# STRATEGIC REPORT, REPORT OF THE DIRECTOR AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2021

FOR

PRS DISTRIBUTION LIMITED

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### PRS DISTRIBUTION LIMITED

## COMPANY INFORMATION FOR THE YEAR ENDED 30 SEPTEMBER 2021

**DIRECTOR:** P D R Sawdon

REGISTERED OFFICE: Unit 5-7 Airport Gate Business Centre

Bath Road Heathrow Harmondsworth West Drayton UB7 0NA

**REGISTERED NUMBER:** 03768774 (England and Wales)

AUDITORS: McKenzies

Chartered Accountants Statutory Auditors 2 Station Road West

Oxted Surrey RH8 9EP

SOLICITORS: Mishcon De Reya LLP

Africa House 70 Kingsway London WC2B 6AH

### STRATEGIC REPORT FOR THE YEAR ENDED 30 SEPTEMBER 2021

The director presents his strategic report for the year ended 30 September 2021.

#### **REVIEW OF BUSINESS**

The principle activity of the company during the year was the provision of logistics and haulage services by road.

The company's turnover in the year increased to £16,109,986 (2020: £14,500,665) however the gross profit margin decreased to 35% (2020: 37%). The EBITDA of the company in the year was £3,065,294 which was a 11% increase on the previous year (2020: £2,749,469).

At the time of this review the director would like to highlight the coronavirus pandemic and the impact on revenues during the year and likely impact on future revenues and profits of the company however the director is satisfied with the current performance of the company as despite the downtum in turnover, was able to manage the business costs and improve on the gross profit margin and EBITDA.

The Director believes that they have acted responsibly in the face of unprecedented risks, supporting staff, maintaining safety and maintaining key customer relationships at this critical time.

During the period from which coronavirus had become a worldwide pandemic, the director was able to maintain sufficient reserves within the company and had adequate financing options available to support the company through the pandemic.

The director has considered that the company will be able to continue trading as normal throughout the coronavirus pandemic and remain to be profitable, therefore it is reasonable to prepare the financial statements on a going concern basis.

#### PRINCIPAL RISKS AND UNCERTAINTIES

The director has a strong emphasis on risk management which endeayours to identify and manage all business risks.

### STRATEGIC AND COMMERCIAL RISK

There are risks of changes to the competitive and economic environment. This is mitigated by a robust strategy and planning process, and regular monitoring of the economic and competitive environment.

#### **FINANCIAL RISK**

There is a risk of reducing business value or earning capacity as well as risk of inadequate cash flow to meet financial obligations. This risk is mitigated by proactive management of the business plan, regular monitoring of cash flows and close relationships with important stakeholders within the business.

### **OPERATIONAL RISK**

This is a risk of losses arising from inadequate or failed internal processes, from personnel and external events. These are mitigated by regularly monitoring the business risk register against occurring events and business continuity planning.

### ON BEHALF OF THE BOARD:

P D R Sawdon - Director

31 May 2022

## REPORT OF THE DIRECTOR FOR THE YEAR ENDED 30 SEPTEMBER 2021

The director presents his report with the financial statements of the company for the year ended 30 September 2021.

#### **DIVIDENDS**

The total distribution of dividends during the year ended 30 September 2021 will be £150,000.

#### DIRECTOR

P D R Sawdon was the sole director during the year under review.

The director holding office at 30 September 2021 did not hold any beneficial interest in the issued share capital of the company at 1 October 2020 or 30 September 2021.

#### STATEMENT OF DIRECTOR'S RESPONSIBILITIES

The director is responsible for preparing the Strategic Report, the Report of the Director and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the director is aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

### **AUDITORS**

The auditors, McKenzies, will be proposed for re-appointment at the forthcoming Annual General Meeting.

### ON BEHALF OF THE BOARD:

P D R Sawdon - Director

31 May 2022

## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF PRS DISTRIBUTION LIMITED

#### Opinion

We have audited the financial statements of PRS Distribution Limited (the 'company') for the year ended 30 September 2021 which comprise the Income Statement, Other Comprehensive Income, Balance Sheet, Statement of Changes in Equity, Cash Flow Statement and Notes to the Cash Flow Statement, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 September 2021 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the director's use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the director with respect to going concern are described in the relevant sections of this report.

#### Other information

The director is responsible for the other information. The other information comprises the information in the Strategic Report and the Report of the Director, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Director for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Director have been prepared in accordance with applicable legal requirements.

### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Director.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF PRS DISTRIBUTION LIMITED

### Responsibilities of director

As explained more fully in the Statement of Director's Responsibilities set out on page three, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the director determines necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the director is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the director either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

### Identifying and assessing risks related to irregularities:

We assessed the susceptibility of the company's financial statements to material misstatement and how fraud might occur, including through discussions with the directors, discussions within our audit team planning meeting, updating our record of internal controls and ensuring these controls operated as intended. We evaluated possible incentives and opportunities for fraudulent manipulation of the financial statements. We identified laws and regulations that are of significance in the context of the company by discussions with directors and updating our understanding of the sector in which the company operates.

Laws and regulations of direct significance in the context of the company include The Companies Act 2006, and UK Tax legislation.

#### Audit response to risks identified:

We considered the extent of compliance with these laws and regulations as part of our audit procedures on the related financial statement items including a review of financial statement disclosures. We reviewed the company's records of breaches of laws and regulations, minutes of meetings and correspondence with relevant authorities to identify potential material misstatements arising. We discussed the company's policies and procedures for compliance with laws and regulations with members of management responsible for compliance.

During the planning meeting with the audit team, the engagement partner drew attention to the key areas which might involve non-compliance with laws and regulations or fraud. We enquired of management whether they were aware of any instances of non-compliance with laws and regulations or knowledge of any actual, suspected or alleged fraud. We addressed the risk of fraud through management override of controls by testing the appropriateness of journal entries and identifying any significant transactions that were unusual or outside the normal course of business. We assessed whether judgements made in making accounting estimates gave rise to a possible indication of management bias. At the completion stage of the audit, the engagement partner's review included ensuring that the team had approached their work with appropriate professional scepticism and thus the capacity to identify non-compliance with laws and regulations and fraud.

There are inherent limitations in the audit procedures described above and the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely we would become aware of it. Also, the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF PRS DISTRIBUTION LIMITED

### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Colin McCoy (Senior Statutory Auditor) for and on behalf of McKenzies Chartered Accountants Statutory Auditors 2 Station Road West Oxted Surrey RH8 9EP

31 May 2022

## INCOME STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2021

	Notes	2021 £	2020 £
TURNOVER		16,109,985	14,500,665
Cost of sales GROSS PROFIT		<u>(10,405,556)</u> 5,704,429	<u>(9,064,311)</u> 5,436,354
Administrative expenses		<u>(4,461,650)</u> 1,242,779	<u>(4,585,764)</u> 850,590
Other operating income OPERATING PROFIT	4	<u>163,461</u> 1,406,240	<u>279,885</u> 1,130,475
Interest payable and similar expenses PROFIT BEFORE TAXATION	5	<u>(179,052)</u> 1,227,188	(98,965) 1,031,510
Tax on profit PROFIT FOR THE FINANCIAL YEAR	6	(31,114) 1,196,074	(349,393) 682,117

## OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 SEPTEMBER 2021

	Notes	2021 £	2020 £
PROFIT FOR THE YEAR		1,196,074	682,117
OTHER COMPREHENSIVE INCOME			
Revaluation of assets		625,070	-
Income tax relating to other comprehensive income		(118,763)	<del>_</del>
OTHER COMPREHENSIVE INCOME FOR THE YEAR, NET OF INCOME TAX		506,307	
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		1,702,381	682,117

The notes form part of these financial statements

### BALANCE SHEET 30 SEPTEMBER 2021

		202	1	202	0
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	8		1,423,425		457,104
Tangible assets	9		6,975,768		6,601,673
Investments	10		1,076,639		1,076,639
			9,475,832		8,135,416
CURRENT ASSETS					
Debtors	11	6,396,459		4,042,800	
Cash at bank		<u>-</u>		76,110	
		6,396,459	-	4,118,910	
CREDITORS				, , , , ,	
Amounts falling due within one year	12	7,140,389		4,849,419	
NET CURRENT LIABILITIES			(743,930)	<u> </u>	(730,509)
TOTAL ASSETS LESS CURRENT					,
LIABILITIES			8,731,902		7,404,907
CREDITORS					
Amounts falling due after more than one					
year	13		(3,179,269)		(3,578,449)
,			(-,,=,		(=,=,=,,,,=,
PROVISIONS FOR LIABILITIES	17		(705,899)		(532,105)
NET ASSETS			4,846,734		3,294,353
CAPITAL AND RESERVES					
Called up share capital	18		30,000		30,000
Retained earnings	19		4,816,734		3,264,353
SHAREHOLDERS' FUNDS			4,846,734		3,294,353
			-,- >-,		

