and accounting, information technology, human resources, and financing are allocated across the categories of charitable expenditure, governance costs and the costs of generating funds. The basis of the cost allocation has been explained in Note 9.

Where costs cannot be directly attributed to particular headings, they have been allocated to activities on a basis consistent with the use of resources.

- i) Finance costs are allocated on the basis of expenditure,
- ii) ICT costs are allocated on the basis of supported work-stations,
- iii) Facilities costs are allocated on the basis of insurance and premises maintenance costs,
- iv) Human Resources costs are allocated on the basis of the number of employees,
- v) General Management costs are allocated on the basis of the estimated time spent on each area,
- vi) Internal Audit & Risk Management costs are allocated on the basis of the number of employees.

Costs of Generating Funds

Fundraising costs are those incurred in seeking voluntary contributions and do not include the costs of disseminating information in support of the charitable activities or the costs of raising statutory and other grants.

1 Accounting Policies (Continued)

Charitable Activities

Costs of charitable activities comprise all costs identified as wholly or mainly attributable to achieving the charitable objects of the charity, including the costs of disseminating information in support of charitable activities. These costs include staff costs, wholly or mainly attributable support costs and an apportionment of general overheads.

Governance Costs

Governance costs comprise all costs identified as wholly or mainly attributable to ensuring the public accountability of the charity and its compliance with regulation. These costs include external and internal audit and Trustee costs, as well as an allocation of management time.

g) Tangible fixed assets and depreciation

Freehold land and buildings are stated at open market current use valuation. Valuations are undertaken at least every five years and between valuations the Trustees undertake a review to consider whether there is a material change or impairment of value since the last valuation. All other tangible fixed assets are stated at historic cost including any incidental expenses of acquisition attributable to bringing the asset to its working condition less accumulated depreciation. Depreciation is provided on all tangible fixed assets, except freehold land, at rates calculated to write off the cost on a straight-line basis over their expected useful economic lives. The rates are as follows:

Freehold and leasehold buildings	-	over 30 years (or lease term if shorter)
Fixed equipment	-	over 10 years
Furniture and fittings	-	over 5 years
Motor vehicles	-	over 5 years
Computers and ancillary equipment	-	over 3 years

Fixed equipment, furniture, fittings, computers and ancillary equipment are all included within the Equipment column in the fixed asset note. Most individual items of expenditure below £1,000 are not capitalised.

h) Investments

Investments are recorded on the balance sheet at their market value. Market value is taken to be the mid-market price ruling at the balance sheet date. Gains and losses are recognised in the Statement of Financial Activities. Realised gains and losses are calculated as the difference between disposal proceeds and the opening market value of the investment, or costs if purchased during the year. Unrealised gains and losses represent the movement in market value during the year.

i) Stocks

Stocks are valued at the lower of cost and net realisable value. Cost is purchase cost on a first-in, first-out basis.

1 Accounting Policies (Continued)

j) Pension costs

For the company's defined benefit arrangements, the current service cost of providing pension benefits to employees, together with the cost of any benefits relating to past service, is charged in resources expended in the Statement of Financial Activities and included within staff costs. The interest cost and the expected return on assets are shown as a net amount of cost allocated to the appropriate resources expended categories. Actuarial gains and losses are recognised immediately within other Recognised Gains and Losses. The difference between the market value of the pension scheme assets and the present value of accrued pension liabilities is shown separately as an asset or liability in the balance sheet. Employer's contributions to the defined contribution scheme are charged to the SOFA as incurred.

k) Taxation

No corporation tax has been provided in these accounts because Trustees believe that the income and gains of the Charity are within the exemption granted by Part II Corporation Tax Act 2010 and Section 256 of the Taxation of Capital Gains Act 1992.

l) Operating Leases

Costs in respect of operating leases are charged to the Statement of Financial activities on a straight-line basis.

2 Voluntary Income and Costs of Generating Voluntary Income

	Regular Giving	Trusts, Corporate and Major Donors	Legacies	Total
	£'000	£'000	£'000	£'000
2014				
Income	-	47	-	47
Cost of Generation	-	-	-	-
Net Income Raised	-	47	-	47
2013				
Income	-	71	-	71
Cost of Generation	-	-	-	-
Net Income Raised	-	71	-	71

As stated above, RNIB assumed responsibility for fundraising activities on behalf of Action with effect from 1 April 2009. Under the terms of this agreement Action receives a block grant from RNIB in respect of fundraising which is specified in Note 4. This amount therefore no longer appears in Action's Voluntary Income. Amounts shown above for income relate to certain restricted donations which fall outside the parameters of the block grant agreement.

3 Investment Income	2014	2013
	£'000	£'000
Bank Interest received	6	8
Investment Income received	276	257
	<u>282</u>	<u>265</u>

4 Statutory and other grants in support of provision of charitable services

(a) Government and Big Lottery Fund Grants in support of provision of charitable services

	2014 £'000	2013 £'000
Capitation Grants	100	121
Work Choice	284	409
Work Placement & Preparation	269	17
Supporting People Grant	91	156
Access to Work Funding and Assessments	119	107
Statutory Contract Funding	2,525	2,686
Department of Health Funding.		
(all accounted for as restricted funds)		
HSCVF Health and Social Care Volunteer	252	
2008/146 Section 64 – POD	27	
RNIB Face to Face Project Section 64-FACE TO FACE	20	
	299	300
Big Lottery Fund Grants		
(all accounted for as restricted funds)		
RGT/1/010332697 Enabler (via RNIB)	19	
RC/5/010442832 ECLO Exeter	38	
RC/5/010453206 BME Volunteering & Self Help	28	
Gateway to Birmingham Advice Service	2	
People in Place RNIB Cardiff, Wales & VA (via RNIB)	1	
RC/2/010303610 Reaching Communities Supporting and Empowering Visually Impaired People Rural Areas Norfolk & Suffolk	100	
RC/2/010324253 Reaching Communities Independent Living Co-ordinator Wessex	4	
RC/5/010427719 Reaching Communities Active Participation for VI People	99	
RC/2/010330757 Reaching Communities Right to Work	43	
RC/5/010417172 Action Packed	52	
RC/5/010419128 Independent Living for People with a Visual Impairment in Cheshire	88	
SLV/1/01043007 Silver Dreams (through RNIB)	47	
	521	608
	4,208	4,404
(b) Others		
Corporate Grants	156	182
RNIB Local Societies Support Grant	-	47
Sub Total (note 5)	4,364	4,633

4 Statutory and other grants in support of provision of charitable services

(c) RNIB Grants

	2014 £'000	2013 £'000
RNIB Fundraising Grant	8,400	8,400
RNIB Regional Services Grant	2,200	2,200
RNIB Financial Support Grant	-	800
Total	14,964	16,033

Capitation grants are monies received from local authorities and Central Government to assist in funding the employment of some blind and partially sighted people in the charity. The number of employees attracting Capitation as at 31 March 2014 was 6 (2013: 8). Homeworkers' grants are provided for use by blind and partially sighted people in support of their business activities. The number of people receiving Homeworkers' grants in 2014 was 1 (2013: 1).

