Registered number: 04112525 Charity number: 1086562

FREDERICKS FOUNDATION

(A company limited by guarantee)

UNAUDITED

TRUSTEES' REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2019

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REFERENCE AND ADMINISTRATIVE DETAILS OF THE COMPANY, ITS TRUSTEES AND ADVISERS FOR THE YEAR ENDED 31 MARCH 2019

Trustees

P Barry-Walsh, Chairman

D A Herbert

P E Kelly

N Mehta

D W Memory

F Serfaty

Company registered number

04112525

Charity registered number

1086562

Registered office

Mill House, Overbridge Square, Hambridge Lane, Newbury, Berkshire, RG14 5UX

Senior management team

D Parker, Chief Executive Officer

Accountants

James Cowper Kreston, Mill House, Overbridge Square, Hambridge Lane, Newbury, RG14 5UX

Bankers

The Bank of Scotland, Edinburgh Royal Mile, 300 Lawn Market, Edinburgh, EH1 2PH

Solicitors

Ranson Houghton, 1-5 Bridge Street, Andover, Hampshire, SP10 1BE

CHAIRMAN'S REPORT FOR THE YEAR ENDED 31 MARCH 2019

The chairman presents his statement for the period.

We emerged from 2017 having resolved a number of issues. However, we are still faced with several challenges not least getting good quality lending opportunities and day to day funding. We have restructured to minimise administrative expenses whilst still conducting robust reviews of every opportunity. Being a Responsible Lender, we do not wish to put our potential clients in debt, but still embrace our mission to give those a chance to become independent who can not get funding from traditional sources.

As often quoted by football commentators, 2018 was a year of two halves. Up until June we hit every revenue and lending target. After June we hardly hit any. This could partly be internal staff changes or the increasingly difficult funding environment we face.

Once it became clear we were facing further issues we resolved to undertake a number of initiatives:-

We decided to employ a bid writer but are realistic enough to understand this is unlikely to resolve all our funding issues certainly in the short term. Therefore, we are embracing new fundraising ideas such as GivePenny which uses technology to make fundraising far more involving for the donor and the fundraiser.

Finally, we have an initiative with the MEP Syed Kamall, called Friendly Lending, which has as its initial aim a vision to create a micro finance peer to peer lending platform to enable greater access to finance for disadvantaged groups in London, with the intent to roll this out nationwide. This is significant because it removes the imperative to raise funds to lend as the public would fund people through us.

As we often fund those others reject, we are redoubling our efforts to partner with other institutions, to pick up their rejects being careful however to maintain our own standards.

During these difficult times, members of staff were asked if they could work one day less to save money but keep this great team together. I was touched by the response. Not only did they agree but when our cleaner resigned two members of staff volunteered to do the cleaning themselves - at no cost.

It is because of the wonderful work we do and the fantastic attitude of the team that I feel I must underwrite the finances of the charity whilst looking for long term sustainability.

Name

Paul Barry-Walsh

Founder and chairman

Date

25" JUNE 2019

OPERATING AND FINANCIAL REVIEW FOR THE YEAR ENDED 31 MARCH 2019

18/19 has been yet another challenging year for Fredericks Foundation. Our major challenge has been our ability to generate income for lending and for operational expenditure. One follows the other as much of our revenue is generated by lending and with limited capital to lend, it impacts on our ability to generate operational funding.

We operate in an increasingly challenging market as new entrants have better lending software and therefore cheaper solutions – this means we miss out on much of "the cream of lending" and are unable to compete here. That means our bread and butter mission of serving the hardest to reach is not underwritten by better quality lending which we are peaceful about (as it is core to who we are) but it does mean we have to work incredibly hard to achieve the impact we desire.

The mission we have here at Fredericks of helping people achieve financial independence continues and we are seeing successes. We look to the people we help and take great encouragement that we make a huge difference to the individuals and families that we support and say 'Now you can!' — we are moved daily by the stories that come back to us. We were featured heavily in a BBC1 series 'A matter of life or debt' which told the stories of some of our clients. What you are struck by, is that our work of lending start up finance is just part of their story... our impact goes beyond just financial independence, but touches on self-esteem, confidence, family issues and skills. You can see some of the stories at http://www.fredericksfoundation.org/news

We successfully maintained an award of first-loss loan guarantee funding which protects c.18% of our lending which included preparing for and graduating from an assessment from European Code of Good Conduct in microfinance which we passed with flying colours — a huge feather in our cap and a reward to an incredibly dedicated and diligent team. However, the ramifications of Brexit for Fredericks, a small charity, are disproportionally large. This first-loss loan guarantee funding will cease immediately we leave the EU. We have no certainty of this being replaced so will represent a significant loss of income in an already restrained environment.

The quality of applicant's business plans continues to challenge us which is partly because of our missional focus on the disadvantaged and partly because of a lack of funding for business training and preparedness. Fredericks is still one of very few organisations offering responsible loans and support and mentoring to those with nowhere else to turn. We have realigned ourselves to our mission and purpose by establishing referral partnerships with equally missional organisations, namely charities and NGOs.

We continue our membership of the Responsible Finance association and play an active role here. We are the very happy recipients of the Responsible Finance and Citi Microentrepreneurship Award 2019 for Resilience in serving those hardest to reach with finance.

We presented a balanced budget for 18/19 and am pleased to report that we achieved our goal as you will read in this annual report.

Fredericks continue to work hard to find unrestricted funding for capital lending which is a lynchpin for us to be a financial sustainable organisation which can still serve its target client and provide a positive vision of the future for our organisation, our customers, our funders and investors. We are particularly grateful to our 1% club who increased their support to us, and to all who attended our various fundraising events and supported us so generously in time and money. We have placed the laser focus on this activity in Q1 2019 with emphasis on Trusts and Foundations.

