Sprintlink UK Limited
Annual report and financial statements
for the year ended 31 December 2006

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# Annual report and financial statements for the year ended 31 December 2006

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## Directors and advisers for the year ended 31 December 2006

#### **Directors**

S W Andreasen

#### Secretary

C R Wunsch (resigned 11 December 2006) C A Hill (appointed 11 December 2006)

#### **Bankers**

Deutsche Bank London 18th Floor, 6 Bishopsgate London EC2N 4DA

#### Solicitors

Simon Quantrill The Peninsular Business Centre Wherstead Ipswich IP9 2BB

Denton Wilde Sapte One Fleet Place London EC4M 7WS

### Auditors

KPMG Chartered Accountants 1 Stokes Place Dublin 2 Ireland

#### **Registered Office**

Kinnard House 1 Pail Mail East London SW1Y 5AU

### Director's report for the year ended 31 December 2006

The director presents his report and the audited financial statements of the company for the year ended 31 December 2006

#### Principal activities

The ultimate parent of the company is Sprint Nextel Corporation, a company registered in the US The principal activity of the company is the provision of telecommunication services in the United Kingdom

#### Review of business

As Sprint Nextel Corporation continues to grow its US domestic and international customers, Sprintlink UK Limited will remain a core backbone to providing telecommunication services

Sprintlink UK Limited will continue to address challenges and changes within the telecommunications industry, both in the United Kingdom and around the globe. Sprintlink UK Limited will face these challenges with the network and financial assistance of its Sprint Nextel affiliated US and International partners.

Sprintlink UK Limited receives 100% of its funding from parent company Sprint International Holding, Inc. A Letter of Support from Sprint International Holding, Inc. to Sprintlink UK Limited has been issued pledging financial support through 31 March 2009

Sprintlink UK Limited entered into a transfer pricing agreement with Sprint International Network Company LLC. The agreement is in support of the transfer pricing strategy implemented across all Sprint International entities, including Sprintlink UK Limited. The strategy focuses on providing global services to new and existing multinational customers. The agreement provides a full cost recovery system that will reimburse Sprintlink UK Limited for all expense incurred during the year at a 0% or 4% mark-up (specified by type of expense) that should generally result in a net operating profit in 2006 and future years.

#### Foreign Exchange Risk

Sprintlink UK does not use foreign exchange hedges or forward contracts relating to currency exposures. Sprintlink UK Limited faces limited foreign exchange risk on accounts receivable and payable balances as the majority of its transactions are in Sterling.

#### Credit Risk

The company has implemented policies that require appropriate credit checks on potential customers before sales contracts are completed

#### **Future developments**

The director expects the company to have a satisfactory year in 2007

## Director's report for the year ended 31 December 2006 (continued)

#### Key performance indicators

Given the straight forward nature of the business, the company's director is of the opinion that analysis using KPI's is not necessary for an understanding of the development, performance or position of the business

#### Results and dividends

The result for the year is set out on page 7

The director does not recommend a dividend in respect of the year ended 31 December 2006 (2005 £Nil)

#### Director

-The directors who served during the year and up to the date of this report are as follows

C R Wunsch (resigned 14 June 2007)

M T Hyde (resigned 11 December 2006)

C A Hill (resigned 11 December 2006)

S W Andreasen (appointed 14 June 2007)

## Statement of director's responsibilities in respect of the Annual Report and the financial statements

The director is responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing those financial statements, the director is required to

- · select suitable accounting policies and then apply them consistently,
- · make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to
  presume that the company will continue in business, in which case there should be
  supporting assumptions or qualifications as necessary

The director confirms that he has complied with the above requirements in preparing the financial statements

The director is responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 1985. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Director's report for the year ended 31 December 2006 (continued)

#### Political and charitable donations

The company made no political or charitable contributions during the year

#### Disclosure of information to the auditors

As far as the director is aware, there is no relevant audit information of which the company's auditors are unaware. The director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

#### **Auditors**

In accordance with Section 384 of the Companies Act 1985, a resolution for the re-appointment of KPMG as auditors of the company is to be proposed at the forthcoming Annual General Meeting

