#### **COMPANY REGISTRATION NUMBER 03958298**

# MARTIN MOORE LIMITED ABBREVIATED ACCOUNTS 31 MARCH 2013

**ALEXANDER KNIGHT & CO LIMITED** 

Chartered Accountants & Statutory Auditor
Manchester Business Park
3000 Aviator Way
Manchester
M22 5TG

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# ABBREVIATED ACCOUNTS

# YEAR ENDED 31 MARCH 2013

CONTENTS	PAGE
Officers and professional advisers	1
The directors' report	2
Independent auditor's report to the company	4
Abbreviated profit and loss account	5
Abbreviated balance sheet	6
Notes to the abbreviated accounts	7

# OFFICERS AND PROFESSIONAL ADVISERS

The board of directors M T Moore

B Moore S P Boygle R P Moore M J Moore

Company secretary M T Moore

Registered office 36 Church Street

Altrincham Cheshire WA14 4DW

Auditor Alexander Knight & Co Limited

Chartered Accountants & Statutory Auditor Manchester Business Park

3000 Aviator Way

Manchester M22 5TG

Bankers National Westminster Bank PLC

P O Box No 305 Manchester M60 2DB

Solicitors Neil Myerson

The Cottages Regent Road Altrıncham Cheshire WA14 1RX

#### THE DIRECTORS' REPORT

#### YEAR ENDED 31 MARCH 2013

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 31 March 2013

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company during the year was the design and sale of furniture

Performance improved during the year following the opening of another showroom in Royal Tunbridge Wells

#### **FUTURE DEVELOPMENTS**

More showrooms are planned, subject to appropriate premises being available

#### RESULTS AND DIVIDENDS

The profit for the year, after taxation, amounted to £808,479 Particulars of dividends paid are detailed in note 6 to the financial statements

#### FINANCIAL INSTRUMENTS

Financial risk management objectives and policies

In the opinion of the directors, the financial risk management objectives and policies of the company are not material for the assessment of the assets, liabilities, financial position and profit and loss of the company

#### **DIRECTORS**

The directors who served the company during the year were as follows

M T Moore

B Moore

S P Boygle

R P Moore

M J Moore

# **DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year.

In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

#### THE DIRECTORS' REPORT (continued)

#### YEAR ENDED 31 MARCH 2013

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

- there is no relevant audit information of which the company's auditor is unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

# **DONATIONS**

During the year the company made the following contributions

	2013	2012
	£	£
Charitable	428	240
		_

#### **AUDITOR**

Alexander Knight & Co Limited are deemed to be re-appointed under section 487(2) of the Companies Act 2006

Registered office 36 Church Street Altrincham Cheshire WA14 4DW Signed on behalf of the directors

R P Moore Director

Approved by the directors on 21/1/2013

# INDEPENDENT AUDITOR'S REPORT TO MARTIN MOORE LIMITED UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts, together with the financial statements of Martin Moore Limited for the year ended 31 March 2013 prepared under Section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company for our work, for this report, or for the opinions we have formed

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that section and to report our opinion to you

#### BASIS OF OPINION

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

#### OPINION

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the regulations made under that section

MURRAY PATT, FCA (Senior

Statutory Auditor)
For and on behalf of

ALEXANDER KNIGHT & CO LIMITED

Alexander Knight + 6 H-d

Chartered Accountants & Statutory Auditor

Manchester Business Park 3000 Aviator Way Manchester M22 5TG

21/11/2023

# ABBREVIATED PROFIT AND LOSS ACCOUNT

# YEAR ENDED 31 MARCH 2013

TURNOVER	Note	2013 £ 9,052,899	2012 £ 7,953,456
Cost of Sales and Other operating income		5,834,893	4,326,350
Administrative expenses		2,174,476	2,757,185
OPERATING PROFIT	2	1,043,530	869,921
Interest receivable		24,003	5,296
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		1,067,533	875,217
Tax on profit on ordinary activities	5	259,054	201,817
PROFIT FOR THE FINANCIAL YEAR		808,479	673,400

All of the activities of the company are classed as continuing

The company has no recognised gains or losses other than the results for the year as set out above

#### ABBREVIATED BALANCE SHEET

# 31 MARCH 2013

	2013			2012
	Note	£	£	£
FIXED ASSETS				
Tangible assets	7		1,037,653	669,053
CURRENT ASSETS				<del></del>
Stocks	8	352,842		196,295
Debtors	9	1,626,685		1,333,362
Cash at bank and in hand		1,361,119		1,302,718
		3,340,646		2,832,375
CREDITORS: Amounts falling due within one				
year	10	3,374,812		2,889,001
NET CURRENT LIABILITIES			(34,166)	(56,626)
TOTAL ASSETS LESS CURRENT LIABILITIES	5		1,003,487	612,427
CREDITORS: Amounts falling due after more				
than one year	11		300,000	_
PROVISIONS FOR LIABILITIES				
Deferred taxation	12		67,925	55,474
			635,562	556,953
CAPITAL AND RESERVES				
Called-up equity share capital	15		100	100
Profit and loss account	16		635,462	556,853
SHAREHOLDERS' FUNDS	17		635,562	556,953

