STRATEGIC REPORT, REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

FOR

GLOBALTEX LIMITED

TUESDAY



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#149

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GLOBALTEX LIMITED

COMPANY INFORMATION for the year ended 31 December 2014

DIRECTORS:

L Clarke

Mrs E J Clarke A S O'Farrell

SECRETARY:

Mrs E J Clarke

REGISTERED OFFICE:

St Andrews House

11 Dalton Court

Commercial Road, Blackburn Interchage

Darwen Lancashire BB3 0DG

REGISTERED NUMBER:

03890074 (England and Wales)

AUDITORS:

Hayes & Co

Chartered Accountants and Statutory Auditor

St Andrews House

11 Dalton Ct, Commercial Rd

Blackburn Interchange

Darwen Lancashire BB3 0DG

STRATEGIC REPORT

for the year ended 31 December 2014

The directors present their strategic report for the year ended 31 December 2014.

REVIEW OF BUSINESS

The company supplies fabrics, wallpapers and soft furnishings to the wholesale market.

The results for the company are set out on pages 7 to 16 shows an increase in profits before taxation from ordinary activities from £2,596,102 to £3,304,275.

This has been achieved through an increase in turnover from £16,255,275 to £17,860,058 together with an increase in gross profit margins as a result of less high volume low margin customers.

The main growth has been in non EU and UK sales which have increased by 17.2% and 7.6% respectively. The non EU exports have been as a result of continued focus on overseas markets, especially North America and the Far East. The companies online ordering system has facilitated this.

The company remains committed to developing these markets further and anticipates further growth in these markets.

The company continues to source and create new designs to ensure that products ranges remain fresh and on trend. During the year the company worked on developing its largest product launch and In January 2015 it launched 11 new collections, these have be very well received at exhibitions and in the industry. The company continues to exhibit at industry trade fairs to maintain a high profile within the industry and also the brand of Clarke and Clarke.

The company has developed a new range of ready made cushions and has started to develop a range suitable for contract customers.

The introduction of additional warehouse space last year has enabled the company to expand facilities, with the installation of packing machinery to improve despatch procedures and efficiencies.

PRINCIPAL RISKS AND UNCERTAINTIES

As with all businesses the company is subject to the general economic climate both in the UK and the rest of the world.

Each new range has associated economic risks and the company undertakes significant research to minimise such design risks.

The company is exposed to the usual credit and cash flow risks associated with selling on credit, they manage this carefully through its credit control procedures and insurance of major debtors.

ON BEHALF OF THE BOARD:

L Clarke - Director

Date: 5 June 2015

REPORT OF THE DIRECTORS for the year ended 31 December 2014

The directors present their report with the financial statements of the company for the year ended 31 December 2014.

DIVIDENDS

Interim dividends per share were paid as follows:

19800	- 14 March 2014
26000	- 15 April 2014
26000	- 15 July 2014
26000	- 15 October 2014
18866.5	- 15 December 2014
	· ·
116666.5	

The directors recommend that no final dividend be paid.

The total distribution of dividends for the year ended 31 December 2014 will be £223,333.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2014 to the date of this report.

L Clarke Mrs E J Clarke

Other changes in directors holding office are as follows:

A S O'Farrell - appointed 3 February 2014

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

REPORT OF THE DIRECTORS for the year ended 31 December 2014

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

ON BEHALF OF THE BOARD:

L Clarke - Director

Date: 5 June 2015

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF GLOBALTEX LIMITED

We have audited the financial statements of Globaltex Limited for the year ended 31 December 2014 on pages seven to sixteen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic Report and the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2014 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF GLOBALTEX LIMITED

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

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Anthony Totham BSc FCA (Senior Statutory Auditor) for and on behalf of Hayes & Co
Chartered Accountants and Statutory Auditor
St Andrews House
11 Dalton Ct,Commercial Rd
Blackburn Interchange
Darwen
Lancashire
BB3 0DG

Date: 5 June 200

PROFIT AND LOSS ACCOUNT for the year ended 31 December 2014

r	Notes	2014 £	2013 £
TURNOVER	2	17,860,058	16,255,275
Cost of sales		10,614,704	10,025,632
GROSS PROFIT		7,245,354	6,229,643
Administrative expenses		3,950,348	3,664,040
		3,295,006	2,565,603
Other operating income		<u>-</u>	34,375
OPERATING PROFIT	4	3,295,006	2,599,978
Interest receivable and similar income		9,269	2,053
		3,304,275	2,602,031
Interest payable and similar charges	5	<u> </u>	5,929
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		3,304,275	2,596,102
Tax on profit on ordinary activities	6	694,072	602,465
PROFIT FOR THE FINANCIAL YEAR		2,610,203	1,993,637

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current year or previous year.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year.

