

ABB LIMITED

Report and Financial Statements
31 December 2012

Registered Number: 3780764



ABB Limited

REGISTERED NO 3780764

DIRECTORS

TJ Gregory
ID Rennie
W McLaughlin

SECRETARY

D Benn

AUDITORS

Ernst & Young LLP
No 1 Colmore Square
Birmingham
B4 6HQ

BANKERS

HSBC Bank plc
City of London Branch
60 Queen Victoria Street
London
EC4N 4TR

REGISTERED OFFICE

Daresbury Park
Daresbury
Warrington
Cheshire
WA4 4BT

DIRECTORS' REPORT

The directors present their report and financial statements for the year ended 31 December 2012

RESULTS AND DIVIDENDS

The results for the year are set out on page 9. The profit for the year after taxation amounted to £ 23,862,000 (2011 £42,760,000). During the year the company has paid an interim dividend of £nil (2011 £65,000,000).

PRINCIPAL ACTIVITIES

The company is a member of the ABB Group and is owned by ABB Holdings Limited, a company registered in England and Wales.

The principal activities of the company in the year were the provision of solutions for secure, energy-efficient generation, transmission and distribution of electricity and for increasing productivity in industrial, commercial and utility operations.

REVIEW OF OPERATIONS AND FUTURE DEVELOPMENTS

The company's turnover comprises delivery of projects, sale of products and associated service operations. Many of the products sold during the year, either directly or as part of integrated projects, are manufactured by both the company in the UK and ABB facilities overseas. The ABB group is organised on worldwide divisional lines and individual budgets and targets are set for each division.

The company's key performance indicators during the year were

| | 2012 | 2011 | Change |
|---|-------------|-------------|---------------|
| | £m | £m | % |
| Turnover from continuing operations | 611.0 | 540.0 | +13% |
| Operating profit from continuing operations (excluding restructuring costs) | 30.3 | 31.8 | -5% |
| Shareholders funds | 11.2 | 60.9 | -82% |

The slow recovery of the UK and global economy continued to have some negative impact in 2012. However, a mixture of favourable factors resulted in greater demand across most divisions, producing an increase in revenues of 13% year on year. Demand for greater energy efficiency and industrial productivity were key drivers behind customer investments for both capital projects and operational expense, boosting service revenues (which are generated in all of our business segments, but predominately in Process Automation). Demand for power infrastructure projects remained strong, with orders won in 2011 and 2012 fuelling an increase in revenues for Power Products and strong, (though slightly reduced year on year), revenue performance in Power Systems. Continued recovery in the automotive industry, demand for energy efficiency products, and water industry expenditure cycles supported the high level of growth in Discrete Automation and Motion, with revenues up 33% on the prior period. Within the Oil & Gas sector, demand remained buoyant in the North Sea, and demand in the Caspian Sea also remained strong which, helped drive a year on year increase in revenues for the Oil & Gas sector which is part of Process Automation.

Although revenues showed an increase year on year, profitability declined slightly mainly due to the mix of business during the year.

Net assets have reduced by 82% year on year, primarily due to deterioration in the funding position of the defined benefit pension schemes as a result of actuarial losses recognised in the calculation of the liabilities.

Demand for power infrastructure projects and increasing investment in renewable energy and energy efficiency projects resulted in strong orders growth in 2012 and a year end open order book 4% higher than the prior year. Demand in short-cycle operations remained consistently strong throughout 2012, demonstrating a return to discretionary capital and operational expenditure across a number of industrial sectors. The strong order book, positive demand indicators in both our long and short cycle activities, coupled with strong cost and working capital control, provide a positive outlook for continued profitability in the short and medium term.

DIRECTORS' REPORT *(continued)*

RISKS AND UNCERTAINTIES

The principal risks and uncertainties facing the company in the UK are in the areas of market competition, operational delivery, safety and finance

The management team operates a comprehensive risk review process to address all commercial, delivery and financial aspects of both prospects in pursuit and projects in execution. It also specifically monitors and reviews all aspects of health and safety on a monthly basis. Extensive training of all staff is undertaken to reduce the risk of failure to comply with best practice or legislative standards which could have a material impact on the company's licence to operate.

Financial risks are addressed as part of a stringent process of budgeting and forecasting. Credit assessments are made of all new customers and appropriate limits set and monitored. A rolling forecast of cash flows is maintained and any temporary shortfalls are supported by a revolving credit facility with the ultimate parent company's treasury centre.

The company has transactional currency exposures arising from sales and purchases in foreign currencies. It is group policy to hedge all contracted exposures plus at least 50% of forecast foreign currency sales of standard products over a rolling 12 month period, by taking forward foreign currency contracts.

GOING CONCERN

The directors consider that the company has adequate resources to continue in operation for the foreseeable future. In forming this view, the directors have reviewed budgets and other financial information. For this reason they continue to adopt the going concern basis in preparing the accounts.

RESEARCH AND DEVELOPMENT

The company contributes toward the research and development activities of the ABB Group. Such activities are directed principally toward the development of new products and improving the performance and effectiveness of existing products. In 2012 expenditure amounting to £5,236,000 (2011: £6,358,000) was incurred and charged in full to the company's profit and loss account.

DIRECTORS' REPORT *(continued)*

DIRECTORS AND THEIR INTERESTS

The directors who served during the year and subsequently were

TJ Gregory
ID Rennie
W McLaughlin

HEALTH AND SAFETY

The directors give special attention to the health and safety of their employees. The group's safety policy is supported by a detailed safety manual, the relevant parts of which are supplied to all supervisory staff.

EMPLOYEES

The company has the policy of providing employees with relevant information about the company and the group. This has been achieved through various publications circulated throughout the group, the regular distribution of notices and regular meetings of consultative committees. Employees are encouraged to invest in the group through participation in share option schemes.

It is the company's policy to give full and fair consideration to disabled applicants in recruitment, training and career development and whenever possible to continue the employment of and arrange appropriate facilities for employees who become disabled whilst employed.

DIRECTORS' QUALIFYING THIRD PARTY INDEMNITY PROVISIONS

The company has granted indemnity to one or more of its directors against liability in respect of proceedings brought by third parties, subject to the conditions set out in the Companies Act 2006. Such qualifying third party indemnity provision remains in force as at the date of approving the directors' report.

POLITICAL AND CHARITABLE DONATIONS

During the year the company made charitable contributions totalling £12,661 (2011 £11,584) to various organisations including Macmillan Cancer Relief. No political contributions were made (2011 £nil).

CREDITOR PAYMENT POLICY AND PRACTICE

It is the company's policy that payments to suppliers are made in accordance with those terms and conditions agreed between the company and its suppliers, provided that all trading terms and conditions have been complied with.

At 31 December 2012 the company had an average of 71 days (2011 75 days) purchases outstanding in trade creditors.

ABB Limited

DIRECTORS' REPORT (*continued*)

DISCLOSURE OF INFORMATION TO THE AUDITORS

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow directors and the company's auditor, each director has taken all the steps that he is obliged to take as a director in order to make himself aware of any relevant audit information and to establish that the auditor is aware of that information.

AUDITORS

A resolution to re-appoint Ernst & Young LLP as the company's auditor will be put to the forthcoming Annual General Meeting.