Approved by the Board of Directors signed on behalf of the Board

S W Andreasen

Director

25 February 2008



#### KPMG Chartered Accountants

1 Stokes Place St Stephen's Green Dublin 2 Ireland

## Independent auditors' report to the members of Sprintlink (UK) Limited

We have audited the financial statements of Sprintlink (UK) Limited for the year ended 31 December 2006 which comprise the Profit and Loss Account, Balance Sheet and the related notes on pages 7 to 15 These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act, 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of director and auditors

As described in the Statement of Directors' Responsibilities on page 3, the company's director is responsible for the preparation of the Director's report and the financial statements in accordance with applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act, 1985. We also report to you if, in our opinion, the Director's Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Director's Report and consider implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.



Independent auditors' report to the members of Sprintlink (UK) Limited (continued)

#### Qualified opinion arising from disagreement on accounting treatment.

As disclosed in the basis of preparation note on page 9 the company has not applied the principles of FRS 20 "Share based payments" with respect to options that have been granted to employees of the company over shares in the ultimate parent company. The accounting standard requires that the fair value of options on the grant date are recognised as an employee expense, with a corresponding increase in reserves, over the period in which the options vest

#### **Opinion**

In our opinion except for the matter referred to in the preceding paragraph, the financial statements

- give a true and fair view, in accordance with UK Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2006 and of its profit for the year then ended, and
- have been properly prepared in accordance with the Companies Act, 1985

Chartered Accountants Registered Auditor

KPMG

27 February 2008

## Profit and loss account for the year ended 31 December 2006

|  | Note | 2006         | 2005         |
|--|------|--------------|--------------|
|  |      | £            | £            |
| Turnover   | 2    | 22,563,449   | 18,902,450   |
| Cost of sales  |      | (13,639,940) | (11,873,253) |
| Gross profit   |      | 8,923,509    | 7,029,197    |
| Administrative expenses                              |      | (8,806,237)  | (8,639,157)  |
| Operating profit/(loss)                              | 3    | 117,272      | (1,609,960)  |
| Interest payable and similar charges                 | 5    | •            | (193)        |
| Interest receivable and similar income               | 6    | 1,014,388    | 1,341,252    |
| Profit/(loss) on ordinary activities before taxation |      | 1,131,660    | (268,901)    |
| Tax on profit/(loss) on ordinary activities          | 7    | (18,848)     | -            |
| Profit/(loss) for the financial year                 | 14   | 1,112,812    | (268,901)    |

The above results were derived entirely from continuing operations

There is no difference between the profit/(loss) on ordinary activities before taxation and the profit/(loss) for the year stated above and their historical cost equivalents

There have been no recognised gains and losses attributable to the shareholders other than the results stated above and accordingly, no statement of total recognised gains and losses is shown

The accompanying notes are an integral part of this profit and loss account

## Balance sheet as at 31 December 2006

|  | Note | 2006         | 2005         |
|--|------|--------------|--------------|
|  |      | £            | £            |
| Fixed assets   |      | • • •        |              |
| Tangible assets  | 8    | 3,958,258    | 3,311,528    |
|  | _    | 3,958,258    | 3,311,528    |
| Current assets   |      | -            |              |
| Debtors  | 9    | 7,375,561    | 26,277,484   |
| Cash at bank   |      | 2,301,532    | 1,539,349    |
|  |      | 9,677,093    | 27,816,833   |
| Creditors - amounts falling due within one year          | 10   | (1,647,578)  | (3,389,238)  |
| Net current assets                                       |      | 8,029,515    | 24,427,595   |
| Total assets less current liabilities                    |      | 11,987,773   | 27,739,123   |
| Creditors - amounts falling due after more than one year | 11   | (21,028,232) | (37,892,394) |
| Net liabilities  |      | (9,040,459)  | (10,153,271) |
| Capital and reserves                                     |      |              |              |
| Called up share capital                                  | 12   | 2            | 2            |
| Profit and loss account                                  | 13   | (9,040,461)  | (10,153,273) |
| Total shareholders' deficit                              | 14   | (9,040,459)  | (10,153,271) |

The financial statements on pages 7 to 15 were approved by the director on 25 February 2008

S W Andreasen

Director

## Notes to the financial statements for the year ended 31 December 2006

### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements

#### Basis of preparation

These financial statements are prepared under the historical cost convention, and in accordance with the Companies Act 1985 and applicable accounting standards. The principal accounting policies, which have been applied consistently, are set out below.

