Thomas Cook Tour Operations Limited Annual report and financial statements for the year ended 30 September 2014

Registered number 3772199

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### Strategic report

The directors present their Strategic report on the affairs of the Company, together with the audited financial statements. This report covers the year ended 30 September 2014.

#### **Business review and activities**

Thomas Cook Tour Operations Limited is a wholly owned subsidiary of Thomas Cook Group plc, ('the Group') a Company that is listed on the London Stock Exchange.

The results for the Company shows a profit before tax of £20 million (2013 restated: loss of £93 million) for the year and revenue of £2,137 million (2013: £2,274 million). Included within these results are exceptional costs of £201 million (2013: £28 million) which were incurred in reorganisation of the business (see note 5). In addition, income from shares in group undertakings of £331,777 million (2013: nil) arose as a result of restructuring activity, and are therefore also considered to be exceptional in nature.

The Company has net liabilities of £1,709 million (2013: £1,713 million). The directors believe that preparing the accounts on the going concern basis is appropriate due to the continued financial support of Thomas Cook Group plc.

Thomas Cook Group plc operates in the UK through a number of subsidiary companies the activities of which include packaged holidays, airline operations, sales channels including retail & online dynamic packaging/component travel businesses and scheduled tour operators.

Thomas Cook Tour Operations Limited's primary business is the sale of charter holiday packages where two or more components of travel, such as flights, hotels, transfers and in-resort support, are bundled together in advance and sold to customers. The Company also sells flights through its FlyThomasCook.com website and through third party sales channels.

Trading levels are lower than for the year ended September 2013 due to a planned reduction in capacity in our risk business, particularly in winter 13/14 driven by changes to our flying programme. In addition, overcapacity in the market place in the current year impacted average selling prices which lead to a reduction in margin.

On 16 June 2014 the Company acquired the trade and assets of Thomas Cook Scheduled Tour Operations Limited, a fellow subsidiary undertaking, at the net book value of the assets and liabilities transferred. See note 15 for details. Additionally, Panorama Holiday Group Limited, an investment of the Company, was liquidated on 18 May 2014.

The comparative figures have been restated as required by IAS19 revised 'Employee Benefits'. See note 1 for details.

#### **Business environment**

There are two distinct segments in the UK leisure and travel market: direct suppliers and travel intermediaries. Direct suppliers are the airlines, hotels and cruise companies that sell directly to the customer. Thomas Cook operates in the travel intermediary segment, made up of travel agents and tour operators.

The Group operates a multi-channel distribution strategy, selling through its own and third-party channels. The Group's own distribution channels, which include the operations of the Company, comprise retail stores, online via various Group websites and call centres.

#### Strategy and future outlook

Our key objectives in package travel are to improve margins through better product mix and reduce underlying costs, thus again driving an improvement in achieved margin.

Product mix is a key factor in attracting and retaining packaged customers and in driving higher margins. We are focused on optimising the proportion of exclusive hotels, differentiated and unique concept holidays and replicating successful formats across a range of destinations. As these products are developed and offered exclusively by the Group, they do not lend themselves to direct price comparison. To the extent that customers value their unique features, these products also tend to encourage earlier booking and higher loyalty. As a result, exclusive and differentiated products attract a higher average selling price and margin than our more standard packages.

### **Strategic report (continued)**

#### Strategy and future outlook (continued)

Cost management is another important element in a successful package holiday operation. Accommodation and aviation costs are significant, so a relatively modest movement can have a significant impact on performance. In these areas, the Group has taken action to coordinate purchasing across its segments, leveraging its combined scale.

#### Principal risks and uncertainties

The UK group, of which Thomas Cook Tour Operations Limited is a major component, have identified a number of principal risks and uncertainties that could potentially damage the current business model and future growth opportunities:

- 1. Failure to transform Thomas Cook into a digital business
- 2. Our Transformation initiatives fail to deliver our strategic and operational targets
- 3. Failure to expand our products and services may have an adverse impact on customer demand
- 4. Our IT operating model fails to support the business through the Transformation and our business as usual activities.
- 5. Failure to build an accurate understanding of the customer
- 6. A major health and safety incident impacting our customers or colleagues.
- 7. Socio/political uncertainties
- 8. Failure to comply with legislative requirements in the legal jurisdictions where Thomas Cook operates.

The directors of Thomas Cook Tour Operations Limited consider that all of the above are relevant to the Company.

These risks are mitigated as follows accordingly:

- 1. Our group strategy of digital growth is supported by the design and delivery of the new One Web platform. Additionally, our plans to roll-out Concept stores will enable the digitisation of the in-store experience and closer integration between on and off-line.
- 2. The CEO reviews all aspects of strategy every two weeks with the Executive Team and with the Board of Directors at every Board meeting. The CEO's Transformation Office holds monthly strategy review meetings during which progress and issues are discussed and addressed
- 3. Our current strategy of profitable growth is underpinned by the continued expansion of concept and partnership hotel programmes. The group has a dedicated team put together to ensure the expansion of the hotel programmes is on track.
- 4. Our IT transformation project will ensure delivery of IT services and technology will be fit to meet the needs of rapidly changing technologies, whilst maintaining integrity and performance of existing systems and operations.
- 5. Our customer centric vision and developing a trusted product that can be seen as a key differentiator in the medium and long-term strategy of Thomas Cook.
- 6. The assessment of health and safety risks is inbuilt into daily management routines and is monitored by a comprehensive structure of health and safety committees that are in turn overseen by a corporate Health, Safety & Environmental Committee with Board level oversight. Our health and safety programme measures standards, audits hotels and includes a clear escalation and decision process.
- 7. We continue to add new destinations to our portfolio thereby mitigating the effect of factors which may negatively impact demand for travel to certain regions.
- 8. We have a dedicated Legal team to ensure full compliance with formal regulatory requirements which monitors all current and emerging regulatory developments.

For further information on the potential impact of these risks and how they are mitigated by the Group, please refer to pages 50-51 of the Group's annual report.

### **Strategic report (continued)**

### Financial risk management

The Company is subject to risks related to liquidity and cash flow risks, credit risk and counterparty credit risk within the framework of its business operations.

#### Liquidity and cash flow risk

Liquidity and cash flow risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The liquidity position of the Company is significantly influenced by the payment pattern of customers. As a result, liquidity is at its lowest in the winter months and at its highest in the summer months. The Company manages the seasonal nature of its liquidity by making use of its bank revolving credit facility. Short-term liquidity is primarily invested in bank deposits.

#### Credit risk

Credit risk is the risk that an entity will cause a financial loss for the other party by failure to discharge an obligation. The Company's principal financial assets are trade and other receivables, and amounts due from other Group undertakings. The Company's credit risk is primarily attributable to these trade receivables. The amounts presented in the balance sheet are net of allowances for doubtful receivables. An allowance for impairment is made where there is an identified loss event which, based on previous experience, is evidence of a reduction in the recoverability of the cash flows. The Company has no significant concentration of credit risk, with exposure spread over a large number of counterparties and customers.

#### Counterparty credit risk

The Company is exposed to credit risk in relation to deposits, derivatives with a positive fair value and trade and other receivables. The maximum exposure in respect of each of these items at the balance sheet date is their carrying value. The Company assesses its counterparty exposure in relation to the investment of surplus cash, foreign exchange and undrawn credit facilities. The Company uses published credit ratings, credit default swap prices and share price performance in the previous 30-day period to assess counterparty strength and therefore to define the credit limit for each counterparty.

### Key performance indicators ("KPI's")

The directors of Thomas Cook Group plc manage the Group's operations on a segmental basis. For this reason, the Company's directors believe that analysis using key performance indicators for the Company is not necessary or appropriate for an understanding of the development, performance or position of the business of Thomas Cook Tour Operations Limited. The development, performance and position of the UK segment of the Group, which include the results of the Company, are discussed in the financial review on page 42 of the Group's annual report which does not form part of this report.

The Strategic report has been approved and is signed on behalf of the board by:

P Hemingway Director

5 February 2015

Registered office

The Thomas Cook Business Park Coningsby Road Peterborough PE3 8SB

### Directors' report

The directors present their annual report on the affairs of the Company, together with the audited financial statements. This annual report covers the year ended 30 September 2014.

Please refer to the strategic report for the business review, future developments, and financial risk management of the Company.

#### **Dividends**

The directors do not recommend the payment of a dividend in respect of the year to 30 September 2014 (2013-£nil).

#### **Directors**

The directors of the company who were in office during the year and up to the date of signing the financial statements were:

P Hemingway (appointed 16 October 2014) U Sperl (resigned 16 October 2014) N Arthur (resigned 2 June 2014) Thomas Cook Group Management Services Limited

### Company secretary

Shirley Bradley

#### Directors' indemnities

In accordance with its Articles, the Company has made qualifying third party indemnity provisions, to the extent permitted by law, for the benefit of its directors. These were made during the year and remain in force at the date of this report. The Company also maintains Directors' and Officers' liability insurance.