There are two aspects to our operation that have not changed. The first is our commitment to serving our target client group with respect and compassion; and the second is the unwavering goodwill of our volunteers and supporters without whose generosity of time and money we would be unable to offer the help for which Fredericks is renowned.

OPERATING AND FINANCIAL REVIEW FOR THE YEAR ENDED 31 MARCH 2019

I'm indebted to a wonderful staff and volunteer team who serve with enthusiasm and compassion and bring skills and experience far beyond our ability to reward. Our committed trustee board continue to support us wisely and generously, ensuring we remain focused on our mission.

8

Name: D

Duncan Parker

Chief Executive Officer

Date:

25. June. 2019.

TRUSTEES' REPORT FOR THE YEAR ENDED 31 MARCH 2019

The Trustees (who are also directors of the charity for the purposes of the Companies Act) present their annual report together with the financial statements of Fredericks Foundation (the company) for the year ended 31 March 2019. The Trustees confirm that the Annual report and financial statements of the company comply with the current statutory requirements, the requirements of the company's governing document and the provisions of the Statement of Recommended Practice (SORP), applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015).

Since the company qualifies as small under section 383, the strategic report required of medium and large companies under The Companies Act 2006 (Strategic Report and Director's Report) Regulations 2013 is not required.

OBJECTIVES AND ACTIVITIES

Charitable Objectives

In order to benefit the public, the charitable objectives for which the charity was established are as follows:

- to assist the disadvantaged into self-employment;
- to assist those in financial hardship to either set up in business or obtain paid employment;
- to assist those whose businesses are struggling in the current climate; and
- to undertake other specific projects which the trustees believe have merit.

Our activities are designed to achieve these objectives and include the following:

- the provision of micro-finance;
- business support and assistance;
- provision of pecuniary and other assistance; and
- advancing education through the provision and assistance of training, teaching, mentoring and other services and facilities.

Our assistance is provided irrespective of age and provides public benefit as it is focused on those who are unable to obtain finance through mainstream organisations such as banks.

While loans are available to anyone who qualifies, Fredericks Foundation ("Fredericks") targets people who are unemployed, lone parents, ex-offenders, ex-military, disabled or live in areas of deprivation or can themselves be described as disadvantaged. These groups are usually unable to obtain financial help through standard financial institutions.

The public benefit is therefore two-fold: we provide assistance to specific parts of society to improve people's lives. This in turn benefits the wider public as claims for state assistance are reduced.

We review our aims, objectives and activities each year in order to ensure that they remain focused on our stated purposes. We have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing our aims and objectives and in planning our future activities. In particular, the trustees consider how planned activities will contribute to the aims and objectives they have set.

Key to our operation is the free mentoring and guidance we give to those whose applications for assistance are successful. We have c150 registered mentors, and we have around 70 Clients currently receiving the benefit of a mentor.

Fredericks will make a loan only when it believes the business will be viable. We then nurture our Clients, which improves the recovery rate, and ultimately benefits both those we support and the wider public.

TRUSTEES' REPORT (continued) FOR THE YEAR ENDED 31 MARCH 2019

Charitable Activities

Fredericks provides business advice, business planning, start-up and expansion loans, mentoring and ongoing assistance and support to disadvantaged individuals wishing to improve their economic circumstances through self-employment. Fredericks has assembled a team of people with diverse commercial backgrounds who wish to apply their business skills for the benefit of the charity's Clients.

Fredericks works in partnership with other organisations to carry out our charitable objectives. This extends our reach for potential clients and donors. It also expands the services we can offer (e.g. intensive business support), enabling us to provide a fuller range of offerings without putting excessive pressure on our funding or operations.

Fredericks assists disadvantaged people of all ages into self-employment by offering:

- repayable loans of up to £15,000 for start-up businesses;
- repayable loans of up to £35,000 for existing businesses;
- up-front loan application support; and
- on-going business guidance and mentoring.

In all cases, Fredericks endeavours to tailor business support and funding to an individual's situation, rather than just offering micro-finance to start up.

Fredericks' support focuses on those unable to obtain finance through mainstream organisations such as banks and specifically targets people who face obstacles. Many of our borrowers are long-term unemployed, lone parents, ex-offenders, or disabled. The core of the charity's activities is the provision of business funding to enable disadvantaged individuals - our Clients - into self-employment.

The service is primarily delivered by a small pool of Client Managers and a helpdesk facility employed by Fredericks. The Client Managers are responsible for identifying suitable clients, analysing and assisting in the preparation of business plans and cash flows, and recommending suitable candidates to Lending Panels.

Lending Panels are comprised of volunteers (including trustees and mentors) with relevant expertise such as accountants, bankers and entrepreneurs. The panels are responsible for the final decisions on the funding of a Client

The Client Manager, together with volunteer mentors drawn from Fredericks' pool of mentors with business experience, then offers post-funding support and assistance.

We have seen a significant period of change over the past few years, principally due to a shift in funders. We continue to actively look for new partners to work with, both within the commercial and charity sectors.

Indicators, Milestones and Benchmarks

To monitor the success of the charity in achieving its charitable objectives through its principal activity, the trustees identify and measure several key performance indicators, and monitor the charity's achievements and actual outcomes against annual budgets and targets.

In assessing the extent to which beneficiaries benefit from Fredericks's activities, the trustees monitor the numbers and amounts of Client loans and track the progress of repayment rates to ensure our charitable objects are being delivered.

