

Company Registration No. 03864842 (England and Wales)

**ARK BUILD PLC**  
**DIRECTORS' REPORT AND FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 OCTOBER 2011**

MONDAY



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# ARK BUILD PLC

## COMPANY INFORMATION

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**Directors**

C Cole  
M Finlay  
K Manning  
A Stanton

**Secretary**

A Montlake

**Company number**

03864842

**Registered office**

Unit 12 Loughton Business Centre  
Loughton  
IG10 3SD

**Auditors**

hjs Chartered Accountants and Registered Auditors  
12-14 Carlton Place  
Southampton  
Hampshire  
United Kingdom  
SO15 2EA

**Solicitors**

H Montlake and Co  
197 High Road  
Ilford  
Essex  
IG1 1LX

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# **ARK BUILD PLC**

## **DIRECTORS' REPORT**

***FOR THE YEAR ENDED 31 OCTOBER 2011***

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# **ARK BUILD PLC**

## **DIRECTORS' REPORT (CONTINUED)**

### **FOR THE YEAR ENDED 31 OCTOBER 2011**

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The directors present their report and financial statements of the company for the year ended 31 October 2011

#### **PRINCIPAL ACTIVITIES AND REVIEW OF BUSINESS**

The principal activity of the company in the year under review was that of general building contractors operating commercially across office, hotel, industrial and residential sectors

We are pleased to report another profitable trading year with increased turnover. In line with our agreed strategy, we have continued to extend our client base and this has been key to providing additional opportunities for tendering and securing work. We will maintain this strategy which we believe will be instrumental in maintaining the growth of the company.

#### **KEY PERFORMANCE INDICATORS**

Our sales for 2011 were £7.93 million showing a small increase over 2010 (£7.56m). Margins have been reduced which we believe is a reflection of market forces in a highly competitive environment. However, with continued efficiency throughout the company and by maintaining our aim to produce good quality work first time, we aim to improve margins next year.

#### **STRATEGY**

In line with our agreed strategy, we have continued to expand our client base both in terms of markets and geography. This has proved to be highly successful and enabled us to absorb the anticipated downturn in existing client opportunities. We will continue with this strategy which has stood us in good stead over the years and also look to broaden opportunities with existing clients through repeat business.

#### **PRINCIPAL RISKS AND UNCERTAINTIES**

As with all commercial companies, the management of the business and the execution of the company's strategy is subject to risk.

The key business risks affecting the company are

##### **Depressed Economic Market -**

As with the previous year, a depressed economy has had an adverse effect on the whole industry. There are clear signs that too many contractors are chasing too little work and this is reflected in a highly competitive tender environment. Our mitigation has been to ensure a strong balance in our portfolio spreading over all industry sectors and placement on framework agreements with both existing and new clients. This is underpinned by an ethos to win repeat business at every opportunity.

##### **Financially Secure Clients -**

Our client base is made up of a number of "Blue Chip" companies and Government bodies with excellent covenants. This minimises our financial risk in the critical period between execution of work and payment.

##### **Control Procedures -**

We have a robust procurement process in place to ensure vigilance when choosing our suppliers and sub-contractors in order to maintain competitiveness and quality. We routinely monitor the financial wherewithal and quality performance of our sub-contractors and suppliers to marginalise our risk and maintain the quality and delivery expected of us by our exacting clients. This also enables us to forecast with greater accuracy and adjudicate against tenders and future contracts.

# **ARK BUILD PLC**

## **DIRECTORS' REPORT (CONTINUED)**

***FOR THE YEAR ENDED 31 OCTOBER 2011***

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### **Company Governance -**

Risks are a constant agenda item and are formally and regularly reviewed by the Board with appropriate processes in place to monitor and mitigate them

### **PRODUCTIVITY LABOUR**

Our labour policy of delivering a large proportion of our service using a highly skilled directly employed workforce continues to give us significant market advantage. This strategy has proved to be extremely beneficial in terms of controlling and achieving the quality of products expected by our clients. We have continued to promote and reward from within which enables us to maintain a highly motivated workforce.

