

NERA UK Limited

Report and Financial Statements

31 December 2005

Company Registration No. 3974527

NERA

Economic Consulting

THURSDAY



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COMPANIES HOUSE



Marsh & McLennan Companies

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Report and Financial Statements 2005

Officers and Professional Advisers

Directors

W R Baker
D C Bucco
A S Carron
J S Dodgson
G Shuttleworth

Secretary

P B Crosby

Registered Office

15 Stratford Place
London
W1C 1BE

Auditors

Deloitte & Touche LLP
Chartered Accountants
London

Directors' Report

The directors present their annual report and the audited financial statements for the year ended 31 December 2005.

Activities

The principal activity of the company is to provide economic consulting services.

Review of developments and future prospects

The company continues to benefit from the excellent performance of its immediate parent, National Economic Research Associates (California), Inc. The London-based practices expect to see improved performance through an increase in staffing and in utilisation rates throughout 2006 and into the future.

Branches

The company operates a branch in Brussels, Belgium.

Dividends and transfer to reserves

A dividend of £nil (2004- £nil) was paid during the year and a retained loss of £2,053,313 (2004 - £1,546,035 (as restated) loss) was transferred to reserves.

Financial risk management

The directors considered the risks attached to the company's financial instruments which principally comprise operating debtors, operating creditors and loans to and from other group companies. The directors have taken a prudent approach in their consideration of the various risks attached to the financial instruments of the company. The company's exposure to price risk, credit risk, liquidity risk and cash flow risk is not material for the assessment of asset, liabilities and the financial statements.

The directors' policy on hedging is to hedge all financial risks where it is feasible and cost effective to do so. The company had no hedged transactions during the year.

Directors and their interests

The directors of the company throughout the year and subsequently, unless otherwise stated, are:

| | | |
|----------------|--------------|-----------------------------|
| W R Baker | | |
| D C Bucco | (US citizen) | |
| A S Carron | (US citizen) | (appointed 1 January 2006) |
| D W Colenutt | | (resigned 7 July 2006) |
| J S Dodgson | | |
| R T Rapp | (US citizen) | (resigned 31 December 2005) |
| G Shuttleworth | | (appointed 7 July 2006) |

None of the directors had any beneficial interests in the shares of the company or any other UK group companies at any time during the year.

Auditors

Deloitte & Touche LLP have expressed their willingness to continue in office as auditors and a resolution to reappoint them will be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors
and signed on behalf of the Board



G Shuttleworth
Director
20th December 2006

Statement of Directors' Responsibilities

The directors are responsible for preparing the accounts for the company in accordance with United Kingdom Generally Accepted Accounting Practice.

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis, unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for the system of internal control, for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent Auditor's Report to the Members of NERA UK Limited

We have audited the financial statements of NERA UK Limited for the year ended 31 December 2005 which comprise the profit and loss account, the statement of total recognised gains and losses, the balance sheet and the related notes 1 to 18. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities, the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and United Kingdom accounting standards (United Kingdom Generally Accepted Accounting Practice).

Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view in accordance with the relevant framework and are properly prepared in accordance with the Companies Act 1985. We also report if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements.

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2005 and of its loss for the year then ended;
- and the financial statements have been properly prepared in accordance with the Companies Act 1985.

Deloitte & Touche LLP

Deloitte & Touche LLP

Chartered Accountants and Registered Auditors
London

20 Decembre 2006

Profit and Loss Account

Year ended 31 December 2005

| | Note | 2005 £ | 2004 (Restated) £ |
|--|------|--------------------|-------------------------|
| Turnover | 2 | 10,781,220 | 11,260,186 |
| Cost of sales | | (6,507,299) | (6,293,927) |
| Gross profit | | 4,273,921 | 4,966,259 |
| Administrative expenses | | (7,052,659) | (7,139,980) |
| Operating loss | 4 | (2,778,738) | (2,173,721) |
| Interest receivable and similar income | 5 | 34,774 | 20,630 |
| Interest payable and similar charges | 6 | (83,601) | (3,978) |
| Other finance income | 17 | 51,000 | 1,000 |
| Loss on ordinary activities before taxation | | (2,776,565) | (2,156,069) |
| Tax credit on loss on ordinary activities | 7 | 723,252 | 610,034 |
| Retained loss for the financial year | 14 | (2,053,313) | (1,546,035) |

All of the company's activities in the above two financial years are derived from continuing operations.

