# **Aerosol Products Limited**

Directors' report and financial statements Registered number 3843496 30 June 2005



Aerosol Products Limited Directors' report and financial statements 30 June 2005

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# Directors and advisors

Directors: BHD Minto

A Lindsay TNM Seaman

Secretary: CA Barnet

Registered office: Middleton Way

Middleton Manchester M24 4DP

Registered Number: 3843496

Auditors: KPMG LLP

St James' Square Manchester M2 6DS

Solicitors Kuit, Steinart, Levy & Co

3 St Mary's Parsonage

Manchester M3 2RD

Bankers: Barclays Bank Plc

M1 Corridor Corporate Business Centre

Eagle Point 1 Capability Green

Luton LU1 3US

### Directors' report

The directors present their annual report and the audited financial statements for the year ended 30 June 2005.

#### Principal activities

The company manufactures aerosol products for the household and personal care markets.

#### **Business review**

During the year the company continued to develop its operations and to invest in the latest technology.

On 27 June 2005 Robert McBride Ltd purchased 100% of the share capital of Aerosol Products Limited from McBride Holdings plc for a consideration of £7,000,000. On 30 June 2005 Aerosol Products Limited received £7,000,000 for all its trade and assets from Robert McBride Ltd.

#### Results and dividends

Profit after tax for the year ended 30 June 2005 was £4,476,000 (2004: £636,000).

The directors do not recommend the payment of a final dividend to ordinary shareholders (2004: £nil). The retained profit for the year has been transferred to reserves.

#### Environmental policy

The company places considerable importance on compliance with environmental standards and aims to ensure that it conforms to all relevant legislation and codes of practice.

#### Political and Charitable Donations

The company made charitable donations during the year of £954 (2004: £756). No political donations were made in the year (2004: £Nil).

#### Directors and directors' interests

The directors who held office during the year were as follows:

Dr CHB Honeyborne (Resigned 5 October 2004)

Mr BHD Minto

Mr A Lindsay

Mr PB Louden (Resigned 6 September 2004)

Mr TNM Seaman

Mr NA Carmichael (Resigned 6 September 2004)

None of the directors are required to retire by rotation.

None of the directors had any interest in shares or debentures of the company. The interests of Mr TNM Seaman and Mr A Lindsay as directors of the company's holding company are declared in those accounts and statutory books.

No director, either during or at the end of the financial year, was materially interested in any contract that was significant in relation to the company's business.

#### Auditors

In accordance with Section 384 of the Companies Act 1985, a resolution for the re-appointment of KPMG LLP as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

By order of the board

C A Barnet Secretary

> Middleton Way Middleton Manchester M24 4DP

## Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



## **KPMG** Audit Plc

St James' Square Manchester M2 6DS United Kingdom

# Report of the independent auditors to the members of Aerosol Products Limited

We have audited the financial statements on pages 5 to 18.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the directors' report and, as described on page 3, the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

#### Basis of audit opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 June 2005 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

HPMG ALIT PE 14 Sytember 2005

KPMG Audit Plc

Chartered Accountants Registered Auditor

## Profit and loss account

for the year ended 30 June 2005

yer moyem concerns on the 2005	Note	2005 £000	2004 £000
Turnover Cost of sales		31,159 (21,307)	32,981 (23,422)
Gross profit Distribution costs Administrative expenses		9,852 (583) (7,092)	9,559 (812) (7,417)
Operating profit Profit on disposal of trade and assets	2-4 8	2,177 2,746	1,330
Profit before interest and taxation Other interest receivable and similar income Interest payable and similar charges	5 6	4,923 - (445)	1,330 12 (623)
Profit on ordinary activities before taxation Tax on loss on ordinary activities	7	4,478 (2)	719
Profit on ordinary activities after taxation Undeclared non-equity preference dividend		4,476	724 (88)
Retained profit for the year	16	4,476	636

# Statement of total recognised gains and losses for the year ended 30 June 2005

There were no recognised gains or losses in the current or preceding period other than those passing through the profit and loss account.