### **Results and dividends**

The results for the year are set out on page 8

No dividends will be distributed for the year ended 31 October 2011

### **Future developments**

We go into 2012, again with a strong order book, which gives us confidence that we will continue to grow and develop the business in line with targets.

Our primary strategy remains to build relationships with existing and perspective clients and secure repeat work thereby maximising profitability.

We will maintain the financial strength of the business by retaining a healthy cash position which will give us the flexibility to pursue exceptional business opportunities as they arise.

We will also actively engage in the promotion of our brand through premium service delivery and strategic advertising.

**Draft Financial Statements at 19 March 2012 at 13 50 15**  
**ARK BUILD PLC**

**DIRECTORS' REPORT (CONTINUED)**  
**FOR THE YEAR ENDED 31 OCTOBER 2011**

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**Directors**

The following directors have held office since 1 November 2010

C Cole  
M Finlay  
K Manning  
A Stanton

<b>Charitable donations</b>	<b>2011</b>	<b>2010</b>
	<b>£</b>	<b>£</b>
During the year the company made the following payments		
Charitable donations	<u>12,885</u>	<u>24,535</u>

**Creditor payment policy**

The company makes payments to its suppliers within the payment terms agreed on an individual basis. Generally, suppliers are paid on normal trading terms with 60 days.

Creditor days during the period were 45

**Auditors**

The auditors, hjs, will be proposed for re-appointment at the forthcoming Annual General Meeting

**Statement of directors' responsibilities**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# ARK BUILD PLC

## DIRECTORS' REPORT (CONTINUED)

**FOR THE YEAR ENDED 31 OCTOBER 2011**

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### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the board



M Finlay  
Director

15 March 2012

# **ARK BUILD PLC**

## **INDEPENDENT AUDITORS' REPORT**

### **TO THE MEMBERS OF ARK BUILD PLC**

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We have audited the financial statements of Ark Build plc for the year ended 31 October 2011 set out on pages 8 to 20. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### **Respective responsibilities of directors and auditors**

As explained more fully in the Directors' Responsibilities Statement set out on pages 1 - 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### **Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 October 2011 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.



Draft Financial Statements at 30 March 2012 at 10 25 35

## ARK BUILD PLC

### INDEPENDENT AUDITORS' REPORT (CONTINUED)

#### TO THE MEMBERS OF ARK BUILD PLC

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**Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit



A Trainor FCCA (Senior Statutory Auditor)

for and on behalf of hjs Chartered Accountants and Registered 19.3.2012  
Auditors

Chartered Accountants  
Statutory Auditor

12-14 Carlton Place  
Southampton  
Hampshire  
United Kingdom  
SO15 2EA

# ARK BUILD PLC

## PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 OCTOBER 2011

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	Notes	2011 £	2010 £
Turnover	2	7,953,657	7,564,493
Cost of sales		(6,170,250)	(5,190,277)
Gross profit		1,783,407	2,374,216
Administrative expenses		(1,659,136)	(1,778,000)
Operating profit	5	124,271	596,216
Other interest receivable and similar income	3	4,008	-
Interest payable and similar charges	4	(5,641)	(5,493)
Profit on ordinary activities before taxation		122,638	590,723
Tax on profit on ordinary activities	6	(61,451)	(200,484)
Profit for the year	13	61,187	390,239

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The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

# ARK BUILD PLC

## BALANCE SHEET

AS AT 31 OCTOBER 2011

	Notes	2011 £	£	2010 £	£
<b>Fixed assets</b>					
Tangible assets	7		124,425		151,372
<b>Current assets</b>					
Debtors amounts falling due within one year	8	1,206,893		1,717,701	
Debtors amounts falling due after more than one year	8	324,165		-	
Cash at bank and in hand		1,175,714		1,417,447	
		<u>2,706,772</u>		<u>3,135,148</u>	
<b>Creditors amounts falling due within one year</b>	9	<u>(1,025,495)</u>		<u>(1,541,734)</u>	
<b>Net current assets</b>			1,681,277		1,593,414
<b>Total assets less current liabilities</b>			1,805,702		1,744,786
<b>Provisions for liabilities</b>	10		<u>(6,789)</u>		<u>(7,059)</u>
			<u>1,798,913</u>		<u>1,737,727</u>
<b>Capital and reserves</b>					
Called up share capital	12		50,000		50,000
Profit and loss account	13		1,748,913		1,687,727
<b>Shareholders' funds</b>	14		<u>1,798,913</u>		<u>1,737,727</u>

