ARK BUILD PLC DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2012

SATURDAY

A10 30/03/2013 COMPANIES HOUSE #302

COMPANY INFORMATION

Directors C Cole

M Finlay A Stanton

Secretary A Montlake

Company number 03864842

Registered office Unit 12 Loughton Business Centre

Langston Road Loughton Essex IG10 3FL

Auditors hjs Chartered Accountants and Registered Auditors

C/o hjs Chartered Accountants

12-14 Carlton Place Southampton Hampshire United Kingdom SO15 2EA

Solicitors H Montlake and Co

197 High Road

Ilford Essex IG1 1LX

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DIRECTORS' REPORT

FOR THE YEAR ENDED 31 OCTOBER 2012

The directors present their report and financial statements of the company for the year ended 31 October 2012

Principal activities and review of business

The principal activity of the company in the year under review was that of general building contractors operating commercially across office, hotel, industrial and residential sections

We are pleased to report another profitable trading year with increased turnover. In line with our agreed strategy, we have continued to extend our client base and this has been key to providing additional opportunities for tendering and securing work. We will maintain this strategy which we believe will be instrumental in maintaining the growth of the company.

Key performance indicators

Our turnover for 2012 was £10 93 million showing a significant increase over 2011 (£7 95m) Margins have been reduced from 22 42% last year to 17 94% this year which we believe is a reflection of market forces in a highly competitive environment. However, with continued efficiency throughout the company and by maintaining our aim to produce good quality work first time, we aim to improve margins next year.

Strategy

In line with our agreed strategy, we have continued to expand our client base both in terms of markets and geography. This has provided to be highly successful and enabled us to absorb the anticipate downturn in existing client opportunities. We will continue with this strategy which has stood us in good stead over the years and also look to broaden opportunities with existing clients through repeat business.

Principal risks and uncertainties

Depressed economic market

- As with the previous year, a depressed economy has had an adverse effect on the whole industry. There are clear signs that too many contractors are chasing too little work and this is reflected in a highly competitive tender environment. Our mitigation has been to ensure a strong balance in our portfolio spreading over all industry sectors and placement on framework agreements with both existing and new clients. This is underpinned by an ethos to win repeat business at every opportunity, which we have done

Financially insecure clients

- Our client base is made up of a number of Blue Chip companies and Government bodies with excellent covenants. This minimises our financial risk in the critical period between execution of work and payment.

Control Procedures

- We have a robust procurement process in place to ensure vigilance when choosing our suppliers and sub-contractors in order to maintain competitiveness and quality. We routinely monitor the financial wherewithal and quality performance of our sub-contractors and suppliers to marginalise our risk and maintain the quality and delivery expected of us by our exacting clients. This also enables us to forecast with greater accuracy and adjudicate against tenders and future contracts.

Company Governance

- Risks are a constant agenda item and are formally and regularly reviewed by the Board with appropriate processes in place to monitor and mitigate them

DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2012

Productivity labour

Our labour policy of delivering a large proportion of our service using a highly skilled directly employed workforce continues to give us significant market advantage. This strategy has proved to be extremely beneficial in terms of controlling and achieving the quality of products expected by our clients. We have continued to promote and reward from within which enables us to maintain a highly motivated workforce.

Results and dividends

The results for the year are set out on page 6

No dividends will distributed for the year ended 31 October 2012

Future Developments

We go into 2013, again with a strong order book, which gives us confidence that we will continue to grow and develop the business in line with targets

Our primary strategy remains to build relationships with existing and perspective clients and secure repeat work thereby maximising profitability

We will maintain the financial strength of the business by retaining a healthy cash position which will give us the flexibility to pursue exceptional business opportunities as they arise

We will also actively engage in the promotion of our brand through premium service delivery and strategic advertising

Directors

The following directors have held office since 1 November 2011

C Cole M Finlay

(Resigned 28 September 2012)

K Manning A Stanton

Charitable donations	2012	2011
	£	£
During the year the company made the following payments		
Charitable donations	24,924	12,885
		

Creditor payment policy

The company makes payments to its suppliers within the payment terms agreed on an individual basis Generally, suppliers are paid on normal trading terms with 60 days