Bal	ance	sheet
at 30	<b>June</b>	2005

20 7 2005			
at 30 June 2005	Note	2005	2004
		£000	£000
Fixed assets			5.022
Intangible assets	9	-	5,023
Tangible assets	10	-	4,576
•		<del></del>	9,599
Current assets			
Stocks	11		972
Debtors due within one year	12	-	1,886
	12	7,000	
Debtors due after one year	* 4	7,000	1,886
Cash at bank and in hand		-	209
		7,000	3,067
4. C. III Josephin one year	13	(2)	(9,959)
Creditors: amounts falling due within one year	13	<del></del>	
Net current assets/(liabilities)		6,998	(6,892)
,			
Total assets less current liabilities		6,998	2,707
Creditors: amounts falling due after more than	14	-	(185)
one year			
		6,998	2,522
Net assets		<del></del>	
Carital and reserves			
Capital and reserves Called up share capital	15	1,500	1,500
Preference dividend reserve	16	•	176
	16	25,600	25,600
Share premium account Profit and loss account	16	(20,102)	(24,754)
11011. 4110 1000 4000 4000			
Shareholders' funds		6,998	2,522
		(8,178)	(12,654)
Attributable to equity shareholders Attributable to non-equity shareholders		15,176	15,176
		6,998	2,522

These financial statements were approved by the board of directors on 13 September 200 and were signed on its behalf

Director

# Reconciliation of movements in shareholders' funds for the year ended 30 June 2005

for the year enaeu 30 June 2005		
	2005	2004
	£000	£000
Profit for the financial year	4,476	636
Undeclared non-equity preference dividend	-	88
Net movement in shareholders' funds	4,476	724
Opening shareholders' funds	2,522	1,798
Closing shareholders' funds	6,998	2,522
	====	2,522

#### **Notes**

(forming part of the financial statements)

#### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's accounts.

#### Basis of preparation

The financial statements have been prepared under the historical cost convention, applicable accounting standards and the Companies Act 1985.

On 27 June 2005 Robert McBride Ltd purchased 100% of the share capital of Aerosol Products Limited from McBride Holdings plc.

On 30 June 2005 Aerosol Products Limited received £7,000,000 for all its trade and assets from Robert McBride Ltd.

#### Goodwill

Purchased goodwill (representing the excess of the fair value of the consideration given over the fair value of the separable net assets acquired) arises on business combinations in respect of acquisitions capitalised.

There is no longer any Goodwill in the accounts of Aerosol Products Limited due to the sale of trade and assets on the 30 June 2005.

#### Fixed assets and depreciation

Depreciation is provided to write off the cost less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows:

Freehold buildings - 50 years
Leasehold property - life of lease
Plant and fixtures - 10 years
Computer equipment - 5 years
Motor vehicles - 4 years

No depreciation is provided on freehold land or assets in the course of construction.

#### Stocks

Stocks are stated at the lower of cost and net realisable value. In determining the cost of raw materials, consumables and goods purchased for resale, standard costs are used. For work in progress and finished goods manufactured by the company, cost is taken as production cost, which includes an appropriate portion of attributable overheads.

#### 1 Accounting policies (continued)

#### Taxation

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes.

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by Financial Reporting Standard 19.

#### Foreign currencies

Transactions in foreign currencies are recorded at the rate of exchange ruling at the date of the transaction or at the contracted rate if covered by a forward exchange contract.

Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

#### Leases

Assets acquired under finance leases are capitalised in the balance sheet and depreciated over their useful lives. The interest element is charged to the profit and loss account over the term of the contract.

Operating leases are charged to the profit and loss account on a straight line basis over the life of the operating lease.

#### Turnover

Turnover represents the amounts, excluding value added tax, derived from the provision of goods to Robert McBride Limited during the period.

#### Pensions

The company participates in the Robert McBride Pension Fund. The assets of the schemes are held separately from those of the company in independently administered funds. The scheme is a multi-employer scheme in which the company is unable to identify its share of the underlying assets and liabilities. Contributions to the scheme are charged to the profit and loss account in the year in which they are payable in accordance with SSAP 24.

#### Research and development expenditure

Expenditure on research and development is written off against profits in the period in which it is incurred.

#### 2 Operating profit

Operating profit/loss is stated after charging	2005 £000	2004 £000
Depreciation Amortisation of goodwill Operating leases – hire of plant and machinery Auditors' remuneration Research and development expenditure	738 324 12 16 169	641 327 70 15 250
3 Staff numbers and costs	The state of the s	-

#### 3 Staff numbers and costs

The average number of persons employed by the company (including directors) during the year, analysed by

	y and year,	analysed by
One of	Number of emp	olovees
Operations Finance and administration	2005	2004
ionation	192 33	197
The aggregate and the	225	226
The aggregate payroll costs of these persons were as follows:		-
Wagner	2005	2004
Wages and salaries Social security costs	£000	£000
Other pension costs	3,840 338	3,757
	147	327 119
	4,325	4,203
4 Directors' emoluments		

# Directors' emoluments

During the year the company paid fees of £14,486 (2004: £25,000) for the services of the chairman, Dr Christopher Honeyborne. None of the other directors received any remuneration for their work as directors of the company.