To date around £6.5 million has been disbursed to over 1,600 individuals of whom c60% have become successfully self-employed or returned to full time employment.

TRUSTEES' REPORT (continued) FOR THE YEAR ENDED 31 MARCH 2019

Benchmarks

The prime benchmarks adopted by the trustees to monitor the progress of the charity include:

- Number of enquiries received
- Number of Clients funded
- Number of businesses and jobs created
- Total amount of funding provided to Clients
- Funding received by Fredericks
- Source of funds raised
- Cost of delivering funding
- Client loan repayments
- Social impact

The trustees receive quarterly reports on these key performance indicators which are reviewed in detail at the Trustee Board meetings. Many of these benchmarks are also reported to external funders.

ACHIEVEMENTS AND PERFORMANCE

We have successfully maintained an award of first-loss loan guarantee funding which protects c.18% of our lending from January 2016. This included preparing for and graduating from an assessment from the European Code of Good Conduct in microfinance which we passed.

Fredericks is an authorised Community Investment Tax Relief provider and we have £613,500 under management in this scheme. During the year, we received new investments of £124,000.

We continue to spend a significant amount of time and activity delivering on our strategy and refocus. We have worked very hard on implementing a strategy of reducing our default rate, improving our loan application and decision-making process, rationalising our operations, and improving dramatically the management of our volunteering system.

FINANCIAL REVIEW

Financial Results of Activities & Events

Income for the year totalled £559,557 (2018: £648,897). Costs in 2019 totalled £556,441 (2018: £546,663). The result was a surplus of £3,116 (2018: £102,234).

Loans, Grants and Donations Paid	No.	Amount
Loans	33	£326.900

Community Investment Tax Relief Scheme

During the year Fredericks retained accreditation for the CITR scheme. This allows Fredericks to take investments in the form of loans from both individuals and companies and retain these investments for 5 years. These funds can then be used for onwards lending. In return the investor is allowed by HMRC to deduct 5% of the investment from their final tax liability.

TRUSTEES' REPORT (continued) FOR THE YEAR ENDED 31 MARCH 2019

Reserves Policy

Fredericks' policy is to set aside funds to meet financial risks associated with future uncertainties and other contingencies that are identified from time to time. The charity's unrestricted free reserves as at 31 March 2019 were £166,484 (2018 £49,729).

The Trustees believe that it would be appropriate to carry a reserve to cover 3 months' worth of costs, which at current rates would equate to approximately £90,000. With the current unrestricted reserves standing at £166,484, this objective has been met, and the Trustees continue to monitor this closely on an ongoing basis.

There are several projects ongoing to raise further unrestricted funds, including fund raising events, foundation grants, corporate and individual contributions and service delivery contracts. Further details are also included within the Risk and Corporate Governance Matters below.

Investments Policy

The investment policy is to be risk free and accordingly funds at the moment are only invested in current or term deposit accounts with major banks. The term of such deposits is varied with reference to future cash requirements and links to the timing of existing funding commitments and the use of reserves as detailed above.

STRUCTURE, GOVERNANCE AND MANAGEMENT

Status and History

Fredericks Foundation is a registered charity, and a company limited by guarantee, not having share capital. Every member undertakes to contribute an amount not exceeding £10 to the assets of the charity in the event of the charity being wound-up during the period of membership, or within one year thereafter.

Fredericks Foundation was incorporated on 22 November 2000 and became a registered charity on 14 May 2001. The charity is governed by the rules and regulations set down in its company Memorandum and Articles of Association as last updated on 9 April 2001.

Organisational Structure

The overall strategic direction of the charity is determined by the trustees, who are also directors under the Companies Act 2006. They are empowered to take such steps as are necessary to achieve the objectives of the charitable company. This includes making appropriate arrangements for the sound management of the charity's business. In practice, this is done by delegating certain of the trustees' powers to individual managers who report to the trustees at the quarterly trustees' meetings.

Full board of trustees' meetings are held at quarterly intervals, with individual trustees' meetings with senior management, where appropriate and required, in the intervening months.

The trustees have delegated the day to day running of Fredericks Foundation to the CEO, Duncan Parker.

TRUSTEES' REPORT (continued) FOR THE YEAR ENDED 31 MARCH 2019

Method of Recruitment, Appointment, Election, Induction and Training of Trustees

Recruitment

Reflecting the principal activities of the charity to assist disadvantaged individuals into self-employment and to assist the development and expansion of the Clients, an emphasis is placed on recruiting trustees with commercial, entrepreneurial and business backgrounds.

Fredericks has developed a "trustees' job description" to assist in the recruitment of trustees, identifying the basic skills required for individual trustees with the aim of achieving complementary and diverse skills within the board of trustees, and with the intention of encouraging diversity to maximise achievement, creativity and good practice.

Appointment & Election

At 31 March 2019, there were six trustees that had been appointed by ordinary resolution at the Annual General Meeting. At each Annual General Meeting one third of the trustees are subject to retirement by rotation.

Induction & Training

An induction process has been developed for all new trustees commencing with an explanation of the roles and responsibilities of trustees, an introduction by a senior member of staff to the services delivered by Fredericks, and the manner of their delivery including an introduction to all senior personnel. All trustees are encouraged to attend external courses to ensure familiarity and understanding of the responsibility of trustees in strategic planning, funding and governance, ensuring that the trustees are always conversant with current rules and regulations governing Fredericks' activities.

Setting of Key Management Personal Remuneration

The remuneration for Key Management is reviewed annually and included with the Annual Budget and Projections which is approved by the Board of Trustees.