BALANCE SHEET 31 December 2014

		2014	4	2013	
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	8		379,129		352,953
CURRENT ASSETS					
Stocks	9	3,961,856		2,477,925	
Debtors	10	3,503,728		3,183,903	
Cash at bank and in hand		1,743,535		1,567,749	
CREDIMORG		9,209,119		7,229,577	
CREDITORS	11	2 720 000		2 112 706	
Amounts falling due within one year	11	2,738,989		3,113,706	
NET CURRENT ASSETS			6,470,130		4,115,871
TOTAL ASSETS LESS CURRENT					
LIABILITIES			6,849,259		4,468,824
PROVISIONS FOR LIABILITIES	14		33,624		40,059
NET ASSETS			6,815,635		4,428,765
CAPITAL AND RESERVES					
Called up share capital	15		2		2
Profit and loss account	16		6,815,633		4,428,763
SHAREHOLDERS' FUNDS	21		6,815,635		4,428,765
					

The financial statements were approved by the Board of Directors on its behalf by:

5 June 2015, and were signed on

L Clarke - Director

CASH FLOW STATEMENT for the year ended 31 December 2014

		2014	1	2013	3
	Notes	£	£	£	£
Net cash inflow from operating activities	1		2,198,907		1,724,241
Returns on investments and servicing of finance	2		9,269		(3,876)
Taxation	•		(572,756)		(158,533)
Capital expenditure	2		(128,734)		730,563
Equity dividends paid			(223,333)		(39,000)
			1,283,353		2,253,395
Financing	2		(1,107,567)		(665,429)
Increase in cash in the period			175,786		1,587,966
Reconciliation of net cash flow to movement in net funds	3	-11-11		- 11-2	<u> </u>
Increase in cash in the period Cash outflow from decrease in debt and lease financing		175,786		1,587,966 406,669	
Change in net funds resulting from cash flows			175,786		1,994,635
Movement in net funds in the period Net funds/(debt) at 1 January			175,786 1,567,749		1,994,635 (426,886)
Net funds at 31 December			1,743,535		1,567,749

NOTES TO THE CASH FLOW STATEMENT for the year ended 31 December 2014

3.

1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2014	2013
	£	£
Operating profit	3,295,006	2,599,978
Depreciation charges	91,817	50,876
Loss on disposal of fixed assets	10,741	-
Increase in stocks	(1,483,931)	(227,427)
Increase in debtors	(186,498)	(22,110)
Increase/(decrease) in creditors	471,772	(677,076)
Not and tollar for an annual or anti-data.	2.100.007	1 724 241
Net cash inflow from operating activities	2,198,907	1,724,241
		

2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

,		2014 £	2013 £
Returns on investments and servicing of finance			
Interest received		9,269	2,053
Interest paid			(5,929)
——————————————————————————————————————			
Net cash inflow/(outflow) for returns on investments and s	ervicing of		
finance	•	9,269	(3,876)
		== -	===
Capital expenditure			
Purchase of tangible fixed assets		(128,734)	(168,852)
Sale of tangible fixed assets		-	899,415
· · · · · · · · · · · · · · · · · · ·			
Net cash (outflow)/inflow for capital expenditure		(128,734)	730,563
•			
Financing			
Loan repayments in year		-	(404,702)
Capital repayments in year		-	(1,969)
Amount introduced by directors		-	479,000
Amount withdrawn by directors		(974,238)	(11,108)
Loan to group undertaking		(133,329)	(726,650)
Net cash outflow from financing		(1,107,567)	(665,429)
ANALYSIS OF CHANGES IN NET FUNDS			
			At
	At 1.1.14	Cash flow	31.12.14
	£	£	£
Net cash:			
Cash at bank and in hand	1,567,749	175,786	1,743,535
	1,567,749	175,786	1,743,535
Total	1,567,749	175,786	1,743,535
- · · · · ·			

NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2014

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention.