By order of the Board



David Benn
Secretary

Dated 26 September 2013

STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE FINANCIAL STATEMENTS

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ABB LIMITED

We have audited the financial statements of ABB Limited for the year ended 31 December 2012 which comprise the Profit and Loss Account, the Balance Sheet, the Statement of Total Recognised Gains and Losses and the related notes 1 to 29. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page 6, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report and Financial Statements to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2012 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ABB LIMITED
(continued)

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Ernst & Young LLP

Susan Broughton (Senior statutory auditor)

for and on behalf of Ernst & Young LLP, Statutory Auditor

Birmingham

Date *30th September 2013*

PROFIT & LOSS ACCOUNT
 for the year ended 31 December 2012

| | | 2012 | 2011 |
|--|-------|------------------|------------------|
| | Notes | £'000 | £'000 |
| TURNOVER | | | |
| Continuing operations | 2 | 610,954 | 539,892 |
| Cost of sales | 3 | <u>(548,820)</u> | <u>(478,047)</u> |
| GROSS PROFIT | | 62,134 | 61,845 |
| Net operating expenses | 3 | <u>(31,877)</u> | <u>(30,038)</u> |
| OPERATING PROFIT FROM CONTINUING OPERATIONS | 4 | 30,257 | 31,807 |
| PROFIT BEFORE INTEREST, OTHER FINANCE INCOME AND TAXATION | | 30,257 | 31,807 |
| Interest receivable | 7 | 575 | 128 |
| Interest payable | 8 | (2,378) | (1,856) |
| Other finance income | 9 | <u>7,210</u> | <u>8,906</u> |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION | | 35,664 | 38,985 |
| Tax on profit on ordinary activities | 10 | <u>(11,802)</u> | <u>3,775</u> |
| RETAINED PROFIT FOR THE YEAR | 22 | <u>23,862</u> | <u>42,760</u> |

BALANCE SHEET
 at 31 December 2012

| | | 2012 | 2011 |
|---|-------|------------------|------------------|
| | Notes | £'000 | £'000 |
| FIXED ASSETS | | | |
| Intangible assets | 11 | 23,653 | 32,995 |
| Tangible assets | 12 | 16,431 | 13,018 |
| Investments | 13 | 11,160 | 30,201 |
| | | <u>51,244</u> | <u>76,214</u> |
| CURRENT ASSETS | | | |
| Stocks | 14 | 68,144 | 55,689 |
| Debtors | 15 | 20,969 | 28,824 |
| Amounts falling due after one year | 15 | 240,985 | 183,833 |
| Amounts falling due within one year | 15 | | |
| Cash at bank and in hand - restricted | 16 | 12,593 | 14,969 |
| - other | | 2,936 | 3,182 |
| | | <u>345,627</u> | <u>286,497</u> |
| CREDITORS amounts falling due within one year | 17 | <u>(218,005)</u> | <u>(208,446)</u> |
| NET CURRENT ASSETS | | <u>127,622</u> | <u>78,051</u> |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | 178,866 | 154,265 |
| CREDITORS amounts falling due after more than one year | 18 | (76,490) | (61,272) |
| PROVISIONS FOR LIABILITIES | 19 | <u>(19,027)</u> | <u>(15,905)</u> |
| NET ASSETS EXCLUDING PENSION LIABILITY | | 83,349 | 77,088 |
| Net pension liability | 26 | <u>(72,161)</u> | <u>(16,215)</u> |
| NET ASSETS | | <u>11,188</u> | <u>60,873</u> |
| CAPITAL AND RESERVES | | | |
| Called up share capital | 21 | 60,000 | 60,000 |
| Profit and loss account | 22 | (48,812) | 873 |
| EQUITY SHAREHOLDER'S FUNDS | 22 | <u>11,188</u> | <u>60,873</u> |

These financial statements were approved on behalf of the Board on the date shown below

Trevor Gregory
Director

Date

Trevor Gregory

26 Sept. 2013

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

for the year ended 31 December 2012

| | | 2012 | 2011 |
|--|-------|-----------------|----------------|
| | Notes | £'000 | £'000 |
| Profit for the year | | 23,862 | 42,760 |
| Actuarial loss recognised in the pension schemes | 22 | (93,097) | (68,509) |
| Related deferred tax asset | | 19,550 | 17,449 |
| Total recognised loss relating to the year | | <u>(49,685)</u> | <u>(8,300)</u> |

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with applicable UK accounting standards

The financial statements were approved for issue by the Board of Directors on 26th September 2013

Group Accounting

Consolidated accounts have not been prepared as the company qualifies for the exemption under S401 of the Companies Act 2006 on the grounds that the company is included in the consolidated accounts of its ultimate parent, ABB Ltd. Accordingly, these financial statements present information about the company as an individual undertaking and not as group

Intangible fixed assets

Goodwill is the difference between the cost of an acquired entity and the aggregate of the fair value of that entity's identifiable assets and liabilities

Positive goodwill is capitalised, classified as an asset on the balance sheet and amortised on a straight line basis over its useful economic life. It is reviewed for impairment at the end of the first full financial year following the acquisition and in other periods if events or changes in circumstances indicate that the carrying value may not be recoverable. Goodwill is amortised over 20 years.

The costs of implementing major software is capitalised at cost. The cost is amortised on a straight line basis over its useful economic life up to a maximum of 5 years.

Tangible fixed assets

Depreciation is provided on all tangible fixed assets, except for freehold land, at rates calculated to write off the cost or valuation, less estimated residual value, of each asset evenly over its expected useful life as follows:

| | |
|--------------------------------------|-----------------------|
| Freehold buildings | - 15 to 50 years |
| Leasehold land and buildings | - over the lease term |
| Machinery and equipment and vehicles | - 3 to 15 years |

The carrying values of tangible fixed assets are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable.

Stocks

Stocks are stated at the lower of cost incurred in bringing each product to its present location and condition and net realisable value, as follows:

| | |
|-------------------------------------|---|
| Raw materials and goods for resale | - purchase cost on a first-in, first-out basis |
| Work In Progress and finished goods | - cost of direct materials and labour plus attributable overheads |

The difference between purchase price or production cost of stocks and their replacement cost is not material.

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

1. **ACCOUNTING POLICIES** *(continued)*

Revenue Recognition

Profit on long term contracts is taken as the work is carried out if the final outcome can be assessed with reasonable certainty. The profit included is calculated to reflect the proportion of the work carried out at the year end, by recording turnover and related costs as contract activity progresses. Turnover is calculated as that proportion of total contract value which costs incurred to date bear to total expected costs for that contract.

Short term construction-type contracts, or long term contracts for which reasonably dependable estimates cannot be made, are accounted for under the completed contract method under which turnover is recognised upon substantial completion. Revenues derived from variations on contracts are recognised only when they have been accepted by the customer. Full provision is made for losses on all contracts in the year in which they are first foreseen.

Revenue is recognised on product sales on delivery of goods.

Revenue is recognised on service sales at the time the service has been rendered or in the case of period service contracts, using a proportional method over the life of the contract.

Research and development

Research and development expenditure is written off as incurred on the related project.

Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax, with the exception that deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction except where forward foreign currency contracts have been used to reduce exposure to foreign exchange rates, in which case the rate in the forward contract is used. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date. All differences are taken to the profit and loss account.

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

1 ACCOUNTING POLICIES (continued)

Leasing and hire purchase commitments

Assets held under finance leases and hire purchase contracts are capitalised in the balance sheet and are depreciated over their useful lives. The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Rentals paid under operating leases are charged to income on a straight line basis over the term of the lease.

Share based payment charges

The group has share based employee incentive plans which are described more fully in note 27. The relevant shares are those of the ultimate holding company, ABB Ltd registered in Switzerland. The plans are run and administered by companies in the ABB group, outside of the UK. The fair value of share based payments is charged to the profit and loss account on a straight line basis over the vesting period after taking account of forfeitures.

Pensions

The company operates two defined benefit pension schemes. Both schemes have been closed to new members since January 2004 from which time membership of a defined contribution plan has been available.