#### Statement of directors' responsibilities

The directors are responsible for preparing the Strategic Report and Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 101 Reduced Disclosure Framework (FRS 101).

### Directors' report (continued)

### Statement of directors' responsibilities (continued)

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable United Kingdom Accounting Standards, including FRS 101 have been followed, subject to any material departures disclosed and explained in the financial statements;
- notify its shareholders in writing about the use of disclosure exemptions, if any, of FRS 101 used in the preparation of financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Provision of information to auditors

In accordance with Section 418 of the Companies Act 2006, in the case of each director in office at the date the directors' report is approved, the following applies:

- (a) so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware; and
- (b) they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

The Directors' report has been approved and is signed on behalf of the board by:

P Hemingway Director

5 February 2015

Registered office

The Thomas Cook Business Park Coningsby Road Peterborough PE3 8SB

### Independent auditors' report to the members of Thomas Cook Tour Operations Limited

### Report on the financial statements

### Our opinion

In our opinion, Thomas Cook Tour Operations Limited's financial statements (the "financial statements")

- give a true and fair view of the state of the company's affairs as at 30 September 2014 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
   and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### What we have audited

Thomas Cook Tour Operations Limited's financial statements comprise:

- the Balance sheet as at 30 September 2014;
- the Statement of comprehensive income for the year then ended;
- the Statement of changes in equity for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information.

The financial reporting framework that has been applied in their preparation of the financial statements is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including FRS 101 "Reduced Disclosure Framework".

In applying the financial reporting framework, the directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

### Opinion on matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Other matters on which we are required to report by exception

#### Adequacy of accounting records and information received

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

#### Directors' remuneration

Under the Companies Act 2006 we are required to report if, in our opinion, certain disclosures of directors' remuneration specified by law have not been made.

We have no exceptions to report arising from this responsibility.

### Independent auditors' report to the members of Thomas Cook Tour Operations Limited (continued)

### Responsibilities for the financial statements and the audit

#### Our responsibilities and those of the directors

As explained more fully in the Statement of Directors' Responsibilities set out on pages 5 & 6, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK & Ireland) ('ISAs (UK & Ireland)''). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

#### What an audit of financial statements involves

We conducted our audit in accordance with ISAs (UK & Ireland). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the directors; and
- the overall presentation of the financial statements.

We primarily focus our work in these areas by assessing the directors' judgements against available evidence, forming our own judgements, and evaluating the disclosures in the financial statements.

We test and examine information, using sampling and other auditing techniques, to the extent we consider necessary to provide a reasonable basis for us to draw conclusions. We obtain audit evidence through testing the effectiveness of controls, substantive procedures or a combination of both.

In addition, we read all the financial and non-financial information in the Annual Report and financial statements to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Charles Joseland (Senior Statutory Auditor) for and on behalf of PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

Cambridge

5 February 2015

### Thomas Cook Tour Operations Limited Statement of comprehensive income Year ended 30 September 2014

	Notes	Year ended 30 September 2014 £'000	Restated Year ended 30 September 2013 £'000
Revenue	3	2,137,174	2,273,748
Cost of sales		(2,161,208)	(2,262,130)
Gross profit		(24,034)	11,618
Operating expenses	6	(276,651)	(107,186)
Other (expenses) / gains – net	7	(11,153)	6,384
Loss from operations		(311,838)	(89,184)
Analysed between: Loss from operations before exceptional items		(110,347)	(61,642)
Exceptional items	5	(201,491)	(27,542)
Income from shares in group undertakings	5	331,777	-
Finance income	8	118	679
Finance costs	9	(514)	(4,850)
Profit / (loss) on ordinary activities before taxation	10	19,543	(93,355)
Income tax (charge) / credit	12	(12,448)	45,177
Profit / (loss) for the year		7,095	(48,178)
Other comprehensive income Re-measurement of defined benefit pension plan Income tax relating to components of other comprehensive income	28	(3,342)	(5,437)
Other comprehensive loss for the year, net of tax		(2,851)	(6,968)
Total comprehensive income / (loss) for the year		4,244	(55,146)

All revenues and results arose from continuing operations.

The items of Other comprehensive income are not expected to reverse through profit or loss.

# Thomas Cook Tour Operations Limited Registered number 03772199 Balance sheet As at 30 September 2014

	Notes	30 September 2014 £'000	30 September 2013 £'000
Fixed assets	Trotes	<b>*</b> 000	* 000
Property, plant and equipment	13	4	268
Intangible assets	14	3,698	4,790
Investments	16	1,423	133,000
		5,125	138,058
Current assets Inventories	17	246	706
Debtors	18	114,394	213,796
Deferred tax asset	23	34,898	45,474
Current income tax asset		-	1,422
Derivative financial instruments	22	2,982	-
Cash at bank and in hand	19	-	36,914
		152,520	298,312
Total assets		157,645	436,370
Creditors: amounts falling due within one year			
Trade and other payables	20	(1,376,948)	(1,197,510)
Borrowings	19	(201,993)	(606,928)
Revenue received in advance		(239,838)	(313,883)
Derivative financial instruments	22	(17,857)	(3,721)
Provisions for liabilities and charges	21	(16,321)	(14,865)
		(1,852,957)	(2,136,907)
Net current liabilities		(1,700,437)	(1,838,595)
Creditors: amounts falling due after one year			
Pension liability	28	(12,460)	(11,353)
Provisions for other liabilities and charges	21	(918)	(1,044)
		(13,378)	(12,397)
Total liabilities		(1,866,335)	(2,149,304)
Net liabilities		(1,708,690)	(1,712,934)

## Thomas Cook Tour Operations Limited Registered number 03772199

### **Balance sheet**

### As at 30 September 2014

Capital an	d Reserves	Š
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Share capital	24	51	51
Share premium account	25	121,186	121,186
Profit and loss account		(1,829,927)	(1,834,171)
Total shareholders' funds		(1,708,690)	(1,712,934)

The notes on pages 13 to 39 form part of these financial statements.

The financial statements on pages 9 to 39 were approved by the Board of Directors and approved for issue on 5 February 2015 and were signed on its behalf by

P Hemingway Director

# Statement of changes in equity As at 30 September 2014

	Called up share capital £'000	Share premium account £'000	Profit and loss account £'000	Total £'000
Balance at 1 October 2013	51	121,186	(1,834,171)	(1,712,934)
Profit for the year	-	-	7,095	7,095
Actuarial loss in relation to UK pension fund deficit	-	-	(3,342)	(3,342)
Deferred tax on re-measurements of UK pension fund deficit	-		491	491
Total comprehensive income for the year	-	-	4,244	4,244
Balance at 30 September 2014	51	121,186	(1,829,927)	(1,708,690)

### Notes to the financial statements Year ended 30 September 2014

#### 1 General information

Thomas Cook Tour Operations Limited is a limited liability company incorporated and domiciled in England and Wales under the Companies Act 2006. The address of the registered office is The Thomas Cook Business Park, Coningsby Road, Peterborough, PE3 8SB. The nature of the Company's operations and its principal activities are set out in the Strategic report. These financial statements are presented in pounds sterling, which is the Company's functional currency, because that is the currency of the primary economic environment in which the Company operates. The Company is a whollyowned subsidiary company and is included within the audited consolidated financial statements of Thomas Cook Group plc, a company incorporated in England and Wales, which have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union and filed with the Registrar of Companies. The Company is therefore exempt from the obligation to prepare consolidated financial statements in accordance with section 400 of the Companies Act 2006.

#### **Basis of Preparation**

The financial statements of Thomas Cook Tour Operations Limited are prepared in accordance with Companies Act 2006 as applicable to Companies using FRS 101.

The financial statements have been prepared under the historical cost convention, as modified by the revaluation of land and buildings and derivative financial assets and financial liabilities measured at fair value through profit or loss, and in accordance with the Companies Act 2006.

The preparation of financial statements in conformity with FRS 101 requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 2.

The following exemptions from the requirements of IFRS have been applied in the preparation of these financial statements, in accordance with FRS 101:

- IFRS 7, 'Financial Instruments: Disclosures'
- The following paragraphs of IAS 1, 'Presentation of financial statements':
  - 10(d), (statement of cash flows)
  - 10(f) (a statement of financial position as at the beginning of the preceding period when an entity applies an accounting policy retrospectively or makes a retrospective restatement of items in its financial statements, or when it reclassifies items in its financial statements),
  - 16 (statement of compliance with all IFRS),
  - 111 (cash flow statement information), and
  - 38A (requirement for minimum of two primary financial statements, including cashflow statements)
  - 38B-D (additional comparative information)
  - 40A-D (requirements for third statement of financial position)
  - 134 136 (capital management disclosures)
- IAS 7, 'Statement of cash flows'
- Paragraph 30 and 31 of IAS 8 'Accounting policies, changes in accounting estimates and errors' (requirement for the disclosure of information when an entity has not applied a new IFRS that has been issued but is not yet effective)
- Paragraph 17 of IAS 24, 'Related party disclosures' (key management compensation)
- The requirements in IAS 24, 'Related party disclosures' to disclose related party transactions entered into between two or more members of a group.