The 2004 Profit and Loss Account has been restated following the implementation of FRS 17, Retirement Benefits and FRS 20, Share Based Payments. Please see notes 1 and 16 respectively for details.

Statement of Total Recognised Gains and Losses

Year ended 31 December 2005

| | 2005 | 2004 (Restated) |
|--|--------------------|--------------------|
| | £ | £ |
| Retained loss for the financial year | (2,053,313) | (1,546,035) |
| Actuarial gain on pension liability | 132,000 | 846,000 |
| Deferred tax on actuarial gain | (39,600) | (253,800) |
| Total recognised loss relating to the year | (1,960,913) | (953,835) |
| Prior year adjustment (see note 16) relating to the implementation of FRS 17 | (1,140,000) | |
| Prior year adjustment (see note 16) relating to the reversal of the SSAP 24 creditor | 453,000 | |
| Prior year adjustment (see note 16) relating to the implementation of FRS 20 | 143,667 | |
| Total recognised loss since last financial statements | (2,504,246) | |

Balance Sheet

31 December 2005

| | Note | 2005 £ | 2004 (Restated) £ |
|--|------|--------------|-------------------------|
| Fixed assets | | | |
| Tangible assets | 8 | 1,185,851 | 1,318,419 |
| Current assets | | | |
| Debtors: amounts falling due within one year | 9 | 6,184,578 | 4,157,796 |
| Debtors: amounts falling due after more than one year | 10 | 18,444 | 168,389 |
| Cash at bank and in hand | | 1,494,114 | 566,596 |
| | | 7,697,136 | 4,892,781 |
| Creditors: amounts falling due within one year | 11 | (10,327,665) | (5,741,223) |
| Net current liabilities | | (2,630,529) | (848,442) |
| Total assets less current liabilities | | (1,444,678) | 469,977 |
| Creditors: amounts falling due after more than one year | 12 | (115,558) | (23,100) |
| Net (liabilities)/assets excluding pension liability | | (1,560,236) | 446,877 |
| Pension liability | 17 | (1,093,800) | (1,140,000) |
| Net liabilities including pension liability | | (2,654,036) | (693,123) |
| Capital and reserves | | | |
| Called up share capital | 13 | 100 | 100 |
| Share premium account | | 241,048 | 241,048 |
| Profit and loss account | | (2,895,184) | (934,271) |
| Equity shareholders' deficit | 14 | (2,654,036) | (693,123) |

The 2004 Balance Sheet has been restated following the implementation of FRS 17, Retirement Benefits and FRS 20, Share Based Payments. Please see notes 1 and 16 respectively for details.

These financial statements were approved by the Board of Directors on 20th December 2006.

Signed on behalf of the Board of Directors



G Shuttleworth
Director

Notes to the Accounts

1. Accounting policies

The financial statements are prepared in accordance with applicable United Kingdom law and accounting standards. A summary of the principal accounting policies is set out below. Except as noted below in relation to FRS 17 and FRS 20, these policies have been applied consistently through the year and the previous year.

Changes in Accounting Policies

FRS 20 Share based payments: The Standard requires share based payments granted to employees and directors to be measured at fair value at grant date and charged to the profit and loss account over the vesting period of the awards. Management has reviewed the accounting for deferred bonus payments which are accounted for so as to spread the cost over the period from which they are granted to the time the bonus vests.

FRS 17 Retirement Benefits: The Standard requires defined benefit scheme assets and liabilities to be valued at each balance sheet date with the resulting asset or liability being recognised on the balance sheet. Current and past service costs, interest costs and expected return on the scheme assets are recognised in the profit and loss account whilst actuarial gains and losses are recognised in the statement of total recognised gains and losses.

The prior year comparatives have been restated to reflect these changes in accounting policies. The impact of doing so is shown in notes 14 and 16.

Accounting convention

The financial statements are prepared under the historical cost convention.

Turnover

Turnover comprises the total of fees earned in the financial year. Fee income is recognised in the profit and loss account on the basis of hours charged and any uninvoiced amounts are shown as unbilled debtors, net of any provisions for amounts considered to be unbillable.