The cost of providing benefits under the defined benefit plans is determined separately for each plan using the projected unit credit method, which attributes entitlement to benefits to the current period (to determine current service cost) and to the current and prior periods (to determine the present value of defined benefit obligation) and is based on actuarial advice. As the scheme is closed to new members, adopting the projected unit method will result in the current service cost increasing as the members of the scheme approach retirement. Past service costs are recognised in profit or loss on a straight-line basis over the vesting period or immediately if the benefits have vested. When a settlement (eliminating all obligations for benefits already accrued) or a curtailment (reducing future obligations as a result of a material reduction in the scheme membership or a reduction in future entitlement) occurs the obligation and related plan assets are re-measured using current actuarial assumptions and the resultant gain or loss recognised in the profit and loss account during the period in which the settlement or curtailment occurs.

The interest element of the defined benefit cost represents the change in present value of scheme obligations resulting from the passage of time, and is determined by applying the discount rate to the opening present value of the benefit obligation, taking into account material changes in the obligation during the year. The expected return on plan assets is based on an assessment made at the beginning of the year of long-term market returns on scheme assets, adjusted for the effect on the fair value of plan assets of contributions received and benefits paid during the year. The difference between the expected return on plan assets and the interest cost is recognised in the profit and loss account as other finance income or expense.

Actuarial gains and losses are recognised in full in the statement of total recognised gains and losses in the period in which they occur.

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

1. **ACCOUNTING POLICIES** *(continued)*

Pensions (continued)

The defined benefit pension asset or liability in the balance sheet comprises the total for each plan of the present value of the defined benefit obligation (using a discount rate based on high quality corporate bonds), less any past service cost not yet recognised and less the fair value of plan assets out of which the obligations are to be settled directly. Fair value is based on market price information and in the case of quoted securities is the published bid value. The value of a net pension benefit asset is restricted to the sum of any unrecognised past service costs and the present value of any amount the company expects to recover by way of refunds from the plan or reductions in the future contributions.

Contributions to defined contribution schemes are recognised in the profit and loss account in the period in which they become payable.

Cash flow statement

A statement of cash flows in accordance with FRS 1 (revised) has not been prepared as the company is a wholly owned subsidiary of ABB Ltd incorporated in Switzerland which presents a cash flow within its consolidated accounts.

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

2 TURNOVER AND SEGMENTAL ANALYSIS

Turnover represents the amounts derived from the provision of goods and services to third parties which fall within the company's ordinary activities, stated net of value added tax

Turnover, profit on ordinary activities before tax and net assets are analysed as follows

Business Segment

| | <i>Continuing Operations</i> | |
|--|------------------------------|----------------|
| | <i>2012</i> | <i>2011</i> |
| | <i>£'000</i> | <i>£'000</i> |
| Turnover | | |
| Process Automation | 206,963 | 180,038 |
| Low Voltage Products | 48,938 | 41,917 |
| Discrete Automation & Motion | 127,849 | 96,127 |
| Power Systems | 147,204 | 152,676 |
| Power Products | 79,644 | 68,620 |
| Other non trading divisions | 356 | 514 |
| Total | 610,954 | 539,892 |
| Profit Before Taxation | | |
| Process Automation | 15,567 | 14,043 |
| Low Voltage Products | 643 | (373) |
| Discrete Automation & Motion | 10,313 | 8,937 |
| Power Systems | 10,359 | 13,561 |
| Power Products | 1,029 | 2,075 |
| Other non trading divisions | (7,654) | (6,436) |
| Total operating profit | 30,257 | 31,807 |
| Net interest | (1,803) | (1,728) |
| Other financial income | 7,210 | 8,906 |
| Profit on ordinary activities before taxation | 35,664 | 38,985 |
| Net Assets | | |
| Process Automation | 97,376 | 88,021 |
| Low Voltage Products | 400 | (221) |
| Discrete Automation & Motion | 41,789 | 34,699 |
| Power Systems | 63,620 | 60,316 |
| Power Products | 3,867 | (1,035) |
| Other non trading divisions | (195,864) | (120,907) |
| Total | 11,188 | 60,873 |

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

2. **TURNOVER AND SEGMENTAL ANALYSIS** *(continued)*

Geographical Market

| | <i>Continuing Operations</i> | |
|---|------------------------------|----------------------------|
| | <i>2012</i> <i>£000</i> | <i>2011</i> <i>£000</i> |
| Turnover | | |
| UK | 508,103 | 448,689 |
| Europe | 51,923 | 20,285 |
| Rest of the World | 50,928 | 70,918 |
| Total | <u>610,954</u> | <u>539,892</u> |
| Profit Before Taxation | | |
| UK | 24,858 | 24,567 |
| Europe | 2,726 | 1,592 |
| Rest of the World | 2,673 | 5,648 |
| Total operating profit | <u>30,257</u> | <u>31,807</u> |
| Net interest | (1,803) | (1,728) |
| Other finance income | <u>7,210</u> | <u>8,906</u> |
| Profit on ordinary activities before taxation | <u>35,664</u> | <u>38,985</u> |
| Net assets held outside the UK are not material | | |

3 **COST OF SALES AND NET OPERATING EXPENSES**

| | <i>Continuing Operations</i> | |
|-------------------------------|------------------------------|-----------------------------|
| | <i>2012</i> <i>£'000</i> | <i>2011</i> <i>£'000</i> |
| COST OF SALES | <u>548,820</u> | <u>478,047</u> |
| Distribution expenses | 3,146 | 2,484 |
| Administration costs | 28,395 | 27,738 |
| Other operating expense | 336 | (184) |
| NET OPERATING EXPENSES | <u>31,877</u> | <u>30,038</u> |

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

4 OPERATING PROFIT

This is stated after charging

| | | 2012 | 2011 |
|--|--------------------------|-------|-------|
| | | £'000 | £'000 |
| Auditor's remuneration | - for audit services | 397 | 358 |
| | - for non-audit services | 70 | 51 |
| Research and Development expenditure written off | | 5,236 | 6,358 |
| Depreciation | - tangible fixed assets | 1,255 | 1,274 |
| | - leased assets | 432 | 378 |
| Amortisation | - goodwill | 7,557 | 6,797 |
| | - capitalised software | 1,900 | 1,890 |
| Operating lease rentals | | | |
| | - plant and machinery | 4,561 | 3,173 |
| | - land and buildings | 2,523 | 3,038 |

Auditors remuneration for non-audit services comprises taxation services

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

5. STAFF COSTS

| | 2012 £'000 | 2011 £'000 |
|-----------------------|----------------|----------------|
| Wages and salaries | 91,963 | 83,355 |
| Social Security costs | 10,023 | 9,677 |
| Other pension costs | 11,947 | 8,916 |
| | <u>113,933</u> | <u>101,948</u> |

| | 2012 £'000 | 2011 £'000 |
|-----------------------------------|---------------|---------------|
| Other pension costs comprise | | |
| Defined benefit schemes | | |
| Service cost | 8,477 | 5,971 |
| Curtailment cost | - | 350 |
| Total defined benefit scheme cost | <u>8,477</u> | <u>6,321</u> |
| Defined contribution schemes | <u>3,470</u> | <u>2,595</u> |
| | <u>11,947</u> | <u>8,916</u> |

The average monthly number of employees during the year was made up as follows

| | 2012 No | 2011 No |
|--|--------------|--------------|
| Research and Development | 47 | 45 |
| Manufacturing and Installation Business | 462 | 368 |
| Engineering | 824 | 655 |
| Sales, Marketing, Consulting and Office Management | 666 | 712 |
| | <u>1,999</u> | <u>1,780</u> |

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

6. DIRECTORS REMUNERATION

| | 2012 £'000 | 2011 £'000 |
|--|---------------|---------------|
| Emoluments (excluding pension contributions) | 960 | 970 |