5 Net Cost of Charitable Services Provided

	Work £'000	Action Teams £'000	Hotels £'000	Supported Housing £'000	Support of visually impaired people £'000	Total £'000
2014						
Income	1	588	3,251	830	3	4,673
Statutory & other grants	140	3,992	99	91	42	4,364
Operating costs	(173)	(11,724)	(4,917)	(1,451)	(2,189)	(20,454)
Net cost	(32)	(7,144)	(1,567)	(530)	(2,144)	(11,417)
2013	£'000	£'000	£'000	£'000	£'000	£'000
Income	17	906	3,296	869	73	5,161
Statutory & other grants	154	4,260	34	145	40	4,633
Operating costs	(182)	(12,365)	(4,810)	(1,624)	(2,495)	(21,476)
Net cost	(11)	(7,199)	(1,480)	(610)	(2,382)	(11,682)

6 Profit on disposal of Fixed Asset

A freehold property, The Russell Hotel, was sold for £1.275m. As the sale, which completed on 30 April 2014, became unconditional in the year the amount of cost, valuation and accumulated depreciation relating to this property have, together with disposal costs, been accounted for in the year as Profit on Disposal of Fixed Assets. The net profit on disposal was £450k.

7 Resources Expended - Group

	Av FTE Staff Numbers	Staff costs £'000	Other Direct costs £'000	Support costs (note 9) £'000	Total 2014 £'000	Total 2013 £'000
Cost of Generating Funds						
Investment fees	-	-	24	-	24	18
	-	-	24	-	24	18
Cost of Charitable Activities						
Factories (Work)	9	151	(17)	39	173	182
Action Teams	233	6,941	2,133	2,650	11,724	12,365
Hotels	72	2,244	1,752	921	4,917	4,810
Housing	10	338	661	452	1,451	1,624
Support of visually impaired People	20	872	466	268	1,606	1,811
Information & Education	8	308	152	123	583	684
	352	10,854	5,147	4,453	20,454	21,476
Governance Costs						
	-	-	-	236	236	280
Expenditure in support of activities	52	2,274	2,415	(4,689)	-	-
Loss on disposal of Fixed Assets	-	-	-	-	-	4
	404	13,128	7,586	-	20,714	21,778

The cost of generating funds was transferred to RNIB with effect from 1 April 2009

Support of visually impaired people

The charity provides grants to facilitate independent living, which in the year totalled £7,516 to 24 individuals (2013 £11,379 to 21 individuals) These include grants funded by third parties

8 Governance Costs

	2014 £'000	2013 £'000
Group Auditors' Remuneration fee payable in respect of External Audit	47	44
Other Auditors' Remuneration Subsidiary Companies	-	-
Internal audit fees	20	21
Trustees costs (Note 11)	13	13
Apportionment of costs supporting Governance activities	156	202
	236	280

9 Support Costs

	2014 £'000 Totals	2014 £'000 Human Resources	2014 £'000 Finance	2014 £'000 ICT	2014 £'000 Facilities Mgt & Shared Sites	2014 £'000 Internal Audit & Risk Mgt	2014 £'000 General Mgt
Cost of Charitable Activities							
<i>Work</i>	39	19	11	-	2	2	5
<i>Action Teams</i>	2,650	435	614	1,224	142	39	196
<i>Hotels</i>	921	130	270	111	311	12	87
<i>Housing</i>	452	19	67	86	263	2	15
Support							
<i>Service</i>	268	35	90	76	4	3	60
<i>Support</i>							
<i>Information & Education</i>	123	15	31	48	-	1	28
Governance Costs							
<i>Governance</i>	236	-	-	-	7	-	229
Costs							
Total	4,689	653	1,083	1,545	729	59	620
Basis of Allocation		Headcount	Expenditure	Supported work- stations	Insurance and Maintenance	Headcount	Estimated time

2013
£'000

Cost of Charitable Activities

<i>Work</i>	35
<i>Action Teams</i>	2,993
<i>Hotels</i>	1,023
<i>Housing</i>	512
<i>Support</i>	496
<i>Governance Costs</i>	280
Total	5,339

10 Employees

	2014 £'000	2013 £'000
Salaries and wages	11,083	11,746
National insurance	981	1,057
Pension premiums and life assurances	704	607
Redundancy costs	360	426
	<u>13,128</u>	<u>13,836</u>

The number of employees at the year-end was

	2014	2013
Full time	298	333
Part time	272	234
	<u>570</u>	<u>567</u>

The average number of full-time equivalent employees during the year was 404 (2013 424)

During the year to 31 March 2014 there were 7 employees (2013 4 employees) earning more than £60,000, of whom one (2013 nil) received this level of earnings due to redundancy payment

	2014	2013
£60,001- £70,000	4	2
£70,001 - £80,000	2	1
£90,001 - £100,000	1	1
	<u>7</u>	<u>4</u>

Pension Contributions were paid as follows in respect of the above individuals

	2014 £'000	2013 £'000
£60,001 - £70,000	9	2
£70,000 - £80,000	15	7
£90,001 - £100,000	20	19
	<u>44</u>	<u>28</u>

11 Trustees

a) Emoluments

None of the Trustees (who are all Directors of the Company) received emoluments in the year (2012 Nil) Amounts reimbursed for travel and other expenditure during the year £4,941 to nine Trustees (2013 £4,287 to eight Trustees)

b) Related party transactions

There were no related party transactions requiring disclosure in the year, or in the prior year, except for those transactions with RNIB detailed in Note 4 and those listed here Lord Low, a Trustee, is also President of Visionary, to which a grant of £12,500 was made in the year Carol Hui, a Trustee, is also a non-executive Director of Robert Walters plc, which in the normal course of their business of supply of temporary staff, received income of £31,138 in the year from Action for Blind People Ms Hui had no involvement in respect of this in either capacity Mike Nussbaum, a Trustee, became a Trustee of Guide Dogs for the Blind Association in July 2012 (see note 13) The Charity has taken advantage of the exemption given by financial reporting standard 8, "Related Party Disclosures", from disclosing transactions with other members of the group Where Trustees stay at Action's hotels, normal tariffs are paid

c) Insurance

The company has purchased indemnity insurance in respect of Trustees of the company to cover liability in respect of negligence, default, and breach of duty or trust other than that caused by wilful or criminal damage The cost of this insurance was £7,727 (2013 £8,635)