Tangible fixed assets

Tangible fixed assets are shown at original historical cost net of depreciation. Depreciation is provided on a straight-line basis over their estimated useful lives, as follows:

| | |
|-------------------------|---|
| Leasehold improvements | Over the shorter of remaining life of the lease or 10 years |
| Furniture and equipment | 3 to 10 years |

Current tax

Current tax including UK Corporation Tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted, or substantively enacted by the balance sheet date.

Deferred taxation

In accordance with FRS 19, deferred tax is provided in full on timing differences which result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law.

Timing differences arise from the inclusion of items of income and expenditure in current taxation computations in periods different from those in which they are included in financial statements. Deferred tax is not provided on timing differences arising from the revaluation of investment properties where there is no commitment to sell the asset. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

Leases

Assets held under finance leases and hire purchase contracts are capitalised at their fair value on inception of the lease and depreciated over the shorter of the period of the lease or the estimated useful economic lives of the assets. The finance charges are allocated over the period of the lease in proportion to the capital outstanding and charged to the profit and loss account.

Operating lease rentals are charged to profit and loss in equal annual amounts over the lease term.

Pension costs

FRS 17 Retirement Benefits has been adopted in the year and the impact of this is set out in note 16.

Amounts charged to operating profit are the current service costs and gains and losses on settlements and curtailments. They are included as part of staff costs. Past service costs are recognised immediately in the profit and loss account if the benefits have vested. If the benefits have not vested immediately, the costs are recognised over the period until vesting occurs. The interest cost and the expected return on assets are shown as part of the finance costs. Actuarial gains and losses are recognised immediately in the statement of total recognised gains and losses.

Defined benefit schemes are funded, with the assets of the scheme held separately from those of the group, in separate trustee administered funds. Pension scheme assets are measured at fair value and liabilities are measured on an actuarial basis using the projected unit method and discounted as a rate equivalent to the current a rate of return on a high quality corporate bond of equivalent currency and term to the scheme liabilities. The actuarial valuations are obtained at least triennially and are updated at each balance sheet date. The resulting defined benefit asset or liability, net of the related deferred tax, is presented separately after other net assets on the face of the balance sheet.

For defined contribution schemes the amount charged to the profit and loss account in respect of pension costs and other post-retirement benefits is the contributions payable in the year. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in the balance sheet.

Foreign exchange

Transactions in foreign currencies are recorded at the rates ruling at the dates of the transactions. All foreign currency assets and liabilities at the balance sheet date are translated at the rates ruling at that date. Translation gains or losses arising during the year are included in the profit and loss account.

The financial statements of the Brussels branch are translated into sterling at the closing rate of exchange.

Cash flow statement

As a subsidiary of a group the company has taken advantage of the exemption provided by FRS1 Cash Flow Statements (revised) and has not prepared a cash flow statement.

2. Turnover

The turnover and pre-tax profit, all of which arises in the United Kingdom, is attributable to one activity, the provision of economic consultancy services.

| | 2005 £ | 2004 £ |
|--------------------|-------------------|-------------------|
| With third parties | 10,508,900 | 10,965,546 |
| Within the group | 272,320 | 294,640 |
| | <u>10,781,220</u> | <u>11,260,186</u> |

Geographical analysis of turnover

| | 2005 £ | 2004 £ |
|--------------------------|-------------------|-------------------|
| United Kingdom | 6,260,600 | 8,029,097 |
| Other European countries | 2,389,110 | 1,213,200 |
| Rest of the World | 2,131,510 | 2,017,889 |
| | <u>10,781,220</u> | <u>11,260,186</u> |

3. Information regarding directors and employees

| | 2005 £ | 2004 (Restated) £ |
|--|----------------|-------------------------|
| Directors' remuneration | | |
| Emoluments | 772,927 | 937,987 |
| Pensions and other retirement benefits | 65,455 | 231,893 |
| | <u>838,382</u> | <u>1,169,880</u> |

Retirement benefits accrued to three directors (2004 - four) under the defined benefit scheme and nil directors (2004 - nil) under the money purchase scheme.