#### Going concern

The financial statements have been prepared on a going concern basis. In concluding that it was appropriate to adopt this basis, the director has relied upon the undertaking of the parent company, Sprint International Holdings, Inc. to provide continued financial support to the company for a period not less than 12 months after the date of approval of the financial statements.

#### Turnover

Turnover comprises capacity and installation fees. Capacity fees are recognised as services are rendered to the customer. Installation fees are deferred and amortised over the average life of the service, generally two years.

#### Financial Reporting Standard 1 -- Cash Flow Statements (Revised 1996) ("FRS 1")

Under FRS 1, the company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the company in its own published consolidated financial statements

#### Tangible fixed assets

Tangible fixed assets are stated at cost, net of depreciation and any provision for impairment Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost, less estimated residual value, of each asset on a straight-line basis over its expected useful life, as follows

Network equipment 14-20% per annum
Office equipment 20-33% per annum

#### Employee benefits - share options

Certain employees of the company are granted share options in the ultimate parent company, Sprint Nextel Corporation FRS 20 "Share based payments" requires that the fair value of such options is recognised as an employee expense, with a corresponding increase in reserves over the period in which the options vest. The director has decided not to apply the principles of FRS 20 in relation to the share options that the ultimate parent company have granted to employees of Sprintlink UK Limited due to the expense and delay of applying the accounting standard being out of proportion to the benefit of the member.

# Notes to the financial statements for the year ended 31 December 2006 (continued)

### 1 Accounting policies (continued)

#### Taxation

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantially enacted by the balance sheet date

Deferred taxation is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements.

Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

#### Pension costs

Contributions made by the company to employees' personal pension plans are charged to the profit and loss account in the year in which they accrue. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in the balance sheet.

#### Foreign currency

Transactions in foreign currencies are recorded at the average rate of exchange ruling in the month of the transaction or, if hedged, at the forward contract rate. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are reported at the rates of exchange prevailing at that date or, if appropriate, at the forward contract rate. All exchange differences are included in the profit and loss account.

#### Operating leases

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the life of the leases

#### 2 Turnover

|                                    | 2006       | 2005       |
|------------------------------------|------------|------------|
|                                    | £          | £          |
| Sales to fellow group undertakings | 16,835,630 | 12,811,597 |
| Sales to third parties             | 5,727,819  | 6,090,853  |
|                                    | 22,563,449 | 18,902,450 |

All revenue is generated from the provision of telecommunication services in the United Kingdom

## Notes to the financial statements for the year ended 31 December 2006 (continued)

## 3 Operating profit/(loss)

|  | 2006<br>£ | 2005<br>£ |
|--|-----------|-----------|
| Operating profit/(loss) is stated after charging/(crediting) |           |           |
| Depreciation (note 8)  | 848,375   | 832,890   |
| Auditors' remuneration                                       | 28,430    | 28,157    |
| Operating lease rentals                                      |           |           |
| - land and buildings   | 635,614   | 562,180   |
| - other leases   | 7,732,458 | 5,087,984 |
| Foreign exchange loss/(gain)                                 | 181,134   | (125,355) |
| Profit on disposal of fixed assets                           | (4,047)   | (4,979)   |

### 4 Staff costs

The average number of employees (including the executive director) was

| 2006<br>Number | 2005<br>Number                                  |
|----------------|---|
| 36             | 37  |
| 12             | 13  |
| 18             | 15  |
| 66             | 65  |
| £              | £   |
|                |   |
| 4,804,091      | 4,905,287                                       |
| 605,655        | 588,634   |
| 192,312        | 159,987   |
| 5,602,058      | 5,653,908                                       |
|                | Number  36 12 18 66 £ 4,804,091 605,655 192,312 |

The company makes contributions to employees' personal pension plans which are charged to the profit and loss account as they accrue. Contributions payable during the year amounted to £192,312 (2005 £159,987). Contributions outstanding at 31 December 2006 amounted to £2,027 (2005 £19,807).

