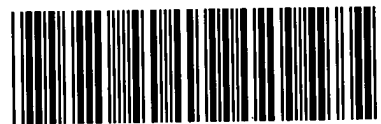


Company Registration No.  
03736461  
(England and Wales)

**A1 VEG LIMITED**  
**FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED**  
**31 March 2014**

MONDAY



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COMPANIES HOUSE

# **A1 VEG LIMITED**

## **CONTENTS**

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	<b>Page</b>
Company information	1
Director's report	2
Strategic report	4
Independent auditors' report	5
Profit and loss account	6
Balance sheet	7
Cash flow statement	8
Notes to the accounts	9

# **A1 VEG LIMITED**

## **COMPANY INFORMATION**

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<b>Director</b>	Mr SWH Shah
<b>Secretary</b>	Mr IS Dhaliwal
<b>Company number</b>	03736461
<b>Registered office</b>	116 Colindale Avenue London NW9 5GX
<b>Auditors</b>	RSC Accountants Limited NW9 Business Centre 116 Colindale Avenue London NW9 5GX
<b>Business address</b>	Unit P20-22 Western International Market Hayes Road Southall Middlesex UB2 5XJ

# A1 VEG LIMITED

## DIRECTOR'S REPORT

### FOR THE YEAR ENDED 31 MARCH 2014

---

The director presents his report and financial statements for the year ended 31 March 2014.

#### Director

The following director served as director during the year:

Mr SWH Shah

#### Director's interest

The director's interest in the shares of the company was as stated below:

	31 March 2014	Ordinary of £1 each 1 April 2013
Mr SWH Shah	14,066	14,066

#### Results and dividends

The results for the year are set out on page 8.

The company paid £150,000 of dividend during the year. The director does not recommend payment of a final dividend.

#### Statement of director's responsibilities

The director is responsible for preparing the report and financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

# **A1 VEG LIMITED**

## **DIRECTOR'S REPORT**

**FOR THE YEAR ENDED 31 MARCH 2014**

---

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **Disclosure of information to auditors**

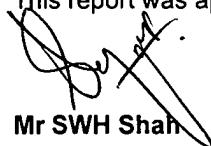
The director confirms that:

- so far as he is aware, there is no relevant audit information of which the company's auditor is unaware; and
- he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

### **Auditors**

The auditors, RSC Accountants Limited, have indicated to remain in office as the company's auditor and resolution to reappoint them will be proposed for at the forthcoming Annual General Meeting.

This report was approved by the board on **22 DEC 2014** and signed on its behalf.



**Mr SWH Shah**  
Director

# **A1 VEG LIMITED**

## **STRATEGIC REPORT**

---

### **Introduction**

The company's principal activity during the year continued to be that of wholesalers and retailers of fresh raw vegetables. The company operates from 4 branches situated in London, Birmingham and Manchester.

### **Review of the business**

The purpose of the review of business is to provide information on the company's strategy and objective, the market in which it operates and a review of progress during the period. It includes an analysis of key performance indicators and an assessment of the key risks and uncertainties that facing the company.

The financial results for the year and the financial position at the year end were as shown in the company's profit and loss account on page 8 and the balance sheet on page 9 respectively. Both the business results and the year end financial positions were considered satisfactory by the director who expects continued growth in the foreseeable future.

The market remains competitive and the director continues to strive to improve the company's position and market share whilst continuing to provide improved quality and value of the products and competitive pricing to its customers.

### **Principal risks and uncertainties**

#### **Commercial and market**

The company may experience loss of revenue growth or detrimental impact on the profit margin due to unforeseen events such as fresh raw vegetables cost and exchange rate fluctuations, increasing labour costs, competitive actions by the competitors and the speed of adjusting prices to the customers. The company works closely with its suppliers and customers in order to manage and mitigate such risks.

The company considers the regulations in wholesale and retail fresh raw vegetables industry for the operation, specifically in the areas of employment, health and safety, importing regulations, to be one of the commercial risks facing the company. The company also operates strict quality control procedures and disciplines to reduce the level of risk encountered.

Other risks within this heading are product risks. The company handles fresh raw vegetables which are perishable with short life span. The company also operates strict quality control procedures and disciplines to protect its products.

#### **Financial**

The company faces a number of financial risks which include the liquidity risk and credit rating risk. These risks are not considered significant as the company does not rely on external bank borrowings to finance its operations.

Other risks and uncertainties within this heading are failures in internal control systems and IT systems. A failure in these systems could have a significant impact on the business. The director has controls in place to maintain and regularly update the efficiency and smooth running of these systems.