Approved by the Board and authorised for issue on 15 March 2012

M Finlay  
Director

Company Registration No 03864842

# ARK BUILD PLC

## CASH FLOW STATEMENT

FOR THE YEAR ENDED 31 OCTOBER 2011

	£	2011 £	£	2010 £
<b>Net cash (outflow)/inflow from operating activities</b>		(19,438)		98,715
<b>Returns on investments and servicing of finance</b>				
Interest received	4,008		-	
Interest paid	(5,477)		(5,493)	
<b>Net cash outflow for returns on investments and servicing of finance</b>		(1,469)		(5,493)
<b>Taxation</b>		(195,532)		(307,581)
<b>Capital expenditure</b>				
Payments to acquire tangible assets	(18,031)		(51,529)	
Receipts from sales of tangible assets	3,900		10,050	
<b>Net cash outflow for capital expenditure</b>		(14,131)		(41,479)
<b>Net cash outflow before management of liquid resources and financing</b>		(230,570)		(255,838)
<b>Financing</b>				
Capital element of hire purchase contracts	(11,163)		(29,231)	
<b>Net cash outflow from financing</b>		(11,163)		(29,231)
<b>Increase in cash in the year</b>		(241,733)		(285,069)

# ARK BUILD PLC

## NOTES TO THE CASH FLOW STATEMENT

FOR THE YEAR ENDED 31 OCTOBER 2011

<b>1 Reconciliation of operating profit to net cash inflow/(outflow) from operating activities</b>		<b>2011</b>	<b>2010</b>
		<b>£</b>	<b>£</b>
Operating profit		124,271	596,216
Depreciation of tangible assets		41,475	50,457
(Profit)/loss on disposal of tangible assets		(397)	4,945
Decrease/(increase) in debtors		186,643	(667,464)
(Decrease)/Increase in creditors within one year		(371,430)	114,561
<b>Net cash (outflow)/inflow from operating activities</b>		<b>(19,438)</b>	<b>98,715</b>

  

<b>2 Analysis of net funds</b>	<b>1 November 2010</b>	<b>Cash flow</b>	<b>Other non-cash</b>	<b>31 October 2011</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Net cash				
Cash at bank and in hand	1,417,447	(241,733)	-	1,175,714
Bank deposits	-	-	-	-
Debt				
Finance leases	(11,162)	11,162	-	-
<b>Net funds</b>	<b>1,406,285</b>	<b>(230,571)</b>	<b>-</b>	<b>1,175,714</b>

  

<b>3 Reconciliation of net cash flow to movement in net funds</b>	<b>2011</b>	<b>2010</b>
	<b>£</b>	<b>£</b>
Decrease in cash in the year	(241,733)	(285,069)
Cash outflow from decrease in debt and lease financing	11,162	29,234
<b>Movement in net funds in the year</b>	<b>(230,571)</b>	<b>(255,835)</b>
Opening net funds	1,406,285	1,662,120
<b>Closing net funds</b>	<b>1,175,714</b>	<b>1,406,285</b>

# ARK BUILD PLC

## NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 OCTOBER 2011

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### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

#### 1.3 Turnover

Turnover represents net invoiced sales of goods and services, excluding value added tax

#### 1.4 Tangible fixed assets and depreciation

Depreciation is provided at the following annual rates in order to write off each asset its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter

Plant and machinery	25% on reducing balance
Fixtures, fittings & equipment	25% on reducing balance
Motor vehicles	25% on reducing balance

#### 1.5 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.6 Long term contracts

Amounts recoverable on long term contracts, which are included in debtors, are stated at the net sales value of the work done after provision for contingencies and anticipated future losses on contracts, less amounts received as progress payments on account. Excess progress payments are included in creditors as payments on account.

