

CONSTRUCTION PRODUCTS ASSOCIATION
DIRECTORS' REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2012



CONSTRUCTION PRODUCTS ASSOCIATION
(A Company Limited by Guarantee)

COMPANY INFORMATION

DIRECTORS

G W Bolsover
M Bean
N C Jackson
J H Sinfield
G I Cooper
R J Horwood

COMPANY SECRETARY

D M Montgomery

COMPANY NUMBER

03861752

REGISTERED OFFICE

26 Store Street
London
WC1E 7BT

AUDITORS

Wilder Coe LLP
Chartered Accountants & Statutory Auditors
233-237 Old Marylebone Road
London
NW1 5QT

BANKERS

Barclays Bank Plc
Pall Mall
London
SW1A 1QD

Lloyds TSB
Southampton Row
London
WC1B 5HR

CONSTRUCTION PRODUCTS ASSOCIATION
(A Company Limited by Guarantee)

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CONSTRUCTION PRODUCTS ASSOCIATION
(A Company Limited by Guarantee)

DIRECTORS' REPORT
FOR THE YEAR ENDED 31 DECEMBER 2012

The directors present their report and the audited financial statements for the year ended 31 December 2012

DIRECTORS' RESPONSIBILITIES STATEMENT

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

PROVISION OF INFORMATION TO AUDITORS

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any information needed by the company's auditors in connection with preparing their report and to establish that the company's auditors are aware of that information.

PRINCIPAL ACTIVITY

The principal activity of the company is to promote the interests of its members and to render services to such members and other persons or bodies engaged in the manufacturing and supply of construction products.

CONSTRUCTION PRODUCTS ASSOCIATION
(A Company Limited by Guarantee)

DIRECTORS' REPORT
FOR THE YEAR ENDED 31 DECEMBER 2012

DIRECTORS

The directors who served during the year were

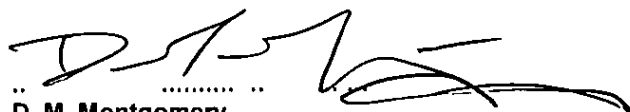
A Barden (resigned 8 November 2012)
G W Bolsover
P R C Davis (resigned 24 April 2012)
M Bean
R A Soper (resigned 13 September 2012)
N C Jackson
J H Sinfield
G I Cooper (appointed 13 September 2012)
R J Horwood (appointed 24 April 2012)
K J Ludlum (resigned 24 April 2012)

AUDITORS

The auditors, Wilder Coe LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006

In preparing this report, the directors have taken advantage of the small companies exemptions provided by section 415A of the Companies Act 2006

This report was approved by the board on 28/12/2013 and signed on its behalf


D. M Montgomery
Secretary

CONSTRUCTION PRODUCTS ASSOCIATION
(A Company Limited by Guarantee)

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF CONSTRUCTION PRODUCTS ASSOCIATION

We have audited the financial statements of Construction Products Association for the year ended 31 December 2012, set out on pages 5 to 12. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

OPINION ON FINANCIAL STATEMENTS

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2012 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

CONSTRUCTION PRODUCTS ASSOCIATION
(A Company Limited by Guarantee)

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF CONSTRUCTION PRODUCTS ASSOCIATION

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to take advantage of the small companies' exemption in preparing the Directors' Report

Robert Bradman BA CA (Senior Statutory Auditor)
for and on behalf of

Wilder Coe LLP

Wilder Coe LLP
Chartered Accountants & Statutory Auditors
233-237 Old Marylebone Road
London
NW1 5QT

1 March 2013

CONSTRUCTION PRODUCTS ASSOCIATION
(A Company Limited by Guarantee)

PROFIT AND LOSS ACCOUNT
FOR THE YEAR ENDED 31 DECEMBER 2012

| | Note | 2012 £ | 2011 £ |
|--|------|----------------------|---------------------|
| TURNOVER | 1,2 | 1,309,143 | 1,260,933 |
| Cost of sales | | <u>(375,838)</u> | <u>(359,966)</u> |
| GROSS PROFIT | | 933,305 | 900,967 |
| Administrative expenses | | <u>(902,195)</u> | <u>(895,651)</u> |
| OPERATING PROFIT | 3 | 31,110 | 5,316 |
| Interest receivable and similar income | | <u>7,456</u> | <u>4,503</u> |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION | | 38,566 | 9,819 |
| Tax on profit on ordinary activities | 5 | <u>(8,103)</u> | <u>(4,222)</u> |
| PROFIT FOR THE FINANCIAL YEAR | 10 | <u>30,463</u> | <u>5,597</u> |

All amounts relate to continuing operations

There were no recognised gains and losses for 2012 or 2011 other than those included in the Profit and Loss Account