12 Total movement of funds in the year is stated after charging

	2014 £'000	2013 £'000
Auditors' remuneration		
- Statutory audit fee - Group	46	43
- Statutory audit fee – Subsidiary company	1	1
- Statutory audit fees – Subsidiary companies (other auditors)	-	-
Operating lease payments – office rental	381	431
Depreciation charge	946	961

13 Tangible fixed assets – group and charity

	Freehold Land and Buildings £'000	Short Leasehold Land & Buildings £'000	Equipment £'000	Motor Vehicles £'000	Total £'000
Cost/Valuation					
1 April 2013	13,148	1,381	3,037	640	18,206
Additions	1	41	665	-	707
Revaluation (Note b)	5,607	-	-	-	5,607
Disposals and write-offs (Note a)	(3,382)	(157)	(809)	-	(4,348)
31 March 2014	15,374	1,265	2,893	640	20,172
Depreciation					
1 April 2013	1,158	468	1,561	616	3,803
Charge for Year (Note b)	296	62	581	7	946
Disposals and write-offs (Note a)	(102)	(164)	(762)	(1)	(1,029)
Write back on revaluation (Note b)	(1,352)	-	-	-	(1,352)
31 March 2014	-	366	1,380	622	2,368
Net book value					
31 March 2014	15,374	899	1,513	18	17,804
31 March 2013	11,990	913	1,476	24	14,403
Historical Cost					
Costs	6,400	1,265	2,893	640	11,198
Net Book Value	6,400	899	1,513	18	8,830

Note a

Equipment represents plant and machinery, fixtures, fittings, furniture, computers and ancillary IT equipment. These items are written off when fully depreciated.

Note b

The Charity's freehold interests in land and buildings were valued by Messrs Stanley Hicks & Son, Chartered Surveyors (FRICS), in March 2014, on the basis of open market value. The valuation was incorporated in the balance sheet at 31 March 2014 and the increase in net book value of £4,420,483 was allocated to the revaluation reserve.

The charity's short leasehold interest in two hotel properties are accounted for as operating leases and therefore no balance sheet value is attributed to them, other than actual capital expenditure. These two hotels are held on forty year leases from The Guide Dogs for the Blind Association, on the basis of a peppercorn rent, which commenced in 2001.

Depreciation for the year has been based on the amount of the previous valuation in 2009, resulting in a depreciation charge on the amount of the revaluation of £101,417 (2013: £101,417). Land to the value of £4,256,250 was not depreciated.

14 Fixed asset investments – Group and Charity

	2014 £'000	2013 £'000
Market value - 1 April 2013	8,522	7,537
Additions	252	3,404
Disposals	-	(3,269)
Net investment gains	399	822
	<u>9,173</u>	<u>8,494</u>
Net (decrease) / increase in cash on deposit	(28)	28
Market value - 31 March 2014	<u>9,145</u>	<u>8,522</u>
Cost - 31 March 2014	<u>8,560</u>	<u>8,310</u>
Unrealised gains carried forward	585	212
Unrealised gains included in investment income	26	15
Unrealised (gains) losses brought forward	(212)	575
Movement in unrealised gains (losses) in the year	399	802
Realised gains on disposal/transfer	-	20
Net investment gains	<u>399</u>	<u>822</u>
Listed on London Stock Exchange		
Fixed Interest	-	-
Unit trusts	8,164	7,560
Overseas equity shares (unit trusts)	<u>968</u>	<u>921</u>
Market value of listed investments	9,132	8,481
Unlisted Investment	13	13
Cash	<u>-</u>	<u>28</u>
Total	<u>9,145</u>	<u>8,522</u>

The following investments were held at 31 March 2014 with a value in excess of 5% of the market value of listed investments Legal & General Ethical Fund £3,728,057, Legal & General Fixed Interest Trust £4,307,518 (2013 Legal & General Ethical Fund £3,195,986, Legal & General Fixed Interest Trust £4,246,735)

15 Stocks and work in progress

	Group		Charity	
	2014 £'000	2013 £'000	2014 £'000	2013 £'000
Hotels Stock	19	26	19	26
Resource Centre Stocks	<u>81</u>	<u>202</u>	<u>81</u>	<u>202</u>
	<u>100</u>	<u>228</u>	<u>100</u>	<u>228</u>

16 Debtors

	Group		Charity	
	2014	2013	2014	2013
	£'000	£'000	£'000	£'000
Trade debtors (due from parent company £76k, 2013 £195k)	349	453	349	453
Amounts due from group undertaking	-	-	2	14
Other debtors (due from parent company £4k, 2013 £2k)	43	68	43	68
Prepayments and accrued income	376	275	376	275
Russell Hotel sale proceeds	1,275	-	1,275	-
	<u>2,043</u>	<u>796</u>	<u>2,045</u>	<u>810</u>

17 Creditors amounts falling due within one year

	Group		Charity	
	2014	2013	2014	2013
	£'000	£'000	£'000	£'000
Trade Creditors (including due to parent company £13k 2013 £11k)	394	387	394	387
Taxation and Social Security costs	316	367	316	367
Sundry Creditors	139	131	139	130
Amounts due to group undertaking	-	-	1	13
Accruals	710	684	710	684
Deferred Income	524	731	524	731
Due to parent company on current account	35	-	35	-
	<u>2,118</u>	<u>2,300</u>	<u>2,119</u>	<u>2,312</u>

Deferred income consists mainly of capitation and other statutory grants invoiced in advance and hotel deposits taken in advance. All amounts brought forward have been released into incoming resources in the year.

18 Financial commitments

Capital commitments at 31 March 2014 amounted to £244,237 (2013 £84,800)

During the next year, the company is committed to making the following annual payments on leasehold properties under operating leases which expire

	2014	2013
	£'000	£'000
Within one year	11	-
Within two to five years	218	267
After five years	105	105
	<u>334</u>	<u>372</u>

19 Contingent Liabilities

Action has been notified by the Pensions Trust of an estimated employer liability on withdrawal from the Pensions Trust Growth Series 3 Scheme based on the financial position of the Plan as at 30 September 2013. As of this date, the estimated employer liability for Action was £983k. However, Action does not intend to withdraw fully from the Scheme and the Pension Trustees have no current intention of winding it up, it is therefore unlikely that the liability will crystallise in the foreseeable future.