Risk and Corporate Governance Matters

The trustees seek to identify all areas of potential risk to Fredericks both financial and otherwise, including ensuring that risk assessments are carried out for the purposes of Health and Safety at Work and that all recommendations are implemented. A risks register is maintained.

The chief risk facing Fredericks is that funds generated from loan operations are insufficient to cover all expenses of the charity. This is to be expected when (i) the preponderance of loans are to start-ups; and (ii) the majority of borrowers can be described as disadvantaged. In order to mitigate this risk, the Trustees have agreed to widen the spectrum of clients to whom loans are offered, subject to the majority still remaining within our core target market; i.e. unemployed, lone parents, ex-offenders, ex-military, female, disabled or live in areas of deprivation.

TRUSTEES' REPORT (continued) FOR THE YEAR ENDED 31 MARCH 2019

Fredericks continues to take steps on several fronts to maintain its plurality of funding streams and develop new ones. Funding streams include: fund raising events, foundation grants, corporate and individual contributions and service delivery contracts. Recent and upcoming actions include:

- (i) recruiting a dedicated marketing, communications and fundraiser for four days per week
- (ii) targeting local councils and enterprise partnerships for funding in hub areas
- (iii) creating partnerships that offer a full range of business support and loan services on a contract basis
- (iv) extending our relationships with community foundations
- (v) contracting professional grant researchers and writers
- (vi) developing 'product' for funding such as a women's loan fund and extending loans to more established businesses

The other significant risk Fredericks faces is achieving the benchmarks that are a condition of its funding contracts. This risk is mitigated by close tracking and monitoring of performance.

Existing and future funding sources are continually scrutinised and evaluated, and reported quarterly to the main board of Trustees.

Professional Indemnity Insurance

The charity has taken out an insurance policy that provides professional indemnity cover for the trustees. The cost of this insurance for the year was £2,427 (2018: £2,641).

PLANS FOR FUTURE PERIODS

Future Strategy

To achieve its goals, Fredericks' is seeking its own long-term sustainability through building on enduring revenue streams, partnering other charities and organisations that provide referrals, joint funding opportunities and post funding support, in addition to building up reserves.

Future Activities & Events (2019/2020)

To maintain Fredericks' growth, the various income streams included in the current financial budget are:

- (i) European, Central and Local Government Funding
- (ii) Private and Corporate donations from the primary benefactor and affiliated companies who have committed 1% of their profits
- (iii) CITR investor funds
- (iv) Repayment of loans: the repayment of loans made to those unable to obtain funding from conventional sources is fundamental to the development of the charity, and Fredericks aims to achieve 50% repayment levels over the next 3-year period. The forecast for client loan repayments over the coming year is c£200,000.

TRUSTEES' REPORT (continued) FOR THE YEAR ENDED 31 MARCH 2019

INFORMATION ON FUNDRAISING PRACTICES

The Trustees (who are also directors of Fredericks Foundation for the purposes of company law) are responsible for preparing the Trustees' report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Trustees to prepare financial statements for each financial year. Under company law the Trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including income and expenditure, of the charitable company for that period. In preparing those financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

The Trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the charitable company's transactions and disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charity, and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

TRUSTEES' RESPONSIBILITIES STATEMENT

The Trustees (who are also directors of Fredericks Foundation for the purposes of company law) are responsible for preparing the Trustees' report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Trustees to prepare financial statements for each financial year. Under company law the Trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation.

The Trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the charitable company's transactions and disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

This report was approved by the Trustees, on 25.06.2019 and signed on their behalf by:

Barry-Walsh, Chairman

INDEPENDENT EXAMINER'S REPORT FOR THE YEAR ENDED 31 MARCH 2019

INDEPENDENT EXAMINER'S REPORT TO THE TRUSTEES OF FREDERICKS FOUNDATION (the 'company')

I report to the charity Trustees on my examination of the accounts of the company for the year ended 31 March 2019

This report is made solely to the company's Trustees, as a body, in accordance with Part 4 of the Charities (Accounts and Reports) Regulations 2008. My work has been undertaken so that I might state to the company's Trustees those matters I am required to state to them in an Independent examiner's report and for no other purpose. To the fullest extent permitted by law, I do not accept or assume responsibility to anyone other than the company and the company's Trustees as a body, for my work or for this report.

RESPONSIBILITIES AND BASIS OF REPORT

As the Trustees of the company (and its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ('the 2006 Act').

Having satisfied myself that the accounts of the company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination. I report in respect of my examination of the company's accounts carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

INDEPENDENT EXAMINER'S STATEMENT

Since the company's gross income exceeded £250,000 your examiner must be a member of a body listed in section 145 of the 2011 Act. I confirm that I am qualified to undertake the examination because I am a member of The Institute of Chartered Accountants in England and Wales, which is one of the listed bodies.

I have completed my examination. I can confirm that no matters have come to my attention in connection with the examination giving me cause to believe:

- accounting records were not kept in respect of the company as required by section 386 of the 2006 Act;
- 2. the accounts do not accord with those records; or
- the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than
 any requirement that the accounts give a 'true and fair' view which is not a matter considered as part of
 an independent examination; or
- 4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities [applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)].

