

REGISTERED NUMBER: 3752762 (England and Wales)

**REPORT OF THE DIRECTOR AND  
FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2002  
FOR  
RATCLIFFE FINANCIAL SERVICES LIMITED**

Andorran Limited  
Chartered Accountants  
Registered Auditors  
6 Manor Park Business Centre  
Mackenzie Way  
Cheltenham  
Gloucestershire GL51 9TX



**RATCLIFFE FINANCIAL SERVICES LIMITED**

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FOR THE YEAR ENDED 30 APRIL 2002**

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**RATCLIFFE FINANCIAL SERVICES LIMITED**

**COMPANY INFORMATION  
FOR THE YEAR ENDED 30 APRIL 2002**

**DIRECTOR:** J A Uzzell

**SECRETARY:** Mrs J Uzzell

**REGISTERED OFFICE:** Wolseley House  
Wolseley Terrace  
Cheltenham  
Gloucestershire  
GL50 1TH

**REGISTERED NUMBER:** 3752762 (England and Wales)

**AUDITORS:** Andorran Limited  
Chartered Accountants  
Registered Auditors  
6 Manor Park Business Centre  
Mackenzie Way  
Cheltenham  
Gloucestershire GL51 9TX

# **RATCLIFFE FINANCIAL SERVICES LIMITED**

## **REPORT OF THE DIRECTOR FOR THE YEAR ENDED 30 APRIL 2002**

The director presents his report with the financial statements of the company for the year ended 30 April 2002.

### **PRINCIPAL ACTIVITY**

The principal activity of the company in the year under review was that of independent financial advisers. The company is regulated by the Financial Services Authority under category B3.

### **REVIEW OF BUSINESS**

The results for the year and financial position of the company are as shown in the annexed financial statements.

### **DIVIDENDS**

No dividends will be distributed for the year ended 30 April 2002.

### **DIRECTOR**

J A Uzzell was the sole director during the year under review.

His beneficial interest in the issued share capital of the company was as follows:

	<b>30.4.02</b>	<b>1.5.01</b>
Ordinary £1 shares	10,000	10,000

### **STATEMENT OF DIRECTOR'S RESPONSIBILITIES**

Company law requires the director to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the director is required to

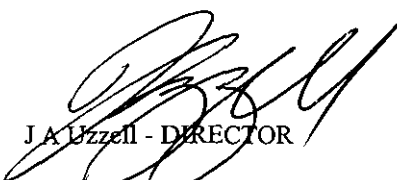
- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable him to ensure that the financial statements comply with the Companies Act 1985. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **AUDITORS**

The auditors, Andorran Limited, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

### **ON BEHALF OF THE BOARD:**



J A Uzzell - DIRECTOR

Dated: 15 August 2002

**RATCLIFFE FINANCIAL SERVICES LIMITED**

**REPORT OF THE INDEPENDENT AUDITORS TO THE SHAREHOLDERS OF  
RATCLIFFE FINANCIAL SERVICES LIMITED**

We have audited the financial statements of Ratcliffe Financial Services Limited for the year ended 30 April 2002 on pages four to nine. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

**Respective responsibilities of director and auditors**

As described on page two the company's director is responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Report of the Director is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding director's remuneration and transactions with the company is not disclosed.

We read the Report of the Director and consider the implications for our report if we become aware of any apparent misstatements within it.

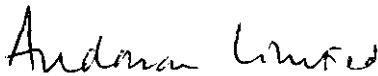
**Basis of audit opinion**

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the director in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

**Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 April 2002 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.



Andorran Limited  
Chartered Accountants  
Registered Auditors  
6 Manor Park Business Centre  
Mackenzie Way  
Cheltenham  
Gloucestershire

GL51 9TX

Dated: 15 August 2002

**RATCLIFFE FINANCIAL SERVICES LIMITED**

**PROFIT AND LOSS ACCOUNT  
FOR THE YEAR ENDED 30 APRIL 2002**

		2002	2001
	Notes	£	£
<b>TURNOVER</b>		144,220	122,606
Cost of sales		62,056	24,826
<b>GROSS PROFIT</b>		82,164	97,780
Administrative expenses		95,683	90,530
<b>OPERATING (LOSS)/PROFIT</b>	3	(13,519)	7,250
Interest receivable and similar income		-	96
<b>(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION</b>		(13,519)	7,346
Tax on (loss)/profit on ordinary activities	4	(437)	897
<b>(LOSS)/PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION</b>		(13,082)	6,449
Retained profit brought forward		6,449	-
<b>(DEFICIT)/RETAINED PROFIT CARRIED FORWARD</b>		£(6,633)	£6,449

**CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current and previous years.

**TOTAL RECOGNISED GAINS AND LOSSES**

The company has no recognised gains or losses other than the loss for the current year and the profit for the previous year.