20 Statement of funds – Group and Charity

	Balance 31 March 2013 £'000	Income £'000	Expenditure £'000	Transfers and net gains / (losses) £'000	Balance 31 March 2014 £'000
Unrestricted income funds – General Reserve (including Investment revaluation)	6,294	18,472	(18,473)	857	7,150
Pension Reserve	(2,200)	-	-	426	(1,774)
	<u>4,094</u>	<u>18,472</u>	<u>(18,473)</u>	<u>1,283</u>	<u>5,376</u>
Designated Funds					
Property Revaluation Reserve	2,881	-	-	6,093	8,974
Property and Equipment	11,300	-	-	(2,698)	8,602
Capital Development Fund	200	-	-	-	200
Action House Reserve	1,157	-	(135)	-	1,022
ICT Projects	-	-	-	227	227
Communications Web Design	-	-	-	68	68
Hotels Restructure	-	-	-	75	75
Pension Fund Reserve	800	-	-	-	800
Total designated funds - Charity	<u>16,338</u>	<u>-</u>	<u>(135)</u>	<u>3,765</u>	<u>19,968</u>
Total unrestricted funds - Charity	<u>20,432</u>	<u>18,472</u>	<u>(18,608)</u>	<u>5,048</u>	<u>25,344</u>
Restricted Funds					
Support	2	1	(3)	-	-
Work	-	99	(99)	-	-
Action Teams	170	1,583	(1,621)	-	132
Staffordshire Blind Society	219	50	(104)	18	183
North Tyneside Blind Society	107	5	(22)	(12)	78
Stoke	68	-	(45)	-	23
Supported Housing	-	97	(97)	-	-
Hotels	267	109	(115)	(9)	252
Total restricted funds	<u>833</u>	<u>1,944</u>	<u>(2,106)</u>	<u>(3)</u>	<u>668</u>
Total funds - Charity	<u>21,265</u>	<u>20,416</u>	<u>(20,714)</u>	<u>5,045</u>	<u>26,012</u>
Subsidiary companies	<u>10</u>	<u>-</u>	<u>-</u>	<u>(10)</u>	<u>-</u>
Total funds – Group	<u>21,275</u>	<u>20,416</u>	<u>(20,714)</u>	<u>5,035</u>	<u>26,012</u>

The net deficit for the year for the charity was £298k (2013, deficit £248k)

20 Statement of funds – Group and Charity (Continued)

Transfers are made between Restricted and Unrestricted Funds at the time when the specific restrictions have been fulfilled. Included in the transfers and net gains on General Reserve are net unrestricted investment gains of £399k.

The Property & Equipment Fund taken together with the Property Revaluation Reserve represents the net book value of the charity's fixed assets, less capital work in progress and less the Stafford and Wallsend properties held within Restricted Funds. Movement in the year on these reserves reflects the revaluation of properties in the year and write-back of depreciation, property disposals, and the depreciation in the year attributable to the re-valued amount.

The Capital Development Fund represents the estimated future costs of necessary maintenance to the premises used for charitable purposes.

The Action House Reserve represents proceeds from the sale and partial leaseback of the Sandgate Street premises in 2012, designated by Trustees to cover the minimum rental commitment under the leaseback agreement.

The ICT Projects and the Web Design designated funds represent the residual costs for completion of projects authorised by the Trustees during the year 2013-2014 but not charged by 31 March 2014.

The Hotels Restructure Fund represents costs of the hotels restructure, which was being implemented over the year-end period, which cannot be accounted for within the financial year 2014-2015. This restructure was completed in June 2014.

The Pension Fund Reserve was established in 2004 to designate funds equal to the deficits disclosed in the 2003 Triennial Valuation of the Defined Benefit Pension Scheme as reduced by subsequent payments to reduce the deficit. Following the adoptions in full of FRS17, this reserve is reviewed annually to provide protection against future adverse developments (see Note 21).

Restricted Funds carried forward are listed by activity and represent:

Action Teams, £51k restricted voluntary income and £73k Boots Athletic Events donation for various Actionnaire Clubs, £3k Novartis corporate grant for ECLO, £5k Karten Trust Capital Grant for Bristol Computer Centre Staffordshire Blind Society, £150k net book value of Stafford Property, £33k residual balance of assets transferred on merger 2010.

North Tyneside Blind Society, £78k net book value of Wallsend Property.

Stoke, £23k residual balance of grant received from RNIB to cover premises lease and utility costs.

Hotels, £252k balance of Capital Grant received from Bradbury Trust for redevelopment of annexed property and garages to hotel rooms at Windermere Manor, grant is being amortised in line with depreciation.

20 Statement of funds – Group and Charity (Continued)

Analysis of Group Net Assets between Funds

	Restricted Funds	Designated Funds	Unrestricted income Funds	Total
	£'000	£'000	£'000	£'000
Fund balances at 31 March 2014 are represented by				
Tangible fixed assets	228	17,576	-	17,804
Investments	-	2,392	6,753	9,145
Cash	-	-	812	812
Other current assets	440	-	1,703	2,143
Current liabilities	-	-	(2,118)	(2,118)
Defined Benefit Pension Liability	-	-	(1,774)	(1,774)
Total Net Assets	668	19,968	5,376	26,012

21 Pension Costs

The Charity participates in five pension schemes, the assets of all the schemes are held separately from those of the charity

a) *Scheme number one*

Action for Blind People Defined Benefit Scheme - this scheme has been closed to new members from 1 October 1997

b) *Scheme number two*

This scheme is the Action for Blind People "money purchase" scheme and is open to existing and new employees. It is currently substantially invested in the Pensions Trust Growth Plan Series 3 and the Flexible Retirement Plan Schemes, with some investment in the Ethical Fund. Due to its capital guarantee, the Growth Plan Series 3 scheme differs in some important respects from a standard Defined Contribution Scheme, and following legislation in 2011 is now classified legally as a Defined Benefit Scheme. The charity is unable to identify, on a reasonable and consistent basis, its share of the underlying assets because the Pensions Trust does not provide such information as this is unavailable on a disaggregated basis. Accordingly, due to the nature of the Scheme, the Charity has accounted for contributions as if the scheme were a Defined Contribution Scheme. No further contributions were paid into the Growth Plan Series 3 Scheme after 30 September 2013. The Flexible Retirement Plan and the Ethical Fund are Defined Contribution Schemes. Members contributions are not fixed and employees are able to make contributions up to 10% of their salaries.

Auto-enrolment became obligatory for Action for Blind People in February 2014. Employees are auto-enrolled into the Pension Trust's Flexible Retirement Plan.

