Hull City Tigers Limited
Report and Accounts
31 July 2013

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Hull City Tigers Limited Company Information

Directors

Dr A Allam
E Allam
NP Thompson
Auditors
Jacksons
751a Holderness Road
Hull
East Yorkshire
HU8 9AR

Registered office

KC Stadium West Park Hull East Yorkshire HU3 6HU

Registered number

4032392

Hull City Tigers Limited

Registered number:

4032392

Directors' Report

The directors present their report and accounts for the year ended 31 July 2013

Principal activities

The company's principal activity is that of professional football

Review of the business

The Directors report a loss before tax for the year of £25,628,171 (2012 loss £8,771,007) and consider the company's future prospects to be satisfactory. No dividend is recommended

The financial year ended 31 July 2013 represented the 2012/2013 season. Key performance indicators are used to measure and evaluate company performance and to monitor various activities. The main key performance indicators employed in the company are

	20	13	20	12
Turnover	£	11,075,152	£	11,042,457
Gross loss	£	26,102,168	£	17,353,721
Loss before tax (after parachute payments)	£	25,628,171	£	8,771,007
Staff costs	£	25,894,221	£	19,005,220
Net debt	£	72,169,455	£	48,752,420
Average league home attendance		17,368		18,790

The directors made the ambitious decision to go for promotion and to this end invested heavily in the Club Steve Bruce, a leading manager, was appointed and he was provided with sufficient funds to augment and improve the squad. An amount of £24million was advanced by the parent company in the year, which brings the total amounts so provided to £72million as at the year end. The ambitions of the directors were realised when on 4 May 2013 the Club achieved automatic promotion to the Premier League. It is with some optimism that the directors now view the future of the Club.

Directors

The following persons served as directors during the year

Dr A Allam

E Allam

NP Thompson (appointed December 2012)

Hull City Tigers Limited Registered number Directors' Report

4032392

Directors' responsibilities

The directors are responsible for preparing the report and accounts in accordance with applicable law and regulations

Company law requires the directors to prepare accounts for each financial year. Under that law the directors have elected to prepare the accounts in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the accounts unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these accounts, the directors are required to

- · select suitable accounting policies and then apply them consistently,
- · make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the accounts,
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the accounts comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Disclosure of information to auditors

Each person who was a director at the time this report was approved confirms that

- so far as he is aware, there is no relevant audit information of which the company's auditor is unaware,
 and
- he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information

This report was approved by the board on 26 November 2013 and signed on its behalf

Dr A Allam Director

Hull City Tigers Limited Independent auditors' report to the shareholders of Hull City Tigers Limited

We have audited the accounts of Hull City Tigers Limited for the year ended 31 July 2013 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities, the directors are responsible for the preparation of the accounts and for being satisfied that they give a true and fair view. Our responsibility is to audit the accounts in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit

An audit involves obtaining evidence about the amounts and disclosures in the accounts sufficient to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the accounts. In addition, we read all the financial and non-financial information in the directors report to identify material inconsistencies with the audited accounts. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on the accounts

In our opinion the accounts

- give a true and fair view of the state of the company's affairs as at 31 July 2013 and of its loss for the year then ended,
- · have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the accounts are prepared is consistent with the accounts

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- · the accounts are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit

Mark Jackson (Senior Statutory Auditor) for and on behalf of Jacksons

Accountants and Statutory Auditors

26 November 2013

751a Holderness Road

Hull

East Yorkshire HU8 9AR

Hull City Tigers Limited Profit and Loss Account for the year ended 31 July 2013

	Notes	2013 £	2012 £
Turnover	1	11,075,152	11,042,457
Cost of sales Amortisation of player registrations Gross loss		(34,879,460) (2,297,860) (26,102,168)	(24,761,838) <u>(3,634,340)</u> (17,353,721)
Administrative expenses		(3,035,050)	(2,961,715)
Operating loss	5	(29, 137, 218)	(20,315,436)
Exceptional items Profit on the disposal of player registrations Parachute payments	6 6	465,300 5,887,363 6,352,663 (22,784,555)	606,740 13,015,766 13,622,506 (6,692,930)
Interest payable	9	(2,843,616)	(2,078,077)
Loss on ordinary activities before taxation		(25,628,171)	(8,771,007)
Tax on loss on ordinary activities	10	-	-
Loss for the financial year		(25,628,171)	(8,771,007)