| | 2005 £ | 2004 (Restated) £ |
|--|--------------|-------------------------|
| Highest paid director | | |
| Total emoluments: | | |
| Defined benefit pension | 401,161 | 380,359 |
| Accrued pension per annum at the end of year | <u>3,567</u> | <u>5,533</u> |

| | No. | No. |
|---|-----------|-----------|
| Average number of persons employed | | |
| Consultancy | 50 | 64 |
| Administration | <u>18</u> | <u>20</u> |
| | <u>68</u> | <u>84</u> |

| | £ | £ |
|---|------------------|------------------|
| Staff costs during the year (inclusive of directors' emoluments) | | |
| Wages and salaries | 6,676,112 | 6,447,928 |
| Social security costs | 761,908 | 913,398 |
| Pension costs | <u>671,741</u> | <u>692,912</u> |
| | <u>8,109,761</u> | <u>8,054,238</u> |

The company has adopted FRS 20, Share based Payments early and has adjusted the period over which deferred bonuses have been recognised in the accounts. This has resulted in an increase in staff costs of £82,078 (2004 - £890) decrease). A prior year adjustment has been made to reflect the change in policy which has increased opening reserves by £208,445.

4. Operating loss

| | 2005 £ | 2004 £ |
|--|-----------|-----------|
| Operating loss is after charging: | | |
| Depreciation and amortisation | | |
| Owned assets | 217,325 | 191,286 |
| Leased assets | 6,654 | 19,958 |
| Rentals under operating leases | | |
| Other operating leases | 959,815 | 1,066,144 |
| Auditors' remuneration | | |
| Audit fees | 49,000 | 43,000 |
| Other services | 2,300 | 8,992 |

5. Interest receivable and similar income

| | 2005 £ | 2004 £ |
|---------------|-----------|-----------|
| Bank interest | 34,774 | 20,630 |

6. Interest payable and similar charges

| | 2005 £ | 2004 £ |
|--|-----------|-----------|
| Finance leases | 99 | 3,978 |
| Interest paid to fellow subsidiary undertaking | 78,323 | - |
| Other interest | 5,179 | - |
| | 83,601 | 3,978 |

7. Tax on profit on ordinary activities

| | 2005 £ | 2004 (Restated) £ |
|--|-----------|-------------------------|
| Current tax | | |
| United Kingdom corporation tax at 30% based on the loss for the year | (553,728) | (475,571) |
| Overseas tax | 4,188 | - |
| Group relief | (549,540) | (475,571) |
| Prior year adjustment | (5,829) | (65,808) |
| | (555,369) | (541,379) |
| Deferred tax | (167,883) | (68,655) |
| | (723,252) | (610,034) |

The tax assessed for the period is lower than that resulting from applying the standard rate of corporation tax in the UK 30% (2004 - 30%). The differences are explained by:

| | 2005 % | 2004 (Restated) % |
|--|-----------|-------------------------|
| Standard rate for the period as a percentage of profits | 30.00 | 30.00 |
| Effects of: | | |
| Expenses not deductible for tax purposes | (5.69) | (4.86) |
| Transfer pricing adjustment | - | (0.17) |
| Overseas tax | (0.15) | - |
| Movement in short term timing in respect of deferred bonus | (2.14) | - |
| Movement in short term timing | (0.71) | (0.89) |
| Other deferred tax movements | (1.51) | (2.06) |
| Prior year | 0.20 | 3.09 |
| Current tax rate for period as a percentage of profits | 20.00 | 25.11 |

Movement on deferred taxation balance in the period

| | 2005 £ | 2004 (Restated) £ |
|--|-----------|-------------------------|
| (Debit) to the profit and loss account | (167,883) | (68,655) |
| Credit to statement of total recognised gains and losses | 19,799 | 8,401 |
| Closing balance | (176,682) | (28,598) |
| Capital allowances in excess of depreciation | (159,531) | (70,819) |
| Other timing differences | (17,151) | 42,221 |
| Pension and post retirement benefit obligations | (468,600) | (488,400) |
| | (645,282) | (516,998) |
| Less set off against pension liability | 468,600 | 488,400 |
| | (176,682) | (28,598) |

8. Tangible fixed assets

| | Short-term leasehold improvements £ | Furniture and equipment £ | Total £ |
|---------------------------------|--|------------------------------------|------------|
| Cost | | | |
| As at 31 December 2005 | 1,005,783 | 739,077 | 1,744,860 |
| Additions | 40,663 | 50,748 | 91,411 |
| Disposals | - | (26,524) | (26,524) |
| At 31 December 2005 | 1,046,446 | 763,301 | 1,809,747 |
| Accumulated depreciation | | | |
| As at 31 December 2005 | (89,558) | (336,883) | (426,441) |
| Charge for the year | (106,958) | (117,021) | (223,979) |
| Disposals | - | 26,524 | 26,524 |
| At 31 December 2005 | (196,516) | (427,380) | (623,896) |
| Net book value | | | |
| At 31 December 2005 | 849,930 | 335,921 | 1,185,851 |
| At 31 December 2004 | 916,225 | 402,194 | 1,318,419 |

Included in tangible fixed assets are assets held under finance leases of £nil (2004 - £99,789) and accumulated depreciation of £nil (2004 - £93,136).