The notes on pages 7 to 12 form part of these financial statements


CONSTRUCTION PRODUCTS ASSOCIATION

(A Company Limited by Guarantee)
REGISTERED NUMBER 03861752

**BALANCE SHEET
AS AT 31 DECEMBER 2012**

| | Note | 2012 £ | 2011 £ |
|--|------|-----------------------|-----------------------|
| FIXED ASSETS | | | |
| Tangible assets | 6 | 24,414 | 26,204 |
| CURRENT ASSETS | | | |
| Debtors | 7 | 91,474 | 141,375 |
| Cash at bank and in hand | | 344,753 | 303,497 |
| | | <u>436,227</u> | <u>444,872</u> |
| CREDITORS amounts falling due within one year | 8 | <u>(184,649)</u> | <u>(245,547)</u> |
| NET CURRENT ASSETS | | <u>251,578</u> | <u>199,325</u> |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | <u>275,992</u> | <u>225,529</u> |
| PROVISIONS FOR LIABILITIES | | | |
| Other provisions | 9 | <u>(20,000)</u> | <u>-</u> |
| NET ASSETS | | <u><u>255,992</u></u> | <u><u>225,529</u></u> |
| RESERVES | | | |
| Profit and loss account | 10 | <u>255,992</u> | <u>225,529</u> |
| MEMBERS' FUNDS | 15 | <u><u>255,992</u></u> | <u><u>225,529</u></u> |

The financial statements were approved and authorised for issue by the board and were signed on its behalf on



G. I. Cooper
 Chairman

28/02/2013

The notes on pages 7 to 12 form part of these financial statements

CONSTRUCTION PRODUCTS ASSOCIATION
(A Company Limited by Guarantee)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2012

1. ACCOUNTING POLICIES

1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and include the results of the company's operations, all of which are continuing

1.2 Turnover

Turnover comprises revenue recognised from subscriptions, publications sales, income from Building Exhibitions Management and surpluses arising on promotional events and is exclusive of Value Added Tax

1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases

| | | |
|---------------------|---|---------|
| Fixtures & fittings | - | 5 years |
| Office equipment | - | 4 years |
| Computer equipment | - | 3 years |

1.4 Operating leases

Rentals under operating leases are charged to the Profit and Loss Account on a straight line basis over the lease term

1.5 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction

Exchange gains and losses are recognised in the Profit and Loss Account

1.6 Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year

2. TURNOVER

The whole of the turnover is attributable to that of the principal activity of the company, which is to promote the interests of its members and to render services to such members and other persons or bodies engaged in the manufacturing and supply of construction products

All turnover arose within the United Kingdom

CONSTRUCTION PRODUCTS ASSOCIATION
(A Company Limited by Guarantee)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2012**

3 OPERATING PROFIT

The operating profit is stated after charging/(crediting)

| | 2012 £ | 2011 £ |
|---------------------------------------|-------------------|-------------------|
| Depreciation of tangible fixed assets | | |
| - owned by the company | 13,264 | 12,579 |
| Auditors' remuneration | 4,000 | 4,000 |
| Operating lease rentals | | |
| - other operating leases | 88,494 | 88,494 |
| Difference on foreign exchange | (143) | 10 |
| | <u> </u> | <u> </u> |

During the year, no director received any emoluments (2011 - £NIL)

4. STAFF COSTS

Staff costs were as follows

| | 2012 £ | 2011 £ |
|-----------------------|----------------|----------------|
| Wages and salaries | 576,176 | 556,603 |
| Social security costs | 66,726 | 67,159 |
| Other pension costs | 40,938 | 55,644 |
| | <u>683,840</u> | <u>679,406</u> |

The average monthly number of employees, including the directors, during the year was as follows

| | 2012 | 2011 |
|-----------|-----------|-----------|
| Directors | 8 | 8 |
| Staff | 12 | 12 |
| | <u>20</u> | <u>20</u> |

CONSTRUCTION PRODUCTS ASSOCIATION
(A Company Limited by Guarantee)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2012

5. TAXATION

| | 2012 | 2011 |
|--|--------------|--------------|
| | £ | £ |
| UK corporation tax charge on profit for the year | 8,103 | 4,222 |

Factors affecting tax charge for the year

The tax assessed for the year is lower than (2011 - *higher than*) the standard rate of corporation tax in the UK of 20% (2011 - 20%) The differences are explained below

| | 2012 | 2011 |
|--|---------------|--------------|
| | £ | £ |
| Profit on ordinary activities before tax | 38,566 | 9,819 |
| Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 20% (2011 - 20%) | 7,713 | 1,964 |
| Effects of | | |
| Expenses not deductible for tax purposes | 277 | 23 |
| Depreciation for the year in excess of capital allowances | 113 | 2,184 |
| Effect of change in tax rate | - | 51 |
| Current tax charge for the year (see note above) | 8,103 | 4,222 |

Factors that may affect future tax charges

There were no factors that may affect future tax charges

CONSTRUCTION PRODUCTS ASSOCIATION
(A Company Limited by Guarantee)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2012

