

NEWBY TEAS (UK) LIMITED
DIRECTORS REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 JULY 2016



BOYDELL & CO
Chartered Accountants
89 Chiswick High Road
London
W4 2EF

Company number: 3904465

NEWBY TEAS (UK) LIMITED(COMPANY NUMBER: 3904465)DIRECTORS REPORT

The directors submit their report with the financial statements of the company for the year ended 31 July 2016.

RESULTS AND DIVIDENDS

The profit on ordinary activities for the period, after taxation, amounted to £ 33,461 (2015: £43,809). The directors do not recommend the payment of a dividend.

REVIEW OF THE BUSINESS

The company's principal activity during the period was the sale of tea. The directors are concentrating on sales to the European and Middle East and UK markets in addition to the Russian market.

DIRECTORS

The directors at 31 July 2016 who served during the year and their interests in the share capital of the holding company were as follows:-

		Ordinary shares	
		Number of Shares	
		<u>31.7.16</u>	<u>31.7.15</u>
Nirmal K Sethia	- beneficial holding	121,297	121,297
	- non-beneficial holding	981,403	981,403
Richa Sethia		-	-
Shraddha Sethia		-	-
Arun Bhattacharya	- appointed 2.2.16	-	-
Aneta Aslakhanova	- appointed 1.12.15	-	-

DIRECTORS RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgements and estimates that are reasonable and prudent;
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts;
- Prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and which enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

NEWBY TEAS (UK) LIMITEDDIRECTORS REPORT (continued)SMALL COMPANY PROVISIONS

This report has been prepared in accordance with the special provisions for small companies under Part 15 of the Companies Act 2006 and with the Financial Reporting Standard for Smaller Entities (effective January 2015).

AUDITORS

The auditors, Boydell & Co, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

On behalf of the board


.....
N. K. SETHIA
Director

105 St John Street
London
EC1M 4AS

25 APRIL 2017

INDEPENDENT AUDITORS REPORT TO THE MEMBERS OF

NEWBY TEAS (UK) LIMITED

We have audited the financial statements of Newby Teas (UK) Limited for the year ended 31 July 2016, which comprise the Profit and Loss Account, the Balance Sheet and the related notes. These financial statements have been prepared under the accounting policies set out therein and the requirements of the Financial Reporting Standard for Smaller Entities (effective January 2015).

This report is made solely to the company's members, as a body, in accordance with Sections 495 and 496 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) and for being satisfied that the financial statements give a true and fair view are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland). In forming our opinion we are also required to comply with the Auditing Practice Board's Ethical Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, have been prepared in accordance with the Companies Act 2006, and give a true and fair view. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept adequate accounting records, if we have not received all the information and explanations we require for our audit, or if certain disclosures of directors' remuneration specified by law are not made.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the audited financial statements. Our responsibilities do not extend to any other information.

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.


INDEPENDENT AUDITORS REPORT TO THE MEMBERS OF

NEWBY TEAS (UK) LIMITED (CONTINUED)

Opinion

In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, of the state of the company's affairs as at 31 July 2016 and of its profit for the year then ended;
- the financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- the financial statements have been prepared in accordance with the Companies Act 2006; and
- the information given in the Directors' Report is consistent with the financial statements.


.....
Malcolm Barry Boydell (Senior Statutory Auditor)
For and on behalf of
Boydell & Co
Chartered Accountants and Statutory Auditors
89 Chiswick High Road
London
W4 2EF

25 April 2017

NEWBY TEAS (UK) LIMITED
PROFIT AND LOSS ACCOUNT
FOR THE YEAR ENDED 31 JULY 2016

	<u>Notes</u>	<u>2016</u> £	<u>2015</u> £
TURNOVER	2	2,769,816	2,957,970
Cost of sales		(2,014,888)	(2,327,822)
Gross profit		<u>754,928</u>	<u>630,148</u>
Net operating expenses	3	(713,102)	(574,990)
OPERATING PROFIT		<u>41,826</u>	<u>55,158</u>
PROFIT on ordinary activities before taxation		<u>41,826</u>	<u>55,158</u>
Tax on profit on ordinary activities	4	(8,365)	(11,349)
PROFIT on ordinary activities for the year		<u>33,461</u>	<u>43,809</u>
Profit brought forward		<u>400,030</u>	<u>356,221</u>
Profit carried forward		<u>£ 433,491</u>	<u>£ 400,030</u>

The notes on pages 7 to 11 form an integral part of these financial statements.

