

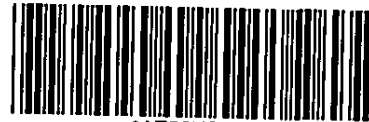
**THE ASSOCIATION OF INDEPENDENT MUSIC
LIMITED**

COMPANY LIMITED BY GUARANTEE

FINANCIAL STATEMENTS

31 DECEMBER 2010

TUESDAY



AT56KSUK

A08

29/03/2011

274

COMPANIES HOUSE

**THE ASSOCIATION OF INDEPENDENT MUSIC LIMITED
COMPANY LIMITED BY GUARANTEE**

FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

| CONTENTS | PAGE |
|---|-------------|
| Officers and professional advisers | 1 |
| The directors' report | 2 |
| Independent auditor's report to the members | 4 |
| Profit and loss account | 6 |
| Balance sheet | 7 |
| Notes to the financial statements | 8 |

**THE ASSOCIATION OF INDEPENDENT MUSIC LIMITED
COMPANY LIMITED BY GUARANTEE
OFFICERS AND PROFESSIONAL ADVISERS**

The board of directors

M Bloom
H Cowell
R Daniel
D D'Arcy
J Dyer
M Goldschmidt
W Grant
N Hartley
K Harvey-Piper
S Jaffery
N Judge
J Lascelles
A Macdonald
H Martin
T McNamee
I McNay
A Mobbs
P Quicke
S Raymonde
B Watt
J Weir
S Wills
A Wenham

Company secretary

M Fuller

Registered office

141 Wardour Street
London
W1F 0UT

Auditor

Shipleys LLP
Chartered Accountants
& Statutory Auditor
10 Orange Street
Haymarket
London
WC2H 7DQ

THE ASSOCIATION OF INDEPENDENT MUSIC LIMITED COMPANY LIMITED BY GUARANTEE

THE DIRECTORS' REPORT

YEAR ENDED 31 DECEMBER 2010

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 31 December 2010

PRINCIPAL ACTIVITIES

The principal activity of the company during the year was that of operating as a trade body for the independent music sector

DIRECTORS

The directors who served the company during the year were as follows

| | |
|----------------|-------------------------|
| M Bloom | |
| H Cowell | |
| R Daniel | (Appointed 1 July 2010) |
| D D'Arcy | (Resigned 1 July 2010) |
| J Dyer | (Appointed 1 July 2010) |
| M Goldschmidt | (Appointed 1 July 2010) |
| W Grant | |
| N Hartley | (Resigned 1 July 2010) |
| K Harvey-Piper | |
| S Jaffery | |
| N Judge | |
| J Lascelles | |
| A Macdonald | |
| H Martin | (Resigned 1 July 2010) |
| T McNamee | |
| I McNay | |
| A Mobbs | (Appointed 1 July 2010) |
| P Quicke | (Resigned 1 July 2010) |
| S Raymonde | |
| B Watt | |
| J Weir | |
| S Wills | |
| A Wenham | |

DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,

**THE ASSOCIATION OF INDEPENDENT MUSIC LIMITED
COMPANY LIMITED BY GUARANTEE**

THE DIRECTORS' REPORT *(continued)*

YEAR ENDED 31 DECEMBER 2010

- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

- there is no relevant audit information of which the company's auditor is unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

SMALL COMPANY PROVISIONS

This report has been prepared in accordance with the special provisions for small companies under Part 15 of the Companies Act 2006

Registered office
141 Wardour Street
London
W1F 0UT

Signed on behalf of the directors



A WENHAM
Director

Approved by the directors on 23rd March 2011

THE ASSOCIATION OF INDEPENDENT MUSIC LIMITED COMPANY LIMITED BY GUARANTEE

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE ASSOCIATION OF INDEPENDENT MUSIC LIMITED

YEAR ENDED 31 DECEMBER 2010

We have audited the financial statements of The Association of Independent Music Limited for the year ended 31 December 2010 which comprise the Profit and Loss Account, Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Section 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

As explained more fully in the Directors' Responsibilities Statement set out on pages 2 to 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by directors, and the overall presentation of the financial statements.