These abbreviated financial statements have been prepared in accordance with the special provisions for medium-sized companies under section 445(3) of the Companies Act 2006

These abbreviated accounts were approved by the directors and authorised for issue on and are signed on their behalf by

R P Moore Director S P Boygle Director

Company Registration Number 03958298

#### NOTES TO THE ABBREVIATED ACCOUNTS

#### YEAR ENDED 31 MARCH 2013

#### 1. ACCOUNTING POLICIES

#### Basis of accounting

The financial statements have been prepared under the historical cost convention

These accounts present information about the company as an individual undertaking and not about its group

#### Consolidation

The company was, at the end of the year, a wholly-owned subsidiary of another company incorporated in the EEA and in accordance with Section 400 of the Companies Act 2006, is not required to produce, and has not published, consolidated accounts

#### Cash flow statement

The directors have taken advantage of the exemption in Financial Reporting Standard No 1 (Revised 1996) from including a cash flow statement in the financial statements on the grounds that the company is wholly owned and its parent publishes a consolidated cash flow statement

#### Turnover

The turnover shown in the profit and loss account represents revenue recognised by the company in respect of goods and services supplied, exclusive of Value Added Tax and trade discounts

Revenue is recognised on completion of the furniture installation

#### Amortisation

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

#### Fixed assets

All fixed assets are initially recorded at cost

# Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Leasehold Property

- straight line over the life of the lease

Other tangible fixed assets

- 5% - 25% straight line

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

Cost includes all direct costs and an appropriate proportion of fixed and variable overheads

# NOTES TO THE ABBREVIATED ACCOUNTS

#### YEAR ENDED 31 MARCH 2013

#### 1. ACCOUNTING POLICIES (continued)

#### Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

#### Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold.

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

#### Financial instruments

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the entity after deducting all of its financial liabilities.

Where the contractual obligations of financial instruments (including share capital) are equivalent to a similar debt instrument, those financial instruments are classed as financial liabilities. Financial liabilities are presented as such in the balance sheet. Finance costs and gains or losses relating to financial liabilities are included in the profit and loss account. Finance costs are calculated so as to produce a constant rate of return on the outstanding liability.

Where the contractual terms of share capital do not have any terms meeting the definition of a financial liability then this is classed as an equity instrument. Dividends and distributions relating to equity instruments are debited direct to equity

# NOTES TO THE ABBREVIATED ACCOUNTS

# YEAR ENDED 31 MARCH 2013

# 2. OPERATING PROFIT

Operating profit is stated after charging/(crediting)

2013	2012
£	£
77,763	99,578
(7,282)	(43,819)
2,750	3,000
298,129	219,872
	£ 77,763 (7,282) 2,750

# 3. PARTICULARS OF EMPLOYEES

The average number of staff employed by the company during the financial year amounted to

Number of sales and administrative staff Number of management staff Number of production and fitting staff	2013 No 21 4 17 42	2012 No 19 4 15 38
The aggregate payroll costs of the above were		
Wages and salaries Social security costs	2013 £ 1,870,029 181,000	2012 £ 1,568,973 145,410

# 4. DIRECTORS' REMUNERATION

The directors' aggregate remuneration in respect of qualifying services were

	2013	2012
	£	£
Aggregate remuneration	24,724	128,250

2,051,029

1,714,383

# NOTES TO THE ABBREVIATED ACCOUNTS

# YEAR ENDED 31 MARCH 2013

# 5. TAXATION ON ORDINARY ACTIVITIES

# (a) Analysis of charge in the year

	2013 £	2012 £
Current tax	~	~
In respect of the year		
UK Corporation tax based on the results for the year at 24% (2012 - 26%) Over/under provision in prior year Total current tax	246,603 	198,289 (1) 198,288
Deferred tax		
Origination and reversal of timing differences (note 12) Capital allowances	12,451	3,529
Tax on profit on ordinary activities	259,054	201,817

# (b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is higher than the standard rate of corporation tax in the UK of 24% (2012 - 26%)

	2013 £	2012 £
Profit on ordinary activities before taxa	1,067,533	875,217
Profit on ordinary activities by rate of ta	ax 256,208	227,556
Amounts disallowed for tax purposes	18,550	(10,230)
Capital allowances in excess of depreci	ation (28,155)	(19,037)
Prior year under/(over) provision	<del>_</del>	(1)
Total current tax (note 5(a))	246,603	198,288
6. DIVIDENDS		
Equity dividends		
	2013 £	2012 £
Paid during the year		
Dividends on equity shares	729,870	396,693