INDEPENDENT EXAMINER'S REPORT (continued) FOR THE YEAR ENDED 31 MARCH 2019

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

Signed:

Michael Farwell MA FCA DChA

JAMES COWPER KRESTON

Chartered Accountants and Statutory Auditor

Mill House Overbridge Square Hambridge Lane Newbury **RG14 5UX**

STATEMENT OF FINANCIAL ACTIVITIES INCORPORATING INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 MARCH 2019

		Unrestricted funds 2019	Restricted funds 2019	Total funds 2019	Total funds 2018
	Note	£	£	£	£
INCOME FROM:			•		
Donations Charitable activities:	2 3	258,619	4,440	263,059	377,589
Income for assisting clients		10,000	85,360	95,360	73,158
Fees and interest on loans		105,751	-	105,751	106,110
EaSi claims		50,080	-	50,080	82,848
Fundraising	4	43,607	-	43,607	8,549
Investments	5	1,700	-	1,700	643
TOTAL INCOME		469,757	89,800	559,557	648,897
EXPENDITURE ON:					
Raising funds Charitable activities:	6	55,633	-	55,633	28,858
Cost of assisting clients	7	380,813	114,311	495,124	507,701
Governance	8	5,684	-	5,684	10,104
TOTAL EXPENDITURE	9	442,130	114,311	556,441	546,663
NET INCOME / (EXPENDITURE) BEFORE TRANSFERS Transfers between funds	16	27,627 89,128	(24,511) (89,128)	3,116	102,234
NET INCOME / (EXPENDITURE) BEFORE OTHER RECOGNISED GAINS AND LOSSES	i	116,755	(113,639)	3,116	102,234
NET MOVEMENT IN FUNDS		116,755	(113,639)	3,116	102,234
RECONCILIATION OF FUNDS:					
Total funds brought forward		49,729	1,001,790	1,051,519	949,285
TOTAL FUNDS CARRIED FORWARD		166,484	888,151	1,054,635	1,051,519
I O I ALL I SHOW OF WHITE I OF WATER					

All activities relate to continuing operations.

The notes on pages 17 to 29 form part of these financial statements.

(A company limited by guarantee) REGISTERED NUMBER: 04112525

BALANCE SHEET AS AT 31 MARCH 2019

	Note	£	2019 £	£	2018 £
FIXED ASSETS					
Tangible assets	12		-		-
CURRENT ASSETS					
Debtors	13	480,458		616,484	
Cash at bank and in hand		1,236,592		1,079,304	
•		1,717,050		1,695,788	
CREDITORS: amounts falling due within one year	14	(91,415)		(154,769)	
NET CURRENT ASSETS	-	*******	1,625,635	,	1,541,019
TOTAL ASSETS LESS CURRENT LIABILI	TIES		1,625,635		1,541,019
CREDITORS: amounts falling due after more than one year	15		(571,000)		(489,500)
NET ASSETS			1,054,635		1,051,519
CHARITY FUNDS					
Restricted funds	16		888,151		1,001,790
Unrestricted funds	16		166,484	•	49,729
TOTAL FUNDS			1,054,635		1,051,519

The company's financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

The Trustees consider that the company is entitled to exemption from the requirement to have an audit under the provisions of section 477 of the Companies Act 2006 ("the Act") and members have not required the company to obtain an audit for the year in question in accordance with section 476 of the Act.

The Trustees acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

The financial statements were approved and authorised for issue by the Trustees on お・っち・2019 and signed on their behalf, by:

P Barry-Walsh, Chairman

The notes on pages 17 to 29 form part of these financial statements.

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 MARCH 2019

	Note	2019 £	2018 £
Cash flows from operating activities			
Net cash provided by operating activities	18	131,588	194,212
Cash flows from investing activities:			
Interest from investments		1,700	643
Net cash provided by investing activities		1,700	643
Cash flows from financing activities:		(400,000)	(25,000)
Repayments of borrowings Cash inflows from new borrowing		(100,000) 124,000	(25,000) 153,000
Net cash provided by financing activities		24,000	128,000
Change in cash and cash equivalents in the year		157,288	322,855
Cash and cash equivalents brought forward		1,079,304	756,449
Cash and cash equivalents carried forward	19	1,236,592	1,079,304
•			

The notes on pages 17 to 29 form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

1. ACCOUNTING POLICIES

1.1 Basis of preparation of financial statements

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015) - (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

Fredericks Foundation meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy.

1.2 Company status

The company is a company limited by guarantee. The members of the company are the Trustees named on page 1. In the event of the company being wound up, the liability in respect of the guarantee is limited to £10 per member of the company.

1.3 Fund accounting

General funds are unrestricted funds which are available for use at the discretion of the Trustees in furtherance of the general objectives of the company and which have not been designated for other purposes.

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the company for particular purposes. The costs of raising and administering such funds are charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the financial statements.

1.4 Income

All income is recognised once the company has entitlement to the income, it is probable that the income will be received and the amount of income receivable can be measured reliably.

Donated services or facilities are recognised when the company has control over the item, any conditions associated with the donated item have been met, the receipt of economic benefit from the use of the company of the item is probable and that economic benefit can be measured reliably. In accordance with the Charities SORP (FRS 102), the general volunteer time is not recognised and refer to the Trustees' report for more information about their contribution.

On receipt, donated professional services and donated facilities are recognised on the basis of the value of the gift to the company which is the amount the company would have been willing to pay to obtain services or facilities of equivalent economic benefit on the open market; a corresponding amount is then recognised in expenditure in the period of receipt.

Income tax recoverable in relation to donations received under Gift Aid or deeds of covenant is recognised at the time of the donation.

Income tax recoverable in relation to investment income is recognised at the time the investment income is receivable.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

1. ACCOUNTING POLICIES (continued)

1.5 Expenditure

Expenditure is recognised once there is a legal or constructive obligation to transfer economic benefit to a third party, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is classified by activity. The costs of each activity are made up of the total of direct costs and shared costs, including support costs involved in undertaking each activity. Direct costs attributable to a single activity are allocated directly to that activity. Shared costs which contribute to more than one activity and support costs which are not attributable to a single activity are apportioned between those activities on a basis consistent with the use of resources. Central staff costs are allocated on the basis of time spent, and depreciation charges allocated on the portion of the asset's use.