Related party exemption

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 8 Related Party Disclosures, not to disclose related party transactions with wholly owned subsidiaries within the group.

Turnover

Revenue is recognised at the point of sale.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Improvements to leasehold property

- 10 years straight line

Plant and machinery

- 33% on reducing balance

Fixtures and fittings

- 25% on reducing balance

Computer & office equipment

- 25% on cost and 20% on reducing balance

Fixed Assets are initially recorded at cost.

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

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NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 31 December 2014

2. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company.

An analysis of turnover by geographical market is given below:

		2014	2013
	** ****	£	£
	United Kingdom	11,546,831	10,729,143
	Europe	2,443,638	2,226,854
	United States of America	1,278,602	591,714
	Non EU Sales	2,590,987	2,707,564
		17,860,058	16,255,275
3.	STAFF COSTS		
		2014	2013
	***	£	£
	Wages and salaries	1,871,971	1,640,880
	Other pension costs	82,566	250,854
		1,954,537	1,891,734
			
	The average monthly number of employees during the year was as follows:		
		2014	2013
	Employees	52	47
			==
4.	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting):		
		2014	2013
		£	£
	Hire of plant and machinery	13,408	11,155
	Depreciation - owned assets	91,817	50,874
	Loss on disposal of fixed assets	10,741	-
	Audit and accountancy	6,550	5,920
	Foreign exchange differences	-	(34,375)
	Directors' remuneration	74,973	14,548
	Directors' pension contributions to money purchase schemes	81,964	250,854
	· · · ·		====
	The number of directors to whom retirement benefits were accruing was as follows:	ows:	
	Money purchase schemes	3	2
	Tiving) because commen		===

The emoluments of the highest paid director, including pension contributions, was £55,964 (2013: £138,201).

NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 31 December 2014

	•		
_	INTEREST PAYABLE AND SIMILAR CHARGES		
5.	INTEREST PATABLE AND SIMILAR CHARGES	2014	2013
		£	£
	Bank interest	£	2,693
		-	3,236
	Mortgage		
		_	5,929
		=	===
6.	TAXATION		
	Analysis of the tax charge		
	The tax charge on the profit on ordinary activities for the year was as follows:		
		2014	2013
		£	£
	Current tax:		
	UK corporation tax	702,849	575,098
	Overprovision in prior year	(2,342)	
	Total current tax	700,507	575,098
	Deferred tax	(6,435)	27,367
	Tax on profit on ordinary activities	694,072	602,465
	Factors affecting the tax charge The tax assessed for the year is lower than the standard rate of corporation to explained below:	ax in the UK. T	he difference
		2014	2013
		£	£
	Profit on ordinary activities before toy	3 304 275	2 506 102

	Profit on ordinary activities before tax	2014 £ 3,304,275	2013 £ 2,596,102
	Profit on ordinary activities		•
	multiplied by the standard rate of corporation tax		
	in the UK of 21.493% (2013 - 23.250%)	710,188	603,594
	Effects of:		
	Expenses not deductible for tax purposes	4,441	4,006
	Capital allowances in excess of depreciation	(11,780)	(32,502)
	Adjustments to tax charge in respect of previous periods	(2,342)	-
	Current tax charge	700,507	575,098
	<u> </u>		
7.	DIVIDENDS		
		2014	2013
		£	£
	Ordinary shares of £1 each		
	Interim	223,333 ————	39,000

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NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 31 December 2014