Continuing operations

None of the company's activities were acquired or discontinued during the above two financial years

Statement of total recognised gains and losses

The company has no recognised gains or losses other than the loss for the above two financial years

Hull City Tigers Limited Balance Sheet as at 31 July 2013

N	otes		2013 £		2012 £
Fixed assets Intangible assets Tangible assets	11 12		14,356,996 447,637 14,804,633		3,212,076 562,939 3,775,015
Current assets Stocks Debtors Cash at bank and in hand	13 14	153,126 9,644,202 735,052 10,532,380		342,301 6,274,323 79,250 6,695,874	
Creditors amounts falling due within one year Allamhouse Limited and directors loan	15 15	(25,494,060) (72,904,507)		(8,675,517) (48,831,670)	
		(98,398,567)	•	(57,507,187)	
Net current liabilities			(87,866,187)		(50,811,313)
Total assets less current liabilities			(73,061,554)		(47,036,298)
Provisions for liabilities Other provisions	16		(476,553)		(873,638)
Net liabilities			(73,538,107)		(47,909,936)
Capital and reserves Called up share capital Profit and loss account	17 18		1,316,001 (74,854,108)		1,316,001 (49,225,937)
Shareholders' funds	19		(73,538,107)		(47,909,936)

Dr A Allam

Approved by the board and authorised for issue on 26 November 2013 and signed on their behalf by Dr A Allam

Registered Number 4032392

Hull City Tigers Limited Cash Flow Statement for the year ended 31 July 2013

	Notes	2013 £	2012 £
Reconciliation of operating profit to net cash inflow from operating activities		~	-
Operating loss Depreciation and amortisation Decrease/(increase) in stocks (increase)/decrease in debtors Increase/(decrease) in creditors Parachute payments		(29,137,218) 2,504,982 189,175 (3,369,879) 16,421,458 5,887,363	(20,315,436) 3,915,369 (43,756) 390,047 (1,302,714) 13,015,766
Net cash outflow from operating activities		(7,504,119)	(4,340,724)
CASH FLOW STATEMENT			
Net cash outflow from operating activities		(7,504,119)	(4,340,724)
Returns on investments and servicing of finance	20	(2,843,616)	(2,078,077)
Capital expenditure	20	<u>(13,069,300)</u> (23,417,035)	(1,848,485) (8,267,286)
Financing	20	24,072,837	7,825,969
Increase/(decrease) in cash		655,802	(441,317)
Reconciliation of net cash flow to movement in net	debt		
Increase/(decrease) in cash in the period Increase in loan from parent company		655,802 (24,072,837)	(441,317) (7,825,969)
Change in net debt Net debt at 1 August Net debt at 31 July	21	(23,417,035) (48,752,420) (72,169,455)	(8,267,286) (40,485,134) (48,752,420)
		-	

1 Accounting policies

Basis of preparation

The accounts have been prepared under the historical cost convention and in accordance with applicable United Kingdom Accounting Standards

Turnover

Turnover represents income receivable, net of VAT, from football and related commercial activities. Gate and other match day revenues are recognised over the period of the football season. Sponsorship and similar commercial income is recognised over the duration of the respective contracts. The fixed element of broadcasting revenues and facility fees is recognised over the duration of the financial year, additional facility fees arising are taken when earned. All income arises within the United Kingdom.

Depreciation

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost, less estimated residual value, of each asset evenly over its expected useful life, as follows

Fixtures and fittings Motor vehicles

over 2/3/4/5/10 years on a straight line basis 33% per annum

Stocks

Stock is valued at the lower of cost and net realisable value. Cost is the purchase price of the goods plus the cost of carriage. Net realisable value is based on estimated selling price less all costs.