#### 1.7 Pensions

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

#### 1.8 Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date. Deferred tax is not discounted.

# ARK BUILD PLC

## NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 OCTOBER 2011

### 2 Turnover

#### Geographical market

	Turnover 2011 £	2010 £
UK	7,953,657	7,564,493
	<u>7,953,657</u>	<u>7,564,493</u>

An analysis of turnover by geographical market is given above

### 3 Investment income

	2011 £	2010 £
Bank interest	4,008	-
	<u>4,008</u>	<u>-</u>

### 4 Interest payable

	2011 £	2010 £
On bank loans and overdrafts	164	-
Hire purchase interest	1,104	5,493
On overdue tax	4,373	-
	<u>5,641</u>	<u>5,493</u>

### 5 Operating profit

	2011 £	2010 £
Operating profit is stated after charging		
Depreciation of tangible assets	41,475	50,457
Loss on disposal of tangible assets	-	4,945
Operating lease rentals	61,046	59,468
Fees payable to the company's auditor for the audit of the company's annual accounts	4,000	4,000
and after crediting		
Profit on disposal of tangible assets	<u>(397)</u>	<u>-</u>

# ARK BUILD PLC

## NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 OCTOBER 2011

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6	Taxation	2011 £	2010 £
	<b>Domestic current year tax</b>		
	U K corporation tax	61,721	195,532
	<b>Total current tax</b>	61,721	195,532
	<b>Deferred tax</b>		
	Origination and reversal of timing differences	(270)	4,952
		<u>61,451</u>	<u>200,484</u>
	<b>Factors affecting the tax charge for the year</b>		
	Profit on ordinary activities before taxation	<u>122,638</u>	<u>590,723</u>
	Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 26% (2010 - 27.88%)	<u>31,886</u>	<u>164,694</u>
	Effects of		
	Depreciation	10,680	15,446
	Entertainment	25,309	36,545
	Capital allowances	(6,154)	(21,801)
	Other adjustments	-	648
		<u>29,835</u>	<u>30,838</u>
	<b>Current tax charge for the year</b>	<u>61,721</u>	<u>195,532</u>

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# ARK BUILD PLC

## NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 OCTOBER 2011

### 7 Tangible fixed assets

	Plant and machinery	Fixtures, fittings & equipment	Motor vehicles	Total
	£	£	£	£
<b>Cost</b>				
At 1 November 2010	17,000	52,720	276,077	345,797
Additions	-	3,725	14,306	18,031
Disposals	-	-	(11,070)	(11,070)
At 31 October 2011	17,000	56,445	279,313	352,758
<b>Depreciation</b>				
At 1 November 2010	10,874	28,841	154,710	194,425
On disposals	-	-	(7,567)	(7,567)
Charge for the year	1,532	6,901	33,042	41,475
At 31 October 2011	12,406	35,742	180,185	228,333
<b>Net book value</b>				
At 31 October 2011	4,594	20,703	99,128	124,425
At 31 October 2010	6,126	23,880	121,366	151,372

Included above are assets held under finance leases or hire purchase contracts as follows

	Motor vehicles
	£
<b>Net book values</b>	
At 31 October 2011	-
At 31 October 2010	30,816
<b>Depreciation charge for the year</b>	
At 31 October 2011	-
At 31 October 2010	53,997

# ARK BUILD PLC

## NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 OCTOBER 2011

8 Debtors	2011 £	2010 £
Trade debtors	967,611	1,429,158
Amounts recoverable on long term contracts	152,146	253,853
Called up share capital not paid	23,848	23,848
Other debtors	387,453	10,842
	<u>1,531,058</u>	<u>1,717,701</u>

Amounts falling due after more than one year and included in the debtors above are

	2011 £	2010 £
Other debtors	<u>324,165</u>	<u>-</u>

9 Creditors: amounts falling due within one year	2011 £	2010 £
Net obligations under hire purchase contracts	-	11,162
Trade creditors	197,781	449,635
Corporation tax	61,721	195,532
Other taxes and social security costs	287,332	287,994
Directors' current accounts	-	47,713
Other creditors	34,583	-
Accruals and deferred income	444,078	549,698
	<u>1,025,495</u>	<u>1,541,734</u>