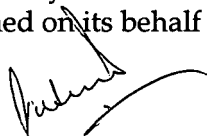
NEWBY TEAS (UK) LIMITEDBALANCE SHEETAT 31 JULY 2016

	Notes	£	<u>2016</u> £	£	<u>2015</u> £
FIXED ASSETS					
Intangible fixed assets	5		4,759		6,345
Tangible fixed assets	6		1,332		1,775
Investments	7		257,340		257,340
			<u>263,431</u>		<u>265,460</u>
CURRENT ASSETS					
Stocks	8	593,244		804,627	
Debtors	9	1,124,631		762,075	
Cash at bank		330,205		348,141	
		<u>2,048,080</u>		<u>1,914,843</u>	
CREDITORS: amounts					
falling due within one year	10	(878,020)		(780,273)	
		<u></u>		<u></u>	
NET CURRENT ASSETS			1,170,060		1,134,570
TOTAL ASSETS LESS CURRENT LIABILITIES			<u>£ 1,433,491</u>		<u>£ 1,400,030</u>
CAPITAL AND RESERVES					
Called up share capital	11		1,000,000		1,000,000
Profit and loss account			433,491		400,030
			<u>£ 1,433,491</u>		<u>£ 1,400,030</u>

These accounts have been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006 and with the Financial Reporting Standard for Smaller Entities (effective January 2015).

Approved by the board on
and signed on its behalf by:

25 APRIL 2017


NIRMAL K. SETHIA
Director

The notes on pages 7 to 11 form an integral part of these financial statements.

NEWBY TEAS (UK) LIMITEDNOTES TO THE FINANCIAL STATEMENTSFOR THE YEAR ENDED 31 JULY 20161. ACCOUNTING POLICIESBasis of accounting

The financial statements have been prepared under the historical cost convention and the Financial Reporting Standard for Smaller Entities (effective January 2015). They have been prepared on the going concern basis, on the understanding that fellow group undertakings will not seek repayment of sums due to them in excess of the company's available resources.

Amortisation

Amortisation is provided on all intangible fixed assets at rates calculated to write off the cost or valuation, less estimated residual value, of each asset evenly over its expected useful life, at the following annual rates:

Artwork and design 25% (reducing instalment basis)

Depreciation

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost or valuation, less estimated residual value, of each asset evenly over its expected useful life, at the following annual rates:

Furniture and equipment 25% (reducing instalment basis)

Computers 25% (reducing instalment basis)

Stock and work in Progress

Stock and work in progress are valued at the lower cost and net realisable value.

Foreign Currencies

Assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the average rate for the year. Differences in currency transactions are taken to trading account and translation differences on monetary items are taken to trading and profit and loss account.

Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at the date that will result in an obligation to pay more, or a right to pay less or to receive more tax.

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

2. TURNOVER

Turnover represents the invoiced amounts of goods sold and services provided, excluding VAT. An analysis of turnover by geographical market is given below:

	<u>2016</u>	<u>2015</u>
	£	£
Europe (excluding UK)	1,572,807	1,742,397
United Kingdom	826,838	718,385
Asia	279,573	497,188
North America	90,598	-
	<u>2,769,816</u>	<u>2,957,970</u>
	=====	=====

NEWBY TEAS (UK) LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE YEAR ENDED 31 JULY 2016

3.	<u>OPERATING PROFIT</u>	<u>2016</u>	<u>2015</u>
	This is stated after charging:	£	£
	Auditors' remuneration current year	-	6,000
		=====	=====
	Employees (including directors *):		
	Average number of people employed during the year (administration etc)	8	6
	Cost in respect of these employees:		
	Salaries	144,757	144,170
	Social security costs	24,012	23,806
		£ 168,769	£ 167,976
		=====	=====

4.	<u>TAXATION</u>		
	(a) Current taxation		
		<u>2016</u>	<u>2015</u>
	The taxation charge for the year is as follows:-	£	£
	Corporation tax for the year		
	@ 21%&20% (2015 21% & 20%)	8,365	11,349
		8,365	11,349
		=====	=====

(b) Factors affecting the current tax charge

The tax assessed on the profit on ordinary activities for the year is lower than the standard rate of corporation tax in the UK of 21%&20% (2015: 21%&20%). The differences are reconciled below:

	<u>2016</u>	<u>2015</u>
	£	£
Profit on ordinary activities before taxation	41,826	55,158
	=====	=====
Profit on ordinary activities multiplied by tax rate	8,385	11,343
Depreciation	443	122
Capital allowances	(463)	(116)
	8,365	11,349
	=====	=====

(c) Factors that may affect future tax charges

The company no longer has losses available for offset against future taxable profits.