### Notes to the financial statements Year ended 30 September 2014

#### 1 General information (continued)

#### **Basis of Preparation (continued)**

Where relevant, equivalent disclosures have been given in the group financial statements of Thomas Cook Group plc. The group financial statements of Thomas Cook Group plc are available to the public and can be obtained as set out in note 32.

The financial statements have been prepared on a going concern basis and under the historical cost convention except for revaluation of certain financial instruments, share-based payments and defined benefit pension obligations. The principal accounting policies adopted are set out below.

The Company is reliant on the support of the ultimate parent company, Thomas Cook Group plc. This support has been formally provided and accordingly the directors of Thomas Cook Tour Operations Limited have prepared these financial statements on a going concern basis.

### Adoption of new or amended standards and interpretations in the current year

In the current year, the following new or amended standards have been adopted. Their adoption has not had a significant impact on the amounts reported or the disclosure and presentation in these financial statements, but may impact the accounting or the disclosure and presentation for future transactions and arrangements.

IFRS 7 (amendment) "Financial instruments: disclosures" is effective for annual reporting periods beginning on or after 1 January 2013, and amends the disclosures required where certain items have been offset.

IAS 19 (revised 2011) "Employee benefits" is effective for annual periods beginning on or after 1 January 2013. The most significant change was that both the expected returns on pension plan assets (currently based on expected returns) and the finance charge (currently based on the unwinding of the discount rate on scheme liabilities) was replaced with a single net interest expense or income, that was calculated by applying the discount rate used in determining the present value of scheme liabilities to the net defined benefit asset or liability. As a result of applying this standard retrospectively, the Company's loss before tax for the previous financial year has been restated by £515,000.

### 2 Significant accounting policies

The principal accounting policies applied in the preparation of the financial information presented in this document are set out below. These policies have been applied consistently to the years unless otherwise stated.

#### Subsidiary undertakings

Investments in subsidiary undertakings are accounted for at cost accumulated impairment losses. As a minimum, at each year-end financial reporting date, Thomas Cook Tour Operations Limited assesses whether there is any indication that an investment in subsidiary undertakings may be impaired (i.e. an 'impairment indicator'). Where there is an impairment indicator, full impairment reviews are carried out.

#### Property, plant and equipment

Property and equipment is stated at historical cost, net of accumulated depreciation and any provision for impairment.

Where costs are incurred as part of the start-up or commissioning of an item of property, plant or equipment, and that item is available for use but incapable of operating in the manner intended by management without such a start-up or commissioning period, then such costs are included within the cost of the item. Costs that are not directly attributable to bringing an asset to the location and condition necessary for it to be capable of operating in the manner intended by management are charged to the Statement of comprehensive income as incurred.

### Notes to the financial statements Year ended 30 September 2014

#### 2 Significant accounting policies (continued)

#### Property, plant and equipment (continued)

Depreciation on property and equipment, other than freehold land, upon which no depreciation is provided, is calculated on a straight line basis and aims to write down their cost to their estimated residual value over their expected useful lives as follows:

Freehold buildings 50 years Vehicles 3 - 5 years Fixtures, fittings and equipment 3 - 5 years

The residual values and useful economic lives are reviewed, and adjusted if appropriate, at each balance sheet date.

The gain or loss on disposal of property, plant and equipment is calculated as the difference between the proceeds received and the net book value of the asset on disposal, and is recognised on the date of disposal in operating profit.

#### **Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost represents purchase price calculated on a first-in, first-out basis. Net realisable value represents the estimated selling price less all costs to be incurred in marketing, selling and distribution. Provision for impairment is made, where necessary, for slow moving, obsolete and defective stock.

#### Revenue recognition and associated costs

Revenue represents the aggregate amount of gross revenue receivable from inclusive tours, travel agency commissions receivable and other services supplied to customers in the ordinary course of business. Revenue and direct expenses relating to inclusive tours arranged by the Company's leisure travel providers, including travel agency commission, insurance and other incentives, are recognised on holiday departure. Revenue relating to travel agency commission on third party leisure travel products is recognised when earned, which is on receipt of the full payment from the customer. Other revenue and associated expenses are recognised as earned or incurred.

#### Statement of comprehensive income presentation and exceptional items

Profit or loss from operations includes the results from operating activities of the Company, before its share of the results of associates and joint ventures.

Exceptional items, namely items that are material either because of their size or their nature, and which are non-recurring, are presented within their relevant income statement category, but highlighted through separate disclosure. The separate reporting of exceptional items helps provide a full understanding of the Company's underlying performance.

Items which are included within the exceptional category may include:

- profits/(losses) on disposal of assets or businesses and costs of acquisitions;
- costs of integration of significant acquisitions and other major restructuring programmes;
- significant goodwill or other asset impairments;
- material write-down of assets/reassessment of accruals, reflecting a more cautious evaluation in the light of current trading and economic conditions (excluding errors or prior year items):
- other individually material items that are unusual because of their size, nature or incidence.

### Notes to the financial statements Year ended 30 September 2014

### 2 Significant accounting policies (continued)

#### Statement of comprehensive income presentation and exceptional items (continued)

IAS 39 fair value re-measurement includes movements in forward points related to foreign exchange forward contracts and time value of options in cash flow hedging relationships. Both items are subject to market fluctuations and unwind when the options or forward contracts mature and therefore are not considered to be part of the Group's underlying performance

#### Intangible assets

Goodwill arising on the acquisition of the assets and trade of a business represents any excess of the fair value of the consideration given over the fair value of the identifiable net assets or liabilities acquired. Goodwill is recorded at cost less accumulated impairment losses, and is reviewed for impairment at least annually. Any impairment is recognised immediately in the Company's Statement of comprehensive income and is not subsequently reversed. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). The allocation of goodwill is made to those cash-generating units that are expected to benefit from the business combination in which the goodwill arose.

Intangible assets other than goodwill are carried at cost less accumulated amortisation and are tested for impairment when there is an indication that the carrying value may not be recoverable. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

Amortisation is charged over the assets useful life as follows:

Computer software 3 - 10 years

The gain or loss on disposal of computer software is calculated as the difference between the proceeds received and the net book value of the asset on disposal, and is recognised on the date of disposal in operating profit.

#### Tax

Tax represents the sum of tax currently payable and deferred tax. Tax is recognised in the Statement of comprehensive income unless it relates to an item recognised directly in equity, in which case the associated tax is also recognised directly in equity.

Tax currently payable is provided on taxable profits based on the tax rates and laws that have been enacted or substantively enacted at the balance sheet date. Provision is made for deferred tax so as to recognise all temporary differences which have originated but not reversed at the balance sheet date that result in an obligation to pay more tax, or a right to pay less tax, in the future, except as set out below. This is calculated on a non-discounted basis by reference to the average tax rates that are expected to apply in the relevant jurisdictions and for the periods in which the temporary differences are expected to reverse.

Deferred tax assets are assessed at each balance sheet date and are only recognised to the extent that their recovery against future taxable profits is probable.

Deferred income tax assets and liabilities are offset where there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes relate to the same fiscal authority.

### Notes to the financial statements Year ended 30 September 2014

#### 2 Significant accounting policies (continued)

#### Pensions

Pension costs charged against profits in respect of the Company's defined contribution scheme represent the amount of the contributions payable to the schemes in respect of the accounting period.

The Company also operates a defined benefit scheme. The pension liability recognised on the Balance sheet in respect of this scheme represents the difference between the present value of the Company's obligations (calculated using the projected unit credit method) under the scheme and the fair value of the scheme's assets. Re-measurement gains or losses are recognised in the period in which they arise within other comprehensive income. The unwinding of the discount rate on the scheme liabilities and the expected return on scheme assets are presented as a net finance cost in the income statement. Past service costs are recognised immediately in the Statement of comprehensive income as staff costs.

#### Foreign currency

Transactions in currencies other than the functional currency of the Company are translated at the exchange rate at the date of the transaction. Foreign currency monetary assets and liabilities held at the year-end are translated at year end exchange rates. The resulting exchange gain or loss is recognised in the Statement of comprehensive income.

#### Leases

Operating lease rentals are charged to the Statement of comprehensive income on a straight-line basis over the lease term.

#### Revenue in advance

Customer monies received at the balance sheet date relating to holidays commencing and flights departing after the year end is deferred and classified as revenue in advance.