6. TANGIBLE FIXED ASSETS

| | Fixtures & fittings £ | Office equipment £ | Computer Equipment £ | Total £ |
|-----------------------|-----------------------------|--------------------------|----------------------------|----------------|
| Cost | | | | |
| At 1 January 2012 | 28,702 | 27,533 | 55,974 | 112,209 |
| Additions | 1,874 | - | 9,600 | 11,474 |
| Disposals | - | (11,925) | - | (11,925) |
| At 31 December 2012 | <u>30,576</u> | <u>15,608</u> | <u>65,574</u> | <u>111,758</u> |
| Depreciation | | | | |
| At 1 January 2012 | 8,179 | 27,533 | 50,293 | 86,005 |
| Charge for the year | 5,970 | - | 7,294 | 13,264 |
| On disposals | - | (11,925) | - | (11,925) |
| At 31 December 2012 | <u>14,149</u> | <u>15,608</u> | <u>57,587</u> | <u>87,344</u> |
| Net book value | | | | |
| At 31 December 2012 | <u>16,427</u> | <u>-</u> | <u>7,987</u> | <u>24,414</u> |
| At 31 December 2011 | <u>20,523</u> | <u>-</u> | <u>5,681</u> | <u>26,204</u> |

7. DEBTORS

| | 2012 £ | 2011 £ |
|--------------------------------|---------------|----------------|
| Trade debtors | 12,800 | 14,351 |
| Other debtors | 36,832 | 72,242 |
| Prepayments and accrued income | 41,842 | 54,782 |
| | <u>91,474</u> | <u>141,375</u> |

CONSTRUCTION PRODUCTS ASSOCIATION
(A Company Limited by Guarantee)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2012

8. CREDITORS
Amounts falling due within one year

| | 2012 £ | 2011 £ |
|---------------------------------|----------------|----------------|
| Trade creditors | 48,171 | 70,945 |
| Corporation tax | 8,103 | 4,222 |
| Social security and other taxes | 20,509 | 20,347 |
| Other creditors | 12,282 | 47,806 |
| Accruals and deferred income | 95,584 | 102,227 |
| | <u>184,649</u> | <u>245,547</u> |

Included in the above other creditors are bank balances of £8,756 (2011 £8,756) received in advance of projects due to commence in 2013

9. PROVISIONS

| | Provision for dilapidation £ |
|---------------------|------------------------------------|
| At 1 January 2012 | - |
| Additions | 20,000 |
| At 31 December 2012 | <u>20,000</u> |

Provision for dilapidation

The company's lease with its landlord creates a constructive obligation to return the company's premises to their original condition, the cost of which has been reliably estimated at £20,000

10. RESERVES

| | Profit and loss account £ |
|---------------------|---------------------------------|
| At 1 January 2012 | 225,529 |
| Profit for the year | 30,463 |
| At 31 December 2012 | <u>255,992</u> |

11 PENSION COMMITMENTS

The company operates a defined contribution pension scheme for its employees. The assets of the plan are held separately from those of the company in an independently administered fund. There are no unpaid contributions outstanding at the year end (2011 £Nil)

The total pension cost charge for the year represents contributions payable by the company to the fund and amounted to £40,938 (2011 £55,644)

CONSTRUCTION PRODUCTS ASSOCIATION
(A Company Limited by Guarantee)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2012

12 OPERATING LEASE COMMITMENTS

At 31 December 2012 the company had annual commitments under non-cancellable operating leases as follows

| | Land and buildings | | Other | |
|-----------------------|--------------------|--------|--------|------|
| | 2012 | 2011 | 2012 | 2011 |
| | £ | £ | £ | £ |
| Expiry date: | | | | |
| Between 2 and 5 years | 87,000 | 88,494 | 14,438 | - |

13 RELATED PARTY TRANSACTIONS

During the year the company received £24,208 (2010 £25,000) as a management fee from The Considerate Constructors Scheme Limited which is considered a related party as it is a wholly owned subsidiary of Construction Umbrella Bodies (Holdings) Limited, a guarantee company, of which Construction Products Association controls one half. As at 31 December 2011 there were no amounts due from or to Construction Umbrella Bodies (Holdings) Limited (2011 £Nil)

14 COMPANY STATUS

The company is a private company limited by guarantee and consequently does not have share capital. Under clause 6 of the Memorandum of Association, every member of the Association undertakes to contribute to the assets of the Association. In the event of the same being wound up while they are a member, or within one year after they cease to be a member, such amount may be required not exceeding £1. At 31 December 2012 there were 73 members (2011 72)

15 RECONCILIATION OF MOVEMENT IN MEMBERS' FUNDS

| | 2012 | 2011 |
|------------------------|---------|---------|
| | £ | £ |
| Opening members' funds | 225,529 | 219,932 |
| Profit for the year | 30,463 | 5,597 |
| Closing members' funds | 255,992 | 225,529 |