Company number: 03990481

## **AAREON UK LIMITED**

Annual report and financial statements for the year ended 31 December 2013

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# DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

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# DIRECTORS AND ADVISERS for the year ended 31 December 2013

#### **DIRECTORS**

Stephen Makin Hywel Connell Geraint Griffiths

## **COMPANY SECRETARY**

Hywel Connell

## **REGISTERED OFFICE**

Building 500 Abbey Park Stareton Kenilworth England Warwickshire CV8 2LY

#### **BANKERS**

HSBC Bank plc 133-135 Daventry Road Cheylesmore Coventry West Midlands CV3 5HD

## **SOLICITORS**

Eversheds 115 Colmore Row Birmingham B3 3AL

## INDEPENDENT AUDITORS

PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
Cornwall Court
19 Cornwall Street
Birmingham
B3 2DT

# STRATEGIC REPORT for the year ended 31 December 2013

The directors present their strategic report, directors' report and the audited financial statements of the company for the year ended 31 December 2013

#### PRINCIPAL ACTIVITIES

The principal activity of the company is the provision of computer software and associated services

#### RESULTS AND DIVIDENDS

The profit for the financial year amounted to £1,140,363 (2012 £622,195) The directors do not recommend the payment of a dividend (2012 £nil)

#### **REVIEW OF BUSINESS**

The year 2013 has seen the company achieve an impressive 22% growth in sales and a 12% increase in operating profit, a set of financial results that represent an excellent performance in a continuingly competitive environment

Aareon UK has maintained its position during 2013 as a leading UK supplier of a wide range of housing management and financial software plus associated services to the UK social housing sector. This has been achieved by continuing to acquire a steady number of new customers that vary in both size and nature.

Its customers represent the whole cross-section of the social housing sector, i e , housing associations, arm's length management organisations, local authorities and the care sector

The company's past and current investments in the technological and functional development of its product set has yielded success in meeting new customers' expectations. It has also ensured that established customers benefit from the continual improvement in the functionality of its software.

There is an ever growing trend for new as well as established customers to seek business solutions that include modules beyond the traditional core housing management and finance software. Typically these include mobile and electronic document management systems. This solution approach has enabled customers to realise sought after efficiencies in a prompt, effective and logical manner.

Aareon UK continues to invest in products such as document management interfaces with partner companies. It has also greatly benefited from the acquisition of 1st Touch Ltd (a UK mobile solution provider) by Aareon AG in July 2012 in order to meet and exploit the growing trend of software mobilisation in the market place. Mobile software growth is forecast to continue, particularly in the areas of self service to tenants and mobilisation of an organisation's workforce.

#### **KEY PERFORMANCE INDICATORS (KPIs)**

The directors of Aareon AG manage the group's operations on a group-wide basis. For this reason, the directors of the company believe that analysis using key performance indicators for the company is not necessary or appropriate for an understanding of the development, performance or position of the company. The development, performance and position of Aareon AG, which includes the company, is discussed in the directors' report of Aareon AG which does not form part of this report but can be obtained as detailed in note 16 to the financial statements

#### PRINCIPAL RISK MANAGEMENT

The company has in place a risk management programme that seeks to limit adverse effects on its financial performance. The policies set by the directors are implemented by the company is management team.

#### Credit risk

The company has implemented policies that require appropriate credit checks on potential customers before sales are made. The amount of exposure to any individual counterparty is subject to a limit, which is reassessed annually by the management of the company.

# STRATEGIC REPORT for the year ended 31 December 2013 (continued)

The company's principal financial assets are bank balances trade and other receivables. The amounts presented in the balance sheet are net of allowances for doubtful receivables. Trade debt exposure is spread over a large number of customers with a low credit risk.

#### Liquidity risk

The company has no long term debt and the directors feel that the company has an appropriate level of cash, short term debt and internal finance. This debt structure ensures the company has sufficient available funds for its operations and planned capital expenditure. Actual performance, as well as short and medium term forecasts (including annual budgets), are reported to the board on a regular basis to allow a balanced assessment of the company performance.

#### Competition

The company operates in a highly competitive market for new software sales, particularly with regard to price and functionality. There is frequent pressure on margins and increased customers' expectations. To mitigate this, the sales management monitor prices on an ongoing basis and are fully responsible for the pricing of products. Furthermore, regular product gap analysis is undertaken with regard to functionality to ensure customers' needs are being met. Internal developments are continuously being assessed to close any identified gaps.