#### Financial instruments

Financial assets and liabilities are recognised when the Company becomes a party to the contractual provisions of the instrument. Financial assets are derecognised when the Company transfers the financial asset or when the contractual rights expire. Financial liabilities are derecognised when the obligation is discharged, cancelled or expires. The measurement of particular financial assets or liabilities is set out below:

#### Derivative financial instruments

Derivatives are recognised at their fair value. When a derivative does not qualify for hedge accounting as a cash flow hedge, changes in fair value are recognised immediately in the Statement of comprehensive income. When a derivative qualifies for hedge accounting as a cash flow hedge, changes in the fair value that are deemed to be an effective hedge are recognised directly in the hedging reserve. Any ineffective portion of the change in fair value is recognised immediately in the Statement of comprehensive income.

The Company does not designate any of its derivative financial instruments as cash flow hedges and hence takes all changes in fair value through the Statement of comprehensive income.

### Notes to the financial statements Year ended 30 September 2014

#### 2 Significant accounting policies (continued)

#### Non-derivative financial instruments

The treatment of non-derivative financial instruments is set out below:

#### Trade and other receivables

Trade and other receivables are recognised at their fair value and subsequently recorded at amortised cost using the effective interest method as reduced by allowances for estimated irrecoverable amounts. An allowance for irrecoverable amounts is established when there is objective evidence that Thomas Cook will not be able to collect all amounts due according to the original terms of the receivables.

The amount of allowance is the difference between the asset's carrying amount and the present value of estimated future cash flows. When a trade receivable is uncollectible, it is written off against the allowance account for trade receivables. Subsequent recoveries of amounts previously written off are credited against 'operating costs' in the Statement of comprehensive income.

### Trade and other payables

Trade payables are recognised when the Company becomes a party to the contractual agreements of the instrument. All interest related charges are recognised as an expense in "finance costs" in the Statement of Comprehensive Income. Trade and other payables are initially recognised at fair value and subsequently recorded at amortised costs using the effective interest rate method.

#### **Borrowings**

Interest bearing borrowings are initially recognised at their fair value net of any directly attributable transaction costs. They are subsequently recorded at amortised cost using the effective interest method.

#### Cash and cash equivalents

Cash and cash equivalents includes cash in hand, demand deposits banks, short term and highly liquid investments that are readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value and bank overdrafts. In the balance sheet, bank overdrafts are shown within borrowings in current liabilities.

Where the Company has the intention and ability to pool account balances, the net cash or overdraft position is disclosed. Where the intention or ability to pool balances together is absent, the cash and overdraft are disclosed on a gross basis in the balance sheet.

#### **Provisions**

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event; it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The amount recognised as a provision is the best estimate of the expenditure required to settle the present obligation at the balance sheet date.

If the effect is material, provisions are determined by discounting the expected future cash flows at a pretax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. A provision for restructuring is recognised when the Company has approved a detailed and formal restructuring plan, and the restructuring has either commenced or has been announced to those affected by it. Future operating costs are not provided for.

A provision for onerous contracts is recognised when the expected benefits to be derived by the Company from a contract are lower than the unavoidable cost of meeting its obligations under the contract.

### Notes to the financial statements Year ended 30 September 2014

### 2 Significant accounting policies (continued)

### Share based payments

The Company has applied the requirements of IFRS 2 Share-based payments. In accordance with the transitional provisions, IFRS 2 has been applied to all grants of equity instruments after 7 November 2002 that were unvested as of 1 November 2004.

Thomas Cook Group plc issues share options to certain employees of the Company as part of their total remuneration. The fair values of the share options are calculated at the date of grant, using the Black-Scholes option pricing model. These fair values are charged to the Statement of comprehensive income on a straight-line basis over the expected vesting period of the options. This amount has been charged to the Company by Thomas Cook Group plc.

#### Share capital

Ordinary shares including share premium are classified as equity. Incremental costs directly attributable to the issue of new ordinary shares or options are shown in equity as a deduction, net of tax, from the proceeds.

#### Critical judgments in applying the Company's accounting policies

In the process of applying the Company's accounting policies, described above, management has made the following judgments that have the most significant effect on the amounts recognised in the financial statements.

#### Recoverable amounts of deposits and prepayments

Judgments have been made in respect of the volumes of future trading with hoteliers and the credit-worthiness of those hoteliers in order to assess the recoverable amounts of deposits and prepayments made to those hoteliers.

### Key sources of estimation uncertainty

The provision made in respect of supplier debit balances has been calculated on an estimation of the likely recovery of aged debt outstanding, and through evaluation of continued trading with the hotelier concerned.

#### Retirement benefits

The consolidated financial statements include costs in relation to, and provision for, retirement benefit obligations. The costs and the present value of any related pension assets and liabilities depend on such factors as life expectancy of the members, the salary progression of current employees, the returns that plan assets generate and the discount rate used to calculate the present value of the liabilities. The Group uses previous experience and impartial actuarial advice to select the values of critical estimates. The estimates are disclosed in Note 28.

#### 3 Turnover

An analysis of the Company's revenue is as follows:

2014	2013
£'000	£'000
2,137,174	2,273,748

### 4 Business and geographical segments

Sales of leisure travel services

The Company has only one principal activity, which is the supply of leisure travel services. All results relate to this activity and originate in the United Kingdom.

### Notes to the financial statements Year ended 30 September 2014

### 5 Exceptional Items

Exceptional costs of £201,491k for the year ended 30 September 2014 (2013: £27,542k) related to:

	2014 £'000	2013 £'000
Impairment of investments (note 16)	(132,999)	-
Write-off of intercompany balances on disposal of fellow	, , ,	
subsidiaries	(34,212)	_
Corporate restructuring and reorganisation costs	(31,971)	-
Property, redundancy and other costs incurred in business	( , , ,	
integrations and reorganisations	-	(25,244)
Onerous contracts	(2,309)	(2,298)
	(201,491)	(27,542)

In addition to the exceptional items included in operating activities as set out above, income from shares in group undertakings arose as a result of restructuring activity, and are therefore also considered to be exceptional in nature

### 6 Operating expenses

		2014 £'000	Restated 2013 £'000
	Management charge payable	(61,948)	(59,475)
	Administrative expenses	(214,703)	(47,711)
		(276,651)	(107,186)
7	Other (expenses) / gains net	2014 £'000	2013 £'000
	Movements in the fair value of foreign exchange forward contracts	(11,153)	6,384
8	Finance income	2014 £'000	Restated 2013 £'000
	Bank interest receivable	118	677
	Interest receivable from group companies	-	2
		118	679

### Notes to the financial statements Year ended 30 September 2014

### 9 Finance costs

	2014 £'000	Restated 2013 £'000
Interest payable on bank borrowings	(139)	(4,610)
Net interest cost on defined benefit obligation (note 28)	(374)	(225)
Interest payable on group borrowings	(1)	(15)
	(514)	(4,850)

### 10 Loss on ordinary activities before taxation

Loss on ordinary activities before taxation has been arrived at after charging / (crediting):

	2014	2013
	£'000	£'000
Net foreign exchange gains	14,531	6,384
Depreciation of property, plant and equipment	22	230
Amortisation of intangibles	594	512
Operating lease rentals payable – other	596	1,214
Exceptional operating items (see note 5)	201,491	27,542
Staff costs (see note 11)	20,159	23,302
Auditors' remuneration for audit services (see below)	258	186

Auditors' remuneration is paid for centrally and recharged to the Company. Amounts payable to PricewaterhouseCoopers LLP and their associates by the Company in respect of non-audit services are disclosed in the financial statements of Thomas Cook Group plc.

### Notes to the financial statements Year ended 30 September 2014

### 11 Staff costs

	4		
	The average monthly number of employees (including executive dir	ectors) was:	
		2014	2013
		Number	Number
	Tour Operations		
		865	886
		£'000	£'000
	Their aggregate remuneration comprised:	£ 000	£ 000
	Wages and salaries	18,505	20,505
	Social security costs	1,004	1,882
	Pension service costs	444	250
	Other pension costs	206	665
	·	20,159	23,302
12	Tax		
		2014	2013
	_	£'000	£'000
	Current tax		
	UK corporation tax adjustment in respect of prior years	-	-
	Total current tax		•
	Deferred tax		
	Adjustments in respect of current year	12,448	(45,086)
	Adjustments in respect of prior years	-	(91)
	Total deferred tax	12,448	(45,177)
	Total tax charge / (credit)	12,448	(45,177)
	· ·		

Corporation tax is calculated at 22% (2013: 23.5%) of the estimated assessable profit for the year. This is the weighted average tax rate applicable for the year following a reduction in the standard rate of UK Corporation Tax from 23% to 21% effective from 1 April 2014.