Three directors (2011 three) were members of the company's defined benefit pension scheme
None of the directors participate in defined contribution schemes

| | 2012 £'000 | 2011 £'000 |
|---|---------------|---------------|
| Highest paid director | | |
| Emoluments (excluding pension contributions) | 424 | 394 |
| Accumulated accrued defined benefit pension at year end | 92 | 86 |

7. INTEREST RECEIVABLE

| | 2012 £'000 | 2011 £'000 |
|---------------------------|---------------|---------------|
| Group interest receivable | 34 | - |
| Bank deposit interest | 79 | 128 |
| Other deposits | 462 | - |
| | 575 | 128 |

8. INTEREST PAYABLE

| | 2012 £'000 | 2011 £'000 |
|---|---------------|---------------|
| Group Interest payable | 1,930 | 1,307 |
| Bank loans and overdrafts | - | 506 |
| Finance charges under finance leases and HP contracts | 440 | 43 |
| Other interest payable | 8 | - |
| | 2,378 | 1,856 |

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

9 OTHER FINANCE INCOME

| | 2012 £'000 | 2011 £'000 |
|--|---------------|---------------|
| Expected return on pension scheme assets | 43,875 | 44,959 |
| Interest on pension scheme liabilities | (36,665) | (36,053) |
| | <u>7,210</u> | <u>8,906</u> |

10. TAX ON PROFIT ON ORDINARY ACTIVITIES

The total taxation credit to the profit and loss account and the statement of recognised gains and losses is as follows

| | 2012 £'000 | 2011 £'000 |
|--|----------------|-----------------|
| Current tax | | |
| UK corporation tax | 243 | 34 |
| Overseas tax | 249 | 372 |
| | <u>492</u> | <u>406</u> |
| Deferred tax | | |
| Origination and reversal of timing differences | (12,516) | (24,904) |
| Impact of reduction in rate of taxation | 4,276 | 3,274 |
| | <u>(8,240)</u> | <u>(21,630)</u> |
| Total deferred tax | | |
| | <u>(7,748)</u> | <u>(21,224)</u> |

The total credit is reflected in the accounts as follows

| | 2012 £'000 | 2011 £'000 |
|--|-----------------|-----------------|
| Profit and loss account | | |
| Tax on ordinary activities | 9,388 | (7,371) |
| Impact of reduction in rate of taxation | 2,414 | 3,596 |
| | <u>11,802</u> | <u>(3,775)</u> |
| Statement of total recognised gains and losses | | |
| Deferred tax asset on loss | | |
| recognised in the pension schemes | (21,412) | (17,127) |
| Impact of reduction in rate of taxation | 1,862 | (322) |
| | <u>(19,550)</u> | <u>(17,449)</u> |
| | <u>(7,748)</u> | <u>(21,224)</u> |

NOTES TO THE FINANCIAL STATEMENTS

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10. TAX ON PROFIT ON ORDINARY ACTIVITIES *(continued)***Factors affecting current tax charge**

The tax charged on the profit on ordinary activities for the year differs from the standard rate of corporation tax in the UK of 24.5% (2011: 26.5%). The differences are reconciled below:

| | 2012 | 2011 |
|--|---------------|---------------|
| | £'000 | £'000 |
| Profit on ordinary activities before tax | <u>35,664</u> | <u>38,985</u> |
| Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 24.5% (2011: 26.5%) | 8,738 | 10,331 |
| Expenses not deductible for tax purposes | 241 | 364 |
| Impairment and amortisation of goodwill not deductible for tax | 2,305 | 2,295 |
| Loss on disposal of fixed assets not allowable | 40 | - |
| Utilisation of tax losses brought forward | (2,586) | (1,208) |
| Excess of capital allowances over depreciation | (229) | (316) |
| Movement on provisions not allowable (not taxable) | (431) | (373) |
| Timing differences related to pensions liability | (7,717) | (10,828) |
| R&D Tax credits | (159) | (132) |
| Withholding taxes written off net of tax relief claimed | 188 | 273 |
| Tax underprovided in previous years | <u>102</u> | <u>-</u> |
| Total current tax | <u>492</u> | <u>406</u> |

The company has tax trading losses arising and carried forward in the UK of £111,185,000 (2011: £121,150,000) which are available indefinitely for offset against future taxable profits of the businesses in which the losses originally arose. It also has tax capital losses arising and carried forward in the UK of £31,328,612 (2011: £31,288,612) which are available indefinitely for offset against future capital gains in any part of the UK group.

The company has future tax adjustments in the UK of £2,223,000 (2011: £2,036,000) relating to decelerated capital allowances, and of £850,000 (2011: £2,609,000) relating to other timing differences. In addition, a future tax adjustment related to the unrelieved balance of the lump sum pension contribution paid in 2010 will be obtained in 2013. This amounts to £5,807,000. Deferred tax assets have been fully recognised in respect of the above noted tax losses and other timing differences as there is sufficient evidence available to support the future recoverability of these assets.

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

10 TAX ON PROFIT ON ORDINARY ACTIVITIES *(continued)*

The deferred tax assets recognised at 31 December 2012 are as follows

| | 2012 £'000 | 2011 £'000 |
|--------------------------------|---------------|---------------|
| Pension deficit (Note 26) | 21,554 | 5,405 |
| Special pensions contribution | 1,336 | 4,076 |
| Tax losses | 25,573 | 30,288 |
| Decelerated capital allowances | 511 | 509 |
| Other timing differences | 196 | 652 |
| | <u>49,170</u> | <u>40,930</u> |

This total deferred tax asset recognised of £49,170,000 is reflected in these accounts as follows

| | Debtors Note 15 £'000 | Pensions Note 26 £'000 | Total £'000 |
|-------------------------------------|-----------------------------|------------------------------|----------------|
| Brought forward at 1 January 2012 | 35,525 | 5,405 | 40,930 |
| Movement in the year - P&L | (7,909) | (3,401) | (11,310) |
| Movement in the year – STRGL | - | 19,550 | 19,550 |
| Carried forward at 31 December 2012 | <u>27,616</u> | <u>21,554</u> | <u>49,170</u> |

In his budgets of 23 March 2011, 21 March 2012 and 20 March 2013, the Chancellor of the Exchequer proposed decreases in the rate of the UK corporation taxation from 28% to 20%, falling by 2% in both 2011 and 2012 with further reductions of 1% in 2013, 2% in 2014 and 1% in 2015 to reach a rate of 20% effective 1 April 2015. On 17 July 2012, the reduced taxation rate of 23% was enacted and, in accordance with accounting standards, this has been reflected in the recognised deferred taxation asset disclosure.

As the further reductions to 20% were not substantively enacted at the balance sheet date, these are not reflected in these financial statements. The estimated effect of all further proposed reductions in rate by 2015 and the changes to the capital allowances regime, would be to decrease the recognised deferred tax asset by £1,883,000.

