

Registration number: 03685877 (England and Wales)

The Association of Independent Music Limited

(A company limited by guarantee)

Annual Report and Unaudited Financial Statements

for the Year Ended 31 December 2017

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The Association of Independent Music Limited

Contents

Company Information	1
Directors' Report	2 to 3
Accountants' Report	4
Profit and Loss Account	5
Balance Sheet	6
Statement of Changes in Equity	7
Notes to the Financial Statements	8 to 11

The Association of Independent Music Limited

Company Information

Chair	T Dellow
Chief executive	P Pacifico
Directors	N Adams T Dellow A Dhillon J Endeacott S Grubb F Jude N Khan H Martin M Mills S Moss E Moxon P Pacifico N Phillips S Richards B Rimmer P Sanders J Third P Trueman A Velasco
Registered office	Lamb House Church Street London W4 2PD
Accountants	Howells & Co Chartered Accountants 39 Glenferrie Road St Albans Herts AL1 4JT

The Association of Independent Music Limited
Directors' Report for the Year Ended 31 December 2017

The directors present their report and the financial statements for the year ended 31 December 2017.

Directors of the company

The directors who held office during the year were as follows:

N Adams (appointed 28 September 2017)
L Bleakley (resigned 27 September 2017)
V Clery-Melin (resigned 27 March 2017)
T Dellow - Chairman
A Dhillon
J Endeacott
S Grubb
F Jude
N Khan (appointed 28 September 2017)
H Martin
M Mills (appointed 28 September 2017)
S Moss
E Moxon (appointed 28 September 2017)
H Overton-Clewley (resigned 27 September 2017)
P Pacifico - Chief executive
N Phillips
S Richards
B Rimmer
P Sanders
J Third
P Thomson (resigned 27 September 2017)
P Trueman (appointed 3 October 2017)
A Velasco
P Quicke (resigned 27 September 2017)

Principal activity

The principal activity of the company is that of operating as a trade body for the independent music sector.

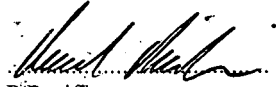
Small companies provision statement

This report has been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006.

The Association of Independent Music Limited

Directors' Report for the Year Ended 31 December 2017

Approved by the Board on 26/07/18 and signed on its behalf by:



P Pacifico
Chief executive

**Chartered Accountants' Report to the Board of Directors on the Preparation of the
Unaudited Statutory Accounts of
The Association of Independent Music Limited**

for the Year Ended 31 December 2017

In order to assist you to fulfil your duties under the Companies Act 2006, we have prepared for your approval the accounts of The Association of Independent Music Limited for the year ended 31 December 2017 as set out on pages 5 to 11 from the company's accounting records and from information and explanations you have given us.

As a practising member firm of the Institute of Chartered Accountants in England and Wales (ICAEW), we are subject to its ethical and other professional requirements which are detailed at <http://www.icaew.com/en/members/regulations-standards-and-guidance/>.

This report is made solely to the Board of Directors of The Association of Independent Music Limited, as a body, in accordance with the terms of our engagement letter dated 1 August 2013. Our work has been undertaken solely to prepare for your approval the accounts of The Association of Independent Music Limited and state those matters that we have agreed to state to the Board of Directors of The Association of Independent Music Limited, as a body, in this report in accordance with ICAEW Technical Release 07/16 AAF. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than The Association of Independent Music Limited and its Board of Directors as a body for our work or for this report.

It is your duty to ensure that The Association of Independent Music Limited has kept adequate accounting records and to prepare statutory accounts that give a true and fair view of the assets, liabilities, financial position and profit of The Association of Independent Music Limited. You consider that The Association of Independent Music Limited is exempt from the statutory audit requirement for the year.

We have not been instructed to carry out an audit or a review of the accounts of The Association of Independent Music Limited. For this reason, we have not verified the accuracy or completeness of the accounting records or information and explanations you have given to us and we do not, therefore, express any opinion on the statutory accounts.

.....*Howells + Co*.....

Howells & Co
Chartered Accountants
39 Glenferrie Road
St Albans
Herts
AL1 4JT

Date:.....*07-9-18*.....