# DIRECTORS' REPORT for the year ended 31 December 2013

#### **FUTURE DEVELOPMENTS**

The company will continue its policy of heavy investment in its product set and services, and anticipates that employee numbers in the areas of development, implementation and support will steadily increase

The company is confident that it has the correct product sets and excellence in its employees to meet future growth plans and maintain its success in the market sector it operates

Whilst the economic outlook for the business sectors that Aareon UK's customers operate in continue to be challenging and difficult, the continuing trend for seeking efficiency driven business solutions by both established and new customers should ensure that Aareon UK will maintain its success through the involvement of its products and services as a key element of these business solutions

#### QUALIFYING THIRD PARTY AND PENSION SCHEME INDEMNITY PROVISIONS

No qualifying third party indemnity provision and/or qualifying pension scheme indemnity provision (whether made by the company or otherwise) is in place for the benefit of any director

#### **COMPANY NUMBER**

The company's number is 03990481

#### **DIRECTORS**

The directors during the financial year and up to the date of signing the financial statements are as follows

Stephen Makin Hywel Connell Geraint Griffiths

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the strategic report directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- · select suitable accounting policies and then apply them consistently
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# DIRECTORS' REPORT for the year ended 31 December 2013 (continued)

## STATEMENT OF DISCLOSURE OF INFORMATION TO THE AUDITORS

Each of the persons who is a director at the date of approval of this report confirms that

- (1) so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware, and
- (2) the director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

The Strategic Report and Directors Report have been approved by the board of directors and signed on behalf of the

board

Stephen Makin Director

18 August 2014

Company number 03990481

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF AAREON UK LIMITED

#### Report on the financial statements

#### Our opinion

In our opinion the financial statements, defined below

- give a true and fair view of the state of the company's affairs as at 31 December 2013 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

This opinion is to be read in the context of what we say in the remainder of this report

#### What we have audited

The financial statements, which are prepared by Aareon UK Limited, comprise

- the Balance sheet as at 31 December 2013,
- the Profit and loss account for the year then ended, and
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

In applying the financial reporting framework, the directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events

#### What an audit of financial statements involves

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) ("ISAs (UK & Ireland)") An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of

- whether the accounting policies are appropriate to the company's circumstances and have been consistently
  applied and adequately disclosed,
- the reasonableness of significant accounting estimates made by the directors, and
- the overall presentation of the financial statements

In addition, we read all the financial and non-financial information in the annual report and financial statements to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF AAREON UK LIMITED (continued)

#### Other matters on which we are required to report by exception

## Adequacy of accounting records and information and explanations received

Under the Companies Act 2006 we are required to report to you if, in our opinion

- · we have not received all the information and explanations we require for our audit, or
- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns

We have no exceptions to report arising from this responsibility

#### Directors' remuneration

Under the Companies Act 2006 we are required to report to you if, in our opinion, certain disclosures of directors' remuneration specified by law are not made. We have no exceptions to report arising from this responsibility

#### Responsibilities for the financial statements and the audit

#### Our responsibilities and those of the directors

As explained more fully in the statement of directors' responsibilities set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and ISAs (UK & Ireland) Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing

David Martin

David Martin (Senior Statutory Auditor)
For and on behalf of PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
Birmingham

26 September 2014

# PROFIT AND LOSS ACCOUNT for the year ended 31 December 2013

	Note	2013 £	2012 £
TURNOVER	1	7,967,205	6,526,125
Cost of sales		(2,488,472)	(1,427,047)
GROSS PROFIT		5,478,733	5,099,078
Administrative expenses (including goodwill amortisation of £0 (2012 £112,529)		(4,531,644)	(4,251,703)
OPERATING PROFIT	3	947,089	847,375
Interest receivable and similar income	4	3,509	1,549
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		950,598	848,924
Tax on profit on ordinary activities	5	189,765	(226,729)
PROFIT FOR THE FINANCIAL YEAR	12	1,140,363	622,195
Interest receivable and similar income  PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION  Tax on profit on ordinary activities	5	3,509 950,598 189,765	1,549 848,924 (226,729)

All activities are derived from continuing operations

There are no recognised gains and losses for the current year or prior year other than the profit for the respective year Accordingly, no statement of total recognised gains and losses has been prepared. Additionally, there is no material difference between the profit on ordinary activities before taxation and the profit for the respective financial year and their historical cost equivalents.