OPINION ON FINANCIAL STATEMENTS

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

OPINION ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

**THE ASSOCIATION OF INDEPENDENT MUSIC LIMITED
COMPANY LIMITED BY GUARANTEE**

**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE
ASSOCIATION OF INDEPENDENT MUSIC LIMITED *(continued)***

YEAR ENDED 31 DECEMBER 2010

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to prepare the financial statements and the directors' report in accordance with the small companies regime



STEWART JELL (Senior Statutory Auditor)
For and on behalf of

SHIPLEYS LLP
Chartered Accountants
& Statutory Auditor
10 Orange Street
Haymarket
London
WC2H 7DQ

23rd MARCH 2011

**THE ASSOCIATION OF INDEPENDENT MUSIC LIMITED
COMPANY LIMITED BY GUARANTEE**

PROFIT AND LOSS ACCOUNT

YEAR ENDED 31 DECEMBER 2010

| | Note | 2010 £ | 2009 £ |
|--|------|-----------|-----------|
| TURNOVER | | 703,390 | 983,248 |
| Cost of sales | | (243,793) | (408,302) |
| GROSS PROFIT | | 459,597 | 574,946 |
| Administrative expenses | | (450,186) | (564,553) |
| OPERATING PROFIT | 2 | 9,411 | 10,393 |
| Interest receivable | | 97 | 76 |
| Interest payable and similar charges | | (1,649) | (4,525) |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION | | 7,859 | 5,944 |
| Tax on profit on ordinary activities | | — | — |
| PROFIT FOR THE FINANCIAL YEAR | | 7,859 | 5,944 |

The notes on pages 8 to 10 form part of these financial statements

**THE ASSOCIATION OF INDEPENDENT MUSIC LIMITED
COMPANY LIMITED BY GUARANTEE**

BALANCE SHEET

31 DECEMBER 2010

| | Note | 2010 £ | £ | 2009 £ | £ |
|---|------|------------------|---------------|------------------|----------------|
| FIXED ASSETS | | | | | |
| Tangible assets | 4 | | 5,590 | | 9,147 |
| CURRENT ASSETS | | | | | |
| Debtors | 5 | 333,972 | | 127,816 | |
| Cash at bank | | 212,940 | | 185,832 | |
| | | <u>546,912</u> | | <u>313,648</u> | |
| CREDITORS: Amounts falling due within one year | 6 | <u>(538,586)</u> | | <u>(316,738)</u> | |
| NET CURRENT ASSETS/(LIABILITIES) | | | <u>8,326</u> | | <u>(3,090)</u> |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | | <u>13,916</u> | | <u>6,057</u> |
| RESERVES | | | | | |
| Profit and loss account | 9 | | 13,916 | | 6,057 |
| MEMBERS' FUNDS | | | <u>13,916</u> | | <u>6,057</u> |

These financial statements have been prepared in accordance with the special provisions for small companies under Part 15 of the Companies Act 2006 and with the Financial Reporting Standard for Smaller Entities (effective April 2008)

These financial statements were approved by the directors and authorised for issue on 23rd MARCH 2011, and are signed on their behalf by



A WENHAM
Director

Company Registration Number 3685877

The notes on pages 8 to 10 form part of these financial statements

**THE ASSOCIATION OF INDEPENDENT MUSIC LIMITED
COMPANY LIMITED BY GUARANTEE**

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

1. ACCOUNTING POLICIES

Basis of accounting

The financial statements have been prepared under the historical cost convention, and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008)

Turnover

The turnover shown in the profit and loss account represents amounts invoiced during the year, exclusive of Value Added Tax

Fixed assets

All fixed assets are initially recorded at cost

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Fixtures & Fittings - 20% straight line

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

Financial instruments

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the entity after deducting all of its financial liabilities

Where the contractual obligations of financial instruments (including share capital) are equivalent to a similar debt instrument, those financial instruments are classed as financial liabilities. Financial liabilities are presented as such in the balance sheet. Finance costs and gains or losses relating to financial liabilities are included in the profit and loss account. Finance costs are calculated so as to produce a constant rate of return on the outstanding liability.