The Association of Independent Music Limited

Profit and Loss Account for the Year Ended 31 December 2017

	Note	Total 31 December 2017 £	Total 31 December 2016 £
Turnover		1,148,391	1,223,163
Cost of sales		<u>(378,655)</u>	<u>(423,347)</u>
Gross profit		769,736	799,816
Administrative expenses		(563,640)	(696,972)
Exceptional provision	6	<u>(126,097)</u>	-
Operating profit		<u>79,999</u>	<u>102,844</u>
Other interest receivable and similar income		-	39
Interest payable and similar expenses		<u>(28,364)</u>	<u>(32,275)</u>
		<u>(28,364)</u>	<u>(32,236)</u>
Profit before tax	4	<u>51,635</u>	<u>70,608</u>
Profit for the financial year		<u><u>51,635</u></u>	<u><u>70,608</u></u>

The above results were derived from continuing operations.

The company has no recognised gains or losses for the year other than the results above.

The Association of Independent Music Limited

(Registration number: 03685877)
Balance Sheet as at 31 December 2017

	Note	2017 £	2016 £
Fixed assets			
Tangible assets	5	840,755	997,315
Current assets			
Debtors	7	309,251	270,990
Cash at bank and in hand		<u>224,230</u>	<u>187,220</u>
		533,481	458,210
Creditors: Amounts falling due within one year	8	<u>(289,985)</u>	<u>(359,645)</u>
Net current assets		<u>243,496</u>	<u>98,565</u>
Total assets less current liabilities		1,084,251	1,095,880
Creditors: Amounts falling due after more than one year	8	<u>(734,096)</u>	<u>(797,360)</u>
Net assets		<u><u>350,155</u></u>	<u><u>298,520</u></u>
Capital and reserves			
Profit and loss account		<u>350,155</u>	<u>298,520</u>
Members funds		<u><u>350,155</u></u>	<u><u>298,520</u></u>

For the financial year ending 31 December 2017 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

Directors' responsibilities:

- The members have not required the company to obtain an audit of its accounts for the year in question in accordance with section 476; and
- The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts.

These financial statements have been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006.

Approved and authorised by the Board on 26/09/18 and signed on its behalf by:



P Pacifico

Chief executive

The notes on pages 8 to 11 form an integral part of these financial statements.

The Association of Independent Music Limited

Statement of Changes in Equity for the Year Ended 31 December 2017

	Profit and loss account £	Total £
At 1 January 2017	298,520	298,520
Profit for the year	51,635	51,635
Total comprehensive income	51,635	51,635
At 31 December 2017	350,155	350,155
	Profit and loss account £	Total £
At 1 January 2016	227,912	227,912
Profit for the year	70,608	70,608
Total comprehensive income	70,608	70,608
At 31 December 2016	298,520	298,520

The notes on pages 8 to 11 form an integral part of these financial statements.

The Association of Independent Music Limited

Notes to the Financial Statements for the Year Ended 31 December 2017

1 General information

The company is a private company limited by share capital incorporated in England and Wales and consequently does not have share capital. Each of the members is liable to contribute an amount not exceeding £1 towards the assets of the company in the event of liquidation.

The address of its registered office is:

Lamb House
Church Street
London
W4 2PD

2 Accounting policies

Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

Statement of compliance

These financial statements have been prepared in accordance with Financial Reporting Standard 102 Section 1A - 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006.

Basis of preparation

These financial statements have been prepared using the historical cost convention except that as disclosed in the accounting policies certain items are shown at fair value.

Revenue recognition

Turnover comprises the fair value of the consideration received or receivable for the sale of goods and provision of services in the ordinary course of the company's activities. Turnover is shown net of sales/value added tax, returns, rebates and discounts.

The company recognises revenue when:

The amount of revenue can be reliably measured;

it is probable that future economic benefits will flow to the entity;

and specific criteria have been met for each of the company's activities.

Tangible assets

Tangible assets are stated in the statement of financial position at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

The cost of tangible assets includes directly attributable incremental costs incurred in their acquisition and installation.

Depreciation

Depreciation is charged so as to write off the cost of assets, other than land and properties under construction over their estimated useful lives, as follows:

Asset class	Depreciation method and rate
Land and buildings - leasehold	2% straight line
Fixtures, fittings and equipment	25% reducing balance

The Association of Independent Music Limited

Notes to the Financial Statements for the Year Ended 31 December 2017

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

Trade debtors

Trade debtors are amounts due from customers for merchandise sold or services performed in the ordinary course of business.