# NOTES TO THE ABBREVIATED ACCOUNTS

# YEAR ENDED 31 MARCH 2013

# 7. TANGIBLE FIXED ASSETS

		Leasehold Property £	Plant & Machinery £	Fixtures & Fittings £	Motor Vehicles £	Total £
	COST At 1 April 2012 Additions Disposals	472,187 100,798	1,048	1,013,902 339,615 (55,027)	22,633 5,950	1,509,770 446,363 (55,027)
	At 31 March 2013	572,985	1,048	1,298,490	28,583	1,901,106
	DEPRECIATION At 1 April 2012 Charge for the year On disposals	314,120 26,837 -	1,048 - -	520,290 45,994 (55,027)	5,259 4,932	840,717 77,763 (55,027)
	At 31 March 2013	340,957	1,048	511,257	10,191	863,453
	NET BOOK VALUE At 31 March 2013 At 31 March 2012	232,028 158,067	 	787,233 493,612	18,392 17,374	1,037,653 669,053
8.	STOCKS					
	Stock				2013 £ 352,842	2012 £ 196,295
9.	DEBTORS					
	Trade debtors Amounts owed by group Other debtors Prepayments and accrued				2013 £ 544,771 677,830 3,378 400,706 1,626,685	2012 £ 614,100 464,661 9,433 245,168 1,333,362
	The debtors above include	e the following	; amounts fallii	ng due after mor	e than one year	nr
	Amounts owed by group	undertakıngs			2013 £ 200,000	2012 £

# NOTES TO THE ABBREVIATED ACCOUNTS

# YEAR ENDED 31 MARCH 2013

# 10. CREDITORS: Amounts falling due within one year

		2013		2012
		£	£	£
	Payments received on account		1,960,937	1,777,271
	Trade creditors		532,751	432,965
	Amounts owed to group undertakings		13,315	13,315
	Other creditors including taxation and social security:			
	Corporation tax	246,603		198,289
	PAYE and social security	53,613		40,973
	VAT	144,195		108,853
	Directors current accounts	315,670		164,789
			760,081	512,904
	Accruals and deferred income		107,728	152,546
			3,374,812	2,889,001
11.	CREDITORS: Amounts falling due after more than o	ne year		
			2013	2012
			£	£
	Other creditors			
	Directors' loan accounts		300,000	_
12.	DEFERRED TAXATION			
		.•		
	The movement in the deferred taxation provision during	the year was		
			2013	2012
			£	£
	Provision brought forward		55,474	51,945
	Profit and loss account movement arising during the year	-	12,451	3,529
	Provision carried forward		67,925	55,474
	The provision for deferred taxation consists of the tax eff	fect of timing	differences in	respect of
			2013	2012
			£	£
	Excess of taxation allowances over depreciation on fixed	assets	67,925	55,474
			67,925	55,474
			- 07,723	33,174

#### NOTES TO THE ABBREVIATED ACCOUNTS

#### YEAR ENDED 31 MARCH 2013

# 13. COMMITMENTS UNDER OPERATING LEASES

At 31 March 2013 the company had annual commitments under non-cancellable operating leases as set out below

	2013		2012	
	Land and buildings £	Other Items £	Land and buildings £	Other Items £
Operating leases which expire Within 2 to 5 years		23,679	248,800	20,580
		23,679	248,800	20,580

# 14. TRANSACTIONS WITH THE DIRECTORS

During the year, the sum of £28,000 (2012 - £28,000) was paid to Hornbuckle Mitchell Trustees Limited in respect of the lease at 36 Church Street, Altrincham Hornbuckle Mitchell are trustees for M and B Moore's pension scheme, which owns the property

# 15. SHARE CAPITAL

#### Allotted, called up and fully paid:

		2013		2012	
		No	£	No	£
	100 Ordinary shares of £1 each	100	100	100	100
16.	PROFIT AND LOSS ACCOUNT				
				2013	2012
				£	£
	Balance brought forward			556,853	280,146
	Profit for the financial year			808,479	673,400
	Equity dividends			(729,870)	(396,693)
	Balance carried forward			635,462	556,853
17.	RECONCILIATION OF MOVEMENT	S IN SHAREHO	OLDERS'	FUNDS	
				2013	2012

	2013	2012
	£	£
Profit for the financial year	808,479	673,400
Equity dividends	(729,870)	(396,693)
Net addition to shareholders' funds	78,609	276,707
Opening shareholders' funds	556,953	280,246
Closing shareholders' funds	635,562	556,953

# 18. ULTIMATE PARENT COMPANY

The company is a wholly owned subsidiary of Martin Moore Furniture Limited, a company incorporated in England