5 Other interest receivable and similar income		
	2005 £000	2004 £000
Bank interest	<u>-</u>	12
		<del></del> -
6 Interest payable and similar charges		2004
	2005 £000	2004 £000
	2000	2000
On other loans	445	623
	<del>-</del>	
7 Taxation		
	2005	2004
	€000	£000
Tax charge for the period	2	1
Adjustment in respect of prior period	-	(6)
Total current tax and tax on loss on ordinary activities	2	(5)
Total current tax and tax on 1655 on ordinary services		<del></del>
Factors affecting the tax charge/credit for the period		
The current tax credit for the period is lower (2004: lower) than the	he standard rate of corporation tax in th	e UK (30%,
2004: 19%). The difference is explained below:	2005	2004
	£000	£000
Loss on ordinary activities before tax	4,478	719
Current tax at 30% (2004: 19%)	1,343	136
Effects of:	2,2	
Tax on expenses not deductible for tax purposes (primarily goodwill an	nortisation) (722)	64 118
Tax on capital allowances for the year in excess of depreciation	213	(2)
Tax on other timing differences Tax on losses carried forward	- -	(6)
Adjustments in respect of prior periods	-	(31)
Utilisation of losses	(832)	(284)
Total current tax charge	2	(5)

## 8 Profit on Disposal of Trade and Assets

On 30 June 2005 the company sold its trade and assets to Robert McBride Ltd, a related company, for a profit of £2,746,000.

## 9 Intangible fixed assets

	Goodwill £000
Cost At beginning and end of year Disposals	17,455 (17,455)
At end of year	-
Amortisation At beginning of year Charged in year Disposals	12,432 324 (12,756)
At end of year	-
Net book value At 30 June 2005	-
At 30 June 2004	5,023
	= <del></del>

## 10 Tangible fixed assets

	Freehold property £000	Plant and fixtures £000	Total
Cost	2000	2000	£000
At beginning of year	1,207	6,464	7,671
Additions	48	578	626
Disposals	(1,255)	(7,042)	(8,297)
At end of year			
At city of year	-	-	-
		=	
Depreciation			
At beginning of year	142	2,953	3,095
Charged in year	44	694	738
Disposals	(186)	(3,647)	(3,833)
At end of year	-	-	-
	<del></del>	-	
Net book value			
At 30 June 2005	-	-	-
		<del></del>	
At 30 June 2004	1,065	3,511	4,576
		= <del></del>	

## 11 Stocks

	2005 £000	2004 £000
Raw materials and consumables	_	969
Finished goods	•	3
	· ·	072
	<u> </u>	972
10		
12 Debtors		
	2005	2004
Amounts falling due within one year	£000	£000
Trade debtors	_	1,497
Other debtors	-	108
Prepayments and accrued income	-	281
Amounts falling due after our war	-	1,886
Amounts falling due after one year  Amounts due from group undertakings	7,000	0
3 1 3.		
	7,000	1,886
13 Creditors: amounts falling due within one year		
25 Crossion amounts raining due within one year		
	2005 £000	2004 £000
	2000	£000
Obligations under finance leases and hire purchase contracts	-	136
Trade creditors	-	4,829
Amounts owed to group undertakings Taxation and social security	2	2,274
Other creditors	2	577 39
Accruals and deferred income	-	2,104
	2	9,959
	<del></del>	

## 14 Creditors: amounts falling due after more than one year

			2005 £000	2004 £000
Obligations under finance leases and hire purc	hase contracts		_	185
15 Called up share capital				
	2005	2004	2005	2004
	Number	Number	£	£
Authorised				
Equity: Ordinary A shares of £1 each	-	450	•	450
Ordinary B shares of £1 each	-	450	-	450
Ordinary shares of £1 each A Preference shares of £0.10 each	900	11 000 000	900	
B preference shares of £0.10 each	-	11,000,000 4,001,000	-	1,100,000
Preference shares of £0.10 each	15,001,000	4,001,000	1,500,100	400,100
	15,001,900	15,001,900	1,501,000	1.501.000
	13,001,700	====		1,501,000
Allotted, called up and fully paid	Number	Number	£	£
Equity: Ordinary A shares of £1 each	-	50	-	50
Ordinary B shares of £1 each	-	50	-	50
Ordinary shares of £1 each	100	-	100	-
A Preference shares of £0.10 each	-	11,000,000	-	1,100,000
B preference shares of £0.10 each		4,001,000	-	400,100
Preference shares of £0.10 each	15,001,000		1,500,100	1,100,000
	15,001,100	15,001,100	1,500,200	1,500,200
	<del></del>	<del></del>		

On the 6 September 2004 the issued and unissued A Ordinary Shares of £1 each were reclassified as Ordinary Shares of £1 each.