The financial statements were approved by the director and authorised for issue on 31 May 2022 and were signed by:

P D R Sawdon - Director

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 SEPTEMBER 2021

	Called up share capital £	Retained earnings £	Total equity £
Balance at 1 October 2019	30,000	2,732,236	2,762,236
Changes in equity Dividends Total comprehensive income	- -	(150,000) 682,117	(150,000) 682,117
Balance at 30 September 2020	30,000	3,264,353	3,294,353
Changes in equity Dividends Total comprehensive income	<del>-</del>	(150,000) 1,702,381	(150,000) 1,702,381
Balance at 30 September 2021	30,000	4,816,734	4,846,734

The notes form part of these financial statements

## CASH FLOW STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2021

		2021	2020
	Notes	£	£
Cash flows from operating activities			
Cash generated from operations	1	3,709,574	(147,479)
Interest paid		(14,958)	(17,977)
Interest element of hire purchase payments			
paid		(164,094)	(80,988)
Tax paid		(90,000)	(40,072)
Net cash from operating activities		3,440,522	(286,516)
Cash flows from investing activities			
Purchase of intangible fixed assets		(341,251)	(39,546)
Purchase of tangible fixed assets		(435,480)	(38,102)
Sale of tangible fixed assets		45,900	146,215
Interest received		15,780	9,300
Net cash from investing activities		(715,051)	77,867
Cash flows from financing activities			
New loans in year		-	1,090,000
Loan repayments in year		(116,402)	(15,056)
Capital repayments in year		(1,817,213)	(1,255,113)
Amount introduced by directors		198,581	1,130,292
Amount withdrawn by directors		(934,957)	(514,572)
Equity dividends paid		(150,000)	(150,000)
Net cash from financing activities		(2,819,991)	285,551
(Decrease)/increase in cash and cash equiva	lents	(94,520)	76,902
Cash and cash equivalents at beginning of year	2	76,110	(792)
Cash and cash equivalents at end of year	2	<u>(18,410</u> )	76,110

## NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2021

1.	RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENE	RATED FROM OPERATIONS	
		2021	2020
		£	£
	Profit before taxation	1,227,188	1,031,510
	Depreciation charges	1,658,742	1,607,566
	Loss/(profit) on disposal of fixed assets	17,268	(28,279)
	Finance Income	(15,780)	(9,300)
	Finance costs	179,052	98,965
		3,066,470	2,700,462
	(Increase)/decrease in trade and other debtors	(1,617,283)	213,073
	Increase/(decrease) in trade and other creditors	2,260,387	(3,061,014)
	Cash generated from operations	3,709,574	(147,479)

### 2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

Year e	ended	30	Sept	temb	er	2021
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·	30.9.21	1.10.20
	£	£
Cash and cash equivalents	-	76,110
Bank overdrafts	_(18,410)	
	(18,410)	76,110
Year ended 30 September 2020	<del></del>	
	30.9.20	1.10.19
	£	£
Cash and cash equivalents	76,110	-
Bank overdrafts	<u>-</u>	(792)
	<u>76,110</u>	<u>(792</u> )

## NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2021

### 3. ANALYSIS OF CHANGES IN NET DEBT

			Other non-cash	
	At 1.10.20	Cash flow	changes	At 30.9.21
	£	£	£	£
Net cash				
Cash at bank	76,110	(76,110)		-
Bank overdrafts	-	(18,410)		(18,410)
	76,110	(94,520)	·	(18,410)
Debt			•	
Finance leases	(4,354,989)	1,817,213	(1,896,828)	(4,198,301)
Debts falling due				
within 1 year	(100,108)	(117,892)	-	(218,000)
Debts falling due				
after 1 year	(1,037,794)	234,294	-	(803,500)
	(5,492,891)	1,933,615	(1,896,828)	(5,219,801)
Total	(5,416,781)	1,839,095	(1,896,828)	(5,238,211)

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2021

#### 1. STATUTORY INFORMATION

PRS Distribution Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

#### 2. ACCOUNTING POLICIES

### Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention as modified by the revaluation of certain assets.

### Revenue recognition

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales tax.

Revenue is recognised based on the completion date of services provided during the year, which is also the date of the invoice.

### Intangible assets

Intangible assets are initially measured at cost. After initial recognition, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

Patents and licences are being amortised evenly over their estimated useful life of nil years.