9. Debtors: amounts falling due within one year

| | 2005 | 2004 (Restated) |
|---|------------------|--------------------|
| | £ | £ |
| Billed debtors | 3,125,161 | 2,089,749 |
| Unbilled debtors | 1,403,989 | 1,180,087 |
| Trade debtors | 4,529,150 | 3,269,836 |
| Amounts owed by group undertakings | | |
| Immediate parent and fellow subsidiary undertakings | 41,000 | 82,192 |
| Group relief | 934,619 | 377,300 |
| Other debtors | 15,503 | 23,530 |
| Corporation tax | 100,000 | 100,000 |
| Deferred tax | 176,682 | 28,598 |
| Foreign tax recoverable | - | 25,736 |
| Prepayments and accrued income | 387,624 | 250,604 |
| | <u>6,184,578</u> | <u>4,157,796</u> |

10. Debtors: amounts falling due after more than one year

| | 2005 | 2004 (Restated) |
|--------------------------------|--------|--------------------|
| | £ | £ |
| Prepayments and accrued income | 18,444 | 168,389 |

11. Creditors: amounts falling due within one year

| | 2005 | 2004 (Restated) |
|---|-------------------|--------------------|
| | £ | £ |
| Trade creditors | 592,356 | 336,648 |
| Amounts owed to group undertakings | | |
| Immediate parent and fellow subsidiary undertakings | 6,718,808 | 2,628,589 |
| Group relief | 325,306 | 325,306 |
| Taxation and social security | 297,446 | 334,807 |
| Other creditors | 1,634,413 | 1,832,529 |
| Accruals and deferred income | 759,336 | 283,344 |
| | <u>10,327,665</u> | <u>5,741,223</u> |

Included in amounts owed to group undertakings are short term loans from Mercer Management Consulting Ltd. for £425,000 repayable on 21st January 2006 at an annual interest rate of 3.16%, £900,000 repayable on 16th February 2006 at an annual interest rate of 3.16% and £1,000,000 repayable on 16th June 2006 at an annual interest rate of 5.05%.

12. Creditors: amounts falling due after more than one year

| | 2005 £ | 2004 (Restated) £ |
|------------------------------|----------------|-------------------------|
| Other creditors | 86,758 | - |
| Taxation and social security | 28,800 | 23,100 |
| | <u>115,558</u> | <u>23,100</u> |

13. Called up share capital

| | 2005 £ | 2004 £ |
|--|------------|------------|
| Authorised, allotted, called up and fully paid: | | |
| 100 ordinary shares of £1 each | <u>100</u> | <u>100</u> |

14. Combined statement of movement in reserves and statement of reconciliation of shareholders' funds

| | Issued share capital £ | Share premium account £ | Profit and loss account £ | 2005 Total £ | 2004 Total £ |
|---|---------------------------------|----------------------------------|------------------------------------|--------------------|--------------------|
| As previously reported | 100 | 241,048 | (390,938) | (149,790) | 1,375,025 |
| FRS 17 adjustment to opening balances | - | - | (1,140,000) | (1,140,000) | (1,712,600) |
| SSAP 24 adjustment to opening balances | - | - | 453,000 | 453,000 | 453,000 |
| FRS 20 adjustment to opening balances | - | - | 143,667 | 143,667 | 145,287 |
| Restated opening balance | 100 | 241,048 | (934,271) | (693,123) | 260,712 |
| Loss for the financial year | - | - | (2,053,313) | (2,053,313) | (1,546,035) |
| Actuarial gain/(loss) | - | - | 132,000 | 132,000 | 846,000 |
| Deferred tax on actuarial gain/(loss) | - | - | (39,600) | (39,600) | (253,800) |
| At the end of the year | <u>100</u> | <u>241,048</u> | <u>(2,895,184)</u> | <u>(2,654,036)</u> | <u>(693,123)</u> |