Trade debtors are recognised initially at the transaction price. They are subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for the impairment of trade debtors is established when there is objective evidence that the company will not be able to collect all amounts due according to the original terms of the receivables.

Trade creditors

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if the company does not have an unconditional right, at the end of the reporting period, to defer settlement of the creditor for at least twelve months after the reporting date. If there is an unconditional right to defer settlement for at least twelve months after the reporting date, they are presented as non-current liabilities.

Trade creditors are recognised initially at the transaction price and subsequently measured at amortised cost using the effective interest method.

Borrowings

Interest-bearing borrowings are initially recorded at fair value, net of transaction costs. Interest-bearing borrowings are subsequently carried at amortised cost, with the difference between the proceeds, net of transaction costs, and the amount due on redemption being recognised as a charge to the Profit and Loss Account over the period of the relevant borrowing.

Interest expense is recognised on the basis of the effective interest method and is included in interest payable and similar charges.

Borrowings are classified as current liabilities unless the company has an unconditional right to defer settlement of the liability for at least twelve months after the reporting date.

Defined contribution pension obligation

A defined contribution plan is a pension plan under which fixed contributions are paid into a pension fund and the company has no legal or constructive obligation to pay further contributions even if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

Contributions to defined contribution plans are recognised as employee benefit expense when they are due. If contribution payments exceed the contribution due for service, the excess is recognised as a prepayment.

3 Staff numbers

The average number of persons employed by the company (including directors) during the year, was 9 (2016 - 10).

The Association of Independent Music Limited

Notes to the Financial Statements for the Year Ended 31 December 2017

4 Profit before tax

Arrived at after charging/(crediting)

	2017 £	2016 £
Depreciation expense	<u>33,272</u>	<u>36,655</u>

5 Tangible assets

	Land and buildings £	Furniture, fittings and equipment £	Total £
Cost or valuation			
At 1 January 2017	969,724	160,116	1,129,840
Additions	-	3,686	3,686
Disposals	-	(1,168)	(1,168)
At 31 December 2017	<u>969,724</u>	<u>162,634</u>	<u>1,132,358</u>
Depreciation			
At 1 January 2017	24,233	108,293	132,526
Charge for the year	19,394	13,878	33,272
Eliminated on disposal	-	(292)	(292)
Write down to current market value	126,097	-	126,097
At 31 December 2017	<u>169,724</u>	<u>121,879</u>	<u>291,603</u>
Carrying amount			
At 31 December 2017	<u>800,000</u>	<u>40,755</u>	<u>840,755</u>
At 31 December 2016	<u>945,491</u>	<u>51,824</u>	<u>997,315</u>

Included within the net book value of land and buildings above is £800,000 (2016 - £945,491) in respect of long leasehold land and buildings.

6 Exceptional provision

A provision has been made to reflect the write down of the long leasehold property to its current market value.

7 Debtors

	2017 £	2016 £
Trade debtors	169,330	165,020
Other debtors	<u>139,921</u>	<u>105,970</u>
Total current trade and other debtors	<u>309,251</u>	<u>270,990</u>

The Association of Independent Music Limited

Notes to the Financial Statements for the Year Ended 31 December 2017

8 Creditors

	Note	2017 £	2016 £
Due within one year			
Bank and other loans	9	63,265	63,265
Trade creditors		21,183	76,897
Taxation and social security		20,087	63,262
Other creditors		<u>185,450</u>	<u>156,221</u>
		<u>289,985</u>	<u>359,645</u>
Due after one year			
Loans and borrowings	9	<u>734,096</u>	<u>797,360</u>

9 Loans and borrowings

	2017 £	2016 £
Non-current loans and borrowings		
Bank borrowings	527,625	559,125
Other borrowings	<u>206,471</u>	<u>238,235</u>
	<u>734,096</u>	<u>797,360</u>

	2017 £	2016 £
Current loans and borrowings		
Bank borrowings	31,500	31,500
Other borrowings	<u>31,765</u>	<u>31,765</u>
	<u>63,265</u>	<u>63,265</u>