# **A1 VEG LIMITED**

## **STRATEGIC REPORT**

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### **Human resources**

The company is aware that the achieving of its business objectives and performances is heavily dependent upon the contributions made by its employees. Procedures and policies are in place to attract, train and retain the employees with skills and of a capabilities level appropriate to succeed in achieving its goals.

### **Key performance indicators**

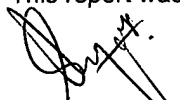
Turnover growth and increase operating margin remain the key performance indicators for the company which the director regularly monitors against the budget and comparative period. Over the last financial period, the company's turnover increased from £23.4 million to £24.9 million. The operating net profit margin for the same period marginally increased from 0.89% to 1.01% against decreased in gross profit margins from 7.54% to 7.34%.

The director believes that other key performance indicators for the company are not necessary or appropriate for an understanding of the performance, development or position of the business.

### **Future developments**

The director is confident in achieving a stronger and profitable growth in the company's core activities and gaining market share in the wholesales and retails fresh raw vegetables industry whilst continuing to provide improved quality of the products and competitive pricing to its customers.

This report was approved by the board on **22 DEC 2014** and signed on its behalf.



**Mr SWH Shan**  
Director

# **A1 VEG LIMITED**

## **INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF A1 VEG LIMITED**

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We have audited the financial statements of A1 Veg Limited for the year ended 31 March 2014 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditors**

As explained more fully in the Statement of Director's Responsibilities, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### **Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the director; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Director's Report and the Strategic Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### **Opinion on the financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2014 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Opinion on other matters prescribed by the Companies Act 2006**

In our opinion the information given in the Director's Report and the Strategic Report for the financial year for which the financial statements are prepared is consistent with the financial statements.



# **A1 VEG LIMITED**

## **INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF A1 VEG LIMITED**

---

### **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



**Mr Chin Chean Soo FCCA (Senior Statutory Auditor)  
for and on behalf of RSC Accountants Limited**

**Chartered Certified Accountants  
Statutory Auditor**

**24 DEC 2014**  
.....

NW9 Business Centre  
116 Colindale Avenue  
London  
NW9 5GX

# **A1 VEG LIMITED**

## **PROFIT AND LOSS ACCOUNT**

**FOR THE YEAR ENDED 31 MARCH 2014**

	<b>Notes</b>	<b>2014 £</b>	<b>2013 £</b>
<b>Turnover</b>	2	24,863,090	23,401,060
Cost of sales		(23,039,139)	(21,637,478)
<b>Gross profit</b>		<u>1,823,951</u>	<u>1,763,582</u>
Distribution costs		(925,208)	(832,298)
Administrative expenses		(739,164)	(724,521)
Other operating income	3	90,500	1,500
<b>Operating profit</b>	4	<u>250,079</u>	<u>208,263</u>
Interest receivable		212	163
<b>Profit on ordinary activities before taxation</b>		<u>250,291</u>	<u>208,426</u>
Tax on profit on ordinary activities	7	(54,474)	(46,134)
<b>Profit for the financial year</b>		<u>195,817</u>	<u>162,292</u>

The profit and loss account has been prepared on the basis that all operations are continuing operations.

The company has no recognised gains or losses other than the profit for the above two financial years.

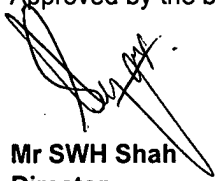
# A1 VEG LIMITED

## BALANCE SHEET

AS AT 31 MARCH 2014

	Notes	2014 £	2013 £
<b>Fixed assets</b>			
Intangible assets	8	119,267	137,867
Tangible assets	9	<u>130,442</u>	<u>158,394</u>
		249,709	296,261
<b>Current assets</b>			
Stocks	10	167,162	135,340
Debtors	11	2,819,407	2,514,921
Cash at bank and in hand		<u>256,250</u>	<u>716,395</u>
		3,242,819	3,366,656
<b>Creditors: amounts falling due within one year</b>	12	(2,926,980)	(3,143,186)
<b>Net current assets</b>		<u>315,839</u>	<u>223,470</u>
<b>Net assets</b>		<u>565,548</u>	<u>519,731</u>
<b>Capital and reserves</b>			
Called up share capital	13	21,099	21,099
Profit and loss account	14	544,449	498,632
<b>Shareholders' funds</b>	16	<u>565,548</u>	<u>519,731</u>