Schemes numbers one and two have been administered since 1 April 2005 by The Pensions Trust.

c) Scheme Number Three

This scheme is a defined benefit scheme operated by Wiltshire County Council, relating to staff transferred from Shelwork Industries on 1 April 2000. It is closed to new members of the charity. The charity's employees are not the only members of the scheme, and so the assets of this scheme are not held exclusively for their benefit. With effect from 31 March 2006 the Shelwork factory operation ceased to trade and almost all members of this scheme subsequently ceased to be employees of the charity.

d) Scheme Number Four

This scheme is the RNIB Retirement Benefits Scheme of which Action for Blind People became an Employer on 1 April 2009 pursuant to the Transfer of Undertakings Agreement whereby 118 scheme members transferred by TUPE to Action. This is a hybrid scheme for members joining after 1 April 2005 and a defined benefit scheme for prior entrants. As far as Action is concerned, it closed to new members with immediate effect from 1 April 2009. Thirty nine members remain active.

e) Scheme Number Five

The charity also participates in the Teacher's Pension Scheme, a defined benefit scheme for employees who were formerly employed by local education authorities. The Teacher's Pension Scheme is an unfunded scheme. Contributions on a "pay as you go" basis are credited to the Exchequer under arrangements governed by the Superannuation Act 1972. In the year, the charity made contributions for 2 employees totalling £13k (2013: 2 employees totalling £13k) to the Teacher's Pension Scheme. Only one employee remains active from 31 March 2014.

FRS 17 Disclosures

Summary of Scheme costs and balances	Amounts charged/ (credited) to operating profits	Actuarial gains/(losses)	Defined Benefit Pension Scheme Liability
2014	£'000	£'000	£'000
Scheme Number One	49	175	(1,273)
Scheme Number Two	246	-	-
Scheme Number Three	19	41	(501)
Scheme Number Four	136	-	-
Scheme Number Five	13	-	-
	<u>463</u>	<u>216</u>	<u>(1,774)</u>

Summary of Scheme costs and balances	Amounts charged to operating profits	Actuarial gains/(losses)	Defined Benefit Pension Scheme Liability
2013.	£'000	£'000	£'000
Scheme Number One	86	(122)	(1,673)
Scheme Number Two	227	-	-
Scheme Number Three	12	(142)	(527)
Scheme Number Four	127	-	-
Scheme Number Five	13	-	-
	<u>465</u>	<u>(264)</u>	<u>(2,200)</u>

FRS 17 Disclosures relating to Scheme Number One (The Pensions Trust Defined Benefit Scheme)

Composition of the Pension Scheme

Within the Action for Blind People defined benefit Scheme retirement benefits are based on employees' final remuneration and length of service. A full actuarial valuation was carried out at 30 September 2011 by a qualified independent actuary using assumptions that are consistent with the requirements of FRS 17 and updated to be effective as at the dates below. The major assumptions used by the actuary were:

Financial Assumptions	At 31 March 2014	At 31 March 2013	At 31 March 2012	At 31 March 2011	At 31 March 2010
Rate of increase in salaries	4.3%	4.3%	4.6%	4.9%	5.0%
Rate of increase in deferred Pensions	3.3%	3.3%	3.1%	3.4%	3.5%
Rate of increase for pensions in payment	2.4%	2.4%	2.2%	2.9%	3.4%
Discount rate	4.4%	4.4%	4.8%	5.5%	5.5%
Inflation assumption (RPI)	3.3%	3.3%	3.1%	3.4%	3.5%
Inflation assumption (CPI)	2.4%	2.4%	2.2%	2.9%	-

Demographic Assumptions

Mortality	47% of S1PA Year of Birth, CM1_13 projection, 1.50% long-term improvement for males, 1.25% for females	(non-pensioners: male life expectancy at 65 assessed at age 45 25.3 years, female 27.0 years) (pensioners: male life expectancy at 65 23.1 years, female 25.1 years)
Cash Commutation Allowance	50%	50%

Other assumptions are the same as those used in the Trustees' Scheme Funding valuation as at 30 September 2011.

Under the projected unit method the current service cost would be expected to increase as the members of the Scheme approach retirement.

Employees' contribution rates are currently at 6.5%. The employers' contribution rate is currently 20.3%.

The Scheme is a defined benefit (final salary) funded pension scheme. The Scheme is closed to new entrants.

The Scheme assets do not include investments issued by Action for Blind People nor any property occupied by Action for Blind People.

The overall expected rate of return on the Scheme assets has been based on the average expected return for each asset class, weighted by the amount of assets in each class.

The most recent full actuarial valuation to be completed was carried out as at 30 September 2011 and this valuation was completed in December 2012 showing a deficit of £2.601m. A Maintenance Programme has been agreed which requires annual lump sum payments of £182,000 escalating by 3% annually for a fifteen year period running to 2028.

The employer expects to contribute £310k for the year starting 1 April 2014. The current arrangements with regards to contribution levels are described in the Schedule of Contributions dated 4 December 2012.

21 Pension Costs (Continued)

Scheme 1

The Scheme holds quoted securities and these have been valued at bid-price

The assets in the Scheme and the expected rate of return were

	Expected Rate of Return	Value At	Expected Rate of Return	Value at
	31 March 2014		31 March 2013	
	£'000		£'000	
Equities	7.5%	6,295	7.0%	7,464
Fixed Interest Bonds	4.2%	2,563	3.9%	1,612
Index Linked Bonds	3.5%	2,168	2.9%	1,516
Property	6.5%	836	6.0%	760
Other	0.5%	21	0.5%	82
Total Market Value of Assets	5.9%	11,883	5.9%	11,434
Actuarial Value of Funded Obligations		(13,156)		(13,107)
Present Value of unfunded Obligations				-
Un-negotiated past Scheme costs				-
Unrecognised asset due to Limitations on recognition of Scheme supply		-		-
Deficit in the Scheme		<u>(1,273)</u>		<u>(1,673)</u>

Analysis of the Amount Charged to Statement of Financial Activities

	Year to 31 March 2014	Year to 31 March 2013
	£'000	£'000
Current Service Cost	149	151
Interest on Pension Liabilities	570	574
Past Service Cost recognition	-	-
Expected return on Scheme Assets	(670)	(639)
Losses (gains) on settlements and Curtailments	-	-
Net Expenditure Charge to Statement of Financial Activities	<u>49</u>	<u>86</u>

Analysis of Losses Recognised in Statement of Financial Activities

	Year to 31 March 2014	Year to 31 March 2013
	£'000	£'000
Net Actuarial gains recognised in year	175	(122)
Net Cumulative Actuarial losses	<u>(1,512)</u>	<u>(1,687)</u>

