

# 3921897

# Group financial statements Causeway Technologies Limited

For the year ended 31 December 2010

Note that appended to these financial statements are the Group financial statements of Causeway Software Solutions Limited, the ultimate parent undertaking, which provide an overview of the financial affairs of the Group as a whole

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# Officers and professional advisers

**Company registration number** 

3921897

**Registered office** 

Comino House Furlong Road Bourne End Buckinghamshire SL8 5AQ

**Directors** 

P J Brown P D Nagle

Secretary

H Evans

**Bankers** 

Barclays Bank Plc 15 Colmore Row BIRMINGHAM B3 2BH

**Auditor** 

Grant Thornton UK LLP
Chartered Accountants
Statutory Auditor
3140 Rowan Place
John Smith Drive

Oxford Business Park South

OXFORD OX4 2WB

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# Report of the directors

The directors present their report and the financial statements of the group for the year ended 31 December 2010

### Principal activities and business review

During the year under review the Group continued to consolidate its position as a leading supplier of construction software and online services

The directors are pleased to report the continued growth of the business in the year to 31 December 2010, with consolidated turnover of £19 3m (2009 £16 4m), an increase of 17 6% over the previous year. This increase resulted from growth in sales in the UK with overseas markets holding their own in difficult market conditions.

In July 2010, the Company acquired Integrated FM Limited (IFM), a leading provider of facilities management and carbon compliance software. IFM have been successfully developing, implementing and supporting integrated solutions for over 19 years.

IFM has been fully integrated into the Group and the directors have rationalised business processes and centralised common operations across the Group to provide top quality customer services and product delivery, providing significant cross selling opportunities

The directors will continue to review the opportunity to collaborate with other software providers and to identify potential acquisitions that can further strengthen the Group's position as a leading supplier of software solutions to the construction sector and related vertical markets. The Group's client list continues to grow with over 3,500 customers. The business is supported by our dedicated and committed staff operating from offices in the UK, and through overseas offices in Ireland, United Arab Emirates (Dubai Internet City) and our research and development facility in Bangalore, India

### **Results and dividends**

Consolidated total assets have grown to £24 3m as at 31 December 2010 (2009 £20 9m), an increase of 16% and continues to report strong liquidity with cash reserves of £2 6m (2009 £2 1m) as at the end of the year. This is after outlay of £0 9m (i.e. capital expenditure £0 2m and acquisition outlay £0 7m) during the year. In addition, net current assets returned to a positive position. Consolidated Shareholder's funds were £5 2m at the end of the year as against £5 0m in 2009.

Earnings before Interest, Tax, Depreciation and Amortisation (EBITDA) was £0 87m after restructuring costs, an improvement on the previous year (2009 £0 64m excluding exceptional items) Turnover has increased by £2 9m but margin pressures show a decline of 3% in gross profit reported. Notwithstanding the difficult economic climate, and increased cost of sales, with solid recurring revenues, the Group is in a strong position to sustain profitable operations in 2011 and beyond

The Directors are not recommending a dividend

### Principal risks and uncertainties

The key risks of the business are a possible decline in licence sales volume and attrition of the Customer base that might arise due to adverse market conditions. These risks are managed by a legal administrative team that manages contract renewals and a robust Customer Relationship Management (CRM) sales process that has delivered growth in both sales volume and in the customer base to date. Recognised recurring maintenance revenues which rose by 26% over the previous year, provides a large element of turnover, and this allows management sufficient time to align costs and revenue and make strategic choices as required.

### Financial risk management objectives and policies

Exposure to credit and liquidity risks arise in the course of the Group's business. The Group has no derivative financial instruments

#### Credit risk

The Group's credit risk is primarily attributable to its trade receivables. The Group continuously monitors customer credit levels and obtains, when necessary, external credit reports on customers. The amounts presented in the balance sheet are net of any allowance for doubtful debtors, based on prior experience and an assessment of specific circumstances by the directors. The Group has no significant concentration of credit risk, with exposure spread over a number of clients.

# Liquidity risk

The Group manages its liquidity by monitoring the day to day cash flow needs of the business. The Group uses bank loans to finance expansion opportunities and monitors cashflow forecasts to ensure that sufficient liquidity exists within the Group to settle liabilities as they fall due and to ensure that covenant requirements are complied with

#### **Directors**

The directors who served the company during the year were as follows

P J Brown

P D Nagle

# **Directors' responsibilities statement**

The directors are responsible for preparing the Report of the directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Generally Accepted Accounting Standards and applicable laws). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that year. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's and company's transactions and disclose with reasonable accuracy at any time the financial position of the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

- there is no relevant audit information of which the group's auditor is unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

#### **Auditor**

Grant Thornton UK LLP, having expressed their willingness to continue in office, will be deemed reappointed for the next financial year in accordance with section 487(2) of the Companies Act 2006 unless the company receives notice under section 488(1) of the Companies Act 2006

ON BEHALF OF THE BOARD

P D Nagle Director



# Report of the independent auditor to the member of Causeway Technologies Limited

We have audited the financial statements of Causeway Technologies Limited for the year ended 31 December 2010 which comprise the group profit and loss account, the group and company balance sheets, the group cash flow statement, and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 4 to 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www frc org uk/apb/scope/private cfm

# **Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December 2010 and of the group's profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

# Report of the independent auditor to the member of Causeway Technologies Limited (continued)

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the directors for the financial year for which the financial statements are prepared is consistent with the financial statements

# Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

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Janet Crookes
Senior Statutory Auditor
for and on behalf of Grant Thornton UK LLP,
Statutory Auditor, Chartered Accountants
Oxford

27 Mey 2011

# Principal accounting policies

### **Basis of accounting**

The financial statements have been prepared under the historical cost convention and in accordance with applicable UK accounting standards and have remained unchanged from the previous year

#### **Going concern**

The directors have prepared the financial statements on the going concern basis as they believe that the group and the parent company can continue to meet their liabilities as and when they fall due. The directors have prepared forecasts for a period of at least 12 months from the date of approval of these financial statements which indicate that the group is able to operate within its funding facilities.

#### **Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the company and all group undertakings. These are adjusted, where appropriate, to conform to group accounting policies. Acquisitions are accounted for under the acquisition method and goodwill on consolidation is capitalised and written off over twenty years from the year of acquisition. The results of companies acquired or disposed of are included in the profit and loss account after or up to the date that control passes respectively. As a consolidated profit and loss account is published, a separate profit and loss account for the parent company is omitted from the group financial statements by virtue of section 408 of the Companies Act 2006.

# **Related parties transactions**

The company is a wholly owned subsidiary of Causeway Software Solutions Limited, the consolidated accounts of which are publicly available. Accordingly, the company has taken advantage of the exemption in FRS 8 from disclosing transactions with members or investees of the Causeway Software Solutions. Group

### Turnover

Turnover on maintenance and other professional service contracts is invoiced in advance and released to the profit and loss account on a straight line basis over the course of the contract in line with the contract terms

### Goodwill

Positive purchased goodwill arising on acquisitions, representing the excess of the fair value of the consideration given over the fair value of the identifiable net assets acquired, is capitalised and amortised on a straight line basis over its useful economic life as follows

Purchased goodwill - 5 - 20 years

#### **Amortisation**

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Software licences and trademarks - 3 - 5 years

#### Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Building refurbishments - 10 years
Fixtures & fittings - 5 years
Computer equipment - 3 years

### Research and development

Expenditure on research and development is written off to the profit and loss account as incurred

#### **Stocks**

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

### **Operating lease agreements**

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

# Foreign currencies

Monetary assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

# **Deferred taxation**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions

- Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold.
- Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

### **Financial instruments**

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the entity after deducting all of its financial liabilities.