### Notes to the financial statements Year ended 30 September 2014

### 12 Tax (continued)

### Reconciliation of effective tax rate to statutory tax rate

The tax credit for the year can be reconciled to the loss per the Statement of comprehensive income as follows:

	2014 £'000	Restated 2013 £'000
Profit / (loss) before tax	19,543	(93,355)
Expected tax charge/ (credit) at the UK corporation tax rate of 22% (2013: 23.5%)	4,299	(21,938)
Tax effect of expenses not deductible in determining taxable profit Non-taxable income	41,095 (72,991)	6
Deferred tax not recognised	28,180	(144)
Adjustments in respect of prior years	-	(91)
Deferred tax not previously recognised	11,921	(29,448)
Depreciation not in deferred tax	2	6
Deferred tax effect of reduction in the main rate of Corporation Tax	(58)	6,432
Tax charge/ (credit) for the year	12,448	(45,177)

Finance Act 2013 included legislation to reduce the main rate of Corporation Tax to 23% with effect from 1 April 2014. Finance Act 2014 included legislation to reduce the main rate of Corporation Tax to 21% with effect from 1 April 2014 and 20% with effect from 1 April 2015. The effect of these changes has been to reduce the deferred tax asset by £35,000 as at 30 September 2014 (£6,603,000 as at 30 September 2013).

Group relief was charged for in periods ending 30 September 2009 and earlier. Group relief is surrendered / received for nil consideration in subsequent years.

### Notes to the financial statements Year ended 30 September 2014

### 13 Property, Plant and Equipment

	Freehold land and buildings	Vehicles	Fixtures, fittings and equipment	Total
Cost or valuation	£'000	£'000	£'000	£'000
At 1 October 2013 Additions Disposals	1,163	58 - -	1,719 343 (753)	2,940 343 (753)
At 30 September 2014	1,163	58	1,309	2,530
Accumulated depreciation and impairment				
At 1 October 2013	(1,163)	(58)	(1,451)	(2,672)
Disposals Charge for the year	-	-	168 (22)	168 (22)
At 30 September 2014	(1,163)	(58)	(1,305)	(2,526)
Carrying amount At 30 September 2014			4	4
At 30 September 2013	<u>-</u>	_	268	268

### Notes to the financial statements Year ended 30 September 2014

### 14 Intangible Assets

	Goodwill £'000	Computer Software £'000	Total £'000
Cost		<b>3 700</b>	~ ~ ~ ~
At 1 October 2013	394,248	5,442	399,690
Disposals	-	(498)	(498)
At 30 September 2014	394,248	4,944	399,192
Accumulated amortisation and impairment	,		
At 1 October 2013	(394,248)	(652)	(394,900)
Amortisation charge	-	(594)	(594)
At 30 September 2014	(394,248)	(1,246)	(395,494)
Carrying amount			
At 30 September 2014		3,698	3,698
At 30 September 2013		4,790	4,790

Amortisation of £594 k (2013: £512k) has been included within operating expenses.

### Notes to the financial statements Year ended 30 September 2014

### 15 Business combinations

On 16 June 2014, the Company assumed, at book value, the trade, assets and liabilities of Thomas Cook Scheduled Tour Operations Limited from Close Number 8 Limited, a fellow subsidiary undertaking.

The following table summarises the book values of the assets and liabilities acquired at the acquisition date.

	Total £'000
Recognised amounts of identifiable assets acquired and liabilities assumed	2 333
Trade and other receivables	6,074
Trade and other payables	(5,802)
Pension liability (see note 28)	(43)
Total identifiable net assets	229
Total consideration payable	229

Management have determined that no goodwill or intangible assets have been acquired with these businesses.

The results of the acquired businesses since the date of acquisition are as follows:

	2014 £'000
Revenue	32,575
Profit on ordinary activities before taxation	2,024

### Notes to the financial statements Year ended 30 September 2014

### 16 Investments

Investments		nvestment in subsidiary indertakings £'000
At 1 October 2013 Additions Impairment		133,000 1,422 (132,999) 1,423
During the year the investment in Tourmajor Limited was impaired by £132,999	k.	
Investments in subsidiary undertakings	2014 £'000	2013 £'000
Cost Tourmajor Limited Thomas Cook Services Limited Total	1 1,422 1,423	133,000

The directors consider the value of investments to be supported by their underlying assets.

Investments in subsidiary undertakings	Country of Incorporation	% Ownership of ordinary shares	Principal activities
Cost			
Tourmajor Limited	England & Wales	100%	Active
Close Number 9 plc (formerly Direct Holidays plc)	England & Wales	100%	Dormant
Style Holidays Ltd	England & Wales	100%	Dormant
Thomas Cook Services Limited	England & Wales	100%	Active

On 18 May 2014 Panorama Holiday Group Limited, an investment of the Company, was liquidated.

### 17 Inventories

	2014 £'000	2013 £'000
Goods held for resale	246	706

The cost of inventory recognised as an expense and included in cost of sales amounted to £789k (2013: £1,447k).

### Notes to the financial statements Year ended 30 September 2014

io Debiors	18	Debtors
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	2014 £'000	2013 £'000
Current assets		
Trade debtors	12,594	8,300
Less: provision for impairment of trade receivables	(4,664)	(2,784)
Trade receivables - net	7,930	5,516
Value added tax recoverable	3,401	2,755
Deposits and prepayments	45,213	52,740
Other receivables	2,253	746
Accrued Income	4,446	11,148
Amounts due from Group undertakings	38,592	122,217
	101,835	195,122
	2014	2013
A	£'000	£'000
Amounts falling due after more than one year Deposits and prepayments	12,559	18,674

The amounts due from Group undertakings are unsecured, payable on demand and interest free.

#### 19 Cash at bank and in hand

	2014 £'000	2013 £'000
Short term bank deposits	-	23,954
Cash at bank and in hand	-	12,960
		36,914

Cash at bank and in hand comprise deposits with banks, bank and cash balances and liquid investments, net of bank overdrafts. Bank overdrafts are included in financial liabilities in current liabilities (see note 22).

Bank balances and cash comprise cash held by the Company and short-term bank deposits with an original maturity of three months or less.

Current	2014 £'000	2013 £'000
Bank overdrafts due on demand and unsecured	(201,993)	(606,928)
These borrowings are denominated as follows:		
	2014 £'000	2013 £'000
Pound sterling	(185,812)	(606,928)
Euro	(15,919)	-
Other currencies	(262)	-
	(201,993)	(606,928)

### Notes to the financial statements Year ended 30 September 2014

### 20 Trade and other payables

2014 £'000	2013 £'000
(177,556)	(187,628)
<u>-</u>	(43)
(36,932)	(29,279)
397	(3,811)
(1,162,857)	(976,749)
(1,376,948)	(1,197,510)
	£'000 (177,556) (36,932) 397 (1,162,857)

The amounts owed to Group undertakings are unsecured, payable on demand and interest free.

	2014 £'000	2013 £'000
Aging analysis of trade and other payables Less than 3 months	(1,376,948)	(1,197,510)

### 21 Provisions for liabilities and charges

	Total £'000
Other provisions	
At 1 October 2013 Additional provisions in the year Provisions released	(15,909) (26,173) 3,543
Utilisation of provisions  At 30 September 2014	21,300 (17,239)
Included in current liabilities Included in non-current liabilities	(16,321) (918)
	(17,239)

Other provisions principally relate to relocation and closure costs, and legal and customer claims. The non-current liability is expected to be utilised within 5 years.

### Notes to the financial statements Year ended 30 September 2014

### 22 Financial instruments

### Carrying values of financial assets and liabilities

The carrying values of the Company's financial assets and liabilities as at 30 September 2014 and 30 September 2013 are as set out below.

At 30 September 2014	Held for trading £'000	Loans and receivables	Financial liabilities at amortised cost
Non-current asset investments	•	1,423 114,394	-
Trade and other receivables Cash and cash equivalents	•	114,394	-
Trade and other payables	-	-	(1,376,948)
Borrowings	-	-	(201,993)
Derivative financial instruments	(14,875)		-
	(14,875)	115,817	(1,578,941)
			Financial
At 30 September 2013	Held for trading £'000	Loans & receivables £'000	liabilities at amortised cost £'000
At 30 September 2013  Non-current asset investments	trading	receivables	amortised cost
•	trading	receivables £'000	amortised cost
Non-current asset investments	trading	receivables £'000 133,000	amortised cost
Non-current asset investments Trade and other receivables	trading	receivables £'000 133,000 213,796	amortised cost
Non-current asset investments Trade and other receivables Cash and cash equivalents	trading £'000 - - - -	receivables £'000 133,000 213,796	amortised cost £'000 - - -
Non-current asset investments Trade and other receivables Cash and cash equivalents Trade and other payables	trading	receivables £'000 133,000 213,796	amortised cost £'000 - - - (1,197,510)

### **Derivative financial instruments**

The fair values of derivative instruments as at 30 September 2014

At 1 October 2013  Movement in fair value during the year  At 30 September 2014		Currency contracts £'000 (3,721) (11,154) (14,875)
	2014 £'000	2013 £'000
Current assets Current liabilities	2,982 (17,857)	(3,721)
	(14,875)	(3,721)

### Notes to the financial statements Year ended 30 September 2014

### 22 Financial instruments (continued)

#### Fair value hierarchy

The fair value of the Company's financial instruments are disclosed in hierarchy levels depending on the valuation method applied. The different methods are defined as follows:

Level 1: valued using unadjusted quoted prices in active markets for identical financial instruments

Level 2: valued using techniques based on information that can be obtained from observable market data

Level 3: valued using techniques incorporating information other than observable market data as at least one input to the valuation cannot be based on observable market data.