On the 6 September 2004 the issued and unissued B Ordinary Shares of £1 each were reclassified as Ordinary Shares of £1 each.

### 15 Called up share capital (continued)

On 6 September 2004 the issued and unissued A Preference Shares of 10 pence each were reclassified as Preference Shares of 10 pence each.

On 6 September 2004 the issued and unissued B Preference Shares of 10 pence each were reclassified as Preference Shares of 10 pence each.

The rights and privileges attaching to the Preference Shares in issue at 30 June 2005 are as follows:-

As regards income:

The Preference Shares shall rank equally with the Ordinary Shares for any dividends paid thereon.

#### As Regards capital:

On a return of capital on liquidation, reduction of capital or otherwise, the surplus assets of the Company remaining after payment of its liabilities shall be distributed amongst the holders of the Ordinary Shares and the Preference Shares. Any payment to the holders of shares of a particular class shall be made in proportion to the numbers of shares of the relevant class held by each of them.

#### As regards redemption:

- (a) The Company shall have the right, subject to the Companies Act, to redeem at any time the whole or any part of the Preference Shares for the time being issued and outstanding by giving the holders of the particular Preference Shares to be redeemed not less than 7 days' prior notice in writing of the date when such redemption is to be effected.
- (b) Any partial redemption of the Preference Shares shall be made amongst the holders of the Preference Shares pro rata (as nearly as may be without giving rise to fractions) according to their respective holdings.

#### As regards voting:

The Preference Shares shall confer on each holder thereof (in that capacity) the right to receive notice of and to attend and speak at all general meetings of the Company but shall not confer any right (in that capacity) to vote thereat.

## 16 Share premium and reserves

	Preference	Share premium	Profit and loss
	dividend reserve	Account	Account
	£000	£000	£000
At beginning of year	176	25,600	(24,754)
Profit for the year	-		4,476
Release of dividend reserve	(176)		176
At end of year	-	25,600	(20,102)

## 17 Commitments

a) Capital commitments at the end of the financial year for which no provision has been made, are as follows:

	2005 £000	2004 £000
Contracted	-	36

(b) Annual commitments under non-cancellable operating leases are as follows:

	2005		2004	
	Land and buildings	Other	Land and Buildings	Other
Operating leases which expire:	£000	£000	£000	£000
Within one year	-	-	75	2
In the second to fifth years inclusive	-	-	_	39
Over five years	-	-	-	30
	-	-	75	71

#### 18 Pension scheme

The Company participates in the Robert McBride Pension Fund, a pension scheme providing benefits based on final pensionable pay. The scheme is a multi-employer scheme in which the Company is unable to identify its share of the underlying assets and liabilities and costs are recorded on a contribution basis.

The contributions are determined by a qualified actuary on the basis of triennial valuation using the projected unit method. The most recent valuation was at 31 March 2003. The assumptions which have the most significant effect on the results of the valuation were that price inflation would be 2.5% per annum, pensionable salary increases would be 4.5% per annum, pensions in payment increase would be 2.5% per annum and the investment return would be 5.3% per annum.

The most recent actuarial valuation showed that the market value of the scheme's assets was £32.9 million at 30 June 2003 and that the actuarial value of those assets represented 68.9% of the benefits that had accrued to members, after allowing for expected future increases in earnings. The Company and the trustees are aware that contributions at this level are not sufficient to meet the full cost of the liabilities. The rates of contributions payable will be reviewed over the next twelve months.

The pension charge for the year of £147,000 (2004: £119,000) includes £28,000 (2004: £27,000) in respect of the Robert McBride Pension Fund, £61,000 (2004: £64,000) in respect of the Company's defined contribution pension scheme and £58,000 (2004: £27,000) in respect of other schemes.

Contributions amounting to £0 (2004: £NIL) were payable to the Robert McBride Pension Fund at the year end.

#### 19 Ultimate parent company

The ultimate and immediate parent undertaking is McBride plc, a Company registered in England and Wales.

Copies of the McBride plc accounts are available from the registered office at McBride House, Penn Road, Beaconsfield, Buckinghamshire, HP9 2FY.