Where the contractual obligations of financial instruments (including share capital) are equivalent to a similar debt instrument, those financial instruments are classed as financial liabilities. Financial liabilities are presented as such in the balance sheet. Finance costs and gains or losses relating to financial liabilities are included in the profit and loss account. Finance costs are calculated so as to produce a constant rate of return on the outstanding liability.

Where the contractual terms of share capital do not have any terms meeting the definition of a financial liability then this is classed as an equity instrument. Dividends and distributions relating to equity instruments are debited direct to equity

# Group profit and loss account

	Note	2010 £	2009 £
Group turnover	1	19,301,480	16,367,602
Cost of sales		(5,087,833)	(3,692,332)
Gross profit		14,213,647	12,675,270
Other operating charges		(14,077,911)	(12,614,931)
Operating profit before interest, tax, depreciation, amortisation			
and restructuring costs		873,405	1,032,571
Restructuring costs		-	(392,293)
Depreciation of tangible fixed assets		(198,149)	(176,744)
Amortisation of intangible fixed assets		(539,520)	(403,195)
Operating profit		135,736	60,339
Interest receivable		210	8,491
Interest payable and similar charges	6	(218,262)	(183,625)
Loss on ordinary activities before taxation		(82,316)	(114,795)
Tax on loss on ordinary activities	7	225,000	(68,776)
Profit/(loss) for the financial year	19	142,684	(183,571)

All of the activities of the group are classed as continuing

The group has no recognised gains or losses other than the results for the year as set out above

The company has taken advantage of section 408 of the Companies Act 2006 not to publish its own profit and loss account

# Group balance sheet

	Note	2010 £	2009 £
Fixed assets	0	0.757.006	7.070.270
Intangible assets	9 10	8,757,096	7,970,360
Tangible assets Investments	10	489,721	504,537
investments		1,000	
		9,247,817	8,474,897
Current assets			
Debtors	12	12,464,876	10,433,755
Cash at bank		2,606,031	2,079,994
		15,070,907	12,513,749
Creditors amounts falling due within one year	14	(14,865,983)	(15,506,089)
Net current assets/(habilities)		204,924	(2,992,340)
Total assets less current habilities		9,452,741	5,482,557
Creditors: amounts falling due after more than one year	15	(4,277,500)	(450,000)
		5,175,241	5,032,557
Capital and reserves			
Called-up equity share capital	18	11,200	11,200
Share premium account	19	5,340,800	5,340,800
Profit and loss account	19	(176,759)	(319,443)
Shareholder's funds	20	5,175,241	5,032,557

These financial statements were approved by the board and authorised for issue on  $\frac{26 \, \text{MeV}}{200}$ , and are signed on their behalf by

P D Nagle

Company Registration Number 3921897

# Company balance sheet

	Note	2010 £	2009
Fixed assets	14016	₽.	£
Intangible assets	9	8,055,690	7,328,756
Tangible assets	10	447,560	504,537
Investments	11	282,480	272,434
		8,785,730	8,105,727
Current assets			<del></del>
Debtors	12	12,438,480	10,432,955
Cash at bank		2,442,031	2,079,994
		14,880,511	12,512,949
Creditors. amounts falling due within one year	14	(15,069,305)	(15,708,608)
Net current habilities		(188,794)	(3,195,659)
Total assets less current habilities		8,596,936	4,910,068
Creditors amounts falling due after more than one year	15	(4,277,500)	(450,000)
		4,319,436	4,460,068
Capital and reserves	4.0	44.000	44.000
Called-up equity share capital	18	11,200	11,200
Share premium account	19	5,340,800	5,340,800
Profit and loss account	19	(1,032,564)	(891,932)
Shareholder's funds		4,319,436	4,460,068

These financial statements were approved by the board and authorised for issue on 26 may 2011, and are signed on their behalf by

P D Nagle

Company Registration Number 3921897

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# Group cash flow statement

	Note	2010 £	2009 £
Net cash inflow from operating activities	21	641,102	1,849,507
Returns on investments and servicing of finance	21	(218,052)	(175,134)
Taxation	21	(483)	(12,778)
Capital expenditure and financial investment	21	(179,061)	(205,049)
Acquisitions and disposals	21	(703,401)	(807,137)
Cash outflow before financing		(459,895)	649,409
Financing	21	985,932	(951,366)
Increase/(decrease) in cash	21	526,037	(301,957)

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2010

# Notes to the financial statements

# 1 Turnover

The turnover and profit before tax are attributable to the one principal activity of the group An analysis of turnover is given below

		2010	2009
		£	£
	United Kingdom	18,368,966	15,237,624
	Rest of World	932,514	1,129,978
		19,301,480	16,367,602
2	Other operating charges		
		2010	2009
		£	£
	Administrative expenses	14,077,911	12,614,931
3	Operating profit		
	Operating profit is stated after charging		
		2010	2009
		£	£
	Amortisation of intangible assets	539,520	403,195
	Depreciation of owned fixed assets	198,149	176,744
	Auditor's remuneration Audit fees	22,950	18,675
	Taxation compliance fees	6,650	6,000
	Other non-audit services	30,260	-

# 4 Particulars of employees

The average number of persons employed by the group during the financial year, including the directors, amounted to 149 (2009 - 147)

The aggregate payroll costs of the above were

	£ 2010	£
Wages and salaries	8,634,908	8,339,616
Social security costs	840,016	788,853
Other pension costs	284,675	245,559
	9,759,599	9,374,028

# 5 Directors

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	2010	2009
Remuneration receivable	£ 1,337,900	£ 758,887
Value of company pension contributions to money purchase schemes	88,402	54,709
	1,426,302	813,596
Remuneration of highest paid director		
remaining of ingress part affector	2010	2009
	£	£
Total remuneration (excluding pension contributions)	720,700	400,530
The number of directors who accrued benefits under company pension school	2010 <b>2010</b>	2009
	No	No
Money purchase schemes	2	2
	<del></del>	
Interest payable and similar charges		
	2010	2009
	£	£
Interest payable on bank borrowing	7,906	15,563
Other similar charges payable	210,356	168,062
	218,262	183,625
Taxation on ordinary activities		
(a) Analysis of charge in the year		
	2010	2009
	£	£
Current tax		
UK Corporation tax based on the results for the year	(25,000)	25,000
Adjustments to tax charge in respect of prior periods	(25,000)	(17,224)
Total current tax	(25,000)	7,776
Deferred tax	(200,000)	<b>41.000</b>
Origination and reversal of timing differences (note 13)	(200,000)	61,000
Tax on profit on ordinary activities	(225,000)	68,776

# Causeway Technologies Limited Financial statements for the year ended 31 December 2010

# (b) Factors affecting current tax charge

	2010 £	2009 £
Loss on ordinary activities before taxation	(82,316)	(114,795)
Loss on ordinary activities multiplied by standard rate of corporation tax in		
the UK (2010 28%, 2009 28%)	(23,048)	(32,143)
Net expenses not deductible for tax purposes	28,017	113,722
Depreciation for the period in excess of capital allowances	(1,355)	7,140
Marginal relief	-	(1,098)
Research and development tax credits	(137,477)	(40,333)
Movement in losses	146,147	(15,739)
Adjustments to tax charge in respect of prior periods	(25,000)	(17,224)
Other	(12,284)	(6,549)
Current tax (note 7(a))	(25,000)	7,776

The group has tax losses available for set off against future profits of approximately £1 2m

# 8 Loss attributable to members of the parent company

The loss dealt with in the financial statements of the parent company was £140,632 (2009 - £149,802)