Creditor days during the period were 45

Auditors

The auditors, his, will be proposed for re-appointment at the forthcoming Annual General Meeting

DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2012

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period in preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently.
- make judgements and accounting estimates that are reasonable and prudent.
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information

On behalf of the board

Marinlay

Director | 26/3 2013

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ARK BUILD PLC

We have audited the financial statements of Ark Build plc for the year ended 31 October 2012 set out on pages 6 to 17 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on pages 1 - 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 October 2012 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year fo which the financial statements are prepared is consistent with the financial statements

INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE MEMBERS OF ARK BUILD PLC

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

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Angela Trainor (Senior Statutory Auditor) for and on behalf of hjs Chartered Accountants and Registered Auditors 28/3/13

Chartered Accountants Statutory Auditor

C/o hys Chartered Accountants 12-14 Carlton Place Southampton Hampshire United Kingdom SO15 2EA

ARK BUILD PLC
PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 OCTOBER 2012

	Notes	2012 £	2011 £
Turnover	2	10,925,629	7,953,657
Cost of sales		(8,965,590)	(6,170,250)
Gross profit		1,960,039	1,783,407
Administrative expenses		(1,578,327)	(1,659,136)
Operating profit	3	381,712	124,271
Other interest receivable and similar			
income	4	16,649	4,008
Interest payable and similar charges	5	(4,688)	(5,641)
Profit on ordinary activities before			
taxation		393,673	122,638
Tax on profit on ordinary activities	6	(133,485)	(61,451)
Profit for the year	13	260,188	61,187
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The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

BALANCE SHEET AS AT 31 OCTOBER 2012

		20	12	2011	
	Notes	£	£	£	£
Fixed assets					
Tangible assets	8		152,123		124,425
Current assets					
Debtors amounts falling due within one	_				
year	9	621,661		1,206,894	
Debtors amounts falling due after more than one year	9	324,165		324,165	
Cash at bank and in hand	9	2,315,479		1,175,714	
Cash at bank and in hand		2,315,479		1,175,714	
		3,261,305		2,706,773	
Creditors. amounts falling due within					
one year	10	(1,340,393)		(1,025,495) 	
Net current assets			1,920,912		1,681,278
Total assets less current liabilities			2,073,035		1,805,703
Provisions for liabilities	11		(13,934)		(6,789)
			2,059,101		1,798,914
			======		======
Capital and reserves					
Called up share capital	12		50,000		50,000
Profit and loss account	13		2,009,101		1,748,914
Shareholders' funds	14		2,059,101		1,798,914

Approved by the Board and authorised for issue on 26/3/13

M Finlay Director

Company Registration No. 03864842

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 OCTOBER 2012

	£	2012 £	£	2011 £
Net cash inflow/(outflow) from operating activities		1,249,664		(19,438)
Returns on investments and servicing of finance				
Interest received	16,649		4,008	
Interest paid			(5,477)	
Net cash inflow/(outflow) for returns on investments and servicing of finance		16,649		(1,469)
Taxation		(56,105)		(195,532)
Capital expenditure				
Payments to acquire tangible assets	(70,443)		(18,031)	
Receipts from sales of tangible assets	-		3,900	
Net cash outflow for capital expenditure		(70,443)		(14,131)
Net cash inflow/(outflow) before management of liquid resources and financing		1,139,765		(230,570)
Financing				
Capital element of hire purchase contracts	-		(11,163)	
Net cash outflow from financing		<u>-</u>		(11,163)
(Decrease)/increase in cash in the year		1,139,765		(241,733)