Approved by the board and authorised for issue on **22 DEC 2014**

  
Mr SWH Shah  
Director

Company Registration No.03736461

# A1 VEG LIMITED

## CASH FLOW STATEMENT

**FOR THE YEAR ENDED 31 MARCH 2014**

	Notes	2014 £	2013 £
<b>Reconciliation of operating profit to net cash inflow from operating activities</b>			
Operating profit		250,079	208,263
Depreciation and amortisation		47,369	49,439
Profit on disposal of tangible assets		-	(2,049)
(Increase)/decrease in stocks		(31,822)	34,057
Increase in debtors		(304,486)	(288,225)
(Decrease)/increase in creditors		(224,510)	689,819
<b>Net cash (outflow)/inflow from operating activities</b>		<b>(263,370)</b>	<b>691,304</b>
<b>CASH FLOW STATEMENT</b>			
<b>Net cash (outflow)/inflow from operating activities</b>		<b>(263,370)</b>	<b>691,304</b>
<b>Returns on investments and servicing of finance</b>	17	212	163
<b>Taxation</b>		<b>(46,170)</b>	<b>(46,748)</b>
<b>Capital expenditure</b>	17	<b>(817)</b>	<b>1,931</b>
		<b>(310,145)</b>	<b>646,650</b>
<b>Equity dividends paid</b>		<b>(150,000)</b>	<b>(150,000)</b>
<b>(Decrease)/increase in cash</b>		<b>(460,145)</b>	<b>496,650</b>
<b>Reconciliation of net cash flow to movement in net debt</b>			
<b>(Decrease)/increase in cash in the period</b>		<b>(460,145)</b>	<b>496,650</b>
<b>Change in net debt</b>	18	<b>(460,145)</b>	<b>496,650</b>
<b>Net funds at 1 April</b>		<b>716,395</b>	<b>219,745</b>
<b>Net funds at 31 March</b>		<b>256,250</b>	<b>716,395</b>

# A1 VEG LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2014

### 1 Accounting policies

#### **Basis of preparation**

The accounts have been prepared under the historical cost convention and in accordance with applicable United Kingdom Accounting Standards.

#### **Turnover**

Turnover represents amounts receivable for goods net of VAT and trade discounts.

#### **Goodwill**

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life.

#### **Depreciation**

Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write off the cost, less estimated residual value, of each asset evenly over its expected useful life, as follows:

Leasehold land and buildings	evenly over the lease term
Plant and machinery	15% reducing balance
Fixtures, fittings & equipment	15% reducing balance
Motor vehicles	25% reducing balance

#### **Stocks**

Stock is valued at the lower of cost and net realisable value.

#### **Leasing and hire purchase commitments**

Rentals paid under operating leases are charged to income on a straight line basis over the lease term.

### 2 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

### 3 Other operating income

	2014 £	2013 £
Other income	-	1,500
Beneficiary benefit of a covenant	90,500	-
	<u>90,500</u>	<u>1,500</u>

# A1 VEG LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 MARCH 2014

<b>4 Operating profit</b>	<b>2014</b>	<b>2013</b>
	<b>£</b>	<b>£</b>
This is stated after charging:		
Depreciation of fixed assets	28,769	30,839
Amortisation of goodwill	18,600	18,600
Operating lease rentals - plant and machinery	22,105	23,439
Operating lease rentals - land buildings	44,118	43,666
Auditors' remuneration (including other services and expenses)	14,800	15,000
and after crediting:		
Profit on disposal of tangible assets	-	(2,049)
<b>5 Director's remuneration</b>	<b>2014</b>	<b>2013</b>
	<b>£</b>	<b>£</b>
Remuneration	11,000	6,000
<b>6 Staff costs</b>	<b>2014</b>	<b>2013</b>
Staff costs, including director's remuneration, were as follows:		
	<b>£</b>	<b>£</b>
Wages and salaries	1,045,439	991,353
Social security costs	85,786	81,698
	<u>1,131,225</u>	<u>1,073,051</u>
<b>Average number of employees during the year</b>	<b>Number</b>	<b>Number</b>
Administration	7	7
Production	50	47
	<u>57</u>	<u>54</u>

# A1 VEG LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 MARCH 2014

<b>7 Taxation</b>	<b>2014 £</b>	<b>2013 £</b>
<b>Analysis of charge in period</b>		
Current tax:		
UK corporation tax on profits of the period	54,474	46,134
	<u>54,474</u>	<u>46,134</u>
Tax on profit on ordinary activities		

#### Factors affecting tax charge for period

The differences between the tax assessed for the period and the standard rate of corporation tax are explained as follows:

	<b>2014 £</b>	<b>2013 £</b>
Profit on ordinary activities before tax	<u>250,291</u>	<u>208,426</u>
Standard rate of corporation tax in the UK	20%	20%
	<b>£</b>	<b>£</b>
Profit on ordinary activities multiplied by the standard rate of corporation tax	50,058	41,685
Effects of:		
Expenses not deductible for tax purposes	(853)	(1,263)
Capital allowances for period in excess of depreciation	5,269	5,712
	<u>54,474</u>	<u>46,134</u>
Current tax charge for period		