# BALANCE SHEET as at 31 December 2013

	Note		2013		2012
		£	£	£	£
FIXED ASSETS					
Intangible assets	6		-		-
Tangible assets	7		2,331,493		977,419
			2,331,493		977,419
CURRENT ASSETS					
Debtors	8	2,958,454		2,667,017	
Cash at bank and in hand		2,941,327		2,629,063	
		5,899,781		5,296,080	
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	9	(4,924,981)		(4,099,445)	
NET CURRENT ASSETS			974,800		1,196,635
TOTAL ASSETS LESS CURRENT			<del></del>		
LIABILITIES			3,306,293		2,174,054
PROVISIONS FOR LIABILITIES	10		(5,915)		(14,039)
NET ASSETS			3,300,378		2,160,015
CAPITAL AND RESERVES					
Called up share capital	11		2,200,000		2,200,000
Profit and loss account	12		1,100,378		(39,985)
TOTAL SHAREHOLDERS' FUNDS	12		3,300,378		2,160,015

These financial statements on pages 8 to 17 were approved by the board of directors on 18 August 2014

Signed on behalf of the board of directors by

Stephen Makm

Director

18 August 2014

Company number 03990481

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2013

#### 1. ACCOUNTING POLICIES

The financial statements are prepared under the historical cost and going concern conventions and in accordance with the Companies Act 2006 as well as applicable United Kingdom accounting standards. The particular accounting policies adopted are described below and have been applied consistently throughout the current and prior year.

#### **Turnover**

Turnover represents the value of work done during the financial year in respect of software and hardware sales, consultancy work and maintenance and support contracts and is stated net of value added tax. All turnover arises within the United Kingdom, from the company's principal activity. On successful delivery and installation of software, the company has fulfilled its contractual obligations and recognises 100% of the software sale. Any necessary provisions are made upon recognition of the sale whilst awaiting final customer acceptance in accordance with the terms of customer contracts. Consultancy work is recognised on a daily basis as it is performed. Revenue on maintenance and support contracts is recognised evenly over the period of the contract.

#### Cost of sales

Cost of sales represents the cost of hardware, software, maintenance and support in respect of sales recognised in the financial year. All staff costs are treated as an overhead with no allocation to cost of sales.

#### Goodwill

Purchased goodwill is capitalised in the financial year in which it arises and amortised over its useful economic life. The directors regard 12 years as a reasonable estimate of the useful economic life. Goodwill is included within intangible fixed assets. The company evaluates the carrying value of goodwill in each financial year to determine if there has been impairment in value, which would result in the inability to recover the carrying amount. When it is determined that the carrying value exceeds the recoverable amount, the excess is written off to the profit and loss account. Currently, all purchased goodwill is fully amortised.

#### Tangible fixed assets

Tangible fixed assets are stated at historical purchase cost less accumulated depreciation. Cost includes the original purchase price of the asset and the costs attributable to bringing the asset to its working condition for its intended use. Depreciation is provided on cost in equal annual instalments over the estimated lives of the assets, to write off cost or valuation. The estimated lives are as follows.

Computer equipment and software

3 to 4 years

Fixtures and fittings

4 years

#### **Taxation**

Current tax is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantially enacted at the balance sheet date

Deferred tax is provided in full on timing differences which result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to crystallise based on current tax rates and laws. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2013 (continued)

#### 1. ACCOUNTING POLICIES (continued)

#### Leases

Rental costs under operating leases are charged to the profit and loss account in equal annual amounts over the period of the lease

#### Deferred income

Deferred income arises where services are invoiced in advance of performance. This amount is released to the profit and loss account in subsequent periods

#### Pension costs

The company operates a defined contribution pension scheme Contributions are charged to the profit and loss account as they fall due against administrative expenses

#### Cash flow statement

The company has taken advantage of the exemption allowed by Financial Reporting Standard 1 "Cash Flow Statements" (revised 1996) not to prepare a cash flow statement for the year. The consolidated financial statements of the ultimate parent company, Aareal Bank AG, are publicly available from its registered offices at Pauhenstrasse. 15, 65189 Wiesbaden, Germany and include a consolidated cash flow statement, which incorporates the cash flows of the company.