### Net obligations under hire purchase contracts

Repayable within one year	-	11,162
Finance charges and interest allocated to future accounting periods	-	-
	<u>-</u>	<u>11,162</u>

# ARK BUILD PLC

## NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 OCTOBER 2011

### 10 Provisions for liabilities

	Deferred tax liability £
Balance at 1 November 2010	7,059
Profit and loss account	(270)
Balance at 31 October 2011	<u>6,789</u>

The deferred tax liability is made up as follows

	2011 £	2010 £
Accelerated capital allowances	<u>6,789</u>	<u>7,059</u>

### 11 Pension and other post-retirement benefit commitments

The company operates a defined contributions scheme in respect of its employees. The scheme and its assets are held by independent managers. The pension charge represents contributions due from the company and amounted to £128,000 (2010: £44,350).

	2011 £	2010 £
Contributions payable by the company for the year	<u>128,000</u>	<u>44,350</u>

### 12 Share capital

	2011 £	2010 £
Allotted, called up and fully paid		
50,000 Ordinary Shares of £1 each	<u>50,000</u>	<u>50,000</u>

### 13 Statement of movements on profit and loss account

	Profit and loss account £
Balance at 1 November 2010	1,687,726
Profit for the year	61,187
Balance at 31 October 2011	<u>1,748,913</u>

# ARK BUILD PLC

## NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 OCTOBER 2011

14 Reconciliation of movements in shareholders' funds	2011 £	2010 £
Profit for the financial year	61,187	390,239
Opening shareholders' funds	1,737,727	1,347,488
Closing shareholders' funds	1,798,913	1,737,727

### 15 Contingent liabilities

During the course of the year the company has entered into guarantees with some of their customers totalling £352,648

### 16 Financial commitments

At 31 October 2011 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 October 2012

	Land and buildings		Other	
	2011 £	2010 £	2011 £	2010 £
Operating leases which expire				
Within one year	-	-	-	11,162
In over five years	60,000	60,000	-	-
	60,000	60,000	-	11,162

17 Directors' remuneration	2011 £	2010 £
Remuneration for qualifying services	544,882	326,833

Remuneration disclosed above include the following amounts paid to the highest paid director

Remuneration for qualifying services	270,382	-
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# ARK BUILD PLC

## NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 OCTOBER 2011

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### 18 Employees

#### Number of employees

The average monthly number of employees (including directors) during the year was

	2011 Number	2010 Number
Trades	73	73
Directors	4	3
	<u>77</u>	<u>76</u>

#### Employment costs

	2011 £	2010 £
Wages and salaries	2,593,665	2,527,751
Social security costs	271,951	269,664
Other pension costs	128,000	44,350
	<u>2,993,616</u>	<u>2,841,765</u>

### 19 Control

The company is under the control of M J Finlay, a director of the company, due to his majority shareholding

# **ARK BUILD PLC**

## **NOTES TO THE FINANCIAL STATEMENTS**

***FOR THE YEAR ENDED 31 OCTOBER 2011***

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### **20 Related party relationships and transactions**

#### **Beachview Corporation Limited**

During the year under review the company has traded with Beachview Corporation Limited, a company which M J Finlay is a director and holds all of the issued share capital

The company has purchased services to the value of £122,840 (2010 £285,844) inclusive of VAT

The balance owing at the end of the year to Beachview Corporation Limited is £nil(2010 £nil)

#### **Robert Joseph Developments Limited**

Robert Joseph Developments Limited is a company which M J Finlay and C Cole are directors and M J Finlay holds a majority shareholding

The company has purchased services to the value of £nil (2010 £nil) inclusive of VAT from Robert Joseph Developments Limited

The balance owing at the end of the year, to Robert Joseph Developments Limited is £nil (2010 £nil)

#### **Pension scheme**

During the year the company loaned the Ark Build Executive Pension Scheme £360,000 This is repayable over 10 years and at the balance sheet date £354,974 was due from the pension scheme to the company Interest is charged at a commercial rate