The fair value of the Company's financial assets and liabilities at 30 September 2014 are set out below

	Level 1 £'000	Level 2 £'000	Level 3 £'000	Total £'000
Financial assets				
Currency contracts	-	2,982	-	2,982
Financial liabilities		(17,857)		(17,857)
Currency contracts	-	, , ,	-	, , ,
At 30 September 2014	-	(14,875)	-	(14,875)

The Company uses derivative instruments to hedge against significant future transactions and cash flows denominated in foreign currencies. The Company enters into a variety of foreign currency forward contracts and options in the management of its exchange rate exposures. Notional internal contracts are entered into with Thomas Cook Group Treasury Limited. These internal contracts do not qualify as cash flow hedges and hence any gain/loss on the fair value of these contracts is immediately recognised in the income statement.

Currency hedges are entered into between 12 to 24 months in advance of a tourist season and denominated in the underlying exposure currencies.

The Company undertakes hedging transactions to mitigate the risk of unfavourable changes in the prices.

The fair values of the Company's derivative financial instruments set out above have been determined by reference to prices available from the markets in which the instruments are traded.

#### 23 Deferred taxation

Deferred income tax assets and liabilities are offset where there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes relate to the same fiscal authority. The offset amounts are as follows:

	2014 £'000	2013 £'000
Deferred tax assets Deferred tax liabilities	34,898	45,474 -
Deferred tax assets (net)	34,898	45,474

### Notes to the financial statements Year ended 30 September 2014

### 23 Deferred taxation (continued)

The gross movement on the deferred income tax account is as follows:

	£'000	£'000
At 1 October 2013	45,474	1,828
Income statement credit/(charge)	(12,448)	45,177
Charged direct to other comprehensive income	491	(1,531)
Transfer in on acquisition (note 15)	1,381	-
At 30 September 2014	34,898	45,474

Movements on the deferred taxation assets and liabilities, without taking into consideration the offsetting of balances within the same tax jurisdiction, are as follows:

#### Deferred tax liabilities

	Other £'000	Total £'000
Balance at 1 October 2013	-	-
Current year tax credit to the income statement		
Balance at 30 September 2014	_	

#### Deferred tax assets

Deterred tax assets	Tax losses £'000	Accelerated tax depreciation £'000	Retirement benefit obligations £'000	Other £'000	Total £'000
Balance at 1 October 2013	45,325	149	-		45,474
Transfer in on acquisition (note 15)	1,381		-	-	1,381
Current year tax credit/(charge) to the income statement	(12,299)	(149)	-	-	(12,448)
Charged directly to other comprehensive income	491	-	-	-	491
Balance at 30 September 2014	34,898	-	-		34,898

At the balance sheet date, the company had unused tax losses of £1,184.0 million (2013: £1,059.2 million) and other short term timing differences of £43.6 million (2013: £24.8 million) available for offset against future profits. In addition, the company had short term timing differences of £3.0 million (2013: £1.2 million) that will be chargeable in later periods. No deferred tax asset has been recognised in respect of unused tax losses of £1,016.4 million (2013: £838.1 million) and short term timing differences of £40.6 million (2013: £24.1 million) due to the unpredictability of future profits.

### Notes to the financial statements Year ended 30 September 2014

#### 24 Called up share capital

•	2014 £'000	2013 £'000
Authorised: 250,000 (2013: 250,000) ordinary shares of £1 each	250	250
Issued and fully paid: 51,000 (2013: 51,000) ordinary shares of £1 each	51	51

The Company has one class of ordinary shares which carry no right to fixed income.

### 25 Share premium account

£'000

Balance at 1 October 2013 and 30 September 2014

121,186

### 26 Operating lease arrangements

#### Company as lessee

At the balance sheet date, the Company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	£'000	£'000
Within one year In the second to fifth years inclusive	-	503
		503
	<del></del>	

Operating lease payments represent rentals payable by the Company for land and buildings.

### 27 Share based payments

### Equity-settled share option scheme

The Thomas Cook Group plc 2007 Performance Share Plan (PSP) and the HM Revenue & Customs Approved Company Share Option Sub-Plan (CSOSP)

Executive Directors and senior executives of the Company and its subsidiaries are granted options to acquire, or contingent share awards of, the ordinary shares of Thomas Cook Group plc. The awards will vest if performance targets including adjusted earnings per share (EPS), total shareholder return (TSR) and the Thomas Cook Group plc share price are met during the 3 years following the date of grant. Subject to vesting conditions, the options are exercisable up to 10 years after the date of grant.

### Notes to the financial statements Year ended 30 September 2014

### 27 Share based payments (continued)

#### The Thomas Cook Group plc 2008 Co-Investment Plan (COIP)

Executive Directors and senior executives may be required to purchase the Thomas Cook Group plc shares using a proportion of their net bonus (Lodged Shares). For each Lodged Share purchased participants may receive up to 3.5 Matching Shares if performance targets for EPS, return on invested capital (ROIC), TSR and the Thomas Cook Group plc's share price are met during the 3 years following the date of grant. Subject to vesting conditions, the options or contingent share awards are exercisable up to 10 years after the date of grant.

#### The Thomas Cook Group plc 2008 Save As You Earn Scheme (SAYE)

Eligible employees across the Group were offered options to purchase shares in Thomas Cook Group plc by entering into a three or four year savings contract. The option exercise price was set at a 10% (2010 grant) or 20% (2008 grant) discount to the market price at the offer date. Options are exercisable during the six months after the end of the savings contract.

### The Thomas Cook Group plc 2008 HM Revenue & Customs Approved Buy As You Earn Scheme (BAYE)

Eligible UK tax-paying employees are offered the opportunity to purchase shares in Thomas Cook Group plc by deduction from their monthly gross pay. For every ten shares an employee buys in this way, Thomas Cook Group plc will purchase one matching share on their behalf.

### The Thomas Cook Group plc Restricted Share Plan (RSP)

Senior executives of the Company and its subsidiaries are granted options to acquire, or contingent share awards of, the ordinary shares of Thomas Cook Group plc. Executive Directors are excluded from receiving awards under the RSP. The Company will determine at the date of award whether the award will be subject to a performance target and the date of vesting. Subject to any vesting conditions, the options or contingent share awards are exercisable up to ten years after the date of grant.

In the current year, the average remaining contractual life of these awards was calculated based upon vesting date. In the prior year the lives were calculated based upon exercise date.

The exercise price of awards outstanding at the year end and the average remaining contractual life of these awards were:

		2014			
	PSP	RSP	COIP	SAYE	CSOSP
Exercise price (£)				1.57	1.97
Average remaining contractual life (years)	1.4	1.8	0.7	0.3	6.3
			20	013	
	PSP	RSP	COIP	SAYE	CSOSP
Exercise price	-	-	-	1.57-2.15	1.97
Average remaining contractual life (years)	8.7	9.5	7.7	0.3	7.3

### Notes to the financial statements Year ended 30 September 2014

### 28 Retirement benefit schemes

The pension entitlements of certain employees who transferred with the acquisition of Tourmajor Limited are provided through funded defined benefit schemes where pension contributions are paid over to the schemes and the assets of the schemes are held separately from those of the Company in funds under the control of trustees. Pension costs are assessed in accordance with the advice of qualified actuaries. The fair value of the pension assets in each scheme at the year-end is compared with the present value of the retirement benefit obligations and the net difference reported as a pension asset or retirement benefit obligation as appropriate. Pension assets are only recognised to the extent that they will result in reimbursements being made or future payments being reduced.

The plans are final salary pension plans, which provide benefits to members in the form of a guaranteed level of pension payable for life. The level of benefits provided depends on a member's length of service and their salary in the final years of active membership. In the plans, pensions in payment are generally updated in line with retail price index, pensions in deferment are generally updated in line with consumer price index.

The Scheme currently has part of its assets invested in a liability driven investment portfolio. These assets, in combination with the other protection assets in the portfolio, provide interest rate and inflation rate protection relative to 40% of the value of the total scheme assets.

The amounts recognised in the balance sheet are determined as follows:

	2014 £'000	2013 £'000
Present value of funded obligations	(218,245)	(202,780)
Fair value of scheme assets	205,785	191,427
Liability in the balance sheet	(12,460)	(11,353)

Following the 2011 actuarial valuation of the Thomas Cook UK pension plan, a five-year Recovery Plan was agreed with the pension trustees to fund the actuarial deficit. In line with that agreement, Thomas Cook UK committed to make additional payments totalling £125.9m from February 2013 through to June 2017. During the year ended 30 September 2014, Thomas Cook UK paid lump sum contributions totalling £26m in line with the recovery plan.