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Freehold property - Straight line over the life of the lease

Plant and machinery - 25% on cost Fixtures and fittings - 25% on cost Commercial Vehicles - 25% on cost Computer equipment - 33% on cost

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## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2021

#### 2. ACCOUNTING POLICIES - continued

#### Financial instruments

#### i) Financial assets

Basic financial assets, including trade and other receivables, and cash and bank balances, are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest.

Such assets are subsequently carried at amortised cost using the effective interest method.

At the end of each reporting period financial assets measured at amortised cost are assessed for objective evidence of impairment. If an asset is impaired the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss. If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price.

Such assets are subsequently carried at fair value and the changes in fair value are recognised in profit or loss, except that investments in equity instruments that are not publically traded and whose fair values cannot be measured reliably are measured at cost less impairment.

Financial assets are derecognised when (a) the contractual rights to the cash flows from the asset expire or are settled, or (b) substantially all the risks and rewards of the ownership of the asset are transferred to another party or (c) despite having retained some significant risks and rewards of ownership, control of the asset has been transferred to another party who has the practical ability to unilaterally sell the asset to an unrelated third party without imposing additional restrictions.

### ii) Financial liabilities

Basic financial liabilities, including trade and other payables, bank loans, and loans from fellow Group companies are classified as debt, are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method. Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade payables are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

Financial liabilities are derecognised when the liability is extinguished, that is when the contractual obligation is discharged, cancelled or expires.

### **Taxation**

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

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## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2021

### 2. ACCOUNTING POLICIES - continued

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

#### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to profit or loss over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

#### Factoring

The company discounts its sales to a financial institution. The accounting policy adopted by the company is to reflect these transactions as follows: (i) Trade debtors are stated in full and presented within current assets. (ii) Sums advanced by the invoice discounting institution are presented as creditors due within one year. (iii.) Interest charged on monies advanced are provided for as finance costs as they are accrued. (iv) Other invoice discounted costs are included within administrative expenses as they are accrued.

### **Fixed asset investments**

Fixed asset investments are stated at their fair value at the balance sheet date.

### 3. EMPLOYEES AND DIRECTORS

LIM LOT LLO AND DIRLOTORO		
	2021	2020
	£	£
Wages and salaries	3,759,825	3,843,073
Social security costs	377,593	390,857
Other pension costs	77,547	87,302
	4,214,965	4,321,232
The average number of employees during the year was as follows:		
u	2021	2020
Average Staff numbers in total	98	<u>103</u>
	2021	2020
	£	£
Director's remuneration	2,500	19,431
Director's pension contributions to money purchase schemes		8,715

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## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2021

4.	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting):		
		2021	2020
	Hire of plant and machinery Depreciation - owned assets Depreciation - assets on hire purchase contracts Loss/(profit) on disposal of fixed assets	£ 234,708 1,424,034 17,268	£ 20,121 247,211 1,360,356 (28,279)
5.	INTEREST PAYABLE AND SIMILAR EXPENSES		
	Bank interest Bank loan interest	2021 £ 7,260 7,698	2020 £ 2,213 1,592
	Hire Purchase loan interest Finance Charges	155,917 8,177 179,052	80,988 14,172 98,965
6.	TAXATION		
	Analysis of the tax charge The tax charge on the profit for the year was as follows:	2021	2020
	Current tax: UK corporation tax	£ -	£ 155,431
	Deferred tax Tax on profit	31,114 31,114	193,962 349,393
	Reconciliation of total tax charge included in profit and loss  The tax assessed for the year is lower than the standard rate of corporation tax in the below:	UK. The differe	nce is explained
	Profit before tax	2021 £ 1,227,188	2020 £ 1,031,510
	Profit multiplied by the standard rate of corporation tax in the UK of 19% (2020 - 19%)	233,166	195,987
	Effects of: Expenses not deductible for tax purposes Capital allowances in excess of depreciation Depreciation in excess of capital allowances Deferred tax on revaluation of fixed assets Total tax charge	2,867 (323,682) - 118,763 31,114	1,784 - 151,622 - 349,393

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2021

6.	TAXATION - continued			
	Tax effects relating to effects of other comprehensive income			
		Gross £	2021 Tax £	Net £
	Revaluation of assets	<u>625,070</u>	<u>(118,763</u> )	<u>506,307</u>
7.	DIVIDENDS		2021 £	2020 £
	Ordinary shares of 1 each Final		150,000	150,000
8.	INTANGIBLE FIXED ASSETS			Patents and licences £
	COST OR VALUATION At 1 October 2020 Additions Revaluations At 30 September 2021 NET BOOK VALUE At 30 September 2021 At 30 September 2020		- - -	457,104 341,251 625,070 1,423,425 457,104
	Cost or valuation at 30 September 2021 is represented by:			Patents and licences £
	Valuation in 2021		_	1,423,425

The patents and licences were valued on an open market basis on 30 September 2021 by the Director. .