The director did not receive any remuneration in respect of his services to the company (2005 £Nil)

# Notes to the financial statements for the year ended 31 December 2006 (continued)

| 5   | Interest payable and similar charges  | 2006<br>£       | 2005<br>£ |
|-----|---|-----------------|-----------|
| 0   | ther interest   | •               | 193       |
| 6   | Interest receivable   | 2006            | 2005      |
|     | mounts receivable from group companies  | 964,828         | 1,306,704 |
| D   | eposit interest income  | 49,560          | 34,548    |
|     |   | 1,014,388       | 1,341,252 |
| 7   | Tax on profit/(loss) on ordinary activities   | 2006<br>£       | 2005<br>£ |
| С   | urrent corporation tax  | -               | -         |
| Α   | djustment in respect of previous periods  | 18,848          | <u>-</u>  |
|     |   | 18,848          |           |
|     | e tax assessed for the period varies from the standard rate of corporation of the period varies from the standard rate of corporation of the standard rate of the standard rate of corporation of the standard rate of the | on tax applicat | le to the |
| COI | inparry as explained below  | 2006<br>£       | 2005<br>£ |
| Р   | rofit/(loss) on ordinary activities before tax  | 1,131,660       | (268,901) |
|     | ax on profit/(loss) on ordinary activities at standard UK corporation tax te of 30% (2005 30%)  | 339,498         | (80,670)  |
| E   | ffects of   |                 |           |
| E   | xpenses not deductible for tax purposes   | 29,386          | 55,753    |
| С   | apital allowances in excess of depreciation   | (571,122)       | 28,190    |
| 0   | ther timing differences   | (33,552)        | (3,273)   |
| D   | ifference in tax rates on losses carned back  | 235,790         | -         |
| _A  | djustment in respect of previous репоds   | 18,848          |           |

A deferred tax asset amounting to £2,612,998 (2005 £2,956,963) has not been provided for in the financial statements due to uncertainty as to whether the company will generate sufficient profits in future years against which this asset could reverse

18,848

# Notes to the financial statements for the year ended 31 December 2006 (continued)

## 8 Tangible fixed assets

|                          | Network<br>equipment<br>£ | Office<br>equipment<br>£ | Total<br>£ |
|--------------------------|---------------------------|--------------------------|------------|
| Cost                     |                           |                          |            |
| At 1 January 2006        | 13,007,661                | 1,105,983                | 14,113,644 |
| Additions                | 1,495,105                 |                          | 1,495,105  |
| At 31 December 2006      | 14,502,766                | 1,105,983                | 15,608,749 |
| Accumulated depreciation | _                         |                          | -          |
| At 1 January 2006        | 9,840,220                 | 961,896                  | 10,802,116 |
| Charge for the year      | 775,059                   | 73,316                   | 848,375    |
| At 31 December 2006      | 10,615,279                | 1,035,212                | 11,650,491 |
| Net book value           |                           |                          |            |
| At 31 December 2006      | 3,887,487                 | 70,771                   | 3,958,258  |
| At 31 December 2005      | 3,167,441                 | 144,087                  | 3,311,528  |

### 9 Debtors

| 2006  | 2005       |
|---|------------|
| £   | £          |
| Amounts falling due within one year         |            |
| Trade debtors 2,685,702                     | 1,176,784  |
| Amount owed by group undertakings 3,650,654 | 23,679,293 |
| Other debtors 315,552                       | 315,551    |
| Prepayments and accrued income 578,478      | 948,694    |
| VAT recoverable 145,175                     | 157,162    |
| 7,375,561                                   | 26,277,484 |

Amounts owed by group undertakings are trading balances and are due within one year. The interest rate on these balances is at LIBOR plus 1.5%