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 OCTOBER 2012

1	Reconciliation of operating profit to ne	t cash (outflow)/inflo	ow from	2012	2011
	operating activities			£	£
	Operating profit			381,712	124,271
	Depreciation of tangible assets			42,745	41,475
	Profit on disposal of tangible assets			-	(397)
	Decrease in debtors			585,233	186,643
	Increase/(decrease) in creditors within one	e year		239,975	(371,430)
	Net cash inflow/(outflow) from operating	g activities		1,249,665	(19,438)
2	Analysis of net funds	1 November 2011	Cash flow	Other non-	31 October 2012
		£	£	£	£
	Net cash				
	Cash at bank and in hand	1,175,714	1,139,765	-	2,315,479
	Bank deposits	-		-	
	Net funds	1,175,714	1,139,765		2,315,479
3	Reconciliation of net cash flow to move	oment in not funds	-	2012	2011
3	Reconciliation of her cash now to move	ement in het tunds		£	3
	Increase/(decrease) in cash in the year			1,139,765	(241,733)
	Cash (inflow)/outflow from (increase)/deci	rease in debt		-	11,162
	Movement in net funds in the year			1,139,765	(230,571)
	Opening net funds			1,175,714	1,406,285
	Closing net funds			2,315,479	1,175,714

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2012

1 Accounting policies

1.1 Accounting convention

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards

1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

1.3 Turnover

Turnover represents net invoiced sales of services, excluding value added tax

1.4 Tangible fixed assets and depreciation

Depreciation is provided at the following annual rates in order to write off each asset its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter

Plant and machinery 25% on reducing balance Fixtures, fittings & equipment 25% on reducing balance Motor vehicles 25% on reducing balance

1.5 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability

Rentals paid under operating leases are charged to the profit and loss account on a straight line basisover the period of the lease

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

1.6 Long term contracts

Amounts recoverable on long term contracts, which are included in debtors, are stated at the net sales value of the work done after provision for contingencies and anticipated future losses on contracts, less amounts received as progress payments on account Excess progress payments are included in creditors as payments on account

1.7 Pensions

The company operates a defined contribution pension scheme Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate

1.8 Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date. Deferred tax is not discounted

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2012

2	Turnover		
	Geographical market		
		Turnove	r
		2012 £	2011 £
	UK	10,925,629	7,953,657
		10,925,629	7,953,657
			=
	An analysis of turnover by geographical market is given above		
3	Operating profit	2012	2011
		£	£
	Operating profit is stated after charging		
	Depreciation of tangible assets	42,745	41,475
	Operating lease rentals	56,751	61,046
	Fees payable to the company's auditor for the audit of the company's annual accounts	4,100	4,000
	and after crediting Profit on disposal of tangible assets		(397)
	Front on disposal of taligible assets		
4	Investment income	2012 £	2011 £
	Bank interest	16,649	4,008
		16,649	4,008
5	Interest payable	2012 £	2011 £
	On bank loans and overdrafts	4,688	164
	Hire purchase interest	-	1,104
	On overdue tax	-	4,373
		4,688	5,641

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2012

2011 £	2012 £	Taxation	6
	_	Domestic current year tax	
61,721	131,956	U K corporation tax	
-	(5,616)	Adjustment for prior years	
61,721	126,340	Total current tax	
		Deferred tax	
(270)	7,145	Origination and reversal of timing differences	
61,451	133,485		
			
		Factors affecting the tax charge for the year	
122,638	393,673	Profit on ordinary activities before taxation	
		Profit on ordinary activities before taxation multiplied by standard rate of UK	
31,886	95,922	corporation tax of 24 37% (2011 - 26 00%)	
		Effects of	
10,680	10,415	Depreciation	
25,309	37,637	Entertainment	
(6,154)	(12,018)	Capital allowances	
	(5,616)	Adjustments to previous periods	
29,835	30,418		
61,721	126,340	Current tax charge for the year	

7 Pension and other post-retirement benefit commitments

The company operates a defined contributions scheme in respect of its employees. The scheme and its assets are held by independent managers. The pension charge represents contributions due from the company and amounted to £97,945 (2011 £128,000)

	2012	2011
	£	£
Contributions payable by the company for the year	97,945	128,000
	====	