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2021

9.	TANGIBLE FIXED ASSETS			Fixtures
		Freehold property £	Plant and machinery £	and fittings
	COST	~	~	~
	At 1 October 2020	126,405	535,696	140,715
	Additions	, <u>-</u>	74,296	55,127
	Disposals	-	· -	· <u>-</u>
	At 30 September 2021	126,405	609,992	195,842
	DEPRECIATION			
	At 1 October 2020	34,658	283,464	136,509
	Charge for year	17,904	114,252	25,859
	Eliminated on disposal		=	-
	At 30 September 2021	52,562	397,716	162,368
	NET BOOK VALUE			
	At 30 September 2021	73,843	212,276	33,474
	At 30 September 2020	91,747	252,232	4,206
		Commercial	Computer	
		Vehicles	equipment	Totals
		£	£	£
	COST			
	At 1 October 2020	10,781,389	751,267	12,335,472
	Additions	1,896,828	69,754	2,096,005
	Disposals	(101,224)	•	(101,224)
	At 30 September 2021	12,576,993	821,021	14,330,253
	DEPRECIATION	4444		
	At 1 October 2020	4,751,414	527,754	5,733,799
	Charge for year	1,353,958	146,769	1,658,742
	Eliminated on disposal	(38,056)	674 500	(38,056)
	At 30 September 2021	6,067,316	674,523	7,354,485
	NET BOOK VALUE At 30 September 2021	6,509,677	146,498	6,975,768
	At 30 September 2021 At 30 September 2020	6,029,975	223,513	6,601,673
	Vr an achreumer zasa	0,029,913	220,010	0,001,073

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## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2021

9. TANGIBLE FIXED ASSETS - continued

10.

11.

12.

Accrued expenses

TANGIBLE FIXED ASSETS - continued				
Fixed assets, included in the above, which are he				
	Plant and	Commercial	Computer	
	machinery	Vehicles	equipment	Totals
	£	£	£	£
COST				
At 1 October 2020	131,731	8,480,549	213,762	8,826,042
Additions	-	1,896,828	-	1,896,828
Disposals	-	(101,224)	-	(101,224)
At 30 September 2021	131,731	10,276,153	213,762	10,621,646
DEPRECIATION	<u> </u>			
At 1 October 2020	98,042	2,793,131	80,156	2,971,329
Charge for year	34,440	1,336,158	53,436	1,424,034
Eliminated on disposal	•	(38,056)	•	(38,056)
At 30 September 2021	132,482	4,091,233	133,592	4,357,307
NET BOOK VALUE	102,702	-,001,200	,	.,,.,.,
At 30 September 2021	(751)	6,184,920	80,170	6,264,339
At 30 September 2020	33,689	5,687,418	133,606	5,854,713
At 30 September 2020	33,009	3,007,410	155,000	3,034,713
FIXED ASSET INVESTMENTS				
Investments (neither listed nor unlisted) were as	follows:			
			2021	2020
			£	£
Art work and other investments		-	1,076,639	1,076,639
DEBTORS: AMOUNTS FALLING DUE WITHIN	ONE YEAR			0000
			2021	2020
			£	£
Trade debtors			4,428,692	3,322,254
Other debtors			531,681	174,295
Shareholder's current account			759,307	22,931
Accrued income			52,315	36,535
Prepayments		_	624,464	486,785
		=	6,396,459	4,042,800
CREDITORS: AMOUNTS FALLING DUE WITH	IN ONE YEAR			
			2021	2020
			£	£
Bank loans and overdrafts (see note 14)			236,410	100,108
Hire purchase contracts (see note 15)			1,822,532	1,814,334
Trade creditors			1,789,410	1,020,428
Tax			129,823	243,740
Social security and other taxes			118,928	90,556
VAT			691,916	786,728
Other creditors			90,767	427,155
Owed to factors			2,240,762	350,732
A served suspense			40.044	45.000