Deferred taxation

Full provision is made for deferred taxation resulting from timing differences between the recognition of gains and losses in the accounts and their recognition for tax purposes

Deferred tax is calculated at the tax rates which are expected to apply in the periods when the timing differences will reverse, and discounted to reflect the time value of money using rates based on the post-tax yields to maturity that could be obtained at the balance sheet date on government bonds with similar maturity dates

Leasing and hire purchase commitments

Assets held under finance leases and hire purchase contracts, which are those where substantially all the risks and rewards of ownership of the asset have passed to the company, are capitalised in the balance sheet and depreciated over their useful lives. The corresponding lease or hire purchase obligation is treated in the balance sheet as a liability

The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding

Rentals paid under operating leases are charged to income on a straight line basis over the lease term

Pensions

The company operates a defined contribution pension scheme. Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

Parachute payments

Parachute payments received from the Premier League are shown in exceptional items due to their size and incidence. They are paid to relegated clubs to enable them to re-structure their finances, commensurate with the income generated in the Championship League.

2 Player registrations

Players transfer fees and related costs of player registrations are capitalised as intangible fixed assets and are amortised over the period of the players contracts. Coaching staff contracts are also capitalised. Where there has been an impairment in value provisions are made to reflect this

Purchased goodwill was amortised over a period of ten years

3 Grants

Revenue grants receivable by the company are recognised in the period in which the related expenditure occurs

4 Going concern

The accounts are prepared on the going concern basis which assumes the business will continue to trade for the foreseeable future. The company made a loss for the year of £25,628,171 and at the year end had a net deficit of £73,538,107. The holding company has provided funds to meet all trading obligations and will continue to support the company. In the opinion of the directors it is correct to prepare the accounts on this basis.

5	Operating loss	2013	2012
	This is stated after charging	£	£
	Depreciation of owned fixed assets	207,122	281,029
	Amortisation of player costs	2,297,860	3,634,340
	Management charges from Allamhouse Limited	148,000	112,000
	Operating lease rentals - motor vehicles	2,488	56,204
	Operating lease rentals - land buildings	551,585	508,724
	Auditors' remuneration for audit services	6,500	6,000

6	Exceptional items	2013 £	2012 £
	Parachute payment Gain on disposal of player registrations	5,887,363 465,300 6,352,663	13,015,766 606,740 13,622,506
7	Directors' emoluments	2013 £	2012 £
	Remuneration	26,667 26,667	37,702 37,702
	Highest paid director Remuneration	26,667	37,702
	The Chairman and the Vice Chairman are employed by the parent of as was the managing director, until April 2013 when he was employed by the parent company and the charged monthly management fees by the parent company and	oyed directly by	the club The
8	Staff costs	2013 £	2012 £
	Wages and salaries Social security costs Other pension costs	22,862,843 3,007,052 24,326 25,894,221	16,914,546 2,076,977 13,697 19,005,220
	Average number of employees during the year	Number	Number
	Players and coaches Administration Sales and marketing	102 23 25 150	89 29 18 136
9	Interest payable	2013 £	2012 £
	Bank loans and overdrafts Other loans	21,647 2,821,969 2,843,616	2,078,077 2,078,077

10	Taxation	2013 £	2012 £
	Analysis of charge in period	£	L
	Tax on profit on ordinary activities	-	
	Factors affecting tax charge for period The differences between the tax assessed for the period and the sare explained as follows	tandard rate of e	corporation tax
		2013 £	2012 £
	Loss on ordinary activities before tax	(25,628,171)	(8,771,007)
	Standard rate of corporation tax in the UK	20%	24%
	Profit on ordinary activities multiplied by the standard rate of	£	£
		(5,125,634)	(2,105,042)
	Effects of		
	Unutilised tax losses carried forward	5,117,674	2,065,557
	Depreciation in excess of capital allowances Expenses not deductible for tax purposes	7,960 -	34,981 4,504
	Current tax charge for period		

Factors that may affect future tax charges

The company has losses available to carry forward against future profits of £45,475,921 (2012 £25,364947), after surrendering losses of £5,477,398 to group companies

11	Intangible fixed assets Goodwill Cost At 1 August 2012 Additions Disposals At 31 July 2013 Amortisation At 1 August 2012 Provided during the year Impairment provision On disposals At 31 July 2013	Players, transfer fees and related costs 11,611,657 13,442,780 (3,812,500) 21,241,937 8,399,581 2,297,860 (3,812,500) 6,884,941	Goodwill 296,814 - 296,814 296,814	£ Total 11,908,471 13,442,780 (3,812,500) 21,538,751 8,696,395 2,297,860 (3,812,500) 7,181,755
	Net book value At 31 July 2013 At 31 July 2012	14,356,996		14,356,996 3,212,076
12	Tangible fixed assets	3,212,076		3,212,070
		Motor vehicles £	Fixtures, fittings, tools and equipment £	Totall £
	Cost At 1 August 2012 Additions	252,370	1,033,048	1,285,418
	Disposals At 31 July 2013	37,846 (125,924) 164,292	99,667 	137,513 (125,924) 1,297,007
	•	(125,924)		(125,924)
	At 31 July 2013 Depreciation At 1 August 2012 Charge for the year On disposals	90,477 77,379 (80,231)	1,132,715 632,002 129,743	(125,924) 1,297,007 722,479 207,122 (80,231)