**RATCLIFFE FINANCIAL SERVICES LIMITED**

**BALANCE SHEET  
30 APRIL 2002**

		2002		2001	
	Notes	£	£	£	£
<b>FIXED ASSETS:</b>					
Tangible assets	5		2,374		3,334
<b>CURRENT ASSETS:</b>					
Debtors	6	8,469		18,209	
Cash at bank		18,462		16,608	
		<u>26,931</u>		<u>34,817</u>	
<b>CREDITORS:</b> Amounts falling due within one year	7	<u>10,487</u>		<u>21,369</u>	
<b>NET CURRENT ASSETS:</b>			<u>16,444</u>		<u>13,448</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES:</b>			18,818		16,782
<b>PROVISIONS FOR LIABILITIES AND CHARGES:</b>	8		15,451		333
			<u>£3,367</u>		<u>£16,449</u>
<b>CAPITAL AND RESERVES:</b>					
Called up share capital	9		10,000		10,000
Profit and loss account			(6,633)		6,449
<b>SHAREHOLDERS' FUNDS:</b>	10		<u>£3,367</u>		<u>£16,449</u>

**ON BEHALF OF THE BOARD:**

  
J A Uzzell, DIRECTOR

Approved by the Board on 15 August 2002

# RATCLIFFE FINANCIAL SERVICES LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2002

### 1. ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention.

#### Financial Reporting Standard Number 1

Exemption has been taken from preparing a cash flow statement on the grounds that the company qualifies as a small company.

#### Turnover

Turnover is the value of commissions received, after making an appropriate allowance for clawback of commission received on an indemnity basis.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Computer equipment      - 25% on cost

#### Deferred taxation

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the director, there is reasonable probability that the liability will not arise in the foreseeable future.

#### Pensions

The company operates a defined contribution pension scheme. Contributions payable for the year are charged in the profit and loss account.

#### Acquisition of business

On 28 April 2000, the company acquired the life and pensions business previously conducted by M R Ratcliffe (Consultants) Limited. Under the arrangements for this transfer, fees are payable to the transferor company out of the future profits of this company. Accordingly payments are charged against profits in the period in which they are incurred.

### 2. STAFF COSTS

	2002	2001
	£	£
Wages and salaries	53,892	52,773
Social security costs	4,806	4,578
Other pension costs	761	441
	<u>59,459</u>	<u>57,792</u>

The average monthly number of employees during the year was as follows:

	2002	2001
Management and Administration	<u>3</u>	<u>3</u>



**RATCLIFFE FINANCIAL SERVICES LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 APRIL 2002**

**3. OPERATING (LOSS)/PROFIT**

The operating loss (2001 - operating profit) is stated after charging:

	2002	2001
	£	£
Equipment rental	1,326	1,152
Depreciation - owned assets	960	507
Auditors' remuneration	705	700
	<u>          </u>	<u>          </u>
Director's emoluments	26,078	25,933
	<u>          </u>	<u>          </u>

The number of directors to whom retirement benefits were accruing was as follows:

Defined benefit schemes	1	1
	<u>          </u>	<u>          </u>

**4. TAXATION**

**Analysis of the tax (credit)/charge**

The tax (credit)/charge on the loss on ordinary activities for the year was as follows:

	2002	2001
	£	£
Current tax:		
UK corporation tax	(555)	564
Deferred tax:		
Deferred taxation	118	333
	<u>          </u>	<u>          </u>
Tax on (loss)/profit on ordinary activities	(437)	897
	<u>          </u>	<u>          </u>

**5. TANGIBLE FIXED ASSETS**

	Computer equipment
	£
<b>COST:</b>	
At 1 May 2001	
and 30 April 2002	3,841
	<u>          </u>
<b>DEPRECIATION:</b>	
At 1 May 2001	507
Charge for year	960
	<u>          </u>
At 30 April 2002	1,467
	<u>          </u>
<b>NET BOOK VALUE:</b>	
At 30 April 2002	2,374
	<u>          </u>
At 30 April 2001	3,334
	<u>          </u>

**RATCLIFFE FINANCIAL SERVICES LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 APRIL 2002**

**6. DEBTORS: AMOUNTS FALLING  
DUE WITHIN ONE YEAR**

	2002 £	2001 £
Trade debtors	6,964	16,871
Prepayments & accrued income	950	1,338
Corporation tax refundable	555	-
	<u>8,469</u>	<u>18,209</u>

**7. CREDITORS: AMOUNTS FALLING  
DUE WITHIN ONE YEAR**

	2002 £	2001 £
Trade creditors	2,856	840
Other creditors	1,791	15,277
Other taxes & social security	1,328	1,398
Taxation	-	564
Accrued expenses	4,512	3,290
	<u>10,487</u>	<u>21,369</u>

**8. PROVISIONS FOR LIABILITIES AND CHARGES**

	2002 £	2001 £
Deferred taxation	451	333
Provision for Pensions Review	15,000	-
	<u>15,451</u>	<u>333</u>

	Deferred tax £	Pensions Review £
Balance at 1 May 2001	333	-
Charge for year	118	-
Provision for Pensions Review	-	15,000
Balance at 30 April 2002	<u>451</u>	<u>15,000</u>

The company has agreed facilities with Royal Bank of Scotland under PASS Loan Scheme arrangements, in order to fund its liabilities under the FSAVC Pensions Review. These facilities were in place at the year-end, but not drawn down.

**RATCLIFFE FINANCIAL SERVICES LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 APRIL 2002**

**9. CALLED UP SHARE CAPITAL**

Authorised:			2002	2001
Number:	Class:	Nominal value:	£	£
11,000	Ordinary	£1	11,000	11,000

Allotted, issued and fully paid:			2002	2001
Number:	Class:	Nominal value:	£	£
10,000	Ordinary	£1	10,000	10,000

**10. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS**

	2002	2001
	£	£
(Loss)/Profit for the financial year	(13,082)	6,449
Capital introduced		
<b>Net (reduction)/addition to shareholders' funds</b>	<b>(13,082)</b>	<b>6,449</b>
Opening shareholders' funds	16,449	10,000
<b>Closing shareholders' funds</b>	<b>3,367</b>	<b>16,449</b>
Equity interests	3,367	16,449