# Notes to the financial statements for the year ended 31 December 2006 (continued)

### 10 Creditors - Amounts falling due within one year

|                                  | 2006      | 2005      |
|----------------------------------|-----------|-----------|
|                                  | £         | £         |
| Trade creditors                  | 334,781   | 53,203    |
| Amount due to group undertakings | 869,541   | 2,381,077 |
| Taxation and Social Security     | 158,964   | 166,467   |
| Other creditors                  | 76,939    | 448,679   |
| Accruals and deferred income     | 207,353   | 339,812   |
|                                  | 1,647,578 | 3,389,238 |

## 11 Creditors - Amounts falling due after more than one year

| 20   | 106 | 2005       |
|--|-----|------------|
|  | £   | £          |
| Amounts due to parent undertaking 21,028,2 | 32  | 37,892,394 |

The above amounts have no fixed repayment schedule and are non-interest bearing and therefore have been disclosed as amounts due after one year. The company's parent company intends to continue funding the company for a period of not less than one year from the date of these financial statements, to enable the company to continue operations.

### 12 Called up share capital

|                                    | 2006<br>£ | 2005<br>£ |
|------------------------------------|-----------|-----------|
| Authorised                         |           |           |
| 1,000 ordinary shares of £1 each   | 1,000     | 1,000     |
| Called up, allotted and fully paid |           |           |
| 2 ordinary shares of £1 each       | 2         | 2         |

#### 13 Profit and loss account

|                            | 2006<br>£    | 2005<br>£    |  |
|----------------------------|--------------|--------------|--|
| At 1 January               | (10,153,273) | (9,884,372)  |  |
| Profit/(loss) for the year | 1,112,812    | (268,901)    |  |
| At 31 December             | (9,040,461)  | (10,153,273) |  |

# Notes to the financial statements for the year ended 31 December 2006 (continued)

#### 14 Reconciliation of movements in shareholders' deficit

|  | 2006<br>£    | 2005<br>£    |  |
|--|--------------|--------------|--|
| Profit/(loss) for the year                       | 1,112,812    | (268,901)    |  |
| Net decrease/(increase) in shareholders' deficit | 1,112,812    | (268,901)    |  |
| Opening shareholders' deficit                    | (10,153,271) | (9,884,370)  |  |
| Closing shareholders' deficit                    | (9,040,459)  | (10,153,271) |  |

### 15 Ultimate controlling party

The company is a wholly owned subsidiary of Sprint International Holding, Inc., a company incorporated in the USA

The company's ultimate holding company is Sprint Nextel Corporation, a company incorporated in the USA and whose stock is traded on the NASDAQ National Market

Sprint Nextel Corporation is the parent undertaking of the smallest and largest group of which the company is a member and for which group accounts are drawn up

The financial statements of Sprint Nextel Corporation can be obtained from 6200 Sprint Parkway, Mail stop. KSOPHF0302-3B124 Overland Park, KS66251, USA

#### 16 Related party transactions

The company undertakes significant transactions with group companies and has taken advantage of the exemption in Financial Reporting Standard No 8 "Related party disclosures" from disclosing transactions with other members of the group headed by Sprint Nextel Corporation

#### 17 Financial commitments

At 31 December 2006 the company had annual commitments under non-cancellable operating leases expiring

|                       | 2006                       |            | 2005       |                    |            |            |
|-----------------------|----------------------------|------------|------------|--------------------|------------|------------|
|                       | Land and<br>buildings<br>£ | Other<br>£ | Total<br>£ | Land and buildings | Other<br>£ | Total<br>£ |
| Within one year       | -                          | 14,896     | 14,896     | 389,149            | 222,613    | 611,762    |
| Between 1 and 2 years | 37,790                     | -          | 37,790     | -                  | -          | -          |
| Between 2 and 5 years | 562,500                    | 223,840    | 786,340    | 32,150             | -          | 32,150     |
| Over 5 years          | _                          | 83,949     | 83,949     |                    | 90,028     | 90,028     |
|                       | 600,290                    | 322,685    | 922,975    | 421,299            | 312,641    | 733,940    |