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

11. INTANGIBLE FIXED ASSETS

| | <i>Goodwill</i> | <i>Capitalised software</i> | <i>Total</i> |
|------------------------------------|-----------------|-----------------------------|--------------|
| | <i>£'000</i> | <i>£'000</i> | <i>£'000</i> |
| Cost | | | |
| At 1 January 2012 | 132,222 | 10,769 | 142,991 |
| Additions | - | 115 | 115 |
| Disposals | - | (100) | (100) |
| At 31 December 2012 | 132,222 | 10,784 | 143,006 |
| Depreciation | | | |
| At 1 January 2012 | 102,489 | 7,507 | 109,996 |
| Charged during the year | 7,557 | 1,900 | 9,457 |
| Disposals | - | (100) | (100) |
| At 31 December 2012 | 110,046 | 9,307 | 119,353 |
| Net book value at 31 December 2012 | 22,176 | 1,477 | 23,653 |
| Net book value at 31 December 2011 | 29,733 | 3,262 | 32,995 |

12. TANGIBLE FIXED ASSETS

| | <i>Land and Buildings</i> | <i>Machinery, Equipment and Vehicles</i> | <i>Total</i> |
|------------------------------------|---------------------------|--|--------------|
| | <i>£'000</i> | <i>£'000</i> | <i>£'000</i> |
| Cost | | | |
| At 1 January 2012 | 15,052 | 31,557 | 46,609 |
| Additions | 3,332 | 2,291 | 5,623 |
| Disposals | (390) | (4,216) | (4,606) |
| At 31 December 2012 | 17,994 | 29,632 | 47,626 |
| Depreciation | | | |
| At 1 January 2012 | 6,975 | 26,616 | 33,591 |
| Charged during the year | 238 | 1,449 | 1,687 |
| Disposals | (33) | (4,050) | (4,083) |
| At 31 December 2012 | 7,180 | 24,015 | 31,195 |
| Net Book Value at 31 December 2012 | 10,814 | 5,617 | 16,431 |
| Net Book Value at 31 December 2011 | 8,077 | 4,941 | 13,018 |

NOTES TO THE FINANCIAL STATEMENTS
31 December 2012

12. TANGIBLE FIXED ASSETS *(continued)*

The net book value of land & buildings consisted of

| | 2012 £'000 | 2011 £'000 |
|----------------|---------------|---------------|
| Freehold | 9,858 | 7,344 |
| Long Leasehold | 956 | 733 |
| | <u>10,814</u> | <u>8,077</u> |

The net book value of fixed assets includes an amount of £950,000 (2011 £524,000) in respect of assets held under finance leases. The cost of land is £3,857,549 (2011 £4,177,149)

13. INVESTMENTS

| | Other Investments £'000 |
|--|-------------------------------|
| Cost | |
| At 1 January 2012 | 30,264 |
| Revaluation | (20,300) |
| Additions | 1,259 |
| At 31 December 2012 | <u>11,223</u> |
| Amounts provided | |
| At 1 January 2012 and 31 December 2012 | <u>63</u> |
| Net book value at 31 December 2012 | <u>11,160</u> |
| Net book value at 31 December 2011 | <u>30,201</u> |

As a result of changes in Baldor UK's business model in the period immediately after the Stock Purchase Agreement was signed 2011, the shares to which the Stock Purchase Agreement applied were revalued by ABB's financial advisors resulting in a repayment to the Company of £20,300,000 during 2013

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

13 INVESTMENTS *(continued)*

Details of the investments included above in which the company directly or indirectly holds more than 20% of the nominal value of any class of share capital are as follows

| <i>Name of Company</i> | <i>Country of Registration</i> | <i>Proportion of nominal value of ordinary Shares held</i> | <i>Nature of business</i> |
|---------------------------------|------------------------------------|--|--|
| Gratte Barrett & Wright Limited | UK | 40% | Dormant |
| Baldor UK Limited | UK | 100% | Design & Manufacture of industrial servo drives & motion control equipment |
| Lorentzen & Wettre Limited | UK | 100% | Dormant |
| Trasfor Electric Limited | UK | 100% | Sale & Service of distribution transformers |

14 STOCKS

| | 2012 | 2011 |
|-----------------------------------|---------------|---------------|
| | £'000 | £'000 |
| Raw materials and consumables | 7,063 | 7,471 |
| Work In Progress | 46,491 | 33,907 |
| Finished goods | 14,590 | 14,311 |
| | <u>68,144</u> | <u>55,689</u> |
| Work In Progress | | |
| Net costs less foreseeable losses | 83,779 | 79,317 |
| Applicable payments on account | (37,288) | (45,410) |
| | <u>46,491</u> | <u>33,907</u> |

The difference between purchase price or production cost of stocks and their replacement cost is not material

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

15. DEBTORS

| | 2012 £'000 | 2011 £'000 |
|-------------------------------------|----------------|----------------|
| Amounts falling due within one year | | |
| Trade debtors | 81,853 | 78,768 |
| Amounts owed by group undertakings | 113,456 | 50,790 |
| Other debtors | 18,829 | 22,378 |
| Prepayments | 1,843 | 2,760 |
| Amounts recoverable on contracts | 18,357 | 22,436 |
| Deferred tax (note 10) | 6,647 | 6,701 |
| | <u>240,985</u> | <u>183,833</u> |
| Amounts falling due after one year | | |
| Deferred tax (Note 10) | <u>20,969</u> | <u>28,824</u> |

16 RESTRICTED CASH

| | 2012 £'000 | 2011 £'000 |
|-----------------|---------------|---------------|
| Restricted Cash | <u>12,593</u> | <u>14,969</u> |

The company holds £12,592,914 (2011 £14,969,000) in a restricted bank account set aside for meeting its future obligations under finance and non cancellable operating leases. This was required prior to the payment of a dividend during the prior year, as part of the Court Order approving the capital reduction referred to in note 22.

NOTES TO THE FINANCIAL STATEMENTS
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17 CREDITORS amounts falling due within one year

| | 2012 £'000 | 2011 £'000 |
|---------------------------------------|----------------|----------------|
| Amounts owed under finance leases | 367 | 227 |
| Trade creditors | 7,657 | 6,044 |
| Customer advances | 62,268 | 67,166 |
| Amounts owed to group undertakings | 67,886 | 51,370 |
| Current corporation taxes | 263 | 34 |
| Other taxes and social security costs | 26,580 | 17,452 |
| Other creditors | 1,802 | 7,162 |
| Accruals | 51,182 | 58,991 |
| | <u>218,005</u> | <u>208,446</u> |

18 CREDITORS amounts falling due after more than one year

| | 2012 £'000 | 2011 £'000 |
|---|---------------|---------------|
| Amounts owed to group undertakings | 75,132 | 60,000 |
| Amounts owed under finance leases between two and five years | <u>1,358</u> | <u>1,272</u> |
| | <u>76,490</u> | <u>61,272</u> |

The amounts owed to group undertakings includes the amount drawn down in the year against an £80million (2011 £60million) term facility provided to the company. The facility expires on 26 November 2017 and attracts interest at a variable rate based on IBOR plus a market based margin assessed annually by ABB Group.

19. PROVISIONS FOR LIABILITIES

| | Restructuring £'000 | Warranties £'000 | Other £'000 | Total £'000 |
|---|------------------------|---------------------|----------------|----------------|
| Provisions at 1 January 2012 | 3,173 | 7,183 | 5,549 | 15,905 |
| Charged to the P&L account during the year | 2,737 | 1,038 | 3,059 | 6,834 |
| Utilised during the year | (1,568) | (888) | (1,256) | (3,712) |
| Provisions at 31 December 2012 | <u>4,342</u> | <u>7,333</u> | <u>7,352</u> | <u>19,027</u> |

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

19. PROVISIONS FOR LIABILITIES *(continued)*

Provisions for restructuring relate primarily to vacant property costs, relocation and redundancies. It is expected that the costs relating to redundancy and relocation will be incurred within three years of the balance sheet date. The vacant property provision amounting to £1,515,000 (2011: £2,441,000) has been discounted.

A provision is recognised for expected warranty claims on completed contracts. It is expected that most of these costs will be incurred within two years of the balance sheet date.

Other provisions relate to provisions for losses or claims on uncompleted contracts. It is expected that most of these costs will be incurred within three years of the balance sheet date.