15. Operating lease commitments

At 31 December 2005 the company was committed to make the following payments during the next year in respect of operating leases.

| | 2005 Land and buildings £ | 2004 Land and buildings £ |
|--------------------------|------------------------------------|------------------------------------|
| Leases which expire: | | |
| Within one year | - | 74,000 |
| Within two to five years | 1,328 | - |
| After five years | 872,000 | 872,000 |
| | <u>873,328</u> | <u>946,000</u> |

16. Change in accounting policy

During the year, the company adopted FRS 17 Retirement Benefits and FRS 20 Share-based Payments. The comparative figures in the primary statements and notes have been restated to reflect the new policies. These changes of accounting policies resulted in the following changes to prior year amounts and had the following effect on current year amounts.

| | | 2005 £ | 2004 £ |
|---|-------|----------------|------------------|
| FRS 17 Retirement Benefits | | | |
| Balance Sheet | | | |
| Decrease in creditors: amounts falling due within one year | FRS17 | - | 453,000 |
| (Increase)/Decrease in pension liability | FRS17 | 47,000 | (1,140,000) |
| | | <u>47,000</u> | <u>(687,000)</u> |
| Decrease/(Increase) in net assets | | | |
| Profit and loss account | | | |
| Increase in cost of sales | FRS17 | 95,000 | 15,000 |
| Increase in administrative expenses | FRS17 | 22,000 | 13,000 |
| (Increase) in other finance income | FRS17 | (51,000) | (1,000) |
| (Increase)/Decrease in tax charge | FRS17 | (44,423) | (8,499) |
| | | <u>21,577</u> | <u>18,501</u> |
| Increase in loss for the financial year | | | |
| FRS 20 Share Based Payments | | | |
| Balance Sheet | | | |
| Increase/(decrease) in debtors: amounts falling due within one year | FRS20 | 42,445 | (17,694) |
| Increase/(decrease) in debtors: amounts falling after one year | FRS20 | 18,444 | (86,861) |
| Decrease in creditors: amounts falling due within one year | FRS20 | - | 313,000 |
| (Increase) in creditors: amounts falling after one year | FRS20 | (65,478) | - |
| | | <u>(4,589)</u> | <u>208,445</u> |
| (Increase)/Decrease in net assets | | | |
| Profit and loss account | | | |
| Increase in administrative expenses | FRS20 | 82,078 | 809 |
| | | <u>82,078</u> | <u>809</u> |
| Increase in loss for the financial year | | | |

17. Pension commitments

The company is a participating employer of the Marsh & McLennan Companies Inc (MMC) UK Pension Fund (formerly Marsh Mercer Pension Fund). The assets of the plan are held separately from those of the company.

The group operates a defined contributions section of the Fund for employees less than 30 years old. Contributions to this section amounted to £49,460 (2004 £41,776) and are charged to the profit and loss account as incurred.

The group also operates a defined benefit scheme in the UK. A full actuarial valuation was carried out at 31 December 2003 and updated to 31 December 2005 by a qualified actuary (who is employed within the MMC group).

In preparing the valuation, at 31 December 2005, the major assumptions used by the actuary were as follows:

| | At year-end 31 December 2005 | At year end 31 December 2004 | At year end 31 December 2003 |
|---|------------------------------------|------------------------------------|------------------------------------|
| Valuation method | Projected unit | Projected unit | Projected unit |
| Rate of increase in salaries | 4.00% | 4.00% | 4.00% |
| Rate of increase of pensions in payment | 2.75% | 2.75% | 2.50% |
| Rate of increase of pensions in deferment | 2.75% | 2.75% | 2.50% |
| Discount rate | 4.70% | 5.30% | 5.40% |
| Inflation assumption | 2.75% | 2.75% | 2.50% |