# 9 Intangible fixed assets

Group	Goodwill on consolidation	Purchased goodwill £	Software licences and trademarks	Total £
Cost				
At 1 January 2010	6,907,307	1,814,534	809,530	9,531,371
Addition	-	92,875	-	92,875
On acquisition of subsidiary undertakings				
(see note 25)	2,045,381	-	250,000	2,295,381
Transfers to group undertakings	(750,000)	(62,000)	(250,000)	(1,062,000)
At 31 December 2010	8,202,688	1,845,409	809,530	10,857,627
Amortisation				
At 1 January 2010	759,132	53,693	748,186	1,561,011
Charge for the year	427,658	95,370	16,492	539,520
At 31 December 2010	1,186,790	149,063	764,678	2,100,531
Net book value				
At 31 December 2010	7,015,898	1,696,346	44,852	8,757,096
At 31 December 2009	6,148,175	1,760,841	61,344	7,970,360

The addition to purchased goodwill relates to the revision of the fair value of the net assets acquired in the acquisition of the trade and assets of Globallive in the previous year, due to the write-off of bad debts

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Company		Purchased goodwill £	Software licences and trademarks	Total £
Cost At 1 January 2010 Additions Arising on hive-up of trade and assets of s	ubetdam	7,869,169 92,875	809,530	8,678,699 92,875
undertakings (see note 25) Disposals	ubsidiary	2,095,091 (960,205)	102,305 (102,305)	2,197,396 (1,062,510)
At 31 December 2010		9,096,930	809,530	9,906,460
Amortisation At 1 January 2010 Charge for the year At 31 December 2010		601,757 484,335 1,086,092	748,186 16,492 764,678	1,349,943 500,827 1,850,770
Net book value At 31 December 2010 At 31 December 2009		8,010,838 7,267,412	44,852 61,344	8,055,690 7,328,756
Tangible fixed assets				
Group	Building refurbishments	Fixtures & fittings	Computer equipment	Total £
Cost At 1 January 2010 Additions On acquisition of subsidiary undertakings At 31 December 2010	231,444 4,575 1,163 237,182	656,220 37,831 3,000 697,051	136,655	2,736,361 179,061 39,778 2,955,200
Depreciation At 1 January 2010 Charge for the year On acquisition of subsidiary undertakings	37,749 22,796 521	462,572 55,238 3,000	120,115	2,231,824 198,149 35,506
At 31 December 2010	61,066	520,810	1,883,603	2,465,479
Net book value At 31 December 2010 At 31 December 2009	176,116 193,695	176,241 193,648		489,721 504,537
	17.1177		117.177	J(/T//

Company	Building refurbishments	Fixtures & fittings	Computer equipment	Total £
		~	~	~
Cost				
At 1 January 2010	231,444	656,220	1,848,697	2,736,361
Additions	4,575	37,831	136,655	179,061
Assets hived-up from subsidiary undertakin	•	3,000	35,615	39,778
Disposals	(17,050)	(33,373)	(1,131)	(51,554)
At 31 December 2010	220,132	663,678	2,019,836	2,903,646
Depreciation				
At 1 January 2010	37,749	462,572	1,731,503	2,231,824
Charge for the year	21,092	52,157	120,174	193,423
Assets hived-up from subsidiary undertakin	gs 521	3,000	31,985	35,506
Disposals	(1,417)	(2,904)	(346)	(4,667)
At 31 December 2010	57,945	514,825	1,883,316	2,456,086
Net book value				
At 31 December 2010	162,187	148,853	136,520	447,560
At 31 December 2009	193,695	193,648	117,194	504,537
	<del></del>			

# 11 Investments

Company	Shares in group undertakings £.
Cost and net book value	
At 1 January 2010	272,434
Addition – Integrated FM Limited (see note 25)	2,095,091
Addition – Causeway Middle East FZ-LLC	9,044
Assets hived-up from subsidiary undertakings	1,002
Transferred to goodwill (note 9)	(2,095,091)
At 31 December 2010	282,480

On 14 March 2010, a new subsidiary, Causeway Middle East FZ-LLC, was incorporated with share capital of 50,000 AED

On 7 July 2010 the trade and assets of Integrated FM Limited were hived up to Causeway Technologies Limited through the inter-company account. The consideration was at book value. The remaining difference between the net assets of the subsidiary undertaking and the fair value of the trade and assets hive-up has been transferred to purchased goodwill.

# **Subsidiary undertakings**

	Country of incorporation	Holding	Proportion of voting rights and shares held	Nature of business
Valleyhall Limited	England	Ordinary shares	100%	Holding company
Elstree Computing Limited	(*) England	Ordinary shares	100%	Dormant
Vixen Software Solutions				
Limited	England	Ordinary shares	100%	Dormant
FM 24 7 Limited	England	Ordinary shares	100%	Dormant
24 7 FM Limited	England	Ordinary shares	100%	Dormant
Integrated FM Limited	England	Ordinary shares	100%	Software solution provider
Causeway Middle East FZ-	-	-		_
LLC	UAE	Ordinary shares	100%	Software solution provider

<sup>\*</sup> Held by Valleyhall Limited

# 12 Debtors

		The group	Ţ	The company
	2010	2009	2010	2009
	£	£	£	£
Trade debtors	3,226,640	3,182,807	3,226,640	3,182,807
Amounts owed by parent undertaking	8,446,911	6,546,690	8,446,911	6,546,690
Other debtors	78,231	83,842	71,327	83,042
Deferred taxation asset (note 13)	200,000	_	200,000	-
Prepayments and accrued income	513,094	620,416	493,602	620,416
	12,464,876	10,433,755	12,438,480	10,432,955

# 13 Deferred taxation

The movement in the deferred taxation asset during the year was

	The group		The company	
	2010	2009	2010	2009
	£	£	£	£
At 1 January 2010	-	61,000	-	61,000
Profit and loss movement during the year				
(note 7)	200,000	(61,000)	200,000	(61,000)
At 31 December 2010 (note 12)	200,000		200,000	

The deferred taxation asset consists of the tax effect of timing differences in respect of

Group and company	2010		<b>2010</b> 20		200	09
• •	Provided	Unprovided	Provided	Unprovided		
	£	£	£	£		
Tax losses available	200,000	136,000	-	-		

# 14 Creditors: amounts falling due within one year

		The group	7	The company
	2010	2009	2010	2009
	£	£	£	£
Bank loan	1,375,000	3,479,360	1,375,000	3,479,360
Trade creditors	312,890	424,339	312,890	424,339
Amounts owed to related parties	1,968,586	1,781,348	1,968,586	1,781,348
Amounts owed to group undertakings	_	_	207,954	207,954
Corporation tax	27,875	28,358	27,875	28,358
Other creditors	1,417,635	1,173,284	1,413,001	1,167,849
Deferred consideration	1,017,000	437,208	1,017,000	437,208
Accruals and deferred income	8,746,997	8,182,192	8,746,999	8,182,192
	14,865,983	15,506,089	15,069,305	15,708,608

See note 15 for details of the bank loan

# 15 Creditors: amounts falling due after more than one year

		The group		The company
	2010	2009	2010	2009
	£	£	£	£
Bank loan	3,437,500	_	3,437,500	_
Deferred consideration	840,000	450,000	840,000	450,000
	4,277,500	450,000	4,277,500	450,000

The bank loan is secured by a fixed and floating charge over all of the group's assets and is due for repayment in quarterly instalments of £343,750 with a final payment of £1,718,750 due on 31 March 2013

# 16 Commitments under operating leases

At 31 December 2010 the group had annual commitments under non-cancellable operating leases as set out below

The group	2010		2009	
	Land and		Land and	
	buildings	Other items	Buildings	Other items
	£	£	£	£
Operating leases which expire				
Within 1 year	172,000	15,000	4,500	39,500
Within 2 to 5 years	127,000	62,000	125,000	180,000
After more than 5 years	135,000	_	100,000	_
	434,000	77,000	229,500	219,500

# 17 Related party transactions

As a wholly owned subsidiary of Causeway Software Solutions Limited, the group is exempt from the requirements of FRS 8 to disclose transactions with other members of the group headed by Causeway Software Solutions Limited Copies of the group financial statements can be obtained from Comino House, Furlong Road, Bourne End, SL8 5AQ