20. OBLIGATIONS UNDER LEASES AND HIRE PURCHASE CONTRACTS

Amounts due under finance lease and hire purchase contracts

| | 2012 £'000 | 2011 £'000 |
|--------------------------|---------------|---------------|
| Amounts payable | | |
| Within one year | 367 | 229 |
| Within two to five years | 656 | 467 |
| In over five years | 702 | 762 |
| | <u>1,725</u> | <u>1,458</u> |

Annual commitments under non-cancellable operating leases are as follows

| | <i>Land and buildings</i> | | <i>Other</i> | |
|-------------------------------|---------------------------|---------------|---------------|---------------|
| | 2012 £'000 | 2011 £'000 | 2012 £'000 | 2011 £'000 |
| Operating leases which expire | | | | |
| Within one year | 246 | 300 | 347 | 711 |
| Within two to five years | 359 | 1,209 | 2,476 | 1,881 |
| In over five years | 1,269 | 907 | - | - |
| | <u>1,874</u> | <u>2,416</u> | <u>2,823</u> | <u>2,592</u> |

21. SHARE CAPITAL

Ordinary shares of £1 each

| | 2012 No | 2011 No | 2012 £'000 | 2011 £'000 |
|-------------------------|-------------------|-------------------|---------------|---------------|
| Authorised | 140,000,000 | 140,000,000 | 140,000 | 140,000 |
| Allotted and fully paid | <u>60,000,000</u> | <u>60,000,000</u> | <u>60,000</u> | <u>60,000</u> |

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

22 RECONCILIATION OF SHAREHOLDER'S FUNDS AND MOVEMENTS ON RESERVES

| | <i>Called up Share Capital £'000</i> | <i>Profit and loss Account £'000</i> | <i>Total £'000</i> |
|-----------------------------------|--|--|------------------------|
| At 1 January 2011 | 60,000 | 74,173 | 134,173 |
| Actuarial loss on pension schemes | - | (68,509) | (68,509) |
| Related deferred tax liability | - | 17,449 | 17,449 |
| Profit for the financial year | - | 42,760 | 42,760 |
| Dividend Payment | - | (65,000) | (65,000) |
| At 1 January 2012 | 60,000 | 873 | 60,873 |
| Actuarial loss on pension schemes | - | (93,097) | (93,097) |
| Related deferred tax asset | - | 19,550 | 19,550 |
| Profit for the financial year | - | 23,862 | 23,862 |
| At 31 December 2012 | 60,000 | (48,812) | 11,188 |

On 18th August 2010, the company obtained the approval of the High Court to reduce its Called up Share Capital by £80,000,000 to £60,000,000

As part of the Court Order the company agreed to create an undistributable special reserve of £47,659,000 for the purposes of Section 831 of the Companies Act 2006. This special reserve may be released provided that an amount equal to future obligations under finance and non cancellable operating leases be set aside in a restricted bank account to be used only for meeting those future obligations

23 DIVIDENDS PAID

| | <i>2012 £'000</i> | <i>2011 £'000</i> |
|---|-----------------------|-----------------------|
| Dividends declared and paid during the year | | |
| Interim dividend | - | 65,000 |

24 CAPITAL AND FINANCIAL COMMITMENTS

At 31 December 2012 there were £917,000 (2011 £503,000) capital commitments contracted for but not provided

At 31 December 2012 the company had entered into commitments to sell foreign currencies in future months amounting to £21,834,516 (2011 £45,596,142). The fair value of the forward contracts held at the balance sheet date, determined by reference to their market values, is £302,000 (2011 £1,802,024)

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

25 CONTINGENT LIABILITIES

At 31 December 2012 there were no outstanding contingent liabilities in respect of the company (2011 £NIL), other than the matters detailed below

Guarantees related to contracts

In accordance with industry practice guarantees of performance under contracts with customers and under offers on tenders are given

Such guarantees can, in the normal course, extend from the tender period until the final acceptance by the customer, or the end of the warranty period and may include guarantees on project completion, of contract specific defined performance criteria or plant availability

The guarantees are provided by banks or surety companies by way of performance bonds, surety bonds and letters of credit and are normally for defined amounts and periods. At 31 December 2012, these guarantees amounted to £20,832,378 (2011 £27,867,602)

The company provides a counter indemnity to the bank or surety company

Projects for which the guarantees are given are regularly reviewed by management and when it becomes probable that payments pursuant to performance guarantees will be required to be made, accruals are recorded in the financial statements at that time

Claims

The company, ABB Ltd and certain other subsidiaries of ABB Ltd (the Zurich based holding company), and other third party companies, have received claims from (a) National Grid Electricity Transmission plc and (b) EDF Energy Networks (LPN) plc, EDF Energy Networks (EPN) plc, and EDF Energy Networks (SPN), in which these claimants allege to have sustained damages in connection with anti-competitive practices that were the subject of the decision of the European Commission in Case COMP/F/38 889. The company will defend this case vigorously as it does not believe that it is liable. No provision has been made for a settlement as of 31 December 2012

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

26. PENSIONS

The company has a number of defined benefit and defined contribution pension schemes designed to provide retirement benefits for the majority of employees. The principal defined benefit pension schemes which cover UK personnel are funded externally under the supervision of boards of trustees.

Total annual contributions to the schemes are based on independent actuarial advice, and are gauged to fund future pension liabilities (including projected increases in earnings and pensions) in respect of service up to the balance sheet date.

The schemes are subject to independent actuarial valuation at least every three years. Valuations for The ABB Plan and the Fischer and Porter Limited Pension and Life Assurance Fund were last carried out on 6 April 2011 and 1 January 2010 respectively and both have been updated to 31 December 2012 by qualified independent actuaries.

The estimated actuarial valuation at 31 December 2012 showed a deficit of £91,382,000 (2011 deficit of £19,217,000). The service cost has been calculated using the projected unit method. The employer contributed an average of 17% (2011 17%) of members' pensionable salaries plus an additional lump sum of £15 million (2011 £20 million) during the year.

The major assumptions used for FRS17 purposes were as follows:

| | At 31 December 2012 | At 31 December 2011 | At 31 December 2010 | At 31 December 2009 |
|--|---------------------------|---------------------------|---------------------------|---------------------------|
| Rate of increase in salaries | 4.00% | 4.00% | 4.00% | 4.00% |
| Rate of increase in deferred pensions | 2.25% | 2.25% | 2.75% | 3.25% |
| Rate of increase in pensions in payment | 3.15% | 3.15% | 3.15% | 3.15% |
| Discount rate | 4.55% | 4.85% | 5.45% | 5.65% |
| Inflation assumption | 3.25% | 3.25% | 3.25% | 3.25% |
| Expected long term return on plan assets | 6.00% | 6.50% | 6.50% | 6.50% |

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

26 PENSIONS (continued)

The assets in the schemes (excluding defined contribution assets) and the net pension asset (liability) were

| | At 31 December 2012 £'000 | At 31 December 2011 £'000 | At 31 December 2010 £'000 | At 31 December 2009 £'000 |
|--|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Equities | 235,496 | 188,372 | 265,582 | 228,804 |
| Bonds | 528,487 | 529,913 | 407,040 | 368,575 |
| Others | 46,953 | 30,708 | 20,803 | 981 |
| Total market value of assets | 810,936 | 748,993 | 693,425 | 598,360 |
| Present value of scheme liabilities | (902,318) | (768,210) | (673,181) | (647,139) |
| (Deficit) surplus in the schemes | (91,382) | (19,217) | 20,244 | (48,779) |
| Related deferred tax (liability) asset | 21,554 | 5,405 | (4,461) | - |
| Amount not recognised | (2,333) | (2,403) | (3,721) | - |
| Net pension (liability) asset | (72,161) | (16,215) | 12,062 | (48,779) |

In accordance with para 37 of FRS17, the company recognises any surplus only to the extent that it is able to recover the surplus either through reduced contributions in the future or through refunds from the scheme. At 31 December 2012 and 2011 there was a surplus in one of the schemes and the directors, advised by the scheme actuary, have determined that it should be restricted by £2,333,000 (2011 £2,403,000).