19,841

7,140,389

15,638

4,849,419

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2021

13.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
		2021	2020
	Bank loans (see note 14) Hire purchase contracts (see note 15)	£ 803,500 2,375,769 3,179,269	£ 1,037,794 2,540,655 3,578,449
14.	LOANS		
	An analysis of the maturity of loans is given below:		
	Amounts falling due within one year or on demand:	2021 £	2020 £
	Bank loans	18,410 218,000 236,410	100,108 100,108
	Amounts falling due between one and two years: Bank loans - 1-2 years	218,000	234,294
	Amounts falling due between two and five years: Bank loans - 2-5 years	585,500	654,000
	Amounts falling due in more than five years:		
	Repayable by instalments Bank loans more 5 yr by instal		149,500

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2021

### 15. LEASING AGREEMENTS

16.

Minimum lease payments fall due as follows:

	Hire purchase contracts	
	2021	2020
	£	£
Gross obligations repayable:		
Within one year	1,945,654	1,910,592
Between one and five years	2,551,067	2,704,948
	<u>4,496,721</u>	4,615,540
Finance charges repayable:		
Within one year	123,122	96,258
Between one and five years	<u>175,298</u>	164,293
	298,420	<u>260,551</u>
Net obligations repayable:		
Within one year	1,822,532	1,814,334
Between one and five years	2,375,769	2,540,655
	<u>4,198,301</u>	4,354,989
	Non-cancellable	operating leases
	Non-cancellable 2021	
		leases
Within one γear	2021	leases 2020
Within one year Between one and five years	2021 £	leases 2020 £
	2021 £ 285,073	leases 2020 £ 647,873
	2021 £ 285,073 272,659	leases 2020 £ 647,873 1,154,158
	2021 £ 285,073 272,659	leases 2020 £ 647,873 1,154,158
Between one and five years	2021 £ 285,073 272,659	leases 2020 £ 647,873 1,154,158
SECURED DEBTS	2021 £ 285,073 272,659 557,732	leases 2020 £ 647,873 1,154,158 1,802,031
SECURED DEBTS	2021 £ 285,073 272,659 557,732	leases 2020 £ 647,873 1,154,158 1,802,031
SECURED DEBTS  The following secured debts are included within creditors:	2021 £ 285,073 272,659 557,732	leases 2020 £ 647,873 1,154,158 1,802,031
SECURED DEBTS  The following secured debts are included within creditors:  Bank overdraft	2021 £ 285,073 272,659 557,732	leases 2020 £ 647,873 1,154,158 1,802,031
SECURED DEBTS  The following secured debts are included within creditors:  Bank overdraft Owed to Factors	2021 £ 285,073 272,659 557,732 2021 £ 18,410 2,240,762	2020 £ 647,873 1,154,158 1,802,031 2020 £ 350,732
SECURED DEBTS  The following secured debts are included within creditors:  Bank overdraft	2021 £ 285,073 272,659 557,732	leases 2020 £ 647,873 1,154,158 1,802,031

The bank overdraft and loan are secured over the the company's assets by means of the Banks's standard debenture dated 11 July 2005. The director has also provided a personal guarantee.

A debenture dated 31 May 2012 was created in favour of RBS Invoice Finance Limited. The loan from the factor is secured by way of a fixed charge over the company assets and a floating charge over the remaining assets of the company.

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## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2021

17.	PROVISIONS F	OR LIABILITIES		2021	2020
	Deferred tax			£ 705,899	£ 532,105
	Balance at 1 Oct Provided during Balance at 30 Se	year eptember 2021			Deferred tax £ 532,105 173,794 705,899
18.	CALLED UP SH	ARE CAPITAL			
	Allotted, issued a Number:	and fully paid: Class: Ordinary	Nominal value: 1	2021 £ 30,000	2020 £ <u>30,000</u>
19.	RESERVES				Retained earnings £
	At 1 October 202 Profit for the yea Dividends Revaluation rese At 30 Septembe	r erve			3,264,353 1,196,074 (150,000) 506,307 4,816,734

### 20. ULTIMATE CONTROLLING PARTY

The director considers the ultimate controlling party to be Michelle Sachs.

### 21. RELATED PARTY DISCLOSURES

PRS Logistics Limited is a company in which Mr P Sawdon is a director and shareholder. At the balance sheet date included within debtors was £251,486 (2020: £213,977 creditor), the amount represents a non-interest bearing loan that is repayable on demand.

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