8. TANGIBLE FIXED ASSETS

٥.		Improvements				
		to leasehold property £	Plant and machinery £	Fixtures and fittings £	Computer & office equipment £	Totals £
	COST	~	-			-
	At 1 January 2014	70,067	255,775	257,790	226,574	810,206
	Additions	-	112,908	3,645	12,181	128,734
	Disposals		(20,910)	(36,045)	(148,747)	(205,702)
	At 31 December 2014	70,067	347,773	225,390	90,008	733,238
	DEPRECIATION					
	At 1 January 2014	8,758	165,816	113,685	168,994	457,253
	Charge for year	7,007	31,995	32,013	20,802	91,817
	Eliminated on disposal		(20,316)	(28,629)	(146,016)	(194,961)
	At 31 December 2014	15,765	177,495	117,069	43,780	354,109
	NET BOOK VALUE					
	At 31 December 2014	54,302	170,278	108,321	46,228	379,129
	At 31 December 2013	61,309	89,959	144,105	57,580	352,953
		=====				
9.	STOCKS				2014	2013
					£	£
	Stocks				3,961,856	2,477,925
10.	DEBTORS: AMOUNTS FA		THIS ONE VE	A D		
10.	DEDIORS: AMOUNTS FA	LLING DUE WI	THIN ONE YEA	AK	2014	2013
					£	£
	Trade debtors				2,524,187	2,358,336
	Amounts owed by group unde	rtakings			859,977	726,650
	Other debtors				50,671	27,951
	Prepayments				68,893	70,966
					3,503,728	3,183,903
	•					
11.	CREDITORS: AMOUNTS	FALLING DUE	WITHIN ONE Y	ZEAR	2014	0010
					2014 £	2013 £
	Trade creditors				1,863,502	1,367,646
	Tax				702,849	575,098
	Social security and other taxes	S			47,805	41,442
	Directors' current accounts				494	974,734
	Accrued expenses				124,339	154,786
					2,738,989	3,113,706

NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 31 December 2014

12. OPERATING LEASE COMMITMENTS

The following operating lease payments are committed to be paid within one year:

				Land and buildings		Other operating leases	
			2014	2013	2014	2013	
	Tour total		£	£	£	£	
	Expiring: Within one ye	ar			6,230	6,539	
	Between one a		_		39,890	31,397	
	In more than f		25,000	25,000	-	-	
			25,000	25,000	46,120	37,936	
10	CECUMEN N	NED TIC	<u>*****</u>				
13.	SECURED D	JEB 15					
	Any bank ove	rdraft would be secured by a deben	ture dated 26 M	1ay 2000.			
14.	PROVISION	S FOR LIABILITIES			2014	2013	
					£	£	
	Deferred tax				33,624	40,059	
						D . f 1	
						Deferred tax	
						£	
	Balance at 1 J	anuary 2014				40,059	
		it and Loss Account during year				(6,435)	
	Balance at 31	December 2014				33,624	
15.	CALLED UP	SHARE CAPITAL					
	Allotted, issue	ed and fully paid:					
	Number:	Class:		Nominal	2014	2013	
				value:	£	£	
	2	Ordinary		£1	2	2	
16.	RESERVES						
						Profit	
						and loss	
						account £	
	At 1 January 2	2014				4,428,763	
	Profit for the					2,610,203	
	Dividends					(223,333)	
	At 31 Decemb	per 2014				6,815,633	

17. ULTIMATE PARENT COMPANY

Globaltex Holdings Limited is regarded by the directors as being the company's ultimate parent company.

NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 31 December 2014

18. CONTINGENT LIABILITIES

The company has a cross guarantee to Globaltex Holdings Ltd with a fixed and floating charge over the companies assets given to the bank. At the year end the indebtedness of Globaltex Holdings Ltd to the bank was £1,173,475 (2013: £1,359,330), that debt was secured on the property owned by Globaltex Holdings Ltd which cost £2,078,467.

19. RELATED PARTY DISCLOSURES

Clarke and Clarke LLC

A business controlled by the brother of L Clarke.

During the year the company sold goods to Clarke and Clarke LLC amounting to £1,278,602 (2013:£591,714).

	2014	2013
• •	£	£
Amount due from related party at the balance sheet date	313,227	379,123
	====	=

L Clarke

During the year the services of L Clarke, other than his fiduciary duties, have been supplied to the company under a separate distinct contract, this amounted to £32,000 (2013: £192,000). There were no amounts outstanding at the year end.

Clarke & Clarke Retirement Benefit Scheme

A pension scheme where the directors are the beneficiaries

The company leases a property owned by the pension fund. The lease is for 10 years from 2012, at an annual rent of £25,000 pa. There were no amounts outstanding at the year end (2013:£Nil).

L & E Clarke

Directors and shareholders

	2014	2013
Amount due to related party at the balance sheet date	£	£
	496	974,734
	====	====

20. ULTIMATE CONTROLLING PARTY

The controlling party is Mr L Clarke and Mrs E Clarke.

21. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

Profit for the financial year Dividends	£ 2,610,203 (223,333)	£ 1,993,637 (39,000)
Net addition to shareholders' funds Opening shareholders' funds	2,386,870 4,428,765	1,954,637 2,474,128
Closing shareholders' funds	6,815,635	4,428,765

2014

2012