13	Stocks	2013 £	2012 £
	Finished goods and goods for resale	153,126_	342,301
	The difference between purchase price or production cost of stocks not material	s and their repla	cement cost is
14	Debtors	2013	2012
		£	£
	Trade debtors Amounts owed by group undertakings and undertakings in which	3,110,221	1,137,937
	the company has a participating interest	4,702,679	4,271,257
	Other debtors	1,083,386	61,745
	Prepayments and accrued income	747,916	803,384
		9,644,202	6,274,323
15	Creditors amounts falling due within one year	2013	2012
	*	£	£
	Trade creditors	14,222,880	3,012,234
	Other taxes and social security costs	1,499,229	1,607,562
	Other creditors	158,018	3,098
	Accruals and deferred income inluding season tickets in advance	9,613,933	4,052,623
		25,494,060	8,675,517
	Directors Loan (see note 24)	825,000	825,000
	Amounts owed to parent company - Allamhouse Limited	72,079,507	48,006,670
	• • •	72,904,507	48,831,670
		98,398,567	57,507,187
			57,001,107

Interest at 5% per annum is payable on the Parent company loan. There is no set repayment date

16 Provisions for liabilities

	At 1 August 2012 Settled in year				£ 873,638 (397,085)
	At 31 July 2013				476,553
	The provision of £476,553 relates to	an ongoing HM	RC enquiry		
17	Share capital	Nominal value	2013 Number	2013 £	2012 £
	Allotted, called up and fully paid Ordinary shares	£1 each	1,316,001	1,316,001	1,316,001
18	Profit and loss account			2013 £	
	At 1 August 2012 Loss for the financial year			(49,225,937) (25,628,171)	
	At 31 July 2013			(74,854,108)	
19	Reconciliation of movement in sha	reholders' fur	nds	2013 £	2012 £
	At 1 August Loss for the financial year			(47,909,936) (25,628,171)	(39,138,929) (8,771,007)
	At 31 July			(73,538,107)	(47,909,936)

20	Gross cash flows			2013 £	2012 £
	Returns on investments and servinterest paid	vicing of financ	e	(2,843,616)	(2,078,077)
	Capital expenditure Payments to acquire players Payments to acquire tangible fixed Receipts from sales of playing staff Receipts from sales of tangible fixe	Ī		(13,442,780) (137,513) 465,300 45,693 (13,069,300)	(2,387,000) (439,377) 320,357 657,535 (1,848,485)
	Financing Loans received from Allamhouse L Directors Loan	24,072,837	7,000,969 825,000 7,825,969		
21	Analysis of changes in net debt	Non-cash changes	At 31 Juli 2013		
		£	£	£	£
	Cash at bank and in hand	79,250	655,802		735,052
	Directors loan Group loans	(825,000) (48,006,670)	(24,072,837)		(825,000) (72,079,507)
	Total	(48,752,420)	(23,417,035)		(72,169,455)

22 Other financial commitments

At the year end the company had annual commitments under non-cancellable operating leases as set out below

	Land and buildings 2013	Land and buildings 2012	Other 2013	Other 2012
	£	£	£	£
Operating leases which expire				
within one year	-	-	750	750
in over five years	552,076	551,585	<u> </u>	-
	552,076	551,585	750	750

23 Contingent liabilities

At the year end the company had future obligations in respect of payments to players, depending on appearances and results, amounting to £2,728,050

24 Related party transactions

Dr A Allam has made an interest free loan to the company of £825,000 with no fixed repayment date

25 Ultimate controlling party

The parent company is Allamhouse Limited, a company incorporated in Great Britain and registered in England and Wates, controlled by Dr A Allam