NEWBY TEAS (UK) LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE YEAR ENDED 31 JULY 2016

5.	<u>INTANGIBLE FIXED ASSETS</u>	<u>Artwork & Design</u> £	<u>Trademark & patents</u> £	<u>Total</u> £
	Cost:			
	At 1 August 2015	261,036	143,315	404,351
	Additions/disposals	-	-	-
	Disposals	-	-	-
	At 31 July 2016	261,036	143,315	404,351
	Amortisation:			
	At 1 August 2015	254,691	143,315	398,006
	Charge for the year	1,586	-	1,586
	At 31 July 2016	256,277	143,315	399,592
	Net book value:			
	At 31 July 2016	4,759 =====	- =====	4,759 =====
	At 31 July 2015	6,345 =====	- =====	6,345 =====
6.	<u>TANGIBLE FIXED ASSETS</u>	<u>Furniture and equipment</u> £	<u>Computers</u> £	<u>Total</u> £
	Cost:			
	At 1 August 2015	55,961	14,985	70,946
	Additions	-	-	-
	Disposals	-	-	-
	At 31 July 2016	55,961	14,985	70,946
	Depreciation:			
	At 1 August 2015	54,645	14,526	69,171
	Charge for the period	329	114	443
	At 31 July 2016	54,974	14,640	69,614
	Net book value:			
	At 31 July 2016	987 =====	345 =====	1,332 =====
	At 31 July 2015	1,316 =====	459 =====	1,775 =====

NEWBY TEAS (UK) LIMITEDNOTES TO THE FINANCIAL STATEMENTS (CONTINUED)FOR THE YEAR ENDED 31 JULY 2016

7.	<u>INVESTMENTS</u>	<u>Total</u>
	<u>At cost</u>	
	At 1 August 2015 and 31 July 2016	<u>257,340</u>

At 31 July 2016, the company held 2,080,000 equity shares of 10 Rupees each, fully paid in the company stated below, at a cost of £257,340, which represents 26% of the company's issued share capital.

The aggregate amount of this company's capital and reserves together with their profit and loss for the year ended 31 March 2016 (a year-end date required by Indian company law) is as follows:

	Capital and Reserves INR	Loss for the year INR
Newby India Private Limited	<u>12,323,848</u>	<u>(7,368,876)</u>

A provision of £185,000 for the impairment to the cost of the investment has been made in the year by the ultimate parent company in their financial statements.

8.	<u>STOCKS</u>	<u>2016</u>	<u>2015</u>
		£	£
	Promotional goods and packaging	139,478	148,234
	Raw materials	95,677	241,473
	Finished goods	358,089	414,920
		<u>593,244</u>	<u>804,627</u>
9.	<u>DEBTORS</u>	<u>2016</u>	<u>2015</u>
		£	£
	Trade debtors	1,076,573	736,086
	Prepayments	8,297	8,080
	VAT	39,761	17,909
		<u>1,124,631</u>	<u>762,075</u>
10.	<u>CREDITORS: amounts falling due within one year</u>	<u>2016</u>	<u>2015</u>
		£	£
	Trade creditors	-	-
	Corporation tax payable	19,714	11,349
	Amounts owed to Group undertakings	846,932	741,859
	Accruals	11,374	27,065
	Bank overdraft	-	-
		<u>878,020</u>	<u>780,273</u>

NEWBY TEAS (UK) LIMITEDNOTES TO THE FINANCIAL STATEMENTS (CONT'D)FOR THE YEAR ENDED 31 JULY 2016

11. <u>SHARE CAPITAL</u>	Authorised		Allotted called up and fully paid	
	<u>2016</u> No.	<u>2015</u> No.	<u>2016</u> £	<u>2015</u> £
Ordinary £1 shares	1,000,000	1,000,000	1,000,000	1,000,000

12. RECONCILIATION OF MOVEMENT IN
SHAREHOLDERS FUNDS

	<u>2016</u> £	<u>2015</u> £
Opening shareholders' funds	1,400,030	1,356,221
Profit for the year after tax	33,461	43,809
Closing shareholders' funds	<u>1,433,491</u>	<u>1,400,030</u>

13. IMMEDIATE PARENT COMPANY

The company is a subsidiary of Sethia London Limited, a company incorporated in England and Wales. In the directors' view, Sethia London Limited continues to be the company's immediate parent company.

14. ULTIMATE PARENT COMPANY

The ultimate parent company is N. Sethia Group Limited, a company incorporated in England and Wales.