2010

142,684

5,032,557

5,175,241

£

2009

(183,571)

5,216,128

5,032,557

£

# 18 Share capital

19

20

Profit / (loss) for the financial year

Opening shareholder's funds

Closing shareholder's funds

Authorised share capital				
			201	<b>0</b> 2009 € £
15,000,000 Ordinary shares of £0 001 each			15,00	15,000
Allotted, called up and fully paid				
	2010 No	£	N	2009 o £
11,200,001 Ordinary shares of £0 001 each	11,200,001	11,200	11,200,00	11,200
Reserves				
Group		Share	premium account	Profit and loss account
At 1 January 2010 Profit for the year			5,340,800 -	(319,443) 142,684
At 31 December 2010			5,340,800	(176,759)
Company		Share	e premium account	Profit and loss account
At 1 January 2010 Loss for the year			5,340,800 -	(891,932) (140,632)
At 31 December 2010			5,340,800	(1,032,564)
Reconciliation of movements in sharel	holder's funds			

# 21 Notes to the cash flow statement

# Reconciliation of operating profit to net cash inflow from operating activities

	2010	2009
	£	£
Operating profit	135,736	60,339
Amortisation	539,520	403,195
Depreciation	198,149	176,744
Decrease in stocks	_	15,670
(Increase)/decrease in debtors	(499,158)	1,302,927
Increase/(decrease) in creditors	266,855	(109,368)
Net cash inflow from operating activities	641,102	1,849,507
Returns on investments and servicing of finance		
	2010	2009
	£	£
	240	0.404
Interest received	210	8,491
Interest paid	(218,262)	(183,625)
Net cash outflow from returns on investments and servicing of finance	(218,052)	(175,134)
Taxation		
	2010	2009
	<del>-</del>	
	£	£
Taxation	(483)	(12,778)
Capital expenditure and financial investment		
	2010	2009
	£	£
Payments to acquire tangible fixed assets	(179,061)	(205,049)
	(179,061)	(205,049)
Net cash outflow for capital expenditure and financial investment	(179,001)	(203,049)
Acquisitions and disposals		
	2010	2009
	£	£
Payments to acquire subsidiary undertakings (note 25)	(778,091)	(1,403,270)
Payments to acquire business trade and assets		(120,000)
Cash from subsidiary undertaking acquisitions (note 25)	74,690	751,133
Acquisition of trade investments	_	(35,000)
Net cash outflow from acquisitions	(703,401)	(807,137)
1		

# **Financing**

			2010 £	2009 £
New bank loans Repayment of bank loans Repayment of deferred consideration			5,500,000 (4,166,860) (347,208)	- (712,640) (238,726)
Net cash inflow/(outflow) from financing			985,932	(951,366)
Reconciliation of net cash flow to me	ovement in net	debt		
			2010 £	2009 £
Increase/(decrease) in cash in the period			526,037	(301,957)
Net cash (inflow) from new bank loans Net cash outflow from repayment of bank lo Net cash outflow from repayment of deferre			(5,500,000) 4,166,860 347,208	- 712,640 238,726
Change in net debt from cash flows Non-cash movements New deferred consideration			(459,895) (1,317,000)	649,409 (650,000)
Change in net debt			(1,776,895)	(591)
Net debt at 1 January 2010			(2,286,574)	(2,285,983)
Net debt at 31 December 2010			(4,063,469)	(2,286,574)
Analysis of changes in net debt				
•	At 1 Jan 2010 £	Cash flows	Non-cash flows £	At 31 Dec 2010 £
Net cash Cash in hand and at bank	2,079,994	526,037		2,606,031
Debt Bank loans Deferred consideration	(3,479,360) (887,208)	(1,333,140) 347,208	- (1,317,000)	(4,812,500) (1,857,000)
	(4,366,568)	(985,932)	(1,317,000)	(6,669,500)
	(2,286,574)	(459,895)	(1,317,000)	(4,063,469)

Non-cash flows relate to deferred consideration arising on the acquisition of Integrated FM Limited (see note 25)

# 22 Capital commitments

The group had no capital commitments at 31 December 2010 or 31 December 2009

# Causeway Technologies Limited Financial statements for the year ended 31 December 2010

# 23 Contingent liabilities

The group is part of a composite banking arrangement whereby it has jointly undertaken to cross guarantee the bank overdrafts of Building Register Limited and Causeway Software Solutions Limited

At 31 December 2010, the extent of this contingent liability was £nil (2009 £nil)

The group had no other contingent liabilities at 31 December 2010 (2009 none)

## 24 Ultimate parent company

The ultimate parent undertaking of this company is Causeway Software Solutions Limited, a company incorporated in the Republic of Ireland Copies of the Group financial statements can be obtained from Comino House, Furlong Road, Bourne End, SL8 5AQ

# 25 Acquisitions

In July 2010 the company acquired 100% of the ordinary share capital of Integrated FM Limited The assets and liabilities acquired were as follows

	Book value A	Fair value	
Fixed assets	£ 107,863	£ 148,208	£ 256,071
Current assets			
Cash at bank	74,690	-	74,690
Debtors	362,838	-	362,838
Total assets	545,391	148,208	693,599
Creditors: amounts falling due within one year	(643,889)	-	(643,889)
Net assets	(98,498)	148,208	49,710
Goodwill (note 9)			2,045,381
			2,095,091
Satisfied by			
Cash			750,000
Professional costs			28,091
Deferred consideration			1,317,000
Total investment (note 11)			2,095,091

Adjustments were made to recognise the fair value of intellectual property acquired. This increased fixed assets at book value by an amount of £148,208

Deferred consideration payable of £1,317,000 has been accrued in line with the acquisition agreement and is not contingent on future results. However, it does include a premium of £97,000 which is payable if the payment deadlines are not met

Note that the fair value adjustments noted above are provisional and open to hindsight amendments by the Board



Group Financial Statements
Causeway Software Solutions Limited

For the year ended 31 December 2010

# FINANCIAL STATEMENTS

# YEAR ENDED 31ST DECEMBER 2010

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# OFFICERS AND PROFESSIONAL ADVISERS

Incorporation

Incorporated in Ireland

Company registration number

3921897

The board of directors

Peter Nagle Mark Howell Philip Brown David Kennelly

Company secretary

Hywel Evans

Registered office

49 Woodfield Rathfarnham Dublin 16

Auditor

Grant Thornton
Chartered Accountants
& Registered Auditor
24 - 26 City Quay
Dublin 2
Ireland

Bankers

Barclays Bank plc I Snowhill Snowhill Queensway

Snowhill Queenswa Birmingham B3 2WN England

Solicitors

Mc Evoy Partners Solicitors Canada House

65 - 68 St Stephens Green

Dublin 2

#### THE DIRECTORS' REPORT

### YEAR ENDED 31ST DECEMBER 2010

The directors have pleasure in presenting their report and the financial statements of the group for the year ended 31st December 2010

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company during the year was the supply of construction software to the Irish and overseas markets

The directors are pleased to report the continued growth of the business in the year to 31 December 2010 with a consolidated turnover for the Group of £20 8 million (2009 £18 9 million), an increase of 10% over the previous year

In July 2010, the group acquired Integrated FM Limited (IFM), a leading provider of facilities management and energy management software. The business has now been fully integrated in the group. This acquisition provides significant cross selling opportunities and is part of the group's strategy to enhance the depth and range of its production in the market place.