Fundraising costs are those incurred in seeking voluntary contributions and do not include the costs of disseminating information in support of the charitable activities. Support costs are those costs incurred directly in support of expenditure on the objects of the company. Governance costs are those incurred in connection with administration of the company and compliance with constitutional and statutory requirements.

Costs of generating funds are costs incurred in attracting voluntary income, and those incurred in trading activities that raise funds.

Charitable activities and Governance costs are costs incurred on the company's educational operations, including support costs and costs relating to the governance of the company apportioned to charitable activities.

All expenditure is inclusive of irrecoverable VAT.

1.6 Going concern

The trustees assess whether the use of going concern is appropriate i.e. whether there are any material uncertainties related to events or conditions that may cast significant doubt on the ability of the company to continue as a going concern. Fredericks Foundation has unrestricted reserves at the year end of £166,484.

The trustees believe the company to be a going concern and has adequate resources to meet its ongoing obligations.

1.7 Tangible fixed assets and depreciation

All assets costing more than £500 are capitalised.

Tangible fixed assets are carried at cost, net of depreciation and any provision for impairment. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Office equipment

25% Straight line

1.8 Interest receivable

Interest on funds held on deposit is included when receivable and the amount can be measured reliably by the company; this is normally upon notification of the interest paid or payable by the Bank.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

1. ACCOUNTING POLICIES (continued)

1.9 Operating leases

Rentals under operating leases are charged to the Statement of financial activities incorporating income and expenditure account on a straight line basis over the lease term.

1.10 Debtors

Trade and other debtors are recognised at the settlement amount after any trade discount offered.

Prepayments are valued at the amount prepaid net of any trade discounts due.

1.11 Cash at Bank and in hand

Cash at bank and in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account.

1.12 Liabilities

Liabilities are recognised when there is an obligation at the Balance sheet date as a result of a past event, it is probable that a transfer of economic benefit will be required in settlement, and the amount of the settlement can be estimated reliably. Liabilities are recognised at the amount that the company anticipates it will pay to settle the debt or the amount it has received as advanced payments for the goods or services it must provide.

1.13 Financial instruments

The Charity only enters into basic financial instruments transactions that result in the recognition of financial assets and liabilities like trade and other accounts receivable and payable, loans from banks, other loans and investments in ordinary shares.

Community Investment Tax Relief (CITR) loans are recognised as liabilities in the financial statements at the amounts received on entering the agreement.

1.14 Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

1.15 Critical accounting estimates and areas of judgment

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Critical accounting estimates and assumptions:

The company makes estimates and assumptions concerning the future. The resulting accounting estimates and assumptions will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

1. ACCOUNTING POLICIES (continued)

Critical areas of judgment:

Provision on client loans

Using information available at the balance sheet date, the Charity makes judgements based on experience regarding the level of provision required to account for potentially uncollectable client loans.

2. INCOME FROM DONATIONS

	Unrestricted funds 2019 £	Restricted funds 2019 £	Total funds 2019 £	Total funds 2018 £
Donations from primary benefactor Other donations income Pro bono legal advice Gift in kind	116,250 94,529 5,000 42,840	4,440 - -	116,250 98,969 5,000 42,840	218,767 112,982 3,000 42,840
Total donations and legacies	258,619	4,440	263,059	377,589
Total 2018	377,589		377,589	

3. INCOME FROM CHARITABLE ACTIVITIES

	Unrestricted funds 2019 £	Restricted funds 2019	Total funds 2019 £	Total funds 2018 £
Grants receivable Fees and interest charged on loans made EaSi income	10,000 105,751 50,080	85,360 - -	95,360 105,751 50,080	73,158 106,110 82,848
	165,831	85,360	251,191	262,116
Total 2018	188,958	73,158	262,116	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

4. FUNDRAISING INCOME

4.	FUNDRAISING INCOME				
		Unrestricted funds 2019 £	Restricted funds 2019 £	Total funds 2019 £	Total funds 2018 £
	Local events	43,607	•	43,607	8,549
		43,607	•	43,607	8,549
	Total 2018	8,549		8,549	
5.	INVESTMENT INCOME				
		Unrestricted funds 2019 £	Restricted funds 2019	Total funds 2019 £	Total funds 2018 £
	Bank interest receivable	1,700	-	1,700	643
	Total 2018	643	-	643	
6.	RAISING FUNDS				
		Unrestricted funds 2019 £	Restricted funds 2019 £	2019 £	2018 £
	Administration costs and expenses	•	-	-	377
	Event expenses	27,248	-	27,248	7,853
	Staff costs	28,385	-	28,385	20,628
	Total	55,633	_	55,633	28,858
	Total 2018	28,858		28,858	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

7. COST OF ASSISTING CLIENTS

		Unrestricted funds 2019 £	Restricted funds 2019	2019 £	2018 £
	Other staff costs Administration costs and expenses Irrecoverable client loan write offs Accountable	922 184,632 86,077 30,474	2,392 61,430 - 18,400	922 187,024 147,507 30,474	1,188 197,190 151,319 27,869
	Regional community foundations Wages and salaries National insurance Pension cost	3,895 59,916 7,122 7,775	32,089 - -	22,295 92,005 7,122 7,775	600 113,254 8,107 8,174
	Total	380,813	114,311	495,124	507,701
٠	Total 2018	355,451	152,250	507,701	
8.	GOVERNANCE COSTS				
		Unrestricted funds 2019 £	Restricted funds 2019 £	Total funds 2019 £	Total funds 2018 £
	Auditor's remuneration Auditor's non audit costs Independent examiner's fees	- - 5,684	-	- - 5,684	9,004 1,100 -
		5,684	•	5,684	10,104
9.	ANALYSIS OF EXPENDITURE BY EX	PENDITURE TYPE			
		Staff costs 2019 £	Other costs 2019 £	Total 2019 £	Total 2018 £
	Expenditure on fundraising trading	28,385	27,248	55,633	28,858
	Costs of raising funds	28,385	27,248	55,633	28,858
	Cost of assisting clients Expenditure on governance	106,902	388,222 5,684	495,124 5,684	507,701 10,104
		135,287	421,154	556,441	546,663
	Total 2018	150,163	396,500	546,663	
					