The assets in the scheme and the expected long term rates of return were:

| | Expected long term rate of return at 31 December 2005 | Value at 31 December 2005 £'000 | Expected long term rate of return at 31 December 2004 | Value at 31 December 2004 £'000 | Expected long term rate of return at 31 December 2003 | Value at 31 December 2003 £'000 |
|------------------------------|--|--|--|--|--|--|
| Equities | 7.10% | 8,508 | 7.50% | 6,728 | 7.75% | 5,639 |
| Government Bonds | 4.10% | 2,354 | 4.50% | 1,317 | 4.75% | 950 |
| Non-gov Bonds | 4.70% | 2,162 | 5.30% | 2,286 | 5.40% | 1,486 |
| Property | 7.10% | 288 | 7.50% | 163 | 7.75% | 84 |
| Cash | 4.50% | 268 | 4.80% | 392 | 3.75% | 4 |
| Total market value of assets | | 13,580 | | 10,886 | | 8,163 |
| Actuarial value of liability | | (15,142) | | (12,514) | | (10,609) |
| Total deficit in the scheme | | (1,562) | | (1,628) | | (2,446) |
| Related deferred tax asset | | 469 | | 488 | | 734 |
| Net pension liability | | (1,093) | | (1,140) | | (1,712) |

Certain of the actuarial assumptions as disclosed in the 2004 financial statements have been updated as a result of additional information provided by the actuary.

Analysis of the amount charged to operating profit

| | 2005 | 2004 |
|------------------------|--------------|--------------|
| | £'000 | £'000 |
| Service cost | 628 | 642 |
| Past service cost | - | 12 |
| Total operating charge | 628 | 654 |

Analysis of net return on pension scheme

| | 2005 | 2004 |
|--|--------------|--------------|
| | £'000 | £'000 |
| Expected return on pension scheme assets | 724 | 593 |
| Interest on pension liabilities | (673) | (592) |
| Net return | 51 | 1 |
| Other finance income | 51 | 1 |

Analysis of amount recognised in statement of total recognised gains and losses (STRGL)

| | 2005 | 2004 |
|--|--------------|--------------|
| | £'000 | £'000 |
| Actual return less expected return on assets | 1,737 | 1,453 |
| Experience gains and losses on liabilities | 151 | 731 |
| Changes in assumptions | (1,756) | (1,338) |
| Net gain recognised | 132 | 846 |

Movement in deficit during the year

| | 2005 | 2004 |
|--|--------------|--------------|
| | £'000 | £'000 |
| Deficit in scheme at beginning of year | (1,628) | (2,446) |
| Movement in year: | | |
| Current service cost | (628) | (642) |
| Contributions | 511 | 625 |
| Past service costs | - | (12) |
| Other finance income | 51 | 1 |
| Actuarial gain | 132 | 846 |
| Deficit in scheme at end of year | (1,562) | (1,628) |

The actuarial valuation at 31 December 2005 showed a decrease in the deficit from £1,628,000 to £1,562,000. Regular Employer contributions were made in 2005 of 18.1% of pensionable pay. It has been agreed with the Trustee that Employer contributions will increase from 1 January 2006 to 20.1% of pensionable pay.

History of experience gains and losses

| | Financial year ending in | | | |
|--|--------------------------|-------|-------|-------|
| | 2005 | 2004 | 2003 | 2002 |
| Difference between expected and actual return on scheme assets: | | | | |
| amount (£ 000) | 1,737 | 1,453 | 485 | (392) |
| percentage of scheme assets | 13% | 13% | 6% | (6%) |
| Experience gains and losses on scheme liabilities: | | | | |
| amount (£ 000) | 151 | 731 | 1,058 | 1,276 |
| percentage of scheme liabilities | 1% | 6% | 10% | 13% |
| Total amount recognised in statement of total recognised gains and losses: | | | | |
| amount (£ 000) | 132 | 846 | 595 | 856 |
| percentage of scheme liabilities | 1% | 7% | 6% | (9%) |

18. Ultimate parent undertaking and controlling party

The company is a member of two groups. The largest group, of which the ultimate parent undertaking and controlling entity is Marsh & McLennan Companies Inc., is incorporated in the State of Delaware, USA. The smallest group is headed by National Economic Research Associates (California), Inc., incorporated in the State of California, USA. The company has taken advantage of the exemption granted by paragraph 3c of FRS 8 "Related Party Disclosures" not to disclose transactions with National Economic Research Associates (California), Inc. and Marsh & McLennan Companies, Inc. who are related parties. The accounts of Marsh McLennan Companies, Inc. are available to the public and may be obtained from:

Corporate Development
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Marsh & McLennan Companies, Inc. is the smallest and largest group that the accounts of the company are consolidated into.

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Marsh & McLennan Companies