As part of the process for continual improvement, the Directors are restructuring operations into Divisions in order to provide top quality customer support and product delivery. The new Divisions are Construction industry (construction, project management and costing), Cost and Design (planning, estimating and design for professionals and developers), Support Services (mobile and tracking, facilities management and energy management), Tradex (electronic document procession and exchange) and Building Register (online registration services)

The Directors will continue to review other potential acquisitions that can further strengthen the group's position as the leading supplier of software solutions to the construction market place. The Group's client list continues to grow with some 1,330 customers. The business is supported by our highly knowledgeable and dedicated staff operating from our offices in Bourne End (Buckinghamshire), Maidstone (Kent), Matłock (Derbyshire), Watford (Hertfordshire), Farnham (Surrey), Learnington Spa (Warwickshire), and through its overseas office in Dublin (Ireland), Dubai Internet City (United Arab Emirates) and at our R&D facility in Bangalore (India)

Consolidated total assets have grown from £16.7 million in 2009 to £17.9 million as at 31 December 2010 Shareholders' funds have grown to £7.0 million at 31 December 2010 from £5.9 million in 2009, representing a further growth in the underlying financial strength of the business. The group continues to enjoy strong liquidity with cash reserves of £2.9 million at the end of the year.

## RESULTS AND DIVIDENDS

The results for the year are set out in the group Profit and Loss Account on page 7. The directors have not recommended a dividend

# FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

There are no matters concerning financial risk which are material for the assessment of the assets, liabilities, financial position and profit or loss of the group

#### THE DIRECTORS' REPORT

#### YEAR ENDED 31ST DECEMBER 2010

#### THE DIRECTORS AND SECRETARY AND THEIR INTERESTS

The directors and secretary who served the company during the year together with their beneficial interests in the shares of the company were as follows

	Ordinary shares of €.005 each		
	At 31 December 2010	At 1 January 2010	
Peter Nagle Mark Howell	-	59,594	
Philip Brown David Kennelly	5,200,000	6,000,000	

#### **DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable Irish law and Generally Accepted Accounting Practice in Ireland including the accounting standards issued by the Accounting Standards Board and published by The Institute of Chartered Accountants in Ireland

Irish company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the group and of the profit or loss of the group for that year In preparing those financial statements, the directors are required to

select suitable accounting policies and then apply them consistently,

make judgements and estimates that are reasonable and prudent, and

prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business

The directors confirm that they have complied with the above requirements in preparing the financial statements

The directors are responsible for keeping proper books of account that disclose with reasonable accuracy at any time the financial position of the group and enable them to ensure that the financial statements are prepared in accordance with accounting standards generally accepted in Ireland and comply with the Companies Acts, 1963 to 2009, and the European Communities (Companies Group Accounts) Regulations 1992. The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### BOOKS OF ACCOUNT

The directors believe that they have complied with the requirements of Section 202 of the Companies Act, 1990 with regard to books of account by employing a person with appropriate expertise and by providing adequate resources to the financial function. The books of account are held at Comino House, Furlong Road, Bourne End, Buckinghamshire, SL8 5AQ

# THE DIRECTORS' REPORT

# YEAR ENDED 31ST DECEMBER 2010

# **AUDITOR**

The auditor, Grant Thornton, will continue in office in accordance with section 160(2) of the Companies Act 1963

Registered office

Signed on behalf of the directors

49 Woodfield Rathfarnham Dublin 16

Peter Nagle Director Mark Howel

Approved by the directors on 27th July 2011

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF CAUSEWAY SOFTWARE SOLUTIONS LIMITED FOR THE YEAR ENDED 31ST DECEMBER 2010

We have audited the group and parent company financial statements ("the financial statements") of Causeway Software Solutions Limited for the year ended 31st December 2010 which comprise the Profit and Loss Account, Group Balance Sheet and Company Balance Sheet, Group Cash Flow, Accounting Policies and the related notes These financial statements have been prepared on the basis of the accounting policies set out therein

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

As described in the Statement of Directors' Responsibilities on pages 2 to 4, the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and Generally Accepted Accounting Practice in Ireland including the accounting standards issued by the Accounting Standards Board and published by the Institute of Chartered Accountants in Ireland

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

This report is made solely to the company's shareholders, as a body, in accordance with Section 193 of the Companies Act, 1990. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed

We report to you our opinion as to whether the financial statements give a true and fair view, in accordance with Generally Accepted Accounting Practice in Ireland, and are properly prepared in accordance with the Companies Acts, 1963 to 2009, and the European Communities (Companies Group Accounts) Regulations 1992. We also report to you whether in our opinion proper books of account have been kept by the company, whether, at the balance sheet date, there exists a financial situation requiring the convening of an extraordinary general meeting of the company, and whether the information given in the directors' report is consistent with the financial statements. In addition, we state whether we have obtained all the information and explanations necessary for the purposes of our audit and whether the financial statements are in agreement with the books of account

We also report to you if, in our opinion, any information specified by law regarding directors' remuneration and directors' transactions is not disclosed and, where practicable, include such information in our report

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatement within it

### BASIS OF AUDIT OPINION

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's and company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF CAUSEWAY SOFTWARE SOLUTIONS LIMITED FOR THE YEAR ENDED 31ST DECEMBER 2010 (continued)

### **OPINION**

In our opinion the financial statements

- give a true and fair view, in accordance with Generally Accepted Accounting Practice in Ireland, of the state of the group's and the company's affairs as at 31st December 2010 and of the group's profit and cash flows for the year then ended, and
- have been properly prepared in accordance with the requirements of the Companies Acts, 1963 to 2009 and the European Communities (Companies Group Accounts) Regulations, 1992

We have obtained all the information and explanations we consider necessary for the purposes of our audit. In our opinion, proper books of account have been kept by the company. The financial statements are in agreement with the books of account.

In our opinion the information given in the Directors' Report on pages 2 to 4 is consistent with the financial statements

The net assets of the company, as stated in the Company's Balance Sheet, are more than half of the amount of its called up share capital and, in our opinion, on that basis there did not exist at 31st December 2010 a financial situation which, under Section 40(1) of the Companies (Amendment) Act, 1983, would require the convening of an extraordinary general meeting of the company

GRA Char

GRANT THORNTON
Chartered Accountants
& Registered Auditor

Grant Thomas

24 - 26 City Quay Dublin 2

28th July 2011

# **GROUP PROFIT AND LOSS ACCOUNT**

### **YEAR ENDED 31ST DECEMBER 2010**

	Note	2010 STG £	2009 STG £
GROUP TURNOVER	1	20,788,309	18,869,735
Cost of sales		1,844,467	1,499,076
GROSS PROFIT		18,943,842	17,370,659
Other operating charges		17,359,357	15,652,085
Operating profit before interest, tax, depreciation and amortisation Restructuring costs Depreciation of tangible fixed assets Amortisation of intangible fixed assets		2,948,642 185,231 1,178,926	3,062,406 392,293 187,943 763,593
OPERATING PROFIT	2	1,584,485	1,718,574
Interest receivable Interest payable and similar charges	5	210 (294,326)	11,885 (402,935)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		1,290,369	1,327,524
Tax on profit on ordinary activities	6	(58,339)	318,192
PROFIT FOR THE FINANCIAL YEAR	7	1,348,708	1,009,332

All of the activities of the company are classed as continuing

The group has no recognised gains or losses other than the results for the year as set out above

The company has taken advantage of section 3(2) of the Companies (Amendment) Act 1986 not to publish its own Profit and Loss Account

These financial statements were approved by the directors on the 27th July 2011 and are signed on their behalf

Peter Nagle Director Mark Howell

The accounting policies and notes on pages 12 to 24 form part of these financial statements.