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

26 PENSIONS (continued)

Analysis of the components of the defined benefit cost

| | 2012 £'000 | 2011 £'000 |
|--|---------------|---------------|
| <i>Recognised in the profit and loss account</i> | | |
| Current service cost | 8,477 | 5,971 |
| Cost at curtailment | - | 350 |
| Recognised in arriving at operating profit | 8,477 | 6,321 |
| Expected return on pension scheme assets | (43,875) | (44,959) |
| Interest on pension scheme liabilities | 36,665 | 36,053 |
| Other finance income | (7,210) | (8,906) |
| Total recognised in the profit and loss account | 1,267 | (2,585) |

Taken to the statement of total recognised gains and losses

| | | |
|---|----------|---------|
| Actual return less expected return on pension scheme assets | (18,084) | (4,179) |
| Experience loss arising on scheme liabilities | 13,578 | 7,370 |
| Amount not recognised | (387) | (1,708) |
| Loss arising from changes in assumptions underlying the present value of scheme liabilities | 97,990 | 67,026 |
| Actuarial losses recognised in the statement of total recognised gains and losses | 93,097 | 68,509 |

Analysis of movements in the deficit during the year

| | 2012 £'000 | 2011 £'000 |
|----------------------------|---------------|---------------|
| At 1 January | (21,620) | 16,523 |
| Total operating charge | (8,477) | (6,321) |
| Total other finance income | 7,210 | 8,906 |
| Actuarial loss | (93,097) | (68,509) |
| Contributions | 22,269 | 27,781 |
| At 31 December | (93,715) | (21,620) |

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

26. PENSIONS (continued)

History of experience gains and losses

2012 2011 2010 2009 2008

(Gain) loss between actual return and
expected return on pension scheme assets

| | | | | | |
|----------------------|----------|---------|----------|----------|---------|
| - amount (£000) | (18,084) | (4,179) | (22,645) | (46,172) | 130,608 |
| - % of scheme assets | -2.2% | -0.6% | -3.2% | -7.7% | 25.5% |

Experience losses (gains) arising on scheme
liabilities

| | | | | | |
|---|--------|-------|---------|----------|-------|
| - amount (£000) | 13,578 | 7,370 | (9,961) | (30,406) | (464) |
| - % of the present value of the scheme liabilities | 1.5% | 1.0% | 1.4% | -4.7% | -0.1% |

Changes in assumptions underlying the
present value of the scheme liabilities

| | | | | | |
|--|--------|--------|--------|--------|----------|
| - amount (£'000) | 97,990 | 67,026 | 12,810 | 82,356 | (28,291) |
| - % of the present value of scheme liabilities | 10.9% | 8.7% | 1.9% | 12.7% | -4.9% |

Total actuarial loss (gains) recognised in the
statement of total recognised gains and
Losses

| | | | | | |
|--|--------|--------|----------|-------|---------|
| - amount (£000) | 93,097 | 68,509 | (16,075) | 5,778 | 101,853 |
| - % of the present value of scheme liabilities | 10.3% | 8.9% | -2.4% | 0.9% | 17.8% |

(Deficit) Surplus

| | | | | | |
|-------------------------------------|-----------|-----------|-----------|-----------|-----------|
| Actuarial value of plan liabilities | (902,318) | (768,210) | (673,181) | (647,139) | (573,596) |
| Fair value of assets | 810,936 | 748,993 | 693,425 | 598,360 | 511,740 |
| Amount not recognised | (2,333) | (2,403) | (3,721) | - | - |
| (Deficit) Surplus in plan | (93,715) | (21,620) | 16,523 | (48,779) | (61,856) |

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

26. PENSIONS (continued)

| | 2012 £'000 | 2011 £'000 |
|---|----------------|----------------|
| Change in Plan assets | | |
| Fair value of assets at the start of the period | 748,993 | 693,425 |
| Expected return on assets | 43,875 | 44,959 |
| Actuarial gain | 18,401 | 4,569 |
| Employer contributions | 22,269 | 27,781 |
| Plan participants contributions | 2,584 | 2,731 |
| Benefits paid | (25,186) | (24,472) |
| Fair value of assets at the end of the period | <u>810,936</u> | <u>748,993</u> |

| | 2012 £'000 | 2011 £'000 |
|--|----------------|----------------|
| Change in actuarial value of Plan liabilities | | |
| Plan liabilities at the start of the period | 768,210 | 673,181 |
| Employer service cost | 8,477 | 5,971 |
| Interest cost | 36,665 | 36,053 |
| Plan participants contributions | 2,584 | 2,731 |
| Actuarial loss | 111,568 | 74,396 |
| Benefits paid from plan assets | (25,186) | (24,472) |
| Curtailments | - | 350 |
| Plan liabilities at the end of the period | <u>902,318</u> | <u>768,210</u> |

27. EMPLOYEE INCENTIVE PLANS

The ABB Group has two share-based employee incentive plans applying to employees of the UK group as described below. Both incentive plans are run and administered by companies in the ABB Group, outside of the UK group.

Management Incentive Plan (MIP)

Under the MIP, share warrants or options and warrant appreciation rights (WARs) are offered to key employees for no consideration. Each launch of the MIP is approved by the Board of Directors of the ultimate parent company, ABB Ltd.

Warrants and options granted under the MIP allow participants to purchase shares of ABB Ltd at predetermined prices. Participants may sell the warrants or options rather than exercise the right to purchase shares. Equivalent warrants are listed by a third party bank on the SWX Swiss Exchange, which facilitates pricing and transferability of warrants granted under this plan. The options entitle the holder to request that a third party bank purchase such options at the market price of equivalent listed warrants related to that MIP launch. If the participant elects to sell the warrants or options on the market rather than exercise the right to purchase shares, the instruments may then be held by a non-employee of ABB Ltd. Each WAR gives the participant the right to receive, in cash, the market price of a warrant on the date of exercise of the WAR. The WARs are non-transferable.

Participants may exercise or sell warrants and options and exercise WARs after the vesting period, which is three years from the date of grant. Vesting restrictions can be waived in certain circumstances such as death or disability. All warrants, options and WARs expire six years from the date of grant. As the primary trading market for shares of ABB Ltd is the SWX Swiss Exchange (virt-x), the exercise prices of warrants and options and the trading prices of equivalent warrants listed on the SWX Swiss Exchange are denominated in Swiss francs. Accordingly, exercise prices are presented below in Swiss francs.

ABB Limited in the UK receives a charge for the costs (the initial fair value of the awards and the administrative costs) of providing the MIP to employees of the UK group. If an employee forfeits the awards during the vesting period, ABB Limited in the UK receives a credit note for the charges previously paid. If an employee is transferred to/from another country during the vesting period, ABB Limited in the UK receives a credit note/invoice for the respective portion of the initial charge. A charge of £661,761 is included in Administration costs in 2012 (2011: £418,270).