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

10. NET INCOME/(EXPENDITURE)

This is stated after charging:

	2019	2018
	£	£
Auditor's remuneration - audit	•	9,004
Auditor's remuneration - other services	•	1,100
Independent examination	4,600	· -
Independent examiner - other costs	1,084	-

During the year, no Trustees received any remuneration (2018 - £NIL).

During the year, no Trustees received any benefits in kind (2018 - £NIL).

During the year, no Trustees received any reimbursement of expenses (2018 - £NIL).

11. STAFF COSTS

Staff costs were as follows:

	2019 £	2018 £
Wages and salaries Social security costs Other pension costs	120,390 7,122 7,775	133,882 8,107 8,174
	135,287	150,163

The average number of persons employed by the company during the year was as follows:

	2019 No.	2018 No.
Operations Administration	4	5
Fundraising	i	1
	6	7
		=====

No employee received remuneration amounting to more than £60,000 in either year.

Remuneration and benefits paid to key management personnel in the year totalled £72,000 (2018: £100,325). Further details can be found in note 23.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

12. TANGIBLE FIXED ASSETS

			Office equipment £
	Cost		_
	At 1 April 2018 and 31 March 2019		41,103
	Depreciation At 1 April 2018 and 31 March 2019		41,103
	Net book value At 31 March 2019		-
13.	DEBTORS		
		2019	2018
	Due after more than one year	£	· £
	Client loans (net of provision)	235,530	202,030
	Due within one year		452,000
	Client loans (net of provision)	203,112	334,898
	Other debtors	154	124
	Prepayments and accrued income	41,662	79,432
		480,458	616,484
14.	CREDITORS: Amounts falling due within one year		
	,	2019	2018
	•	£	£
	Other loans	30,214	33,204
	Community Investment Tax Relief (CITR) scheme	42,500	100,000
	Trade creditors	8,951	6,983
	Other taxation and social security Other creditors	1,573 1,621	2,857 1,585
	Accruals and deferred income	6,556	10,140
	•	91,415	154,769
			
15.	CREDITORS: Amounts falling due after more than one year		
		2019	2018
	Community Institute and Total Politics (OITP) and area	£	£
	Community Investment Tax Relief (CITR) scheme	571,000 ————	489,500

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

15. CREDITORS: Amounts falling due after more than one year (continued)

These loans have been taken on with the expressed purpose of onward lending to the charity's clients, with a view to build a sustainable client base.

16. STATEMENT OF FUNDS

STATEMENT OF FUNDS - CURRENT YEAR

	Balance at 1 April 2018 £	Income £	Expenditure £	Transfers in/out £	Balance at 31 March 2019 £
Unrestricted funds					
General funds	49,729	469,757	(442,130)	89,128	166,484
Restricted funds			•		
	Balance at 1 April 2018 £	Income £	Expenditure £	Transfers in/out £	Balance at 31 March 2019 £
Barclays Step Change fund	1,500	-	•	(1,500)	-
Yarlington Housing Group Loan fund	40,844	-	-	•	40,844
Community Foundation - Kent	135,519	-	(13,170)	-	122,349
Community Foundation - Cornwall	53,684	-	(10,494)	(32,684)	10,506
Community Foundation - Northamptonshire Community Foundation -	100,988	-	(23,882)	-	77,106
Cambridgeshire	97,819	-	(5,959)		91,860
Community Foundation - Bristol & Bath	282,918	_	(11,803)	_	271,115
Community Foundation - London	114,296		(15,983)	-	98,313
Community Foundation - Devon	30,429	_	(327)		30,102
Community Foundation - Wiltshire	75,986	-	1,481	•	77,467
Community Foundation - Lincolnshire	60,395	-	306	•	60,701
Surrey County Council community		50.000	(00.000)	(40.407)	4 74 4
sector grant Women's Loan Fund	- 33	50,000	(32,089)	(13,197)	4,714
BBO		40 5 360	/4 OCE\	(73)	-
Peter Stebbings	7,379	5,360 30,000	(1,065)	(11,674) (30,000)	•
Friendly Lending	-	4,400	(1,326)	(30,000)	3,074
	1,001,790	89,800	(114,311)	(89,128)	888,151
Total of funds	1,051,519	559,557	(556,441)	-	1,054,635