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2012

8	Tangible fixed assets				
		Plant and machinery	Fixtures, fittings & equipment	Motor vehicles	Total
		£	3	£	£
	Cost				
	At 1 November 2011	17,000	56,445	279,313	352,758
	Additions		23,607	46,836	70,443
	At 31 October 2012	17,000	80,052	326,149	423,201
	Depreciation				
	At 1 November 2011	12,406	35,742	180,185	228,333
	Charge for the year	1,148	9,086	32,511	42,745
	At 31 October 2012	13,554	44,828	212,696	271,078
	Net book value		· · · · · · · · · · · · · · · · · · ·		· · ·
	At 31 October 2012	3,446	35,224	113,453	152,123
	At 31 October 2011	4,594	20,703	99,128	124,425
9	Debtors			2012 £	2011 £
	Trade debtors			334,547	967,612
	Amounts recoverable on long term contracts			212,802	152,146
	Called up share capital not paid			23,848	23,848
	Other debtors			374,629	387,453
				945,826	1,531,059
	Amounts falling due after more than one year a above are	nd included in t	he debtors		
	above are			2012 £	2011 £
	Other debtors			324,165	324,165

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2012

10	Creditors: amounts falling due within one year	2012 £	2011 £
	Trade creditors	307,722	197,781
	Corporation tax	131,956	61,721
	Other taxes and social security costs	207,483	287,332
	Other creditors	73,265	34,583
	Accruals and deferred income	619,967	444,078
		1,340,393	1,025,495
11	Provisions for liabilities		Deferred tax
			liability £
	Balance at 1 November 2011		6,789
	Profit and loss account		7,145
	Balance at 31 October 2012		13,934
	The deferred tax liability is made up as follows:		
		2012	2011
		2012 £	£
	Accelerated capital allowances	13,934	6,789
12	Share capital	2012	2011
	·	£	£
	Allotted, called up and fully paid 50,000 Ordinary Shares of £1 each	50,000	50,000

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2012

13	Statement of movements on profit and loss account	Pro	ofit and loss account
			£
	Balance at 1 November 2011 Profit for the year		1,748,913 260,188
	Balance at 31 October 2012		2,009,101
14	Reconciliation of movements in shareholders' funds	2012 £	2011 £
	Profit for the financial year Opening shareholders' funds	260,188 1,798,914	61,187 1,737,727
	Closing shareholders' funds	2,059,101	1,798,914

15 Contingent liabilities

During the course of the year the company has entered into guarantees with some of their customers totalling £156,692 (2011 - £352,648)

16 Financial commitments

At 31 October 2012 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 October 2013

	Land and b	Land and buildings	
	2012	2011	
	£	£	
Operating leases which expire			
In over five years	60,000	60,000	

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2012

17	Directors' remuneration	2012 £	2011 £
	Remuneration for qualifying services	448,573	544,882
	Remuneration disclosed above include the following amounts paid to the highest paid director		
	Remuneration for qualifying services	175,623	270,382
18	Employees		
	Number of employees The average monthly number of employees (including directors) during the year was		
		2012 Number	2011 Number
	Trades Directors	63 4	73 4
		67	77
Wages and salarie Social security cos	Employment costs	2012 £	2011 £
	Wages and salaries Social security costs Other pension costs	2,504,448 276,154 97,945	2,593,665 271,951 128,000
		2,878,547	2,993,616

19 Control

The company is under the control of M Finlay, a director of the company, due to his majority shareholding

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2012

20 Related party relationships and transactions

Beachview Corporation Limited

During the year under review the company has traded with Beachview Corporation Limited, a company which M J Finlay is a director and holds all of the issued share capital

The company has purchased services to the value of £nil (2011 £122,840) inclusive of VAT

The balance owing at the end of the year to Beachview Corporation Limited is £nil (2011 £nil)

Robert Joseph Developments Limited

Robert Joseph Developments Limited is a company which M J Finlay and C Cole are directors and M J Finlay holds a majority shareholding The company was dissolved on 19th March 2013

The company has purchased services to the value of £nil (2011 £nil) inclusive of VAT from Robert Joseph Developments Limited

The balance owing at the end of the year, to Robert Joseph Developments Limited is £nil (2011 £nil)

Pension scheme

During the year to 31 October 2011 the company loaned the Ark Build Executive Pension Scheme £360,000 This is repayable over 10 years and at the balance sheet date £324,165 (2011 £354,974) was due from the pension scheme to the company Interest is charged at a commercial rate