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27 EMPLOYEE INCENTIVE PLANS (continued)

Warrants and Options

Presented below is a summary of the activity related to warrants and options of the company's employees for the years ended 31 December 2012 and 2011

| 2012 | Number of warrants or options | Number of shares (⁽¹⁾) | Weighted- average exercise price (in Swiss francs) (⁽²⁾ (⁽³⁾) | Weighted- average remaining contractual term (in years) (⁽³⁾) | Aggregate intrinsic value (in thousands of Swiss francs) (⁽⁴⁾) |
|------------------------------------|-------------------------------------|---|---|---|--|
| Outstanding at 1 January 2012 | 3,041,910 | 608,382 | 25.82 | | |
| Granted | 1,480,750 | 296,150 | 15.75 | | |
| Forfeited | - | - | - | | |
| Expired | - | - | - | | |
| Sold | (347,500) | (69,500) | 25.54 | | |
| Employees transferred in | 52,500 | 10,500 | 24.07 | | |
| Employees transferred out | - | - | - | | |
| Outstanding at 31 December 2012 | <u>4,227,660</u> | <u>845,532</u> | 22.29 | 3.7 | 888 |
| Exercisable at 31 December 2012 | <u>1,366,210</u> | <u>273,242</u> | 27.76 | 1.6 | - |
| 2011 | Number of warrants or options | Number of shares (⁽¹⁾) | Weighted- average exercise price (in Swiss francs) (⁽²⁾ (⁽³⁾) | Weighted- average remaining contractual term (in years) (⁽³⁾) | Aggregate intrinsic value (in thousands of Swiss francs) (⁽⁴⁾) |
| Outstanding at 1 January 2011 | 2,734,925 | 546,985 | 25.99 | | |
| Granted | 728,200 | 145,640 | 25.50 | | |
| Forfeited | - | - | - | | |
| Expired | - | - | - | | |
| Sold | (42,670) | (8,534) | 26.00 | | |
| Employees transferred in | 80,000 | 16,000 | 24.56 | | |
| Employees transferred out | <u>(458,545)</u> | <u>(91,709)</u> | 26.09 | | |
| Outstanding at 31 December 2011 | <u>3,041,910</u> | <u>608,382</u> | 25.82 | 3.7 | - |
| Exercisable at 31 December 2011 | <u>951,210</u> | <u>190,242</u> | 33.40 | 2.1 | - |

(1) Information presented reflects the number of shares of ABB Ltd that warrant holders can receive upon exercise. Warrants and options have a conversion ratio of 5:1.

(2) Information presented reflects the exercise price per share of ABB Ltd.

(3) Information presented is weighted on the number of shares.

(4) Computed using the closing price, in Swiss francs, of ABB Ltd shares on the SWX Swiss Exchange (virt-x) and the exercise price per share of ABB Ltd.

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27. EMPLOYEE INCENTIVE PLANS *(continued)*

The aggregate fair value at date of grant of warrants and options granted in 2012 was CHF 858,835 (2011 CHF 604,406). This is the basis of the charge received by ABB Limited in the UK. The range of exercise prices for warrants and options outstanding at 31 December 2012 was CHF 15.75 – CHF 36.40 (2011 CHF 19.00 – CHF 36.40).

The fair value of each warrant or option is estimated on the date of grant using a lattice model that uses assumptions noted in the table below. Expected volatilities are based on implied volatilities from traded warrants and options on ABB Ltd's shares. The risk-free rate is based on a six-year Swiss Franc interest rate, reflecting the contractual life of the warrants and options. No warrants were granted in 2005.

| | 2012 grant | 2011 grant |
|-------------------------|------------|------------|
| Expected volatility | 27% | 26% |
| Dividend yield | 3.68% | 2.44% |
| Expected term | 6 years | 6 years |
| Risk-free interest rate | 0.31% | 1.59% |

WARs

Presented below is a summary of WAR activity of the company's employees for the years ended 31 December 2012 and 2011.

| | 2012 Number of WARs | 2011 Number of WARs |
|----------------------------|---------------------------|---------------------------|
| Outstanding at 1 January | - | 62,500 |
| Granted during the year | - | - |
| Exercised during the year | - | (62,500) |
| Forfeited during the year | - | - |
| Expired during the year | - | - |
| Employee transferred out | - | - |
| Outstanding at 31 December | - | - |
| Exercisable at 31 December | - | - |

As a WAR gives its holder the right to receive in cash the market price of a warrant, the fair value of a WAR on grant date equals that of a warrant. The aggregate fair value at date of grant of WARs granted in 2012 was CHF NIL (2011 CHF NIL).

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27. EMPLOYEE INCENTIVE PLANS (continued)

Employee Share Acquisition Plan (ESAP)

The ESAP is an employee share option plan with a savings feature. Employees save over a twelve-month period, by way of monthly salary deductions. At the end of the savings period, employees choose whether to exercise their share options using their savings plus interest to buy ABB Ltd shares at the exercise price set at the grant date, or have their savings returned with interest. The savings are accumulated in a bank account held by a third party trustee on behalf of the participants and earn interest. Employees can withdraw from the ESAP at any time during the savings period and will be entitled to a refund of their accumulated savings.

ABB Limited in the UK receives a charge for the costs of providing ESAP to employees of the UK group. The costs approximate the difference between the exercise price and market price of the ABB Ltd share at vesting, as well as administrative costs. Charges of £87,523 are included in Administration costs in 2012 (2011: £33,585).

Presented below is a summary of activity under the ESAP during the years ended 31 December 2012 and 2011.

| 2012 | Number of shares | Weighted average exercise price (in Swiss francs) | Weighted average remaining contractual term (in years) | Aggregate intrinsic value (in thousands of Swiss francs) ⁽¹⁾ |
|---|---------------------|--|---|--|
| Outstanding at 1 January 2012 | 132,410 | 15.98 | | |
| Granted during the year | 120,840 | 17.08 | | |
| Forfeited during the year | (7,860) | 15.98 | | |
| Exercised during the year | (64,655) | 15.98 | | |
| Not exercised (savings returned plus interest) during the year | <u>(59,895)</u> | 15.98 | | |
| Outstanding at 31 December 2012 | <u>120,840</u> | 17.08 | 0.8 | 202 |
| Vested and expected to vest at 31 December 2012 | 120,840 | 17.08 | 0.8 | 202 |
| Exercisable at 31 December 2012 | <u>-</u> | - | - | - |

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27 EMPLOYEE INCENTIVE PLANS *(continued)*

| 2011 | Number of shares | Weighted average exercise price (in Swiss francs) | Weighted average remaining contractual term (in years) | Aggregate intrinsic value (in thousands of Swiss francs) ⁽¹⁾ |
|---|---------------------|--|---|--|
| Outstanding at 1 January 2011 | 116,710 | 20.46 | | |
| Granted during the year | 132,410 | 15.98 | | |
| Forfeited during the year | (6,970) | 20.46 | | |
| Exercised during the year | (235) | 20.46 | | |
| Not exercised (savings returned plus interest) during the year | <u>(109,505)</u> | 20.46 | | |
| Outstanding at 31 December 2011 | <u>132,410</u> | 15.98 | 0.8 | 225 |
| Vested and expected to vest at 31 December 2011 | 131,610 | 15.98 | 0.8 | 224 |
| Exercisable at 31 December 2011 | <u>-</u> | - | - | - |

(1) Computed using the closing price, in Swiss francs, of ABB Ltd shares on the SWX Swiss Exchange (virt-x) and the exercise price of each option in Swiss francs

28. RELATED PARTY TRANSACTIONS

The company has taken advantage of the exemption conferred by FRS8 in that transactions with other wholly owned group companies are not disclosed

The following transactions are not covered by this exemption

The Company has an agreement to provide services to Power Assets Development Company Limited ("PadCo"), a company in which ABB Investments Ltd, a sister company of ABB Limited, has a 25% shareholding. Details of the income included in the Profit and Loss account are as follows

| | 2012 £'000 | 2011 £'000 |
|----------------|---------------|---------------|
| Management fee | 290 | - |
| Interest | 462 | - |

At the year end the amounts owed by related parties not covered by the exemption were as follows

| | 2012 £'000 | 2011 £'000 |
|-----------------|---------------|---------------|
| Debtors – PadCo | - | 600 |

The debtor above which represents a loan was fully repaid during the year

29 ULTIMATE HOLDING COMPANY

The immediate parent company is ABB Holdings Limited. The ultimate holding company is ABB Ltd, a company incorporated in Switzerland. This is the largest group in which ABB Limited is consolidated. A copy of the accounts can be obtained from PO Box 8131, CH-8050, Zurich, Switzerland.