# **GROUP BALANCE SHEET**

# 31ST DECEMBER 2010

		2010		2009	9
	Note	STG £	STG £	STG £	STG £
FIXED ASSETS					
Intangible assets	8		17,403,153		16,132,042
Tangible assets	9		592,192		600,391
			17,995,345		16,732,433
CURRENT ASSETS					
Debtors	11	4,695,532		4,455,395	
Cash at bank		2,892,403		2,257,184	
		7,587,935		6,712,579	
CREDITORS: Amounts falling due within one year	13	14,288,457		15,141,513	
NET CURRENT LIABILITIES			(6,700,522)		(8,428,934)
TOTAL ASSETS LESS CURRENT I	LIABILIT	IES	11,294,823		8,303,499
CREDITORS: Amounts falling due			. 077 500		2 426 994
after more than one year	14		4,277,500		2,436,884
,			7,017,323		5,866,615
CAPITAL AND RESERVES					
Called-up equity share capital	18		42,398		42,987
Share premium account	19		1,366,032		1,366,032
Other reserves	19		589		_
Profit and loss account	19		5,608,304		4,457,596
SHAREHOLDERS' FUNDS	20		7,017,323		5,866,615

These financial statements were approved by the directors and authorised for issue on 27th July 2011, and are signed on their behalf by

Peter Nagle Director Mark Howell Director

## BALANCE SHEET

### 31ST DECEMBER 2010

	201		0 20		19
	Note	STG £	STG £	STG £	STG £
FIXED ASSETS					
Intangible assets	8		4,025,722		3,414,212
Tangible assets	9		1,095		1,588
Financial assets	10		7,324,808		7,323,449
			11,351,625		10,739,249
CURRENT ASSETS					
Debtors	11	171,591		48,651	
Cash at bank		20,642		35,723	
		192,233		84,374	
CREDITORS: Amounts falling due within one year	13	2,977,236		2,711,211	
within one year	10	2,777,250			/0 /0/ 00D
NET CURRENT LIABILITIES			(2,785,003)		(2,626,837)
TOTAL ASSETS LESS CURRENT L	IABILITI	ES	8,566,622		8,112,412
CREDITORS: Amounts falling due					< 400 000
after more than one year	14		5,767,976		6,482,802
			2,798,646		1,629,610
CAPITAL AND RESERVES					
Called-up equity share capital	18		42,398		42,987
Share premium account	19		1,366,032		1,366,032
Other reserves	19		589		<del>-</del>
Profit and loss account	19		1,389,627		220,591
SHAREHOLDERS' FUNDS			2,798,646		1,629,610

These financial statements were approved by the directors and authorised for issue on 27th July 2011, and are signed on their behalf by

Peter Nagle Director Mark Howell Director

The accounting policies and notes on pages 12 to 24 form part of these financial statements.

## GROUP CASH FLOW

## YEAR ENDED 31ST DECEMBER 2010

	2010 STG £	STG £	2009 STG £	STG £
NET CASH INFLOW FROM OPERATING ACTIVITIES		4,075,422		3,162,394
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE				
Interest received Interest paid	210 (294,326)		11,885 (402,935)	
NET CASH OUTFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF		(294,116)		(391,050)
FINANCE		139,419		(391,572)
TAXATION		137,417		(3)1,3(2)
CAPITAL EXPENDITURE Payments to acquire intangible fixed assets Payments to acquire tangible fixed assets Receipts from sale of fixed assets Acquisition of subsidiary	(404,656) (8,705) (2,020,401)		(192,949) (513,599) 6,659 (2,172,227)	
NET CASH OUTFLOW FROM CAPITAL EXPENDITURE		(2,433,762)		(2,872,116)
CASH INFLOW BEFORE FINANCING		1,486,963		(492,344
FINANCING Premium on purchase of own equity shares Issue of equity share capital (Repayment of)/increase in bank loans	(198,000) (2,104,360)		750,000 220,385 2,766,720	
Net inflow from other short-term creditors Net inflow from other long-term borrowings	1,450,616		(3,479,360)	
NET CASH (OUTFLOW)/INFLOW FROM FINANCING	<del>_</del> .	(851,744)		257,745
INCREASE/(DECREASE) IN CASH		635,219		(234,599
RECONCILIATION OF OPERATING PROF	TT TO NET CAS	SH INFLOW	FROM	
OPERATING ACTIVITIES		2010 STG £		2009 STG £
_				1,718,577
Operating profit Amortisation		1,584,485 1,178,926		920,565
Depreciation		272,975		428,165
Decrease in stocks		-		15,670
Decrease in debtors		122,701		158,566 (79,149
Increase in creditors		916,335		
Net cash inflow from operating activities		4,075,422		3,162,394

The accounting policies and notes on pages 12 to 24 form part of these financial statements

### **GROUP CASH FLOW**

### YEAR ENDED 31ST DECEMBER 2010

RECONCILIATION OF NET CASH FLOW TO	MOVEMEN	T IN NET DEF	ВТ		
	2010		200	2009	
	STG £	STG £	STG £	STG £	
Increase/(Decrease) in cash in the period	635,219		(234,599)		
Net cash outflow from/(inflow) from bank loans Net (inflow) from other short-term creditors	653,744		2,018,018 (220,385)		
		1,288,963		1,563,034	
Change in net debt		1,288,963		1,563,034	
Net debt at 1 January 2010		(3,209,060)		(4,772,094)	
Net debt at 31 December 2010		(1,920,097)		(3,209,060)	
ANALYSIS OF CHANGES IN NET DEBT					
		At 1 Jan 2010 STG £	Cash flows STG £	At 31 Dec 2010 STG £	
Net cash Cash in hand and at bank		2,257,184	635,219	2,892,403	
Debt Debt due within 1 year		(3,479,360)	2,104,360	(1,375,000)	
Debt due after 1 year		(1,986,884)	(1,450,616)	(3,437,500)	
		(5,466,244)	653,744	(4,812,500)	
Net debt		(3,209,060)	1,288,963	(1,920,097)	

The accounting policies and notes on pages 12 to 24 form part of these financial statements.

### **ACCOUNTING POLICIES**

#### YEAR ENDED 31ST DECEMBER 2010

### Basis of accounting

The financial statements are prepared in accordance with generally accepted accounting principles under the historical cost convention and comply with financial reporting standards of the Accounting Standards Board, as promulgated by the Institute of Chartered Accountants in Ireland, and Irish statute comprising the Companies Acts, 1963 to 2009

### Basis of consolidation

The consolidated financial statements incorporate the financial statements of the company and all group undertakings. These are adjusted, where appropriate, to conform to group accounting policies. Acquisitions are accounted for under the acquisition method and goodwill on consolidation is capitalised and written off over five years from the year of acquisition. The results of companies acquired or disposed of are included in the profit and loss account after or up to the date that control passes respectively. As a consolidated profit and loss account is published, a separate profit and loss account for the parent company is omitted from the group financial statements by virtue of section 3(2)(3) of the Companies (Amendment). Act 1986

#### Turnover

Turnover on maintenance and other professional service contracts is invoiced in advance and released to the profit and loss account on a straight line basis over the course of the contract in line with the contract terms

#### Condwill

Positive purchased goodwill arising on acquisitions, representing the excess of the fair value of the consideration given over the fair value of the identifiable net assets acquired, is capitalised and amortised on a straight line basis over its useful economic life as follows

Purchased goodwill - 5 - 20 years

### Amortisation

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Software licences and trademarks - 3 - 5 years

### Fixed assets

All fixed assets are initially recorded at cost

### Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Building refurbishments - 10 years Fixtures and fittings - 5 years Computer Equipment - 3 years

### Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

### ACCOUNTING POLICIES (continued)

### YEAR ENDED 31ST DECEMBER 2010

### Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

### Foreign currencies

Monetary assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

### Reporting currency

The reporting currency of the group is Pound Sterling

### NOTES TO THE FINANCIAL STATEMENTS

1.	TURNOVER		
	The turnover and profit before tax are attributable t	o the one principal activity of the	group
	An analysis of turnover is given below		
		2010 STG £	2009 STG £
	United Kingdom	19,855,795	17,739,757
	Rest of World	<u>932,514</u>	<u>1,129,978</u>
	Total	20,788,309	18,869,735
2.	OPERATING PROFIT		
	Operating profit is stated after charging		
		2010 STG £	2009 STG £
	Amortisation of intangible assets  Depreciation of owned fixed assets	1,178,926 185,231	763,863 187,673
	Auditor's remuneration	163,231	107,073
	Audit of the group financial statements	40,304	35,575
	Other assurance services	43,476	8,900
	Operating lease costs	24,000	22 (05
	- Other Net loss on foreign currency translation	34,909 8,389	22,695 8,529
	Net loss on foreign currency translation	0,307	8,329
	Auditor's fees		
	The fees charged by the auditor can be further rendered	r analysed under the following	headings for services
		2010	2009
		STG £	STG £
	Audit of the group financial statements	40,304	35,575
	Tax advisory services	13,216	8,900
	Other non-audit services	30,260	
		83,780	44,475

### NOTES TO THE FINANCIAL STATEMENTS

3.	PARTICULARS OF EMPLOYEES		
	The average number of staff employed by the grou	p during the financial year amount	ed to
		2010 No	2009 No
	Number of other staff	209	182
	The aggregate payroll costs of the above were		
		2010 STG £	2009 STG £
	Wages and salaries Social welfare costs Other pension costs	9,405,665 857,795 282,125 10,545,585	9,098,622 888,634 261,105 10,248,361
4	DIRECTORS' REMUNERATION		
	The directors' aggregate remuneration in respect of	qualifying services were	
		2010 STG £	2009 STG £
	Remuneration receivable Pension contributions	1,374,228 88,402	1,076,610 31,659
		1,462,630	1,108,269
	The number of directors who accrued benefits under	er company pension schemes was a	is follows
		2010 No	2009 No
	Money purchase schemes	3	3
5.	INTEREST PAYABLE AND SIMILAR CHARG	GES	
		2010 STG £	2009 STG £
	Interest payable on bank borrowing Interest on other loans	218,262 76,064	234,873 168,062
		294,326	402,935

### NOTES TO THE FINANCIAL STATEMENTS

### YEAR ENDED 31ST DECEMBER 2010

### 6. TAXATION ON ORDINARY ACTIVITIES

### (a) Analysis of charge in the year

	2010 STG £	2009 STG £
Current tax		
In respect of the year		
UK and Irish Corporation tax based on the results for the year at 21/20% (2009 – 21/20%) Over/under provision in prior year Total current tax	173,846 (30,462) 143,384	95,476 (78,114) 17,362
Deferred tax		
Origination and reversal of timing differences  Tax on profit on ordinary activities	(201,723) (58,339)	300,830 318,192

## (b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is lower than the standard rate of corporation tax in the UK and Ireland of 21/20% (2009 - 21/20%)

	2010 STG £	2009 STG £
Profit on ordinary activities before taxation	1,290,369	1,327,524
Profit on ordinary activities by rate of tax	412,307	286,290
Expenses not deductible for tax purposes	28,378	135,060
Timing differences arising in the year	31,166	11,461
Utilisation of tax losses	-	(175,432)
Adjustments to tax charge in respect of previous periods	(30,462)	(78,114)
Group relief	-	(1,098)
Movement in losses	-	(15,739)
Income tax withheld	-	8,251
Research and developments tax credits	(195,239)	(90,339)
Losses carned forward	146,147	
Revise Irish profits to Irish tax rate of 12 5%	(236,629)	(56,429)
Sundry tax adjusting items	(12,284)	(6,549)
Total current tax (note 6(a))	143,384	17,362

### 7. PROFIT ATTRIBUTABLE TO MEMBERS OF THE PARENT COMPANY

The profit dealt with in the financial statements of the parent company was STG £1,367,036 (2009 - STG £621,631)

## NOTES TO THE FINANCIAL STATEMENTS

INTANGIBLE FIXED ASSETS			
Group	Goodwill STG £	Software licences and trademarks STG £	Total STG £
COST			
At 1st January 2010 Acquisitions Additions	18,112,643 1,450,037	810,650 1,000,000	18,923,293 2,450,037
At 31st December 2010	19,562,680	1,810,650	21,373,330
AMORTISATION			
At 1st January 2010 Charge for the year	2,041,945 975,034	749,306 203,892	2,791,251 1,178,926
At 31st December 2010	3,016,979	953,198	3,970,177
NET BOOK VALUE			
At 31st December 2010	16,545,701	857,452	17,403,153
At 31st December 2009	16,070,698	61,344	16,132,042
Company	Goodwill	Software licences and trademarks	Total
	STG £	STG £	STG £
COST			
At 1st January 2010 Additions	3,401,803	465,000 1,062,000	3,866,803 1,062,000
At 31st December 2010	3,401,803	1,527,000	4,928,803
AMORTISATION			
At 1st January 2010	269,174	183,417	452,591
•	170,090	280,400	450,490 
At 31st December 2010	439,264	463,817	903,081
NET BOOK VALUE			
At 31st December 2010	2,962,539	1,063,183	4,025,722
At 31st December 2009	3,132,629	281,583	3,414,212
	COST At 1st January 2010 Acquisitions Additions At 31st December 2010  AMORTISATION At 1st January 2010 Charge for the year At 31st December 2010  NET BOOK VALUE At 31st December 2009  Company  COST At 1st January 2010 Additions At 31st December 2010  AMORTISATION At 1st January 2010 Charge for the year At 31st December 2010  NET BOOK VALUE At 31st December 2010  NET BOOK VALUE At 31st December 2010	Goodwill STG £	COST

## NOTES TO THE FINANCIAL STATEMENTS

9.	TANGIBLE FIXED ASSETS				
	Group	Building refurbishments STG £	Fixtures & fittings STG £	Computer equipment STG £	Total STG £
	COST				
	At 1st January 2010	282,328	702,635	1,882,614	2,867,577
	Additions	7,872 1,163	50,907	166,219 35,615	224,998
	On acquisition of subsidiary undertakings	_ <del>_</del>	3,000		39,778
	At 31st December 2010	291,363	756,542 =	2,084,448	3,132,353
	DEPRECIATION				
	At 1st January 2010	53,331	474,606	1,739,249	2,267,186
	Charge for the year	35,613	14,013	135,605	185,231
	On acquisition of subsidiary undertakings	521	55,238	31,985	87,744
	At 31st December 2010	89,465	543,857	1,906,839	2,540,161
	NET BOOK VALUE				
	At 31st December 2010	201,898	212,685	177,609	592,192
	At 31st December 2009	228,997	228,029	143,365	600,391
				<b></b>	
	Company			Compute	r equipment STG £
	COST				
	At 1st January 2010				2,452
	Additions				417
	At 31st December 2010				2,869
	DEPRECIATION				
	At 1st January 2010				864
	Charge for the year				910
	At 31st December 2010				1,774
	NET BOOK VALUE				
	At 31st December 2010				1,095
	At 31st December 2009				1,588
					=

## NOTES TO THE FINANCIAL STATEMENTS

### YEAR ENDED 31ST DECEMBER 2010

10.