#### 2. INFORMATION REGARDING DIRECTORS AND EMPLOYEES

Aggregate directors' emoluments	2013 £	2012 £
Aggregate emoluments (excluding pension contributions)	331,965	322,801
Highest paid director	£	£
Aggregate emoluments (excluding company pension contributions to the director's personal pension scheme of £15,800 (2012 £14,740))	172,503	163,835
Now to a filter to a second to a second to a filter to a second to	Number	Number
Number of directors who are members of the company's defined contribution pension scheme	3	3
Contributions paid to the defined contribution pension	£	£
scheme in respect of directors	55,093	42,429
Directors' floats	£	£
Stephen Makin Geraint Griffiths	3,000 2,000	3,000 2,000

The float balances have been issued to directors in order to finance out of pocket business expenses. The figures also represent the maximum float amount at any time during the year. No interest was charged on the floats during the year.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2013 (continued)

2.				
	Employee costs during the financial year (including directors)	2013 £	2012 £	
	Wages and salaries Social security costs Other pension costs (note 14)	2,577,636 323,603 196,078	2,414,555 313,150 158,910	
		3,097,317	2,886,615	
	Average monthly number of persons employed (including directors)	Number	Number	
	Operations Sales and Marketing Administration	47 11 4 ————————————————————————————————	45 11 3 —————————————————————————————————	
3	OPERATING PROFIT  Operating profit is stated after charging/(crediting)	2013 £	2012 £	
	Depreciation - owned assets Amortisation of goodwill Auditors' remuneration	156,064	159,775 112,529	
	<ul> <li>audit services</li> <li>taxation services</li> <li>Rentals under operating leases</li> </ul>	26,553 8,000	24,700 6,600	
	<ul> <li>plant and machinery</li> <li>other</li> <li>Loss on disposal of tangible fixed assets</li> </ul>	115,897 163,203	119,483 163,203 (1,929)	
4	INTEREST RECEIVABLE AND SIMILAR INCOME	2013 £	2012 £	
	Bank interest	3,509	1,549	

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2013 (continued)

5.	TAX ON PROFIT ON ORDINARY ACTIVITIES	2013 £	2012 £
	Corporation tax		
	UK corporation tax	226,314	233,034
	Adjustment in respect of prior years	(407,955)	762
	Current tax (credit)/ charge for the financial year	(181,641)	233,796
	Deferred tax (note 10)		
	Timing differences, origination and reversal	(854)	(5,023)
	Effect of decrease in tax rate on closing hability	(6,391)	(1,324)
	Adjustment in respect of prior years	(879)	(720)
	Deferred tax credit for the financial year	(8,124)	(7,067)
	Total tax (credit)/ charge on profit on ordinary activities	(189,765)	226,729
	· · · · · · · · · · · · · · · · · · ·		

The tax assessed for the year is lower (2012 higher) than the standard rate of UK corporation tax of 23 25% (2012 24 5%) The difference between the total current tax shown above and the amount calculated by applying the standard rate of UK corporation tax of 23 25% (2012 24 5%) to the profit before tax is as follows

	2013 £	2012 £
Profit on ordinary activities before taxation	950,598	848,924
Profit on ordinary activities multiplied by the UK corporation tax standard rate at 23 25% (2012 24 5%)	220,981	207,986
Factors affecting charge for the financial year Expenses not deductible for tax purposes Capital allowances less than depreciation Adjustment in respect of prior years	4,479 854 (407,955)	20,010 5,038 762
Current tax (credit)/ charge for the financial year	(181,641)	233,796

The standard rate of corporation tax in the UK changed from 24% to 23% with effect from 1 April 2013 Accordingly, the company's profits for this accounting period are taxed at an effective rate of 23 25%

In addition to the changes in rates of Corporation tax disclosed above further changes to the UK Corporation tax rates were announced in the March 2013 Budget. These included further reductions to the main rate to reduce the rate to 21% from 1 April 2014 and to 20% from 1 April 2015. These changes have not been substantively enacted at the balance sheet date and, therefore, are not included in these financial statements. The proposed reductions to the main rate of corporation tax have been enacted as part of Finance Act 2013.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2013 (continued)