21 Pension Costs (Continued)

Reconciliation of the Present Value of the Defined Benefit Obligation

	Year to 31 March 2014 £'000	Year to 31 March 2013 £'000
Opening Defined Benefit Obligation	13,107	12,101
Service Cost, including expenses	149	151
Interest Cost	570	574
Contributions by Employees	20	24
Past Service Costs – Vested Benefits	-	-
Past Service Costs – Non Vested Benefits	-	-
Losses/(gains) on Curtailments	-	-
Liabilities Extinguished on Settlements	-	-
Actuarial gains/(losses)	(205)	716
Benefits Paid	(485)	(459)
Closing Defined Benefit Obligation	13,156	13,107

Reconciliation of the Fair Value of the Scheme Assets

	Year to 31 March 2014 £'000	Year to 31 March 2013 £'000
Opening Fair Value of the Scheme Assets	11,434	10,445
Expected Return	670	639
Assets Distributed on Settlements	-	-
Actuarial gains/(losses)	(30)	594
Contributions by Employer	274	191
Contributions by Employees	20	24
Benefits paid	(485)	(459)
Closing Fair Value of the Scheme Assets	11,883	11,434
Actual Return on Scheme Assets	640	1,233

History of Asset values, defined benefit obligations and deficit in the Scheme

	2013 £'000	2013 £'000	2012 £'000	2011 £'000	2010 £'000
Defined Benefit Obligations	(13,156)	(13,107)	(12,101)	(11,699)	(12,023)
Scheme Assets	11,883	11,434	10,445	10,303	9,815
Deficit	(1,273)	(1,673)	(1,656)	(1,396)	(2,208)

21 Pension Costs (Continued)

Experience Gains and Losses on Scheme Liabilities:

Amount	87	98	558	153	154
Percentage of the present Value of Scheme Liabilities	0.7%	0.7%	4.6%	1.3%	1.3%

Actual Return Less Expected Return on Scheme Assets

Amount	(30)	594	(292)	(51)	1,823
Percentage of Scheme Assets	(0.3%)	5.2%	(2.8%)	(0.5%)	18.6%

Disclosure relating to Scheme Number Two (The Pensions Trust Money Purchase Scheme)

The charity participates in both The Ethical Fund and the Flexible Retirement Plan offered by The Pensions Trust. These arrangements are defined contribution schemes where the charity pays a contribution on behalf of the members into the members' personal account. During the year to 31 March 2014 contributions of £246k were paid to these schemes by the charity on behalf of members, this includes Growth Series 3 to 30th September 2013.

The Pensions Trust Growth Plan as described above is defined legally as a Defined Benefit Scheme and is subject to the provisions of the Occupational Pension Scheme (Employer Debt on Withdrawal) Regulations 2005 and the Occupational Pension Schemes (Employer Debt and Miscellaneous Amendments) Regulations 2008.

An actuarial valuation of the Scheme was performed at 30 September 2011 by a qualified Actuary using the projected unit method and the results were formalised in 2012. The market value of the Scheme's assets at the valuation date was £780m and the pension scheme liabilities (i.e. past service liabilities) were £928m. The valuation therefore revealed a shortfall of assets compared with the value of liabilities of £148m, equivalent to a funding level of 84%.

The financial assumptions underlying the valuation as at 30 September 2011 were as follows:

	% p a
Rate of return pre retirement	4.9
Rate of return post retirement	
Active/Deferred	4.2
Pensioners	4.2
Bonuses on accrued benefits	0.0
Rate of price inflation	
RPI	2.9
CPI	2.4

21 Pension Costs (Continued)

If an actuarial valuation reveals a shortfall of assets compared to liabilities, a recovery plan must be prepared by the Trustee of the Scheme to make up the shortfall. The Trustee has a duty to enforce a debt on withdrawal if an employer withdraws from the Growth Plan at a time when at least one other employer continues to participate and the Growth Plan has a deficit on the fully buy-out basis. This has been disclosed as a contingent liability in note 19.

The Board of the Pensions Trust has decided on actuarial advice not to require additional contributions to be paid by employers including Action for Blind People who have only ever had involvement with the Growth Plan Series 3.

FRS 17 Disclosures relating to Scheme Number Three (Wiltshire County Council Pension Scheme)

Composition of the Pension Scheme

Within the Wiltshire Pension Fund defined benefit Scheme retirement benefits are based on employees' final remuneration and length of service. A full actuarial valuation was carried out at 31 March 2013 by a qualified independent actuary using assumptions that are consistent with the requirements of FRS 17 and updated to be effective as at the dates below. The major financial assumptions used by the actuary were:

	At 31 March 2014	At 31 March 2013	At 31 March 2012	At 31 March 2011	At 31 March 2010	At 31 March 2009
Rate of increase in salaries	4.4%	5.1%	4.8%	5.1%	5.3%	4.6%
Rate of increase for pensions in payment	2.6%	2.8%	2.5%	2.8%	3.8%	3.1%
Discount rate	4.1%	4.5%	4.8%	5.5%	5.5%	6.9%
Inflation assumption						
RPI	-	-	-	-	3.8%	3.1%
CPI	2.6%	2.8%	2.8%	2.8%	-	-

The final salary section of the Scheme is closed to new entrants. Under the projected unit method the current service cost would be expected to increase as the members of the Scheme approach retirement.

Pension increases in future will be in line with the Consumer Price Index.

Demographic assumptions are based on the Fund's VitaCurves with improvements in line with the CMI 2010 model. Based on these assumptions, male life expectancy at age 65 is assessed at 22.3 years for pensioners and 24.3 years for future pensioners. Female life expectancy at 65 is assessed at 24.5 years for pensioners and 26.9 years for future pensioners.

Employees' contribution rates are currently 5.9% and the employers' contribution rate is currently 21.6%.