The contributions made during the year totalled £2,600,000 (2013: £2,520,000). The Company is expected to make aggregate contributions to its funded defined benefit scheme of £2,600,000 during the year commencing 1 October 2014. The Company does not expect the level of total contributions to vary materially in the foreseeable future.

### Notes to the financial statements Year ended 30 September 2014

### 28 Retirement benefit schemes (continued)

The movement in the defined benefit obligation over the year is as follows:

At 1 October 2012         (192,059)         184,126         (7,933)           Interest expense/ (income)         (3,566)         3,323         (243)           Expenses paid         (260)         (260)         (260)           Repenses paid         (3,566)         3,063         (503)           Re-measurements         8         3,738         (503)           Re-measurements         3,738         3,738         3,738           - Loss from change in financial assumptions         (8,220)         (8,220)           - Experience losses and demographic assumptions         (955)         (955)           - Experience losses and demographic assumptions         (9,175)         3,738         (5,437)           Employers contributions         2,520         2,520         2,520           Benefit payments from plan         2,020         (2,020)         -           At 30 September 2013         (202,780)         191,427         (11,353)           At 1 October 2013         (202,780)         191,427         (11,353)           Transfer in on business combination (note 15)         (3,049)         3,006         (43)           Interest expense/ (income)         (4,171)         3,797         (374)           Expenses paid         (206) <th>Restate</th> <th>ed</th> <th>Present value of obligation £000</th> <th>Fair value of plan assets £000</th> <th>Total £,000</th>	Restate	ed	Present value of obligation £000	Fair value of plan assets £000	Total £,000
Interest expense/ (income)					•
Re-measurements					
Re-measurements			(5,500)		
Return on plan assets, excluding amounts included in interest income   3,738   3,738    - Loss from change in financial assumptions   (8,220)   (8,220)    - Experience losses and demographic assumptions   (9,175)   3,738   (5,437)    - Employers contributions   2,020   (2,020)	Expens	es paiu	(3.566)	• •	, ,
Return on plan assets, excluding amounts included in interest income   3,738   3,738    - Loss from change in financial assumptions   (8,220)   (8,220)    - Experience losses and demographic assumptions   (9,175)   3,738   (5,437)    - Employers contributions   2,020   (2,020)   2,520    - Benefit payments from plan   2,020   (2,020)   2,520    - At 30 September 2013   (202,780)   191,427   (11,353)	Da man	o curaments	(3,300)	3,003	(303)
included in interest income 3,738 3,738 (8,220) (8,220) (8,220) (8,220) (8,220) (8,220) (8,220) (8,220) (8,220) (8,220) (955)	Ke-inea				
Experience losses and demographic assumptions   (955)   (955)	-			3,738	3,738
Composition	-	Loss from change in financial assumptions	(8,220)		(8,220)
Complex contributions   Comp	-	Experience losses and demographic			
Employers contributions         2,520         2,520           Benefit payments from plan         2,020         (2,020)         -           At 30 September 2013         (202,780)         191,427         (11,353)           Present value of obligation £000         Fair value of plan assets \$\frac{1}{2}\$ \$\text{cond}\$         Total £,000           At 1 October 2013         (202,780)         191,427         (11,353)           Transfer in on business combination (note 15)         (3,049)         3,006         (43)           Interest expense/ (income)         (4,171)         3,797         (374)           Expenses paid         (206)         (206)         (206)           Re-measurements         -         Return on plan assets, excluding amounts included in interest income         6,953         6,953         6,953           - Experience losses and demographic assumptions         (305)         (305)         (305)           - Experience losses and demographic assumptions         (305)         6,953         (3,342)           Employers contributions         2,858         2,858           Benefit payments from plan         2,050         (2,050)         -		assumptions	, ,		
Benefit payments from plan         2,020         (2,020)         -           At 30 September 2013         (202,780)         191,427         (11,353)           Present value of of obligation £000         Fair value of plan assets £0,000         £000         £000         £000           At 1 October 2013         (202,780)         191,427         (11,353)           Transfer in on business combination (note 15)         (3,049)         3,006         (43)           Interest expense/ (income)         (4,171)         3,797         (374)           Expenses paid         (206)         (206)         (206)           Re-measurements         (4,171)         3,591         (580)           Re-measurements         6,953         6,953         6,953           - Return on plan assets, excluding amounts included in interest income         (9,990)         (9,990)         (9,990)           - Experience losses and demographic assumptions         (305)         (305)         (305)           - Experience losses and demographic assumptions         (305)         (3,342)           Employers contributions         2,858         2,858           Benefit payments from plan         2,050         (2,050)         -			(9,175)	3,738	(5,437)
At 30 September 2013         (202,780)         191,427         (11,353)           Present value of obligation £000         Fair value of plan assets £000         Fair value of plan assets £000         Total £,000           At 1 October 2013         (202,780)         191,427         (11,353)           Transfer in on business combination (note 15)         (3,049)         3,006         (43)           Interest expense/ (income)         (4,171)         3,797         (374)           Expenses paid         (206)         (206)         (206)           Re-measurements         (4,171)         3,591         (580)           Re-measurements         6,953         6,953         6,953           - Return on plan assets, excluding amounts included in interest income         (9,990)         (9,990)         (9,990)           - Experience losses and demographic assumptions         (305)         (305)         (305)         (305)           - Experience losses and demographic assumptions         (305)         (3,342)         (3,342)           Employers contributions         2,858         2,858           Benefit payments from plan         2,050         (2,050)         -	Employ	yers contributions		2,520	2,520
Present value of of obligation £000	Benefit	payments from plan	2,020	(2,020)	
At 1 October 2013         (202,780)         191,427         (11,353)           Transfer in on business combination (note 15)         (3,049)         3,006         (43)           Interest expense/ (income)         (4,171)         3,797         (374)           Expenses paid         (206)         (206)         (206)           Re-measurements         -         Return on plan assets, excluding amounts included in interest income         6,953         6,953           -         Loss from change in financial assumptions         (9,990)         (9,990)           -         Experience losses and demographic assumptions         (305)         (305)           Employers contributions         2,858         2,858           Benefit payments from plan         2,050         (2,050)         -	At 30 S	September 2013	(202,780)	191,427	(11,353)
Transfer in on business combination (note 15)         (3,049)         3,006         (43)           Interest expense/ (income)         (4,171)         3,797         (374)           Expenses paid         (206)         (206)         (206)           Re-measurements           - Return on plan assets, excluding amounts included in interest income         6,953         6,953           - Loss from change in financial assumptions         (9,990)         (9,990)           - Experience losses and demographic assumptions         (305)         (305)           (10,295)         6,953         (3,342)           Employers contributions         2,858         2,858           Benefit payments from plan         2,050         (2,050)         -					
Interest expense/ (income)       (4,171)       3,797       (374)         Expenses paid       (206)       (206)         (4,171)       3,591       (580)         Re-measurements       - Return on plan assets, excluding amounts included in interest income       6,953       6,953         - Loss from change in financial assumptions       (9,990)       (9,990)         - Experience losses and demographic assumptions       (305)       (305)         (10,295)       6,953       (3,342)         Employers contributions       2,858       2,858         Benefit payments from plan       2,050       (2,050)       -			_	-	
Expenses paid   (206) (206)	At 1 O	ctober 2013	£000	£000	£,000
Re-measurements   Company   Compan			£000 (202,780)	£000 191,427	£,000 (11,353)
Re-measurements  - Return on plan assets, excluding amounts included in interest income 6,953 6,953  - Loss from change in financial assumptions (9,990) (9,990)  - Experience losses and demographic assumptions (305) (305)  (10,295) 6,953 (3,342)  Employers contributions 2,858 2,858  Benefit payments from plan 2,050 (2,050) -	Transf	er in on business combination (note 15)	£000 (202,780) (3,049)	£000 191,427 3,006	£,000 (11,353) (43)
- Return on plan assets, excluding amounts included in interest income 6,953 6,953 - Loss from change in financial assumptions (9,990) (9,990) - Experience losses and demographic assumptions (305) (305)  (10,295) 6,953 (3,342)  Employers contributions 2,858 2,858  Benefit payments from plan 2,050 (2,050) -	Transf Interest	t expense/ (income)	£000 (202,780) (3,049)	£000 191,427 3,006 3,797	£,000 (11,353) (43) (374)
included in interest income 6,953 6,953  - Loss from change in financial assumptions (9,990) (9,990)  - Experience losses and demographic assumptions (305) (305)  (10,295) 6,953 (3,342)  Employers contributions 2,858 2,858  Benefit payments from plan 2,050 (2,050) -	Transf Interest	t expense/ (income)	£000 (202,780) (3,049) (4,171)	£000  191,427  3,006  3,797  (206)	£,000 (11,353) (43) (374) (206)
- Experience losses and demographic assumptions (305) (305)  (10,295) 6,953 (3,342)  Employers contributions 2,858 2,858  Benefit payments from plan 2,050 (2,050) -	Transf Interest Expens	er in on business combination (note 15) t expense/ (income) tes paid	£000 (202,780) (3,049) (4,171)	£000  191,427  3,006  3,797  (206)	£,000 (11,353) (43) (374) (206)
assumptions         (305)         (305)           (10,295)         6,953         (3,342)           Employers contributions         2,858         2,858           Benefit payments from plan         2,050         (2,050)         -	Transf Interest Expens	ter in on business combination (note 15) texpense/ (income) tes paid assurements Return on plan assets, excluding amounts	£000 (202,780) (3,049) (4,171)	£000  191,427  3,006  3,797  (206)  3,591	£,000 (11,353) (43) (374) (206) (580)
(10,295)         6,953         (3,342)           Employers contributions         2,858         2,858           Benefit payments from plan         2,050         (2,050)         -	Transf Interest Expens	ter in on business combination (note 15) t expense/ (income) tes paid asurements Return on plan assets, excluding amounts included in interest income	£000 (202,780) (3,049) (4,171)	£000  191,427  3,006  3,797  (206)  3,591	£,000 (11,353) (43) (374) (206) (580)
Employers contributions2,8582,858Benefit payments from plan2,050(2,050)-	Transf Interest Expens	ter in on business combination (note 15) texpense/ (income) tes paid tessurements Return on plan assets, excluding amounts included in interest income Loss from change in financial assumptions	£000 (202,780) (3,049) (4,171) (4,171)	£000  191,427  3,006  3,797  (206)  3,591	£,000 (11,353) (43) (374) (206) (580)
Benefit payments from plan 2,050 (2,050) -	Transf Interest Expens	texpense/ (income) tes paid  asurements  Return on plan assets, excluding amounts included in interest income  Loss from change in financial assumptions  Experience losses and demographic	(202,780) (3,049) (4,171) (4,171) (9,990) (305)	£000  191,427 3,006 3,797 (206) 3,591	£,000 (11,353) (43) (374) (206) (580)  6,953 (9,990) (305)
	Transf Interest Expens	texpense/ (income) tes paid  asurements  Return on plan assets, excluding amounts included in interest income  Loss from change in financial assumptions  Experience losses and demographic	(202,780) (3,049) (4,171) (4,171) (9,990) (305)	£000  191,427 3,006 3,797 (206) 3,591	£,000 (11,353) (43) (374) (206) (580)  6,953 (9,990) (305)
At 30 September 2014 (218,245) 205,785 (12,460)	Transf Interest Expens Re-mea	ter in on business combination (note 15) texpense/ (income) tes paid tessurements Return on plan assets, excluding amounts included in interest income Loss from change in financial assumptions Experience losses and demographic assumptions	(202,780) (3,049) (4,171) (4,171) (9,990) (305)	£000  191,427 3,006 3,797 (206) 3,591  6,953	£,000 (11,353) (43) (374) (206) (580)  6,953 (9,990) (305) (3,342)
	Transf Interest Expens Re-mea	texpense/ (income) tes paid  assurements Return on plan assets, excluding amounts included in interest income Loss from change in financial assumptions Experience losses and demographic assumptions experience contributions	(202,780) (3,049) (4,171) (4,171) (9,990) (305) (10,295)	£000  191,427 3,006 3,797 (206) 3,591  6,953 2,858	£,000 (11,353) (43) (374) (206) (580)  6,953 (9,990) (305) (3,342)