6.	INTANGIBLE FIXED ASSETS			Purchased goodwill £
	Cost At 1 January 2013 and 31 December 2013			2,125,985
	Accumulated amortisation At 1 January 2013 Charge for the year			2,125,985
	At 31 December 2013			2,125,985
	Net book amount At 31 December 2013			-
	At 31 December 2012			•
7.	TANGIBLE FIXED ASSETS	Computer equipment and software	Fixtures and fittings	Total
	Cost At 1 January 2013 Additions	£ 1,720,159 1,486,420	£ 283,018 23,718	£ 2,003,177 1,510,138
	At 31 December 2013	3,206,579	306,736	3,513,315
	Accumulated depreciation At 1 January 2013 Charge for the year	805,360 134,581	220,398 21,483	1,025,758 156,064
	At 31 December 2013	939,941	241,881	1,181,822
	Net book amount At 31 December 2013	2,266,638	64,855	2,331,493
	At 31 December 2012	914,799	62,620	977,419

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2013 (continued)

8.	DEBTORS	2013 £	2012 £
	Trade debtors Amounts owed by group undertakings Other debtors Corporation tax Prepayments and accrued income	785,893 95,271 30,000 43,685 2,003,605 2,958,454	1,268,704 14,254 29,000 - 1,355,059 2,667,017
9	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	2013 £	2012 £
	Trade creditors Amounts owed to group undertakings Corporation tax Other taxation and social security Other creditors Cost of sale and expense accruals Deferred income	164,814 1,117,034 223,332 238,312 1,097,625 2,083,864 4,924,981	91,252 475,762 183,034 349,290 402,662 876,084 1,721,361 4,099,445
10.	PROVISIONS FOR LIABILITIES	2013 £	2012 £
	At the beginning of the financial year Credit to profit and loss account	14,039 (8,124)	21,106 (7,067)
	At the end of the financial year	5,915	14,039
	Analysis of deferred tax balance	£	£
	Capital allowances less than depreciation	5,915	14 039
		5,915	14,039

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2013 (continued)

11.	CALLED UP SHARE CAPITAL	2013 £	2012 £
	Issued and fully paid 2,200,000 (2012 2,200,000) £1 ordinary shares	2,200,000	2,200,000

# 12. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS AND STATEMENT OF MOVEMENTS IN RESERVES

	Called up share capital £	Profit and loss account £	Total 2013 £	Total 2012 £
At the beginning of the financial year Profit for the year	2,200,000	(39,985) 1,140,363	2,160,015 1,140,363	1,537,820 622,195
At the end of the financial year	2,200,000	1,100,378	3,300,378	2,160,015

## 13. OPERATING LEASE COMMITMENTS

At 31 December 2013, the company was committed to making the following payments during the next financial year in respect of operating leases

	2013			2012
	Land and buildings £	Other £	Land and buildings £	Other £
Leases which expire - between two to five years - after five years	70,000 93,203	87,593	70,000 93,203	75,546
	163,203	87,593	163,203	75,546

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2013 (continued)

#### 14. PENSION SCHEMES

The company operates defined contribution pensions schemes for all qualifying employees. The assets of the scheme are held in separate trustee administered funds. Contributions made during 2013 amounted to £196,078 (2012 £158,910). There were £nil unpaid contributions at the year-end (2012 £nil).

#### 15. RELATED PARTY TRANSACTIONS

During 2013, the company made no purchases of licences, consultancy and support contracts from a related party. The 2012 related party transactions detailed in the table below refer to 1st Touch Limited (a subsidiary of Aareon AG).

	Year 2013 £	Period 1 Jan – 3 Jul 2012 £
Purchases value	-	420,975
Amount due to related party at balance sheet date	•	207,866

The company has taken advantage of the exemption under paragraph 3(c) from the provisions of FRS 8, 'Related Party Disclosures', from disclosing transactions between group companies, on the grounds that it is a wholly owned subsidiary of a group head by Aareon AG, whose financial statements are publicly available. This includes any transactions with 1st Touch Limited that occurred after the group acquired the company on 3 July 2012.

#### 16. PARENT UNDERTAKING AND ULTIMATE CONTROLLING PARTY

The immediate parent undertaking is Aareon AG, a company registered in Germany. This is the smallest group for which consolidated financial statements are prepared. Copies of the financial statements of Aareon AG can be obtained from Isaac-Fulda-Allee 6, 55124 Mainz, Germany.

The ultimate controlling party and parent company of the largest group which includes the company and for which group financial statements are prepared is Aareal Bank AG a company incorporated in Germany Copies of consolidated financial statements of the largest group can be obtained from Paulienstrasse 15, 65189 Wiesbaden, Germany