21 Pension Costs (Continued)

	Expected Rate of Return	Value at		Expected Rate of Return	Value at				
		31 March 2014			31 March 2013		31 March 2012		
		£'000	%		£'000	%	£'000	%	
Equities	6.7%	1,352	72	5.7%	1,271	72	6.2%	1,102	67
Bonds	4.1%	282	15	3.7%	265	15	4.0%	296	18
Property	4.8%	188	10	3.9%	177	10	4.4%	181	11
Cash	3.7%	56	3	3.0%	53	3	3.5%	66	4
Total Market Value of Assets		1,878	100		1,766	100		1,645	100
Actuarial Value of Liability		(2,379)			(2,293)			(2,022)	
Deficit in the Scheme		(501)			(527)			(377)	

Analysis of the Amount Charged to in the Statement of Financial Activities

	Year to 31 March 2014	Year to 31 March 2013	Year to 31 March 2012
	£'000	£'000	£'000
Current Service Cost	5	5	10
Interest on Pension Liabilities	102	96	98
Past Service Cost recognition	-	-	-
Expected return on Scheme Assets	(88)	(89)	(109)
Losses (gains) on settlements and Curtailments	-	-	-
Net Income Charge to Statement of Financial Activities	19	12	(1)

Analysis of Losses Recognised in Statement of Financial Activities

	Year to 31 March 2014	Year to 31 March 2013	Year to 31 March 2012
	£'000	£'000	£'000
Net Actuarial gains/(losses) recognised in year	41	(142)	(224)
Net Cumulative Actuarial losses	(909)	(950)	(808)

21 Pension Costs (Continued)

Reconciliation of the Present Value of the Defined Benefit Obligation

	Year to 31 March 2014	Year to 31 March 2013	Year to 31 March 2012
	£'000	£'000	£'000
Opening Defined Benefit Obligation	2,293	2,022	1,826
Service Cost	5	5	10
Interest Cost	102	96	98
Contributions by Employees	1	1	3
Past Service Costs – Vested Benefits	-	-	-
Actuarial losses/(gains)	50	239	164
Benefits Paid	(72)	(70)	(79)
Closing Defined Benefit Obligation	2,379	2,293	2,022

Reconciliation of the Fair Value of the Scheme Assets

	Year to 31 March 2014	Year to 31 March 2013	Year to 31 March 2012
	£'000	£'000	£'000
Opening Fair Value of the Scheme Assets	1,766	1,645	1,664
Expected Return	88	89	109
Actuarial gains/(losses)	91	97	(60)
Contributions by Employer	4	4	8
Contributions by Employees	1	1	3
Benefits paid	(72)	(70)	(79)
Closing Fair Value of the Scheme Assets	1,878	1,766	1,645
Actual Return on Scheme Assets	179	186	50

History of Assets values, defined benefit obligations and deficit in the Scheme

	2014 £'000	2013 £'000	2012 £'000	2011 £'000	2010 £'000	2009 £'000
Defined Benefit Obligations	(2,379)	(2,293)	(2,022)	(1,826)	(2,434)	(1,533)
Scheme Assets	1,878	1,766	1,645	1,664	1,572	1,253
Surplus/(deficit)	(501)	(527)	(377)	(162)	(862)	(280)

Experience Gains /(Losses) on Scheme Liabilities:

Amount	77	6	(43)	190	-	-
Percentage of the Present Value of Scheme Liabilities	3.2%	0.3%	(2.1%)	10.4%	-	-

21 Pension Costs (Continued)

Actual Return Less Expected Return on Scheme Assets.

Amount	91	97	(66)	36	292	(480)
Percentage of Scheme Assets	4.8%	5.5%	(4.0%)	2.2%	18.6%	(38.3%)

FRS Disclosure relating to Scheme Number Four (RNIB Retirement Benefits Scheme) Composition of the Pension Scheme

The Scheme is a hybrid defined benefits/defined contributions scheme operated by RNIB, relating in Action's case to staff transferred from RNIB on 1 April 2009. It is closed to new members within Action.

The charity's employees were not the only members of the scheme, and so the assets were not held exclusively for their benefit. Accordingly, it has not been accounted for as a defined benefit scheme during the year in these financial statements, although full FRS17 disclosures and provisions have been made at consolidated group level.

Under the Association Agreement with RNIB, the deficit on the scheme disclosed by the Triennial Actuarial Valuation at 31 March 2009 is the responsibility of RNIB. It is estimated based on a review of the whole scheme at 31 March 2014 that Action's share of the surplus disclosed at that date on that basis is approximately £22k (2013 surplus £15k). This amount has not been recognised in these financial statements, as explained above.

22 Subsidiary Companies

(a) Trading Subsidiary - Action for Blind People Activities Limited

	2014 £'000	2013 £'000
Turnover (including inter-company sales)	-	-
Cost of sales	-	-
Gross profit	-	-
Administrative expenses	-	-
Interest	(1)	(1)
Net loss on ordinary activities before and after taxation	(1)	(1)
Balance of reserves at 1 April	(47)	(46)
Balance of reserves at 31 March	(48)	(47)

The company owns the whole of the issued ordinary share capital (£2) of Action for Blind People Activities Limited, a company registered in England and Wales and incorporated in Great Britain. The company's principal activities have been the promotion of Action for Blind People and the supply of goods, mainly Christmas cards, by mail order. It has no employees. Since the RNIB Association its activities have been minimal. No value is attributed to the investment in the company's own balance sheet.

(b) Non-trading Subsidiaries

Action is also the sole member of the two charitable companies limited by guarantee which merged with Action on 1 April 2010 – Staffordshire Blind (Company No 04154438) and The Blind Society for North Tyneside Limited (Company No 03736040) both registered in England and Wales and incorporated in Great Britain.

Both of these companies transferred all of their assets, liabilities and undertaking to Action on the date of the merger. They are now dormant and exempt from the requirement to prepare individual accounts under Section 394A of the Companies Act 2006. The net assets acquired by the group were restricted in accordance with the terms of the Agreements.

The net assets of Staffordshire Blind at 31 March 2014 were £2,538 (2013 £2,538) and the net assets of The Blind Society for North Tyneside at 31 March 2014 were £9,109 (2013 £9,109). No value is attributed to these investments in the Company's own balance sheet.

23 Administrative services to other charities

Action for Blind People provided administrative support for the payroll and pension functions for The Organisation of Blind African-Caribbean and VISION 2020 (UK) during 2013/2014.