### Notes to the financial statements Year ended 30 September 2014

### 28 Retirement benefit schemes (continued)

The significant actuarial assumptions were as follows:

	2014	2013	
	%	%	
Discount rate for scheme liabilities	4.00	4.50	
Inflation rate (RPI)	3.25	3.25	
Expected return of salary increases	0.00	0.00	
Future pension increases	0.00	0.00	

The mortality assumptions adopted for the plan liabilities indicate a further life expectancy for members currently aged 65 of 23.3 years for men and 25.3 years for women.

The fair value of the plan assets is detailed below:

	2014	2014		2013	
		Proportion			
		of total		of total	
	Quoted	assets	Quoted	assets	
	£000	%	£000	%	
Cash and cash equivalents	2,431	1.2	1,914	1.0	
Equity instruments	60,169	29.7	62,405	32.6	
Debt instruments	49,432	24.4	50,154	26.2	
Real estate	18,841	9.3	19,143	10.0	
Derivatives	25,729	12.7	11,715	6.1	
Investment funds	45,988	22.7	46,096	24.1	
Assets held by insurance company	3,195				
	205,785		191,427		
		•			

The scheme assets do not include any of the Company's own financial instruments, nor any property occupied by, or other assets used by, the Company.

The Scheme currently has part of its assets invested in a liability driven investment portfolio. These assets, in combination with the other protection assets in the portfolio, provide interest rate and inflation rate protection relative to 40% of the value of the total scheme assets.

#### **Defined Contribution Scheme**

The Thomas Cook Group operates a defined contribution retirement pension scheme for all qualifying employees. The total pension charge for the year amounts to £0.2 million (2013: £0.2 million) and represents contributions payable to the scheme by the Company at rates specified in the rules of the scheme. No amounts were outstanding at either year end.

The assets of this scheme are held separately from those of the Company in funds under the control of trustees.

### Notes to the financial statements Year ended 30 September 2014

### 29 Contingent liabilities

At 30 September 2014 the Company has given guarantees and counter indemnities to banks totalling £14.9m (2013: £5.4m) in respect of bonding, letter of credit and guarantee facilities. The Company is also a guarantor over bonding, letter of credit and guarantee facilities utilised by other UK subsidiaries of the Group. The Group potential liabilities in relation to total bonding, letter of credit and guarantee facilities are £148.5m (2013: £170.3m).

In addition to this, the Company is one of the guarantors of the Group term and revolving credit facilities. Each of the guarantors is jointly liable for the drawn down portion of £3.3m (2013: £9.6m).

In addition, the Company is one of the guarantors of the Euro and GBP bonds issued by Thomas Cook Group plc. Each of the guarantors is joint & severally liable for the £1,002.4m (2013: £1,052.8m) bond amount.

#### 30 Related party transactions

The company has taken advantage of the exemption available under FRS 101 to disclose only transactions with non-wholly owned companies in the Thomas Cook Group.

Transactions between the Company and non-wholly owned members of the Thomas Cook Group are disclosed below.

Trading transactions	Purchase of goods		related parties		related parties	
	2014 £'000	2013 £'000	2014 £'000	2013 £'000	2014 £'000	2013 £'000
Non-wholly owned subsidiaries	154,578	150,928	49,990	82,971	(1,593)	(956)

The Company's revenue represents the aggregate amount of gross revenue receivable from inclusive tours and other services supplied to customers in the ordinary course of business. Any commission costs paid to the related party distributors are recognised as part of the cost of sales. Therefore, as the related party distributors only recognise the commission receivable element of a holiday payment in the Statement of comprehensive income, this also has been disclosed above as a purchase.

The amounts outstanding are unsecured and will be settled in the normal course of business. No guarantees have been given or received. No provisions have been made for doubtful debts in respect of the amounts owed by related parties.

#### Other trading transactions

There were no other trading transactions with related parties.

### Notes to the financial statements Year ended 30 September 2014

#### 31 Directors' remuneration

#### Directors' emoluments

The aggregate emoluments of the directors of the Company are set out below:

	2017	2015
	£'000	£'000
Aggregate emoluments in respect of qualifying services	196	215
Termination benefits	24	162
Aggregate Company pension contributions to defined contribution schemes	4	10
Total	224	387

One director is included in the defined contribution scheme for 2014, and none in the final salary scheme (2013: four and none respectively).

No gains were made by directors on the exercise of share options.

The amounts in respect of the highest paid director are as follows:

,	2014	2013
	£'000	£'000
Aggregate emoluments in respect of qualifying services	285	236
Aggregate Company pension contributions to defined contribution schemes	-	5
Total	285	241

The disclosure for the highest paid director includes all of that director's remuneration received in the year. This has been paid by Thomas Cook UK Limited and has been allocated to the remuneration of directors by two way split due to the director also holding a directorship in Thomas Cook Scheduled Tour Operations Ltd.

#### Directors' transactions

There were no loans, quasi-loans or other transactions with directors (or other key management personnel) which would need to be disclosed under the requirements of Schedule 6 of the Companies Act or IAS 24, "Related party disclosures"

### 32 Ultimate controlling party

The Company is a subsidiary of Close Number 16 Limited (formerly MyTravel UK Limited), which is incorporated in England and Wales.

Thomas Cook Group plc, incorporated in England and Wales, is the Company's ultimate parent company and ultimate controlling party.

The largest and smallest group in which the results of the Company are consolidated is that of which Thomas Cook Group plc is the parent company. The consolidated financial statements of Thomas Cook Group plc may be obtained from 3<sup>rd</sup> Floor, South Building, 200 Aldersgate, London EC1A 4HD.

2013

2014