<b>8 Intangible fixed assets</b>	<b>£</b>
Goodwill:	
<b>Cost</b>	
At 1 April 2013	<u>279,000</u>
At 31 March 2014	<u>279,000</u>
<b>Amortisation</b>	
At 1 April 2013	141,133
Provided during the year	<u>18,600</u>
At 31 March 2014	<u>159,733</u>
<b>Net book value</b>	
At 31 March 2014	<u>119,267</u>
At 31 March 2013	<u>137,867</u>

# A1 VEG LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 MARCH 2014

#### 9 Tangible fixed assets

	Land and buildings £	Plant and machinery £	Fixtures, fittings and equipment £	Total £
<b>Cost</b>				
At 1 April 2013	291,194	103,315	98,675	493,184
Additions	-	579	238	817
At 31 March 2014	<u>291,194</u>	<u>103,894</u>	<u>98,913</u>	<u>494,001</u>
<b>Depreciation</b>				
At 1 April 2013	198,728	75,032	61,030	334,790
Charge for the year	<u>17,970</u>	<u>5,116</u>	<u>5,683</u>	<u>28,769</u>
At 31 March 2014	<u>216,698</u>	<u>80,148</u>	<u>66,713</u>	<u>363,559</u>
<b>Net book value</b>				
At 31 March 2014	<u>74,496</u>	<u>23,746</u>	<u>32,200</u>	<u>130,442</u>
At 31 March 2013	<u>92,466</u>	<u>28,283</u>	<u>37,645</u>	<u>158,394</u>

#### 10 Stocks

	2014 £	2013 £
Raw materials and consumables	<u>167,162</u>	<u>135,340</u>

#### 11 Debtors

	2014 £	2013 £
Trade debtors	2,579,773	2,380,487
Other debtors	142,313	77,897
Prepayments and accrued income	<u>97,321</u>	<u>56,537</u>
	<u>2,819,407</u>	<u>2,514,921</u>

#### 12 Creditors: amounts falling due within one year

	2014 £	2013 £
Trade creditors	2,663,959	2,984,515
Corporation tax	54,474	46,170
Other taxes and social security costs	82,998	29,904
Other creditors	30,681	29,164
Accruals and deferred income	<u>94,868</u>	<u>53,433</u>
	<u>2,926,980</u>	<u>3,143,186</u>



# A1 VEG LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 MARCH 2014

<b>13 Share capital</b>	<b>Nominal value</b>	<b>2014 £</b>	<b>2013 £</b>
Allotted, called up and fully paid: 21,099 Ordinary shares	£1 each	<u>21,099</u>	<u>21,099</u>
<b>14 Profit and loss account</b>		<b>2014 £</b>	
At 1 April 2013		498,632	
Profit for the financial year		195,817	
Dividends		(150,000)	
At 31 March 2014		<u>544,449</u>	
<b>15 Dividends</b>		<b>2014 £</b>	<b>2013 £</b>
Dividends for which the company became liable during the year: Dividends paid		<u>150,000</u>	<u>150,000</u>
<b>16 Reconciliation of movement in shareholders' funds</b>		<b>2014 £</b>	<b>2013 £</b>
At 1 April		519,731	507,439
Profit for the financial year		195,817	162,292
Dividends		(150,000)	(150,000)
At 31 March		<u>565,548</u>	<u>519,731</u>
<b>17 Gross cash flows</b>		<b>2014 £</b>	<b>2013 £</b>
<b>Returns on investments and servicing of finance</b>			
Interest received		<u>212</u>	<u>163</u>
<b>Capital expenditure</b>			
Payments to acquire tangible fixed assets		(817)	(319)
Receipts from sales of tangible fixed assets		<u>-</u>	<u>2,250</u>
		<u>(817)</u>	<u>1,931</u>

# A1 VEG LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 MARCH 2014

#### 18 Analysis of changes in net debt

	At 1 Apr 2013 £	Cash flows £	Non-cash changes £	At 31 Mar 2014 £
Cash at bank and in hand	716,395	(460,145)		256,250
Total	<u>716,395</u>	<u>(460,145)</u>	<u>-</u>	<u>256,250</u>

#### 19 Financial commitments

At the year end the company had annual commitments under non-cancellable operating leases as set out below:

	Land and buildings 2014 £	Land and buildings 2013 £	Other 2014 £	Other 2013 £
Operating leases which expire:				
within two to five years	12,918	12,918	24,180	23,880
in over five years	<u>31,200</u>	<u>31,200</u>	<u>-</u>	<u>-</u>
	<u>44,118</u>	<u>44,118</u>	<u>24,180</u>	<u>23,880</u>

#### 19 Comparatives

Comparative amounts have been reclassified, where necessary, on the same basis as those for the current year.