FINANCIAL FIXED ASS	SETS			
Company				Group companies STG £
COST At 1st January 2010 Additions				7,323,449 1,359
At 31st December 2010				7,324,808
NET BOOK VALUE At 31st December 2010				7,324,808
At 31st December 2009				7,323,449
	Country of incorporation		Proportion of voting rights and shares held	Nature of business
Subsidiary undertakings				
Direct subsidiaries:				
Causeway Technologies Limited	England	Ordinary shares	100%	Supplier of computer software
Building Register Limited	England	Ordinary shares	100%	Supplier of online directory & vendor information
Causeway Software Technologies India Private Limited	India	Ordinary shares	100%	Provision of research and Development services to the group
Indirect subsidiaries:				
Vixen Software Solutions Limited	England	Ordinary shares	100%	Supplier of computer software
Integrated FM Limited	England	Ordinary shares	100%	Supplier of computer software
The registered office of the	shove company	es is Comino Hou	isa Furlone D	oad Rourne Find Rucke CI 9

The registered office of the above companies is Comino House, Furlong Road, Bourne End, Bucks, SL8 5AQ

### NOTES TO THE FINANCIAL STATEMENTS

### YEAR ENDED 31ST DECEMBER 2010

### 11. DEBTORS

	Group		Company	
	2010	2009	2010	2009
	STG £	STG £	STG £	STG £
Trade debtors	3,359,318	3,513,616	_	_
Amounts owed by group undertakings	_	_	15,835	_
Other debtors	356,524	179,025	5,051	48,651
Deferred taxation (Note 12)	289,520	87,797	~	_
Prepayments and accrued income	690,170	674,957	150,705	_
	4,695,532	4,455,395	171,591	48,651
	4,695,532	4,455,395	171,591	48,651

### 12 DEFERRED TAX

The movement in the deferred tax asset during the year was

	Group		Company	
	2010 STG £	2009 STG £	2010 STG £	2009 STG £
Asset brought forward	87,797	-	-	-
Increase in asset	201,723	87,797	-	-
Asset carned forward	289,520	87,797		
				=

The group's asset for deferred tax consists of the tax effect of timing differences in respect of

Group	2010 2009		9	
•	Provided STG £	Unprovided STG £	Provided STG £	Unprovided STG £
Tax losses available	289,520	136,000	87,797	

A deferred tax asset has been recognised in the financial statements to the extent to which the directors believe that there is sufficient certainty of future trading profits within the group with which to relieve past trading losses

### NOTES TO THE FINANCIAL STATEMENTS

### YEAR ENDED 31ST DECEMBER 2010

### 13. CREDITORS: Amounts falling due within one year

	Group		Company	
	2010	2009	2010	2009
	STG £	STG £	STG £	STG £
Bank loans	1,375,000	3,479,360	_	_
Trade creditors	360,759	480,670	_	2,216
Amounts owed to group undertakings	_	_	2,755,331	2,211,753
Other creditors including taxation and soci	al welfare			
Corporation tax	138,207	57,127	110,332	31,142
Other taxation and social welfare	74,009	_	_	_
Other creditors	1,485,140	1,216,352	61,779	6,728
Deferred consideration	1,017,000	855,379	_	307,700
Accruals and deferred income	9,838,342	9,052,625	49,794	151,672
	14,288,457	15,141,513	2,977,236	2,711,211

See Note 14 for details of the bank loan

### 14. CREDITORS: Amounts falling due after more than one year

	Group		Company	
	2010 STG £	2009 STG £	2010 STG £	2009 STG £
Amounts owed to group undertakings Other creditors including	-	_	5,767,976	4,400,000
Other creditors	840,000	450,000	_	95,918
Bank Loan	3,437,500	1,986,884	_	1,986,884
	4,277,500	2,436,884	5,767,976	6,482,802

The bank loan is secured by a fixed and floating charge over all of the group's assets and is due for repayment in nine quarterly instalments of £343,750, with a final payment of £1,718,750 due on 31 March 2013

### 15 COMMITMENTS UNDER OPERATING LEASES

At 31st December 2010 the group had annual commitments under non-cancellable operating leases as set out below

Group	2010 Land and		2009 Land and	
	buildings STG £	Other items STG £	buildings STG £	Other items STG £
Operating leases which expire				
Within 1 year	194,879	15,000	4,500	39,500
Within 2 to 5 years	127,000	62,000	183,000	180,000
After more than 5 years	135,000	-	100,000	-
	444.000	<del></del>		
	456,879	77,000	287,500	219,500
				<del></del> -

### NOTES TO THE FINANCIAL STATEMENTS

### YEAR ENDED 31ST DECEMBER 2010

### 16 CONTINGENCIES

The group is part of a composite banking arrangement whereby it has jointly undertaken to cross guarantee the bank overdrafts of Building Register Limited, Causeway Technologies Limited and Causeway Software Solutions Limited

At 31 December 2010 the extent of this contingent liability was £Nil (2009 £Nil)

The group had no other contingent liabilities at 31 December 2010 (2009 £Nil)

### 17 RELATED PARTY TRANSACTIONS

Southern Investment Group Inc, a shareholder, loaned the company £1,986,884 on 5th June 2008. This was repaid in full during the year ended 31st December 2010.

There were no other related party transactions that are required to be disclosed under FRS 8

### 18. SHARE CAPITAL

### Authorised share capital:

	2010 STG £		2009 STG £
	67,100		67,100
2010		2009	
No	STG £	No	STG £
12,550,446	42,398	12,724,664	42,987
	No 12,550,446	2010 No STG £ 12,550,446 42,398	STG £  67,100  2010  No STG £  No  12,550,446  42,398  12,724,664

As the company is registered in Ireland the share capital is nominated in Euro, 60 005 per share

### NOTES TO THE FINANCIAL STATEMENTS

### YEAR ENDED 31ST DECEMBER 2010

### 19 RESERVES

Group	Share capital account STG£	Share premium account STG £	Capital redemption reserve STG £	Profit and loss account STG £
Balance brought forward Profit for the year Other movements	42,987	1,366,032 -	<del>-</del> -	4,457,596 1,348,708
Share buy back	(589)	-	589	(198,000)
Balance carried forward	42,398	1,366,032	589	5,608,304
Company	Share capital account	Share premium account STG £	Capital redemption reserve STG £	Profit and loss account STG £
Balance brought forward Profit for the year	•	account	redemption reserve	account
Balance brought forward	account	account STG £	redemption reserve	account STG £ 220,591

### 20. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2010 STG £	2009 STG £
Profit for the financial year	1,348,708	1,009,332
Purchase of own ordinary shares	(198,000)	_
Capital redemption reserve fund	589	~
Net addition to shareholders' funds	1,151,297	1,009,332
Opening shareholders' funds	5,866,026	4,857,283
Closing shareholders' funds	7,017,323	5,866,615

### 21. CAPITAL COMMITMENTS

The group had no capital commitments at 31 December 2010 or 31 December 2009

### 22 ACQUISITION OF SUBSIDIARY UNDERTAKING

During July 2010 Causeway Technologies Limited, a group company, acquired 100% of the ordinary share capital of Integrated FM Limited

### NOTES TO THE FINANCIAL STATEMENTS

### YEAR ENDED 31ST DECEMBER 2010

## 23. CONTROLLING PARTY

The company is controlled by the Board of Directors acting in concert

### 24. ACQUISITION OF SUBSIDIARY UNDERTAKING

(a) In July 2010 the company acquired 100% of the ordinary share capital of Integrated FM Limited. The assets and habilities acquired were as follows.

	Book value £	Adjustments	Fair value
Fixed assets	107,863	148,208	256,071
Current assets			
Cash at bank	74,690		74,690
Debtors	362,838	-	362,838
Total assets	545,391	148,208	693,599
Creditors: amounts falling due within one yr	(643,889)	-	(643,889)
Net assets	(98,498)	148,208	49,710
Goodwill			2,045,381
			2,095,091
Satisfied by			
Cash			750,000
Professional costs			28,091
Deferred consideration			1,317,000
Total investment			2,095,091

Adjustments were made to recognise the fair value of intellectual property acquired. This increased fixed assets at book value by an amount of £148,208

Deferred consideration payable of £1,317,000 has been accrued in line with the acquisition agreement and is not contingent on future results. However, it does include a premium of £97,000 which is payable if the payment deadlines are not met.

Note that the fair value adjustments noted above are provisional and open to hindsight amendments by the Board