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

16. STATEMENT OF FUNDS (continued)

STATEMENT OF FUNDS - PRIOR YEAR

	Balance at 1 April 2017 £	Income £	Expenditure £	Transfers in/out £	Balance at 31 March 2018 £
General funds	(128,929)	575,739	(394,413)	(2,668)	49,729
Restricted funds					
	Balance at 1 April 2017 £	Income £	Expenditure £	Transfers in/out £	Balance at 31 March 2018 £
Barclays Step Change fund	1,500	-	-	-	1,500
Yarlington Housing Group Loan fund	40,844	-	-	4 ====	40,844
Community Foundation - Kent	149,455	40.070	(18,706)	4,770	135,519
Community Foundation - Cornwall Community Foundation -	71,091	16,870	(34,277)	-	53,684
Northamptonshire Community Foundation -	113,270	-	(12,282)	-	100,988
Cambridgeshire	108,571	-	(10,752)	-	97,819
Community Foundation - Bristol & Bath	295,368	-	(12,450)	-	282,918
Community Foundation - London	132,621	-	(18,325)	-	114,296
Community Foundation - Devon	29,938	-	491	-	30,429
Community Foundation - Wiltshire	76,883	-	(897)	-	75,986
Community Foundation - Lincolnshire Surrey County Council community	58,673	-	1,722	-	60,395
sector grant	-	35,000	(32,898)	(2,102)	~
Women's Loan Fund	-	10,000	(9,967)	-	33
BBO	-	11,288	(3,909)	-	7,379
	1,078,214	73,158	(152,250)	2,668	1,001,790
SUMMARY OF FUNDS - CURRENT YEAR					
	Balance at 1 April 2018 £	Income £	Expenditur e £	Transfers in/out £	Balance at 31 March 2019 £
General funds Restricted funds	49,729 1,001,790	469,757 89,800	(442,130) (114,311)	89,128 (89,128)	166,484 888,151
	4 054 540	550 557	/FF0 4/4\		4.054.005

559,557

(556,441)

1,054,635

1,051,519

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

16. STATEMENT OF FUNDS (continued)

SUMMARY OF FUNDS - PRIOR YEAR

	Balance at 1 April 2017 £	Income £	Expenditure £	Transfers in/out £	Balance at 31 March 2018 £
General funds Restricted funds	(128,929) 1,078,214	575,739 73,158	(394,413) (152,250)	(2,668) 2,668	49,729 1,001,790
	949,285	648,897	(546,663)	•	1,051,519

17. ANALYSIS OF NET ASSETS BETWEEN FUNDS

ANALYSIS OF NET ASSETS BETWEEN FUNDS - CURRENT YEAR

	Unrestricted funds 2019 £	Restricted funds 2019	Total funds 2019 £
Debtors due after more than 1 year Current assets Creditors due within one year Creditors due in more than one year	235,530 567,497 (65,543) (571,000)	914,023 (25,872)	235,530 1,481,520 (91,415) (571,000)
	166,484	888,151	1,054,635
ANALYSIS OF NET ASSETS BETWEEN FUNDS - PRIOR YEAR	1		
	Unrestricted	Restricted	Total
	funds 2018	funds 2018	funds 2018
	£ 2016	2016 £	£
Debtors due after more than 1 year	202,030	-	202,030
Current assets	463,106	1,030,652	1,493,758
Creditors due within one year	(125,907)	(28,862)	(154,769)
Creditors due in more than one year	(489,500)	-	(489,500)
	49,729	1,001,790	1,051,519

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

18. RECONCILIATION OF NET MOVEMENT IN FUNDS TO NET CASH FLOW FROM OPERATING ACTIVITIES

		2019 £	2018 £
	Net income for the year (as per Statement of Financial Activities)	3,116	102,234
	Adjustment for:		
	Interest from investments	(1,700)	(643)
	Decrease in debtors	136,026	96,321
	Decrease in creditors	(5,854)	(3,700)
	Net cash provided by operating activities	131,588	194,212
19.	ANALYSIS OF CASH AND CASH EQUIVALENTS		
		2019	2018
		£	£
	Cash at bank and in the hand	1,236,592	1,079,304
	Total	1,236,592	1,079,304

20. CONTINGENT LIABILITIES

The charity received funds as loans from donors for use in providing loans to clients. As at the year end £8,311 (2018: £37,474) of these loans are provided against in the balance sheet as the loans to client do not appear to be collectable. If the loans to clients were to be collected then these amounts would be due back to the donor.

21. PENSION COMMITMENTS

The charity makes contributions into defined contribution pension schemes on behalf of certain employees. The assets of the schemes are held separately from those of the charity in independently administered funds. The amount charged to the Statement of Financial Activities in respect of pension costs was £7,775 (2018: £8,174). At the year end £1,621 (2018: £1,585) was outstanding to the scheme in respect of pension contributions.

22. OPERATING LEASE COMMITMENTS

At 31 March 2019 the total of the Charity's future minimum lease payments under non-cancellable operating leases was:

	2019 £	2018 £
Amounts payable:		
Within 1 year	1,453	1,453
Between 1 and 5 years	364	1,817
Total	1,817	3,270
		

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

23. RELATED PARTY TRANSACTIONS

During the year trustee Mr P Barry-Walsh made donations to the charity of £116,250 (2018: £218,767). He also provided free accommodation for use as the charity's office premises, the market rent of which is £42,840 (2018: £42,840). Additionally he has invested £210,000 (2018: £230,000) under the CITR scheme.

During the year donations were received from the following companies in which Trustee Mr P Barry-Walsh had a significant interest: Bluesource Information Ltd £6,250 (2018: £7,000), Purpose Software Ltd £nil (2018: £3,000), Farm Power Ltd £2,000 (2018: £1,000), Frank Investments Ltd £2,200 (2018: £6,000), Silver Arrow Systems £2,200 (2018: £2,000) and Fortress £nil (2018: £1,000).

During the year, 5 further (2018: 4) trustees made donations to the charity of £3,880 (2018: £5,880). During the year, expenses incurred by 1 trustee were claimed totalling £1,932 (2018: £nil).

CEO Mr D Parker is a director of and has a significant interest in Ethical Goods Ltd. During the year the company supplied consultancy services on an arms length basis of £72,000 (2018: £76,800).