24 Reconciliation of changes in resources to net cash - group

Inflow (outflow) from operating activities

	2014 £'000	2013 £'000
Net incoming (outgoing) resources before transfers	(298)	(248)
(Profit)/loss on disposal of tangible fixed assets	(450)	4
Investment management fees charged to Portfolio	24	18
Depreciation	946	961
(Increase)/decrease in stocks	128	(102)
(Increase)/decrease in debtors	27	589
Increase/(decrease) in creditors	(183)	(152)
Increase/(decrease) in Pension Provision	(225)	(97)
Investment income	(282)	(265)
Net cash inflow/(outflow) from operating activities	(313)	708

25 Gross cash flows-group

(a) Returns on investments and servicing of finance

	2014 £'000	2013 £'000
Interest (net) and dividends received	6	8
	<u>6</u>	<u>8</u>

(b) Capital expenditure and financial investments

	2014 £'000	2013 £'000
Payments for purchase of tangible fixed assets	(707)	(606)
Proceeds from sale of tangible fixed assets (including recovery of costs)	-	-
Payments for purchases of investments	-	-
Proceeds from sale of investments	-	75
	<u>(707)</u>	<u>(531)</u>

(c) Management of liquid resources

	2014 £'000	2012 £'000
	-	-

(d) Financing

	2014 £'000	2013 £'000
Repayment of mortgage loan	-	(144)

26 Analysis in changes in net funds

	At 31 March 2013 £'000	Cash Flows £'000	Other Changes £'000	At 31 March 2014 £'000
Liquid resources held for development/operations	1,826	(1,014)	-	812
Net Funds	1,826	(1,014)	-	812

27 Ultimate Parent Company

The Trustees regard RNIB, incorporated by Royal Charter in Great Britain, as the ultimate parent undertaking

RNIB is the parent entity of the largest group of which Action for Blind People is a member and for which group financial statements are drawn up. Action for Blind People is the parent company of the smallest group of which it is a member and for which group financial statements are drawn up. Copies of the RNIB Financial Statements are available from 105 Judd Street, London, WC1H 9NE

28 Subsequent Events

A new association agreement has been negotiated with RNIB which will be effective from 1 July 2014. RNIB Group remains the parent company for Action but a new charity, RNIB Charity, has been created to deliver most of the direct services heretofore carried out by RNIB Group.

RNIB Group will provide a range of strategic and fundraising services for the group including the majority of support services which hitherto Action has provided internally. Therefore, a number of central support services will transfer, under TUPE regulations, to RNIB Group on 1 July 2014.

At the same time, RNIB Charity assumes responsibility for the management of Action's Supported Housing service, the properties themselves will continue to belong to Action.

The basis of funding will also change from that date with the previous block fundraising grant being replaced by a budget allocation framework based on strategic prioritisation and evaluation of results achieved.

We are currently negotiating for a formal association with Bucks Vision, a local visual impairment charity working in Buckinghamshire.

Acknowledgements

Action for Blind People gratefully acknowledges all donations which in the year 2013/14 have made a vital contribution to the furtherance of our work. Amongst our many generous donors the following have asked for specific acknowledgement

Albert Hunt Trust	£6,000 00
Awareness Fund	£7,500 00
Big Lottery Fund	
• BLF RC/2/010303610 Reaching Communities Supporting and Empowering Visually Impaired People Rural Areas Norfolk & Suffolk	£99,104 00
• BLF RC/2/010330757 Reaching Communities Right to Work	£35,833 00
• BLF RC/5/010419128 Independent Living for People with a Visual Impairment in Cheshire	£94,147 00
• BLF-SLV/1/01043007 Silver Dreams	£43,849 00
• RC/5/010427719 Active Participation for Visually Impaired People	£98,746 00
• BLF RC/5/010417172 Action Packed	£53,926 00
• RC/5/010442832 Living with Sight Loss	£47,282 00
• RC/5/010453206 BME Volunteering and Self-Help Scheme	£38,598 00
• GBAS/ CAB partner project	£2,000 00
Birmingham City Council	
• Birmingham Adults & Communities fund	£15,937 50
• Flexible Support Fund	£200 00
Boots Opticians	
• Athletics Event	£8,735 00
• Actionnaires	£191,537 81
Brighton & Hove City Council	
• Eye Clinic Liaison Officer	£19,590 00
Brighton & Hove PCT	
• Eye Clinic Liaison Officer	£21,080 00
Bristol City Council	
• Progress in Sight	£7,596 00
• Adult Rehabilitation & Low Vision Services	£85,110 25
Cheshire East Council	
• Early Intervention & Prevention Services	£9,105 30
CHK Charities	£5,000 00
Constance Travis Charitable Trust	£6,000 00
Cumberland BS	£10,739 00
Department of Health	
• Innovation, Excellence and Service Development Fund, Living with Sight Loss	£87,601 00
• Section 64 - BME Volunteering and Self-Help scheme	£27,465 00
• Section 64 - Face to Face project	£25,000 00
• Health and Social Care Volunteering Fund Emotional Support Service	£181,534 00
Durham County Council	
• Community Support Service	£30,000 00

East Sussex County Council	
• Routeways to Work	£102,637 00
Ernest Hecht Trust	£11,194 33
Field Studies Council	
• Vision North West	£3,010 00
Gateshead Council	
• Newcastle RVI - Eye Clinic Liaison Officer	£4000 00
Give it Away	£10,000 00
Kay Williams Foundation	£2,000 00
Lincolnshire County Council	
• Short Breaks Grant Fund	£2,393 35
Melbreak Charitable Trust	£5,000 00
Newcastle Council	
• Newcastle RVI - Eye Clinic Liaison Officer	£5922 00
NHS Cannock Chase CCG	
• Eye Clinic Helpdesk - Burton on Trent	£4,748 53
NHS East Staffordshire CCG	
• Eye Clinic Helpdesk - Burton on Trent	£5,395 28
NHS North Staffordshire CCG	
• Eye Clinic Helpdesk - Stoke	£8,837 00
NHS Oldham	
• Eye Clinic Liaison Officer	£18,197 50
NHS Stoke on Trent CCG	
• Eye Clinic Helpdesk - Stoke	£8,412 00
North Tyneside Council	
• Newcastle RVI - Eye Clinic Liaison Officer	£6663 00
North Tyneside Social Services	
• Independent Living Service	£12,852 00
Northumberland Care Trust	
• Newcastle RVI - Eye Clinic Liaison Officer	£8,000 00
Nottinghamshire County Council	
• Short Breaks Community Grant Fund	£10,000 00
Novartis	
• Eye Clinic Liaison Officer	£21,000 00
Oldham Council	
• Eye Clinic Liaison Officer	£18,197 50
Pom Charitable Trust	£34,000 00
Primary Club	£10,000 00
Redcar & Cleveland Borough Council	
• Supporting People	£51,893 00
Rochdale PCT	
• Eye Clinic Liaison Officer	£25,000 00
Roger & Jean Heath Trust	£1,000 00
Royal Borough of Kensington	
• Kensington and Chelsea Outreach Service	£10,000 00
Santander Foundation	£10,000 00
Solihull MBC	
• Visual Impairment Rehabilitation	£123,377 04

South Gloucestershire County Council

- Adult Rehabilitation Services £96,969 00

Sunderland City Council

- Eye Clinic Liaison Officer £5,916 00

Tanner Trust £3,000 00

The Hon Mrs Lakin's Charitable Trust £500 00

Thornton Foundation £5,000 00