Where the contractual terms of share capital do not have any terms meeting the definition of a financial liability then this is classed as an equity instrument. Dividends and distributions relating to equity instruments are debited direct to equity.

**THE ASSOCIATION OF INDEPENDENT MUSIC LIMITED
COMPANY LIMITED BY GUARANTEE**

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

2. OPERATING PROFIT

Operating profit is stated after charging

| | 2010 | 2009 |
|------------------------------------|--------------|--------------|
| | £ | £ |
| Directors' remuneration | 160,000 | 160,000 |
| Depreciation of owned fixed assets | 3,556 | 3,465 |
| Auditor's fees | <u>6,350</u> | <u>6,300</u> |

3. DIRECTORS' PENSION SCHEMES

The number of directors who are accruing benefits under company pension schemes was as follows

| | 2010 | 2009 |
|------------------------|-------------|-------------|
| | No | No |
| Money purchase schemes | <u>1</u> | <u>1</u> |

4. TANGIBLE FIXED ASSETS

| | Fixtures & Fittings |
|----------------------------|--------------------------------|
| | £ |
| COST | |
| At 1 January 2010 | 56,507 |
| Additions | 149 |
| Disposals | <u>(636)</u> |
| At 31 December 2010 | <u>56,020</u> |
| DEPRECIATION | |
| At 1 January 2010 | 47,360 |
| Charge for the year | 3,556 |
| On disposals | <u>(486)</u> |
| At 31 December 2010 | <u>50,430</u> |
| NET BOOK VALUE | |
| At 31 December 2010 | <u>5,590</u> |
| At 31 December 2009 | <u>9,147</u> |

5. DEBTORS

| | 2010 | 2009 |
|--------------------------------|-----------------------|-----------------------|
| | £ | £ |
| Trade debtors | 91,456 | 49,389 |
| Other debtors | 24,911 | 11,249 |
| Prepayments and accrued income | <u>217,605</u> | <u>67,178</u> |
| | <u>333,972</u> | <u>127,816</u> |

**THE ASSOCIATION OF INDEPENDENT MUSIC LIMITED
COMPANY LIMITED BY GUARANTEE**

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

6. CREDITORS: Amounts falling due within one year

| | 2010 | 2009 |
|------------------------------------|----------------|----------------|
| | £ | £ |
| Trade creditors | 76,402 | 55,879 |
| Other creditors including taxation | | |
| VAT | 68,347 | 12,250 |
| Directors current accounts | 48,752 | 47,103 |
| Other creditors | 88,876 | 102,538 |
| Accruals and deferred income | 256,209 | 98,968 |
| | <u>538,586</u> | <u>316,738</u> |

7. COMMITMENTS UNDER OPERATING LEASES

At 31 December 2010 the company had aggregate annual commitments under non-cancellable operating leases as set out below

| | 2010 | 2009 |
|-------------------------------|---------------|---------------|
| | £ | £ |
| Operating leases which expire | | |
| Within 1 year | <u>11,917</u> | <u>22,000</u> |

8. RELATED PARTY TRANSACTIONS

In the opinion of the directors there is no overall controlling party

No transactions with related parties were undertaken

9. PROFIT AND LOSS ACCOUNT

| | 2010 | 2009 |
|-------------------------------|---------------|--------------|
| | £ | £ |
| Balance brought forward | 6,057 | 113 |
| Profit for the financial year | 7,859 | 5,944 |
| Balance carried forward | <u>13,916</u> | <u>6,057</u> |